Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.



## 新傳媒集團控股有限公司 New Media Group Holdings Limited

(Incorporated in Hong Kong with limited liability)
(Stock Code: 708)

## ANNOUNCEMENT OF INTERIM RESULTS FOR THE SIX MONTHS PERIOD ENDED 31ST DECEMBER, 2009

## FINANCIAL HIGHLIGHTS (Unaudited)

	Six months ended	
	31st December,	
	2009	2008
	HK\$'000	HK\$'000
Turnover		
Circulation income	63,351	67,677
Advertising income	159,475	172,793
Provision of magazine content	1,783	2,371
	224,609	242,841
Gross profit	86,003	81,442
Less:		
Share option costs		1,201
Impairment loss of intangible assets		2,664
Profit for the period attributable to the equity holders of the company	27,228	18,201
Earnings per share – Basic	HK cents 4.54	HK cents 3.03

The board of directors (the "Board" or the "Directors") of New Media Group Holdings Limited (the "Company") announces the unaudited condensed consolidated results of the Company and its subsidiaries (the "Group") for the six months ended 31st December, 2009 (the "Period") together with comparative figures for the corresponding period in 2008 as set out below:

## CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE SIX MONTHS PERIOD ENDED 31ST DECEMBER, 2009

	Six months ended 31st December,		
		2009	2008
		(unaudited)	(unaudited)
	Notes	HK\$'000	HK\$'000
Turnover	4	224,609	242,841
Direct operating costs		(138,606)	(161,399)
Gross profit		86,003	81,442
Other income		971	2,319
Selling and distribution costs		(31,775)	(36,936)
Administrative expenses		(22,236)	(24,775)
Profit before taxation	5	32,963	22,050
Taxation	6	(5,735)	(3,849)
Profit and total comprehensive income for the Period attributable to owners			
of the Company		27,228	18,201
Earnings per share – Basic	7	HK cents 4.54	HK cents 3.03
Earnings per share – Diluted	7	N/A	N/A

## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30th June, 31st December, 2009 2009 (unaudited) (audited) HK\$'000 HK\$'000 Notes Non-current assets Property, plant and equipment 12,683 14,606 Goodwill 695 695 13,378 15,301 Current assets Inventories 4,988 1,634 Trade and other receivables 8 93,872 78,146 Bank balances and cash 159,640 155,297 258,500 235,077 Current liabilities 9 65,791 Trade and other payables 65,253 Taxation payable 10,766 4,761 Dividend payable 7,200 76,557 77,214 Net current assets 181,943 157,863 Total assets less current liabilities 195,321 173,164 Non-current liabilities Deferred taxation liabilities **33** 305 Net assets 195,288 172,859 Capital and reserves Share capital 6,000 6,000 Reserves 189,288 166,859 Total equity 195,288 172,859

#### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. BASIS OF PREPARATION

The unaudited consolidated financial statements have been prepared in accordance with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities ("Listing Rules") on The Stock Exchange of Hong Kong Limited ("Stock Exchange") and Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA").

These condensed consolidated financial statements should be read in conjunction with the financial statements for the 15-month period ended 30th June, 2009.

#### 2. PRINCIPAL ACCOUNTING POLICIES

In current interim period, the Group had adopted certain new Hong Kong Financial Reporting Standards ("HKFRs"), amendments and interpretations (collectively the "New HKFRSs"), issued by HKICPA that are effective for accounting periods beginning on or after 1st July, 2009.

The adoption of the New HKFRSs has had no material effect on how the results and financial position for the current or prior periods are prepared and presented.

Except as described below, the same accounting policies, presentation and methods of computation have been followed in these condensed consolidated financial statements as were applied in the preparation of Group's consolidated financial statements for the 15-month period ended 30 June, 2009.

#### HKAS 1 (REVISED) - PRESENTATION OF FINANCIAL STATEMENTS

HKAS 1 (Revised) has introduced a number of terminology changes (including revised titles for the condensed consolidated financial statements) and has resulted in a number of changes in presentation and disclosure. However, HKAS 1 (Revised) has had no impact on the reported results or financial position of the Group.

The Group has not early applied the HKFRSs that have been issued but are not yet effective. The Directors anticipate that the application of those HKFRSs will have no material impact on the financial statements of the Group.

#### 3. BUSINESS AND GEOGRAPHICAL SEGMENTS

#### **Business segment**

The Group's operation is regarded as a single segment, being engaged in the magazine publishing business.

#### Geographical segment

All of the Group's assets and liabilities are substantially located in Hong Kong and all of the activities of the Group and geographical market for both periods are substantially based in Hong Kong. Accordingly, no geographical segment information is presented.

## 4. TURNOVER

5.

6.

Turnover represents the net amounts received and receivable from circulation income, advertising income and provision of magazine content during the Period. An analysis of the Group's turnover for the Period is as follow:

	Six months ended 31st December,	
	2009	2008
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
Circulation income	63,351	67,677
Advertising income	159,475	172,793
Provision of magazine content	1,783	2,371
	224,609	242,841
PROFIT BEFORE TAXATION		
	Six m	onths ended
	31st December,	
	2009	2008
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
Profit before taxation has been arrived at after charging (crediting):		
Amortisation of intangible assets*	_	484
Impairment loss of intangible assets*	_	2,664
Depreciation	3,553	3,753
(Gain)/loss on disposal of property, plant and equipment	(3)	9
Interest income	(221)	(1,104)
* Included in direct operating costs		

**TAXATION** 

	Six months ended 31st December,	
	2009	2008
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
The charge comprises:		
Current tax		
Hong Kong Profits Tax	6,005	4,050
Deferred tax	(270)	(201)
	5,735	3,849

Hong Kong Profits Tax is calculated at 16.5% (2008: 16.5%) of the estimated assessable profits for the Period.

#### 7. EARNINGS PER SHARE

The calculation of basic earnings per share is based on the profit for the Period of HK\$27,228,000 (2008: HK\$18,201,000) and the weighted average of 600,000,000 shares (2008: 600,000,000 shares) for the Period.

No diluted earnings per share has been presented in respect of the Company's potential dilutive ordinary shares as the exercise price of the share options of the Company is higher than the average market price for the Company's shares for both periods ended 31st December, 2008 and 31st December, 2009.

#### 8. TRADE AND OTHER RECEIVABLES

	As at	
	31st December,	30th June,
	2009	2009
	(unaudited)	(audited)
	HK\$'000	HK\$'000
Trade receivables from		
<ul><li>third parties</li></ul>	86,255	71,218
<ul><li>related companies</li></ul>	474	355
	86,729	71,573
Prepayment and deposits	7,143	6,573
	93,872	78,146

The related companies are companies ultimately owned by The Albert Yeung Discretionary Trust (the "Trust") (of which Dr. Yeung Sau Shing, Albert is the founder and a deemed controlling shareholder of the Company).

The Group normally grants credit terms of 30 days to 120 days to its customers with reference to the historical payment records and business relationship. Settlement of the sales from circulation income from magazines shall be made by the distributor to the Company within 10 days after the verification of the quantity of magazines sold. Credit limited and outstanding balance from advertising income will be reviewed by the management once a month. The following is an aged analysis of trade receivables at the reporting date:

	As at	
	31st December,	30th June,
	2009	2009
	(unaudited)	(audited)
	HK\$'000	HK\$'000
Age		
0 – 30 days	72,906	62,802
31 – 90 days	12,689	8,309
91 – 180 days	860	395
Over 180 days	274	67
	86,729	71,573

## 9. TRADE AND OTHER PAYABLES

	As at	
	31st December,	30th June,
	2009	2009
	(unaudited)	(audited)
	HK\$'000	HK\$'000
Trade payables to		
<ul><li>third parties</li></ul>	30,539	33,812
- related companies	1,331	2,259
	31,870	36,071
Accrued charges	33,921	29,182
	65,791	65,253

The related companies are companies ultimately owned by the Trust.

The Group normally receives credit terms of 60 days to 90 days from its suppliers. The following is an aged analysis of trade payables at the reporting date:

	As at	
	31st December,	30th June,
	2009	2009
	(unaudited)	(audited)
	HK\$'000	HK\$'000
Age		
0 – 90 days	31,618	35,431
91 – 180 days	235	558
Over 180 days	17	82
	31,870	36,071

#### MANAGEMENT DISCUSSION AND ANALYSIS

#### Overview

The Group is one of the leading magazine groups in Hong Kong. It owns and publishes five weekly magazines, namely Oriental Sunday (東方新地), Weekend Weekly (新假期), New Monday (新Monday), Fashion and Beauty (流行新姿) and Economic Digest (經濟一週). Each magazine owns a distinguished and well-established status in its respective market, with loyal readers from distinctive sectors and age groups.

In the first half of the financial year, the Group celebrated its 10th anniversary, expressing special gratitude to its committed and hardworking staff at all levels. The management has been working closely with the team of professionals over the decade to seize opportunities and develop potential strengths. Despite a fluctuating business environment in the past year, the Group was able to perform stably and satisfactorily during the Period.

#### **Financial Review**

The Group still maintains a strong position in the sales-driven magazine sector. The economy in Hong Kong during the Period has not yet fully recovered from the financial turmoil emerged in 2008. The worst time has passed but companies remained cautious over advertising and promotion spendings. During the Period, the Group achieved a turnover of HK\$224.6 million, as compared to HK\$242.8 million in 2008 when the Group benefited from a still booming local market before the financial crisis in the previous year.

The Group has a majority of revenue derived from advertising sales and circulation. The Group reported a stable advertising revenue of HK\$159.5 million (2008: HK\$172.8 million). Income from circulation of magazines and books reached HK\$63.4 million (2008: HK\$ 67.7 million). Gross profit improved by 5.6% to HK\$86.0 million (2008: HK\$ 81.4 million) following deployment of cost control measures.

Also, the Group enjoyed lower printing costs due to stringent printrun control. Profit for the Period rose by 49.5% to HK\$27.2 million from HK\$18.2 million during the same period a year ago.

#### REVIEW OF OPERATIONS

#### **Oriental Sunday**

As one of the top titles among local weeklies, *Oriental Sunday* offers content that covers a wide range of topics from the latest entertainment news and celebrity gossips to fashion and lifestyle, shopping, dining and health tips. With its rich and diversified editorial content, the magazine was among the best-selling entertainment magazines in the market, securing a loyal readership base and a strong advertising network over the years.

According to The Hong Kong Audit Bureau of Circulations Limited, *Oriental Sunday* had an average net circulation of 162,021 per issue for the six months from 1st January to 30th June, 2009. Its popularity among readers gave confidence to retailers and advertisers especially during times of uncertainty.

To bring the magazine closer to its readers, *Oriental Sunday* had kicked off an electronic marketing campaign for greater exposure and more advertising opportunities. The magazine also enhanced its online platform in providing readers with the most updated entertainment news, fashion and makeup trends. The website was relaunched during the Period, with a special section dedicated to *MORE*, the magazine's supplement on fashion and beauty products. Well-known beauty experts and trendsetters in town have set up their blogs at the VIP Bloggers' section to provide up-close and personal advice for *MORE* followers. The relaunch resulted in a rise in viewer traffic and number of page views, bringing the loyal fans of *Oriental Daily* and *MORE* to an interactive online environment.

#### Weekend Weekly

Weekend Weekly captured a steady advertising income, despite the financial crisis and the outbreak of the global swine flu pandemic, which resulted in a weak economy and adversely affected the travel and dining industries around the world. Having anticipated the negative effects, the editorial and sales teams had enhanced their cooperation to offer new and tailor-made packages to clients to better suit their needs and budgets. The magazine had organised joint events and campaigns with major clients and public bodies such as the Department of Health and the Hong Kong Tourism Board. The publication was further recognised as a professional and experienced travel and dining magazine in Hong Kong.

Sharing the same birthday with the Group, *Weekend Weekly* had also entered its 10th year in the industry in 2009. The magazine celebrated its anniversary with a series of promotional events and attractive prizes were given out to its loyal readers. These included a cover girl competition and a "Playaholic" marathon contest for a dream job at *Weekend Weekly*. Both events received high participation rates and much public exposure, while also promoting the magazine's highly creative image and fun-loving culture at the same time.

The magazine is also famous for publishing redeemable travel booklets, as well as city and restaurant guides. The production of a delicacies guide had won a bronze award at the Galaxy Award 2009 Competition under the "Brochures – Special Purpose" category. The team had also tried its hand at the cooking world by publishing a recipe book for home cooking. The book emerged as a huge success and even managed to hit the best-seller lists in local bookshops.

On the digital front, *Weekend Weekly* is getting itself ready for a new version of website which better supports interactive features and online activities. Leveraging on its expertise, the team will produce more user-friendly travel sets and develop a mobile version for users on the go.

#### **New Monday**

*New Monday* is one of the most popular youth magazines in Hong Kong, targeting youths of both genders aged 15 to 29 who go after hot and trendy lifestyle topics such as entertainment news, popular culture, fashion, movies, games, latest gadgets and accessories.

During the Period, the magazine focused on developing various thematic and unique online communities to strengthen its branding in the cyber world and to suit different market needs and interests. The *BEE* website which targets young male users had expanded to cover hype topics such as soccer, basketball and online games. As an extension of its sensational and entertaining stories in the *New Monday* magazine, another website called "Gytam" (「新Mon怪談」— http://gytam.newmonday.com.hk) was launched in October 2009 for audience who are interested in supernatural topics. A real-time online radio show was also set up for interactive activities.

On the other hand, the magazine publishes supplementary booklets on selective topics including food and dining, as well as on fashion trends. The management will continue to look for new markets and explore potentials with different sales and marketing campaigns.

## **Fashion and Beauty**

Fashion and Beauty positions distinctively as a practical fashion and beauty guide for style-conscious and trend-loving young female office ladies aged between 20 and 35. The website – launched earlier in the year – was expanded to offer more online activities on its beauty blogs and forums, in order to strengthen its branding and attract more female users. The number of Fashion and Beauty club members had increased and the magazine's online voting campaigns had recorded impressively high hit rates.

During the Period, the magazine had carried out an in-depth study on the profile of the targeted readers to better understand their needs and interests.

#### **Economic Digest**

*Economic Digest* is a professional and authoritative finance and investment guide with a history of over 20 years in Hong Kong. Targeting affluent, young and well-educated investors and entrepreneurs in town, the magazine provides up-to-date market outlooks, tips and analysis from prominent investment and finance experts.

Following the launch of its electronic marketing campaign, the magazine has commenced a weekly eNewsletter service which allows subscribers to get updated investment tips every Monday after the opening of the stock market. The editorial team also created another interactive channel "Stock Express", a Q&A section for subscribers to pose questions and get feedbacks online.

In addition to organising seminars and discussion forums on a regular basis, the magazine's marketing team was also involved in a campaign with one of the largest global banking corporations in Hong Kong for supporting small businesses and enterprises in the local market. The events had enhanced the magazine's image and its relationship with the finance sector. Meanwhile, the team hopes to make its presence stronger across the border, working with some business organisations in the Mainland in preparing marketing campaigns and events.

## **Books Publishing**

The Group publishes books on hot topics based on market demands, such as travel and dining guide series, market analysis and investment guides, comics, reference and self-help books. During the Period, a total of 17 new titles were published and sold in Hong Kong through various retail points.

Although the unstable economy has inevitably affected the travel industry, the Group's travel guides were in high market demand and remained one of the all-time favourites published by the division. Following the sales of the latest series of travel guides, the Group has published an accumulative circulation of 200,000 by the end of 2009.

The division had tried to diversify its business and explore new opportunities to boost revenue. Encouraged by the overwhelming popularity of trendy merchandises offered at the Hong Kong Book Fair in July 2009, the team continued to work with celebrity or trend icons in designing special inspirational series of products. Thanks to an expanded customer base, the book publishing division had reinforced its brand and revenue had increased over the past few months.

#### Outlook

The consumer market has been recovering gradually, but the overall economy is still expected to be unstable in the year 2010. As a media publisher, the Group will deploy its market expertise and competitive edges while committing to a multi-channel development, a global trend in many markets.

Counting on a team of staff of great vitality and versatility, the Group looks forward to broaden its scope of business in a healthy pace. It is devoted to exceeding expectation of customers and readers through strategic marketing solutions and creative editorial and packaging concepts. It will take advantage of every new opportunity and equip itself with new and advanced technologies to keep up with the ever-growing need in the digital world.

#### **OTHER ANALYSIS**

#### Capital Structure, Liquidity and Financial Resources

There is no change in the capital structure of the Company for the Period.

The Group financed its operations by shareholders' equity and cash generated from operations.

As at 31st December, 2009, the Group had no bank and other borrowing (30th June, 2009: Nil).

As at 31st December, 2009, the Group's gearing ratio was Nil (30th June, 2009: Nil) (calculated based on the basis of total bank and other borrowings over total assets).

The Group had limited exposure to fluctuation in exchange rates.

## **Employee and Share Option Scheme**

As at 31st December, 2009, the Group has 573 employees (30th June, 2009: 565). Total staff costs (including Directors' remuneration) were approximately HK\$83.6 million (2008: HK\$80.6 million).

To provide incentives or rewards to the staff and Directors, the Company adopted a share option scheme on 18th January, 2008. No option was granted by the Company under such share option scheme since its adoption and up to 31st December, 2009.

On 18th January, 2008, a total of 7,500,000 share options were granted to two executive Directors of the Company at an exercise price of HK\$0.68 per share under the terms of the Pre-IPO Share Option Scheme adopted by a resolution in writing passed by the sole shareholder on 18th January, 2008. No share options were exercised since 18th January, 2008 and up to 31st December, 2009 and accordingly the outstanding share options as at 31st December, 2009 were 7,500,000 share options.

## **Charge on Assets**

None of the Group's assets were pledged as at 30th June, 2009 and 31st December, 2009.

#### **Contingent Liabilities**

Certain subsidiaries of the Group were involved in legal proceedings or claims against them in the ordinary course of their business activities during the Period. In the opinion of the Directors of the Company, resolution of such litigation and claims will not have a material adverse effect on the Group's financial position and no further provision for any potential liability in the condensed consolidated statement of financial position is considered necessary.

As at 31st December, 2009, the Company did not have significant contingent liabilities.

## Use of IPO proceeds from listing.

The net proceeds from the Company's initial public offering amounted to approximately HK\$88.55 million. These net proceeds were partially applied during the period from the listing date up to the date of this announcement and such application is consistent with the proposed usage of the net proceeds set forth in the prospectus of the Company dated 29th January, 2008 as follows:

## Planned usage

	Planned Amount HK\$' million	Up to 31st January, 2010 HK\$' million
Enhancement and enrichment of the contents of the magazines	37.28	11.07
Promotion and marketing of magazines to readers and advertisers	20.98	11.58
Strengthening the contents of the Group's existing website	8.74	8.74
Upgrading of the Group's existing machineries and equipment thereby improving the efficiency of publication		
workflow	14.15	13.00
General working capital	7.40	7.40
	88.55	51.79

#### INTERIM DIVIDEND

The Board is pleased to declare an interim dividend of HK\$0.012 per share (interim dividend for the 12-month period ended 31st March, 2009: HK\$0.012 per share) for the year ending 30th June, 2010, amounting to HK\$7,200,000 (for the 12-month period ended 31st March, 2009: HK\$7,200,000).

#### **CLOSURE OF REGISTER OF MEMBERS**

The register of members of the Company will be closed from Tuesday, 16th March, 2010 to Wednesday, 17th March, 2010, both days inclusive, during which period no transfer of shares will be registered. In order to qualify for the interim dividend, all relevant share certificates and properly completed transfer forms must be lodged with the Company's share registrar, Tricor Secretaries Limited, at 26th Floor, Tesbury Centre, 28 Queen's Road East, Hong Kong for registration no later than 4:30 p.m. of Monday, 15th March, 2010. Dividend warrants will be despatched on or around Friday, 26th March, 2010.

#### **CORPORATE GOVERNANCE**

## **Code on Corporate Governance Practices**

The Group had complied throughout the Period with all provisions of the Code on Corporate Governance Practice under Appendix 14 of the Listing Rules.

#### **Model Code for Securities Transactions**

The Company had adopted the Model Code for Securities Transactions by Directors of Listed Issuers ("Model Code") as set out in Appendix 10 of the Listing Rules as its own code of conduct regarding director's securities transaction. Having made specific enquiry to all the Directors of the Company, all of them confirmed that they have complied with the required standard of dealings as set out in the Model Code throughout the Period.

#### REVIEW OF INTERIM RESULTS

These condensed consolidated interim financial statements of the Group have not been audited nor reviewed by the Company's auditor, Deloitte Touche Tohmatsu, but have been reviewed by the audit committee of the Company, which comprises the three Independent Non-executive Directors of the Company.

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the Period.

## PUBLICATION OF THE UNAUDITED INTERIM RESULTS AND INTERIM REPORT

The interim results announcement is published on the Stock Exchange's website (http://www.hkex.com.hk) and the Company's website (http://www.nmg.com.hk). The interim report will be dispatched to the shareholders of the Company and will be available on the websites of the Stock Exchange and the Company in due course.

By order of the Board

New Media Group Holdings Limited

Percy Hughes, Shirley

Chief Executive Officer

Hong Kong, 25th February, 2010

As at the date of this announcement, the Board of the Company comprised:

Executive Directors:

Ms. Percy Hughes, Shirley (Chief Executive Officer)

Mr. Lee Che Keung, Danny

Mr. Wong Chi Fai

Ms. Fan Man Seung, Vanessa

Independent Non-executive Directors:

Ms. Hui Wai Man, Shirley

Mr. Tse Hin Lin, Arnold

Ms. Kwan Shin Luen, Susanna