



Company Operation Information

Fantasia's contracted sales for the first quarter of 2018 rose by over 60% year on year to RMB4.545 billion

Colour Life launches community-based service platform "Cai Hui Rensheng"

(6 April, 2018 – Hong Kong) Fantasia Holdings Group Co., Limited ("Fantasia" or the Company" , which together with its subsidiaries, is referred to as the "Group" , HKEx stock code: 1777) announces its sales performance for March 2018. Fantasia Property Group, a subsidiary of the Group, sold properties with an aggregate of 166,053 square metres (sq.m.) in gross floor area ("GFA") and recorded contracted sales of RMB1.521 billion, which represented a year on year growth of 17.98%. For the first three months of 2018, the Group sold properties with an aggregate of 466,943 sq.m. in GFA. The accumulated contracted sales during the period grew by 61.65% year on year to RMB4.545 billion, which means accomplishment of 15.15% of the full-year contracted sales target of RMB30 billion.

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Company Operation Information (Cont.)

In March, property transactions in China grew year on year and month on month, and first-tier cities, in particular, recorded significant growth. However, the overall growth in sales at the country's property development companies slowed down on the back of the provincial and municipal governments' firm measures to regulate the property market. There was a boom in land transactions, which increased year on year and month on month. However, the average transaction price decreased by more than 20% month on month.

Contracted sales increased by 17.98% year on year to RMB1.521 billion in March

Fantasia's contracted sales totalled RMB1.521 billion in March and they grew by 61.65% year on year to RMB4.545 billion for the first three months of 2018, which represented a new high in quarter-on-quarter sales growth. The projects of Shenzhen Pair Life, U Hotel Cheng Du and Hefei BaoLi & Fung were launched in March, and they together contributed approximately RMB430 million to the Group's contracted sales. In particular, Hefei BaoLi & Fung recorded encouraging results in sales performance, with the average selling price reaching RMB 19,000 per sq.m.

To drum up home buyers' interest in the Xin Chengshi Huayuan property project in Shenzhen, the Group restructured the sales teams of the sister companies which were responsible for the project and reformed the mode of sales. As a result, the project's contracted sales grew significantly month on month to nearly RMB135 million. Also, the sales performance of some projects such as Chengdu "Wisdom City", Xiang Men Di, Jitianxia and Guilin Lakeside Eden have been satisfactory since the beginning of 2018. Fantasia also recorded maintained steady sales growth in other key markets of central and southern China.

Colour Life launches community-based service platform "Cai Hui Rensheng" to improve life in community

On 31st March, Colour Life held a grand opening for its community-based service platform, "Cai Hui Rensheng". "Cai Hui Rensheng" is aimed at promoting a new lifestyle among communities. Leveraging the basic property services' advantage of proximity to end users, "Cai Hui Rensheng" allows community owners to log in through Colour Life's online community, Caizhiyun, to obtain its services and to buy products with the "Cai Hui Rensheng" label. The home owners will thus be able to "Earn property management fee through Caizhiyun" Colour Life has gathered the power of the community business ecosystem through the introduction of the most advanced technology, big-data technology and the consolidation of socio-economy and human resources. Hence, providing the home owners and other end users a wide range of products and services with a human touch. The range of products and services will enhance the quality of the community life by bringing community services home and developing the shared value of a harmonious community ecology. Cai Hui Rensheng closely combined the characteristics of the communities. By providing owners with smart, thoughtful and customized products and services with enhanced efficiency for transaction. This can help to boost the communities' economy. Cai Hui Rensheng will be developed into a community-based service platform that can provide a wide range of products and services for home owners and other end users with quality assurance and a human touch.



Property Sales (Note: Data in this news letter is unaudited and may be adjusted)

In March 2018, Fantasia sold properties with an aggregate of 166,053 square metres (sq.m.) in GFA and recorded contracted sales of RMB1.521 billion, which represented a year on year growth of 17.98%. For the first three months of 2018, the Group sold properties with an aggregate of 466,943 sq.m. in GFA. The accumulated contracted sales during the period grew by 61.65% year on year to RMB4.545 billion, which means accomplishment of 15.15% of the full-year contracted sales target of RMB30 billion.

City	Project Name	Project Type	GFA Sold	Sales Amount
			(sq.m.)	(RMB 0'000)
Shenzhen	Pair Life	Boutique Upscale Residence	1,234	3,087
	Fuchi Mansion	Boutique Upscale Residence	468	2,100
	Jiatianxia	Boutique Upscale Residence	9,851	38,846
Chengdu	Zhihui City	Mid-to-high Residence	93,243	74,852
	Jiatianxia	Boutique Upscale Residence	101,876	122,064
	Xiangmendi	Boutique Upscale Residence	132,462	85,863
	Fantasia Town	Mid-to-high Residence	64	46
	U Hotel	Urban Complex	8,255	10,000
	Grand Valley	Boutique Upscale Residence	2,096	3,017
	Long nian International Plaza	Urban Complex	12,316	8,937
Dongguan	Jun Shan	Boutique Upscale Residence	12	11
	Xin Chengshi Huayuan	Boutique Upscale Residence	14,416	19,956
	Jiangshan Hui	Mid-to-high Residence	73	37
Tianjin	Meinian Plaza	Urban Complex	971	1,544
Huizhou	Kangchengsiji	Mid-to-high Residence	4,542	4,522
Suzhou	Cixi Yue Cheng	Boutique Upscale Residence	2,361	3,789
	Lago Paradise	Boutique Upscale Residence	1,504	1,837
	Special Town Project	Boutique Upscale Residence	374	357
	Hailun Complex	Urban Complex	13	20

Property Sales (Cont.) (Note: Data in this news letter is unaudited and may be adjusted)

City	Project Name	Project Type	GFA Sold	Sales Amount
			(sq.m.)	(RMB 0'000)
Ganzhou	Yunding Mansion	High-mid tier residential	2,863	1,315
Shijianzhuang	Sports Town	Mid-to-high Residence	4,552	4,000
Guilin	Lakeside Eden	Boutique Upscale Residence	26,137	16,752
Shanghai	Love Forever	Boutique Upscale Residence	41	22
Hefei	BaoLi & Fung	Mid-to-high Residence	15,645	29,609
Nanjing	Hailrun Garden	Urban Complex	6,906	13,546
	Love Forever	Boutique Upscale Residence	22,812	6,706
Wuhan	Fantasia Town	Mid-to-high Residence	571	413
	Love Forever	Boutique Upscale Residence	1,286	1,286
Total			466,943	454,534

Company News

- On 21 March, “2018 Best 500 China Real Estate Developers Evaluation Results Announcement” was jointly organized and held by China Real Estate Association and China Real Estate Appraisal in Beijing. Fantasia was ranked 74th by China Real Estate Association and China Real Estate Appraisal in the list of the “2018 Best 100 China Real Estate Developers” for its outstanding overall strength.
- Colour Life also officially put the ecosystem of businesses under its subsidiary E-Energy into operation on 16 March. As a community-based energy management company fostered by Colour Life, E-Energy invented a new model of service — “community-based energy management”. This model enables Colour Life to generate revenue through sophisticated community-based energy management with emphasis on social division of labour and the consistency and enhancement of service quality. In 2017, the new service model contributed over RMB32 million to E-Energy’s income. Currently, E-Energy has formed partnerships with leading companies such as Shanshan Group, Southern Power Grid and Eastern Group.



About Fantasia

Founded in 1998, Fantasia was successfully listed on the Main Board of The Stock Exchange of Hong Kong in November 2009 under the stock code 1777. Having completed its strategic plan for business development in the upcoming era of mobile internet and customer big data, Fantasia Group has evolved into a leading financial holding group in China, with a business model driven by financial operations, anchoring on services, and supported by property development. Fantasia conducts a full range of operations and community services, covering eight major areas of value-added services in 181 cities in mainland China, namely – financial services for communities, Colour Life Residence services for communities, property development, operation of commercial properties for international business and tourism, cultural tours of communities, commercial property management in communities, elderly care and education in communities. So far, the Group has three publicly-listed companies – Fantasia Holdings Group (01777.HK), Colour Life (01778.HK) and Home E&E (834669.CC). It has become the world’s largest residential community service operation provider.

Currently, Fantasia is making good progress with its international business expansion plan and has established branches in Hong Kong, Taipei, Singapore and Tokyo. It has invested in property development projects in Singapore, the United States of America and Taiwan.

It is committed to providing a joyful, colourful and meaningful living space and experience as a leading industry participant and aims to deliver unique and inspiring living space and experience to value-oriented customers.

To learn more about the Company, please visit Fantasia’s website at: www.cnfantasia.com

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