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# FAR EAST CONSORTIUM INTERNATIONAL LIMITED

(Incorporated in the Cayman Islands with limited liability) Website: http://www.fecil.com.hk

(Stock Code: 35)

# ANNOUNCEMENT OF RESULTS FOR THE YEAR ENDED 31 MARCH 2013

## RESULTS

The board of directors (the "Board") of Far East Consortium International Limited (the "Company") is pleased to announce the audited consolidated results of the Company and its subsidiaries (collectively, the "Group") for the year ended 31 March 2013 as follows:

## FINANCIAL HIGHLIGHTS

- Revenue increased by 111.9% to approximately HK\$3.7 billion.
- Net profit attributable to shareholders increased by 101.5% to approximately HK\$903 million. Earnings per share increased by 117.4% to HK\$0.50.
- Net assets attributable to shareholders increased from HK\$3.80 per share to HK\$4.53 per share. Adjusting for hotel revaluation surplus, net assets attributable to shareholders as at 31 March 2013 came to HK\$8.45 per share<sup>(i)</sup>.
- Net gearing ratio was at 25.4%<sup>(i)</sup> and cash position was at approximately HK\$3.2 billion as at 31 March 2013.
- Final dividend of HK\$0.11 per share was recommended for the year ended 31 March 2013 (2012: HK\$0.05 per share).
- Contracted presale value of properties under development amounted to approximately HK\$4.9 billion as at 31 March 2013 after booking substantial revenue from property development.

Note:

(i) Revaluation surplus on hotel assets of approximately HK\$9,459 million as at 31 March 2013 was not recognized in the Company's consolidated financial statements, but adjusted for calculation of net asset value per share and the net gearing ratio.

# CONSOLIDATED INCOME STATEMENT

FOR THE YEAR ENDED 31 MARCH 2013

	NOTES	2013 HK\$'000	2012 HK\$'000
Revenue		3,732,172	1,760,951
Cost of sales and services		(2,547,512)	(778,045)
Depreciation and amortisation of hotel and			
car park assets	-	(158,010)	(135,304)
Gross profit		1,026,650	847,602
Other income		16,282	18,181
Gain on disposal of property, plant and equipment		424	380,799
Gain on disposal of a subsidiary		458,358	_
Other gains and losses	4	218,603	87,566
Administrative expenses			
- Hotels operation and management		(272,478)	(253,929)
– Others		(214,826)	(187,549)
Pre-opening expenses			
- Hotels operation and management		(26,107)	(8,651)
Selling and marketing expenses		(85,646)	(30,741)
Share of results of associates		73,656	23,843
Share of results of jointly controlled entities		(2,904)	7,014
Finance costs	5	(168,033)	(166,479)
Profit before taxation		1,023,979	717,656
Income tax credit (expense)	6	54,391	(103,131)
	-		
Profit for the year	7	1,078,370	614,525
Attributable to:			
Shareholders of the Company		903,046	448,102
Non-controlling interests		175,324	166,423
	-		
		1,078,370	614,525
Earnings per share			
Basic (HK cents)	8	50	23
Diluted (HK cents)		50	23
	-		2

# **CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME** *FOR THE YEAR ENDED 31 MARCH 2013*

	2013 HK\$'000	2012 HK\$'000
Profit for the year	1,078,370	614,525
Other comprehensive income (expense) for the year:		
Exchange differences arising on translation of foreign		
operations	16,228	41,379
Revaluation increase (decrease) on available-for-sale		
investments	3,190	(17,763)
Fair value adjustment on cross currency swap contracts	,	
designated as cash flow hedge	(7,593)	_
Reclassification to profit or loss on disposal of		
available-for-sale investments	(2,838)	15,027
Reclassification from hedging reserve to profit or loss	(6,000)	
Other comprehensive income for the year	2,987	38,643
Total comprehensive income for the year	1,081,357	653,168
Total comprehensive income attributable to:		
Shareholders of the Company	906,092	468,578
Non-controlling interests	175,265	184,590
	1,081,357	653,168

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AT 31 MARCH 2013

	NOTES	2013 HK\$'000	2012 HK\$'000
Non-current Assets			
Investment properties		2,431,917	2,456,469
Property, plant and equipment		6,653,119	5,988,002
Prepaid lease payments		595,036	597,485
Other assets		296,250	
Goodwill		68,400	68,400
Other intangible assets		-	2,100
Interests in associates		315,608	256,158
Interests in jointly controlled entities		47,115	90,966
Available-for-sale investments		110,300	16,190
Financial assets at fair value through profit or loss		36,304	7,750
Deposits for acquisition of property, plant and		)	- ,
equipment		133,864	149,315
Amounts due from associates		70,744	70,784
Amount due from a jointly controlled entity		27,295	26,936
Amount due from an investee company		119,995	119,995
Other receivables		45	141,407
Pledged deposits		34,788	25,252
Deferred tax assets		5,000	
		10,945,780	10,017,209
Current Assets			
Properties for sale			
Completed properties		295,582	100,699
Properties for/under development		4,142,719	3,797,152
Other inventories		9,034	10,719
Prepaid lease payments		16,034	18,867
Debtors, deposits and prepayments	10	412,836	280,570
Other receivables		142,365	-
Tax recoverable		87,212	11,386
Available-for-sale investments		41,120	18,694
Financial assets at fair value through profit or loss		96,862 5 354	458
Derivative financial instruments		5,354 141 516	10
Pledged deposits Restricted hank deposits		141,516 257,117	342,672 971
Restricted bank deposits Deposit in a financial institution		100,000	971
Time deposits		12,500	_
Bank balances and cash		2,620,653	1,374,980
		8,380,904	5,957,178
A spate alogaified as held for sale			
Assets classified as held for sale		91,410	418,928
		8,472,314	6,376,106

	NOTES	2013 HK\$'000	2012 <i>HK\$`000</i>
Current Liabilities			
Creditors and accruals	11	837,209	606,298
Customers' deposits received		958,346	197,140
Obligations under finance leases		158	218
Amounts due to related companies		62,660	46,165
Amounts due to associates		12,453	12,877
Amounts due to non-controlling shareholders of subsidiaries		20.070	20.070
Derivative financial instruments		30,070 20,290	30,070 1,245
Tax payable		185,506	345,774
Secured bank and other borrowings		4,713,839	1,764,289
Secured built and other borrowings			
		6,820,531	3,004,076
Liabilities associated with assets classified			
as held for sale			2,994
		6,820,531	3,007,070
		0,020,331	
Net Current Assets		1,651,783	3,369,036
<b>Total Assets less Current Liabilities</b>		12,597,563	13,386,245
Non-current Liabilities			
Secured bank and other borrowings		1,904,089	4,620,800
Obligations under finance leases		1,010	474
Convertible bonds		31,169	30,074
Bonds		1,250,000	-
Derivative financial instruments designated as hedgin	ng	7 502	
instruments Deferred tax liabilities		7,593	22/ 888
Deferred tax fraofinities		253,242	234,888
		3,447,103	4,886,236
Net Assets		9,150,460	8,500,009
Capital and Reserves			
Share capital		176,891	195,976
Share premium		2,617,925	2,822,611
Reserves		5,217,714	4,433,033
Equity attributable to shareholders of the Company		8,012,530	7,451,620
Non-controlling interests		1,137,930	1,048,389
Tion controlling interests		1,137,730	1,040,309
Total Equity		9,150,460	8,500,009

#### **NOTES** FOR THE YEAR ENDED 31 MARCH 2013

#### 1. GENERAL

The Company is a public limited company incorporated in the Cayman Islands with its shares listed on The Stock Exchange of Hong Kong Limited (the "Stock Exchange"). In addition, the consolidated financial statements included applicable disclosures required by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and by the Hong Kong Companies Ordinance.

# 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs")

In the current year, the Group has applied the following amendments to HKFRSs issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") which are effective for the Group's financial year beginning on 1 April 2012.

Amendments to HKFRSs 7	Financial Instruments: Disclosures – Transfers of
	Financial Assets

The application of the amendments to HKFRSs has had no material effect on the consolidated financial statements for the current or prior accounting periods.

#### New and revised HKFRSs issued but not effective

The Group has not early applied the following new and revised standards, amendments or interpretation that have been issued but are not yet effective:

Amendments to HKFRSs	Annual Improvements to HKFRSs 2009 - 2011 Cycle <sup>1</sup>
Amendments to HKFRS 7	Disclosures - Offsetting Financial Assets and
	Financial Liabilities <sup>1</sup>
Amendments to HKFRS 9	Mandatory Effective Date of HKFRS 9 and
and HKFRS 7	Transition Disclosures <sup>3</sup>
Amendments to HKFRS 10,	Consolidated Financial Statements, Joint Arrangements
HKFRS 11 and HKFRS 12	and Disclosure of Interests in Other Entities: Transition
	Guidance <sup>1</sup>
Amendments to HKFRS 10,	Investment Entities <sup>2</sup>
HKFRS 12 and HKAS 27	
HKFRS 9	Financial Instruments <sup>3</sup>
HKFRS 10	Consolidated Financial Statements <sup>1</sup>
HKFRS 11	Joint Arrangements <sup>1</sup>
HKFRS 12	Disclosure of Interests in Other Entities <sup>1</sup>
HKFRS 13	Fair Value Measurement <sup>1</sup>
Amendments to HKAS 1	Presentation of Items of Other Comprehensive Income <sup>4</sup>
HKAS 19 (as revised in 2011)	Employee Benefits <sup>1</sup>
HKAS 27 (as revised in 2011)	Separate Financial Statements <sup>1</sup>
HKAS 28 (as revised in 2011)	Investments in Associates and Joint Ventures <sup>1</sup>
Amendments to HKAS 32	Offsetting Financial Assets and Financial Liabilities <sup>2</sup>
HK(IFRIC) - Int 20	Stripping Costs in the Production Phase of a Surface Mine <sup>1</sup>

- <sup>1</sup> Effective for annual periods beginning on or after 1 January 2013
- <sup>2</sup> Effective for annual periods beginning on or after 1 January 2014
- <sup>3</sup> Effective for annual periods beginning on or after 1 January 2015
- <sup>4</sup> Effective for annual periods beginning on or after 1 July 2012

#### Annual Improvements to HKFRSs 2009 - 2011 Cycle issued in June 2012

The Annual Improvements to HKFRSs 2009 - 2011 Cycle include a number of amendments to various HKFRSs. The amendments are effective for annual periods beginning on or after 1 January 2013. Amendments to HKFRSs include the amendments to HKAS 16 Property, Plant and Equipment and the amendments to HKAS 32 Financial Instruments: Presentation.

The amendments to HKAS 16 clarify that spare parts, stand-by equipment and servicing equipment should be classified as property, plant and equipment when they meet the definition of property, plant and equipment in HKAS 16 and as inventory otherwise. The directors do not anticipate that the application of the amendments will have a material effect on the Group's consolidated financial statements.

The amendments to HKAS 32 clarify that income tax on distributions to holders of an equity instrument and on transaction costs of an equity transaction should be accounted for in accordance with HKAS 12 Income Taxes. The directors anticipate that the amendments to HKAS 32 will have no effect on the Group's consolidated financial statements as the Group has already adopted this treatment.

#### HKFRS 9 Financial Instruments

HKFRS 9 issued in 2009 introduces new requirements for the classification and measurement of financial assets. HKFRS 9 amended in 2010 includes requirements for financial liabilities and for derecognition.

Key requirements of HKFRS 9 are described as follows:

- All recognised financial assets that are within the scope of HKAS 39 *Financial Instruments: Recognition and Measurement* are subsequently measured at amortised cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost at the end of subsequent accounting periods. All other debt investments and equity investments are measured at their fair values at the end of subsequent accounting periods. In addition, under HKFRS 9, entities may make an irrevocable election to present subsequent changes in the fair value of an equity investment (that is not held for trading) in other comprehensive income, with only dividend income generally recognised in profit or loss.
- With regard to the measurement of financial liabilities (designated as at fair value through profit or loss,) HKFRS 9 requires that the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is presented in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. Changes in fair value of financial liabilities attributable to changes in the financial liability's credit risk are not subsequently reclassified to profit or loss. Under HKAS 39, the entire amount of the change in the fair value of the financial liability designated as at fair value through profit or loss was presented in profit or loss.

HKFRS 9 is effective for annual periods beginning on or after 1 January 2015, with earlier application permitted.

The directors of the Company anticipate that HKFRS 9 will be adopted in the Group's financial statements for the financial period beginning 1 April 2015 and may have significant impact on amounts reported in respect of the Group's financial assets and financial liabilities. Regarding the Group's financial assets, it is not practicable to provide a reasonable estimate of that effect until a detailed review has been completed.

#### New and revised standards on consolidation, joint arrangements, associates and disclosure

In June 2011, a package of five standards on consolidation, joint arrangements, associates and disclosures was issued, including HKFRS 10, HKFRS 11, HKFRS 12, HKAS 27 (as revised in 2011) and HKAS 28 (as revised in 2011).

Key requirements of these five standards are described below.

HKFRS 10 replaces the parts of HKAS 27 *Consolidated and Separate Financial Statements* that deal with consolidated financial statements. HK(SIC) - Int 12 *Consolidation - Special Purpose Entities* will be withdrawn upon the effective date of HKFRS 10. Under HKFRS 10, there is only one basis for consolidation that is, control. In addition, HKFRS 10 includes a new definition of control that contains three elements: (a) power over an investee, (b) exposure, or rights, to variable returns from its involvement with the investee, and (c) the ability to use its power over the investee to affect the amount of the investor's returns. Extensive guidance has been added in HKFRS 10 to deal with complex scenarios.

HKFRS 11 replaces HKAS 31 *Interests in Joint Ventures* HKFRS 11 deals with how a joint arrangement of which two or more parties have joint control should be classified. HK(SIC) - Int 13 *Jointly Controlled Entities - Non-Monetary Contributions by Ventures* will be withdrawn upon the effective date of HKFRS". Under HKFRS 11, joint arrangements are classified as joint operations or joint ventures, depending on the rights and obligations of the parties to the arrangements. In contrast, under HKAS 31, there are three different types of joint arrangements: jointly controlled entities, jointly controlled assets and jointly controlled operations. In addition, joint ventures under HKFRS 11 are required to be accounted for using the equity method of accounting, whereas jointly controlled entities under HKAS 31 can be accounted for using the equity method of accounting or proportionate accounting.

HKFRS 12 is a disclosure standard and is applicable to entities that have interests in subsidiaries, joint arrangements, associates and/or unconsolidated structured entities. In general, the disclosure requirements in HKFRS 12 are more extensive than those in the current standards.

In July 2012, the amendments to HKFRS 10, HKFRS 11 and HKFRS 12 were issued to clarify certain transitional guidance on the application of these five HKFRSs for the first time.

These five standards, together with the amendments relating to the transitional guidance, are effective for annual periods beginning on or after January 2013 with earlier application is permitted provided that all of these standards are applied at the same time.

The directors anticipate that these standards will be adopted in the Group's financial period beginning 1 April 2013. However, the directors are in the process of assessing the potential impact of these standards, and at this stage have not yet determined the effect of the application of these standards on amounts reported in the consolidated financial statements.

#### HKFRS 13 Fair Value Measurement

HKFRS 13 establishes a single source of guidance for fair value measurements and disclosures about fair value measurements. The standard defines fair value, establishes a framework for measuring fair value, and requires disclosures about fair value measurements. The scope of HKFRS 13 is broad; it applies to both financial instrument items and non-financial instrument items for which other HKFRSs require or permit fair value measurements and disclosures about fair value measurements, except in specified circumstances. In general, the disclosure requirements in HKFRS 13 are more extensive than those in the current standards. HKFRS 13 is effective for annual periods beginning on or after 1 January 2013, with earlier application permitted.

The directors anticipate that HKFRS 13 will be adopted in the Group's financial period beginning 1 April 2013 and the application of the new standard may affect certain amounts reported in consolidated financial statements and result in more extensive disclosures in the consolidated financial statements.

The directors of the Company anticipate that the application of the other and revised standards, amendments or interpretation will have no material impact on the consolidated financial statements of the Group.

#### Amendments to HKAS 1 Presentation of Items of Other Comprehensive Income

The amendments to HKAS 1 Presentation of Items of Other Comprehensive Income introduce new terminology for the statement of comprehensive income and income statement. Under the amendments to HKAS 1, an 'income statement' is renamed as a 'statement of profit or loss'. The amendments to HKAS 1 retain the option to present profit or loss and other comprehensive income in either a single statement or in two separate but consecutive statements. However, the amendments to HKAS 1 require items of other comprehensive income to be grouped into two categories: (a) items that will not be reclassified subsequently to profit or loss; and (b) items that may be reclassified subsequently to profit or loss when specific conditions are met. Income tax on items of other comprehensive income is required to be allocated on the same basis – the amendments do not change the option to present items of other comprehensive income either before tax or net of tax.

The amendments to HKAS 1 are effective for the Group's annual period beginning on 1 April 2013. The presentation of items of other comprehensive income will be modified accordingly when the amendments are applied in future accounting periods.

The directors of the Company anticipate that the application of the other new and revised standards, amendments or interpretation will have no material impact on the consolidated financial statements of the Group.

#### **3. SEGMENT INFORMATION**

The Group determines its operating segments based on internal reporting about components that are regularly reviewed by the chief operating decision maker. Information reported to the Group's chief operating decision makers, who are the executive directors of the Company, for the purposes of resource allocation and assessment of performance is mainly focused on the property development, property investment, hotel operation and management, and car park operation in each of the geographical locations as stated below, securities and financial product investments and other operations, which mainly include provision of engineering services and second mortgage loans.

#### Segment revenue and results

The following is an analysis of the Group's revenue and results by reportable and operating segment. Segment profit (loss) represents the pre-tax profit (loss) earned (incurred) by each segment without allocation of central administrative costs, directors' salaries and certain finance costs.

	Segment r	evenue	Segment pro	fit (loss)
	2013	2012	2013	2012
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Property development				
– Australia	1,838,519	3,533	159,995	(6,843)
– Hong Kong ("HK")	95,174	13,632	24,825	(13,719)
– Malaysia	478	736	1,790	2,354
- Other regions in People's Republic				
of China excluding HK ("PRC")	11,377	28,391	(13,070)	2,955
	1,945,548	46,292	173,540	(15,253)
Property investment				
– HK	32,769	28,365	372,992	155,673
– PRC	12,848	12,215	(17,789)	(3,914)
– Singapore	16,166	25,916	(14,241)	35,552
	61,783	66,496	340,962	187,311
Hotel operation and management				
– HK	744,712	707,866	702,899	660,284
– Malaysia	288,140	294,162	45,486	48,149
– PRC	120,090	94,069	(43,675)	(28,120)
– Singapore	_	-	(13,366)	(6,229)
– United Kingdom ("UK")	_	_	979	(717)
	1,152,942	1,096,097	692,323	673,367
Car park operation				
– Australia	549,812	518,496	38,308	42,433
– Malaysia	17,548	18,571	7,559	8,427
	567,360	537,067	45,867	50,860
Securities and financial product				
investments	4,535	12,583	3,765	(41,769)
Other operations	4	2,416	(71,602)	1,948
Segment revenue/segment profit	3,732,172	1,760,951	1,184,855	856,464
Unallocated corporate expenses			(02 848)	(63, 032)
Unallocated corporate expenses Finance costs			(92,848) (68,028)	(63,032) (75,776)
				(13,110)
Profit before taxation			1,023,979	717,656
Income tax credit (expense)			54,391	(103,131)
Profit for the year			1,078,370	614,525

#### Segment assets

None of the segments derived any revenue from transactions with other segments. No revenue from any single customer contributed over 10% of the total revenue of the Group. The following is an analysis of the Group's assets by reportable segments as at the end of the reporting period. Segment assets represent assets held by each segment without allocation of corporate assets which are mainly bank balances and cash deposits in a financial institution.

	2013 HK\$'000	2012 HK\$'000
Property development – Australia – HK – Malaysia – PRC	1,196,815 1,220,918 373,007 2,430,818	1,513,133 730,396 382,398 1,772,613
Property investment	5,221,558	4,398,540
– HK – PRC	2,151,464 6,887	1,730,192 3,671
– Singapore	297,758	605,411 2,339,274
Hotel operation and management – HK	3,640,069	3,592,814
– Malaysia – PRC – Singapore	1,077,778 2,059,279 943,753	$\begin{array}{c} 1,071,588\\ 1,927,506\\ 694,845\end{array}$
– UK	558,740 8,279,619	261,043
Car park operation	0,279,019	7,347,790
– Australia – Malaysia	721,398 154,050	707,176 155,996
	875,448	863,172
Securities and financial product investments	300,204	50,763
Other operations	294,022	352,437
Segment assets	17,426,960	15,551,982
Unallocated corporate assets	1,991,134	841,333
Total assets	19,418,094	16,393,315

## 4. OTHER GAINS AND LOSSES

5.

	<b>2013</b>	2012
	HK\$'000	HK\$'000
Change in fair value of investment properties	298,603	148,302
Gain (loss) on disposal of available-for-sale investments	2,838	(15,027)
Change in fair value of financial assets at fair value through		
profit or loss	-	145
Change in fair value of investments held for trading	5,140	(9,975)
Change in fair value of derivative financial instruments	(11,380)	(34,403)
Loss on transfer of property inventory to investment properties	-	(2,004)
Impairment loss on interest in a jointly controlled entity	(40,951)	_
Net impairment loss (recognised) reversed on bad and		
doubtful debts	(35,647)	528
	218,603	87,566
FINANCE COSTS		
	2013	2012
	HK\$'000	HK\$'000
Interest on bank borrowings		
- wholly repayable within five years	314,817	172,730
- not wholly repayable within five years	27,110	40,203
Other loans wholly repayable within five years	4,550	785
Convertible bonds	2,182	35,709
Bonds	5,432	_
Finance leases	21	29
Amortisation of front-end fee	15,215	16,889
Others	1,338	2,025
Total interest costs	370,665	268,370
Less: amounts capitalised to properties		
under development		
– investment properties	(3,239)	(1,744)
– properties for owners' occupation	(45,749)	(23,787)
- properties for sale	(153,644)	(76,360)
	168,033	166,479

#### 6. INCOME TAX (CREDIT) EXPENSE

	2013 HK\$'000	2012 HK\$'000
The income tax (credit) expense comprises:		
Current tax:		
Hong Kong Profits Tax	47,488	59,864
PRC Enterprise Income Tax ("EIT")	49,560	5,390
PRC Land Appreciation Tax ("LAT")	_	3,652
Australia Income Tax	22,005	9,620
Malaysia Income Tax	6,248	12,476
Singapore Income Tax	1,166	162
	126,467	91,164
(Over) under provision in prior years:		
Hong Kong Profits Tax	4,312	(5,942)
PRC LAT (note)	(192,657)	_
Malaysia Income Tax	43	5
Australia Income Tax	_	7,355
Singapore Income Tax		(30)
	(188,302)	1,388
Deferred taxation	7,444	10,579
	(54,391)	103,131

Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profit for the year of each individual companies comprising the Group less tax losses brought forward where applicable.

PRC EIT is calculated in accordance with the EIT Law and Implementation Regulations of the EIT Law at the rate of 25%.

PRC LAT is levied at progressive rates ranging from 30% to 60% on the appreciated land value of the properties sold, less deduction in accordance with the relevant PRC Tax laws and regulations.

The domestic statutory tax rate of Australia, Malaysia and Singapore is 30%, 25% and 17% of the estimated assessable profit for the year.

*Note:* During the year ended 31 March 2013, the local tax authority in PRC agreed to use the deemed levying rates to calculate the PRC LAT for certain property development projects of the Group that have been sold and recognised as revenue in the consolidated financial statements in previous years, for which PRC LAT based on the progressive rates was provided for. The resulting overprovision of PRC LAT amounting to HK\$192,657,000 was reversed in the current year.

# 7. **PROFIT FOR THE YEAR**

	2013 HK\$'000	2012 <i>HK\$`000</i>
Profit for the year has been arrived at after charging:		
Cost of properties sold recognised as an expense Auditor's remuneration Depreciation	1,678,976 10,774 163,798	14,761 11,569 138,392
Amortisation of prepaid lease payments	13,256	9,537
Less: Amount capitalised to properties under development for owners' occupation	(1,120)	(1,094)
	12,136	8,443
Amortisation of intangible assets Amortisation of investment in a jointly controlled entity	2,100	2,572
(included in share of results of jointly controlled entities) Staff costs	2,904	2,904
Directors' emolument	19,220	22,446
Other staff Share option payment expense for other staff	465,898 3,861	400,931 5,382
	488,979	428,759
Share of taxation of associates (included in share of results of associates)	1,705	869
and crediting: Rental income, net of outgoings of HK\$24,068,000 (2012: HK\$20,033,000)	87,785	93,389
Gain on disposal of property, plant and equipment:		280.289
<ul><li>Hotel property</li><li>Others</li></ul>	424	380,288 511
	424	380,799
Dividend income from: Investment held for trading		
– Listed	2,265	1,847
Available-for-sale investments – Listed – Unlisted	2,496	2,244 21
	4,761	4,112
Bank interest income	6,754	3,808
	0,704	5,000

#### 8. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to the shareholders of the Company is based on the consolidated profit for the year attributable to the shareholders of the Company of HK\$903,046,000 (2012: HK\$448,102,000) and the number of shares calculated as follows:

	2013	2012
	'000	'000
Weighted average number of ordinary shares for the purpose		
of basic earnings per share	1,816,434	1,932,776
Effect of dilutive potential ordinary shares		
- Company's share options	1,076	
Weighted average number of ordinary shares for the purpose		
of diluted earnings per share	1,817,510	1,932,776

The computations of diluted earnings per share for both years did not assume the conversion of the Company's outstanding convertible bonds since their exercise would result in an increase in earnings per share. In addition, the computations for both years did not assume the exercise of its indirect subsidiary Dorsett's share options as the exercise prices of those options are higher than the average market prices of the Dorsett's shares during the years.

Further, the computation of diluted earnings per share for the year ended 31 March 2012 did not assume the exercise of the Company's outstanding share options as the exercise prices of those options are higher than the average market prices of the Company's shares during the year.

#### 9. **DIVIDENDS**

	2013 HK\$'000	2012 HK\$'000
Dividends recognised as distribution during the year:		
2013 interim dividend of HK2 cents per share (2012: HK1 cent per share)	35,122	19,496
2012 final dividend of HK5 cents per share (2012: 2011 final dividend of HK5 cents per share)	86,488	95,913
	121,610	115,409

A final dividend for the year ended 31 March 2013 of HK11 cents (2012: HK5 cents) per share has been proposed by the directors and is subject to approval by the shareholders in the forthcoming annual general meeting.

Shareholders have an option to elect cash in lieu of new shares of the Company for the dividend proposed and paid during the year.

#### 10. DEBTORS, DEPOSITS AND PREPAYMENTS

Included in debtors, deposits and prepayments are trade debtors of HK\$79,902,000 (2012: HK\$73,300,000).

Trade debtors mainly represent of receivable from renting of properties and use of hotel facilities. Rentals are payable on presentation of demand notes. Hotel room revenue is normally settled by cash or credit card. The Group allows an average credit period of 60 days to its corporate customers and travel agents.

Sale of properties are settled according to the payment terms of individual contract but have to be fully settled before transfer of the legal titles.

The following is an aged analysis of trade debtors based on the invoice date which approximated the respective revenue recognition date, at the end of the reporting period:

	2013 HK\$'000	2012 HK\$'000
0–60 days	70,863	63,441
61–90 days	2,818	4,192
Over 90 days	6,221	5,667
	79,902	73,300

#### 11. CREDITORS AND ACCRUALS

Included in creditors and accruals are trade creditors of HK\$225,266,000 (2012: HK\$255,372,000). The following is an aged analysis of the trade creditors:

	2013 HK\$'000	2012 HK\$'000
0–60 days	140,680	162,478
61–90 days	1,374	5,747
Over 90 days	83,212	87,147
	225,266	255,372

# FINAL DIVIDEND

The Board has recommended the payment of a final dividend for the year ended 31 March 2013 of HK11 cents (2012: HK5 cents) per ordinary share (the "Proposed Final Dividend"). The Proposed Final Dividend will be paid to the shareholders of the Company (the "Shareholders") whose names appear on the Company's Register of Members on 9 September 2013. The Proposed Final Dividend will be paid in the form of a scrip dividend with Shareholders being given an option to elect to receive cash in lieu of all or part of their scrip dividend entitlements (the "Scrip Dividend Scheme").

The Scrip Dividend Scheme will be subject to (i) Shareholders' approval of the Proposed Final Dividend at the Company's forthcoming annual general meeting to be held on 29 August 2013 (the "2013 AGM"); and (ii) the Stock Exchange granting listing of and permission to deal in the new shares to be allotted thereunder. For the purpose of determining the number of new shares to be allotted, the market value of new shares will be calculated as the average of the closing prices of the existing shares of the Company on the Stock Exchange for the 5 trading days prior to and including 9 September 2013. Full details of the Scrip Dividend Scheme will be set out in a circular which is expected to be sent to Shareholders together with a form of election on or around 18 September 2013. Dividend warrants and/or new share certificates will be posted on or around 24 October 2013.

## **CLOSURE OF REGISTER OF MEMBERS**

Details of the periods of closure of the Company's Register of Members are as follows:-

#### (a) For determining the entitlement to attend and vote at the 2013 AGM

As set out above, the 2013 AGM is scheduled to be held on Thursday, 29 August 2013. For determining the entitlement to attend and vote at the 2013 AGM, the Register of Members of the Company will be closed from Tuesday, 27 August 2013 to Thursday, 29 August 2013, both days inclusive, during which period no transfer of shares of the Company will be registered. In order to be eligible to attend and vote at the 2013 AGM, unregistered holders of shares of the Company should ensure that all share transfer documents accompanied by the relevant share certificates must be lodged with the Company's branch share registrar in Hong Kong, Tricor Standard Limited, at 26th Floor, Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong, for registration not later than 4:30 p.m. on Monday, 26 August 2013.

## (b) For determining the entitlement to the Proposed Final Dividend

As stated above, the Proposed Final Dividend is subject to the approval of Shareholders at the 2013 AGM. For determining the entitlement to the Proposed Final Dividend, the Register of Members of the Company will also be closed from Thursday, 5 September 2013 to Monday, 9 September 2013, both days inclusive, during which period no transfer of shares of the Company will be registered. In order to qualify for entitlement to the Proposed Final Dividend, unregistered holders of shares of the Company should ensure that all share transfer documents accompanied by the relevant share certificates must be lodged with the Company's branch share registrar in Hong Kong, Tricor Standard Limited, at 26th Floor, Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong, for registration not later than 4:30 p.m. on Wednesday, 4 September 2013.

## FINANCIAL REVIEW

## 1. Annual results

The Company's consolidated revenue for the financial year ended 31 March 2013 was approximately HK\$3,732 million, an increase of 111.9% as compared with last financial year. Revenue from property development business amounted to approximately HK\$1,946 million for the financial year ended 31 March 2013, a substantial increase as compared with last financial year. This was mainly due to the completion of Stage 1 of Upper West Side project in Australia and an increase in sales of the remaining apartments at Bakerview, Hong Kong during the financial year. Hotel operation and car park business contributed revenue of approximately HK\$1,153 million and HK\$567 million respectively, an increase of 5.2% and 5.6% respectively as compared with last financial year. Revenue from investment properties was approximately HK\$62 million, a decrease of 7.1% as compared with last financial year due to a disposal of an investment building during the year.

Gross profit of the Company for the financial year ended 31 March 2013 was approximately HK\$1,027 million, an increase of 21.1% as compared with last financial year. The increase was mainly due to increase in sales of residential properties of Stage 1 of Upper West Side in Australia and continued growth in hotel and car park operations.

Net profit attributable to shareholders of the Company for the financial year ended 31 March 2013 amounted to approximately HK\$903 million, an increase of 101.5% as compared with last financial year. The major reasons for the increase were: (i) completion of Stage 1 of Upper West Side in Australia; (ii) gain on disposal of a subsidiary holding Dorsett Regency Hotel, Hong Kong located at Kennedy Town, Hong Kong; (iii) growth in hotel operating performance; (iv) increase in gain on fair value of investment properties; and (v) write back of an over provision of land appreciation tax.

## 2. Liquidity and financial resources

	As at 31 March 2013	
		Consolidated
	Dorsett	Group
	HK\$ million	HK\$ million
Bank loans, convertible bonds and borrowings	3,871	7,900
Bank and cash balances	882	3,167
Net Debt	2,989	4,733
Carrying amount of total equity	3,786	9,150
Add: hotel revaluation surplus	9,459	9,459
Total equity	13,245	18,609
Net gearing ratio	22.6%	25.4%

As at 31 March 2013, the Company's total consolidated equity amounted to approximately HK\$9,150 million, an increase of 7.7% as compared with that as at 31 March 2012. Dorsett Hospitality International Limited ("Dorsett") recorded a revaluation surplus of approximately HK\$9,459 million over the carrying value of its hotel portfolio as at 31 March 2013. This surplus was not recognized in the Company's consolidated statement of financial position. Taking into account the hotel assets revaluation surplus, Dorsett's net gearing ratio was 22.6% and the net gearing ratio of the Group was 25.4%.

On 4 March 2013, the Company issued a 3-year bond due in 2016 with an aggregate principal amount of CNY1 billion at a fixed rate of 5.875% per annum. The Company entered into CNY/USD cross currency swap contracts in relation to the bond and was able to reduce the effective interest rate to approximately 4.67% per annum. The net proceeds of the issue, after deduction of commission and administrative expenses, amounted to approximately CNY988 million (approximately HK\$1.24 billion). The Group intends to use the amount raised for business development and general corporate purposes.

## 3. Repurchase of 230 million shares at HK\$1.23 per share

In July 2012, the Company completed the repurchase of 230 million shares (11.7% of the issued share capital before the repurchase) of the Company and the repurchased shares were cancelled. The share repurchase contributed to a significant enhancement in NAV per share as shown in (4) below.

## 4. Net asset value

	As at 31 March 2013 HK\$ million	As at 31 March 2012 HK\$ million
Equity attributable to shareholders of the Group Add: Hotel revaluation surplus (adjusted for minority	8,013	7,452
shareholders' interests)	6,929	5,677
Total net asset value	14,942	13,129
No. of shares issued ("million")	1,769	1,960
Net asset value ("NAV") per share	HK\$8.45	HK\$6.70

Adjusting for revaluation surplus on hotel assets as at 31 March 2013 of approximately HK\$9,459 million (HK\$7,750 million as at 31 March 2012) and minority shareholders' interests, NAV per share as at 31 March 2013 was approximately at HK\$8.45. This represents HK\$1.75 per share increase in NAV during the year.

## 5. Capital commitments

	2013 HK\$'000	2012 HK\$'000
Capital expenditure contracted for but not provided		
in the consolidated financial statements in		
respect of: Acquisition, development and refurbishment		
of hotel properties	768,622	585,760
Others	12,180	4,421
	780,802	590,181
Capital expenditure authorized but not contracted for in respect of:		
Development and refurbishment of hotel properties	27,673	319,593
Others	16,474	19,274
	44,147	338,867
	824,949	929,048

# 6. Subsequent events

#### (i) Bond issue by Dorsett

On 3 April 2013, Dorsett issued a 5-year bond due in 2018 with an aggregate principal amount of CNY850 million at a fixed rate of 6% per annum. Dorsett also entered into CNY/USD cross currency swap contracts in relation to the bond with the effect of lowering the effective interest rate to approximately 4.97% per annum. The net proceeds of the issue, after deduction of commission and administrative expenses, amounted to approximately CNY840 million (approximately HK\$1.05 billion) and it is intended that the proceeds will be used for future acquisitions and expansion, and for general corporate purposes.

## (ii) Land acquisition

On 15 April 2013, the Group acquired a piece of land located at 605–611 Lonsdale Street, Melbourne, Australia which is adjacent to the current Upper West Side development for AU\$10 million. The site area is approximately 12,000 square feet ("sq. ft."). and the Group intends to amalgamate the site with the existing Upper West Side development in order to add an additional residential tower to the overall development.

On 14 June 2013, the Group entered into a contract to acquire a piece of land located at 244–276 Spencer Street, Melbourne, Australia for AU\$75 million. The site is also adjacent to the Upper West Side development and has an area of approximately 1.176 hectare. Currently the site is with a planning permit for residential development with a sellable area of approximately 2.2 million sq. ft.. The Group will review the plan and may apply to amend current planning permit with the objective of optimizing the financial return and strategic value of the investment. The said acquisition enlarges the development land bank of the Group by approximately 20%.

(iii) Compulsory acquisition of Pearl Centre, Singapore

On 24 April 2013, the Group accepted the offer of compensation under the Land Acquisition Act of Singapore, by the Collector of Land Revenue of the government of Singapore for the compulsory acquisition of the Group's interest in Pearl Centre in Singapore. Together with the ex-gratia payments, the total compensation sum was approximately SG\$89 million.

The Group is expected to record a gain of approximately SG\$33 million (equivalent to approximately HK\$206 million) in relation to the sale. The sale would provide a good opportunity for the Group to monetize one of its investment properties, realize shareholders' value created by the Group as well as reduce the Group's total bank borrowings. The sale will also provide additional cash flows to the Group to enable it to redeploy its resources to other value-accretive investment opportunities.

## (iv) New loan facility of Dorsett

In June 2013, Dorsett executed a 5-year loan facility amounting to HK\$1.75 billion to refinance Dorsett's existing syndicated loan due in September 2013. The new loan facility requires 2 hotel assets in Hong Kong to be pledged which will result in 4 hotel assets in Hong Kong to be released and become unencumbered upon refinancing.

#### **BUSINESS REVIEW**

## **1. Property division**

The business of the Group's property division includes property development and investment property holding.

The Group's investment properties comprise mainly retail and office buildings located in Shanghai, Hong Kong and Singapore. As at 31 March 2013, these properties were valued at approximately HK\$2.4 billion. A fair value gain of approximately HK\$299 million was recorded in respect of the Group's investment properties during the financial year ended 31 March 2013. Revenue from investment properties for the financial year ended 31 March 2013 decreased to approximately HK\$62 million, representing a decrease of 7.1% as compared with last financial year, due to a disposal of an investment building in Singapore during the financial year.

The Group has a diversified portfolio in property development which is located in Australia, Shanghai, Guangzhou, Hong Kong, Kuala Lumpur and Singapore. To cater for the Group's local development needs, the Group has established strong local teams for property development at these locations. The diversification allows the Group to take advantage of the different property cycles in different regions. This strategy has resulted in a relatively low land cost base for the Group's development projects. Most of the Group's property developments are focused on mass residential market in Asia Pacific where the Group can benefit from the growing affluence of the middle class. As at 31 March 2013, the Gross Floor Area ("GFA") in our property development pipeline reached approximately 10 million sq. ft., which is sufficient for the Group's development in the coming 6 to 7 years. The Group is also aggressively looking for residential sites in the regions to add to its pipeline.

As at 31 March 2013, total cumulative contracted presale value of properties under development amounted to approximately HK\$4.9 billion. Completion and delivery of the developments are expected in the coming three years. As revenue will only be recognized when sales of property development are completed, the above presale was not reflected in the consolidated income statement.

A breakdown of contracted presale value of properties as at 31 March 2013 is given below:

Developments	Location	Contracted presale value (HK\$ Million) <sup>(iii)</sup>
Upper West Side Stage 1	Australia	331
Upper West Side Stage 2	Australia	1,948
Upper West Side Stage 3	Australia	229
Star Ruby	Hong Kong	511
Sevilla Crest	Hong Kong	110
The Royal Crest, California Garden	Mainland China	593
Dorsett Regency Residences <sup>(i)</sup>	Singapore	500
Dorsett Place Waterfront Subang <sup>(ii)</sup>	Malaysia	678

(i) The development of Dorsett Regency Residences in Singapore is owned by Dorsett.

Total presale value as at 31 March 2013

4,900

(iii) All presale value indicated is net of sales tax and goods and services tax.

In total, the Group has 12 projects of approximately 5.4 million sq. ft. in GFA currently under various stages of development across the regions. The Group targets to launch 4-6 new projects in the current financial year. Among these, the Group has launched Sevilla Crest in Sai Yeung Choi Street North, Sham Shui Po, Hong Kong consisting of approximately 39,000 sq. ft. in GFA and "Midtown at Upper West Side", the Stage 3 of Upper West Side consisting of 282 apartments. Other new residential development projects planned for launch include projects in Guangzhou (Huadijiayuan), Shanghai (The Royal Crest), Hong Kong (Hill Road, West Point) and Malaysia (Lot 470, JalanImbi, Kuala Lumpur). The presale initiative will secure revenue for the Group in the coming years.

<sup>(</sup>ii) Dorsett Place Waterfront Subang in Malaysia is a joint venture carried out by Dorsett and Mayland Valiant on a 50:50 sharing profit basis. For further details, please refer to the Company's circular dated 14 October 2011.

## Australia

Currently, the Group's focus in Australia is the Upper West Side project which is a high rise residential development located at central business district in Melbourne. The total development consists of more than 1.3 million sq. ft. in GFA. In April 2013, a piece of land with site area of approximately 12,000 sq. ft. adjacent to the current Upper West Side development was added to the residential development portfolio. In June 2013, the Group acquired another piece of land (next to the current Upper West Side development) with site area of approximately 1.176 hectare and expected to develop 3,000 residential apartments. Currently the site is with a planning permit for residential development to build a sellable area of approximately 2.2 million sq. ft.. The said acquisition added approximately 20% to the current development land bank of the Group.

Stage 1 of Upper West Side development consists of 700 apartments. During the financial year ended 31 March 2013, approximately 80% of apartments were settled. The remaining balance is expected to be settled in the coming financial year.

Stage 2 of Upper West Side development (named "Madison at Upper West Side") consists of 584 apartments. As at 31 March 2013, contracted presale value of the Stage 2 reached approximately HK\$1,948 million, amounting to approximately 94% of Stage 2 development. Completion of Stage 2 is expected to be in the financial year ending 31 March 2015.

Stage 3 of Upper West Side development (named "Midtown at Upper West Side") consists of 282 apartments. As at 31 March 2013, contracted presale value of the Stage 3 reached approximately HK\$229 million, amounting to approximately 24% of the Stage 3 development. Construction works will commence soon and the development is expected to be completed in the financial year ending 31 March 2016.

With the success of the first 3 stages, the Group is currently finalizing the development plan for Stages 4 and 5 (the newly acquired land) of Upper West Side. Subject to planning approval, Stages 4 and 5 are expected to comprise 630 apartments and 420 apartments respectively.

# Mainland China

The Group's Shanghai California Garden is a township development, of which approximately 4,000 residential units have been built and sold. This development comprises a diversified portfolio of residences including low rise apartments, high rise apartments and houses. One of the phases, namely "The Royal Crest" consisting 288 low rise residential apartments (approximately 270,000 sq. ft. in GFA) was launched during the year and was 100% presold as at 31 March 2013. The total presale value was approximately HK\$593 million. The development is expected to be completed in financial year 2014. Currently developments of a further 1,000 residential apartments and 130 houses with a total GFA of approximately 1.2 million sq. ft. are underway. Completion is expected to be in financial years 2014 and 2015.

In Guangzhou, the Huadijiayuen project, located in Liwan district, consists of approximately 1 million sq. ft. in GFA. Construction works has commenced and 5 blocks of residential buildings with approximately 600 high rise apartments are being constructed. Presale and completion are expected to take place in financial years 2014 and 2015 respectively.

# Hong Kong

The Group has been actively building its development pipeline in Hong Kong. Currently, there are 6 residential development projects. The Group will continue to increase its land bank through acquisition of redevelopment sites as well as participating in government tender or auction.

Star Ruby, located at No. 1–11A, San Wai Street, Hung Hom, Kowloon, commenced its presale during the year. As at 31 March 2013, the total presale amounted to HK\$511 million, representing approximately 74% of the development. The project comprises 124 high rise residential apartments with approximately 66,000 sq. ft. in GFA. The development is expected to be completed in the financial year 2015.

Sevilla Crest, located at No. 287–293, Sai Yeung Choi Street North, Sham Shui Po, commenced its presale in the second half of the financial year 2013. As at 31 March 2013, total presale was approximately HK\$110 million amounting to approximately 23% of the development. The development consists of 39,000 sq. ft. in GFA. Completion is expected in the financial year 2015.

No. 684, Clearwater Bay Road, Sai Kung is a residential redevelopment project by converting 6 old villas into 4 new villas, with a total GFA of approximately 20,000 sq. ft.. The development has been completed and put in market for sale.

The Group's development project at No. 90–100 Hill Road in Pok Fu Lam, consists of approximately 45,000 sq. ft. in GFA. The project is now in the final planning stage following the Group's complete acquisition of the entire ownership of the site in the second half of last financial year.

The Group's development project at Tan Kwai Tsuen, Hung Shui Kiu in Yuen Long, consists of approximately 50,000 sq. ft. in GFA. The project is to build 24 townhouses and now under development. Completion is expected in the financial year 2015.

In November 2012, the Company acquired 90% ownership of a residential redevelopment site located at No. 68–86 Wan Fung Street, Wong Tai Sin, Kowloon. The development site consists of approximately 91,000 sq. ft. in GFA. The Group now has more than 94% ownership of the site and is still in the process of acquiring the remaining stake. The development is still in a planning stage currently.

# Malaysia

Dorsett Bukit Bintang is a residential project adjacent to Dorsett Regency Kuala Lumpur. The project consists of approximately 220,000 sq. ft. in GFA. The Group is currently planning the launch of the presale and the project is expected to be completed in the financial year 2016.

Dorsett Place Waterfront Subang is a 50:50 joint venture between Dorsett and Mayland Valiant. This development is adjacent to Grand Dorsett Subang in Kuala Lumpur and comprises 1,989 units of hotel suite apartments of two 17-storey high apartment blocks with a car park providing 1,329 car parking spaces. The total net floor area is approximately 1,000,000 sq. ft.. Presale value as at 31 March 2013 amounted to approximately HK\$678 million, representing approximately 30% of the development.

# Singapore

Dorsett Residences is a residential component of the Dorsett Singapore, located on the Outram Park MRT Station. The development comprises 68 serviced apartments and has been 100% presold. As at 31 March 2013, presale value amounted to approximately HK\$500 million. Completion is expected to be in financial year 2014. The project is wholly owned by Dorsett.

## 2. Hotel operation and management – Dorsett Hospitality International Limited

The Group, through its 73.25% owned subsidiary, Dorsett Hospitality International Limited ("Dorsett"), operates its hotel business. For the financial year ended 31 March 2013 Dorsett recorded revenue of approximately HK\$1,153 million, representing an increase of 5.2% as compared with last financial year. The increase was driven primarily from revenue growth in Hong Kong and Mainland China. Hong Kong remains the biggest revenue contributor to the Group's hotel operation, accounting for approximately 64.6% of the total hotel revenue.

The following tables set out a breakdown of revenue and operating statistics of the Groups's hotel operations.

#### Hotel revenue breakdown

	2013		2012	
	HK\$'000	% of Total	HK\$'000	% of Total
Hong Kong				
Room revenue	689,676		656,512	
Food and beverage revenue	21,403		14,853	
Leasing revenue	14,198		12,627	
Other revenue	19,435		23,874	
Total	744,712	64.6%	707,866	64.6%
Mainland China				
Room revenue	73,131		51,498	
Food and beverage revenue	15,484		12,553	
Leasing revenue	29,453		28,089	
Other revenue	2,022		1,929	
Total	120,090	10.4%	94,069	8.6%
Malaysia				
Room revenue	168,040		172,560	
Food and beverage revenue	101,605		104,484	
Leasing revenue	3,897		4,155	
Other revenue	14,598		12,963	
Total	288,140	25.0%	294,162	26.8%
Group Total				
Room revenue	930,847	80.8%	880,570	80.4%
Food and beverage revenue	138,492	12.0%	131,890	12.0%
Leasing revenue	47,548	4.1%	44,871	4.1%
Other revenue	36,055	3.1%	38,766	3.5%
Total	1,152,942	100.0%	1,096,097	100.0%

# Hotel operating statistics

	2013	2012
Owned		
Hong Kong		
Available Room Nights	740,220	705,512
Occupied Room Nights	690,566	677,103
Occupancy rate	93.3%	96.0%
Average room rate (HK\$)	997	969
RevPAR (HK\$)	930	930
Mainland China		
Available Room Nights	201,480	192,500
Occupied Room Nights	141,524	103,714
Occupancy rate	70.2%	53.9%
Average room rate (HK\$)	549	541
RevPAR (HK\$)	385	291
Malaysia		
Available Room Nights	491,111	468,759
Occupied Room Nights	336,032	349,523
Occupancy rate	68.4%	74.6%
Average room rate (HK\$)	498	494
RevPAR (HK\$)	341	368
Managed Hong Kong		
Available Room Nights	47,215	37,454
Occupied Room Nights	39,148	29,854
Occupancy rate	82.9%	79.7%
Average room rate (HK\$)	1,441	1,534
RevPAR (HK\$)	1,195	1,223
Group Total		
Available Room Nights	1,480,026	1,404,225
Occupied Room Nights	1,207,270	1,160,194
Occupancy rate	81.6%	82.6%
Average room rate (HK\$)	820	802
RevPAR (HK\$)	668	663

# Acquisitions and disposals

Dorsett has completed the following significant transactions during financial year ended 31 March 2013.

In April 2012, the Group acquired the Big Orange industrial building located at Kwai Chung, Hong Kong from an independent third party at a consideration of HK\$210 million. The Group intends to convert the property into a 420-guestroom hotel, which will be branded as an additional member to the Group's three-star Silka series of hotels, namely "Silka Tsuen Wan, Hong Kong".

To demonstrate the value of the Group's assets, in September 2012, Dorsett monetised and completed the disposal of Hong Kong (SAR) Hotel Limited ("HKSAR Hotel") holding Dorsett Regency Hotel, Hong Kong ("Dorsett Regency HK") which is located in Kennedy Town, Hong Kong for an aggregate consideration of approximately HK\$802 million. The disposal resulted in a gain of approximately HK\$458 million. Further to the disposal, Dorsett entered into a management contract with HKSAR Hotel to manage the Dorsett Regency HK.

Pursuing the "Chinese Wallet" strategy, the Group continued to expand its hotel portfolio in selected strategic regions in the United Kingdom with the acquisition of a property which is currently an office building situated above the Aldgate underground station on London underground's Circle Line and Metropolitan Line for a consideration of approximately £14.1 million (equivalent to approximately HK\$178 million) in October 2012. The Group intends to redevelop the property into a hotel, to be named "Dorsett City, London".

## Business and project development

As at 31 March 2013, the Group owned and operated 17 hotels (4,894 rooms) and managed 2 third party hotels (260 rooms). Of these hotels, Dorsett Kwun Tong (361 rooms) commenced operations in August 2012, whilst Dorsett Chengdu (556 rooms) and Dorsett Singapore (285 rooms) started trial operations during the year. In addition, there are 6 hotels which are under development, of which 2 are expected to open during the financial year ending 31 March 2014. When all pipeline hotels become operational, the Group will own 23 hotels with more than 7,000 rooms and manage 2 third party hotels with 260 rooms.

# Rebranding

In order to further strengthen awareness of Dorsett hotels and reinforce competitive advantage, several high level changes to the overall brand architecture were made. With effect from 31 August 2012, the full English name of Dorsett has been changed from "Kosmopolito Hotels International Limited" to "Dorsett Hospitality International Limited" and the Chinese name of Dorsett has been changed from "麗悦酒店集團有限公司" to "帝盛酒店集團有限公司". The change of name was an important part of the brand alignment exercise, which would strengthen brand awareness for marketing efficiency and would be essential to Dorsett's further expansion through development, acquisition and management contracts. Furthermore, individual hotels are also under a tentative timetable to change their names.

To enhance its brand architecture, Dorsett has also consolidated its hotel portfolio, by reclassifying hotels under 3 brands to cover different market segments: boutique range "d. Collection", a series of upscale, charismatic hotels in prime locations carefully chosen for their proximity to the pulse of each city; "Dorsett Hotels & Resorts", comprising the upscale Dorsett Grand Hotels offering tasteful and rich hospitality experience; mid scale Dorsett Hotels comprising contemporary urban hotels in central locations; and the value-led "Silka Hotels" famed for convenience, speedy service and attractive room rates.

## 3. Car park business

The Company's car park management portfolio comprises third-party-owned car parks and self-owned car parks located in Australia, New Zealand and Hartamas shopping mall in Kuala Lumpur, Malaysia. As at 31 March 2013, the whole portfolio consisted of approximately 50,000 car park bays with more than 270 car parks under the Group's management. In this portfolio, 20 were self-owned car parks amounting to approximately 5,600 car park bays. They are located in Australia and Malaysia. The remaining car parks were third-party-owned car parks under the Group's management. Third-party owners included local governments, shopping malls, retailers, universities, airports, hotels, hospitals, government departments and commercial and office buildings. During the financial year ended 31 March 2013, approximately 25 car parks with 900 car park bays were added to the Group's management portfolio.

For the financial year ended 31 March 2013, the Group's car park division generated revenue of approximately HK\$567 million, representing an increase of 5.6% as compared with last financial year. The division recorded steady growth and will continue to contribute to the recurring income of the Group.

On 30 May 2012, the Group acquired 2.3% of the total issued share capital of Care Park Group Pty Ltd ("Care Park"). Following the transaction, the Group increased its shareholding in Care Park to 76.05%.

# OUTLOOK

Global economies are expected to remain challenging although there are signs of recovery in the US economy. Tightening measures targeted at the property sector in mainland China, Hong Kong and Singapore are affecting overall market sentiment. However, the Group believes that the fundamental demand for mass market residential housing in these regions remains strong. The Group will continue with the presale program of its pipeline projects to lock in revenue for future years. The Group will also strive to add new projects to its pipeline and is actively seeking opportunities in Asia. The Group's aim is to achieve a sustainable long term growth in earnings through constant replenishment of our land bank.

On hotel division, the Group expects room supply in Hong Kong to increase. However, the Group believes that occupancy rate is likely to be supported by continued growth in inbound, specifically from mainland China as the country's consumers' spending continue to increase and the Renminbi remains strong versus other currencies. With the stabilization in operation of newly opened hotels and the additional new hotels in this financial year, the Group expects the growth for the hotel division mainly comes from room additions.

The Group's foundation for growth is good and it remains confident it can continue to bring long term growth to its shareholders.

# **EMPLOYEES AND REMUNERATION POLICIES**

The number of employees of the Group as at 31 March 2013 was approximately 3,000. The Group provides its employees with comprehensive benefit packages and career development opportunities, including medical benefits and both internal and external trainings appropriate to each individual's requirements.

# **CORPORATE GOVERNANCE**

Throughout the year ended 31 March 2013, the Company has complied with the code provisions (the "Code Provisions") set out in the Corporate Governance Code (the "CG Code") contained in Appendix 14 to the Rules Governing the Listing of Securities on the Stock Exchange, except for the deviations from Code Provisions A.2.1 and A.6.7 described below.

Pursuant to Code Provision A.2.1 of the CG Code, the roles of Chairman and Chief Executive Officer should be separate and should not be performed by the same individual. Currently Tan Sri Dato' David CHIU assumes the roles of both the Chairman and Chief Executive Officer of the Company. The Board believes that this structure provides the Group with strong and consistent leadership and allows for more effective and efficient business planning and decisions as well as execution of long term business strategies. As such, it is beneficial to the business prospects of the Group.

Pursuant to Code Provision A.6.7 of the CG Code, independent non-executive directors and other non-executive directors should attend general meetings. Due to their unavoidable business engagement, the non-executive director and one of the independent non-executive directors of the Company were unable to attend the extraordinary general meetings held on 20 July 2012 and the non-executive director of the Company was unable to attend the annual general meeting held on 31 August 2012.

## AUDIT COMMITTEE

The Audit Committee, comprising all of the Company's three independent non-executive directors, namely Mr. Kwok Wai CHAN, Mr. Peter Man Kong WONG and Mr. Kwong Siu LAM, has reviewed the audited consolidated results of the Group for the year ended 31 March 2013.

## SCOPE OF WORK OF MESSRS. DELOITTE TOUCHE TOHMATSU

The figures in respect of the Group's consolidated statement of financial position as at 31 March 2013, the consolidated income statement, the consolidated statement of comprehensive income and the related notes thereto for the year then ended as set out in the preliminary announcement have been agreed by the Group's auditor, Messrs. Deloitte Touche Tohmatsu, to the amounts set out in the Group's audited consolidated financial statements for the year. The work performed by Messrs. Deloitte Touche Tohmatsu in this respect did not constitute an assurance engagement in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards on Assurance Engagement issued by the Hong Kong Institute of Certified Public Accountants and consequently no assurance has been expressed by Messrs. Deloitte Touche Tohmatsu on the preliminary announcement.

# PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

During the year ended 31 March 2013, the Company completed an off-market repurchase of a total of 230 millions shares of the Company from Penta Investment Advisers Limited at the price of HK\$1.23 per share and details of which are as follows:

Month of repurchase	Number of shares repurchased	Price per share HK\$	Aggregate consideration paid HK\$
July 2012	230,000,000	1.23	282,900,000

Save as disclosed above, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities during the year.

## PUBLICATION OF THE RESULTS AND ANNUAL REPORT

This results announcement is published on the website of the Stock Exchange at www.hkexnews.hk and on the website of the Company at www.fecil.com.hk. The Annual Report of the Company for the year ended 31 March 2013 and the notice of 2013 AGM will be despatched to the Shareholders and will also be available for viewing at each of the websites of the Stock Exchange and the Company in due course.

By order of the Board of **Far East Consortium International Limited Boswell Wai Hung CHEUNG** *Chief Financial Officer and Company Secretary* 

Hong Kong, 19 June 2013

As at the date of this announcement, the Board comprises five executive directors, namely Tan Sri Dato' David CHIU, Mr. Cheong Thard HOONG, Mr. Chi Hing CHAN, Mr. Dennis CHIU and Mr. Craig Grenfell WILLIAMS; one non-executive director, Mr. Daniel Tat Jung CHIU; and three independent non-executive directors, namely Mr. Kwok Wai CHAN, Mr. Peter Man Kong WONG and Mr. Kwong Siu LAM.