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# FAR EAST CONSORTIUM INTERNATIONAL LIMITED

# 遠東發展有限公司\*

(Incorporated in the Cayman Islands with limited liability)
Website: http://www.fecil.com.hk

(Stock Code: 35)

# ANNOUNCEMENT OF RESULTS FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2020

#### **BUSINESS UPDATE**

- The six months period ended 30 September 2020 ("1H FY2021") continued to be dominated by the impact of the COVID-19 outbreak on the global economy. Whilst the business environment gradually improved in parts of Asia, where the COVID-19 outbreak was tackled relatively more successfully, the rest of the world has continued to wrestle with numerous waves of the COVID-19 outbreak.
- From the start of the COVID-19 outbreak, the Group took active steps to reduce costs and expenses, to monetize assets and to shore up liquidity to prepare for a prolonged period of uncertainty. With all the actions taken, the Group is well positioned to benefit from the gradual recovery in economic activity.
- The Group's performance in 1H FY2021 was inevitably impacted by the global outbreak of the COVID-19. To varying degrees, all our businesses have been affected. Revenues fell to approximately HK\$3.1 billion in 1H FY2021, a decrease of 39.2% compared to the same period last year. Sequentially, compared to the second six months of the financial year ended 31 March 2020 ("2H FY2020"), revenues were up by 33.6%.

<sup>\*</sup> For identification purposes only

- The Group recorded a lower contribution from property development in 1H FY2021 due to less development completion compared to the same period last year. Property development revenues dropped by 36.9% year-on-year. But despite the COVID-19, the Group successfully completed in 1H FY2021 a residential development project, Artra in Singapore, and the lower levels of West Side Place (Towers 1 and 2) in Melbourne. The handover process of West Side Place (Towers 1 and 2) started in late 1H FY2021 and is expected to continue by phases until 1H FY2022, providing predictable and significant cash inflows to the Group.
- The Group launched very successfully two landmark projects namely Aspen at Consort Place in London and Queen's Wharf Residences (Tower 4) in Brisbane. These two deluxe projects are located in prime areas and both developments generated strong interest.
- Cumulative attributable presales value of properties under development rose from HK\$12.2 billion as at 31 March 2020 to HK\$13.4 billion as at 30 September 2020 due in part to favorable foreign currency exchange movement. The Group expects to launch two development projects during 2H FY2021, namely Hyll on Holland in Singapore and Victoria Riverside in Manchester, with an expected aggregate attributable gross development value ("GDV") of HK\$5.1 billion as at 30 September 2020.
- During the period, the Group entered into agreements to sell the retail units of Artra in Singapore and Astoria Crest in Hong Kong, amounting to SGD55.2 million (approximately HK\$312 million) and HK\$40 million, respectively. As part of its monetization strategy, the Group will keep exploring opportunities to recycle capital by selling non-core assets.
- Strained by the global COVID-19 pandemic, countries and cities around the world have imposed severe lockdowns for local populations and stringent travel restrictions on both business and leisure travelers. The measures imposed considerably impacted our hotel, car park and gaming businesses. As a consequence, the Group's recurring income business fell by 45.2% year-on-year.
- In our hotel operations, revenues fell by 53.2% year-on-year. The Group took decisive and early actions across its portfolio, such as repositioning assets towards long stay guests and self-quarantine guests, furloughing staff, cutting costs and incentives and reviewing thoroughly all its expenses. These measures, combined with an improvement in the business environment, have led to a gradual recovery in hotel performance since June 2020, especially in Hong Kong, the main contributor to our hotel operations.
- Contribution from car park operations and facilities management declined by 44.0% due to the lockdown measures and/or travel restrictions imposed by various cities or states where the Group operates.

- In our gaming operations in the Czech Republic, the advent of the COVID-19 outbreak impacted our business significantly. The temporary and mandatory closure of our 3 casinos for a few months was also unhelpful. However, we took swift actions to reduce operating expenses. Upon re-opening in June 2020, patrons returned quickly and our casinos revenues were back to almost the pre-COVID-19 levels, with lower operating costs. The Star Entertainment Group ("The Star") paid no dividend in 1H FY2021 (1H FY2020: AUD0.105 per share).
- On the positive side, the Group entered into a new 18-year lease contract with a flagship sports goods retailer for its Wuhan mall located at the heart of downtown Wuhan. The 18-year lease comprises seven floors with a total retail area of approximately 312,000 sq. ft.. Yearly rental will amount to approximately HK\$50 million, with 8.0% step-up increase every three years. This new lease is approximately 100% higher than the previous equivalent rent received.
- With a view to providing a comprehensive range of services for buyers in Hong Kong, the Group started a new property agency business, First International Property, focusing on international property sales. The business aims to link up world-renowned developers and professional solicitors, mortgage brokers and property managers and assist buyers at every stage of their investment process, from acquisition of the property, ongoing management to the collection of rent to the resale the property.
- BC Group Holdings Limited ("BCG"), a company in which the Group has a 50.66% stake, continued to grow steadily in 1H FY2021 with loans and advances rising from AUD976 million as at 31 March 2020 to AUD1,018 million as at 30 September 2020. The net interest margin expanded to 2.45% as at 30 September 2020 (2.07% as at 31 March 2020). BCG is positioned for growth and is raising capital ahead of its entrance in the United Kingdom ("UK") market.

## FINANCIAL HIGHLIGHTS

- Despite the challenging environment, the Group still managed to be profitable. Profit before tax decreased by 15.5% to HK\$831 million in 1H FY2021. Net profit attributable to shareholders and adjusted cash profit<sup>(i)</sup> decreased by 51.1% and 50.0% year-on-year to HK\$350 million and HK\$517 million, respectively in 1H FY2021.
- The Group recorded a comprehensive income attributable to shareholders of the Company of approximately HK\$1.9 billion in 1H FY2021 (HK\$58.8 million in 1H FY2020).
- Earnings per share in 1H FY2021 decreased by 51.3% to HK14.8 cents. The declared interim dividend for 1H FY2021 was maintained at HK4.0 cents per share (1H FY2020: HK4.0 cents per share).

- Cost control initiatives were implemented to mitigate the impact of the COVID-19 outbreak, the Group expects net annualized savings of approximately HK\$180 million. Coupled with the incentives and compensation programmes offered by various governments across the regions, whereby the Group expects to receive approximately HK\$150 million, the financial impact of the COVID-19 outbreak in FY2021 will be, to some extent, mitigated.
- The Star share price recovered strongly in 1H FY2021 (AUD3.06 per share as at 30 September 2020 vs AUD2.15 per share as at 31 March 2020) and most local currencies in the countries we operate rebounded against the HK\$, our reporting currency. As a consequence, the Group's total adjusted equity<sup>(iv)</sup> rose from HK\$30.7 billion as at 31 March 2020, to HK\$32.1 billion as at 30 September 2020.
- The Group continued to improve its capital structure through the repayment and refinancing of its loans. During 1H FY2021, the Group (i) refinanced the HK\$980 million short-term land acquisition loan with a HK\$2.4 billion long-term construction loan for its Kai Tak development in Hong Kong; (ii) fully repaid the SGD40 million construction loan of Artra in Singapore; and (iii) repaid over AUD180 million of the construction loan for West Side Place (Towers 1 and 2) in Melbourne by using sales proceeds from the handover process in 1H FY2021. In addition, the Group repurchased its existing notes, maturing in 2021 and 2023, and US\$360 million senior guaranteed perpetual capital notes ("Perpetual Capital Notes") for an aggregated principal amount of approximately US\$38.6 million. Net gearing ratio (ii) and net debt to total adjusted assets (v) remained stable at 56.8% and 29.2% as at 30 September 2020, respectively.
- The Group's net debt increased slightly from HK\$17.4 billion as at 31 March 2020, to HK\$18.2 billion as at 30 September 2020. The Group continued to maintain a comfortable level of liquidity with HK\$7.2 billion of cash and marketable securities available as at 30 September 2020. Furthermore, the Group had 8 hotel properties unencumbered valued at HK\$4.4 billion and approximately HK\$4.5 billion in unsold residential inventory, as at 30 September 2020, respectively.
- Net asset value per shares rose by 6.2% to from HK\$11.59 as at 31 March 2020 to HK\$12.31 as at 30 September 2020. The Group also repurchased approximately 11 million shares for a total consideration of approximately HK\$30 million in 1H FY2021.

# POST PERIOD END EVENTS

In October 2020, the Group launched a safe deposit box business, Far East Vault ("FEV"). The Group converted the basement of one of its hotels in Hong Kong into a safe deposit box operation providing around 4,500 safe deposit boxes. Apart from the full 24-hour security provided, FEV introduces leading-edge intelligent security technologies to traditional vault services including facial recognition, palm vein scans and real-time QR codes, by combining physical and biometric identification. The safe deposit box business is expected to contribute to the Group's recurring income stream starting from FY2021.

- In October 2020, the Group partnered with The Star to acquire a site in Pyrmont, Sydney, located next to the existing site where The Star operates its casino in Sydney. The intention is to co-develop a mixed-use tower. This project will grow its current footprint in Sydney.
- On 10 November 2020, a wholly-owned subsidiary of BCG priced an Australian dollar-denominated residential mortgage-backed security ("RMBS") deal, from its Ruby RMBS programme. The transaction was upsized to AUD416 million. This was an inaugural issue that marked a major milestone for BCG.
- As part of the Group's balance sheet capital management exercise, the Group bought back in November 2020 US\$50 million principal amount of the notes maturing in 2021 through a tender offer. Furthermore, the Group issued 12.25-year notes for a principal amount of HK\$200 million at a 5.25% coupon. The proceeds of the 12.25-year notes will help the Group in maintaining a flexible liquidity position and lengthen the debt maturity profile.

# **OUTLOOK**

- Initial "green shoots" are appearing in parts of our business, especially in countries that have managed the COVID-19 outbreak more successfully. The steps taken to reduce our cost base means that as business recovers, the profitability will improve. This bodes well for the Group's performance when the COVID-19 outbreak will be truly contained or fully eradicated.
- On the property development front, on top of the new launches planned, the Group remains on the look-out for attractive landbank opportunities and joint venture partners to develop large scale residential projects. The Group believes that the UK and the Australian markets continue to offer attractive returns.
- Cumulative unbooked presales of HK\$13.4 billion as at 30 September 2020 provide us with good visibility of reveune stream in the short to medium term.
- Looking ahead, with the announcement made by the Hong Kong government that:
  i) all arrivals, except those from Mainland China, will have to quarantine in a hotel and ii) the potential implementation of travel bubbles with neighboring countries, it is expected that the market sentiment of the Hong Kong hotel industry is on the road to a faster recovery.
- The construction of our 13 hotel pipeline is ongoing. The opening of the Ritz-Carlton in Melbourne in FY2022 (1H FY2022) is the next major milestone for the Group's hotel operations.

- In the car park operations, we are seeing a number of car park opportunities emerging which bodes well for the organic and inorganic growth of our operations going forward. Cities and states are exploring more actively the possibility of entering into long-term concession agreements. This should benefit the Group.
- The construction of the integrated resort at Queen's Wharf, Brisbane ("QWB") is on target. In addition, progress has been made in identifying retail partners and in reviewing options for Towers 5 and 6 of the residential component. The Group's 25% holding in the integrated resort is expected to start contributing in FY2023.

#### Notes:

- (i) Adjusted cash profit is calculated by adjusting for fair value changes in investment properties and by adding depreciation and amortisation charges to profit after tax.
- (ii) Net gearing ratio represents total bank loans and notes less investment securities, bank and cash balances divided by carrying amount of total equity and hotel revaluation surplus.
- (iii) Revaluation surplus on hotel assets of approximately HK\$16,348 million was based on independent valuations carried out as at 31 March 2020 (excluding Ritz-Carlton in Perth and J-Hotel by Dorsett in Kuala Lumpur, which are newly opened and valued at cost) and was not recognized in the Company's consolidated financial statements, but was adjusted for the calculations of net asset value per share, net debt to total adjusted assets and the net gearing ratio.
- (iv) Adjusting for the unrecognised hotel revaluation surplus of approximately HK\$16,348 million, which is based on independent valuations assessed as at 31 March 2020, and including the Perpetual Capital Notes.
- (v) Total adjusted assets include revaluation surplus on hotel assets.

#### **INTERIM RESULTS**

The board of directors (the "Board") of Far East Consortium International Limited (the "Company") is pleased to announce the unaudited consolidated results of the Company and its subsidiaries (collectively, the "Group") for the six months ended 30 September 2020. These unaudited consolidated financial statements have been reviewed by the Company's audit committee (the "Audit Committee") prior to recommending them to the Board for approval.

Financial year ended or ending 31 March is referred to as "FY" throughout this announcement.

## INTERIM DIVIDEND

The Board has declared the payment of an interim dividend for the six months ended 30 September 2020 of HK4.0 cents (six months ended 30 September 2019: HK4.0 cents) per ordinary share (the "Interim Dividend"). The Interim Dividend will be paid to the shareholders of the Company (the "Shareholders") whose names appear on the Company's Register of Members on 28 December 2020. The Interim Dividend will be paid in the form of a scrip dividend with the Shareholders being given an option to elect to receive cash in lieu of all or part of their scrip dividend entitlements (the "Scrip Dividend Scheme").

The Scrip Dividend Scheme will be subject to The Stock Exchange of Hong Kong Limited (the "Stock Exchange") granting listing of, and permission to deal in the new shares to be allotted and issued thereunder. For the purpose of determining the number of new shares to be allotted, the market value of new shares will be calculated as the average of the closing prices of the existing shares of the Company on the Stock Exchange for the 5 consecutive trading days prior to and including 28 December 2020. Full details of the Scrip Dividend Scheme will be set out in a circular which is expected to be sent to the Shareholders together with a form of election (if applicable) on or around 5 January 2021. Dividend warrants and/or new share certificates will be posted on or around 5 February 2021.

## **CLOSURE OF REGISTER OF MEMBERS**

The Register of Members of the Company will be closed from 23 December 2020 to 28 December 2020, both days inclusive, during which period no transfer of shares of the Company will be registered. In order to qualify for entitlement to the Interim Dividend, unregistered holders of shares of the Company should ensure that all share transfer documents accompanied by the relevant share certificates must be lodged with the Company's share registrar in Hong Kong, Tricor Standard Limited, at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong, for registration not later than 4:30 p.m. on 22 December 2020.

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2020

		Six months ended	
		30.9.2020	30.9.2019
	<b>NOTES</b>	HK\$'000	HK\$'000
		(unaudited)	(unaudited)
Revenue		3,111,114	5,121,135
Cost of sales and services		(1,882,747)	(3,285,406)
Depreciation and amortisation of hotel and car		. , , , ,	
park assets		(240,706)	(188,357)
Gross profit		987,661	1,647,372
Other income		113,341	9,860
Other gains and losses	5	366,704	76,927
Administrative expenses		, -	,.
<ul> <li>Hotel operations and management</li> </ul>		(145,861)	(224,900)
- Others		(152,364)	(172,040)
Pre-operating expenses		(10-)001)	(172,010)
<ul> <li>Hotel operations and management</li> </ul>		_	(6,521)
Selling and marketing expenses		(116,977)	(122,893)
Share of results of associates		(5,133)	3,974
Share of results of joint ventures		(22,779)	(6,413)
Finance costs	6	(194,003)	(222,218)
Profit before tax		830,589	983,148
Income tax expense	7	(309,456)	(197,081)
The case can compense	,		(157,001)
Profit for the period	8	521,133	786,067
Attributable to:			
Shareholders of the Company		349,631	714,787
		- ',	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Owners of perpetual capital notes		102,749	7,700
Other non-controlling interests		68,753	63,580
		171,502	71,280
		<b>501 100</b>	706067
		521,133	786,067
Earnings per share	9		
– Basic (HK cents)		14.8	30.4
– Diluted (HK cents)		14.8	30.4

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2020

	Six months ended	
	30.9.2020	30.9.2019
	HK\$'000	HK\$'000
	(unaudited)	(unaudited)
Profit for the period	521,133	786,067
Other comprehensive income (expense) for the period  Items that may be subsequently reclassified  to profit or loss:  Exchange differences arising on translation of foreign		
operations Fair value change on debt instruments at fair value	1,179,859	(716,885)
through other comprehensive income ("FVTOCI") Reclassification adjustment on disposal of debt	180,444	_
instruments at FVTOCI during the period  Item that will not be reclassified to profit or loss:	(4,762)	_
Fair value change on equity instruments at FVTOCI	188,023	55,193
Other comprehensive income (expense) for the period	1,543,564	(661,692)
Total comprehensive income for the period	2,064,697	124,375
Total comprehensive income attributable to:		
Shareholders of the Company	1,879,314	58,832
Owners of perpetual capital notes	102,749	7,700
Other non-controlling interests	82,634	57,843
	185,383	65,543
	2,064,697	124,375

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AT 30 SEPTEMBER 2020

	NOTES	30.9.2020 <i>HK\$'000</i> (unaudited)	31.3.2020 <i>HK</i> \$'000 (audited)
Non-current Assets Investment properties Property, plant and equipment Goodwill Interests in associates Interests in joint ventures Investment securities Derivative financial instruments		7,867,408 11,780,545 68,400 1,494,346 894,765 822,757 18,531	7,243,208 11,160,856 68,400 1,237,775 791,846 492,852 37,222
Deposits for acquisition of property, plant and equipment Amounts due from associates Amounts due from joint ventures Amount due from an investee company Loan receivables Pledged deposits Deferred tax assets		92,093 62,864 64,427 119,995 230,251 20,857 168,192	88,045 62,864 58,572 119,995 259,651 20,409 93,653
Current Assets Properties for sale    Completed properties    Properties under development Other inventories Debtors, deposits and prepayments Customers' deposits under escrow Loan receivables Contract assets Contract costs Amounts due from joint ventures Amounts due from associates Tax recoverable Investment securities Pledged deposits Restricted bank deposits Deposit in a financial institution Bank balances and cash	11	1,798,278 11,206,586 10,021 1,772,903 227,620 7,602 - 306,559 353,132 28,242 113,234 2,891,242 128,543 13,747 106 3,462,644	1,966,189 9,983,444 11,146 379,091 147,527 9,269 1,103,698 283,787 349,392 24,717 160,697 2,534,548 51,600 120,932 6,880 2,911,726
		22,320,459	20,044,643

	NOTES	30.9.2020 <i>HK</i> \$'000 (unaudited)	31.3.2020 <i>HK</i> \$'000 (audited)
Current Liabilities Creditors and accruals Contract liabilities Lease liabilities Amounts due to related companies Amounts due to associates Amounts due to shareholders of non wholly	12	1,567,965 511,522 79,898 740 9,415	1,264,635 310,598 77,253 751 6,897
Amounts due to shareholders of non-wholly owned subsidiaries Derivative financial instruments Tax payable Notes Bank and other borrowings		318,064 4,031 692,242 2,215,058 9,672,185	395,126 3,397 368,283 - 6,505,953
Net Current Assets		<u>15,071,120</u> 7,249,339	8,932,893 11,111,750
Total Assets less Current Liabilities		30,954,770	32,847,098
Non-current Liabilities Lease liabilities Notes Bank borrowings Deferred tax liabilities Other liabilities		602,295 1,367,929 12,158,647 964,054 138,354	547,086 3,548,124 13,405,809 903,317 129,028
Net Assets		15,231,279 15,723,491	18,533,364
Capital and Reserves Share capital Share premium Reserves		235,065 4,486,167 7,875,497	236,942 4,534,687 6,346,903
Equity attributable to shareholders of the Company		12,596,729	11,118,532
Owners of perpetual capital notes Other non-controlling interests	13	2,753,461 373,301	2,904,535 290,667
		3,126,762	3,195,202
<b>Total Equity</b>		15,723,491	14,313,734

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2020

#### 1. GENERAL

The Company was incorporated as an exempted company with limited liability in the Cayman Islands. The shares of the Company have been listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

The six months period ended 30 September 2020 continued to be dominated by the impact of the COVID-19 outbreak on the global economy. Whilst the business environment gradually improved in parts of Asia, where the COVID-19 outbreak was tackled relatively more successfully, the rest of the world has continued to wrestle with numerous waves of the COVID-19 outbreak.

From the start of the COVID-19 outbreak, the Group took active steps to reduce costs and expenses, to monetise assets and to shore up liquidity to prepare for a prolonged period of uncertainty. The Group's performance for the six months period ended 30 September 2020 was inevitably impacted by the global outbreak of the COVID-19. To varying degrees, all our businesses have been affected. Revenues fell to approximately HK\$3.1 billion for the six months period ended 30 September 2020, a decrease of 39.2% compared to the same period last year. Sequentially, compared to the second half of the financial year ended 31 March 2020, revenues were up by 33.6%.

Benefits from government incentives and compensation programmes have been made available to the Group for certain operations, such as the Employment Support Scheme in Hong Kong and incentive programmes for job retention in Singapore and Australia.

#### 2. BASIS OF PREPARATION

The condensed consolidated financial statements have been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA") as well as with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on the Stock Exchange.

#### 3. PRINCIPAL ACCOUNTING POLICIES

The condensed consolidated financial statements have been prepared on the historical cost basis except for investment properties and certain financial instruments which are measured at fair values.

Other than additional in accounting policies resulting from application of amendments to Hong Kong Financial Reporting Standards ("HKFRSs"), and application of certain accounting policies when become relevant to the Group, the accounting policies and methods of computation used in the condensed consolidated financial statements for the six months ended 30 September 2020 are the same as those followed in the preparation of the Group's annual financial statements for the year ended 31 March 2020.

In the current interim period, the Group has applied the Amendments to References to the Conceptual Framework in HKFRS Standards and the following amendments to HKFRSs issued by the HKICPA, for the first time, which are mandatorily effective for the annual period beginning on or after 1 April 2020 for the preparation of the Group's condensed consolidated financial statements:

Amendments to HKAS 1 and HKAS 8

Definition of Material

Definition of a Business

Amendments to HKFRS 9, HKAS 39 and HKFRS 7

Interest Rate Benchmark Reform

In addition, the Group has early applied the Amendment to HKFRS 16 "COVID-19-Related Rent Concessions".

#### 4. SEGMENT INFORMATION

The Group determines its operating segments based on internal reporting about components that are regularly reviewed by the chief operating decision makers. Information reported to the Group's chief operating decision makers, who are the executive directors of the Company, for the purposes of resource allocation and assessment of performance is mainly focused on the different management teams of the related business operations by various geographical locations stated as below:

- Property development (including investment properties developed and managed by the same management team)
- Property investment
- Hotel operations and management (including the investment properties which are an integral part
  of the hotel buildings and which are managed by the hotel management team as well as securities
  investments made and monitored by the same team)
- Car park operations and facilities management
- Gaming operations (including investment in The Star Entertainment Group which is engaged in the gaming business in Australia and is classified as equity instruments at FVTOCI)
- Securities and financial product investments
- Provision of mortgage services (including securities investment made and monitored by the same team)

The following is an analysis of the Group's revenue and results by reportable and operating segment.

	Segment Six months ended 30.9.2020 HK\$'000 (unaudited)	revenue Six months ended 30.9.2019 HK\$'000 (unaudited)	Segment pr Six months ended 30.9.2020 HK\$'000 (unaudited)	Six months ended 30.9.2019 HK\$'000 (unaudited)
Property development  - Australia  - Hong Kong ("HK")  - Malaysia	990,463	1,180,259	145,562	206,734
	80,580	1,106,695	20,231	397,933
	4,980	16,245	680	6,502
<ul> <li>Other regions in the People's Republic of China excluding HK ("PRC")</li> <li>Singapore</li> <li>United Kingdom ("UK")</li> </ul>	361,086	132,570	216,606	100,820
	886,602	1,250,106	354,779	269,239
	574	458	2,680	1,724
	2,324,285	3,686,333	740,538	982,952
Property investment  - Australia  - HK  - PRC	6,155	4,309	(10,833)	2,307
	23,693	18,673	(5,843)	12,693
	19,585	8,590	2,937	(13,249)
	49,433	31,572	(13,739)	1,751
Hotel operations and management  - Australia  - HK  - Malaysia  - PRC  - Singapore  - UK  - Europe (other than UK)	31,591 175,776 32,169 40,672 34,920 23,276 24,970 363,374	310,190 104,582 118,776 47,359 132,478 63,177 776,562	(44,022) (21,514) (17,580) 314,853 10,618 (15,150) (13,110) 214,095	(6,526) 6,706 11,451 (2,284) 8,418 41,801 1,859

	Segment revenue					gment profit (loss)	
	Six months	Six months	Six months	Six months			
	ended	ended	ended	ended			
	30.9.2020	30.9.2019	30.9.2020	30.9.2019			
	HK\$'000	HK\$'000	HK\$'000	HK\$'000			
	(unaudited)	(unaudited)	(unaudited)	(unaudited)			
Car park operations and facilities management							
<ul> <li>Australia and New Zealand</li> </ul>	201,619	366,366	603	17,447			
– Europe	11,466	28,714	(11,750)	2,709			
– Malaysia	9,170	1,943	(843)	115			
	222,255	397,023	(11,990)	20,271			
Gaming operations							
– Australia	_	24,860	(30)	24,849			
- Czech Republic	79,591	118,704	19,629	7,345			
1	79,591	143,564	19,599	32,194			
Securities and financial product investments	52,708	70,289	115,361	97,934			
Provision of mortgage services							
- Australia	15,335	11,018	26,221	10,813			
– HK	4,133	4,774	3,918	4,852			
	19,468	15,792	30,139	15,665			
			1 00 1 00 2				
Segment revenue/segment profit	3,111,114	5,121,135	1,094,003	1,212,192			
Unallocated corporate expenses, and							
other gains and losses			(69,411)	(6,826)			
Finance costs			(194,003)	(222,218)			
Profit before tax			830,589	983,148			
Income tax expense			(309,456)	(197,081)			
Profit for the period			521,133	786,067			

None of the segments derived any revenue from transactions with other segments.

No revenue from any single customer contributed over 10% of the total revenue of the Group.

Segment profit (loss) represents the profit earned by (loss from) each segment without allocation of central administration costs, directors' emoluments, finance costs and net foreign exchange (losses) gains. This is the measure reported to the chief operating decision makers for the purposes of resource allocation and performance assessment.

# Segment assets

The following is an analysis of the Group's assets by reportable segment as at the end of the reporting period. Segment assets represent assets held by each segment without allocation of certain assets, which are mainly bank balances and cash and deposit in financial institutions.

	As at 30.9.2020 HK\$'000 (unaudited)	As at 31.3.2020 <i>HK\$</i> '000 (audited)
Property development  - Australia  - HK  - Malaysia  - PRC  - Singapore  - UK	7,837,265 2,013,226 411,424 641,318 5,214,407 2,401,536 18,519,176	6,475,475 1,891,078 404,347 2,528,983 5,317,486 1,845,815 18,463,184
Property investment  - Australia  - HK  - PRC	281,658 3,915,424 1,959,236 6,156,318	257,809 3,870,967 4,567 4,133,343
Hotel operations and management  - Australia  - HK  - Malaysia  - PRC  - Singapore  - UK  - Europe (other than UK)	1,713,315 4,357,291 858,225 2,276,823 582,545 1,216,238 277,543 11,281,980	1,534,962 4,357,103 845,504 1,582,534 758,811 1,151,748 269,321 10,499,983
Car park operations and facilities management  – Australia and New Zealand  – Europe  – Malaysia	1,575,583 398,628 141,723 2,115,934	1,398,166 398,331 138,384 1,934,881
Gaming operations  - Australia  - Czech Republic	800,257 327,951 1,128,208	493,943 298,508 792,451
Securities and financial product investments	2,364,178	2,230,900
Provision of mortgage services  - Australia  - HK	764,022 227,576 991,598	542,814 258,569 801,383
Segment assets Unallocated corporate assets	42,557,392 3,468,498	38,856,125 2,923,866
Total assets	46,025,890	41,779,991

Information about segment liabilities are not regularly reviewed by the chief operating decision makers. Accordingly, segment liability information is not presented.

# 5. OTHER GAINS AND LOSSES

6.

	Six mont	ths ended
	30.9.2020	30.9.2019
	HK\$'000	HK\$'000
	(unaudited)	(unaudited)
Change in fair value of investment properties	338,934	(16,356)
Gain on disposal of debt instruments at FVTOCI	4,762	_
Change in fair value of financial assets at fair value through		
profit or loss ("FVTPL")	67,815	28,151
Change in fair value of derivative financial instruments	(26,604)	23,888
Loss on disposal of property, plant and equipment	(337)	(284)
Net foreign exchange (losses) gains	(14,376)	47,708
Allowance for credit loss	(3,490)	(6,180)
	366,704	76,927
FINANCE COSTS		
	Six mont	ths ended
	30.9.2020	30.9.2019
	HK\$'000	HK\$'000
	(unaudited)	(unaudited)
Interest on bank borrowings	322,860	301,232
Interest on notes	74,221	73,694
Amortisation of front-end fee	8,336	7,930
Interest on lease liabilities	9,777	9,962
Others	9,417	4,106
Total interest costs	424,611	396,924
Less: amounts capitalised to:	/	,,
<ul> <li>properties for sale (properties under development)</li> </ul>	(207,232)	(159,596)
<ul> <li>owners' occupation (properties, plant and equipment)</li> </ul>	(23,376)	(15,110)
	194,003	222,218

## 7. INCOME TAX EXPENSE

	Six months ended		
	30.9.2020	30.9.2019	
	HK\$'000	HK\$'000	
	(unaudited)	(unaudited)	
The income tax expense comprises:			
Current tax:			
Hong Kong Profits Tax	25,350	55,789	
PRC Enterprise Income Tax ("PRC EIT")	58,616	29,106	
PRC Land Appreciation Tax ("PRC LAT")	56,842	17,677	
Australia Income Tax	27,241	20,351	
Malaysia Income Tax	743	2,735	
Singapore Income Tax	158,448	_	
Czech Republic Income Tax	3,492	1,830	
	330,732	127,488	
Under (over) provision in prior years:			
Hong Kong Profits Tax	20,361	_	
PRC LAT	3,127	_	
Australia Income Tax	(5,697)		
	17,791		
Deferred taxation	(39,067)	69,593	
	309,456	197,081	

Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profits for the period of each individual company comprising the Group less tax losses brought forward where applicable.

PRC EIT is calculated in accordance with the EIT Law and Implementation Regulations of the EIT Law at the rate of 25%.

PRC LAT is levied at the deemed levying rates in accordance with the relevant PRC tax laws and regulations.

The domestic statutory tax rate of Australia, Malaysia, Singapore, UK and Czech Republic is 30%, 24%, 17%, 19% and 19% of the estimated assessable profit for the both periods, respectively.

#### 8. PROFIT FOR THE PERIOD

##\$'000 (unaudited)  Profit for the period has been arrived at after charging:  Depreciation of property, plant and equipment (including depreciation of leased properties of HK\$47,393,000 (six months ended 30.9.2019: HK\$36,261,000))  246,334  223,233  and after crediting (included in other income):  Bank interest income  Covid-19-related rent concession  7,400  Government grants  **EARNINGS PER SHARE**  The calculation of the basic and diluted earnings per share attributable to the shareholders of the Company of HK\$349,631,000 (six months ended 30.9.2019: HK\$714,787,000) and the number of shares calculated a follows:  **Six months ended 30.9.2020  30.9.2020  30.9.2019			
##\$'000 (unaudited)  Profit for the period has been arrived at after charging:  Depreciation of property, plant and equipment (including depreciation of leased properties of HK\$47,393,000 (six months ended 30.9.2019: HK\$36,261,000))  246,334  223,233  and after crediting (included in other income):  Bank interest income  Covid-19-related rent concession  7,400  Government grants  **EARNINGS PER SHARE**  The calculation of the basic and diluted earnings per share attributable to the shareholders of the Company of HK\$349,631,000 (six months ended 30.9.2019: HK\$714,787,000) and the number of shares calculated a follows:  **Six months ended 30.9.2020  30.9.2020  30.9.2019		Six mon	ths ended
Profit for the period has been arrived at after charging:  Depreciation of property, plant and equipment (including depreciation of leased properties of HK\$47,393,000 (six months ended 30.9.2019: HK\$36,261,000))  246,334  223,232  and after crediting (included in other income):  Bank interest income Covid-19-related rent concession Government grants  EARNINGS PER SHARE  The calculation of the basic and diluted earnings per share attributable to the shareholders of the Company of HK\$349,631,000 (six months ended 30.9.2019: HK\$714,787,000) and the number of shares calculated a follows:  Six months ended 30.9.2019  Six months ended 30.9.2019		30.9.2020	30.9.2019
Profit for the period has been arrived at after charging:  Depreciation of property, plant and equipment (including depreciation of leased properties of HK\$47,393,000 (six months ended 30.9.2019: HK\$36,261,000))  246,334  223,232  and after crediting (included in other income):  Bank interest income Covid-19-related rent concession Government grants  EARNINGS PER SHARE  The calculation of the basic and diluted earnings per share attributable to the shareholders of the Company of HK\$349,631,000 (six months ended 30.9.2019: HK\$714,787,000) and the number of shares calculated a follows:  Six months ended 30.9.2020  30.9.2019			HK\$'000
Depreciation of property, plant and equipment (including depreciation of leased properties of HK\$47,393,000 (six months ended 30.9.2019: HK\$36,261,000))  246,334  223,232  and after crediting (included in other income):  Bank interest income Covid-19-related rent concession Government grants  EARNINGS PER SHARE  The calculation of the basic and diluted earnings per share attributable to the shareholders of the Company of HK\$349,631,000 (six months ended 30.9.2019: HK\$714,787,000) and the number of shares calculated a follows:  Six months ended 30.9.2020 30.9.2019		(unaudited)	(unaudited)
(including depreciation of leased properties of HK\$47,393,000 (six months ended 30.9.2019: HK\$36,261,000))  246,334  223,233  and after crediting (included in other income):  Bank interest income Covid-19-related rent concession Government grants  EARNINGS PER SHARE  The calculation of the basic and diluted earnings per share attributable to the shareholders of the Company is based on the consolidated profit for the period attributable to the shareholders of the Company of HK\$349,631,000 (six months ended 30.9.2019: HK\$714,787,000) and the number of shares calculated a follows:  Six months ended 30.9.2019	Profit for the period has been arrived at after charging:		
(six months ended 30.9.2019: HK\$36,261,000))  246,334  223,232  and after crediting (included in other income):  Bank interest income Covid-19-related rent concession Government grants  EARNINGS PER SHARE  The calculation of the basic and diluted earnings per share attributable to the shareholders of the Company is based on the consolidated profit for the period attributable to the shareholders of the Company of HK\$349,631,000 (six months ended 30.9.2019: HK\$714,787,000) and the number of shares calculated a follows:  Six months ended 30.9.2020  30.9.2019	Depreciation of property, plant and equipment		
and after crediting (included in other income):  Bank interest income Covid-19-related rent concession Government grants  EARNINGS PER SHARE  The calculation of the basic and diluted earnings per share attributable to the shareholders of the Company is based on the consolidated profit for the period attributable to the shareholders of the Company of HK\$349,631,000 (six months ended 30.9.2019: HK\$714,787,000) and the number of shares calculated a follows:  Six months ended 30.9.2020 30.9.2019	(including depreciation of leased properties of HK\$47,393,000		
Bank interest income Covid-19-related rent concession Government grants  EARNINGS PER SHARE  The calculation of the basic and diluted earnings per share attributable to the shareholders of the Company is based on the consolidated profit for the period attributable to the shareholders of the Company o HK\$349,631,000 (six months ended 30.9.2019: HK\$714,787,000) and the number of shares calculated a follows:  Six months ended 30.9.2020 30.9.2019	(six months ended 30.9.2019: HK\$36,261,000))	246,334	223,232
Covid-19-related rent concession Government grants  EARNINGS PER SHARE  The calculation of the basic and diluted earnings per share attributable to the shareholders of the Company is based on the consolidated profit for the period attributable to the shareholders of the Company o HK\$349,631,000 (six months ended 30.9.2019: HK\$714,787,000) and the number of shares calculated a follows:  Six months ended 30.9.2020 30.9.2019	and after crediting (included in other income):		
Government grants  EARNINGS PER SHARE  The calculation of the basic and diluted earnings per share attributable to the shareholders of the Company of the shareholders of the Company of HK\$349,631,000 (six months ended 30.9.2019: HK\$714,787,000) and the number of shares calculated a follows:  Six months ended 30.9.2020 30.9.2019	Bank interest income	1,819	6,515
EARNINGS PER SHARE  The calculation of the basic and diluted earnings per share attributable to the shareholders of the Company os based on the consolidated profit for the period attributable to the shareholders of the Company os HK\$349,631,000 (six months ended 30.9.2019: HK\$714,787,000) and the number of shares calculated a follows:  Six months ended 30.9.2020 30.9.2019	Covid-19-related rent concession	7,400	_
The calculation of the basic and diluted earnings per share attributable to the shareholders of the Company os based on the consolidated profit for the period attributable to the shareholders of the Company os HK\$349,631,000 (six months ended 30.9.2019: HK\$714,787,000) and the number of shares calculated a follows:  Six months ended 30.9.2020 30.9.2019	Government grants	83,577	_
is based on the consolidated profit for the period attributable to the shareholders of the Company o HK\$349,631,000 (six months ended 30.9.2019: HK\$714,787,000) and the number of shares calculated a follows:  Six months ended 30.9.2020 30.9.2019	EARNINGS PER SHARE		
<b>30.9.2020</b> 30.9.2019	is based on the consolidated profit for the period attributable to	the shareholders of t	he Company of
		Six mon	ths ended
<b>'000</b> '000		30.9.2020	30.9.2019
		'000	'000

10	DIVIDENDS

9.

	(unaudited)	(unaudited)
Weighted average number of ordinary shares for the purpose of basic and diluted earnings per share	2,355,034	2,347,546
DIVIDENDS		
	Six mon	ths ended
	30.9.2020	30.9.2019
	HK\$'000	HK\$'000
	(unaudited)	(unaudited)
Dividends recognised as distribution during the period:		
Final dividend for the year ended 31 March 2020		
of HK15 cents (six months ended 30 September 2019:		
final dividend for the year ended 31 March 2019		
of HK18 cents) per share	352,597	420,070

The 2020 final dividend was declared in the form of a scrip dividend to shareholders who were given an option to elect to receive cash in lieu of all or part of their scrip dividend at a share price of HK\$2.218 per share which was the average of the closing prices per share for the five consecutive trading days up to and including 24 September 2020.

Subsequent to the end of the reporting period, the directors of the Company have determined that an interim dividend of HK4.0 cents (six months ended 30.9.2019: HK4.0 cents) per share will be paid to the shareholders of the Company whose names appear in the Register of Members on 28 December 2020.

## 11. DEBTORS, DEPOSITS AND PREPAYMENTS

	30.9.2020	31.3.2020
	HK\$'000	HK\$'000
	(unaudited)	(audited)
Trade debtors		
<ul> <li>Contracts with customers</li> </ul>	302,551	117,778
<ul> <li>Lease receivables</li> </ul>	10,307	11,443
	312,858	129,221
Unbilled receivables	1,237,221	
	1,550,079	129,221
Less: allowance for credit loss	(9,253)	(5,763)
	1,540,826	123,458
Utility and other deposits	41,283	63,909
Prepayment and other receivables	165,134	138,241
Other tax recoverable	25,660	53,483
	1,772,903	379,091

Trade debtors mainly represent receivables from renting of properties, use of hotel facilities and sales of properties. Rentals are payable on presentation of demand notes. Hotel room revenue is normally settled by cash or credit card. The Group allows an average credit period of 14 to 60 days to its corporate customers and travel agents.

Proceeds from sales of properties are settled according to the payment terms of the sale and purchase agreements.

The following is an aged analysis of trade debtors, net of allowance of credit loss, based on the invoice dates at the end of the reporting period, which approximates the respective revenue recognition date except for lease receivables and receivables from sales of properties recognised overtime:

	30.9.2020	31.3.2020
	HK\$'000	HK\$'000
	(unaudited)	(audited)
Unbilled	1,237,221	_
0-60 days	264,207	97,290
61-90 days	7,061	8,742
Over 90 days	32,337	17,426
	1,540,826	123,458

#### 12. CREDITORS AND ACCRUALS

	30.9.2020 <i>HK\$</i> '000 (unaudited)	31.3.2020 <i>HK</i> \$'000 (audited)
Trade creditors		
<ul> <li>Construction cost and retention payable</li> </ul>	487,508	666,631
- Others	75,575	74,838
	563,083	741,469
Construction cost and retention payable for capital assets	30,113	31,343
Rental deposits and rental receipts in advance	96,166	56,319
Other payable and accrued charges	526,006	435,504
Dividend payable	352,597	
	1,567,965	1,264,635
The following is an aged analysis of the trade creditors, based on th	e invoice date:	
	30.9.2020	31.3.2020
	HK\$'000	HK\$'000
	(unaudited)	(audited)
0-60 days	534,810	700,139
61-90 days	2,275	3,623
Over 90 days	25,998	37,707
	563,083	741,469

#### 13. PERPETUAL CAPITAL NOTES

On 12 September 2019, 16 September 2019 and 24 February 2020, FEC Finance Limited ("FEC Finance"), an indirect wholly-owned subsidiary of the Group, issued US\$250,000,000, US\$50,000,000 and US\$60,000,000 7.375% guaranteed perpetual capital notes ("Perpetual Capital Notes"). Any amount payable arising from distribution or redemption were unconditionally and irrevocably guaranteed by the Company under the US\$1,000,000,000 guaranteed medium term note programme. Distribution on Perpetual Capital Notes are payable semi-annually in arrears on April and October each year ("Distributions Payment Date") and can be deferred at the discretion of FEC Finance. The Perpetual Capital Notes have no fixed maturity and are redeemable at FEC Finance's option on 18 October 2024 or any Distributions Payment Date at their principal amounts. While any distributions are unpaid or deferred, the Group and FEC Finance cannot declare or, pay dividends or make distributions or similar periodic payments in respect of, or repurchase, redeem or otherwise acquire any securities of lower or equal rank, which includes the ordinary shares of the Group and FEC Finance. The Perpetual Capital Notes are classified as equity instrument. Any accrued distributions made by FEC Finance to the holders are recognised in equity in the consolidated financial statements of the Group.

During the period ended 30 September 2020, the Group repurchased US\$16,963,000 (equivalent to HK\$130,524,000) Perpetual Capital Notes.

# MANAGEMENT DISCUSSION AND ANALYSIS

## Financial and Business Reviews

## Financial review

# 1. Profit and loss analysis

The Company's consolidated revenue for 1H FY2021 was approximately HK\$3.1 billion, a decrease of 39.2% as compared with 1H FY2020, driven primarily by (i) the lower revenue from property development due to less completions and (ii) the adverse impact of COVID-19 on the hotel, car park and gaming operations. Gross profit (before depreciation of hotel, car park and gaming assets) ("adjusted gross profit") came in at HK\$1.2 billion, as compared with HK\$1.8 billion for 1H FY2020. A breakdown of the Group's revenue and gross profit is set out below:

	Property development HK\$'000	Hotel operations and management HK\$'000	Car park operations and facilities management HK\$'000	Gaming operations HK\$'000	Others HK\$'000	Total HK\$'000
1H FY2021 Revenue	2,324,285	363,374	222,255	79,591 <sup>(i)</sup>	121,609	3,111,114
Gross profit Depreciation	864,153	(2,689) 175,121 <sup>(ii)</sup>	(11,469) 18,409 <sup>(ii)</sup>	33,300 6,739	104,366	987,661 200,269
Adjusted gross profit	864,153	172,432	6,940	40,039	104,366	1,187,930
Adjusted gross profit margin	37.2%	47.5%	3.1%	50.3%	85.8%	38.2%
1H FY2020 Revenue	3,686,333	776,562	397,023	143,564 <sup>(i)</sup>	117,653	5,121,135
Gross profit Depreciation	1,108,756	297,802 170,058 <sup>(ii)</sup>	62,420 16,958 <sup>(ii)</sup>	78,065 7,363	100,329	1,647,372 194,379
Adjusted gross profit	1,108,756	467,860	79,378	85,428	100,329	1,841,751
Adjusted gross profit margin	30.1%	60.2%	20.0%	59.5%	85.3%	36.0%

#### Notes:

<sup>(</sup>i) After deduction of gaming tax amounting to HK\$32 million (1H FY2020: HK\$46 million).

<sup>(</sup>ii) Excludes depreciation of leased properties under HKFRS 16.

Revenue from sales of properties amounted to approximately HK\$2,324 million in 1H FY2021, a decrease of 36.9% as compared with 1H FY2020. Major contributors to the revenues were the revenue recognized from West Side Place (Towers 1 and 2) in Melbourne, Artra in Singapore and the remaining inventory from our Hong Kong, Shanghai and Guangzhou projects. Gross profit of approximately HK\$864 million was recorded during 1H FY2021, representing a 22.1% year-on-year drop, as a result of less completed projects as compared to the same period last year.

Impacted by the significant drop in tourism and business traffic globally since early 2020, revenue from hotel operations and management dropped 53.2% as compared with last year to approximately HK\$363 million in 1H FY2021. Adjusted gross profit margin for the Group's hotel operations dropped to 47.5% in 1H FY2021 from 60.2% in 1H FY2020, resulting from the reduction in overall hotel average room rates ("ARR") and occupancy rates ("OCC") across the world.

Revenue from car park operations and facilities management recorded a material reduction of 44.0% year-on-year to HK\$222 million in 1H FY2021, mainly due to the lockdown and the related travel restrictions imposed by relevant governments. Adjusted gross profit of approximately HK\$7 million was recorded for 1H FY2021.

Revenue from gaming operations decreased year-on-year by 44.6% to approximately HK\$80.0 million (net of gaming tax) in 1H FY2021. The lower revenue was primarily driven by the temporary closure of the casinos announced by the Czech government from April to June 2020 and the nil dividend received on The Star shares attributable to 1H FY2021.

The Group's overall performance in 1H FY2021 was hampered by the outbreak of COVID-19 since the early of 2020. The Group's recurring income businesses have particularly suffered as a result of the travel restrictions worldwide followed by various degree of business closures. Some of the Group's hotels and gaming operations were forced to close temporarily which inevitably impacted the Group's recurring income businesses. However, the Group managed to be profitable with the profit attributable to shareholders of the Company standing at approximately HK\$350 million for 1H FY2021, a reduction of 51.1% as compared with HK\$715 million for 1H FY2020.

Adjusted cash profit<sup>(i)</sup> was approximately HK\$517 million for 1H FY2021, a decrease of 50.0% from HK\$1,034 million recorded for 1H FY2020.

#### Note:

(i) Adjusted cash profit is calculated by adjusting for fair value changes in investment properties and by adding depreciation and amortisation charges to profit after tax.

# 2. Liquidity, financial resources and net gearing

The following table sets out the Group's bank and cash balances, investment securities (which are considered as cash equivalent items due to the easily monetizable nature), bank loans and borrowings and equity as at 30 September 2020.

Consolidated statement of financial position	As at 30 September 2020 HK\$ million	As at 31 March 2020 HK\$ million
Bank loans and notes Due within 1 year <sup>(i)</sup> Due 1–2 years Due 2–5 years Due more than 5 years	11,887 5,923 7,048 556	6,506 8,297 8,264 393
Total bank loans and notes	25,414	23,460
Investment securities Bank and cash balances(ii)	3,714 3,476	3,027 3,040
Liquidity position	7,190	6,067
Net debt(iii)	18,224	17,393
Carrying amount of the total equity <sup>(iv)</sup> Add: hotel revaluation surplus <sup>(v)</sup>	15,723 16,348	14,314 16,348
Total adjusted equity	32,071	30,662
Net gearing ratio (net debt to total adjusted equity)	56.8%	56.7%
Net debt to total adjusted assets(vi)	29.2%	29.9%

#### Notes:

- (i) Includes an amount of approximately HK\$1,196 million which is reflected as liabilities due within one year even though such sum is not repayable within one year. However, the relevant banks and/ or financial institutions have discretionary rights to demand immediate repayment.
- (ii) The amount represents total restricted bank deposits, deposit in a financial institution, and bank balances and cash.
- (iii) Net debt represents total bank loans and notes less investment securities, bank and cash balances.
- (iv) Includes Perpetual Capital Notes.
- (v) Excludes Ritz-Carlton in Perth and J-Hotel by Dorsett in Kuala Lumpur which are newly opened and valued at cost.
- (vi) Total adjusted assets include revaluation surplus on hotel assets.

To better manage the Group's liquidity position, the Group's treasury operation allocates a portion of its cash position to marketable and liquid investment securities. Investment securities shown on the consolidated statement of financial position represent primarily fixed-income securities and investments in fixed-income funds, the investment in the listed shares of The Star, which the Group intends to hold for the long term, as well as the investment in debentures issued by the trusts which hold the mortgage portfolio managed by BCG, an entity 50.66% owned by the Group.

The liquidity position of the Group as at 30 September 2020 was approximately HK\$7.2 billion. The Group's total adjusted equity as at 30 September 2020 was approximately HK\$32.1 billion, adjusting for the unrecognised hotel revaluation surplus of approximately HK\$16,348 million, which is based on independent valuations assessed as at 31 March 2020, and including the Perpetual Capital Notes. The net gearing ratio of the Group remained stable at 56.8% as at 30 September 2020 compared with 56.7% as at 31 March 2020.

	As at	As at
	30 September	31 March
	2020	2020
	HK\$ million	HK\$ million
The Company's notes	3,583	3,548
Unsecured bank loans	3,805	3,380
Secured bank loans	,	
<ul> <li>Property development and investment</li> </ul>	8,559	7,589
<ul> <li>Hotel operations and management</li> </ul>	7,684	7,292
<ul> <li>Car park operations and facilities management</li> </ul>	703	629
<ul> <li>Gaming operations</li> </ul>	96	93
– Others	984	929
Total bank loans and notes	25,414	23,460

During the 1H FY2020, the Group (i) refinanced the HK\$980 million short-term land acquisition loan with the HK\$2.4 billion long-term land acquisition and construction loan for its Kai Tak development in Hong Kong; (ii) repaid over AUD180 million of the construction loan for West Side Place (Towers 1 and 2) in Melbourne using sales proceeds accruing from the commencement of the handover process in August 2020; (iii) fully repaid the construction loan of Artra in Singapore, which amounted to SGD40 million as at 31 March 2020; and (iv) completed the repurchase of certain notes outstanding of a total principal amount of approximately US\$38.6 million. Post period end, the Group further bought back US\$50 million of 2021 notes through tender offer. Furthermore, the Group issued 12.25 year notes for a principal amount of HK\$200 million at 5.25% coupon. The Group will continue to adopt a conservative approach to maintain a flexible and solid financial position.

As at 30 September 2020, the Group's undrawn banking facilities stood at approximately HK\$5.2 billion. Of this amount, approximately HK\$2.7 billion is associated to construction/development facilities while the balance of approximately HK\$2.5 billion is for the Group's general corporate use. The unutilized banking facilities, together with presales to be recognised from the Group's upcoming property development projects, place the Group in a solid financial position to fund not only its existing business and operations but also its expansion going forward.

In addition, a total of 8 hotel assets were unencumbered as at 30 September 2020, the capital value of which amounted to HK\$4.4 billion based on independent valuation assessed as at 31 March 2020. The Group has other assets unencumbered such as unsold residential units, retail assets and commercial assets. These assets can be used as collateral for further bank borrowings which could provide additional liquidity for the Group, should this be necessary.

# 3. Foreign exchange management

Overall in 1H FY2021, the contribution from the Group's non-Hong Kong operations was affected by the movement of foreign currencies against the Hong Kong dollar. The table below sets forth the exchange rates of the Hong Kong dollar against the local currency of countries where the Group has significant operations:

Rate	As at 30 September 2020	As at 31 March 2020	Change
HK\$/AUD	5.52	4.78	15.5%
HK\$/RMB	1.14	1.09	4.6%
HK\$/MYR	1.86	1.79	3.9%
HK\$/GBP	9.94	9.57	3.9%
HK\$/CZK	0.33	0.31	6.5%
HK\$/SGD	5.66	5.44	4.0%

The rebound in all currencies against the Hong Kong dollar has had a positive effect on the value of our net assets and our adjusted equity.

# 4. Net asset value per share

	As at 30 September	As at 31 March
	2020	2020
	HK\$ million	HK\$ million
Equity attributable to shareholders of the Company	12,597	11,119
Add: Hotel revaluation surplus <sup>(i)(ii)</sup>	16,348	16,348
Total net asset value	28,945	27,467
Number of shares issued (million)	2,351	2,369
Net asset value per share	HK\$12.31	HK\$11.59

Adjusting for the revaluation surplus on hotel assets of approximately HK\$16,348 million<sup>(ii)</sup>, based on independent valuation assessed as at 31 March 2020, net asset value attributable to shareholders was approximately HK\$28,945 million. Net asset value per share for the Company as at 30 September 2020 was approximately HK\$12.31.

#### Notes:

- (i) As at 31 March 2020.
- (ii) Excludes Ritz-Carlton in Perth and J-Hotel by Dorsett in Kuala Lumpur which are newly opened and valued at cost.

# 5. Capital expenditures

The Group's capital expenditures consisted of expenditures for acquisitions, development and refurbishment of hotel properties, plant and equipment and investment properties.

During 1H FY2021, the Group's capital expenditures amounted to approximately HK\$219 million, primarily attributable to the Dorsett Melbourne and the Ritz-Carlton Melbourne developments, and ongoing capital expenditures in relation to our hotels across Australia. The capital expenditures were funded through a combination of borrowings and internal resources.

# 6. Capital commitments

The Group continued to review very closely its capital commitments and to seek to optimise its investments and outgoings.

	As at 30 September 2020 HK\$ million	As at 31 March 2020 HK\$ million
Capital expenditures contracted but not provided in respect of:  Acquisition, development and refurbishment of		
hotel properties	1,252	1,187
Commitment to provide credit facility to BCG	1	94
Others	17	17
	1,270	1,298

# **Business review**

# 1. Property division

The Group's property division includes property development and property investment.

# Property development

The Group has a diversified portfolio of residential property development in Australia, Mainland China, Hong Kong, Singapore, Malaysia and the UK, which are largely focused on the mass residential market. Our strong regional diversification reduces volatility and allows us to take advantage of different property cycles. To carry out property development in the various markets, the Group has established strong local teams in each of these markets. Our local presence allows the Group to identify trends and source the most attractive opportunities. The Group is also actively looking to work with property owners for redevelopment opportunities, an example of which is the partnership with The Star. These land acquisition strategies have resulted in a relatively low land cost base for the Group's development projects and little capital kept idle in a land banking strategy.

Total attributable cumulative presales value of the Group's residential properties under development amounted to approximately HK\$13.4 billion as at 30 September 2020, an increase of HK\$1.2 billion or 9.8% compared with 31 March 2020. Most presales proceeds are not reflected in the Group's consolidated income statement until the point in time when the relevant projects are completed. The following table sets out a breakdown of the Group's total cumulative attributable presales value of residential properties under development as at 30 September 2020.

Developments	Location	Attributable presales HK\$ million	Actual/ Expected financial year of completion
West Side Place (Towers 1 and 2)(i)	Melbourne	3,894	FY2021/ FY2022
West Side Place (Tower 3)	Melbourne	2,352	FY2024
West Side Place (Tower 4)	Melbourne	2,502	FY2024
Queen's Wharf Residences (Tower 4)	Brisbane	1,266	FY2024
Perth Hub	Perth	494	FY2022
The Star Residences (Tower 1)	Gold Coast	437	FY2023
The Star Residences – Epsilon (Tower 2)	Gold Coast	324	FY2024
Aspen at Consort Place	London	932	FY2025
Hornsey Town Hall	London	240	FY2022
MeadowSide (Plots 2 and 3)	Manchester	504	FY2022
MeadowSide (Plot 5)	Manchester	286	FY2021
New Cross Central	Manchester	39	FY2023
Artra <sup>(i)</sup>	Singapore	55	FY2021
Cuscaden Reserve	Singapore	13	FY2023
Dorsett Place Waterfront Subang	Subang Jaya	100	FY2024
Total		13,438	

Note:

As at 30 September 2020, the expected attributable GDV of the Group's active residential property development projects under various stages of development across the regions was approximately HK\$55.2 billion.

<sup>(</sup>i) Excludes contracted presales already recognized as revenue up to 30 September 2020.

Details of the Group's current pipeline are shown below:

				Expected
Developments	Attributable saleable floor area <sup>(i)</sup>	Expected Attributable GDV <sup>(ii)</sup>	Status/ expected launch	financial year of completion
	Sq. ft.	HK\$ million		
Pipeline developments Melbourne West Side Place				
- Towers 1 and 2	915,000	4,205	Launched	FY2021/ FY2022
– Tower 3	518,000	2,497	Launched	FY2024
– Tower 4	621,000	2,969	Launched	FY2024
Bourke Street	575,000	3,525	FY2022	FY2024
Perth				
Perth Hub	230,000	860	Launched	FY2022
<b>Brisbane</b> Queen's Wharf Brisbane <sup>(iii)</sup>				
– Tower 4	253,000	1,623	Launched	FY2024
– Tower 5	269,000	1,728	Planning	Planning
– Tower 6	269,000	1,728	Planning	Planning
Gold Coast The Star Residences <sup>(iv)</sup>				
- Tower 1	111,000	497	Launched	FY2023
- Tower 2 - Epsilon	109,000	578	Launched	FY2024
– Towers 3 to 5	374,000	1,982	Planning	Planning
Hong Kong				
Shatin Heights	84,000	1,671	FY2022	FY2022
London				
Aspen at Consort Place	377,000	4,122	Launched	FY2025
Hornsey Town Hall	108,000	941	Launched	FY2022
Ensign House	253,000	2,451	Planning	Planning
<b>Manchester</b> MeadowSide				
– Plots 2 and 3	220,000	919	Launched	FY2022
– Plot 5	99,000	398	Launched	FY2021
– Plot 4	244,000	1,064	Planning	Planning
Northern Gateway <sup>(v)</sup>				
<ul> <li>New Cross Central</li> </ul>	62,000	251	Launched	FY2023
<ul> <li>Victoria Riverside</li> </ul>	458,000	1,998	FY2021	FY2025
– Network Rail	1,532,000	5,711	Planning	Planning
– Others	1,202,000	4,363	Planning	Planning

Developments	Attributable saleable floor area <sup>(i)</sup> Sq. ft.	Expected Attributable GDV <sup>(ii)</sup> HK\$ million	Status/ expected launch	Expected financial year of completion
Singapore				
Artra <sup>(vi)</sup>	5,000	55	Launched	FY2021
Hyll on Holland <sup>(vii)</sup>	192,000	3,105	FY2021	FY2023
Cuscaden Reserve <sup>(viii)</sup>	16,000	357	Launched	FY2023
Malaysia Dorsett Place Waterfront Subang <sup>(ix)</sup>	525,000	1,003	Launched	FY2024
Total developments pipeline as at 30 September 2020	9,621,000	50,601		
Completed developments availab	ole for sale			
Perth				
The Towers at Elizabeth Quay	97,000	740		
Shanghai				
King's Manor	35,000	223		
The Royal Crest II	42,000	282		
District 17A	18,000	98		
Guangzhou				
Royal Riverside	172,000	630		
Malaysia				
Dorsett Bukit Bintang	27,000	130		
Hong Kong				
Marin Point	63,000	655		
Manor Parc	50,000	641		
The Garrison	400	9		
Others	1,000	36		
Singapore				
21 Anderson Road	86,000	1,105		
Total completed developments available for sale as at 30 September 2020	591,400	4,549		
Total pipeline and completed developments available for sale as at 30 September 2020	10,212,400	55,150		

#### Notes:

- (i) The figures represent approximate saleable residential floor area which may vary subject to finalization of development plans.
- (ii) The amounts represent expected GDV attributable to the Group, which may change subject to market conditions.
- (iii) This residential development consists of a total gross floor area of approximately 1,800,000 sq. ft.. The Group has 50% interest in the development.
- (iv) The Group has 33.3% interest in these developments.
- (v) The saleable floor area and GDV figure is estimated based on land already acquired and expected number of units to be built. As the master developer of Northern Gateway, the Group is expecting further land acquisitions which will increase both saleable floor area and GDV for this development.
- (vi) Total saleable floor area of this development is approximately 410,000 sq. ft.. The Group has 70% interest in the development. Revenue for this development is recognised based on a percentage of completion basis. Amounts shown here exclude the portion which has been recognized as revenue up to 30 September 2020.
- (vii) Total saleable floor area of this development is approximately 241,000 sq. ft.. The Group has 80% interest in the development.
- (viii) Total saleable floor area of this development is approximately 160,000 sq. ft.. The Group has 10% interest in the development.
- (ix) Total saleable floor area of this development is approximately 1,050,000 sq. ft.. The Group has 10% interest in the development.

In February 2020, the Group signed a memorandum of understanding with Sainsbury's to redevelop the 4.62-acre site of Sainsbury's existing store at Whitechapel in East London. Located within the London Borough of Tower Hamlets and adjacent to Whitechapel Road, the Whitechapel Square proposal will incorporate a new flagship Sainsbury's supermarket, a significant number of residential units, retail space for local businesses and landscaped public space.

In addition to the above, the Group has entered into a memorandum of understanding with the partners of Destination Brisbane Consortium to develop three further towers at The Star's casino site in Gold Coast, which will further contribute to the residential pipeline of the Group upon receiving planning approval and signing of definitive agreements.

The Group is also considering to monetize more assets from its completed developments. For example, the Group started selling car parks in its residential projects in Guangzhou and Shanghai during 1H FY2021.

# Property investment

Property investment comprises investments in retail and office buildings located mainly in Hong Kong, Mainland China, Singapore and Australia. In 1H FY2021, a fair value gain on investment properties of approximately HK\$339 million was recorded. This was attributable primarily to the revaluation gain from the Wuhan mall (see below) which was offset by revaluation losses elsewhere due to weak market conditions globally. As at 30 September 2020, the valuation of investment properties was approximately HK\$7.9 billion (31 March 2020: HK\$7.2 billion).

In 1H FY2021, the Group entered into a new 18-year lease contract with a flagship sports goods retailer for its Wuhan mall located at the heart of downtown Wuhan. The 18-year lease commencing in October 2020 comprises seven floors with a total retail area of approximately 312,000 sq. ft.. Yearly rental will amount to approximately HK\$50 million, with 8.0% step-up increase every three years. This new lease is approximately 100% higher than the previous equivalent rent received.

The Group acquired two sites at Baoshan District in Shanghai in 2019 which are adjacent to California Garden, one of our large residential schemes in China. These two sites are intended to be developed altogether into a few blocks of residential units to be leased out for recurring income.

In addition, the Group acquired a commercial plot in Kai Tak, Hong Kong. Apart from a flagship Dorsett hotel comprising of approximately 400 rooms, the Group intends to develop some office and retail space with approximately 195,000 sq. ft. in Gross Floor Area ("GFA"). Planning approval has been obtained and financing is in place for this project.

# 2. Hotel operations and management

The Group owns and operates its hotel portfolio with a focus on the three to four-star hotel segment. As at 30 September 2020, the Group had 31 hotels in operations and 13 hotels in the development pipeline. The 31 hotels represent approximately 8,100 rooms in total, spreading over Hong Kong, Mainland China, Singapore, Malaysia, Australia, the UK and Continental Europe under Dorsett Hospitality International Limited ("Dorsett") and its subsidiaries (collectively, the "Dorsett Group") and under Trans World Corporation ("TWC Hotel Group"). The Group is currently planning or building 13 new additional hotels which will represent about 3,250 additional rooms. The construction of the Dorsett Shepherds Bush extension in London and the Ritz-Carlton in Melbourne is well underway. Moreover, the Group also manages 3 other hotels in Malaysia with approximately 830 rooms.

The performance of the Group's owned hotel operations for 1H FY2021 is summarized as follows. The results of hotels by regions are expressed in the respective local currency ("LC").

	Revenue per available room							
	Occupancy Rate		Average room rate		("RevPAR")		Revenue	
	1H FY2021	1H FY2020	1H FY2021	1H FY2020	1H FY2021	1H FY2020	1H FY2021	1H FY2020
			(LC)	(LC)	(LC)	(LC)	(LC'million)	(LC'million)
Hong Kong (HK\$)	71.7%	82.5%	409	659	294	544	176	310
Malaysia (MYR)	32.4%	72.6%	154	195	50	142	19	60
Mainland China (RMB)	33.4%	70.6%	283	398	94	281	36	105
Singapore (SGD) <sup>(i)</sup>	92.4%	84.9%	126	175	117	149	7	8
United Kingdom (GBP)	20.6%	84.0%	64	128	13	108	2	13
Australia (AUD) <sup>(ii)</sup>	27.6%	N/A	383	N/A	106	N/A	6	N/A
			(HK\$)	(HK\$)	(HK\$)	(HK\$)	(HK\$'million)	(HK\$'million)
Dorsett Group Total <sup>(iii)</sup>	50.7%	78.0%	432	634	219	495	338	714
TWC Hotel Group	24.4%	67.7%	587	586	143	397	25	63

#### Notes:

- (i) Excludes Oakwood Premier AMTD Singapore which is equity accounted.
- (ii) Excludes Sheraton Grand Mirage which is equity accounted.
- (iii) Includes Ritz-Carlton in Perth.

During the period under review, the Group's hotel operations faced unprecedented challenges due to the COVID-19 outbreak. Countries and cities around the world have imposed severe travel restrictions on both business and leisure travelers and our hotel operations have unavoidably been affected by the unparalleled decline in the overall ARR and OCC, resulting in a significant decrease in total hotel revenue.

The Group took decisive and early actions to mitigate the impact across its portfolio, such as repositioning hotels towards medical staff, self-quarantine guests and long stay guests, furloughing staff, cutting costs and incentives and reviewing thoroughly all its expenses. Furthermore, various governments have implemented support schemes for the hospitality industry and some utility companies, suppliers and banks have also offered deferral and/or reduction of payments which helped to preserve the liquidity flexibility of the Group.

In 1H FY2021, Dorsett Group's hotel operations recorded total revenue of approximately HK\$338 million as compared with HK\$714 million in 1H FY2020. The overall OCC decreased by 27.3 percentage points to 50.7% and the overall ARR decreased 31.9% to HK\$432 per night. As a result, RevPAR decreased by 55.8% to HK\$219 per night for 1H FY2021.

# Hong Kong

Hong Kong remained the main contributor to the Group's hotel operations, it accounted for approximately 48.4% of total hotel revenue. Total revenue derived from Hong Kong was approximately HK\$176 million in 1H FY2021, representing a drop of 43.3% when compared with 1H FY2020. OCC declined by 10.8 percentage points to 71.7% and ARR dropped by 37.9% to HK\$409 per night, resulting in a decrease of 46.0% in the RevPAR to HK\$294 per night as compared to 1H FY2020.

Hong Kong hospitality and tourism industry took a big hit due to the paralyzed cross-border travel resulting from the COVID-19 outbreak, which resulted in the number of tourist arrivals reporting their sharpest drop in more than a decade. However, the Group took proactive measures to shift its market positioning towards medical staff, self-quarantine guests and long stay guests. Dorsett Tsuen Wan, one of our largest hotels in Hong Kong with 546 keys, was selected by the Hong Kong government as a holding center for flight arrivals in Hong Kong for 2 months during 1H FY2021. These measures, combined with an improvement in the business environment, have led to a gradual improvement in OCC since June 2020 with 7 out of 9 hotels in Hong Kong outperforming the market in terms of OCC and RevPAR during 1H FY2021.

In FY2020, the Group won the tender of the commercial land at Shing Kai Road adjoining Kai Tak Sports Park in Kai Tak with total GFA up to 344,445 sq.ft.. The Group is planning to develop a 400-key flagship Dorsett brand hotel with commercial and retail space on the site. Completion of the development is expected in FY2024.

## Malaysia

Apart from Silka Johor Bahru and J-Hotel by Dorsett, all of our hotels in Malaysia were ordered to close by the local government from 18 March 2020 and reopened progressively starting from late April 2020. Total revenue was approximately MYR19 million in 1H FY2021, a 68.3% decrease year-on-year. ARR dropped by 21.0% to MYR154 per night and OCC fell by 40.2 percentage points to 32.4%, resulting in a 64.8% decline of RevPAR to MYR50 per night. Despite the challenging environment, Dorsett Grand Labuan, benefited from its unique location, and managed to outperform the market and performed better than the same period last year since June 2020 with an average OCC over 63% recorded during the period.

## Mainland China

Our hotels in China reached a bottom in early February 2020 and have seen a gradual recovery during 1H FY2021 with support from domestic leisure and corporate travel. During 1H FY2021, OCC decreased by 37.2 percentage points year-on-year to 33.4% and ARR dropped 28.9% to RMB283 per night, resulting in RevPAR recording a decline of 66.5% year-on-year to RMB94 per night. As a result, total revenue recorded a decline of 65.7% to RMB36 million.

# Singapore

From mid of April 2020, Dorsett Singapore was selected by the local government as one of the facilities to support various government authorities in accommodating quarantine guests. Helped by the government contract, OCC increased by 7.5 percentage points to 92.4% in 1H FY2021, yet the ARR saw a decline of 28.0% to SGD126 per night, resulting from a decrease of RevPAR of 21.5% to SGD117 per night and a drop of total revenue of 12.5% to SGD7 million in 1H FY2021.

#### UK

The hotel market in the UK was severely affected by the international travel restrictions and city-wide lockdown measures due to COVID-19 starting from early April 2020. Both hotels in London remained open per government regulations to support essential workers, including medical staff from the National Health Service ("NHS"), policemen from the City of London and guests who were not able to cross the border. However, the leisure and business travel being at a virtual standstill during 1H FY2021, total revenue decreased significantly by 84.6% to GBP2 million. OCC recorded a 63.4 percentage points decrease to 20.6% and ARR decreased by 50.0% to GBP64 per night. As a result, RevPAR decreased by 88.0% to GBP13 per night.

## Australia

From the opening in November 2019, the luxury Ritz-Carlton in Perth had performed well. However, that changed when the travel restrictions and state and national border shutdowns imposed by the Western Australia state government in late March 2020 kicked in to control the outbreak of COVID-19. With the reopening in late May 2020, the hotel experienced a rapid rebound and took a leadership position in the local market. Coupled with the staycation promotions and marketing initiatives to attract domestic travelers, total revenue of AUD6 million was recorded in 1H FY2021. OCC was at 27.6% and ARR was at AUD383 per night, resulting in RevPAR of AUD106 per night.

# Continental Europe – TWC Hotel Group

Our hotels in the Czech Republic, Germany and Austria were ordered to close by the local governments in mid-March 2020 as the virus spread across Continental Europe. Hotels were re-opened from late April 2020 but business picked up slowly due to the uncertainty of the COVID-19 situation. Total revenue dropped 60.5% to HK\$25 million in 1H FY2021, with overall OCC falling by 43.3 percentage points to 24.4% and ARR remaining relatively flat at HK\$587.

# 3. Car park operations and facilities management

The Group's car park operations and facilities management business include car park operations, operated under the brand "Care Park". The Group's portfolio of car park bays owned or under management amounted to approximately 110,322 car parking bays as at 30 September 2020. Of the Group's 426 car parks, 37 were self-owned car parks comprising approximately 11,049 car park bays, with the remaining 99,273 car park bays in Australia, New Zealand, the UK, Hungary and Malaysia under management contracts entered into with third party car park owners.

In 1H FY2021, our car park operations were disrupted due to the COVID-19 with many countries closed their borders to international travelers and restricted movements of their citizens with a view to containing the pandemic. Some of the Group's self-owned/managed car parks located around airports, hotels, shopping malls and office buildings were severely affected due to the lockdown measures and restrictions imposed. The Group has been actively reviewing all lease commitments and reducing rental obligations on unprofitable contracts and impacted leases. Meanwhile, the Group also took various cost control measures across all business locations such as the standing down of workforces and reducing employee overheads to mitigate the negative impacts of the COVID-19 outbreak.

Apart from the above cost control measures, the Australian government has passed a mandatory code of conduct that entitled tenants (such as Care Park) to negotiate with each landlord to adjust down the lease payments proportionally to the decline in revenue as a result of the COVID-19. The Group is also expected to benefit from government compensation programmes such as in Australia, where the government will offer a wage subsidy to eligible employers. The aforesaid cost control initiatives and government support should help to minimize the pressure on the Group's cash flow.

# 4. Gaming operations and management

# Europe

Trans World Corporation ("TWC") owns and operates a portfolio of 3 casinos in the Czech Republic. All the casinos of TWC feature gaming tables and slot machines and are situated on the Czech borders with Germany and Austria catering to cross-border guests from these countries. With the Group's implementation of the "Asian Wallet" strategy, the Group will endeavor to introduce more Asian customers living in the region to TWC's properties to supplement the Group's hospitality offerings geographically.

Revenue from TWC's gaming operations in 1H FY2021 was HK\$80 million (net of gaming tax), decreasing by 33.0% from HK\$119 million in 1H FY2020, mainly due to the 2-month temporary closure of casinos ordered by the local government to contain the spread of the COVID-19 since March 2020. Following the reopening in early June 2020, the business experienced a sharp rebound to pre-COVID-19 levels. The 3 casinos were temporarily closed in early October 2020 due to the compulsory lockdown in the country. However, upon the relaxing of the COVID-19 related restrictions and the recovery of the economic environment and the aforesaid efforts, the Group believes the casinos will continue to generate positive results.

The following tables set forth certain operating data of TWC's casinos for the period ended 30 September 2020:

As at	As at
30 September	31 March
2020	2020
442	543
65	59
1H FY2021	1H FY2020
20	28
52	70
20.2 % 983	20.3% 1,148
	30 September 2020  442 65  1H FY2021  20 52

#### Notes:

- (i) Net of gaming tax.
- (ii) Table game win rate is defined as total win on the gaming table (being total bets received less payouts made) divided by total amount of cash and non-negotiable chips deposited on the gaming table.

#### Australia

In March 2018, the Group entered into a strategic alliance agreement with The Star and Chow Tai Fook Enterprises Limited ("CTF") and took a 4.99% equity stake in The Star, one of the two major casino operators in Australia which has a dominant position in Sydney, the Gold Coast and Brisbane.

Strategic benefits to the Group from this investment and the strategic alliance agreement are:

- (i) strengthening the Group's relationship with The Star;
- (ii) forging a partnership with The Star for potential mixed-use property projects, and adding to the Group's development pipeline in Australia;
- (iii) allowing the Group to increase its exposure to the QWB project and benefit from The Star's future growth; and
- (iv) benefiting from cross-selling through future co-operation with The Star which is synergistic to the gaming platform of the Group.

During 1H FY2021, with regards to the announcement made by The Star concerning the suspension of the final dividend payout, the Group received nil dividend from The Star shares.

# 5. Mortgage services – BCG

As an extension of our property development business, the Group established a mortgage lending platform under BCG which specializes in the provision of residential mortgages to non-resident buyers of international properties. BCG is highly synergistic to the Group's property development business and offers significant growth potential beyond the existing property development business of the Group. Indeed, less than 5% of the loans extended to non-resident buyers were used to purchase residential properties of the Group.

Loan and advances reached AUD1,018 million as at 30 September 2020, an increase of about 4.3% from 31 March 2020. BCG has strict lending rules, a very diversified portfolio and a prudent loan-to-value ratio of 58.7% on average as at 30 September 2020. Net interest margin expanded to 2.45% as at 30 September 2020 (compared with 2.07% as at 31 March 2020). Whilst most of the capital is provided by third-parties, the Group has provided approximately AUD100 million of funding as at 30 September 2020 which is classified as investment securities. Including interest income from funding, BCG business contributed HK\$88 million to the Group's profit during 1H FY2021.

In November, BCG successfully priced its inaugural Australian dollar-denominated RMBS. The transaction was upsized to AUD416 million. This inaugural issue marked a major milestone for BCG and allowed BCG to access the capital markets at a more attractive cost of fund. BCG continues to broaden its sources of financing and is in active discussion with institutional investors and international banks to secure additional funding.

BCG is reviewing a number of new and promising markets where it can expand its service offerings, such as the UK. The Group remains committed to growing the BCG business and expects contribution from the business to increase over time.

# **OUTLOOK**

The global economic uncertainties arising from the outbreak of the COVID-19 are expected to remain and put pressure on the Group's operations across the regions. In 1H FY2021, the Group took the following measures to recalibrate its operations to ensure long-term sustainability:

- Adjusted the level of its workforce, in particular in the hospitality segment which was affected most due to a reduction of tourist and business travel;
- Reviewed all of its overheads with a view of reducing administrative costs;
- Repositioned all assets where possible, monetised assets if attractive offers were made; and
- Delayed certain capital expenditures to preserve cash and maintain liquidity.

The Group remains alert to the global economic uncertainty and will take further mitigation measures where necessary. The Group will also take a cautious approach and seek investment opportunities to grow its operations and leverage its diversified portfolio of businesses to take advantage of a rebound in business activity during the recovery phase.

As at 30 September 2020, the cumulative presales value of the Group was approximately HK\$13.4 billion and the current development pipeline and completed development was approximately HK\$55.2 billion which provides clear visibility of the Group's future revenues. The Group will selectively add to its development pipeline by allocating resources to regions where the Group sees long-term growth prospects and where the region's property cycle offers higher risk-adjusted returns to the Group.

During 1H FY2021, the Group has successfully repositioned certain of its hotel assets to long stay guests and launched relevant accommodation packages to target the returnees required to undergo self-quarantine. Thanks to the abovementioned strategies, the Group's hotels managed to be profitable in 1H FY2021. Looking ahead, with the announcement made by Hong Kong government that all arrivals except those from Mainland China will have to quarantine in a hotel and the potential of implementation of travel bubbles with neighboring countries, it is expected that the market sentiment of the Hong Kong hotel industry is on the road to recovering further. In addition, the hotel industry in Mainland China is showing an encouraging pick-up with domestic inter-provincial travel after being hard-hit in early 2020.

The Group's hotel business continues to expand with 13 new hotels under development and with a few expected to contribute to the next growth phase of the Group as early as FY2022. The Group remains cautiously optimistic about the long-term future and is well prepared for the rebound in leisure and business travel as soon as a restriction imposed across the globe start to ease. In the meantime, the Group is open to potential disposal opportunities to realize the value of its hotel assets and recycle capital.

The Group maintains a solid and healthy liquidity position of approximately HK\$7.2 billion with available undrawn credit facilities of HK\$5.2 billion and a number of unencumbered hotel assets with the value of HK\$4.4 billion as at 30 September 2020. The Group continues to manage its financial position in a prudent and disciplined manner, whilst ensuring that its capital is employed productively.

In conclusion, thanks to our diversified portfolio and solid foundation, the Group has managed to remain profitable and is confident that it can navigate successfully the current global economic headwinds and deliver a sustainable and attractive dividend to its shareholders.

#### EMPLOYEES AND REMUNERATION POLICIES

As at 30 September 2020, the Group had approximately 3,700 employees. The Group provides its employees with comprehensive benefit packages and career development opportunities, including medical benefits, both internal and external trainings appropriate for various level of staff roles and functions.

#### COMPLIANCE WITH CORPORATE GOVERNANCE CODE

Throughout the six months ended 30 September 2020, the Company has complied with the code provisions (the "Code Provisions") set out in the Corporate Governance Code (the "CG Code") contained in Appendix 14 to the Rules Governing the Listing of Securities on the Stock Exchange, except for the deviations from Code Provisions A.2.1 and E.1.2 described below.

Pursuant to Code Provision A.2.1 of the CG Code, the roles of Chairman and Chief Executive Officer should be separate and should not be performed by the same individual. Currently Tan Sri Dato' David CHIU assumes the roles of both the Chairman and Chief Executive Officer of the Company. The Board believes that this structure provides the Group with strong and consistent leadership and allows for more effective and efficient business planning and decisions as well as execution of long-term business strategies. As such, it is beneficial to the business prospects of the Group.

Pursuant to Code Provision E.1.2 of the CG Code, the Chairman should attend the annual general meeting of the Company. Due to unavoidable business engagement, the Chairman was unable to attend the annual general meeting of the Company held on 15 September 2020. The Chairman had arranged for other directors and management, who are well-versed in the Company's business and affairs, to attend the meeting and communicate with the Shareholders.

## PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

During the six months ended 30 September 2020, the Company, through its wholly-owned subsidiary, Singford Holdings Limited, repurchased a total of 11,350,000 shares on the Stock Exchange for a total consideration of approximately HK\$30 million. Details are set-out below:

	Price per share					
Month of repurchase	Number of shares repurchased	Highest HK\$	Lowest HK\$	Aggregate consideration paid HK\$		
April 2020	4,712,000	2.82	2.49	12,397,230		
May 2020	6,638,000	2.75	2.49	17,471,820		

During the six months ended 30 September 2020, the Company, through its wholly-owned subsidiary, repurchased on the Stock Exchange and/or subsequently cancelled (i) 3.75 per cent. notes due 2021 in aggregate principal amount of US\$13,370,000; (ii) 4.5 per cent. notes due 2023 in aggregate principal amount of US\$8,225,000; and (iii) senior guaranteed perpetual capital notes in aggregate principal amount of US\$17,000,000.

Save as disclosed above, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the six months ended 30 September 2020.

The purchases were made for the benefit of the Shareholders with a view to enhancing the net asset value and earnings per share of the Group.

#### **AUDIT COMMITTEE**

The Audit Committee, comprising all of the Company's three independent non-executive directors, namely Mr. Kwok Wai CHAN, Mr. Kwong Siu LAM and Mr. Lai Him Abraham SHEK has reviewed the accounting principles, standard and practices adopted by the Company, and discussed matters relating to auditing, risk management and internal control and financial reporting, including the review of the unaudited consolidated interim results of the Group for the six months ended 30 September 2020.

# PUBLICATION OF THE INTERIM RESULTS AND INTERIM REPORT

This results announcement is published on the website of the Stock Exchange at <a href="http://www.hkex.com.hk">http://www.hkex.com.hk</a> and on the website of the Company at <a href="http://www.fecil.com.hk">http://www.fecil.com.hk</a>. The Interim Report of the Company for the six months ended 30 September 2020 will be despatched to the Shareholders and published on the websites of the Stock Exchange and the Company in due course.

By order of the Board of
Far East Consortium International Limited
Wai Hung Boswell CHEUNG

Company Secretary

Hong Kong, 26 November 2020

As at the date of this announcement, the Board comprises five executive directors, namely Tan Sri Dato' David CHIU, Mr. Cheong Thard HOONG, Mr. Dennis CHIU, Mr. Craig Grenfell WILLIAMS and Ms. Wing Kwan Winnie CHIU; and three independent non-executive directors, namely Mr. Kwok Wai CHAN, Mr. Kwong Siu LAM and Mr. Lai Him Abraham SHEK.