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#### FIRST PACIFIC COMPANY LIMITED

### 第一太平有限公司

(Incorporated with limited liability under the laws of Bermuda)
Website: http://www.firstpacific.com
(Stock Code: 00142)

# ANNOUNCEMENT MADE BY PHILIPPINE LONG DISTANCE TELEPHONE COMPANY IN RELATION TO ITS UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2012

This Announcement is made by First Pacific Company Limited ("First Pacific" or the "Company") pursuant to the requirements of Rule 13.09 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("HKEX") to provide shareholders of First Pacific and the public with the unaudited consolidated financial results of Philippine Long Distance Telephone Company ("PLDT"), a major operating associate of the Company, for the six months ended 30 June 2012.

#### **Summary**

On 7 August 2012, the board of directors of PLDT approved the release of the unaudited consolidated financial results for the six months ended 30 June 2012. PLDT's unaudited consolidated financial results have been submitted to the Philippine Stock Exchange and the New York Stock Exchange by way of disclosure on 7 August 2012, and have also been disclosed as the Company's Overseas Regulatory Announcement on the websites of the HKEX and the Company.

PLDT, a major operating associate of First Pacific, is a company incorporated in the Philippines, whose shares are listed on the Philippine Stock Exchange. In addition, PLDT's American Depositary Receipts (ADRs) are listed on the New York Stock Exchange. First Pacific and its Philippine affiliates have a 25.8% attributable interest in PLDT. On 7 August 2012, the board of directors of PLDT approved the release of the unaudited consolidated financial results for the six months ended 30 June 2012. PLDT's unaudited consolidated financial results have been submitted to the Philippine Stock Exchange and the New York Stock Exchange by way of disclosure on 7 August 2012, and have also been disclosed as the Company's Overseas Regulatory Announcement on the websites of the HKEX and the Company. The unaudited consolidated financial statements have been prepared in conformity with the Philippine Financial Reporting Standards. PLDT's Consolidated Income Statements for the six months ended 30 June 2012 and 2011, as well as the Consolidated Statements of Financial Position as at 30 June 2012 and 31 December 2011 are provided below:

### PHILIPPINE LONG DISTANCE TELEPHONE COMPANY AND SUBSIDIARIES CONSOLIDATED INCOME STATEMENTS FOR THE SIX MONTHS ENDED 30 JUNE 2012 AND 2011

(in million pesos, except earnings per common share amounts which are in pesols)

	<b>2012</b> (Ur	2011 (As Restated) <sup>(i)</sup> naudited)
REVENUES Service revenues	84,725	75,618
Non-service revenues	1,507	1,141
	86,232	76,759
EXPENSES		
Depreciation and amortization	15,524	13,118
Compensation and employee benefits	13,967	10,649
Repairs and maintenance	6,598	4,676
Interconnection costs	6,051	5,977
Cost of sales	4,483	2,406
Selling and promotions	4,353	2,690
Professional and other contracted services	2,886	2,510
Rent	2,861	2,023
Taxes and licenses	1,905	1,180
Communication, training and travel	1,196	857
Asset impairment	1,185 785	812 144
Amortization of intangible assets Insurance and security services	737	636
Other expenses	710	834
	63,241	48,512
	22,991	28,247
OTHER INCOME (EXPENSES)		
Foreign exchange gains – net	1,565	426
Equity share in net earnings of associates and joint ventur		839
Interest income	626	645
Gains (losses) on derivative financial instruments – net	(403)	484
Financing costs – net	(3,377)	(3,178)
Other income	3,242	631
	2,964	(153)
INCOME BEFORE INCOME TAX	25,955	28,094
PROVISION FOR INCOME TAX	6,484	6,798
NET INCOME	19,471	21,296
ATTRIBUTABLE TO:		
Equity holders of PLDT	19,502	21,299
Noncontrolling interests	(31)	(3)
	19,471	21,296
=	17,771	21,270
Earnings Per Share Attributable		
to Common Equity Holders of PLDT Basic	90.15	112 02
Diluted	90.15 90.15	112.83
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<sup>(</sup>i) The 30 June 2011 results have been restated to reflect a change in the presentation of outbound revenues.

## PHILIPPINE LONG DISTANCE TELEPHONE COMPANY AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS AT 30 JUNE 2012 AND 31 DECEMBER 2011

(in million pesos, except par value per share amounts and number of shares)

	30 June	31 December
	2012	2011
	(Unaudited)	(Audited)
ASSETS		
Noncurrent Assets		
Property, plant and equipment	191,790	197,731
Investments in associates and joint ventures	24,793	17,865
Available-for-sale financial assets	5,631	7,181
Investment in debt securities – net of current portion	150	150
Investment properties	1,115	1,115
Goodwill and intangible assets	78,560	80,656
Deferred income tax assets – net	5,116	5,975
Prepayments – net of current portion	8,947	8,869
Noncurrent assets held-for-sale	1,128	_
Advances and other noncurrent assets – net of		
current portion	1,383	1,340
Total Noncurrent Assets	318,613	320,882
Current Assets		
Cash and cash equivalents	31,612	46,057
Short-term investments	611	558
Trade and other receivables	16,223	16,245
Inventories and supplies	2,893	3,827
Derivative financial assets	62	366
Current portion of investment in debt securities	370	358
Current portion of prepayments	6,771	7,227
Current portion of advances and other noncurrent assets	<b>8,119</b>	126
Total Current Assets	66,661	74,764
TOTAL ASSETS	385,274	395,646

### PHILIPPINE LONG DISTANCE TELEPHONE COMPANY AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (CONTINUED) AS AT 30 JUNE 2012 AND 31 DECEMBER 2011

(in million pesos, except par value per share amounts and number of shares)

Current Liabilities		30 June 2012	31 December 2011
EQUITY AND LIABILITIES           Equity         Preferred stock, Php10 par value per share, authorized – 822,500,000 shares; issued and outstanding – 36,026,550 shares as at 30 June 2012 and 441,912,370 shares as at 31 December 2011         360         4,419           Common stock, Php5 par value per share, authorized – 234,000,000 shares; issued – 218,779,886 shares and outstanding – 216,055,775 shares as at 30 June 2012; and issued – 217,160,444 shares and outstanding – 214,436,333 shares as at 31 December 2011         1,093         1,085           Treasury stock – 2,724,111 shares as at 30 June 2012 and 31 December 2011         (6,505)         (6,505)           Capital in excess of par value         130,596         127,246           Retained earnings         21,727         26,232           Other comprehensive income         (1,155)         (644)           Total Equity Attributable to Equity Holders of PLDT         146,116         151,833           Noncontrolling interests         207         386           TOTAL EQUITY         146,323         152,219           Noncurrent Liabilities         2,242         2,255           Interest-bearing financial liabilities – net of current portion Deferred income tax liabilities – net of current portion Deferred income tax liabilities – net of current portion and other employee benefits         1,417         609           Customers' deposits         2,268         2,272           Deferred			
Préféred stock, Php10 par value per share, authorized — 822,500,000 shares; issued and outstanding — 36,026,550 shares as at 30 June 2012 and 441,912,370 shares as at 31 December 2011   360   4,419	•		
authorized – 822,500,000 shares; issued and outstanding – 36,026,550 shares as at 30 June 2012 and 441,912,370 shares as at 31 December 2011  Common stock, Php5 par value per share, authorized – 234,000,000 shares; issued – 218,779,886 shares and outstanding – 216,055,775 shares as at 30 June 2012; and issued – 217,160,444 shares and outstanding – 214,436,333 shares as at 31 December 2011  Treasury stock – 2,724,111 shares as at 30 June 2012 and 31 December 2011  Capital in excess of par value  130,596  Retained earnings  21,727  26,232  Other comprehensive income  130,596  Retained earnings  21,727  26,232  Other comprehensive income  146,116  151,833  Noncontrolling interests  207  386  TOTAL EQUITY  146,323  152,219  Noncurrent Liabilities  Interest-bearing financial liabilities – net of current portion Deferred income tax liabilities – net of current portion Deferred income tax liabilities  Pension and other employee benefits  1,417  Customers' deposits  2,268  2,272  Deferred credits and other noncurrent liabilities  104,449  Current Liabilities  Accounts payable Accounts payable Accound expenses and other current liabilities Pension for claims and assessments 1,555 1,555  Current portion of interest-bearing financial liabilities 119,395  Current portion of interest-bearing financial liabilities 110,397  Total Current Liabilities 129,554  Total Current Liabilities 13,935 26,009  121,487  Total Current Liabilities 109,397 121,487  Total Current Liabilities 109,397 121,487			
as at 31 December 2011       1,093       1,085         Treasury stock - 2,724,111 shares as at 30 June 2012       (6,505)       (6,505)         Capital in excess of par value       130,596       127,246         Retained earnings       21,727       26,232         Other comprehensive income       (1,155)       (644)         Total Equity Attributable to Equity Holders of PLDT       146,116       151,833         Noncontrolling interests       207       386         TOTAL EQUITY       146,323       152,219         Noncurrent Liabilities       100,300       91,280         Deferred income tax liabilities - net of current portion       100,300       91,280         Deferred income tax liabilities       2,425       2,235         Pension and other employee benefits       1,417       609         Customers' deposits       2,268       2,272         Deferred credits and other noncurrent liabilities       19,749       22,642         Total Noncurrent Liabilities       25,088       29,554         Accounts payable       25,088       29,554         Accrued expenses and other current liabilities       90       924         Provision for claims and assessments       1,555       1,555         Current Liabilities       9	authorized – 822,500,000 shares; issued and outstanding – 36,026,550 shares as at 30 June 2012 and 441,912,370 shares as at 31 December 2011 Common stock, Php5 par value per share, authorized – 234,000,000 shares; issued – 218,779,886 shares and outstanding – 216,055,775 shares as at 30 June 2012; and issued – 217,160,444 shares	360	4,419
and 31 December 2011         (6,505)         (6,505)           Capital in excess of par value         130,596         127,246           Retained earnings         21,727         26,232           Other comprehensive income         (1,155)         (644)           Total Equity Attributable to Equity Holders of PLDT         146,116         151,833           Noncontrolling interests         207         386           TOTAL EQUITY         146,323         152,219           Noncurrent Liabilities         146,323         152,219           Noncurrent Liabilities         3,395         2,902           Deferred income tax liabilities – net         3,395         2,902           Derivative financial liabilities         2,425         2,235           Pension and other employee benefits         1,417         609           Customers' deposits         2,268         2,272           Deferred credits and other noncurrent liabilities         19,749         22,642           Total Noncurrent Liabilities         25,088         29,554           Accounts payable         25,088         29,554           Accounts payable         25,088         29,554           Accounts provision for claims and assessments         1,555         1,555           Cu	as at 31 December 2011	1,093	1,085
Capital in excess of par value         130,596         127,246           Retained earnings         21,727         26,232           Other comprehensive income         (1,155)         (644)           Total Equity Attributable to Equity Holders of PLDT         146,116         151,833           Noncontrolling interests         207         386           TOTAL EQUITY         146,323         152,219           Noncurrent Liabilities         11,00,300         91,280           Deferred income tax liabilities – net of current portion Deferred income tax liabilities – net of current portion and other employee benefits         1,417         609           Customers' deposits         2,425         2,235           Pension and other employee benefits         1,417         609           Customers' deposits         2,268         2,272           Deferred credits and other noncurrent liabilities         19,749         22,642           Total Noncurrent Liabilities         25,088         29,554           Accounts payable         25,088         29,554           Accounts payable         25,088         29,554           Accrued expenses and other current liabilities         90         924           Provision for claims and assessments         1,555         1,555           Current p		(6 505)	(6.505)
Retained earnings         21,727         26,232           Other comprehensive income         (1,155)         (644)           Total Equity Attributable to Equity Holders of PLDT         146,116         151,833           Noncontrolling interests         207         386           TOTAL EQUITY         146,323         152,219           Noncurrent Liabilities         100,300         91,280           Interest-bearing financial liabilities – net of current portion Deferred income tax liabilities – net 3,395         2,902           Derivative financial liabilities         2,425         2,235           Pension and other employee benefits         1,417         609           Customers' deposits         2,268         2,272           Deferred credits and other noncurrent liabilities         19,749         22,642           Total Noncurrent Liabilities         25,088         29,554           Accounts payable         25,088         29,554           Accounts payable         25,088         29,554           Provision for claims and assessments         1,555         1,555           Current portion of interest-bearing financial liabilities         13,935         26,009           Dividends payable         2,436         2,591           Total Current Liabilities         109,397 </td <td></td> <td></td> <td></td>			
Other comprehensive income         (1,155)         (644)           Total Equity Attributable to Equity Holders of PLDT         146,116         151,833           Noncontrolling interests         207         386           TOTAL EQUITY         146,323         152,219           Noncurrent Liabilities         146,323         152,219           Noncurrent Liabilities         2         2           Interest-bearing financial liabilities – net of current portion Deferred income tax liabilities – net         3,395         2,902           Derivative financial liabilities         2,425         2,235           Pension and other employee benefits         1,417         609           Customers' deposits         2,268         2,272           Deferred credits and other noncurrent liabilities         19,749         22,642           Total Noncurrent Liabilities         25,088         29,554           Accrued expenses and other current liabilities         65,459         58,271           Derivative financial liabilities         90         924           Provision for claims and assessments         1,555         1,555           Current portion of interest-bearing financial liabilities         13,935         26,009           Dividends payable         3436         2,591           T		•	
Noncontrolling interests         207         386           TOTAL EQUITY         146,323         152,219           Noncurrent Liabilities         Interest-bearing financial liabilities – net of current portion Deferred income tax liabilities – net 3,395         2,902           Derivative financial liabilities         2,425         2,235           Pension and other employee benefits         1,417         609           Customers' deposits         2,268         2,272           Deferred credits and other noncurrent liabilities         19,749         22,642           Total Noncurrent Liabilities         129,554         121,940           Current Liabilities         25,088         29,554           Accrued expenses and other current liabilities         65,459         58,271           Derivative financial liabilities         90         924           Provision for claims and assessments         1,555         1,555           Current portion of interest-bearing financial liabilities         13,935         26,009           Dividends payable         834         2,583           Income tax payable         2,436         2,591           Total Current Liabilities         109,397         121,487           TOTAL LIABILITIES         238,951         243,427			
Noncontrolling interests         207         386           TOTAL EQUITY         146,323         152,219           Noncurrent Liabilities         Interest-bearing financial liabilities – net of current portion Deferred income tax liabilities – net 3,395         2,902           Derivative financial liabilities         2,425         2,235           Pension and other employee benefits         1,417         609           Customers' deposits         2,268         2,272           Deferred credits and other noncurrent liabilities         19,749         22,642           Total Noncurrent Liabilities         129,554         121,940           Current Liabilities         25,088         29,554           Accrued expenses and other current liabilities         65,459         58,271           Derivative financial liabilities         90         924           Provision for claims and assessments         1,555         1,555           Current portion of interest-bearing financial liabilities         13,935         26,009           Dividends payable         834         2,583           Income tax payable         2,436         2,591           Total Current Liabilities         109,397         121,487           TOTAL LIABILITIES         238,951         243,427	Total Equity Attributable to Equity Holders of PLDT	146,116	151,833
Noncurrent Liabilities         100,300         91,280           Deferred income tax liabilities – net         3,395         2,902           Derivative financial liabilities         2,425         2,235           Pension and other employee benefits         1,417         609           Customers' deposits         2,268         2,272           Deferred credits and other noncurrent liabilities         19,749         22,642           Total Noncurrent Liabilities         129,554         121,940           Current Liabilities         25,088         29,554           Accounts payable         25,088         29,554           Accrued expenses and other current liabilities         65,459         58,271           Derivative financial liabilities         90         924           Provision for claims and assessments         1,555         1,555           Current portion of interest-bearing financial liabilities         13,935         26,009           Dividends payable         834         2,583           Income tax payable         2,436         2,591           Total Current Liabilities         109,397         121,487           TOTAL LIABILITIES         238,951         243,427		207	386
Interest-bearing financial liabilities – net of current portion Deferred income tax liabilities – net Derivative financial liabilities Derivative financial liabilities Pension and other employee benefits Customers' deposits Deferred credits and other noncurrent liabilities Deferred credits and other noncurrent liabilities Total Noncurrent Liabilities  Current Liabilities Accounts payable Accrued expenses and other current liabilities Derivative financial liabilities Provision for claims and assessments Current portion of interest-bearing financial liabilities Dividends payable Dividends payable Dividends payable Total Current Liabilities Total Current Liabilities Dividends	TOTAL EQUITY	146,323	152,219
Current LiabilitiesAccounts payable25,08829,554Accrued expenses and other current liabilities65,45958,271Derivative financial liabilities90924Provision for claims and assessments1,5551,555Current portion of interest-bearing financial liabilities13,93526,009Dividends payable8342,583Income tax payable2,4362,591Total Current Liabilities109,397121,487TOTAL LIABILITIES238,951243,427	Interest-bearing financial liabilities – net of current portion Deferred income tax liabilities – net Derivative financial liabilities Pension and other employee benefits Customers' deposits	3,395 2,425 1,417 2,268	2,902 2,235 609 2,272
Accounts payable25,08829,554Accrued expenses and other current liabilities65,45958,271Derivative financial liabilities90924Provision for claims and assessments1,5551,555Current portion of interest-bearing financial liabilities13,93526,009Dividends payable8342,583Income tax payable2,4362,591Total Current Liabilities109,397121,487TOTAL LIABILITIES238,951243,427	Total Noncurrent Liabilities	129,554	121,940
TOTAL LIABILITIES         238,951         243,427	Accounts payable Accrued expenses and other current liabilities Derivative financial liabilities Provision for claims and assessments Current portion of interest-bearing financial liabilities Dividends payable	65,459 90 1,555 13,935 834	58,271 924 1,555 26,009 2,583
	Total Current Liabilities	109,397	121,487
TOTAL EQUITY AND LIABILITIES 385,274 395,646	TOTAL LIABILITIES	238,951	243,427
	TOTAL EQUITY AND LIABILITIES	385,274	395,646

#### **GENERAL**

Shareholders should note that the above unaudited and audited financial results pertain only to PLDT and not to First Pacific itself.

The above information only refers to certain sections of PLDT's disclosure and shareholders should refer to PLDT's original filing submitted to the Philippine Stock Exchange (http://www.pse.com.ph) and the New York Stock Exchange (http://www.nyse.com), as well as disclosed as the Company's Overseas Regulatory Announcement on the websites of the HKEX and the Company on 7 August 2012.

By Order of the Board
First Pacific Company Limited
Manuel V. Pangilinan
Managing Director and CEO

Hong Kong, 7 August 2012

As at the date of this announcement, the Board comprises the following Directors:

Anthoni Salim, *Chairman*Manuel V. Pangilinan, *Managing Director and CEO*Edward A. Tortorici
Robert C. Nicholson
Graham L. Pickles\*
Prof. Edward K.Y. Chen\*, *GBS, CBE, JP* 

Tedy Djuhar
Benny S. Santoso
Napoleon L. Nazareno
Jun Tang\*
Dr. Christine K.W. Loh\*, JP, OBE,
Chevalier de l'Ordre National du Merite

<sup>\*</sup> Independent Non-executive Directors