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#### FIRST PACIFIC COMPANY LIMITED

第一太平有限公司

(Incorporated with limited liability under the laws of Bermuda)
Website: http://www.firstpacific.com
(Stock Code: 00142)

## **OVERSEAS REGULATORY ANNOUNCEMENT**

(This overseas regulatory announcement is issued pursuant to Rule 13.09(2) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.)

Please refer to the attached press release made by PT. Indofood Sukses Makmur Tbk ("Indofood"), a 50.1% owned subsidiary of First Pacific Company Limited, in relation to Indofood's financial results for the year ended 31 December 2012, together with the relevant Consolidated Financial Statements in the newspaper format.

## Dated this the 19th day of March, 2013

As at the date of this announcement, the board of directors of First Pacific Company Limited comprises the following directors:

#### **Executive Directors:**

Manuel V. Pangilinan, *Managing Director and CEO* Edward A. Tortorici Robert C. Nicholson

#### Non-executive Directors:

Anthoni Salim, *Chairman* Benny S. Santoso Tedy Djuhar Napoleon L. Nazareno

### Independent Non-executive Directors:

Graham L. Pickles Prof. Edward K.Y. Chen, *GBS, CBE, JP* Jun Tang Margaret Leung Ko May Yee, *SBS, JP* Philip Fan Yan Hok





#### INDOFOOD REGISTERED A RECORD PERFORMANCE FOR THE EIGHTH CONSECUTIVE YEAR

- Consolidated net sales grew 10.4% to Rp50.06 trillion
- Income from operations grew 0.3% to Rp6.87 trillion
- Income for the year attributable to equity holders of the parent entity rose 6.0% to Rp3.26 trillion
- Earnings per share ("EPS") increased to Rp371

Jakarta, 19 March 2013 – PT Indofood Sukses Makmur Tbk ("Indofood" or the "Company") today announced its financial results for the year ended 31 December 2012. Indofood reported consolidated net sales of Rp50.06 trillion, an increase of 10.4% from Rp45.33 trillion in 2011. Consumer Branded Products Group ("CBP") continued to be the biggest contributor to Indofood's consolidated net sales, contributing around 43%, followed by Bogasari, Agribusiness and Distribution with 25%, 24% and 8% contributions.

The CBP Group, which consists of Noodles, Dairy, Snack Foods, Food Seasonings and Nutrition & Special Foods Division, posted 12.1% growth in total sales value, primarily driven by volume growth in almost all divisions within the Group. Total sales value of Bogasari Group increased 8.0% mainly due to volume growth. Agribusiness Group achieved 10.2% growth in total sales value, mainly due to higher palm products sales volume and edible oil products to external parties as well as positive contribution from its sugar operations despite lower commodity prices. Distribution Group also registered total sales value growth of 12.7%, primarily due to higher sales of CBP Group.

Gross profit for the year rose 7.8% to Rp13.57 trillion from Rp12.58 trillion in 2011, while gross margin declined to 27.1% from 27.8%, attributable to lower Agribusiness performance due to lower CPO and rubber prices. Income from operations slightly grew 0.3% to Rp6.87 trillion from Rp6.85 trillion but operating margin decreased to 13.7% from 15.1% on higher selling and distribution expenses as well as general and administrative expenses. Income for the year attributable to equity holders of the parent entity rose 6.0% to Rp3.26 trillion from Rp3.08 trillion on lower non-controlling interests due to lower Agribusiness Group performance; net margin slightly decreased to 6.5% from 6.8%. Core profit increased 3.5% to Rp3.27 trillion from Rp3.16 trillion last year.



Anthoni Salim, the President Director and Chief Executive Officer of Indofood, said: "Indonesia's growth momentum continued in 2012 and we are pleased that we were able to capture some of the opportunities. Despite the weaker CPO price, we continued to perform well in 2012 and registered a record performance for the eighth consecutive year. We have persisted in growing our existing businesses by accelerating new product innovations and at the same time initiated expansion of our business portfolio that will empower us to accelerate growth in coming years."

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#### About PT Indofood Sukses Makmur Tbk

PT Indofood Sukses Makmur Tbk ("Indofood") (IDX: INDF) is a leading Total Food Solutions company with operations in all stages of food manufacturing from the production of raw materials and their processing through to consumer products on the market.

Indofood operates four complementary Strategic Business Groups ("Group"), namely:

- Consumer Branded Products, its business activities are conducted by PT Indofood CBP Sukses Makmur Tbk ("ICBP"), which was listed on Indonesia Stock Exchange ("IDX") since 7 October 2010. ICBP is one of the leading packaged food producers in Indonesia, with a wide range of packaged food products. ICBP brands are among the strongest brands with the most significant mindshare in Indonesia for consumer food brands.
- Bogasari, primarily a producer of wheat flour as well as pasta. Its business operations are supported by shipping and packaging units.
- Agribusiness. The Group is led by Indofood Agri Resources Ltd. ("IndoAgri"), listed on the Singapore Stock Exchange. Both of IndoAgri's two operating subsidiaries PT Salim Ivomas Pratama Tbk and PT PP London Sumatra Indonesia Tbk are listed on the IDX. The Group's business principal activities range from research and development, seed breeding, oil palm cultivation and milling; as well as the production and marketing of branded cooking oils, margarine and shortening. In addition, the Group is also involved in the cultivation and processing of rubber, sugar cane as well as other crops.
- Distribution, which boasts the most extensive distribution network in Indonesia. It distributes the
  majority of Indofood's and its subsidiaries' consumer products as well as third-party products.

## For further information, please contact:

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CONSOLIDATED STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2012 AND 2011						CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2012 AND 2011			CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2012 AND 2011		
( Expressed in Millions of Rupiah, Unless Otherwise Stated )						( Expressed in Millions of Rupiah, Unless Otherwise Stated )			( Expressed in Millions of Rupiah, Unless Otherwise Stated )		
_A	SSETS		LIABILITIES AND EQUITY								
	2012	2011	_	2012	2011		2012	2011		2012	2011
CURRENT ASSETS			LIABILITIES						CASH FLOWS FROM OPERATING ACTIVITIES		
Cash and cash equivalents	13,343,028	13,049,048	CURRENT LIABILITIES Short-term bank loans and overdraft	2 613,840	2,842,973	NET SALES	50,059,427	45,332,256	Cash received from customers Cash paid to suppliers	50,031,638 (25,518,728)	44,820,937 (24,867,074)
Short-term investments	552,726	574,800	Trust receipts payable Accounts payable	3,856,065	2,160,600	COST OF GOODS SOLD	36,493,332	32,749,190	Payments for production and operating expenses Payments to employees	(10,717,147) (3,845,923)	(9,317,685) (3,396,541)
Accounts receivable			Trade Third parties	2.281.949	1.684.284	GROSS PROFIT	13,566,095	12,583,066	Cash generated from operations	9,949,840	7,239,637
Trade			Related parties	155,068	115,452	20.50			Receipts of interest income Payments of taxes - net	552,014 (2,245,880)	436,017 (1,831,108)
Third parties - net	2,691,271	2,584,084	Non-trade Third parties	1,135,178	757,635	Selling and distribution expenses General and administrative expenses	(4,058,470) (2,762,365)	(3,549,976) (2,314,374)	Payments of interest expense Other receipts - net	(916,590) 67,750	(877,012) 1,457
Related parties	321,888	327,719	Related parties Accrued expenses	347,296 1.252.665	310,384 1,017,968	Other operating income	571,455	479,716	Net Cash Provided by Operating Activities	7,407,134	4,968,991
Non-trade			Short-term employee benefits liability	621,265	516,046	Other operating expenses	_(446,121)	(345,951)	CASH FLOWS FROM INVESTING ACTIVITIES		
Third parties - net	385,191	393,644	Taxes payable Current maturities of long-term debts	317,360	417,870	INCOME FROM OPERATIONS	6,870,594	6,852,481	Proceeds from sale of fixed assets and	202 207	40.400
Related parties	219,391	363,858	Bank loans Bonds payable	491,524	1,039,225 1,962,558	Finance income	554,369	437.430	other non-current assets Proceeds from sale of subsidiary's shares	298,227	49,409
Inventories - net	7,782,594	6,536,343	Liability for purchases of fixed assets Finance lease liabilities	8,334	6,259 50	Finance expenses	(1,082,297)	(936,060)	to non-controlling interests Additions to fixed assets and plantations	12,712 (4.434,745)	(2,906,415)
Advances and deposits	393,203	305,555	Total Current Liabilities	13,080,544	12,831,304	Share in net loss of associates	(32,910)	(1,462)	Advance for purchases of fixed assets	(329,205)	
Prepaid taxes	173,619	117,424		13,000,344	12,031,304				Additional investments in associates Payments for acquisitions of shares in a subsidiary	(235,160)	(81,210)
Future cane crop expenditures	122,141	148,949	NON-CURRENT LIABILITIES Long-term debts - net of current maturities			INCOME BEFORE TAX	6,309,756	6,352,389	from non-controlling interests Capitalized future cane crop expenditures	(200,052) (189,697)	(14,590) (145,468)
Prepaid expenses and other	50/1990/2100/20	9200000000	Bank loans Bonds and Sukuk liarah payables	3,992,605 4,323,442	3,313,280 2,327,712						
current assets	217,920	100,310	Liability for purchases of fixed assets	37,780	33,575	Income Tax Expense - Net	(1,530,310)	(1,460,716)	Net Cash Used in Investing Activities	(5,077,920)	(3,098,274)
			Total Long-term Debts	8,353,827	5,674,567	INCOME FOR THE YEAR	4,779,446	4,891,673	CASH FLOWS FROM FINANCING ACTIVITIES	1,990,616	
Total Current Assets	26,202,972	24,501,734	Deferred tax liabilities - net	1,362,434 2,292,691	1,470,720 1,923,474	Other comprehensive income	8		Proceeds from issuance of Rupiah bonds VI - net Proceeds from long-term bank loans	1,328,041	1,016,359
NON OURDENT LOOPED			Liabilities for employee benefits Estimated liabilities for assets dismantling costs	92,037	75,643	Unrealized gains (losses) on available-for-sale			Proceeds from short-term bank loans Capital contribution from non-controlling interests	1,022,380 30,517	3,423,492
NON-CURRENT ASSETS	547.474	470.044	Total Non-current Liabilities	12,100,989	9,144,404	financial assets Foreign exchange differences from	(18,619)	113,665	Payment of Rupiah bonds IV Payments of short-term bank loans	(1,964,000) (1,817,860)	(2,873,492)
Claims for tax refund	517,471	479,941	TOTAL LIABILITIES	25,181,533	21,975,708	financial statements translation	110,918	12,087	Payments of cash dividends	(1,536,575)	(1.167.798)
Plasma receivables - net	542,643	546,479				Other community income	92,299	125,752	Payments of long-term bank loans Payments of cash dividends by subsidiaries	(709,509)	(2,528,085)
Deferred tax assets - net Long-term investments	902,850 295.565	668,000 86,219	EQUITY Equity Attributable to Equity Holders of the Parent Entity			Other comprehensive income	92,299	125,752	to non-controlling interests Purchase of treasury stock by a subsidiary	(603,103) (42,795)	(345,686) (81,413) (9,789)
Plantations	295,565	00,219	Capital stock - Rp100 (full amount) par value per share Authorized - 30,000,000,000 shares			TOTAL COMPREHENSIVE INCOME FOR THE YEAR	4,871,745	5,017,425	Payments of liability for purchases of fixed assets Payments of finance lease liabilities	(6,385)	(9,789) (971)
Mature plantations - net	4,933,229	4,510,700	Issued and fully paid - 8,780,426,500 shares	878,043 522,249	878,043 522,249	Income for the year attributable to :			Proceeds from issuance of new shares	(	
Immature plantations	1,988,650	1,881,244	Additional paid-in capital Unrealized gains on available-for-sale financial assets	464,664	487,283	Equity holders of the parent entity Non-controlling interests	3,261,176 1,518,270	3,077,180 1,814,493	by a subsidiary - net of issuance cost  Net Cash Provided by (Used in) Financing Activities	(2,308,723)	3,349,449 782,066
Fixed assets - net	15,775,741	12,921,013	Difference from changes in equity of subsidiaries and effects of transactions with non-controlling interests	6.524,586	6,520,486				NET EFFECTS OF CHANGES IN EXCHANGE	(2,000,720)	
Deferred charges - net	433,540	696,802	Foreign exchange differences from financial statements translation Retained earnings	74,337	(31,499)	Total	4,779,446	4,891,673	RATES ON CASH AND CASH EQUIVALENTS	190,942	24,423
Goodwill	3,878,674	3,878,674	Appropriated for general reserve	80,000	75,000	Total comprehensive income			NET INCREASE IN CASH AND CASH EQUIVALENTS	211,433	2,677,206
Intangible asset - net	2,065,195	2,198,433	Unappropriated	12,664,836	10,945,235	for the year attributable to : Equity holders of the parent entity	3.346.600	3,203,898	CASH AND CASH EQUIVALENTS AT		700 t 80 70 t 80 80 80
Other non-current assets	1,787,677	1,216,694	Sub-total	21,208,715	19,396,797	Non-controlling interests	1,525,145	1,813,527	BEGINNING OF YEAR	13,006,197	10,328,991
1381413000000000000000000000000000000000			Non-controlling Interests	12,933,959	12,213,428	Total	4,871,745	5,017,425	CASH AND CASH EQUIVALENTS AT END OF YEAR	13,217,630	13,006,197
Total Non-current Assets	33,121,235	29,084,199					7,071,743	3,017,423	Cash and cash equivalents consist of :	12 242 020	12 040 040
			TOTAL EQUITY	34,142,674	31,610,225	BASIC EARNINGS PER SHARE ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT ENTITY			Cash and cash equivalents Overdraft	13,343,028 (125,398)	13,049,048 (42,851)
TOTAL ASSETS	59,324,207	53,585,933	TOTAL LIABILITIES AND EQUITY	59,324,207	53,585,933	(full amount)	371	350	Net	13,217,630	13,006,197
				<u> </u>							

Notes: 1. The above financial information is derived from the consolidated financial statements as of December 31, 2012 and 2011 and for the years then ended that have been audited by Public Accounting Firm Purwantono, Suherman & Surja, which in their report dated March 11, 2013 expressed an opinion that the financial position as of December 31, 2012 and 2011, and the results of operation and cash flows for the years then ended have been presented fairly, in all material respects, in conformity with Indonesian Financial Accounting Standards.

2. Certain information such as the consolidated statements of changes in equity and notes to the consolidated financial statements are not included in the information presented above.

3. Basic earnings per share attributable to equity holders of the parent entity is computed based on the weighted average of the number of issued and fully paid shares during the respective years.

4. The foreign exchange rates used at December 31, 2012 and 2011 were Rp0,670 and 2015 used to the complete of the parent entity is computed based on the weighted average of the number of issued and fully paid shares during the respective years.

5. PT Indofood Sukses Makmur Tbk and Subsidiaries adopted certain revised Indonesian Financial Accounting Standards which became effective in 2012.

Jakarta, March 19, 2013

The Board of Directors PT IND®FOOD SUKSES MAKMUR Thk