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#### FIRST PACIFIC COMPANY LIMITED

第一太平有限公司

(Incorporated with limited liability under the laws of Bermuda)
Website: http://www.firstpacific.com
(Stock Code: 00142)

#### **OVERSEAS REGULATORY ANNOUNCEMENT**

(This overseas regulatory announcement is issued pursuant to Rule 13.09(2) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.)

Please refer to the attached press release made by PT. Indofood Sukses Makmur Tbk ("Indofood"), a 50.1% owned subsidiary of First Pacific Company Limited, in relation to Indofood's financial results for the period ended 31 March 2013, together with the relevant Consolidated Financial Statements in the newspaper format.

### Dated this the 30<sup>th</sup> day of April, 2013

As at the date of this announcement, the board of directors of First Pacific Company Limited comprises the following directors:

#### **Executive Directors:**

Manuel V. Pangilinan, *Managing Director and CEO* Edward A. Tortorici Robert C. Nicholson

#### Non-executive Directors:

Anthoni Salim, *Chairman* Benny S. Santoso Tedy Djuhar Napoleon L. Nazareno

#### Independent Non-executive Directors:

Graham L. Pickles Prof. Edward K.Y. Chen, GBS, CBE, JP Jun Tang Margaret Leung Ko May Yee, SBS, JP Philip Fan Yan Hok



#### **PRESS RELEASE**

For Immediate Release

## INDOFOOD REPORTED TOP LINE GROWTH IN ITS FINANCIAL RESULTS FOR THE PERIOD ENDED 31 MARCH 2013

- Consolidated net sales grew 8.7% to Rp12.86 trillion
- Income from operations declined 24.8% to Rp1.34 trillion
- Income for the period attributable to equity holders of the parent entity declined 11.4% to Rp722.4 billion
- Earnings per share ("EPS") was Rp82

Jakarta, 30 April 2013 – PT Indofood Sukses Makmur Tbk ("Indofood" or the "Company") today announced its financial results for the period ended 31 March 2013. Indofood reported consolidated net sales of Rp12.86 trillion, an increase of 8.7% from Rp11.83 trillion in the same quarter last year. In terms of contribution to Indofood's consolidated net sales, Consumer Branded Products ("CBP") Group contributed around 45%, while Bogasari, Agribusiness and Distribution contributed 26%, 21% and 8% respectively.

Total sales value of CBP Group, which mainly consists of Noodles, Dairy, Snack Foods, Food Seasonings and Nutrition & Special Foods Division grew 10.9%, primarily driven by volume growth in all divisions within the Group. Bogasari Group posted 13.3% increase in total sales value on higher average selling price and volume. Agribusiness Group recorded 3.1% decline in total sales value due to lower average selling prices of palm products and rubber, as well as lower sales of edible oil products, despite higher CPO and sugar sales volume. Distribution Group registered a total sales value growth of 10.4%, primarily due to higher sales of CBP Group.

Gross profit for the period declined 5.1% to Rp3.11 trillion from Rp3.27 trillion in the first quarter last year and gross margin declined to 24.2% from 27.7%, attributable to lower Agribusiness performance. Income from operations declined 24.8% to Rp1.34 trillion from Rp1.78 trillion, while operating margin decreased to 10.4% from 15.0% on lower gross profit and higher operating expenses. Including profit contribution from China Minzhong Food Corporation Limited, Income for the period attributable to equity holders of the parent entity declined 11.4% to Rp722.4 billion from Rp815.0 billion; net margin decreased to 5.6% from 6.9%. Core profit declined 7.6% to Rp744.0 billion from Rp805.6 billion on the same period last year.



Anthoni Salim, the President Director and Chief Executive Officer of Indofood, said: "Our first quarter performance was greatly affected by weaker performance of our Agribusiness Group mainly due to lower CPO and rubber prices, as well as higher costs. The improvement in CBP and Bogasari Groups' performance, as well as contribution from our investment in China Minzhong Food Corporation Limited helps mitigate some of the decline in Agribusiness performance. Moving forward, we remain committed and focused on sustaining growth and enhancing the value of the company by dynamically adapting our strategies and capitalizing on the strength of our business model."

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#### **About PT Indofood Sukses Makmur Tbk**

PT Indofood Sukses Makmur Tbk ("Indofood") (IDX: INDF) is a leading Total Food Solutions company with operations in all stages of food manufacturing from the production of raw materials and their processing through to consumer products on the market.

Indofood operates four complementary Strategic Business Groups ("Group"), namely:

- Consumer Branded Products, its business activities are conducted by PT Indofood CBP Sukses Makmur Tbk ("ICBP"), which was listed on Indonesia Stock Exchange ("IDX") since 7 October 2010. ICBP is one of the leading packaged food producers in Indonesia, with a wide range of packaged food products. ICBP brands are among the strongest brands with the most significant mindshare in Indonesia for consumer food brands.
- Bogasari, primarily a producer of wheat flour as well as pasta. Its business operations are supported by shipping and packaging units.
- Agribusiness. The Group is led by Indofood Agri Resources Ltd. ("IndoAgri"), listed on the Singapore Stock Exchange. Both of IndoAgri's two operating subsidiaries PT Salim Ivomas Pratama Tbk and PT PP London Sumatra Indonesia Tbk are listed on the IDX. The Group's business principal activities range from research and development, seed breeding, oil palm cultivation and milling; as well as the production and marketing of branded cooking oils, margarine and shortening. In addition, the Group is also involved in the cultivation and processing of rubber, sugar cane as well as other crops.
- Distribution, which boasts the most extensive distribution network in Indonesia. It distributes the majority of Indofood's and its subsidiaries' consumer products as well as third-party products.

For further information, please contact:

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www.indofood.com

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION MARCH 31, 2013 (UNAUDITED) AND DECEMBER 31, 2012 (AUDITED) (Expressed in Millions of Rupiah, Unless Otherwise Stated)

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME THREE MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED) ( Expressed in Millions of Ruplah, Unless Otherwise Stated )

CONSOLIDATED STATEMENTS OF CASH FLOWS THREE MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED) pressed in Millions of Ruplah, Unless Otherwise Stat

	lions of Rupian, Unless Otherwise Stated )	( Expressed in Millions of Rupiah, Unless Otherwise Stated )			( Expressed in Millions of Rupiah, Unless Otherwise Stated )						
AS	SETS		LIABILITIES AND EQUIT	ГҮ			04-2000000	18. BOOKE (18)		497-97-451-451	247034040
				_			2013	2012		2013	2012
	March 31, 2013	December 31, 2012		March 31, 2013	December 31, 2012		(Three Months)			(Three Months)	, , , ,
CURRENT ASSETS	Rp	Rp	LIABILITIES	Rp	Rp		Rp	Rp	CASH FLOWS FROM OPERATING ACTIVITIES	Rp	Rp
Cash and cash equivalents	12,328,132	13,343,028	CURRENT LIABILITIES			NET SALES	12,856,168	11,826,831	Cash received from customers	12.840.321	11,592,754
Short-term investments	669,118	552,726	Short-term bank loans and overdraft Trust receipts payable	4,096,229 2,397,550	2,613,840 3.856.065	0007.07.00000.001.0		0.000	Cash paid to suppliers	(8,450,088)	(6,122,333)
Accounts receivable	000,110	552,725	Accounts payable	2,007,000	0,000,000	COST OF GOODS SOLD	9,750,384	8,554,126	Payments for production and operating expenses	(2,825,030)	(2,493,697)
Trade			Trade Third parties	1.984.712	2.281.949	GROSS PROFIT	3,105,784	3,272,705	Payments to employees	(1,121,701)	(975,006)
Third parties - net	2,804,764	2,691,271	Related parties	145,659	155,068				Cash generated from operations	443,502	2,001,718
Related parties	246,031	321,888	Non-trade	1 000 705	4 405 470	Selling and distribution expenses General and administrative expenses	(1,034,175) (743,964)	(895,489) (600,772)	Receipts of interest income Payments of interest expense	125,960 (230,915)	155,622 (264,838)
	240,031	321,000	Third parties Related parties	1,060,735 339,920	1,135,178 347,296	Other operating income	93,870	65,113	Payments of taxes - net	(231,213)	(181,901)
Non-trade	075 000	005 404	Accrued expenses	1,092,597	1,252,665	Other operating expenses	(83,621)	(62,196)	Other receipts - net	122,394	205,788
Third parties - net	375,836	385,191	Short-term employee benefits liability Taxes payable	637,382 595,090	621,265 317,360	INCOME FROM OPERATIONS	4 007 004	250335-01/3318	Net Cash Provided by Operating Activities	229,728	1,916,389
Related parties	167,382	219,391	Current maturities of long-term debts		0.000	INCOME FROM OPERATIONS	1,337,894	1,779,361	, ,		
Inventories - net	6,935,807	7,782,594	Bank loans	566,801	491,524 8,334	Finance income	130,879	164,896	CASH FLOWS FROM INVESTING ACTIVITIES		.0.00.00.000
Advances and deposits	665,553	393,203	Liability for purchases of fixed assets	8,376		Finance expenses	(251,471)	(252,134)	Proceeds from sale of fixed assets	44,238	13,431
Prepaid taxes	207,333	173,619	Total Current Liabilities	12,925,051	13,080,544	Share in net income (loss) of associates	43,920	(42)	Advance for purchase of fixed assets Payments for investment in Subsidiaries	(213,569) (329,989)	
Future cane crop expenditures	156,982	122,141	NON-CURRENT LIABILITIES						Additions to fixed assets and plantations	(992,918)	(728,207)
Prepaid expenses and other			Long-term debts - net of current maturities Bank loans	4,162,711	3.992.605	INCOME BEFORE TAX	1,261,222	1,692,081	Additional investments in associates	(1,543,591)	,,,
current assets	231,251	217,920	Bonds and Sukuk liarah payables	4,324,982	4,323,442				Proceeds from sale of shares of a subsidiary		0.002.000
			Liability for purchases of fixed assets	37,972	37,780	Income Tax Expense - Net	(315,106)	(405,597)	to non-controlling interests		11,712
Total Current Assets	24,788,189	26,202,972	Total Long-term Debts	8,525,665	8,353,827	Income Tax Expense - Net	(313,100)	(400,001)	Net Cash Used in Investing Activities	(3,035,829)	(703,064)
1			Deferred tax liabilities - net	1,354,610	1,362,434	INCOME FOR THE PERIOD	946,116	1,286,484	CASH FLOWS FROM FINANCING ACTIVITIES		
NON-CURRENT ASSETS			Liabilities for employee benefits	2,396,301	2,292,691 92,037	Other comprehensive income			Proceeds from short-term bank loans	2.023.251	653,356
Claims for tax refund	518,037	517,471	Estimated liabilities for assets dismantling costs	94,586		Unrealized gains (losses) on available-for-sale			Proceeds from long-term bank loans	348,395	161,085
Plasma receivables - net	603,596	542,643	Total Non-current Liabilities	12,371,162	12,100,989	financial assets	116,392	33,759	Capital contribution from non-controlling interests	40,032	23,167
Deferred tax assets - net	969,760	902,850	TOTAL LIABILITIES	25,296,213	25,181,533	Foreign exchange differences from financial statements translation	40.400	(40 800)	Payments of long-term bank loans	(107,866)	(334,793)
Long-term investments	1,883,768	295,565				financial statements translation	10,109	(12,503)	Payments of short-term bank loans Payments of finance lease liabilities	(545,015)	(535,125)
Plantations	,,,,,,,,,,,		EQUITY			Other comprehensive income	126,501	21,256	Payments of cash dividends by Subsidiaries to		(35)
Mature plantations - net	4,878,013	4,933,229	Equity Attributable to Equity Holders of the Parent Entity Capital stock - Rp100 (full amount) par value per share						non-controlling interests	-	(7,960)
Immature plantations	2,089,073	1,988,650	Authorized - 30,000,000,000 shares			TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	1,072,617	1,307,740	Net Cash Provided by (Used in) Financing Activities	1,758,797	(40,305)
Industrial timber plantation - net	259,772	1,000,000	Issued and fully paid - 8,780,426,500 shares Additional paid-in capital	878,043 522,249	878,043 522,249	Income for the period attributable to :			Het dasii Frovided by (osed iii) Financing Activities	1,730,737	(40,303)
Industrial timber plantation under	10.5001/5000000		Unrealized gains on available-for-sale financial assets	567,536	464,664	Equity holders of the parent entity	722,367	815,029	NET EFFECTS OF CHANGES IN EXCHANGE		
development stage - net	5,505		Difference from changes in equity of subsidiaries and effects of transactions with non-controlling interests	6,532,052	6,524,586	Non-controlling interests	223,749	471,455	RATES ON CASH AND CASH EQUIVALENTS	19,076	35,524
		15,775,741	Foreign exchange differences from financial statements translation	83,835	74,337	Total	946,116	1,286,484	NET INCREASE IN CASH AND CASH EQUIVALENTS	(1,028,228)	1,208,544
Fixed assets - net	16,215,444		Retained earnings	00.000		1000	010,110	1,200,101		(1,020,220)	1,200,011
Deferred charges - net	475,514	433,540	Appropriated for general reserve Unappropriated	80,000 13,387,203	80,000 12,664,836	Total comprehensive income			CASH AND CASH EQUIVALENTS AT		
Goodwill	3,939,704	3,878,674	S. Capping P. Calo	,,	,,	for the period attributable to : Equity holders of the parent entity	842,203	835,558	BEGINNING OF PERIOD	13,217,633	13,006,197
Intangible asset - net	2,031,885	2,065,195	Sub-total Sub-total	22,050,918	21,208,715	Non-controlling interests	230,414	472,182	CASH AND CASH EQUIVALENTS AT END OF PERIO	D 12,189,405	14,214,741
Other non-current assets	1,895,276	1,787,677	Non-controlling Interests	13,206,405	12.933.959			3 10 3 <b>1</b> 0 3 0			
I			Non-controlling interests	13,200,403	12,833,838	Total	1,072,617	1,307,740	Cash and cash equivalents consist of : Cash and cash equivalents	10 000 100	14 005 770
Total Non-current Assets	35,765,347	33,121,235	TOTAL EQUITY	35,257,323	34,142,674	BASIC EARNINGS PER SHARE ATTRIBUTAE	BLE TO		Overdraft	12,328,132 (138,727)	14,365,776 (151,035)
					-	EQUITY HOLDERS OF THE PARENT ENTITY		2300	10000		
TOTAL ASSETS	60,553,536	59,324,207	TOTAL LIABILITIES AND EQUITY	60,553,536	59,324,207	( full amount )	82	93	Net	12,189,405	14,214,741

Notes: 1. The financial information as of March 31, 2013 and for the three months ended March 31, 2013 and 2012 is unaudited.

2. The financial information as of December, 31 2012 is derived from the consolidated financial statement that have been audited by Public Accounting Firm Purwantono, Suherman & Surja

which expressed unqualified opinion in their report dated March 11, 2013.

3. Certain information such as the consolidated statements of changes in equity and notes to the consolidated financial statements are not included in the information presented above.

4. Basic earnings per share attributable to equity holders of the parent entity is computed based on the weighted average of the number of issued and fully paid shares during the respective periods.

5. The foreign exchange rates used at March 31, 2013 and December 31, 2012 were Rp9,719 and Rp9,670 respectively, to US\$1.

Jakarta, April 30, 2013

The Board of Directors

PT IND@FOOD SUKSES MAKMUR Thk