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## FIRST PACIFIC COMPANY LIMITED

第一太平有限公司

(Incorporated with limited liability under the laws of Bermuda) Website: http://www.firstpacific.com (Stock Code: 00142)

# **OVERSEAS REGULATORY ANNOUNCEMENT**

(This overseas regulatory announcement is issued pursuant to Rule 13.09(2) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.)

Please refer to the attached press release made by PT. Indofood Sukses Makmur Tbk ("Indofood"), a 50.1% owned subsidiary of First Pacific Company Limited, to the Indonesia Stock Exchange, in relation to Indofood's financial results for the first semester ended 30 June 2013, together with the relevant Consolidated Financial Statements in the newspaper format.

# Dated this the 26<sup>th</sup> day of August, 2013

As at the date of this announcement, the board of directors of First Pacific Company Limited comprises the following directors:

### Executive Directors:

Manuel V. Pangilinan, *Managing Director and CEO* Edward A. Tortorici Robert C. Nicholson

#### Non-executive Directors:

Anthoni Salim, *Chairman* Benny S. Santoso Tedy Djuhar Napoleon L. Nazareno

#### Independent Non-executive Directors:

Graham L. Pickles Prof. Edward K.Y. Chen, *GBS, CBE, JP* Margaret Leung Ko May Yee, *SBS, JP* Philip Fan Yan Hok

For Immediate Release



# INDOFOOD REPORTED ITS FINANCIAL RESULTS FOR THE FIRST SEMESTER ENDED 30 JUNE 2013

- Consolidated net sales grew 9.3% to Rp26.86 trillion
- Income from operations declined 18.1% to Rp2.93 trillion
- Income for the period attributable to equity holders of the parent entity grew 1.2% to Rp1.70 trillion
- Earnings per share ("EPS") increased to Rp194

Jakarta, 26 August 2013 – PT Indofood Sukses Makmur Tbk ("Indofood" or the "Company") today announced its financial results for the first semester ended 30 June 2013, reporting consolidated net sales of Rp26.86 trillion, grew 9.3% compared to Rp24.58 trillion in the same semester last year. Indofood's Strategic Business Group ("Group") of Consumer Branded Products ("CBP") Group contributing around 45%, while Bogasari, Agribusiness and Distribution contributing 27%, 21% and 8% respectively to the consolidated net sales.

The CBP Group, which mainly consists of Noodles, Dairy, Snack Foods, Food Seasonings and Nutrition & Special Foods Division recorded a 12.2% increase in total sales value primarily driven by volume growth in all main divisions within the Group. Bogasari Group grew 17.8% in total sales value on higher average selling price and flour volume. Agribusiness Group posted 7.4% decline in total sales value, as lower average selling prices of palm products and rubber as well as lower sales of edible oil products more than offset higher CPO sales volume. Distribution Group registered a total sales value growth of 15.5%, primarily due to higher sales of CBP Group.

Gross profit for the period declined 4.0% to Rp6.46 trillion from Rp6.72 trillion in the same period last year and gross margin decreased to 24.0% from 27.4% mainly due to lower Agribusiness performance. Income from operations decreased 18.1% to Rp2.93 trillion from Rp3.57 trillion, while operating margin decline to 10.9% from 14.5% on lower gross profit and higher operating expenses. Including profit contribution from China Minzhong Food Corporation Limited, income for the period attributable to equity holders of the parent entity grew 1.2% to Rp1.70 trillion from Rp1.68 trillion; net margin declined to 6.3% from 6.9%. Core profit increased 5.8% to Rp1.77 trillion from Rp1.68 trillion on the same period last year.

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Anthoni Salim, the President Director and Chief Executive Officer of Indofood, said: "The market condition in agribusiness sector continues to be challenging and will remain subdued in the short term, adversely impacting our Agribusiness performance. We remain positive on Indonesia's future potential and will continue to focus on sustaining growth cautiously, in light of the recent development in the domestic macro economic condition."

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### About PT Indofood Sukses Makmur Tbk

PT Indofood Sukses Makmur Tbk ("Indofood") (IDX : INDF) is a leading Total Food Solutions company with operations in all stages of food manufacturing from the production of raw materials and their processing through to consumer products on the market.

Indofood operates four complementary Strategic Business Groups ("Group"), namely:

- Consumer Branded Products, its business activities are conducted by PT Indofood CBP Sukses Makmur Tbk ("ICBP"), which was listed on Indonesia Stock Exchange ("IDX") since 7 October 2010. ICBP is one of the leading packaged food producers in Indonesia, with a wide range of packaged food products. ICBP brands are among the strongest brands with the most significant mindshare in Indonesia for consumer food brands.
- Bogasari, primarily a producer of wheat flour as well as pasta. Its business operations are supported by shipping and packaging units.
- Agribusiness. The Group is led by Indofood Agri Resources Ltd. ("IndoAgri"), listed on the Singapore Stock Exchange. Both of IndoAgri's two operating subsidiaries PT Salim Ivomas Pratama Tbk and PT PP London Sumatra Indonesia Tbk are listed on the IDX. The Group's business principal activities range from research and development, seed breeding, oil palm cultivation and milling; as well as the production and marketing of branded cooking oils, margarine and shortening. In addition, the Group is also involved in the cultivation and processing of rubber, sugar cane as well as other crops.
- Distribution, which boasts the most extensive distribution network in Indonesia. It distributes the
  majority of Indofood's and its subsidiaries' consumer products as well as third-party products.

For further information, please contact: Werianty Setiawan Director & Corporate Secretary PT Indofood Sukses Makmur Tbk Tel : +62 21 5795 8822 ext. 1215 Fax: +62 21 5793 7373 Email: werianty@indofood.co.id #

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PT IND©FOOD SUKSES MAKMUR The AND SUBSIDIARIES SUDIRMAN PLAZA, INDOFOOD TOWER, 27th Floor, Jalan Jenderal Sudirman Kav. 76-78, Jakarta 12910, INDONESIA Phone : (62 - 21) 5795-8862 Fax : (62 - 21) 5793-5960											
INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION June 30, 2013 ( Expressed in Millions of Ruplah, Unless Otherwise Stated )						INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME Six-month Period Ended June 30, 2013 (Expressed in Millions of Rupiah, Unless Otherwise Stated)			INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS Six-month Period Ended June 30, 2013 (Expressed in Millions of Ruplah, Unless Otherwise Stated)		
	June 30, 2013 (Unaudited)	December 31, 2012 (Audited)		June 30, 2013 (Unaudited)	December 31, 2012 (Audited)		June 30, 2013 (Six Months) (Unaudited)	June 30, 2012 (Six Months) (Unaudited)		June 30, 2013 (Six Months) (Unaudited)	June 30, 2012 (Six Months) (Unaudited)
ASSETS			LIABILITIES AND EQUITY			NET SALES	26,862,418	24,576,468	CASH FLOWS FROM OPERATING ACTIVITIES	00 101 000	24,268,827
CURRENT ASSETS			LIABILITIES				00 407 001	17 051 670	Cash received from customers Cash paid to suppliers	26,121,322 (15,036,850)	(12,522,822)
Cash and cash equivalents	13,322,498	13,343,028	CURRENT LIABILITIES	4,443,130	2.613.840	COST OF GOODS SOLD	20,407,261	17,851,672	Payments for production and operating expenses	(5,653,457) (2,267,825)	`(5,259,114) (1,919,571)
Short-term investments	736,607	552,726	Short-term bank loans and overdraft Trust receipts payable	3,623,773	3,856,065	GROSS PROFIT	6,455,157	6,724,796	Payments to employees Cash generated from operations	3,163,190	4,567,320
Accounts receivable			Trade payáble Third parties	2 525 977	2,281,949	Calling and dishibuting superses	(0.000 500)	(1,917,734)	Receipts of interest income	249,482	268.534
Trade			Related parties	2,525,977 248,337	159,644	Selling and distribution expenses General and administrative expenses	(2,226,563) (1,467,879)	(1,331,772)	Payments of interest expense Payments of taxes - net	(471,472) (763,250)	(496,774) (963,759)
Third parties - net	3,450,231	2,691,271	Dividend payables Other payable - third parties	2,124,882 1,065,620	1,135,178	Other operating income	349,927	267,651	Other receipts (payment) - net	(2,966)	175,552
Related parties	340,554	321,888	Accrued expenses	1,329,622	1.252.665	Other operating expenses	(184,272)	(170,839)	Net Cash Provided from Operating Activities	2,174,984	3,550,873
Non-trade	010,001	021,000	Short-term employee benefits liability Taxes payable	633,817 406,123	621,265 317,360	INCOME FROM OPERATIONS	2,926,370	3,572,102	CASH FLOWS FROM INVESTING ACTIVITIES		
Third parties	465,670	385,191	Current maturities of long-term debts	685,990	491,524		<u> </u>		Proceeds from sale of fixed assets	61,043	14,117
Related parties	217,745	219,391	Bank loans Bonds payables	1,607,061	· -	Finance income	265,068	277,195 (516,575)	Additions to fixed assets and plantations Investments in associates	(2,409,393) (2,267,932)	(1,606,311) (137,850)
Inventories - net	7,558,104	7,782,594	Liability for purchases of fixed assets	8,673	8,334	Finance expenses Share in net income (loss) of associates	(598,322) 99,235	(8,970)	Acquisition of a Subsidiary, net of cash acquired	(329,989)	-
Advances and deposits	649,605	393,203	Total Current Liabilities	18,703,005	12,737,824			(0,010)	Advance for purchases of fixed assets Sale of Subsidiary's shares to non-controlling interests	(302,224)	(350,870) 12,712
Prepaid taxes	449,654	173,619	NON-CURRENT LIABILITIES				0 000 054	0 000 750	Gale of Gubaldiary's anales to non controlling interests		
•	445,054 151,741	122,141	Long-term debts - net of current maturities Bank loans	4,915,651	3,992,605	INCOME BEFORE TAX	2,692,351	3,323,752	Net Cash Used in Investing Activities	(5,248,495)	(2,068,202)
Future cane crop expenditures	131,741	122,141	Bonds and Sukuk Ijarah payables	2,719,505	4,323,442				CASH FLOWS FROM FINANCING ACTIVITIES		
Prepaid expenses and other		017 000	Liability for purchases of fixed assets Total Long-term Debts	36,966 7,672,122	<u>37,780</u> 8,353,827	Income Tax Expense - Net	(624,625)	(797,620)	Proceeds from short-term bank loans	2,653,130	695,717
current assets	301,998				i	INCOME FOR THE PERIOD	2,067,726	2,526,132	Proceeds from long-term bank loans Capital contribution from non-controlling interests	1,459,340 51,057	190,449 23,167
Total Current Assets	27,654,407	26,202,972	Deferred tax liabilities - net Due to related parties Liabilities for employee benefits Estimated liabilities for assets dismantling costs	1,337,637 365,257 2,509,285 58,116	1,362,434 342,720 2,292,691 92,037	Other comprehensive income Unrealized gains (losses) on available-for-sale financial assets	183,881	(55,758)	Payments of song-term bank loans Payments of long-term bank loans	(872,395) (360,206)	(1,055,791) (437,885)
NON-CURRENT ASSETS			Total Non-current Liabilities	11,942,417	12,443,709	Foreign exchange differences from	103,001	(55,150)	to pon-controlling interests	(9,503) (1,422)	(373,812)
	161.044	517,471	TOTAL LIABILITIES	30,645,422	25,181,533	financial statements translation	29,205	69,226	Payments of liability for purchases of fixed assets Proceeds from issuance of Rupiah bonds VI - net	(1,422)	(300) 1,990,616
Claims for tax refund	161,044	· · ·				Other comprehensive income	212 096	13,468	Payment of Rupiah bonds IV	-	(1,964,000) (18,794)
Plasma receivables - net	554,574	542,643	EQUITY			Other comprehensive income	213,086		Purchase of treasury stock by a Subsidiary Payments of finance lease liabilities	-	(10,794) (50)
Deferred tax assets - net	1,075,097	902,850 295,565	Equity Attributable to Equity Holders of the Parent Entity Capital stock - Rp100 (full amount) par value per share			TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	2,280,812	2,539,600			
Long-term investments	2,653,009	295,565	Authorized - 30 000 000 000 shares			Income for the period attributable to :			Net Cash Provided by (Used in) Financing Activities	2,920,001	(950,683)
Plantations	4 000 000	4 000 000	Issued and fully paid - 8,780,426,500 shares Additional paid-in capital	878,043 522,249	878,043 522,249	Equity holders of the parent entity	1,703,371	1,683,838			
Mature plantations - net	4,839,060	4,933,229	Unrealized gains on available-for-sale financial assets	599,425	464,664	Non-controlling interests	364,355	842,294	NET EFFECTS OF CHANGES IN EXCHANGE	100 001	100 679
Immature plantations	2,292,591	1,988,650	Difference from changes in equity of subsidiaries and effects of transactions with non-controlling interests	6,551,711	6,524,586	Total	2,067,726	2,526,132	RATES ON CASH AND CASH EQUIVALENTS	100,831	130,678
Industrial timber plantations - пе		-	Foreign exchange differences from financial statements translation	110,812	74,337		2,007,720	2,520,132	NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(52,679)	662,666
Fixed assets - net	17,185,221	15,775,741	Retained earnings Appropriated for general reserve	85,000	80.000	Total comprehensive income				(52,019)	002,000
Deferred charges - net	472,099	433,540	Unappropriated	12,738,827	12,664,836	for the period attributable to : Equity holders of the parent entity	1 001 722	1,697,519	CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	13,217,633	13,006,197
Goodwill	3,939,704	3,878,674	Sub-total	21,486,067	21,208,715	Non-controlling interests	1,901,732 379,080	842,081			
Intangible asset - net	1,998,575	2,065,195	oubriolal			, i i i i i i i i i i i i i i i i i i i		<u> </u>	CASH AND CASH EQUIVALENTS AT END OF PERIOD	13,164,954	13,668,863
Other non-current assets	1,868,515	1,787,677	Non-controlling Interests	12,828,096	12,933,959	Total	2,280,812	2,539,600	Cash and cash equivalents consist of :	12 222 409	13,814,774
Total Non-current Assets	37,305,178	33,121,235	TOTAL EQUITY	34,314,163	34,142,674	BASIC EARNINGS PER SHARE ATTRIBUTABLE TO			Cash and cash equivalents	13,322,498	(145,911)
						EQUITY HOLDERS OF THE PARENT ENTITY			Overdraft	(157,544)	
TOTAL ASSETS	64,959,585	59,324,207	TOTAL LIABILITIES AND EQUITY	64,959,585	59,324,207	(full amount)	194	192	Net	13,164,954	13,668,863

Notes: 1. The financial information above is derived from the interim consolidated financial statements that have been reviewed by Public Accounting Firm Purwantono, Suherman & Surja, which stated in their report dated August 16, 2013 that nothing has come to their attention that causes them to believe that the interim consolidated financial statements do not present fairly, in all material respect, the consolidated financial position of PT Indofood Sukses Makmur Tbk and its subsidiaries on June 30, 2013, and their financial performance and their cash flows for the six-month period then ended, in accordance with Indonesian Financial Accounting Standards.
 Certain information such as the interim consolidated statements of changes in equity and notes to the interim consolidated financial statements are not included in the information presented above.
 The foreign exchange rates used at June 30, 2013 and December 30, 2012 were Rp9,929 and Rp9,670, respectively, to US\$1.

Jakarta, August 26, 2013

The Board of Directors PT IND@FOOD SUKSES MAKMUR Tbk

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