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## FIRST PACIFIC COMPANY LIMITED

## 第一太平有限公司

(Incorporated with limited liability under the laws of Bermuda)
Website: http://www.firstpacific.com
(Stock code: 00142)

### **OVERSEAS REGULATORY ANNOUNCEMENT**

(This overseas regulatory announcement is issued pursuant to Rule 13.09(2)(a) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.)

Please refer to the attached press release made by PT. Indofood Sukses Makmur Tbk ("Indofood"), a 50.1% owned subsidiary of First Pacific Company Limited, to the Indonesia Stock Exchange, in relation to Indofood's financial results for the year ended 31 December 2013, together with the relevant Consolidated Financial Statements in the newspaper format.

## Dated this the 21st day of March, 2014

As at the date of this announcement, the board of directors of First Pacific Company Limited comprises the following directors:

#### **Executive Directors:**

Manuel V. Pangilinan, *Managing Director and CEO* Edward A. Tortorici Robert C. Nicholson

#### Non-executive Directors:

Anthoni Salim, *Chairman*Benny S. Santoso
Tedy Djuhar
Napoleon L. Nazareno

## Independent Non-executive Directors:

Graham L. Pickles Prof. Edward K.Y. Chen, *GBS, CBE, JP* Margaret Leung Ko May Yee, *SBS, JP* Philip Fan Yan Hok





#### INDOFOOD REPORTED DOUBLE-DIGIT TOP LINE GROWTH

- Consolidated net sales grew 15.0% to Rp57.73 trillion
- Income for the year attributable to equity holders of the parent entity declined 23.2% to Rp2.50 trillion
- Earnings per share ("EPS") was Rp285

Jakarta, 21 March 2014 - PT Indofood Sukses Makmur Tbk ("Indofood" or the "Company") wishes to announce its financial results for the year ended 31 December 2013. Indofood recorded consolidated net sales of Rp57.73 trillion, an increase of 15.0% from Rp50.20 trillion last year. In terms of contribution to consolidated net sales, the Company's 5 (five) Strategic Business Groups ("Group"), namely Consumer Branded Products ("CBP"), Bogasari, Agribusiness and Distribution Group contributed around 42%, 26%, 20% and 8% respectively; Cultivation & Processed Vegetables Group, which was started to be consolidated in September, contributed around 4% to the consolidated net sales.

Total sales value of CBP Group, which mainly consists of Noodles, Dairy, Snack Foods, Food Seasonings, Nutrition & Special Foods and Beverages Division grew 14.0%, mainly driven by higher sales volume across the main divisions of the Group and higher average selling prices. Bogasari Group posted 17.2% increase in total sales value on higher average selling price and volume. Agribusiness Group recorded 4.1% decline in total sales value mostly attributable to lower edible oil sales. Distribution Group registered a total sales value growth of 15.6%, primarily due to higher sales of CBP Group, while Cultivation & Processed Vegetables Group generated Rp2.11 trillion of sales value for the period of September to December.

Gross profit for the period increased 5.4% to Rp14.33 trillion from Rp13.59 trillion in the same period last year and gross margin declined to 24.8% from 27.1%, on lower gross profit achieved by most business groups, due to higher raw material cost, salary, wages & employee benefits and utilities, as well as lower average selling price for Agribusiness Group. Income from operations declined 2.3% to Rp6.72 trillion from Rp6.88 trillion, while operating margin decreased to 11.6% from 13.7% on higher operating expenses, mainly higher salary, wages & employee benefits, freight and handling expenses, as well as A&P. Income for the year attributable to equity holders of the parent entity declined 23.2% to



Rp2.50 trillion from Rp3.27 trillion mainly due to foreign exchange loss; net margin decreased to 4.3% from 6.5%. Excluding non recurring items and difference in foreign exchange, core profit increased 3.0% to Rp3.37 trillion from Rp3.27 trillion last year.

Anthoni Salim, the President Director and Chief Executive Officer of Indofood, said: "We are pleased that our underlying performance, as reflected in our core profit continue to show growth, despite various challenges. We will exercise caution and continue to be prudent in managing company, while pursuing growth and sustaining our performance."

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## About PT Indofood Sukses Makmur Tbk

PT Indofood Sukses Makmur Tbk ("Indofood") (IDX: INDF) is a leading Total Food Solutions company with operations in all stages of food manufacturing from the production of raw materials and their processing through to consumer products on the market.

Indofood operates five complementary Strategic Business Groups ("Group"), namely:

- Consumer Branded Products, its business activities are conducted by PT Indofood CBP Sukses Makmur Tbk ("ICBP"), which was listed on Indonesia Stock Exchange ("IDX") since 7 October 2010. ICBP is one of the leading packaged food producers in Indonesia, with a wide range of packaged food products. ICBP brands are among the strongest brands with the most significant mindshare in Indonesia for consumer food brands.
- Bogasari, primarily a producer of wheat flour as well as pasta. Its business operations are supported by shipping and packaging units.
- Agribusiness. The Group is led by Indofood Agri Resources Ltd. ("IndoAgri"), listed on the Singapore Stock Exchange. Both of IndoAgri's two operating subsidiaries PT Salim Ivomas Pratama Tbk and PT PP London Sumatra Indonesia Tbk are listed on the IDX. The Group's business principal activities range from research and development, seed breeding, oil palm cultivation and milling; as well as the production and marketing of branded cooking oils, margarine and shortening. In addition, the Group is also involved in the cultivation and processing of rubber, sugar cane as well as other crops.
- Distribution, which boasts the most extensive distribution network in Indonesia. It distributes the majority of Indofood's and its subsidiaries' consumer products as well as third-party products.
- Cultivation & Processed Vegetables. The business activities are conducted by China Minzhong Food Corporation Limited which is listed on the SGX and is an integrated vegetable processing company in the People's Republic of China. Its main activities range from the cultivation and processing of both fresh and processed vegetables, as well as their sales and marketing.

For further information, please contact:

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# PT IND@FOOD SUKSES MAKMUR Tbk

AND SUBSIDIARIE

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THE SYMBOL OF QUALITY FOODS
WWW.indofood.com

					D STATEMENT OF FINANCIAL POSITION December 31, 2013 lions of Rupiah, Unless Otherwise Stated)	CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME Year Ended December 31, 2013 ( Expressed in Millions of Rupiah, Unless Otherwise Stated )				CONSOLIDATED STATEMENT OF CASH FLOWS Year Ended December 31, 2013 ( Expressed in Millions of Rupiah, Unless Otherwise Stated )							
				January 1, 2011 /					January 1, 2011 /							2012	2011
		December 31, 2012		1 December 31, 2010			December 31, 2012		December 31, 2010		2042	2012	2011		2013	(As restated)	(As restated)
ASSETS	December 31, 2013	(As restated)	(As restated)	(As restated)	LIABILITIES AND EQUITY	December 31, 2013	(As restated)	(As restated)	(As restated)		2013	(As restated)	(As restated)	CASH FLOWS FROM OPERATING ACTIVITIES			
CURRENT ASSETS					LIABILITIES									Cash received from customers Cash paid to suppliers	57,335,336 (30,730,271)	50,231,318 (25,693,526)	45,531,144 (25,490,519)
Cash and cash equivalents	13,666,194	13,345,881	13,055,188	10,445,849	CURRENT LIABILITIES Short-term bank loans and overdraft	4,625,586	2,613,840	2.842.973	2,360,484	NET SALES	57,731,998	50,201,548	45,768,144	Payments for production and operating expenses Payments to employees	(12,378,470)	(10,729,716) (3,848,025)	(9,375,390) (3,411,680)
Time deposits	3,398,300				Trust receipts payable	4,103,558	3,856,065	2,160,600	1,760,829	COST OF GOODS SOLD	43,402,144	36,610,248	33,104,064	Cash generated from operations	(4,770,551) 9,456,044	9,960,051	7,253,555
Short-term investments	692,832	552,726	574,800	461,725	Trade payables Third parties	3,400,715	2,288,717	1,684,283	1.619.474	anne marit	14 000 054	10 504 000	10.004.000	Receipts of interest income Payments of interest expense	513,735 (1,088,505)	552,050 (916,611)	436,111 (877,169)
Accounts receivable					Related parties	277,135	211,104	242,862	204,480	GROSS PROFIT	14,329,854	13,591,300	12,664,080	Payments of taxes - net	(1,972,114)	(2,246,693)	(1.827.359)
Trade					Other payables - Third parties Accrued expenses	1,172,720 1,513,147	1,143,628 1,252,849	774,151 1,023,095	649,180 1,147,523	Selling and distribution expenses	(4,862,078)	(4,074,620)	(3,616,925)	Others receipts (payments) - net Net Cash Provided by Operating Activities	19,630 6,928,790	70,249	(9,103) 4,976,035
Third parties - net	4,053,300	2,696,937	2,652,704		Short-term employee benefits liability	770,224	621,265	516,046	543,777	General and administrative expenses	(3,378,638) 938,421	(2,763,411) 573,831	(2,322,654) 479,757	CASH FLOWS FROM INVESTING ACTIVITIES			
Related parties	375,733	339,888	342,798	167,732	Taxes payable Current maturities of long-term debts	305,536	317,874	418,048	466,905	Other operating income Other operating expenses	(309,578)	(449,318)	(356,826)	Proceeds from sale of fixed assets and	70.040	000 407	50.550
Non-trade Third parties	200 114	385,191	393,645	158,887	Bank loans	954,935	491,524		947,928					other non-current assets Additions to fixed assets and plantations	73,212 (5,359,482)	298,407 (4,450,122)	50,553 (2,914,960)
Third parties Related parties	322,114 208,269	219,383	393,645	139,550	Bonds payable Liability for purchases of fixed assets	2,336,642 11,111	8,334	1,962,558 6,259	2,839	INCOME FROM OPERATIONS	6,717,981	6,877,782	6,847,432	Investment in time deposits Aguisition of Subsidiaries, net of cash acquired	(3,398,300) (2,969,902)	(200,052)	(14,590)
Inventories - net	8,160,539	7,786,166	6.547.161	5,652,736	Finance lease liabilities			50	970	Finance income	605,996	554,407	437,523	Addition capital and advances for stock subscription	( ) /	,,	5.000.000
Advances and deposits	884,410	393,212	305,810		Total Current Liabilities	19,471,309	12,805,200	12,670,150	9,704,389	Finance expenses	(2,772,827)	(1,082,319)	(936,219)	in associates Advances for purchases of assets	(1,418,760) (1,181,632)	(235,160) (329,205)	(81,210)
Prepaid taxes	203,619	176,537	119,958		NON-CURRENT LIABILITIES					Share in net income (losses) of associates	115,808	(32,910)	(1,462)	Capitalized future cane crop expenditures	(146,968)	(189,697)	(145,468)
Future crop expenditures	143,896	122,141	148,949		Long-term debts - net of current maturities Bank loans	13.294.577	3,992,605	3.313.280	4.960.094	INCOME BEFORE INCOME TAX EXPENSE	4,666,958	6,316,960	6,347,274	Sale of Subsidiary's shares to non-controlling interests		12,712	
Prepaid expenses and other			,		Bonds payable and Sukuk Ijarah payables	1,993,227	4,323,442	2,327,712	4,282,995	Income Tax Expense-Net	(1,252,072)	(1,530,954)	(1,460,569)	Net Cash Used in Investing Activities	(14,401,832)	(5,093,117)	(3,105,675)
current assets	355,291	217,928	102,665	127,188	Liability for purchases of fixed assets Finance lease liabilities	36,511	37,780	33,575	9,819	INCOME FOR THE YEAR BEFORE				CASH FLOWS FROM FINANCING ACTIVITIES	0.000.400	4 000 044	4.040.050
				-	Total long-term debts	15,324,315	8,353,827	5,674,567	9,252,958	PRO FORMA ADJUSTMENT	3,414,886	4,786,006	4,886,705	Proceeds from long-term bank loans Proceeds from short-term bank loans	9,332,199 9,131,519	1,328,041 1,022,380	1,016,359 3,423,492
Total Current Assets	32,464,497	26,235,990	24,608,559	20,015,049	Deferred tax liabilities - net	1,278,384	1,362,434	1,470,720	1,573,087	Pro Forma Adjustment	1,749	(6,560)	4,968	Proceeds from advances for stock subscription from non-controlling interest	213,150		
	/83				Advances for stock subscription from non-controlling interests	213,150				INCOME FOR THE YEAR	3,416,635	4,779,446	4,891,673	Capital contribution from non-controlling interests	117,017	30,517	
NON-CURRENT ASSETS					Due to related parties Liabilities for employee benefits	515,443 2,729,970	342,720 2,292,950	298,606 1.925.036	260,169 1,607,299					Payments of short-term bank loans Payments of cash dividends	(8,598,230) (1,624,380)	(1,817,860)	(2,873,492) (1,167,797)
Claims for tax refund	565,241	518,238	480,747		Estimated liabilities for assets dismantling costs	50,923	92,037	75,643	131,543	Other comprehensive income				Payments of long-term bank loans	(1,014,638)	(709,509)	(2,528,085)
Plasma receivables - net	632,661	542,643	546,479		Other long-term payables Total Non-current Liabilities	136,166	12,443,968	9,444,572	12,825,056	Unrealized gains (losses) on available-for-sale				Payments of cash dividends by Subsidiaries to non-controlling interests	(552,396)	(603,103)	(345,686)
Deferred tax assets - net	1,249,370	904,782	669,810		25-1-00-10-10-10-10-10-10-10-10-10-10-10-1					financial assets Exchange differences on translation	140,107	(18,619)	113,665	Purchase of treasury stock by a Subsidiary Payment of liability for purchases fixed assets	(212,225) (1,422)	(42,795) (6,385)	(81,413) (9,789)
Long-term investments	1,573,095	295,565	86,219	24,464	TOTAL LIABILITIES	39,719,660	25,249,168	22,114,722	22,529,445	of financial statements	1,654,486	110,918	12,087	Proceeds from issuance of newshares	(1,422)	(0,363)	
Plantations Mature plantations	4 740 045	4 022 220	4 510 700	4,000,320	EQUITY					Fair value loss arising from cash flow hedges	(49,981)	00.000	105 750	by a subsidiary - net of issuance cost Proceeds from issuance of Rupiah bonds VI - net	:	1,990,616	3,349,449
Mature plantations - net	4,742,845	4,933,229 1,988,650	4,510,700 1,881,244		Equity Attributable to Equity Holders of the Parent Entity Capital stock - Rp100 (full amount) par value per share					Other comprehensive income	1,744,612	92,299	125,752	Payment of Rupiah bonds IV		(1,964,000)	(071)
Immature plantations Industrial timber plantations - net	2,847,525 269.020	1,900,000	1,001,244	1,915,420	Authorized - 30,000,000,000 shares					TOTAL COMPREHENSIVE INCOME FOR THE YEAR	5,161,247	4,871,745	5,017,425	Payments of finance lease liabilities  Net Cash Provided by/(Used in) Financing Activities	6,790,594	(2,308,723)	782,067
Fixed assets - net	23,027,913	15.805.224	12.941.630	11,754,863	Issued and fully paid - 8,780,426,500 shares Additional paid-in capital	878,043 522,249	878,043 522,249	878,043 522,249	878,043 522,249	Income for the year attributable to :				NET EFFECTS OF CHANGES IN EXCHANGE	-		
Deferred charges - net	529,943	433,540	696,802		Unrealized gains on available-for-sale financial assets	554,051	464,664	487,283	371,538	Equity holders of the parent entity	2,503,841	3,261,176	3,077,180	RATES ON CASH AND CASH EQUIVALENTS	980,673	190,942	24,423
Goodwill - net	3,970,420	3,878,674	3,878,674		Difference from changes in equity of Subsidiaries and effects of transactions with non-controlling interests	6.579.227	6.524.586	6.520.486	5.945.575	Non-controlling interests	912,794	1,518,270	1,814,493	NET INCREASE IN CASH			
Intangible assets - net	1,931,957	2,065,195	2,198,433		Exchange differences on translation of financial statements	1,505,767	74,337	(31,499)	(43,586)	Total	3,416,635	4,779,446	4,891,673	AND CASH EQUIVALENTS	298,225	208,148	2,676,850
Long-term prepayments	1,280,156	456,732	70,558		Pro forma Capital Retained earnings	-	(2,437)	(8,997)	(4,029)	Total comprehensive income				CASH AND CASH EQUIVALENTS AT			
Advances for stock subscription in	, ,				Appropriated for general reserve	85,000	80,000	75,000	70,000	for the year attributable to :	4.011.240	2 246 600	2 202 000	BEGINNING OF YEAR	13,220,485	13,012,337	10,335,487
associate	259,700			12	Unappropriated Sub-tetal	13,524,258	12,664,836 21,206,278	10,945,235	9,040,852 16,780,642	Equity holders of the parent entity Non-controlling interests	4,011,240 1,150,007	3,346,600 1,525,145	3,203,898 1,813,527	CASH AND CASH EQUIVALENTS AT ENDING OF THE YEAR	13,518,710	13,220,485	13,012,337
Other non-current assets	2,748,446	1,330,943	1,146,095	1,105,895	Sub-total Non-controlling Interests	14,724,534	12,933,959	12,213,428	8,068,167	Total	5,161,247	4,871,745	5,017,425		13,310,710	13,220,405	13,012,337
Total Non-Current Assets	45,628,292	33,153,415	29,107,391	27,363,205	TOTAL FOLITY	20 272 120	24 140 227	21 601 220	24.848.809	BASIC EARNINGS PER SHARE ATTRIBUTABLE TO			-	Cash and cash equivalents consist of : Cash and cash equivalents	13,666,194	13.345.881	13,055,188
					TOTAL EQUITY	38,373,129	34,140,237	31,601,228	24,848,809	EQUITY HOLDERS OF THE PARENT ENTITY				Overdraft	(147,484)	(125,396)	(42,851)
TOTAL ASSETS	78,092,789	59,389,405	53,715,950	47,378,254	TOTAL LIABILITIES AND EQUITY	78,092,789	59,389,405	53,715,950	47,378,254	(full amount)	285	371	350	Net	13,518,710	13,220,485	13,012,337

Notes: 1. The financial information above is derived from the consolidated financial statements as of December 31, 2013 and for the year then ended, that have been audited by Public Accounting Firm Purwantono, Suherman & Surja, which in their report dated March 17, 2014 opined that the above-mention consolidated financial statements present fairly, in all material respects, the consolidated financial position of PT indofood Sukses Makmur Tbk and its subsidiaries as of December 31, 2013, and their consolidated financial performance and cash flows for the year then ended, in accordance with Indonesian Financial Accounting Standards.

2. The consolidated statement of financial position as of December 31, 2012, 2011 and January 1, 2011/December 31, 2010 were restated due to business combination involving entities under common control. Certain information such as the consolidated statement of changes in a quity and notes to the consolidated financial statements are not included in the information presented above.

in equity and notes to the consolidated financial statements are not included in the information presented above.

3. The foreign exchange rates used to translate the foreign currency monetary assets and liabilities to Rupiah currency as of December 31, 2013, 2012, 2011 and January 1, 2011 / December 31, 2010 were Rp12,189, Rp9,670, Rp9,068 and Rp8,991 respectively to US\$ 1.

Jakarta, March 21, 2014

The Board of Directors
PT IND©FOOD SUKSES MAKMUR The