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# FIRST PACIFIC COMPANY LIMITED

第一太平有限公司

(Incorporated with limited liability under the laws of Bermuda) Website: http://www.firstpacific.com (Stock Code: 00142)

# **OVERSEAS REGULATORY ANNOUNCEMENT**

Please refer to the attached press release made by PT Indofood Sukses Makmur Tbk ("Indofood"), a 50.1% owned subsidiary of First Pacific Company Limited, to the Indonesia Stock Exchange, in relation to Indofood's financial results for the period ended 30 September 2015, together with the relevant Consolidated Financial Statements in the newspaper format.

Dated this the 30<sup>th</sup> day of October, 2015

As at the date of this announcement, the board of directors of First Pacific Company Limited comprises the following directors:

#### **Executive Directors:**

Manuel V. Pangilinan, *Managing Director and CEO* Edward A. Tortorici Robert C. Nicholson

Non-executive Directors:

Anthoni Salim, *Chairman* Benny S. Santoso Tedy Djuhar Napoleon L. Nazareno

## Independent Non-executive Directors:

Prof. Edward K.Y. Chen, *GBS, CBE, JP* Margaret Leung Ko May Yee, *SBS, JP* Philip Fan Yan Hok Madeleine Lee Suh Shin



## PRESS RELEASE

#### For Immediate Release

## INDOFOOD FINANCIAL RESULTS FOR THE PERIOD ENDED 30 SEPTEMBER 2015

- Consolidated net sales grew 1.5% to Rp47.56 trillion
- Income from operations increased 1.0% to Rp5.42 trillion
- Underlying performance, core profit declined 11.8% to Rp2.71 trillion

Jakarta, 30 October 2015 – PT Indofood Sukses Makmur Tbk ("Indofood" or the "Company") today announced its financial results for the period ended 30 September 2015. Consolidated net sales grew 1.5% to Rp 47.56 trillion from Rp46.88 trillion in the same period as last year. The Company's Strategic Business Groups ("Group") namely Consumer Branded Products ("CBP"), Bogasari, Agribusiness, and Distribution Group contributed around 50 %, 24 %, 18% and 8% respectively.

Income from operations increased 1.0 % to Rp5.42 trillion from Rp5.37 trillion, while operating margin slightly declined to 11.4%. Income for the period attributable to equity holders of the parent entity declined 45.2% to Rp1.68 trillion from Rp3.07 trillion and net margin declined to 3.5% from 6.6%, mainly attributable to unrealized foreign exchange losses due to rupiah depreciation. Without taking into account non-recurring items and difference in foreign exchange rate, core profit, which reflect the underlying performance, declined 11.8% to Rp2.71 trillion from Rp3.07 trillion.

Anthoni Salim, the President Director and Chief Executive Officer of Indofood, said: "Macro economic conditions continue to be challenging in recent months. The soft CPO price and weakness of rupiah undermine our net income, despite our core profit, which only weakened by 11.8%".

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#### PT IND FOOD SUKSES MAKMUR Tbk

Sudirman Plaza Indofood Tower, 25<sup>th</sup> Floor Jl. Jend. Sudirman Kav. 76 - 78 Jakarta 12910, Indonesia

T. +6221 5795 8822 F. +6221 5793 7373 www.indofood.co.id



## About PT Indofood Sukses Makmur Tbk

PT Indofood Sukses Makmur Tbk ("Indofood") (IDX: INDF) is a leading Total Food Solutions Company with operation spanning from the production of raw materials and their processing, to consumer products in the market.

Indofood capitalizes on a resilient business model with five complementary Strategic Business Groups ("Group"), namely:

- Consumer Branded Products, its business activities are conducted by PT Indofood CBP Sukses Makmur Tbk ("ICBP"), which was listed on Indonesia Stock Exchange ("IDX") since October 7, 2010. ICBP is one of the leading consumer branded product producers in Indonesia, with a wide range of consumer products. In 2013, ICBP started its non-alcoholic beverage business, and has current product portfolio of ready-to-drink tea and coffee, packaged water, carbonated soft drinks and fruit juice drinks.
- Bogasari. The Group is primarily a producer of wheat flour as well as pasta, with business operations supported by its own shipping and packaging units.
- Agribusiness. The Group is led by Indofood Agri Resources Ltd. ("IndoAgri"), listed on the Singapore Stock Exchange ("SGX"). Both of IndoAgri's two operating subsidiaries PT Salim Ivomas Pratama Tbk and PT PP London Sumatra Indonesia Tbk, are listed on the IDX. The Group's principal activities range from research and development, seed breeding, oil palm cultivation and milling to the production and marketing of branded cooking oils, margarine and shortening. In addition, the Group is also involved in the cultivation and processing of rubber and sugar cane, as well as other crops. In 2013, IndoAgri initiated expansion of its global business through equity investment in the sugar business in Brazil and the Philippines.
- Distribution. With the most extensive distribution network in Indonesia, this Group distributes the majority of Indofood's and its subsidiaries' consumer products, as well as other third-party products.
- Cultivation & Processed Vegetables. Cultivation and processed vegetables group activities are conducted by China Minzhong Food Corporation Limited ("CMFC"), which is listed on the SGX and is an integrated vegetable processing company in the People's Republic of China. Through its decades of experience, CMFC has developed an integrated demand-driven operation with wideranging cultivation and processing capabilities. In addition, CMFC also has a branded products operation.

For further information, please contact: Elly Putranti Corporate Secretary PT Indofood Sukses Makmur Tbk Tel : +6221 5795 8822 Fax: +6221 5793 7373 Email: elly.putranti@indofood.co.id

PT IND©FOOD SUKSES MAKMUR TEK AND SUBSIDIARIES SUDIRMAN PLAZA, INDOFOOD TOWER, 27th Floor, Jalan Jenderal Sudirman Kav. 76-78, Jakarta 12910, INDONESIA Phone : (62-21) 57958822 Fax : (62-21) 57935960											THE SYMBOL OF QUALITY FOODS WWW.Indofood.com	
CONSOLIDATED STATEMENT OF FINANCIAL POSITION As of September 30, 2015 (Expressed in Millions of Rupiah, Unless Otherwise Stated) (Unaudited)								CONSOLIDATED STATEMENT OF INCOME AND OTHER COMPREHENSIVE INCOME For the Nine - Months Period Ended September 30, 2015 (Expressed in Millions of Ruplah, Unless Otherwise Stated) (Unaudited)			CONSOLIDATED STATEMENT OF CASH FLOWS For the Nine - Months Period Ended September 30, 2015 (Expressed in Millions of Ruplah, Unless Otherwise Stated) (Unaudited)	
A S S E T S CURRENT ASSETS	September 30, 2015	December 31, 2014 (As Restated)	December 31, 2013 / January 1, 2014 (As Restated)	LIABILITIES AND EQUITY	September 30, 2015		December 31, 2013 / January 1, 2014 (As Restated)	CONTINUING OPERATIONS	2015 (Nine Months)	2014 (Nine Months) (As Restated)		2015 2014 (Nine Months) (Nine Months)
Connext Asserts Cash and cash equivalents Time Deposits Short-term investments Accounts receivable	11,583,945 - 1,568,122	14,157,619 - 665,340	13,666,194 3,398,300 692,832	CURRENT LIABILITIES Short-term bank kans and overdraft Trust receipts payable Trade payables Third parties	6,427,768 4,219,464 3,434,884	5,069,833 3,922,784 3,307,564	4,625,586 4,103,558 3,400,715	NET SALES COST OF GOODS SOLD GROSS PROFIT Selling and distribution expenses	47,564,001 34,696,893 12,867,108 (5,203,416)	46,881,975 34,337,450 12,544,525 (4,489,829)	CASH FLOWS FROM OPERATING ACTIVITIES Cash received from customers Cash paid to suppliers Payments for production and operating expenses Payments to employees	46,191,826 50,889,310 (25,719,328) (27,189,436) (11,100,412) (10,501,007) (4,505,948) (4,661,600)
Trade Third parties - net Related parties Non-trade	4,452,484 528,942	2,986,729 553,910	4,360,898 375,733	Related parties Other payables - Third parties Accrued expenses Short-term employee benefits liability Taxes payable Current maturities of long-term debts	507,061 1,468,919 1,476,600 657,641 641,283	2,051,104 728,613 479,296	277,135 1,172,720 1,513,147 770,224 305,536	General and administrative expenses Other operating income Other operating expenses INCOME FROM OPERATIONS Finance income	(2,581,156) 595,624 (253,388) 5,424,772 456,976	(2,802,482) 353,531 (235,908) 5,369,837 505,863	Cash generated from operations Pacepts of interest income Payments of interest expense Payments of taxes - net Other receipt - net Net Cash Provided by Operating Activities	4,866,138  8,537,267    456,600  627,020    (1,078,452)  (1,196,063)    (1,339,306)  (1,625,180)
Third parties Related parties Inventories - net Advances and deposits	361,156 358,938 8,805,733 1,398,462	496,276 302,755 8,454,845 646,497	322,114 208,269 8,160,539 884,410	Bank loans Bonds payable and Sukuk iljarah payables Liability for purchases of fixed assets Liabilities directly associated with disposal group classified as helds for sale Total Current Liabilities	2,899,482 13,477 5,046,980 26,793,559	1,091,748 11,349 4,176,022 22,681,686	954,935 2,336,642 11,111 	Finance expenses Share in net loss of associates INCOME BEFORE INCOME TAX EXPENSE Income Tax Expense-Net	(2,975,222) (283,754) 2,622,772 (937,370)	(1,121,006) (41,358) (4,713,336 (1,263,836)	CASH FLOWS FROM INVESTING ACTIVITIES Proceeds from sale of fixed assets Additions to fixed assets and plantations Acquisition of Subsidiaries net of cash acquired Addition short-len minvestment	13,208 23,895 (2,802,536) (3,331,629) (1,061,676) (34,952) (460,900) -
Prepaid taxes Future crop expenditures Prepaid expenses and other current assets Assets of disposal group classified as held for	669,655 101,737 380,504	345,967 161,819 391,057 11,832,922	203,619 143,896 355,291	NON-CURRENT LIABILITIES Long-term debts - net of current maturities Bank loans Bonds payable Liability for purchases of fixed assets	12,092,278 3,988,312 28,310	12,826,553 3,985,409 25,914 16,837,876	13,294,577 1,993,227 <u>36,511</u> 15,324,315	INCOME FOR THE PERIOD FROM CONTINUING OPERATIONS A DISCONTINUED OPERATION INCOME FOR THE PERIOD FROM	1,685,402	3,449,500	Advances for projects and fixed assets Investment in associates Capitalized future cane crop expenditures Investment in time doposits Addition to intraglible assets Investment in convertible notes	(395,397) (385,819) (238,454) (239,075) (122,870) (3,781,512) (367,756)
Total Current Assets	42,897,504	40,995,736	32,772,095	Total Long-term debts Deferred tax liabilities - net Due to related parties Liabilities for employee benefits Estimatel Gubilities for assets dismantling costs	16,108,900 1,121,014 432,319 5,149,088 64,821	16,837,876 1,011,716 523,202 4,706,587 59,001	15,324,315 1,109,020 515,443 4,073,515 50,923	A DISCONTINUED OPERATION INCOME FOR THE PERIOD Other comprehensive income (loss) Unrealized gams (losses) on available-lor-sale financial assets	422,103 2,107,505 439,460	<u>591,926</u> <u>4,041,426</u> (31,418)	Net Cash Used in Investing Activities CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from short-term bank loans	
NON-CURRENT ASSETS Claims for tax refund Plasma receivables - net Deferred tax assets - net	53,239 715,686 2,221,498	456,683 618,026 1,742,851	565,241 632,661 1,415,894	Other long-term payable Advances for slock subscription from non-controlling interests Total Non-current Liabilities TOTAL LIABILITIES	22,876,142 49,669,701	:	136,166 213,150 21,422,532 40,893,841	Exchange differences on translation of financial statements Fair value gain (loss) arising from cash flow hedges Remeasurement of defined benefit obligation Other comprehensive income (losses)	424,320 (14,310) (15,886) 833,584	(66,462) 79,773 (22,265) (40,372)	Proceeds from long-term bank loans Non-controlling shareholders additional capital contributions to a Subsidiary Proceeds of long-term barrowings from related parties Payments of short-term bank loans Payments of cash dividends	1,024,193 1,639,439 485,662 167,148 129,000 - (2,827,893) (2,358,042) (1,931,694) (1,246,821)
Long-term investments Plantations Mature plantations - net Immature plantations	1,966,305 5,275,809 3,392,535	1,877,887 5,116,106 3,197,449	1,573,095 4,742,845 2,847,525	EQUITY Capital stock - Rp100 (full amount) par value per share Authorized - 30,000,000,000 shares Issued and fully paid - 8,78,426,500 shares	878.043	878,043	878.043	TOTAL COMPREHENSIVE INCOME FOR THE PERIOD Income for the period attributable to : Equity holders of the parent entity Non-controlling Interests	2,941,089 1,683,590 423,915	4,001,054	Payments of long-term bank loans Payments of cash dividends by Subsidiaries to non-controlling interests Purchase of treasury stock by a Subsidiary Payment of liability for purchase of fixed assets	(1,102,450) (795,362) (573,164) (468,472) (151,903) (166,257) (1,868) (2,133)
Industrial timber plantations - net Fixed assets - net Deferred charges - net Goodwill	289,435 24,169,763 655,875 3,976,524	279,221 22,011,488 596,345 3.976,524	269,020 22,237,661 529,943 3,970,420	Additional paid-in capital Unrealized gains on available -lor- sale financial assets Difference from changes in equity of Subsidiaries and effects of transactions with non-controlling interests Exchange differences on translation of financial statements Reserve of disosal aroup as held for sale	522,249 977,219 6,681,529 991,701 355,806	522,249 539,039 6,637,221 520,453 387,359	522,249 554,051 6,579,227 1,286,568	Total Total Total comprehensive income for the period attributable to : Equity holders of the parent entity	2,528,637	969,738 4,041,426 3,034,306	Proceeds from issuance of Rupiah bonds VII - net Payment of Rupiah bonds V Net Cash Provided by (Used in) Financing Activities NET EFFECTS OF CHANGES IN EXCHANGE	1,989,645 (1,610,000)_ (1,212,882) 1,886,049
Intangible assets - net Long-term prepayments Advances for stock subscription in associate	2,661,544 952,868	2,761,473 761,489	1,931,957 1,280,156 259,700	Retained earnings Appropriated for general reserve Unappropriated Equity Attributable to Equity Holdere of the Parent Entity	95,000 15,237,144 25,738,691	90,000 15,530,036 25,104,400	85,000 12,886,831 22,791,969	Non-controlling interests Total BASIC EARNINGS PER SHARE FROM CONTINUING OPERATIONS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT ENTITY	412,452 2,941,089	966,748 4,001,054	RATES ON CASH AND CASH EQUIVALENTS NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS AT THE BEGINNING OF PERIOD CASH AND CASH EQUIVALENTS AT END OF PERIOD	
Other non-current assets Total Non-Current Assets TOTAL ASSETS	1,640,257 47,971,338 90,868,842	1,702,988 45,098,530 86,094,266	2,749,727 45,005,845 77,777,940	Non-controlling Interests Total Equity TOTAL LIABILITIES AND EQUITY	15,460,450 41,199,141 90,868,842	15,169,798 40,274,198 86,094,266	14,092,130 36,884,099 77,777,940	(full amount) BASIC EARNINGS PER SHARE FROM A DISCONTIUED OPERATION ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT ENTITY (full amount)	40		Cash and cash equivalents consist of : Cash and cash equivalents Overdraft Net	11,583,945 13,765,398 (64,515) (158,230) 11,519,430 13,607,168
Notes of The financial information of								1			I	0-1-1

Notes : 1. The financial information as of and for the nine months ended September 30, 2015 and 2014 is unaudited. 2. The financial information as of December 31, 2014 and 2013 is derived from the consolidated financial statement, which has been audited by Purwantono, Suherman & Surja (PSS), a member firm of Ernst & Young Global Limited, independent auditors, after the restatement of the financial statement as described in point 3 below. 3. The financial position as of December 31, 2014, and December 31, 2013/January 1, 2014 and the consolidated statement of income and other comprehensive income for the nine-months period ended September 30, 2014 were restated due to implementation of certain revised Indonesian Financial Accounting Standard (PSAK) effectively on January 1, 2015. Certain information such as consolidated statement of changes in equity and notes to the consolidated financial statements are not included in the information presented above. 4. The foreign exchange rates used to translate the foreign currency monetary assets and liabilities to Rupiah currency as of September 30, 2015, December 31, 2013/January 1, 2014 and Rp12,189 (full amount), respectively, to US\$1

The Board of Directors PT IND@FOOD SUKSES MAKMUR TEK

Jakarta, October 30, 2015