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# FIRST PACIFIC COMPANY LIMITED

# 第一太平有限公司

(Incorporated with limited liability under the laws of Bermuda)
Website: http://www.firstpacific.com
(Stock Code: 00142)

### **OVERSEAS REGULATORY ANNOUNCEMENT**

Please refer to the attached press release filed by PT Indofood Sukses Makmur Tbk ("Indofood"), a 50.1% owned subsidiary of First Pacific Company Limited, to the Indonesia Stock Exchange, in relation to Indofood's financial results for the period ended 31 March 2016, together with the relevant Consolidated Financial Statements in the newspaper format.

# Dated this the 29th day of April, 2016

As at the date of this announcement, the board of directors of First Pacific Company Limited comprises the following directors:

#### **Executive Directors:**

Manuel V. Pangilinan, *Managing Director and CEO* Edward A. Tortorici Robert C. Nicholson

#### Non-executive Directors:

Anthoni Salim, *Chairman* Benny S. Santoso Tedy Djuhar Napoleon L. Nazareno

## Independent Non-executive Directors:

Prof. Edward K.Y. Chen, *GBS, CBE, JP*Margaret Leung Ko May Yee, *SBS, JP*Philip Fan Yan Hok
Madeleine Lee Suh Shin

Indofood
THE SYMBOL OF QUALITY FOODS

PRESS RELEASE

For Immediate Release

INDOFOOD FINANCIAL RESULTS FOR THE PERIOD ENDED 31 MARCH 2016

Consolidated net sales increased to Rp16.52 trillion

Income from operations increased to Rp1.88 trillion

Net income attributable to the equity holders of the parent entity increased significantly

to Rp1.09 trillion

Jakarta, 29 April 2016 - PT Indofood Sukses Makmur Tbk ("Indofood" or the "Company") today

announced its financial results for the period ended 31 March 2016. Consolidated net sales grew 10.0%

to Rp16.52 trillion from Rp15.02 trillion in the same period last year. The Company's Strategic Business

Groups ("Group") namely Consumer Branded Products ("CBP"), Bogasari, Agribusiness, and Distribution

Group contributed around 52%, 24%, 16% and 8% respectively.

Income from operations increased 7.4% to Rp1.88 trillion from Rp1.75 trillion, while operating margin

slightly declined to 11.4%. Income for the period attributable to the equity holders of the parent entity

increased 24.8% to Rp1.09 trillion from Rp870.1 billion and net margin improved to 6.6% from 5.8%. Core

profit declined 3.1% to Rp1.02 trillion from Rp1.05 trillion.

Anthoni Salim, the President Director and Chief Executive Officer of Indofood, said: "We are pleased to

have started the year with positive performance despite the impact of weak commodity prices. We will

continue to capitalize on the strength of our business model to face challenges and capture opportunities

in 2016 to pursue sustainable growth."

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### About PT Indofood Sukses Makmur Tbk

Over the last two decades, Indofood has progressively transformed into a Total Food Solutions company with operations in all stages of food manufacturing, from the production of raw materials and their processing, to consumer products in the market. Today, it is renowned as a well-established company and a leading player in each business category in which it operates. In its business operations, Indofood capitalizes on economies of scale and a resilient business model with five complementary Strategic Business Groups ("Group"), namely:

- Consumer Branded Products ("CBP")
   Supported by the strength of its product brands, the Group produces a diverse range of consumer branded products including noodles, dairy products, snack foods, food seasonings, nutritional and specialty foods, and beverages.
- Bogasari
   The Group is primarily a producer of wheat flour as well as pasta, with business operations supported by its own shipping and packaging units.
- Agribusiness
   The Group's principal activities range from research and development, seed breeding, oil palm cultivation and milling, to the production and marketing of branded cooking oils, margarine and shortening. The Group also cultivates and processes rubber, sugar cane and other crops.
- Distribution
   With the most extensive distribution network in Indonesia, the Group distributes the majority of the
   consumer products manufactured by Indofood and its subsidiaries, as well as by third parties, to the
   market.
- Cultivation & Processed Vegetables
   The Group manages an integrated demand-driven operation with wide-ranging cultivation and processing capabilities, and produces branded products.

### For further information, please contact:

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# PT IND@FOOD SUKSES MAKMUR Tbk

AND ITS SUBSIDIARIES

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kan ang kananan ang kanana Kananan ang kananan ang ka	STATEMENT OF FINANCIAL POSITION As of March 31, 2016 ions of Rupiah, Unless Otherwise Stated) (Unaudited)	CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME For the Three Months Period Ended March 31, 2016 (Expressed in Millions of Rupiah, Unless Otherwise Stated) (Unaudited)			CONSOLIDATED STATEMENT OF CASH FLOWS For the Three Months Period Year Ended March 31, 2016 (Expressed in Millions of Ruplah, Unless Otherwise Stated) (Unaudited)						
ASSETS	March 31, 2016	December 31, 2015	LIABILITIES AND EQUITY	March 31, 2016	December 31, 2015		2016 (Three Months)	2015 (Three Months)		2016 (Three Months)	2015 (Three Monti
CURRENT ASSETS			LIABILITIES			CONTINUING OPERATIONS				(Times monthly)	(Times month
Cash and cash equivalents	12,968,748	13,076,076	CURRENT LIABILITIES			NET SALES	16,515,754	15,021,122	CASH FLOWS FROM OPERATING ACTIVITIES		
Short-term investments	944,434	1,090,607	Short-term bank loans and overdraft Trust receipts payable	5,797,931 1,175,334	5,971,569 1,747,575	COST OF GOODS SOLD GROSS PROFIT	11,901,597 4,614,157	10,913,166 4,107,956	Cash received from customers	16,183,390	14,545,2
Accounts receivable			Trade payables		.,,			4,107,956	Cash paid to suppliers	(9,965,145)	(8,710,87
Trade			Third parties Related parties	2,666,961 529,437	3,080,946 503,958	Selling and distribution expenses General and administrative expenses	(1,859,309) (863,009)	(1,682,672) (809,815)	Payments for production and operating expenses Payments to employees	(4,227,023) (1,131,155)	(3,974,47
Third parties - net	3,987,232	3,522,553	Other payables and deposit received - Third parties	1,620,973	1,589,265	Other operating income	136,567	232,975	Cash generated from operations	860,067	595,0
Related parties	656,141	733,261	Accrued expenses Short-term employee benefits liability	1,742,133 937,917	2,137,266 684,417	Other operating expenses INCOME FROM OPERATIONS	(149,518) 1,878,888	(98,521) 1,749,923	Receipts of interest income	148,781	186,5
Non-trade			Taxes payable	875,464	352,910				Payments of taxes - net Payments of interest expenses	(152,906) (403,936)	(304,23
Third parties	483,951	458,089	Current maturities of long-term debts  Bank loans	2,974,670	2,949,803	Finance income Finance expenses	338,367 (408,135)	186,253 (767,596)	Others receipts (payments) - net	(21,120)	128.07
Related parties	319,143	402,707	Liability for purchases of fixed assets	12,772	42,942	Share in net losses of associates	(78,442)	(70,534)	Net Cash Provided by Operating Activities	430,886	276,98
Inventories - net	7,875,110	7,627,360	Liabilities directly associated with disposal group classified as held for sale	4,823,959	6,046,887	INCOME BEFORE INCOME TAX EXPENSE	1,730,678	1,098,046	CASH FLOWS FROM INVESTING ACTIVITIES		
Advances and deposits	1,036,865	809,685	Total Current Liabilities	23,157,551	25,107,538	Income Tax Expense	(468,232)	(320,969)	Proceeds from sale of fixed assets	9,142	5,02
Prepaid taxes	353,799	302,105				INCOME FOR THE PERIOD FROM			Additions to fixed assets and plantations	(1,319,112)	(929,81
Future crop expenditures	212,724	165,308	NON-CURRENT LIABILITIES			CONTINUING OPERATIONS	1,262,446	777,077	Payments of advances for projects and fixed assets Acquisition of a Subsidiary, net of cash acquired	(95,989) (54,992)	(262,7
Prepaid expenses and other current assets	338,960	253,910	Long-term debts - net of current maturities Bank loans	40.007.400		A DISCONTINUED OPERATION			Capitalized future cane crops expenditures	(27,914)	(33,0
Assets of disposal group classified as held for sale	13,521,771	14,375,084	Bank loans Bonds payable	13,827,193 3,990,247	12,889,330 3,989,156	A DISCONTINUED OPERATION INCOME FOR THE PERIOD FROM			Investment in associates	(=,,,,,	(238,45
Total Current Assets	42,698,878	42,816,745	Liability for purchases of fixed assets	14,884	15,466	A DISCONTINUED OPERATION	100,784	208,902	Additions short-term investments  Net Cash Used in Investing Activities	(1,488,865)	(80,98
			Total long-term debts	17,832,324	16,893,952	INCOME FOR THE PERIOD	1,363,230	985,979	Het basil back in investing Activities	(1,400,000)	(1,540,04
			Deferred tax liabilities - net	1,461,404	1,518,833	Other comprehensive income (losses)			CASH FLOWS FROM FINANCING ACTIVITIES		
NON-CURRENT ASSETS			Due to related parties Liabilities for employee benefits	460,434 4,887,902	338,848 4,775,806	Items that will not be reclassified to profit or loss: Re-measurement gains (losses) of employees' benefit liabilities	40.074		Proceeds from short-term bank loans Proceeds from long-term bank loans	3,155,783 1,755,804	1,340,38
Claims for tax refund	261,934	261,934	Estimated liabilities for assets dismantling costs	86,274	74,956	Share of other comprehensive losses of associates, net of tax	12,874 (3,080)	15,451	Proceeds of long-term borrowings from related parties	121,640	206,77 129.00
Plasma receivables - net	812,331	785,773	Total Non-Current Liabilities	24,728,338	23,602,395	Items that may be reclassified to profit or loss:			Additional capital contributions from	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,
Deferred tax assets - net	2,193,889	2,083,290	TOTAL LIABILITIES	47,885,889	48,709,933	Unrealized gains (losses) on available-for-sale financial assets Exchange differences on translation of financial statements	(144,992) (106,449)	140,204 109,835	non-controlling shareholders' to Subsidiaries Payments of short-term bank loans	1,038 (3,281,658)	2,88 (1,481,58
Long-term investments	1,821,092	1,898,233		47,000,000	40,703,300	Share of other comprehensive income of associates, net of tax	8,965		Payments of long-term bank loans	(620,749)	(267,32
Plantations	5 400 407	5 400 400				Fair value gains (losses) arising from cash flow hedges Other comprehensive income (losses) for the period, net of tax	230,273 (2,409)	<u>(57,874)</u> 207,616	Purchase of treasury stock by a Subsidiary	(===,,	(89,73
Mature plantations - net	5,400,437 3,485,755	5,193,423 3,612,838	EQUITY			TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	1,360,821	1,193,595	Payments of cash dividends by Subsidiaries to non-controlling interests		
Immature plantations Industrial timber plantations, net	282,471	281,726	Capital stock - Rp100 (full amount) par value per share Authorized - 30,000,000,000 shares			Income for the period attributable to:		1,100,000	Net Cash Provided by (Used in) Financing Activities	1,131,858	(162,19
Fixed assets - net	25,743,871	25,096,342	Issued and fully paid - 8,780,426,500 shares	878,043	878,043	Equity holders of the parent entity Non-controlling interests	1,085,540 277,690	870,081			(102)11
Investment property	42,188	42,188	Additional paid-in capital Unrealized gains on available-for-sale financial assets	522,249 780,954	522,249 924,426	Total	1,363,230	115,898 985,979	NET EFFECTS OF CHANGES IN EXCHANGE RATES ON CASH AND CASH EQUIVALENTS	(474 557)	
Deferred charges - net	659,236	676,166	Difference from changes in equity of Subsidiaries	,	,	Total comprehensive income			HATES ON CASH AND CASH EQUIVALENTS	(171,557)	244,64
Goodwill	3,976,524	3,976,524	and effects of transactions with non-controlling interests Exchange differences on translation of financial statements	6,654,300 731,456	6,645,415 844,545	for the period attributable to :			NET DECREASE IN CASH AND CASH EQUIVALENTS	(97,678)	(1,180,61
Intangible assets - net	2,594,926	2,628,235	Reserve of disposal group classified as held for sale	759,126	627,333	Equity holders of the parent entity Non-controlling interests	963,196 397,625	1,051,431 142,164	CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	10.000.001	
Long-term prepayments	979,313	948,126	Retained earnings Appropriated for general reserve	95,000	95,000	Total	1,360,821	1,193,595	CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	12,962,041	14,040,43
Other non-current assets	1,407,968	1,529,983	Unappropriated	17,821,636	16,732,340				CASH AND CASH EQUIVALENTS AT END OF PERIOD	12,864,363	12,859,8
Total Non-Current Assets	49,661,935	49,014,781	Equity Attributable to Equity Holders of the Parent Entity	28,242,764	27,269,351	BASIC EARNINGS PER SHARE FROM CONTINUING OPERATIONS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT ENTITY					B-100 Page 1
Total Hon-Outlett Assets	40,001,000	40,014,701	Non-controlling Interests	16,232,160	15,852,242	(full amount)	114	79	Cash and cash equivalents consist of:		
			TOTAL EQUITY	44,474,924	43,121,593	BASIC EARNINGS PER SHARE FROM A DISCONTINUED OPERATION			Cash and cash equivalents from continuing operation	12,968,748	13,014,17
TOTAL ASSETS	92,360,813	91,831,526	TOTAL LIABILITIES AND EQUITY	92,360,813	91,831,526	ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT ENTITY (full amount)	46		Overdraft	(104,385)	(154,35
	02,000,010	31,001,020	The same same same	32,000,013	51,051,020	[minemosin]	10	20	Net	12,864,363	12,859,82

Notes: 1. The financial information as of and for the three-months period ended March 31, 2016 and 2015 is unaudited.

3. Certain information such as consolidated statement of changes in equity and notes to the consolidated financial statements are not included in the information presented above.

4. The foreign exchange rates used at March 31, 2016 and December 31, 2015 were Rp13,276 and Rp13,795, respectively, to US\$1.

Jakarta, April 29, 2016

The Board of Directors PT IND@FOOD SUKSES MAKMUR Thk

<sup>1.</sup> The financial information as of December 31, 2015 and for the year then ended, that have been audited by Public Accounting Firm Purwantono, Sungkoro & Surja, which in their report dated March 23, 2016 opined that the consolidated financial statements of PT indolood Sukses Makmur Tbk and subsidiaries present fairly, in all material respects, the consolidated financial position of the Group as of December 31, 2015, and their consolidated financial performance and cash flows for the year then ended, in accordance with Indonesian Financial Accounting Standards.