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# FIRST PACIFIC COMPANY LIMITED 第一太平有限公司

(Incorporated with limited liability under the laws of Bermuda) Website: http://www.firstpacific.com (Stock Code: 00142)

#### ANNOUNCEMENT MADE BY PT INDOFOOD SUKSES MAKMUR TBK IN RELATION TO ITS AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE YEAR ENDED 31 DECEMBER 2016

This Announcement is made by First Pacific Company Limited ("First Pacific" or the "Company") pursuant to the requirements of Rule 13.09(2)(a) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("HKEX") and the Inside Information Provisions under Part XIVA of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) to provide shareholders of First Pacific and the public with the audited consolidated financial results of PT Indofood Sukses Makmur Tbk ("Indofood"), a subsidiary of the Company, for the year ended 31 December 2016.

### Summary

The board of directors of Indofood approved the release of the audited consolidated financial results for the year ended 31 December 2016, which have been submitted to the Indonesia Stock Exchange on 24 March 2017, and have also been disclosed as the Company's Overseas Regulatory Announcement on the websites of the HKEX and the Company.

Indofood, a 50.1% owned subsidiary of the Company, is a company incorporated in Indonesia whose shares are listed on the Indonesia Stock Exchange. The board of directors of Indofood approved the release of the audited consolidated financial results for the year ended 31 December 2016, which have been submitted to the Indonesia Stock Exchange on 24 March 2017, and have also been disclosed as the Company's Overseas Regulatory Announcement on the websites of the HKEX and the Company. The audited consolidated financial statements have been prepared in conformity with the generally accepted accounting principles in Indonesia and are presented in Indonesian Rupiah. Indofood's audited Consolidated Statements of Profit or Loss and Other Comprehensive Income for the years ended 31 December 2016, 2015 and 2014, as well as the audited Consolidated Statements of Financial Position as at 31 December 2016, 2015 and 2014 are provided below:

#### PT INDOFOOD SUKSES MAKMUR TBK AND ITS SUBSIDIARIES CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (AUDITED) FOR THE YEARS ENDED 31 DECEMBER 2016, 2015 AND 2014

|  | 2016   | 2015   | 2014   |
|--|--|--|--|
| <u>CONTINUING OPERATIONS</u><br>NET SALES<br>COST OF GOODS SOLD  | 66,750,317<br>47,321,877                           | 64,061,947<br>46,803,889                           | 63,594,452<br>46,465,617                           |
| GROSS PROFIT   | 19,428,440   | 17,258,058   | 17,128,835   |
| Selling and distribution expenses<br>General and administrative expenses<br>Other operating income<br>Other operating expenses                                       | (7,168,040)<br>(3,988,897)<br>642,368<br>(628,864) | (6,885,612)<br>(3,495,437)<br>859,172<br>(373,286) | (6,241,394)<br>(3,902,208)<br>727,004<br>(392,617) |
| INCOME FROM OPERATIONS   | 8,285,007  | 7,362,895  | 7,319,620  |
| Finance income<br>Finance expenses<br>Final tax on interest income<br>Share in net losses of associates  | 1,050,651<br>(1,574,152)<br>(130,555)<br>(245,723) | 735,879<br>(2,665,675)<br>(136,709)<br>(334,306)   | 858,838<br>(1,552,958)<br>(166,257)<br>(119,058)   |
| INCOME BEFORE INCOME TAX EXPENSE<br>Income Tax Expense   | 7,385,228<br>(2,532,747)                           | 4,962,084<br>(1,730,371)                           | 6,340,185<br>(1,855,939)                           |
| INCOME FOR THE YEAR FROM CONTINUING<br>OPERATIONS  | 4,852,481  | 3,231,713  | 4,484,246  |
| <u>A DISCONTINUED OPERATION</u><br>INCOME FOR THE YEAR FROM A DISCONTINUED<br>OPERATION  | 414,425  | 477,788  | 745,243  |
| INCOME FOR THE YEAR  | 5,266,906  | 3,709,501  | 5,229,489  |
| Other comprehensive income (losses)<br>Items that will not be reclassified to profit and loss:<br>Re-measurement gains (losses) of employees' benefit<br>liabilities | 13,493   | 311,665  | (29,687)   |
| Share of other comprehensive losses of associates,<br>net of tax   | (1,880)  | (3,450)  | _  |
| Items that may be reclassified to profit and loss:<br>Unrealized gains (losses) on available-for-sale<br>financial assets<br>Exchange differences on translation of  | (230,850)  | 392,698  | (27,492)   |
| financial statements   | (184,997)  | 759,668  | (324,233)  |
| Share of other comprehensive income (losses) of<br>associates, net of tax<br>Fair value gains (losses) arising from cash flow hedges                                 | 182,646<br>(61,013)                                | (173,187)<br>(129,548)                             | (74,928)<br>92,948                                 |
| Other comprehensive income (losses) for the year, net of tax   | (282,601)  | 1,157,846  | (363,392)  |
| TOTAL COMPREHENSIVE INCOME FOR THE YEAR  | 4,984,305  | 4,867,347  | 4,866,097  |
| -  |  |  |  |

#### PT INDOFOOD SUKSES MAKMUR TBK AND ITS SUBSIDIARIES CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (AUDITED) (CONTINUED) FOR THE YEARS ENDED 31 DECEMBER 2016, 2015 AND 2014 (Expressed in Millions of Rupiah, Unless Otherwise Stated)

|   | 2016      | 2015      | 2014      |
|---|-----------|-----------|-----------|
| Income for the year attributable to:  |           |           |           |
| Equity holders of the parent entity   | 4,144,571 | 2,967,951 | 3,941,794 |
| Non-controlling interests   | 1,122,335 | 741,550   | 1,287,695 |
| Total   | 5,266,906 | 3,709,501 | 5,229,489 |
| Total comprehensive income for the year attributable to:  |           |           |           |
| Equity holders of the parent entity   | 3,817,112 | 4,066,347 | 3,569,608 |
| Non-controlling interests   | 1,167,193 | 801,000   | 1,296,489 |
| Total   | 4,984,305 | 4,867,347 | 4,866,097 |
| BASIC EARNINGS PER SHARE FROM CONTINUING<br>OPERATIONS ATTRIBUTABLE TO EQUITY<br>HOLDERS OF THE PARENT ENTITY<br>(full amount)    | 433       | 293       | 379       |
| BASIC EARNINGS PER SHARE FROM A<br>DISCONTINUED OPERATION ATTRIBUTABLE<br>TO EQUITY HOLDERS OF THE PARENT ENTITY<br>(full amount) | 39        | 45        | 70        |

# PT INDOFOOD SUKSES MAKMUR TBK AND ITS SUBSIDIARIES CONSOLIDATED STATEMENT OF FINANCIAL POSITION (AUDITED) AS OF 31 DECEMBER 2016, 2015 AND 2014

|   | 31 December<br>2016    | 31 December<br>2015     | 31 December<br>2014   |
|---|------------------------|-------------------------|-----------------------|
| <u>ASSETS</u>   |                        |                         |                       |
| CURRENT ASSETS  |                        |                         |                       |
| Cash and cash equivalents<br>Short-term investments                   | 13,362,236<br>534,138  | 13,076,076<br>1,090,607 | 14,157,619<br>665,340 |
| Accounts receivable<br>Trade  | ,                      | , ,                     | ,                     |
| Third parties – net   | 3,729,640              | 3,522,553               | 3,001,157             |
| Related parties<br>Non-trade  | 887,206                | 733,261                 | 553,910               |
| Third parties<br>Related parties                                      | 216,638<br>371,033     | 458,089<br>402,707      | 500,602<br>302,755    |
| Inventories – net   | 8,469,821              | 7,627,360               | 8,446,349             |
| Advances and deposits   | 699,403                | 809,685                 | 649,072               |
| Prepaid taxes   | 320,384                | 302,105                 | 351,822               |
| Future crop expenditures<br>Prepaid expenses and other current assets | 180,900<br>214,044     | 165,308<br>253,910      | 161,819<br>390,760    |
| Assets of disposal group classified as held for sale                  |                        | 14,375,084              | 11,832,922            |
| Total Current Assets  | 28,985,443             | 42,816,745              | 41,014,127            |
| NON-CURRENT ASSETS  |                        |                         |                       |
| Claims for tax refund   | 271,485                | 261,934                 | 457,440               |
| Plasma receivables – net  | 1,064,600              | 785,773<br>2,083,290    | 618,026<br>1,742,851  |
| Deferred tax assets – net<br>Long-term investments                    | 2,044,321<br>3,276,017 | 1,898,233               | 1,742,831             |
| Plantations   | 5,270,017              | 1,090,255               | 1,077,007             |
| Mature plantations – net  | 6,014,014              | 5,193,423               | 5,116,106             |
| Immature plantations  | 3,095,395              | 3,612,838               | 3,197,449             |
| Industrial timber plantations – net                                   | 284,162                | 281,726                 | 279,221<br>21,982,095 |
| Fixed assets – net<br>Investment property                             | 25,701,913<br>42,188   | 25,096,342<br>42,188    | 21,982,095            |
| Deferred charges – net  | 627,998                | 676,166                 | 596,345               |
| Goodwill  | 3,976,524              | 3,976,524               | 3,976,524             |
| Intangible assets – net   | 2,329,997              | 2,628,235               | 2,761,473             |
| Long-term prepayments   | 981,204                | 948,126                 | 761,489               |
| Other non-current assets  | 3,479,254              | 1,529,983               | 1,696,218             |
| Total Non-current Assets  | 53,189,072             | 49,014,781              | 45,063,124            |
| TOTAL ASSETS  | 82,174,515             | 91,831,526              | 86,077,251            |
|   |                        |                         |                       |

# PT INDOFOOD SUKSES MAKMUR TBK AND ITS SUBSIDIARIES CONSOLIDATED STATEMENT OF FINANCIAL POSITION (AUDITED)(CONTINUED) AS OF 31 DECEMBER 2016, 2015 AND 2014

|   | 31 December<br>2016  | 31 December<br>2015  | 31 December<br>2014  |
|---|----------------------|----------------------|----------------------|
| LIABILITIES AND EQUITY  |                      |                      |                      |
| LIABILITIES<br>CURRENT LIABILITIES  |                      |                      |                      |
| Short-term bank loans and overdraft   | 5,697,745            | 5,971,569            | 5,069,833            |
| Trust receipts payable<br>Trade payables  | 1,218,864            | 1,747,575            | 3,922,784            |
| Third parties<br>Related parties  | 2,964,533<br>573,340 | 3,080,946<br>503,958 | 3,279,443<br>539,400 |
| Other payables and deposit received – Third parties                             | 1,222,334            | 1,589,265            | 1,274,315            |
| Accrued expenses<br>Short-term employee benefits liability                      | 2,260,066<br>824,778 | 2,137,266<br>684,417 | 2,084,729<br>730,683 |
| Taxes payable   | 840,162              | 352,910              | 478,529              |
| Current maturities of long-term debts<br>Bank loans                             | 1,608,077            | 2,949,803            | 1,091,748            |
| Bonds payable<br>Liability for purchases of fixed assets                        | 1,999,082<br>10,460  | 42,942               | 11,349               |
| Liabilities directly associated with disposal group classified as held for sale |                      | 6,046,887            | 4,176,022            |
| Total Current Liabilities   | 19,219,441           | 25,107,538           | 22,658,835           |
| NON-CURRENT LIABILITIES   |                      |                      |                      |
| Long-term debts – net of current maturities<br>Bank loans                       | 9,889,092            | 12,889,330           | 12,826,553           |
| Bonds payable<br>Liability for purchases of fixed assets                        | 1,994,160<br>4,603   | 3,989,156<br>15,466  | 3,985,409<br>25,914  |
| Liability for purchases of fixed assets   |                      |                      |                      |
| Total Long-term Debts   | 11,887,855           | 16,893,952           | 16,837,876           |
| Deferred tax liabilities – net  | 1,050,282            | 1,518,833            | 1,016,943            |
| Due to related parties<br>Advance for stock subscription from non-controlling   | 542,099              | 338,848              | 523,202              |
| interest<br>Liabilities for employee benefits                                   | 83,300<br>5,360,277  | 4,775,806            | 4,707,196            |
| Estimated liabilities for assets dismantling costs                              | 89,838               | 74,956               | 59,001               |
| Total Non-current Liabilities   | 19,013,651           | 23,602,395           | 23,144,218           |
| TOTAL LIABILITIES   | 38,233,092           | 48,709,933           | 45,803,053           |

# PT INDOFOOD SUKSES MAKMUR TBK AND ITS SUBSIDIARIES CONSOLIDATED STATEMENT OF FINANCIAL POSITION (AUDITED) (CONTINUED) AS OF 31 DECEMBER 2016, 2015 AND 2014

|   | 31 December<br>2016 | 31 December<br>2015 | 31 December<br>2014 |
|---|---------------------|---------------------|---------------------|
| EQUITY  |                     |                     |                     |
| Capital stock – Rp100 (full amount) par value per share<br>Authorized – 30,000,000,000 shares |                     |                     |                     |
| Issued and fully paid – 8,780,426,500 shares  | 878,043             | 878,043             | 878,043             |
| Additional paid-in capital  | 283,732             | 522,249             | 522,249             |
| Unrealized gains on available-for-sale financial assets                                       | 707,446             | 924,426             | 539,039             |
| Difference from changes in equity of Subsidiaries and   |                     |                     |                     |
| effects of transactions with non-controlling interests  | 6,727,795           | 6,645,415           | 6,637,221           |
| Exchange differences on translation of financial statements                                   | 871,186             | 844,545             | 520,453             |
| Reserve of disposal group classified as held for sale   | -                   | 627,333             | 387,359             |
| Retained earnings   |                     |                     |                     |
| Appropriated for general reserve  | 100,000             | 95,000              | 90,000              |
| Unappropriated  | 19,406,084          | 16,732,340          | 15,530,036          |
|   |                     |                     |                     |
| Equity Attributable to Equity Holders of  |                     |                     |                     |
| the Parent Entity   | 28,974,286          | 27,269,351          | 25,104,400          |
|   |                     |                     |                     |
| Non-controlling interests   | 14,967,137          | 15,852,242          | 15,169,798          |
| -   |                     |                     |                     |
| TOTAL EQUITY  | 43,941,423          | 43,121,593          | 40,274,198          |
| -   |                     |                     |                     |
| TOTAL LIABILITIES AND EQUITY  | 82,174,515          | 91,831,526          | 86,077,251          |
|   |                     |                     |                     |

## GENERAL

Shareholders should note that the above audited consolidated financial results pertain only to Indofood and not to First Pacific itself.

The above information only refers to certain sections of Indofood's disclosure and shareholders should refer to Indofood's original filing submitted to the Indonesia Stock Exchange (http://www.idx.co.id), as well as disclosed as the Company's Overseas Regulatory Announcement on the websites of the HKEX and the Company on 24 March 2017.

By Order of the Board **First Pacific Company Limited Nancy L.M. Li** *Company Secretary* 

Hong Kong, 24 March 2017

As at the date of this announcement, the Board comprises the following Directors:

### **Executive Directors:**

Manuel V. Pangilinan, *Managing Director and CEO* Edward A. Tortorici Robert C. Nicholson

## Non-executive Directors:

Anthoni Salim, *Chairman* Benny S. Santoso Tedy Djuhar Ambassador Albert F. del Rosario

### Independent Non-executive Directors:

Prof. Edward K.Y. Chen, *GBS, CBE, JP* Margaret Leung Ko May Yee, *SBS, JP* Philip Fan Yan Hok Madeleine Lee Suh Shin