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# FIRST PACIFIC COMPANY LIMITED

第一太平有限公司

(Incorporated with limited liability under the laws of Bermuda) Website: http://www.firstpacific.com (Stock Code: 00142)

# **OVERSEAS REGULATORY ANNOUNCEMENT**

Please refer to the attached press release filed by PT Indofood Sukses Makmur Tbk ("Indofood"), a 50.1% owned subsidiary of First Pacific Company Limited, to the Indonesia Stock Exchange, in relation to Indofood's financial results for the first semester ended 30 June 2017, together with the relevant Consolidated Financial Statements in the newspaper format.

Dated this the 28<sup>th</sup> day of July, 2017

As at the date of this announcement, the board of directors of First Pacific Company Limited comprises the following directors:

#### **Executive Directors:**

Manuel V. Pangilinan, *Managing Director and CEO* Edward A. Tortorici Robert C. Nicholson

Non-executive Directors:

Anthoni Salim, *Chairman* Benny S. Santoso Tedy Djuhar Ambassador Albert F. del Rosario

### Independent Non-executive Directors:

Prof. Edward K.Y. Chen, *GBS, CBE, JP* Margaret Leung Ko May Yee, *SBS, JP* Philip Fan Yan Hok Madeleine Lee Suh Shin

### For Immediate Release



# PRESS RELEASE

## INDOFOOD'S FIRST SEMESTER 2017 FINANCIAL RESULTS

- Consolidated net sales increased to Rp35.65 trillion
- Income from operations increased to Rp4.56 trillion
- Income for the period attributable to the equity holders of the parent entity increased to Rp2.27 trillion

Jakarta, 28 July 2017 – PT Indofood Sukses Makmur Tbk ("Indofood" or the "Company") today announced its financial results for the period ended 30 June 2017. The Company posted 4.6% growth in consolidated net sales to Rp35.65 trillion from Rp34.08 trillion in the same period last year. The Company's Strategic Business Groups namely Consumer Branded Products (CBP) contributed around 50% to the consolidated net sales followed by Bogasari, Agribusiness, and Distribution Group, contributing around 21%, 21%, and 8% respectively.

Income from operations increased 13.6% to Rp4.56 trillion from Rp4.01 trillion, and operating margin expanded to 12.8% from 11.8%. Income for the period attributable to equity holders of the parent entity grew 1.8% to Rp2.27 trillion from Rp2.23 trillion in the same period last year; net income margin slightly declined to 6.4% from 6.5%. Core profit increased 0.4% to Rp2.23 trillion from Rp2.22 trillion.

Anthoni Salim, the President Director and Chief Executive Officer of Indofood, said: "Amidst moderate demand for fast moving consumer goods, Indofood registered a healthy growth in the first semester of 2017; thanks to the improved performance of our Agribusiness Group. The increase in CPO production and higher palm product prices has supported the Group's performance. We are pleased that our business model continues to demonstrate its resiliency".

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#### PT IND FOOD SUKSES MAKMUR Tbk

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## About PT Indofood Sukses Makmur Tbk

Over the last two decades, Indofood has progressively transformed into a Total Food Solutions company with operations in all stages of food manufacturing, from the production of raw materials and their processing, to consumer products in the market. Today, it is renowned as a well-established company and a leading player in each business category in which it operates. In its business operations, Indofood capitalizes on economies of scale and a resilient business model with four complementary Strategic Business Groups ("Group"), namely:

• Consumer Branded Products ("CBP")

Supported by the strength of its product brands, the Group produces a diverse range of consumer branded products including noodles, dairy, snack foods, food seasonings, nutritional and specialty foods, and beverages.

Bogasari

The Group is primarily a producer of wheat flour as well as pasta, with business operations supported by its own shipping and packaging units.

Agribusiness

The Group's principal activities range from research and development, seed breeding, oil palm cultivation and milling, to the production and marketing of branded cooking oils, margarine and shortening. The Group also cultivates and processes rubber, sugar cane and other crops.

• Distribution

With the most extensive distribution network in Indonesia, the Group distributes the majority of the consumer products manufactured by Indofood and its subsidiaries, as well as by third parties, to the market.

### For further information, please contact:

Elly Putranti Corporate Secretary **PT Indofood Sukses Makmur Tbk** Tel : +6221 5795 8822 Fax: +6221 5793 7373 Email: elly.putranti@indofood.co.id

PT IND©FOOD SUKSES MAKMUR TLA AND ITS SUBSIDIARIES SUDIFIMAN PLAZA, INDOFOOD TOWER, 27th Floor, Jalan Jenderal Sudirman Kav. 76-78, Jakarta 12910, INDONESIA										
Phone : ( 62 - 21 ) 57958822 F INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION As of June 30, 2017 (Expressed in Millions of Rupiah, Unless Otherwise Stated) (UNAUDITED)					Fax : ( 62 - 21 ) 57935960 INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME For the Six-Months Period Ended June 30, 2017 (Expressed in Millions of Rupiah, Unless Otherwise Stated) (UNAUDITED)			www.indofood.com INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS For the Six-Months Period Ended June 30, 2017 (Expressed in Millions of Rupiah, Unless Otherwise Stated) (UNAUDITED)		
ASSETS	June 30, 2017 December 31, 201	LIABILITIES AND EQUITY	June 30, 2017	December 31, 2016		2017 (Six Months)	2016 (Six Months)		2017 (Six Months)	2016 (Six Months)
		LIABILITIES			CONTINUING OPERATIONS	<u></u>		CASH FLOWS FROM OPERATING ACTIVITIES Cash received from customers	34,385,453	32,557,502
CURRENT ASSETS		CURRENT LIABILITIES			NET SALES	35.651.851	34.084.083	Cash paid to suppliers	(17,510,424)	(18,829,193)
Cash and cash equivalents	16,346,462 13,362,236	Short-term bank loans and overdraft	9,717,470	5,697,745	COST OF GOODS SOLD	25,444,238	24,284,184	Payments for production and operating expenses Payments to employees	(8,026,065) (3,874,095)	(7,553,901) (3,371,456)
		Trust receipts payable Trade payables	1,378,513	1,218,864	GROSS PROFIT	10,207,613	9,799,899	Cash generated from operations	4,974,869	2,802,952
Short-term investments	682,628 534,138	Third parties	3,899,613	2,964,533	Selling and distribution expenses	(3,823,794)	(3,661,235)	Receipts of interest income Payments of taxes - net	317,959 (1,304,667)	292,897 (733,592)
Accounts receivable		Related parties Other payables and deposit received - Third parties	841,293 3,194,746	573,340 1,222,334	General and administrative expenses Other operating income	(2,028,378) 414,409	(1,988,391) 258.085	Payments of interest expense	(672,810)	(816.894)
Trade	4.668.831 3.729.640	Accrued expenses	2,495,063	2,260,066	Other operating expenses	(209,164)	(394,370)	Others receipts (payments) - net	(360,763)	89,256
Third parties - net	4,668,831 3,729,640 1,293,120 887,206	Short-term employee benefits liability Taxes payable	502,713 894,918	824,778 840,162	INCOME FROM OPERATIONS	4,560,686	4,013,988	Net Cash Provided by Operating Activities	2,954,588	1,634,619
Related parties Non-trade	1,293,120 887,206	Current maturities of long-term debts			Finance Income	323,745	607,954	CASH FLOWS FROM INVESTING ACTIVITIES		
Third parties	1.225.260 216.638	Bank loans Bonds payable	1,034,422	1,608,077 1,999,082	Finance expenses Final tax on interest income	(673,306) (30,302)	(803,330) (35,165)	Proceeds from divestment of a discontinued operation Proceeds from sale of fixed assets	792,740 134,368	36.665
Related parties	325,247 371,033	Liability for purchases of fixed assets	39,284	10,460	Share in net losses of associates	(3,973)	(194,427)	Additions to fixed assets and plantations	(2,139,777)	(1,933,948)
Inventories - net	8,506,110 8,469,821	Total Current Liabilities	23,998,035	19,219,441	INCOME BEFORE INCOME TAX EXPENSE	4.176.850	3.589.020	Payments of advances for fixed assets	(1,596,083)	(110,846)
Advances and deposits	666,483 699,403		23,990,035	19,219,441	Income Tax Expense	(1,102,146)	(1,015,045)	Additions to investment and contribution in associates Capitalized future cane crops expenditures	(259,273) (74,650)	(1,329,587) (53,355)
Prepaid taxes	483.383 320.384	NON OURDENT LINGUITES				1 <u>0 100 10 10</u> 10		Acquisition of Subsidiaries, net of cash acquired	(,,	(54,996)
Future crop expenditures	225,501 180,900	NON-CURRENT LIABILITIES Long-term debts - net of current maturities			INCOME FOR THE PERIOD FROM CONTINUING OPERATIONS	3,074,704	2,573,975	Payments for acquisitions of shares in a Subsidiary from non-controlling interest		(8,199)
Prepaid expenses and other current assets	607,915 214,044	Bank loans	9,793,597	9,889,092				Net Cash Used in Investing Activities	(3,142,675)	(3,454,266)
Total Current Assets	35,030,940 28,985,443	Bonds payable Liability for purchases of fixed assets	3,984,484 2,337	1,994,160 4,603	A DISCONTINUED OPERATION INCOME FOR THE PERIOD FROM					
	00,000,040	Total Long-term Debts	13,780,418	11,887,855	A DISCONTINUED OPERATION	· ·	183,339	CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from short-term bank loans	8.913.206	9,971,821
		Deferred tax liabilities - net	1,035,715	1,050,282	INCOME FOR THE PERIOD	3,074,704	2,757,314	Proceed from issuance of Rupiah bonds VIII - net	1,989,069	
		Due to related parties	554,099	542,099	(A) COMPARENT CONTRACTOR AND		-,,	Proceeds from long-term bank loans Capital contribution and advance for stock subscription from	533,034	1,818,257
NON-CURRENT ASSETS		Advance for stock subscription from non-controlling interest Liabilities for employee benefits	193,550 5,656,243	83,300 5,360,277	Other comprehensive income (losses) Items that will not be reclassified to profit or loss:			non-controlling interests	154,285	30,109
Claims for tax refund	69,050 271,485	Estimated liabilities for assets dismantling costs	100,468	89,838	Re-measurement losses of employees' benefit liabilities	(7,561)	(6,223)	Proceeds of long-term borrowings from related parties Payments of short-term bank loans	12,000 (5.041,960)	161,170
Plasma receivables - net	1,108,931 1,064,600	Total Non-current Liabilities	21,320,493	19.013.651	Share of other comprehensive losses of associates, net of tax Items that may be reclassified to profit or loss;	(1,864)	(2,735)	Payments of Rupiah bonds VI	(2,000,000)	(7,931,048)
Deferred tax assets - net	2,116,899 2,044,321	TOTAL LIABILITIES	45,318,528	19,013,651 38,233,092	Unrealized gains on available for-sale financial assets	234,327	81,431	Payments of long-term bank loans	(1,197,260)	(1,448,000)
Long-term investments	3,591,809 3,276,017				Exchange differences on translation of financial statements Share of other comprehensive income (losses) of associates, net of tax	(33,484) (65,720)	(412,924) 117,789	Payments of cash dividends by Subsidiaries to non-controlling interests	(153,118)	(485,757)
Plantations					Fair value losses arising from cash flow hedges		(33,711)	Payments of liability for purchase of fixed assets	(2,121)	(2,002)
Mature plantations - net	6,388,499 6,014,014	EQUITY Capital stock - Rp 100 (full amount) par value per share			Other comprehensive income (losses) for the period, net of tax TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	125,698 3,200,402	(256,373) 2,500,941	Payments of cash dividends Net Cash Provided by Financing Activities		(1,475,112)
Immature plantations	2,864,524 3,095,395	Authorized - 30,000,000,000 shares	and the second states	1000000000	26 BL 20 BLVD BL 201	0,200,402	1000,041	Net Cash Provided by Pinancing Activities	3,207,135	639,438
Industrial timber plantations, net	284,324 284,162	Issued and fully paid - 8,780,426,500 shares Additional paid-in capital	878,043 283,732	878,043 283,732	Income for the period attributable to : Equity holders of the parent entity	2,271,136	2.231.033			
Fixed assets - net	26,757,364 25,701,913	Unrealized gains on available -for- sale financial assets	851,674	707,446	Non-controlling interests	803,568	526,281	NET EFFECTS OF CHANGES IN EXCHANGE RATES ON CASH AND CASH EQUIVALENTS	(34,822)	(203,290)
Investment property	42,188 42,188	Difference from changes in equity of Subsidiaries and effects of transactions with non-controlling interests	7,131,966	6,727,795	Total	3,074,704	2,757,314			
Deferred charges - net	793,259 627,998	Exchange differences on translation of financial statements	866,741	871,186	Total comprehensive income			NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	2,984,226	(1,383,499)
Goodwill	3,976,524 3,976,524	Retained earnings Appropriated for general reserve	105.000	100.000	for the period attributable to : Equity holders of the parent entity	2.437.304	2.000.869	CASH AND CASH EQUIVALENTS AT THE BEGINNING		
Intangible assets - net	2,263,378 2,329,997	Unappropriated	19,604,007	19,406,084	Non-controlling interests	763,098	500,072	OF PERIOD	13,362,236	12,962,041
Long-term prepayments	1,223,286 981,204	Equity Attributable to Equity Holders of the Parent Entity	29,721,163	28,974,286	Total	3,200,402	2,500,941	CASH AND CASH EQUIVALENTS AT THE END OF PERIOD	16,346,462	11,578,542
Other non-current assets	3,266,821 3,479,254	Non-controlling interests	14,738,105	14,967,137	BASIC EARNINGS PER SHARE FROM CONTINUING OPERATIONS					
Total Non-current Assets	54,746,856 53,189,072	TOTAL EQUITY	44,459,268	43,941,423	ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT ENTITY (full amount)	259	237	Cash and cash equivalents consist of : Cash and cash equivalents from countinuing operation	16,346,462	11,580,872
					BASIC EARNINGS PER SHARE FROM A DISCONTINUED OPERATION		-	Overdraft		(2,330)
TOTAL ASSETS	89,777,796 82,174,515	TOTAL LIABILITIES AND EQUITY	89,777,796	82,174,515	ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT ENTITY (full amount)	· ·	17	Net	16,346,462	11,578,542
Notes : 1. The financial information as of and for the six-month period ended June 30, 2017 and 2016 is unaudited.										

Notes: 1. The financial information as of and for the six-month period ended June 30, 2017 and 2016 is unaudited. 2. The financial information as of December 31, 2016 is derived from the consolidated financial statements as of December 31, 2016 and for the year then ended, that have been audited by Public Accounting Firm Purwantono, Sungkoro & Surja, which in their report dated March 20, 2017 opined that the consolidated financial statements of PT Indodood Sukses Makmur Tok and its subscitaries (collectively) referred to as the "Coroup") present fairly, in all material respects, the consolidated financial position of the Group as of December 31, 2016, and their consolidated financial performance and cash flows for the year then ended, in accordance with Indonesian Financial Accounting Standards. 3. Certain information such as consolidated statement of consolidated financial statements are no included in the information presented above. 4. The foreign exchange rates used at June 30, 2017 and December 31, 2016 were Rp13,319 and Rp13,438, respectively, to US\$1.

The Board of Directors PT IND@FOOD SUKSES MAKMUR TEK