



#### **GROUP CORPORATE COMMUNICATIONS**

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- MPIC'S 1Q10 CORE NET INCOME AT ₱ 775 MILLION VS CORE NET INCOME OF ₱ 356 MILLION LAST YEAR, UP 118%
- REPORTED NET INCOME ATTRIBUTABLE TO PARENT COMPANY THIS YEAR AT ₽ 650 MILLION VS NET INCOME OF ₽ 552 MILLION LAST YEAR, UP 18%
- MPIC'S SHARE OF CORE NET INCOME AT ₽ 1,156 MILLION IN 2010 VS ₽ 604 MILLION IN 2009, UP 91%
- NET DEBT TO EQUITY REDUCED FROM 0.31x TO 0.22x AT PARENT COMPANY
- MERALCO CORE INCOME AT ₽ 1,980 MILLION
- MAYNILAD CORE INCOME AT ₽ 1,128 MILLION
- METRO PACIFIC TOLLWAYS CORE INCOME AT ₽ 397 MILLION
- CORE INCOME OF HEALTHCARE GROUP AT ₽ 111 MILLION, AGREEMENT TO ACQUIRE 51% OF RIVERSIDE MEDICAL CENTER IN BACOLOD
- MANILA NORTH HARBOUR PORT, INC TAKES OVER NORTH HARBOR OPERATIONS

The attached press release was released today in Manila by Metro Pacific Investments Corporation ("MPIC"), in which First Pacific Group holds an economic interest of approximately 55.6%.

MPIC is a Philippine-based, publicly-listed, investment and management company with holdings in water distribution, tollroads, power distribution, healthcare and port development. Further information on MPIC can be found at <a href="https://www.mpic.com.ph">www.mpic.com.ph</a>.

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## **PRESSRELEASE**

# METRO PACIFIC INVESTMENTS CORPORATION ("MPIC")

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MANILA, Philippines, 5<sup>th</sup> May 2010 – Metro Pacific Investments Corporation ("MPIC" or the "Company") (PSE: MPI) today announced consolidated Core Net Income of  $\stackrel{\square}{=}$  775 million for the first 3 months of 2010, an improvement of 118% from the first quarter Core Net Income of  $\stackrel{\square}{=}$  356 million for 2009. Core Net Income is after deducting Fair Value Adjustments of  $\stackrel{\square}{=}$  138 million for the quarter. Consolidated Reported Net Income, which reflects exceptional one-time charges, stood at  $\stackrel{\square}{=}$  650 million for the first quarter this year compared with  $\stackrel{\square}{=}$  552 million last year.

The significant improvement in Core Income is attributable to higher contributions from Maynilad Water Services, Inc ("Maynilad"), Metro Pacific Tollways Corporation ("MPTC") and Manila Electric Company ("Meralco"). Maynilad accounted for ₽ 557 million or 46% of the aggregate net profit contribution from MPIC's portfolio companies, representing MPIC's attributable interest in Maynilad's core income. MPTC contributed ₽ 399 million or 33% of profit from operations while MPIC's investment in Meralco added ₽ 211 million or 18% of equitized core earnings for the first three months of 2010. The Healthcare group contributed ₽ 39 million or 3% of the total.

"The strong results of Maynilad, MPTC and Meralco are driving this quarter's earnings growth. Going forward, we will continue to strengthen and enhance the performance of the companies in our investment portfolio," said **Jose Ma. K. Lim, MPIC President and Chief Executive Officer.** "We continue to be committed to investing in infrastructure in the country. For the full year, the Group's portfolio companies, as a whole anticipates investing ₱22 Billion of which we spent ₱4.2 Billion in the first quarter, an increase of 122% over 2009." concluded Lim.

#### **OPERATIONAL REVIEW**

#### MAYNILAD: STRONG PERFORMANCE AND ONGOING EXPANSION

Maynilad's Core Income stood at ₽ 1,128 million during the first three months. Revenues rose by ₽ 682 million year-on-year or 31%, to ₽ 2,881 million arising from higher billed volume of 12% and improved tariffs effective May 2009. Non-revenue water has significantly declined from its 2009 first quarter average of 62% last year to 57% in the same period this year. Serviced customers for the first quarter rose 8%, from 770,173 to 831,578 billed clients, including 3,000 new customers located in BF Homes, Paranague.

The approval by MWSS of the extension of Maynilad's Concession Agreement for another 15 years to 2037 will enable Maynilad to plan for the long-term and significantly improve water supply reliability for underserved and unserved parts of the concession area. The extension will also help mitigate the extent of any rate adjustment in water tariffs moving forward.

In order to fast track those projects which can minimize the adverse effects of El Nino on water supply, Maynilad has obtained temporary exemptions on permits to excavate, and has repaired over 10,000 leakages in various sections of Metro Manila. This has enabled Maynilad to recover around 100 million liters per day (MLD) of water supply.

In addition, the Putatan Water Treatment Plant in Muntinlupa will process up to 100 MLD from Laguna de Bay to service an initial 105,000 homes in the Muntinlupa areas of Alabang, Bayanan, Poblacion, Putatan, Tunasan and Ayala Alabang. The project is on schedule for completion by the end of May 2010. Maynilad's newly commissioned Villamor pumping station became operational last 29<sup>th</sup> April. The Villamor facility has a reservoir that can store up to 10 MLD of water and has the capacity to pump water to elevated parts of the southern portion of Maynilad's concession area.

#### MPTC: SUSTAINING RECORD HIGH AVERAGE DAILY TRAFFIC

MPTC realized Core Income of  $\clubsuit$  397 million for the first quarter of 2010. The increase in profitability was due to a 6% rise in average daily vehicle entries and longer average journeys. Promotion of the North as a tourist travel destination, election related activities and stable fuel prices contributed to the increase in traffic for the period. Reported Income, which includes exceptional, non-cash provisions relating to certain taxes, stood at  $\clubsuit$  326 million compared with  $\clubsuit$  312 million in 2009, an increase of 4%. The attributable profit contribution of MPTC to MPIC for the period amounted to  $\clubsuit$  399 million versus  $\clubsuit$  317 million in the first quarter of 2009.

In terms of tollways expansion, construction of Segment 8.1, a 2.7 kilometer stretch of tollroad from Mindanao Avenue to North Luzon Expressway ("NLEX") at Valenzuela, Bulacan is substantially complete and is scheduled to open by May 2010. Segment 9, a 2.4-kilometer expressway connecting NLEX Valenzuela to Balintawak along Mac Arthur Highway was inaugurated last 30<sup>th</sup> April. Construction is scheduled to start in the last quarter this year, assuming the requisite rights-of-way are acquired by the Government by that time. The detailed engineering design of the 5-kilometer Segment 10 connecting Balintawak to the Port Area in Manila, utilizing the PNR line, is in progress and will be completed by the third quarter this year. Finally, MPTC has submitted to the Department of Public Works and Highways an unsolicited proposal last 30<sup>th</sup> April for the Connector Road Project - a 13-kilometer four-lane totally elevated expressway connecting NLEX Port Area (Segment 10, described earlier) to SLEX/Skyway at Buendia Avenue, Makati City.

#### **HEALTHCARE: GROWING HOSPITAL CHAIN IN THE COUNTRY**

The Healthcare Group comprising Medical Doctors Inc ("MDI"), owner and operator of the Makati Medical Center, Colinas Verdes Hospital Managers Corporation ("CVHMC"), operator of the Cardinal Santos Medical Center and a wholly-owned subsidiary of MDI, and Davao Doctors Hospital (Clinica Hilario), Inc ("DDH"), owner and operator of Davao Doctors Hospital and Davao Doctors College, reported an aggregate Core Income of ₽ 111 million for the first quarter this year compared with ₽ 126 million last year, a decline of 12%. This decrease in Core Income was primarily caused by MDI's higher operating expenses arising from an increase in personnel, additional depreciation on MDI's new building and newly purchased equipment, as well as higher cost of utilities, supplies and contracted services.

Core Net Income at DDH decreased to  $\stackrel{\square}{=}$  32 million for 2010 versus  $\stackrel{\square}{=}$  37 million during the prior year, due to lower revenues from Davao Doctors College Inc. The hospital's Core Income was steady at  $\stackrel{\square}{=}$  11 million

On 4<sup>th</sup> May 2010, MPIC signed a Share Purchase Agreement with Torre Hermanos Agro-Industrial Enterprises Inc. to acquire a 51% shareholding in Riverside Medical Center Inc. ("RMCI"), the largest hospital in Bacolod City, Negros Occidental with 336 beds. RMCI will be the fourth premiere hospital to join MPIC's growing nationwide chain, now with an aggregate capacity in excess of 1,300 beds.

#### MANILA NORTH HARBOUR COMMENCES DEVELOPMENT PLANS

Manila North Harbour Port Inc ("MNHPI") the joint venture company of Harbour Centre Port Terminal Inc and MPIC formally took over and commenced the development, management, operation and maintenance of the Manila North Harbor for a period of twenty five (25) years. The ceremonial turn over rites led by the Philippine Ports Authority ("PPA") took place on 12<sup>th</sup> April 2010.

Immediately upon takeover, MNHPI resolved the following issues: (i) the voluntary release of ₱ 100 million as advance payment for the port workers' past service benefits; (ii) the payment of ₱ 42 million in concession fees to the PPA for the first quarter of 2010; (iii) early delivery of 159 units of port equipment, the number being 30% more than the contracted number of units stipulated by the PPA; and (iv) the absorption of 1,000 port workers together with preparation for the hiring of 5,000 to 10,000 more workers for the project.

The first phase of the port rehabilitation and development will take a year to complete, and will involve the retrofitting of the container yard at the North Harbor Marine slipway, the construction of the rubber-tired gantry crane lanes, and replacement of the paving block to ensure appropriate container stacking capability.

MNHPI incurred a start-up loss of  $\stackrel{\square}{=}$  63 million for the quarter.

#### THE MERALCO INVESTMENT: RECORDING INITIAL SIGNIFICANT CONTRIBUTIONS

On 1<sup>st</sup> March 2010, MPIC, Pilipino Telephone Corporation ("Piltel") and Beacon Electric Asset Holdings, Inc ("Beacon") entered into an Omnibus Agreement ("OA") whose aim was to rationalize and consolidate the Group's various shareholdings in Meralco. Beacon, formerly known as Rightlight Holdings, Inc, is a newly organized special purpose company established for the sole purpose of aggregating the respective shareholdings of MPIC and Piltel in Meralco. Under the OA, MPIC and Piltel have agreed to define their agreement in respect of, amongst other matters, the capitalization, organization, conduct of business and the extent of their

participation in the affairs of Beacon and through Beacon, their respective involvement in Meralco.

Pursuant to this OA, each of MPIC and Piltel has subscribed to 1,156.5 million common shares of Beacon, at a subscription price of  $\stackrel{1}{=}$  20 per share or a total of  $\stackrel{1}{=}$  23,130 million, giving MPIC and Piltel a 50% share each in the outstanding common shares of Beacon. In addition, MPIC has subscribed to 801 million shares of Beacon's preferred stock at a subscription price of  $\stackrel{1}{=}$  10 per share or a total of  $\stackrel{1}{=}$  8,010 million.

Concurrently with the subscription in Beacon shares, Beacon agreed to purchase 154.2 million and 163.6 million Meralco shares from Piltel and MPIC, respectively, for a consideration of P150 per share, or a total of P24,540 million for the MPIC Meralco shares and P23,130 million for the Piltel Meralco shares.

Under the OA, MPIC assigned its right to acquire a call option over 74.7 million common shares of Meralco then held by First Philippine Holdings Corporation ("FPHC"), or the Option Shares, to Beacon. As a result of this assignment, Beacon and FPHC have executed an Option Agreement dated 1<sup>st</sup> March 2010 pursuant to which FPHC granted the Call Option over the Option Shares to Beacon.

The consolidation of the relevant Meralco holdings into Beacon gave Beacon a 28.2% interest in Meralco, making it the single, largest shareholder of Meralco. This also allowed Beacon to access debt financing for additional purchases of Meralco shares, using the Meralco shares it holds as security.

On 30<sup>th</sup> March 2010, Beacon purchased an additional 74.7 million shares from FPHC in exercise of the Call Option described above, at a price of \$\mathbb{P}\$ 300 per share or a total purchase consideration of \$\mathbb{P}\$ 22,410 million. This brought the total ownership of Beacon in Meralco to 34.8% consisting of the following: (i) 74.7 million shares from FPHC upon exercise of the Call Option, representing 6.6% of Meralco's outstanding capital stock; (ii) 163.6 million shares from MPIC, representing 14.5% of Meralco; and (iii) 154.2 million shares from Piltel, representing 13.7% of Meralco.

For the first quarter of 2010, Meralco announced Core Income of  $\stackrel{\square}{=}$  1,980 million on higher energy sales and increased revenues.

#### **OUTLOOK FOR 2010**

"The first quarter results this year reflect a strong pace in revenue and profit growth across-the-board for our portfolio companies which started about a year ago," said MPIC Chairman Manuel V. Pangilinan. "On the basis of a strong operating performance of the group during the period, we are quite optimistic that prospects for 2010 remain attractive. On this basis, we are prepared to guide our Core Profitability for the year 2010 at ₽ 3.6 billion before Fair Value Adjustments, and Core Profitability at ₽ 3.0 billion after Fair Value Adjustments are made." concluded Pangilinan.

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This press release may contain some "forward-looking statements" that are subject to a number of risks and uncertainties that could affect MPIC's business and results of operations. Although MPIC believes that expectations reflected in any forward-looking statements are reasonable, it can give no guarantee of future performance, action or events.

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#### **About MPIC**

**Metro Pacific Investments Corporation** is a Philippine-based, publicly-listed, investment and management company with holdings in water distribution, tollroads, power distribution, healthcare and port development. Additional information on MPIC can be obtained online at <a href="https://www.mpic.com.ph">www.mpic.com.ph</a>.

## METRO PACIFIC INVESTMENTS CORPORATION AND SUBSIDIARIES

#### CONSOLIDATED STATEMENTS OF INCOME

(Amounts in Peso Thousands)

For the Three Months Ended 31 March	2010	2009
OPERATING REVENUES		
Water and sewerage services revenue	2,881,007	2,199,334
Toll fees	1,429,902	1,340,594
	4,310,909	3,539,928
COST OF SERVICES	(1,495,983)	(1,366,817)
GROSS PROFIT	2,814,926	2,173,111
GENERAL AND ADMINISTRATIVE EXPENSES	(705,618)	(613,282)
OTHER INCOME AND EXPENSES	· · · · · ·	
Construction revenue	2,460,049	823,508
Construction cost	(2,445,312)	(805,869)
Share in net earnings of associates and joint ventures - net	235,752	65,632
Foreign exchange (losses) gains - net	(15,573)	520,189
Interest income	208,328	134,542
Interest expenses	(1,184,307)	(917,250)
Other income	-	5,316
Other expenses	(153,056)	(9,385)
	(894,119)	(183,317)
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAX	1,215,189	1,376,512
(PROVISION FOR) BENEFIT FROM INCOME TAX		
Current	20,541	(2,158)
Deferred	(43,390)	(302,827)
	(22,849)	(304,985)
INCOME FROM CONTINUING OPERATIONS AFTER INCOME TAX	1,192,340	1,071,527
LOSS FROM DISCONTINUED OPERATIONS, NET OF TAX	-	(37,647)
NET INCOME	1,192,340	1,033,880
TET I TOOME	1,172,540	1,055,000
Net income (loss) attributable to:		
Owners of Parent Company from:		
Continuing operations	649,872	572,966
Discontinued operations	047,072	(21,180)
Discontinued operations	649,872	551,786
Non-controlling Interests	649,872 542,468	482,094
TOUR-CORE ORING THE COSTS		-
	1,192,340	1,033,880

#### EARNINGS PER SHARE

Basic Earnings per Share, Attributable to Owners of Parent Company (in centavos)		
Income from continuing operations	3.23	6.95
Loss from discontinued operations	-	(0.26)
	3.23	6.69
Diluted Earnings per Share, Attributable to Owners of Parent Company (in centavos) Income from continuing operations Loss from discontinued operations	3.23	6.43 (0.23)
	3.23	6.20

## METRO PACIFIC INVESTMENTS CORPORATION AND SUBSIDIARIES

#### CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(Amounts in Peso Thousands)

As at	31 March 2010	31 December 2009
	(Unaudited)	(Audited)
ASSETS		
Current assets		
Cash and cash equivalents	5,264,980	6,379,731
Short-term deposits	1,620,652	2,433,418
Receivables - net	1,761,982	13,475,300
Advances to contractors and consultants	468,039	527,571
Inventories - at cost	103,063	96,012
Real estate for sale	187,010	187,010
Noncurrent assets held for sale	329,570	329,570
Due from related parties	490,610	501,080
Available-for-sale financial assets	282,787	282,787
Other current assets	1,314,834	1,593,832
Total Current Assets	11,823,527	25,806,311
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Noncurrent Assets		
Investments in:		
Associates and joint ventures - at equity	34,804,159	27,370,023
Bonds	400,600	400,600
Goodwill	12,551,750	12,551,750
Due from related parties	65,569	65,569
Service concession assets - net	64,913,066	62,185,407
Property and equipment - net	632,526	634,405
Derivative assets	16,417	39,212
Deferred tax assets	214,992	214,992
Other noncurrent assets	196,536	131,566
Total Noncurrent Assets	113,795,615	103,593,524
	125,619,142	129,399,835
LIABILITIES AND EQUITY	120,015,112	12,,0,0,000
Current Liabilities		
Accounts payable and other current liabilities	7,949,891	7,532,438
Unearned toll revenues	27,618	21,135
Income tax payable	27,530	10,818
Current portion of:		
Provisions	850,266	555,640
Service concession fees payable	420,189	1,208,467
Long-term debts	815,261	958,095
Due to related parties	134,522	429,718
Deferred credits and other long-term liabilities	608,336	942,279
Total Current Liabilities	10,833,613	11,658,590

Noncurrent Liabilities		
Noncurrent portion of:		
Provisions	494,636	415,827
Service concession fees payable	8,896,043	9,071,673
Long-term debts	31,125,513	41,828,305
Deferred credits and other long-term liabilities	3,438,094	3,432,643
Due to related parties	6,600,000	-
Derivative liabilities	136,626	44,467
Deferred tax liabilities	2,660,396	2,672,692
Total Noncurrent Liabilities	53,351,308	57,465,607
Total Liabilities	64,184,921	69,124,197
Equity		
Capital stock	20,178,155	20,178,155
Additional paid-in capital	27,859,887	27,860,033
Other reserves	455,610	451,091
Retained earnings	3,535,808	2,885,936
Other comprehensive income reserve	(135,290)	(109,743)
Total equity attributable to owners of the Parent Company	51,894,170	51,265,472
Non-controlling Interests	9,540,051	9,010,166
Total Equity	61,434,221	60,275,638

125,619,142

129,399,835