

### FIRST PACIFIC COMPANY LIMITED

# **Press Release**

Friday, 29 April 2011

#### INDOFOOD'S FIRST QUARTER 2011 FINANCIAL RESULTS

The attached press release was released today in Jakarta by Indofood, in which the First Pacific Group holds an economic interest of 50.1 per cent.

Indofood is a leading Total Food Solutions company with operations in all stages of food manufacturing from the production of raw materials and their processing through to consumer products. It is based in Jakarta and is listed on the Indonesia Stock Exchange; its Consumer Branded Products subsidiary PT Indofood CBP Sukses Makmur Tbk is listed on the Indonesia Stock Exchange; and the two agribusiness subsidiaries, Indofood Agri Resources Ltd and PT PP London Sumatra Indonesia Tbk, are listed in Singapore and Indonesia, respectively. Through its four complementary strategic business groups, Indofood manufactures and distributes a wide range of food products: Consumer Branded Products (noodles, dairy, food seasonings, snack foods and nutrition and special foods), Bogasari (flour and pasta), Agribusiness (oil palm, rubber, sugar cane, cocoa and tea plantations, cooking oils, margarine and shortening) and Distribution.

Indofood is one of the world's largest instant noodle manufacturers by volume, one of the largest plantation companies by area and the largest flour miller in Indonesia. Indofood's flourmill in Jakarta is the largest in the world in terms of production capacity in one location. The company also has an extensive distribution network in Indonesia.

Further information on Indofood can be found at www.indofood.com.

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**Group Corporate Communications** 

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PRESS RELEASE

For Immediate Release

INDOFOOD'S FIRST QUARTER 2011 FINANCIAL RESULT

Jakarta, 29 APRIL 2011 - PT Indofood Sukses Makmur Tbk ("Indofood") today announced its

financial results for the first quarter ended March 31, 2011. Indofood recorded consolidated net

sales of Rp10.76 trillion, increased 15.6% from Rp9.31 trillion in the same quarter last year. All

Strategic Business Group ("Group"), namely Consumer Branded Products ("CBP"), Bogasari,

Agribusiness and Distribution registered healthy sales growth.

The CBP Group, which consists of Noodles, Dairy, Food Seasonings, Snack Foods, Nutrition &

Special Foods Divisions, recorded 8.3% total sales value growth, driven by the increase in

sales volume and average selling price. The CBP Group continued to be the highest contributor

to consolidated net sales, contributing 43%.

Total sales value of Bogasari Group increased 15.9% on the back of stronger volume and

higher flour price in conjunction with higher global wheat prices. Bogasari Group contributed

26% to consolidated net sales.

The Agribusiness Group continued to benefit from higher CPO and rubber prices. The higher

prices combined with increased production, as well as stronger edible oils and fats sales has

resulted in significant increase of 37.5% in the Group's total sales value. Contribution of

Agribusiness Group to consolidated net sales was 23%.

Distribution Group also recorded total sales value growth of 4.2%, partly due to higher sales of

CBP Group. Distribution Group contribution to consolidated net sales was 8%.

Accordingly, gross profit for the period increased 18.9% to Rp3.32 trillion from Rp2.80 trillion

and operating profit grew 32.0% to Rp1.77 trillion from Rp1.34 trillion. Gross margin and

operating margin improved to 30.9% and 16.5%, respectively. Net income attributable to the

equity holders of the parent company rose 16.4% to Rp735.6 billion from Rp631.9 billion. Core

profit increase to Rp726.4 billion from Rp581.4 billion in the same quarter last year.

PT INDOFOOD SUKSES MAKMUR THA

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Anthoni Salim, the President Director and Chief Executive Officer of Indofood, said: "We are very pleased that we started the year with solid performance. We will continue to capitalize on strength of our business model to sustain our performance."

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#### About PT Indofood Sukses Makmur Tbk

PT Indofood Sukses Makmur Tbk ("Indofood") (IDX: INDF) is a leading Total Food Solutions company with operations in all stages of food manufacturing from the production of raw materials and their processing through to consumer products on the retailer's shelf.

Indofood operates four complementary Strategic Business Groups, namely:

- Consumer Branded Products, its business activities are conducted by PT Indofood CBP Sukses Makmur Tbk ("ICBP"), which was listed on IDX since 7 October 2010.
   ICBP is one of the leading packaged food producers in Indonesia, with a wide range of packaged food products. ICBP brands are among the strongest brands with the most significant mindshare in Indonesia for consumer food brands.
- Bogasari, primarily a producer of wheat flour as well as pasta.
- Agribusiness, its business activities are concentrated in 2 publicly listed companies, Indofood Agri Resources Ltd., listed on the Singapore Stock Exchange, and PT PP London Sumatra Indonesia Tbk, listed on the Indonesia Stock Exchange. The group's business principal activities range from research and development, oil seed breeding and cultivation as well as refining, branding and marketing of cooking oil, margarine and shortening. In addition the Group is also involved in the cultivation and processing of rubber, sugar cane, cocoa and tea.
- Distribution, boasts the most extensive distribution network in Indonesia. It distributes
  the majority of ISM's and its subsidiaries' consumer products as well as third party
  products.

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## PT IND@FOOD SUKSES MAKMUR Tbk

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CONSOLIDATED STATEMENTS OF FINANCIAL POSITION MARCH 31, 2011, DECEMBER 31, 2010 AND JANUARY 1, 2010 (Expressed in Millions of Rupiah, except per Share Data) (UNAUDITED)

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE THREE MONTHS ENDED MARCH 31, 2011 AND 2010 (Expressed in Millions of Ruplah, except per Share Data) (UNAUDITED)

ASSETS		(erane		LIADULTICO AND FOULTY				(ONAODITED)		
A33E13		2010		LIABILITIES AND EQUITY	2010			2011	2010	
l	March 31, 2011	December 31	January 1		March 31, 2011	December 31	January 1		(Three Months)	(Three Months)
CURRENT ASSETS	Rp	Rp	Rp	CURRENT LIABILITIES	Rp	Rp	Rp		Rp	Rp
Cash and cash equivalents	10,398,630	10,439,353	4,474,830	Short-term bank loans and overdraft Trust receipts payable	2,189,289 1,356,135	2,360,484 1,760,829	5,017,603 363,756	NET SALES	10,761,188	9,308,593
Short-term investments	448,484	461,725	331,330	Accounts payable	.,,	.,,		COST OF GOODS SOLD	7,438,460	6,513,495
Accounts receivable				Trade Third parties	2,559,969	1,619,474	1,604,014	GROSS PROFIT	3,322,728	2,795,098
Trade				Related parties Non-trade	101,427	120,489	82,604	GROSS PROFIT	3,322,726	2,795,096
Third parties - net	2,518,133	2,245,977	1,843,516	Third parties	732,900	629,313	493,207	Selling and distribution expenses General and administrative expenses	(893,948) (638,873)	(767,774) (615,911)
Related parties	172,409	154,506	112,650	Related parties Accrued expenses	263,352 1,532,810	266,646 1,683,353	290,317 1,326,468	Other operating income	56,899	54,258
Non-trade				Taxes payable Current maturities of long-term debts	756,716	466,793	629,569	Other operating expenses	(74,657)	(123,146)
Third parties - net	249,755	157,064	226,786	Bank loans	973,099	947,928	1,331,737			
Related parties	131,129	128,726	113,522	Liability for purchases of fixed assets Finance lease liabilities	2,715 523	2,839 970	4,050 5,204	INCOME FROM OPERATIONS	1,772,149	1,342,525
Inventories - net	5,958,941	5,644,141	5,117,484	Total Current Liabilities	10,468,935	9,859,118	11,148,529	Finance income	113,785	151,962
Advances and deposits	576,789	326,284	253,832	NON-CURRENT LIABILITIES				Finance expenses	(221,773)	(323,129)
Prepaid taxes	225,966	214,822	271,422	Long-term debts - net of current maturities						
Future cane crop expenditures	213,481	179,578	112,613	Bank loans Bonds payable - net	4,671,245 4,283,383	4,960,094 4,282,995	6,242,949 4,313,910	PROFIT BEFORE INCOME TAX	1,664,161	1,171,358
Prepaid expenses and other current assets	188,406	125,818	109,256	Liability for purchases of fixed assets Finance lease liabilities	9,511 14	9,819 50	10,433 1,039			
				Total long-term debts	8,964,153	9,252,958	10,568,331	INCOME TAX BENEFIT/(EXPENSE) Current	(467,073)	(384,240)
Total Current Assets	21,082,123	20,077,994	12,967,241	Deferred tax liabilities - net	1,553,470	1,573,087	1,764,578	Deferred	31,901	55,599
Southeaute China Million Congo	( )		F	Estimated liabilities for employee benefits Other non-current liabilities	1,719,123 113,881	1,606,413 131,541	1,259,862 145,481	Income Tax Expense - Net	(435,172)	(328,641)
NON-CURRENT ASSETS				Total Non-current Liabilities	12,350,627	12,563,999	13,738,252	NET INCOME FOR THE PERIOD	1,228,989	842,717
Claims for tax refund	461,702	455,339	630,856	TOTAL LIABILITIES	22,819,562	22,423,117	24,886,781	Other comprehensive income:		
Plasma receivables - net	501,413	600,656	498,137	EQUITY				Foreign exchange differences arising from		
Deferred tax assets - net	508,923	492,514	348,599	Equity attributable to the Equity Holders of				financial statements translation Financial assets available for sale	(41,574) (13,241)	(35,403) (41,622)
Long-term investments	24,564	24,464	31,640	the Parent Company Capital stock - Rp100 par value per share				Other comprehensive income	(54,815)	(77,025)
Plantations				Authorized - 30,000,000,000 shares Issued and fully paid - 8,780,426,500 shares	878,043	878,043	878,043	5:34: 03-43-31 1:51 • 4:45 0:51 (4pt		
Mature plantations - net	4,327,163	4,000,320	3,692,003	Additional paid-in capital	1,497,733	1,497,733	1,497,733	TOTAL COMPREHENSIVE INCOME FOR THE PERIO	D 1,174,174	765,692
Immature plantations	1,660,926	1,915,420	2,027,025	Differences in values of restructuring transactions among entities under common control	(975,484)	(975,484)	(975,484)	Net income attributable to :	=======	
Fixed assets - net	12,050,738	11,737,142	10,796,021	Unrealized gains on investments in marketable securities - ne	t 361,177	371,538 5,945,575	250,167 1,507,588	Equity holders of the parent company Non - controlling interests	735,612 493,377	631,874 210,843
Deferred charges - net	638,941	627,767	494,288	Differences arising from changes in equities of Subsidiaries Foreign exchange differences arising from financial			101	Total	1,228,989	842,717
Goodwill - net	3,878,674	3,878,674	4,387,760	statements translation Retained earnings	(85,308)	(43,586)	5,880	Comprehensive income attributable to :		
Intangible asset - net	2,298,362	2,331,671	2,464,910	Appropriated	70,000	70,000	65,000	Equity holders of the parent company Non - controlling interests	680,991 493,183	554,849 210,843
Other non-current assets	1,403,278	1,133,994	2,044,473	Unappropriated Sub-total	9,776,464 17,466,621	9,040,852	6,926,568 10,155,495	Total	1,174,174	765,692
	<u> </u>	3.	· ·			-	-			
Total Non-current Assets	27,754,684	27,197,961	27,415,712	Non-controlling interests	8,550,624	8,068,167	5,340,677	BASIC EARNINGS PER SHARE	50000	65%
1	10		<u> </u>	TOTAL EQUITY	26,017,245	24,852,838	15,496,172	Income from Operations	202	153
TOTAL ASSETS	48,836,807	47,275,955	40,382,953	TOTAL LIABILITIES AND EQUITY	48,836,807	47,275,955	40,382,953	Net Income	84	72
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Notes: 1. Basic earnings per share is computed based on the weighted average number of issued and fully paid shares during the periods.

- 2. The foreign exchange rates used at March 31, 2011, December 31, 2010 and January 1, 2010 were Rp 8,709, Rp 8,991 and Rp 9,400, respectively, to US\$ 1.
- 3. Consolidated Statements of Financial Position and Consolidated Statements of Comprehensive Income have been prepared by incorporating the provision of several revised Statements of Financial Accounting Standards (PSAK), which become effective on January 1, 2011.
- 4. In accordance with PSAK No. 1 (Revised 2009) "Presentation of Financial Statements", the Consolidated Statement of Financial Position as of January 1, 2010 is presented in relation to the reclassification in the Consolidated Statements of Financial Position.

Jakarta, April 29, 2011

The Board of Directors

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