

Press Release

Wednesday, 30 October 2013

INDOFOOD FINANCIAL RESULTS FOR THE PERIOD ENDED 30 SEPTEMBER 2013

The attached press release was released today in Jakarta by Indofood, in which the First Pacific Group holds an economic interest of 50.1 per cent.

PT Indofood Sukses Makmur Tbk ("Indofood") is a leading Total Food Solutions company with operations in all stages of food manufacturing from the production of raw materials and their processing through to consumer products and distribution to wholesalers/retailers. It is based and listed in Jakarta: Indofood's Consumer Branded Products subsidiary PT Indofood CBP Sukses Makmur Tbk ("ICBP") and agribusiness subsidiaries PT Salim Ivomas Pratama Tbk ("SIMP") and PT PP London Sumatra Indonesia Tbk ("Lonsum") are also listed in Jakarta. Another agribusiness subsidiary, Indofood Agri Resources Ltd. ("IndoAgri"), is listed in Singapore. Through its four complementary strategic business groups, Indofood manufactures and distributes a wide range of food products: Consumer Branded Products ("CBP") (noodles, dairy, snack foods, food seasonings and nutrition and special foods), Bogasari (flour and pasta), Agribusiness (oil palm, rubber, sugar cane, cocoa and tea plantations, cooking oils, margarine and shortening) and Distribution.

Indofood is one of the world's largest wheat flour instant noodle manufacturers by volume, one of the largest plantation companies by area and the largest flour miller in Indonesia. Indofood also has an extensive distribution network.

Further information on Indofood can be found at www.indofood.com

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For Immediate Release



INDOFOOD FINANCIAL RESULTS FOR THE PERIOD ENDED 30 SEPTEMBER 2013

- Consolidated net sales grew 10.5% to Rp41.28 trillion
- Income from operations was Rp4.77 trillion
- Income for the period attributable to equity holders of the parent entity was Rp1.92 trillion
- Earnings per share ("EPS") was Rp219

Jakarta, 30 October 2013 – PT Indofood Sukses Makmur Tbk ("Indofood" or the "Company") today announced its financial results for the period ended 30 September 2013. As the end of September our stake in China Minzhong Food Corporation Limited (thereafter will be referred as "Minzhong Group") was 63.55%; hence its financial statement is consolidated into the Company's nine month result. In our financial results for the period of nine month we included sales and profitability of Minzhong Group for the month of September (one month).

Indofood reported consolidated net sales of Rp41.28 trillion, an increase of 10.5% from Rp37.36 trillion in the same period last year. In terms of contribution to Indofood's consolidated net sales, Consumer Branded Products ("CBP") Group continues to be the top contributor by contributing around 45%, while Bogasari, Agribusiness, Distribution and Minzhong contributed 26%, 20%, 8% and 1% respectively.

Total sales value of CBP Group, which mainly consists of Noodles, Dairy, Snack Foods, Food Seasonings and Nutrition & Special Foods Division grew 13.8%, primarily driven by higher volume in all main divisions within the Group and average selling price. Bogasari Group posted 18.1% increase in total sales value on higher average selling price as well as volume. Agribusiness Group recorded 9.3% decline in total sales value due to lower average selling prices of palm products and rubber, and further affected by lower sales of edible oils & fats. Distribution Group registered a total sales value growth of 16.3%, primarily due to higher sales of CBP Group. For the month of September Minzhong Group generated total sales value of Rp365.6 billion.

Gross profit for the period declined 2.8% to Rp10.03 trillion from Rp10.32 trillion for the same period of last year and gross margin declined 330 basis points to 24.3% on lower Gross Profit achieved by most

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business groups, due to higher salary, wages and employees benefits as well as utilities, higher raw material cost, as well as lower average selling price for Agribusiness Group. Income from operations declined 11.2% to Rp4.77 trillion from Rp5.36 trillion due to lower gross profit and higher operating expenses mainly higher salary, wages and employee benefits, freight and handling, as well as advertising and promotion expenses; operating margin declined to 11.5% from 14.4%. Income for the period attributable to equity holders of the parent entity declined by 24.6% to Rp1.92 trillion from Rp2.55 trillion mainly due to foreign exchange translation loss; net margin decreased to 4.7% from 6.8%. Excluding non recurring items and difference in foreign exchange, core profit, which reflects the underlying performance increased slightly by 0.9% to Rp2.57 trillion from Rp2.54 trillion on the same period last year.

Anthoni Salim, the President Director and Chief Executive Officer of Indofood, said: "We are pleased that Minzhong is now part of Indofood Group. Minzhong will strengthen and complement our business model, which will enhance our competitive advantage and position in the market."

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About PT Indofood Sukses Makmur Tbk

PT Indofood Sukses Makmur Tbk ("Indofood") (IDX : INDF) is a leading Total Food Solutions company with operations in all stages of food manufacturing from the production of raw materials and their processing through to consumer products on the market.

Indofood operates five Strategic Business Groups ("Group"), namely:

- Consumer Branded Products, its business activities are conducted by PT Indofood CBP Sukses Makmur Tbk ("ICBP"), which was listed on Indonesia Stock Exchange ("IDX") since 7 October 2010. ICBP is one of the leading packaged food producers in Indonesia, with a wide range of packaged food products. ICBP brands are among the strongest brands with the most significant mindshare in Indonesia for consumer food brands.
- Bogasari, primarily a producer of wheat flour as well as pasta. Its business operations are supported by shipping and packaging units.
- Agribusiness. The Group is led by Indofood Agri Resources Ltd. ("IndoAgri"), listed on the Singapore Stock Exchange. Both of IndoAgri's two operating subsidiaries PT Salim Ivomas Pratama Tbk and PT PP London Sumatra Indonesia Tbk are listed on the IDX. The Group's business principal activities range from research and development, seed breeding, oil palm cultivation and milling; as well as the production and marketing of branded cooking oils, margarine and shortening. In addition, the Group is also involved in the cultivation and processing of rubber, sugar cane as well as other crops.
- Distribution, which boasts the most extensive distribution network in Indonesia. It distributes the
 majority of Indofood's and its subsidiaries' consumer products as well as third-party products.



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INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION SEPTEMBER 30, 2013 (Expressed in Millions of Rupiah, Unless Otherwise Stated)								INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME NINE MONTH PERIOD ENDED SEPTEMBER 30, 2013 (Expressed in Millions of Rupiah, Unless Otherwise Stated)			INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS NINE MONTH PERIOD ENDED SEPTEMBER 30, 2013 (Expressed in Millions of Rupiah, Unless Otherwise Stated)		
ASSETS	September 30, 2013 (Unaudited)		January 1, 2012 / 2 December31, 2011 (As Restated) (Unaudited)	LIABILITIES AND EQUITY	September 30, 2013 (Unaudited)		January 1, 2012 / December 31, 2011 (As Restated) (Unaudited)	S	September 30, 2013 (Nine Months) (Unaudited)	September 30, 2012 (Nine Months) (As Restated) (Unaudited)		September 30, 2013 (Nine Months) (Unaudited)	September 30, 2012 (Nine Months) (As Restated) (Unaudited)
CURRENT ASSETS			J	LIABILITIES			1						
Cash and cash equivalents	14,984,805	13,345,881	13,055,188	CURRENT LIABILITIES Short-term bank loans and overdraft	6.663.805	2.613.840	2,842,973	NET SALES	41,279,123	37,359,009	CASH FLOWS FROM OPERATING ACTIVITIES Cash received from customers	41,075,618	37,360,303
Short-term investments	742,532	552,726	574,800	Trust receipts payable	4,224,565	3,856,065	2,160,600	COST OF GOODS SOLD	31,251,763	27,040,717	Cash paid to suppliers	(23,463,976)	(18,936,096)
Accounts receivable			1	Accounts payable Third parties	2,622,001	2,288,717	1,684,283	GROSS PROFIT	10,027,360	10,318,292	Payments for production and operating expenses Payments to employees	(8,961,674) (3,566,612)	(8,042,975) (3,009,499)
Trade			1	Related parties Other payable - Third parties	254,289 1.156.563	211,104 1,143,630	242,862 774,150				Cash generated from operations	5,083,356	7,371,733
Third parties - net	4,520,363	2,696,937	2,652,704	Accrued expenses	1,360,820	1,252,849	1,023,095	Selling and distribution expenses General and administrative expenses	(3,456,533) (2,255,847)	(2,986,974) (2,036,724)	Receipts of interest income Payments of interest expense	374,106 (750,115)	402,799 (704,013)
Related parties	430,205	339,888	342,798	Short-term employee benefits liability Taxes payable	564,011 489,018	621,265 317,874	516,046 418,048	Other operating income	739,983	310,869	Payments of taxes - net	(1,151,387)	(1,259,603)
Non-trade			1	Current maturities of long-term debts	(0.00 a constant)			Other operating expenses	(289,689)	(241,138)	Others receipts - net Net Cash Provided by Operating Activities	113,158 3,669,118	189,275 6,000,191
Third parties - net	337,743	385,191	393,645	Bank loans Bonds payable	823,610 1,607,793	491,524	1,039,225 1,962,558	INCOME FROM OPERATIONS	4,765,274	5,364,325	CASH FLOWS FROM INVESTING ACTIVITIES		
Related parties	227,169	219,383	364,881	Liability for purchases of fixed assets	10,144	8,334	6,309	Finance income	488,582	403,402	Proceeds from sale of fixed assets and		1
Inventories - net	7,832,725	7,786,166	6,547,161	Total Current Liabilities	19,776,619	12,805,202	12,670,149	Finance expenses Share in net income (losses) of associates	(2,081,494) 139,341	(736,346) (17,389)	other non-current assets Additions to fixed assets and plantations	66,431 (3,641,182)	43,342 (3,210,946)
Advances and deposits	1,990,752	393,212	305,810	1					2.25.02230.005		Aquisition of Subsidiaries net of cash acquired	(1,585,409)	
Prepaid taxes	486,866	176,537	119,958	NON-CURRENT LIABILITIES			1	INCOME BEFORE TAX	3,311,703	5,013,992	Investments in associates Advances for purchases of fixed assets	(935,522) (363,329)	(201,550) (220,418)
Future crop expenditures	200,356	122,141	148,949	Long-term debts - net of current maturities Bank loans	7.908.904	3.992.605	3.313.280	Income Tax Expense-Net	(844,202)	(1,206,122)	Sale of Subsidiary's shares to non-controlling	(000,020)	S 5 125
Prepaid expenses and other current assets	450,421	217,928	102,665	Bonds and Sukuk Ijarah payables	2,720,402	4,323,442	2,327,712	INCOME FOR THE PERIOD BEFORE	54 - 58		interests Net Cash Used in Investing Activities	(6,459,011)	12,712 (3,576,860)
				Liability for purchases of fixed assets Total long-term debts	43,236 10,672,542	37,780 8,353,827	33,575 5,674,567	PRO FORMA ADJUSTMENT	2,467,501	3,807,870		(0,400,011)	(0,010,000)
Total Current Assets	32,203,937	26,235,990	24,608,559						1 740		CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from short-term bank loans	5,816,090	850,530
				Deferred tax liabilities - net Due to related parties	1,312,881 408,631	1,362,434 342,720	1,470,720 298,606	Pro Forma Adjustment	1,749	(2,893)	Proceeds from long-term bank loans	3,524,989	696,721
NON-CURRENT ASSETS			1	Liabilities for employee benefits	2,613,214 51,427	2,292,950 92,037	1,925,036 75,643	INCOME FOR THE PERIOD	2,469,250	3,804,977	Capital contribution from non-controlling interest Payment of short-term bank loans	84,132 (2,886,082)	30,517 (1,609,986)
Claims for tax refund	163,220	518,238	480,747	Estimated liabilities for assets dismantling costs Other long-term payable	98,434			Other comprehensive income :			Payment of cash dividends	(1,624,379)	(1,536,575)
Plasma receivables - net	594,328	542,643	546,479	Total Non-current Liabilities	15,157,129	12,443,968	9,444,572	Unrealized gains (losses) on available-for-sale			Payment of cash dividends by Subsidiaries to non-controlling interests	(545,977)	(603,103)
Deferred tax assets - net	1,199,432	904,782	669,810	TOTAL LIABILITIES	34,933,748	25,249,170	22,114,721	financial assets Foreign exchange differences from	189,802	(54,288)	Payment of long-term bank loans	(542,846) (144,898)	(649,859) (18,795)
Long-term investments	1,361,123	295,565	86,219	EQUITY				financial statements translation	1,012,158	94,923	Purchase of treasury stock by a Subsidiary Payment of liability for purchases fixed assets	(144,898) (1,422)	(300)
Plantations				Equity attributable to the Equity Holders of the Parent Entity	2 2		1	Other comprehensive income	1,201,960	40,635	Proceed from issuance of Rupiah bonds VI - net Payment of Rupiah bonds IV		1,990,616 (1,964,000)
Mature plantations - net	4,753,643	4,933,229	4,510,700	Capital stock - Rp100 (full amount) par value per share Authorized - 30,000,000,000 shares			1				Net Cash Provided by/(Used in) Financing Activiti	ies 3,679,607	(2,814,234)
Immature plantations	2,543,936	1,988,650	1,881,244	Issued and fully paid - 8,780,426,500 shares Additional paid-in capital	878,043 522,249	878,043 522,249	878,043 522,249	TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	3,671,210	3,845,612	NET EFFECTS OF CHANGES IN EXCHANGE		
Industrial timber plantations - net	265,688	-	- /	Unrealized gains on available-for-sale financial assets	522,249 606,950	464,664	487,283	Income for the period attributable to :			RATES ON CASH AND CASH EQUIVALENTS	756,430	164,933
Fixed assets - net	21,290,575	15,805,224	12,941,630	Differences from changes in equity of subsidiaries and effects of transactions with non-controlling interests	6,557,814	6.524.586	6,520,486	Equity holders of the parent entity	1,922,110 547,140	2,549,957	NET INCREASE (DECREASE) IN CASH	540.0° HS	
Deferred charges - net	474,483	433,540	696,802	Foreign exchange differences from financial statements translation	844,298	74,337	(31,501)	Non-controlling interests Total	2,469,250	1,255,020 3,804,977	AND CASH EQUIVALENTS	1,646,144	(225,970)
Goodwill - net	3,939,704	3,878,674	3,878,674	Pro forma capital Retained earnings	-	(2,437)	(8,997)				CASH AND CASH EQUIVALENTS AT THE		
Intangible assets - net	1,965,266	2,065,195	2,198,433	Appropriated for general reserve	85,000	80,000	75,000	Total comprehensive income for the period attributable to :			BEGINNING OF PERIOD	13,220,486	13,012,337
Long-term prepayment	1,290,320	456,732	70,558	Unappropriated Sub-total	12,957,566 22,451,920	12,664,834 21,206,276	10,945,236 19,387,799	Equity holders of the parent entity	2,860,597	2,587,810	CASH AND CASH EQUIVALENTS AT THE ENDING OF THE PERIOD	14,866,630	12,786,367
Other non-current assets	1,467,137	1,330,943	1,146,095	Non-controlling Interests	16,127,124	12,933,959	12,213,430	Non-controlling interest Total	810,613 3,671,210	1,257,802 3,845,612	ENDING OF THE PENIOD	14,000,030	12,700,307
Total Non-current Assets	41,308,855	33,153,415	29,107,391	a strange source and the second se							Cash and cash equivalents consist of :	11 001 005	10.000 700
				TOTAL EQUITY	38,579,044	34,140,235	31,601,229	BASIC EARNINGS PER SHARE ATTRIBUTABLE TO THE EQUITY HOLDERS OF THE PARENT ENTITY		1	Cash and cash equivalents Overdraft	14,984,805 (118,175)	12,962,798 (176,431)
TOTAL ASSETS	73,512,792	59,389,405	53,715,950	TOTAL LIABILITIES AND EQUITY	73,512,792	59,389,405	53,715,950	(full amount)	219	290	Net	14,866,630	12,786,367
Notes: 1. The financial information as of September 30, 2013, December 31, 2012 and January 1, 2012/December 31, 2011, and for the nine month period ended September 30, 2013 and 2012 is unaudited. 2. Certain Information such as the Interim consolidated statements of changes in equity and notes to the Interim consolidated financial statements are not included in the Information presented above.									Jakar	Jakarta, October 30, 2013			

 Certain Information such as the Interim consolidated statements of changes in equity and notes to the Interim consolidated financial statements are not included in the Information presented above.
 The consolidated statement of financial position as of December 31, 2012 and January 1, 2012/December 31, 2011, and interim consolidated statements of comprehensive income for nine month period ended september 30, 2012 were restated due to business combination transaction involving entities under common control.

4. The foreign exchange rates used at September 30, 2013, December 31, 2012 and January 1, 2012/December 31, 2011 were Rp 11,613, Rp 9,670 and Rp9,068, respectively, to US\$ 1.

The Board of Directors PT IND@FOOD SUKSES MAKMUR Tbk

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