

Press Release

Wednesday, 30 October 2013

INDOFOOD FINANCIAL RESULTS FOR THE PERIOD ENDED 30 SEPTEMBER 2013

The attached press release was released today in Jakarta by Indofood, in which the First Pacific Group holds an economic interest of 50.1 per cent.

PT Indofood Sukses Makmur Tbk ("Indofood") is a leading Total Food Solutions company with operations in all stages of food manufacturing from the production of raw materials and their processing through to consumer products and distribution to wholesalers/retailers. It is based and listed in Jakarta: Indofood's Consumer Branded Products subsidiary PT Indofood CBP Sukses Makmur Tbk ("ICBP") and agribusiness subsidiaries PT Salim Ivomas Pratama Tbk ("SIMP") and PT PP London Sumatra Indonesia Tbk ("Lonsum") are also listed in Jakarta. Another agribusiness subsidiary, Indofood Agri Resources Ltd. ("IndoAgri"), is listed in Singapore. Through its four complementary strategic business groups, Indofood manufactures and distributes a wide range of food products: Consumer Branded Products ("CBP") (noodles, dairy, snack foods, food seasonings and nutrition and special foods), Bogasari (flour and pasta), Agribusiness (oil palm, rubber, sugar cane, cocoa and tea plantations, cooking oils, margarine and shortening) and Distribution.

Indofood is one of the world's largest wheat flour instant noodle manufacturers by volume, one of the largest plantation companies by area and the largest flour miller in Indonesia. Indofood also has an extensive distribution network.

Further information on Indofood can be found at www.indofood.com

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Group Corporate Communications

For Immediate Release



INDOFOOD FINANCIAL RESULTS FOR THE PERIOD ENDED 30 SEPTEMBER 2013

- Consolidated net sales grew 10.5% to Rp41.28 trillion
- Income from operations was Rp4.77 trillion
- Income for the period attributable to equity holders of the parent entity was Rp1.92 trillion
- Earnings per share ("EPS") was Rp219

Jakarta, 30 October 2013 – PT Indofood Sukses Makmur Tbk ("Indofood" or the "Company") today announced its financial results for the period ended 30 September 2013. As the end of September our stake in China Minzhong Food Corporation Limited (thereafter will be referred as "Minzhong Group") was 63.55%; hence its financial statement is consolidated into the Company's nine month result. In our financial results for the period of nine month we included sales and profitability of Minzhong Group for the month of September (one month).

Indofood reported consolidated net sales of Rp41.28 trillion, an increase of 10.5% from Rp37.36 trillion in the same period last year. In terms of contribution to Indofood's consolidated net sales, Consumer Branded Products ("CBP") Group continues to be the top contributor by contributing around 45%, while Bogasari, Agribusiness, Distribution and Minzhong contributed 26%, 20%, 8% and 1% respectively.

Total sales value of CBP Group, which mainly consists of Noodles, Dairy, Snack Foods, Food Seasonings and Nutrition & Special Foods Division grew 13.8%, primarily driven by higher volume in all main divisions within the Group and average selling price. Bogasari Group posted 18.1% increase in total sales value on higher average selling price as well as volume. Agribusiness Group recorded 9.3% decline in total sales value due to lower average selling prices of palm products and rubber, and further affected by lower sales of edible oils & fats. Distribution Group registered a total sales value growth of 16.3%, primarily due to higher sales of CBP Group. For the month of September Minzhong Group generated total sales value of Rp365.6 billion.

Gross profit for the period declined 2.8% to Rp10.03 trillion from Rp10.32 trillion for the same period of last year and gross margin declined 330 basis points to 24.3% on lower Gross Profit achieved by most

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business groups, due to higher salary, wages and employees benefits as well as utilities, higher raw material cost, as well as lower average selling price for Agribusiness Group. Income from operations declined 11.2% to Rp4.77 trillion from Rp5.36 trillion due to lower gross profit and higher operating expenses mainly higher salary, wages and employee benefits, freight and handling, as well as advertising and promotion expenses; operating margin declined to 11.5% from 14.4%. Income for the period attributable to equity holders of the parent entity declined by 24.6% to Rp1.92 trillion from Rp2.55 trillion mainly due to foreign exchange translation loss; net margin decreased to 4.7% from 6.8%. Excluding non recurring items and difference in foreign exchange, core profit, which reflects the underlying performance increased slightly by 0.9% to Rp2.57 trillion from Rp2.54 trillion on the same period last year.

Anthoni Salim, the President Director and Chief Executive Officer of Indofood, said: "We are pleased that Minzhong is now part of Indofood Group. Minzhong will strengthen and complement our business model, which will enhance our competitive advantage and position in the market."

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About PT Indofood Sukses Makmur Tbk

PT Indofood Sukses Makmur Tbk ("Indofood") (IDX : INDF) is a leading Total Food Solutions company with operations in all stages of food manufacturing from the production of raw materials and their processing through to consumer products on the market.

Indofood operates five Strategic Business Groups ("Group"), namely:

- Consumer Branded Products, its business activities are conducted by PT Indofood CBP Sukses Makmur Tbk ("ICBP"), which was listed on Indonesia Stock Exchange ("IDX") since 7 October 2010. ICBP is one of the leading packaged food producers in Indonesia, with a wide range of packaged food products. ICBP brands are among the strongest brands with the most significant mindshare in Indonesia for consumer food brands.
- Bogasari, primarily a producer of wheat flour as well as pasta. Its business operations are supported by shipping and packaging units.
- Agribusiness. The Group is led by Indofood Agri Resources Ltd. ("IndoAgri"), listed on the Singapore Stock Exchange. Both of IndoAgri's two operating subsidiaries PT Salim Ivomas Pratama Tbk and PT PP London Sumatra Indonesia Tbk are listed on the IDX. The Group's business principal activities range from research and development, seed breeding, oil palm cultivation and milling; as well as the production and marketing of branded cooking oils, margarine and shortening. In addition, the Group is also involved in the cultivation and processing of rubber, sugar cane as well as other crops.
- Distribution, which boasts the most extensive distribution network in Indonesia. It distributes the
 majority of Indofood's and its subsidiaries' consumer products as well as third-party products.



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|---|-----------------------------------|------------|---|--|-----------------------------------|-----------------------|--|---|--|---|---|--|---|
| INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION SEPTEMBER 30, 2013 (Expressed in Millions of Rupiah, Unless Otherwise Stated) | | | | | | | | INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME NINE MONTH PERIOD ENDED SEPTEMBER 30, 2013 (Expressed in Millions of Rupiah, Unless Otherwise Stated) | | | INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS NINE MONTH PERIOD ENDED SEPTEMBER 30, 2013 (Expressed in Millions of Rupiah, Unless Otherwise Stated) | | |
| ASSETS | September 30, 2013 (Unaudited) | | January 1, 2012 / 2 December31, 2011 (As Restated) (Unaudited) | LIABILITIES AND EQUITY | September 30, 2013 (Unaudited) | | January 1, 2012 / December 31, 2011 (As Restated) (Unaudited) | S | September 30, 2013 (Nine Months) (Unaudited) | September 30, 2012 (Nine Months) (As Restated) (Unaudited) | | September 30, 2013 (Nine Months) (Unaudited) | September 30, 2012 (Nine Months) (As Restated) (Unaudited) |
| CURRENT ASSETS | | | J | LIABILITIES | | | 1 | | | | | | |
| Cash and cash equivalents | 14,984,805 | 13,345,881 | 13,055,188 | CURRENT LIABILITIES Short-term bank loans and overdraft | 6.663.805 | 2.613.840 | 2,842,973 | NET SALES | 41,279,123 | 37,359,009 | CASH FLOWS FROM OPERATING ACTIVITIES Cash received from customers | 41,075,618 | 37,360,303 |
| Short-term investments | 742,532 | 552,726 | 574,800 | Trust receipts payable | 4,224,565 | 3,856,065 | 2,160,600 | COST OF GOODS SOLD | 31,251,763 | 27,040,717 | Cash paid to suppliers | (23,463,976) | (18,936,096) |
| Accounts receivable | | | 1 | Accounts payable Third parties | 2,622,001 | 2,288,717 | 1,684,283 | GROSS PROFIT | 10,027,360 | 10,318,292 | Payments for production and operating expenses Payments to employees | (8,961,674) (3,566,612) | (8,042,975) (3,009,499) |
| Trade | | | 1 | Related parties Other payable - Third parties | 254,289 1.156.563 | 211,104 1,143,630 | 242,862 774,150 | | | | Cash generated from operations | 5,083,356 | 7,371,733 |
| Third parties - net | 4,520,363 | 2,696,937 | 2,652,704 | Accrued expenses | 1,360,820 | 1,252,849 | 1,023,095 | Selling and distribution expenses General and administrative expenses | (3,456,533) (2,255,847) | (2,986,974) (2,036,724) | Receipts of interest income Payments of interest expense | 374,106 (750,115) | 402,799 (704,013) |
| Related parties | 430,205 | 339,888 | 342,798 | Short-term employee benefits liability Taxes payable | 564,011 489,018 | 621,265 317,874 | 516,046 418,048 | Other operating income | 739,983 | 310,869 | Payments of taxes - net | (1,151,387) | (1,259,603) |
| Non-trade | | | 1 | Current maturities of long-term debts | (0.00 a constant) | | | Other operating expenses | (289,689) | (241,138) | Others receipts - net Net Cash Provided by Operating Activities | 113,158 3,669,118 | 189,275 6,000,191 |
| Third parties - net | 337,743 | 385,191 | 393,645 | Bank loans Bonds payable | 823,610 1,607,793 | 491,524 | 1,039,225 1,962,558 | INCOME FROM OPERATIONS | 4,765,274 | 5,364,325 | CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Related parties | 227,169 | 219,383 | 364,881 | Liability for purchases of fixed assets | 10,144 | 8,334 | 6,309 | Finance income | 488,582 | 403,402 | Proceeds from sale of fixed assets and | | 1 |
| Inventories - net | 7,832,725 | 7,786,166 | 6,547,161 | Total Current Liabilities | 19,776,619 | 12,805,202 | 12,670,149 | Finance expenses Share in net income (losses) of associates | (2,081,494) 139,341 | (736,346) (17,389) | other non-current assets Additions to fixed assets and plantations | 66,431 (3,641,182) | 43,342 (3,210,946) |
| Advances and deposits | 1,990,752 | 393,212 | 305,810 | 1 | | | | | 2.25.02230.005 | | Aquisition of Subsidiaries net of cash acquired | (1,585,409) | |
| Prepaid taxes | 486,866 | 176,537 | 119,958 | NON-CURRENT LIABILITIES | | | 1 | INCOME BEFORE TAX | 3,311,703 | 5,013,992 | Investments in associates Advances for purchases of fixed assets | (935,522) (363,329) | (201,550) (220,418) |
| Future crop expenditures | 200,356 | 122,141 | 148,949 | Long-term debts - net of current maturities Bank loans | 7.908.904 | 3.992.605 | 3.313.280 | Income Tax Expense-Net | (844,202) | (1,206,122) | Sale of Subsidiary's shares to non-controlling | (000,020) | S 5 125 |
| Prepaid expenses and other current assets | 450,421 | 217,928 | 102,665 | Bonds and Sukuk Ijarah payables | 2,720,402 | 4,323,442 | 2,327,712 | INCOME FOR THE PERIOD BEFORE | 54 - 58 | | interests Net Cash Used in Investing Activities | (6,459,011) | 12,712 (3,576,860) |
| | | | | Liability for purchases of fixed assets Total long-term debts | 43,236 10,672,542 | 37,780 8,353,827 | 33,575 5,674,567 | PRO FORMA ADJUSTMENT | 2,467,501 | 3,807,870 | | (0,400,011) | (0,010,000) |
| Total Current Assets | 32,203,937 | 26,235,990 | 24,608,559 | | | | | | 1 740 | | CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from short-term bank loans | 5,816,090 | 850,530 |
| | | | | Deferred tax liabilities - net Due to related parties | 1,312,881 408,631 | 1,362,434 342,720 | 1,470,720 298,606 | Pro Forma Adjustment | 1,749 | (2,893) | Proceeds from long-term bank loans | 3,524,989 | 696,721 |
| NON-CURRENT ASSETS | | | 1 | Liabilities for employee benefits | 2,613,214 51,427 | 2,292,950 92,037 | 1,925,036 75,643 | INCOME FOR THE PERIOD | 2,469,250 | 3,804,977 | Capital contribution from non-controlling interest Payment of short-term bank loans | 84,132 (2,886,082) | 30,517 (1,609,986) |
| Claims for tax refund | 163,220 | 518,238 | 480,747 | Estimated liabilities for assets dismantling costs Other long-term payable | 98,434 | | | Other comprehensive income : | | | Payment of cash dividends | (1,624,379) | (1,536,575) |
| Plasma receivables - net | 594,328 | 542,643 | 546,479 | Total Non-current Liabilities | 15,157,129 | 12,443,968 | 9,444,572 | Unrealized gains (losses) on available-for-sale | | | Payment of cash dividends by Subsidiaries to non-controlling interests | (545,977) | (603,103) |
| Deferred tax assets - net | 1,199,432 | 904,782 | 669,810 | TOTAL LIABILITIES | 34,933,748 | 25,249,170 | 22,114,721 | financial assets Foreign exchange differences from | 189,802 | (54,288) | Payment of long-term bank loans | (542,846) (144,898) | (649,859) (18,795) |
| Long-term investments | 1,361,123 | 295,565 | 86,219 | EQUITY | | | | financial statements translation | 1,012,158 | 94,923 | Purchase of treasury stock by a Subsidiary Payment of liability for purchases fixed assets | (144,898) (1,422) | (300) |
| Plantations | | | | Equity attributable to the Equity Holders of the Parent Entity | 2 2 | | 1 | Other comprehensive income | 1,201,960 | 40,635 | Proceed from issuance of Rupiah bonds VI - net Payment of Rupiah bonds IV | | 1,990,616 (1,964,000) |
| Mature plantations - net | 4,753,643 | 4,933,229 | 4,510,700 | Capital stock - Rp100 (full amount) par value per share Authorized - 30,000,000,000 shares | | | 1 | | | | Net Cash Provided by/(Used in) Financing Activiti | ies 3,679,607 | (2,814,234) |
| Immature plantations | 2,543,936 | 1,988,650 | 1,881,244 | Issued and fully paid - 8,780,426,500 shares Additional paid-in capital | 878,043 522,249 | 878,043 522,249 | 878,043 522,249 | TOTAL COMPREHENSIVE INCOME FOR THE PERIOD | 3,671,210 | 3,845,612 | NET EFFECTS OF CHANGES IN EXCHANGE | | |
| Industrial timber plantations - net | 265,688 | - | - / | Unrealized gains on available-for-sale financial assets | 522,249 606,950 | 464,664 | 487,283 | Income for the period attributable to : | | | RATES ON CASH AND CASH EQUIVALENTS | 756,430 | 164,933 |
| Fixed assets - net | 21,290,575 | 15,805,224 | 12,941,630 | Differences from changes in equity of subsidiaries and effects of transactions with non-controlling interests | 6,557,814 | 6.524.586 | 6,520,486 | Equity holders of the parent entity | 1,922,110 547,140 | 2,549,957 | NET INCREASE (DECREASE) IN CASH | 540.0° HS | |
| Deferred charges - net | 474,483 | 433,540 | 696,802 | Foreign exchange differences from financial statements translation | 844,298 | 74,337 | (31,501) | Non-controlling interests Total | 2,469,250 | 1,255,020 3,804,977 | AND CASH EQUIVALENTS | 1,646,144 | (225,970) |
| Goodwill - net | 3,939,704 | 3,878,674 | 3,878,674 | Pro forma capital Retained earnings | - | (2,437) | (8,997) | | | | CASH AND CASH EQUIVALENTS AT THE | | |
| Intangible assets - net | 1,965,266 | 2,065,195 | 2,198,433 | Appropriated for general reserve | 85,000 | 80,000 | 75,000 | Total comprehensive income for the period attributable to : | | | BEGINNING OF PERIOD | 13,220,486 | 13,012,337 |
| Long-term prepayment | 1,290,320 | 456,732 | 70,558 | Unappropriated Sub-total | 12,957,566 22,451,920 | 12,664,834 21,206,276 | 10,945,236 19,387,799 | Equity holders of the parent entity | 2,860,597 | 2,587,810 | CASH AND CASH EQUIVALENTS AT THE ENDING OF THE PERIOD | 14,866,630 | 12,786,367 |
| Other non-current assets | 1,467,137 | 1,330,943 | 1,146,095 | Non-controlling Interests | 16,127,124 | 12,933,959 | 12,213,430 | Non-controlling interest Total | 810,613 3,671,210 | 1,257,802 3,845,612 | ENDING OF THE PENIOD | 14,000,030 | 12,700,307 |
| Total Non-current Assets | 41,308,855 | 33,153,415 | 29,107,391 | a strange source and the second se | | | | | | | Cash and cash equivalents consist of : | 11 001 005 | 10.000 700 |
| | | | | TOTAL EQUITY | 38,579,044 | 34,140,235 | 31,601,229 | BASIC EARNINGS PER SHARE ATTRIBUTABLE TO THE EQUITY HOLDERS OF THE PARENT ENTITY | | 1 | Cash and cash equivalents Overdraft | 14,984,805 (118,175) | 12,962,798 (176,431) |
| TOTAL ASSETS | 73,512,792 | 59,389,405 | 53,715,950 | TOTAL LIABILITIES AND EQUITY | 73,512,792 | 59,389,405 | 53,715,950 | (full amount) | 219 | 290 | Net | 14,866,630 | 12,786,367 |
| Notes: 1. The financial information as of September 30, 2013, December 31, 2012 and January 1, 2012/December 31, 2011, and for the nine month period ended September 30, 2013 and 2012 is unaudited. 2. Certain Information such as the Interim consolidated statements of changes in equity and notes to the Interim consolidated financial statements are not included in the Information presented above. | | | | | | | | | Jakar | Jakarta, October 30, 2013 | | | |

 Certain Information such as the Interim consolidated statements of changes in equity and notes to the Interim consolidated financial statements are not included in the Information presented above.
 The consolidated statement of financial position as of December 31, 2012 and January 1, 2012/December 31, 2011, and interim consolidated statements of comprehensive income for nine month period ended september 30, 2012 were restated due to business combination transaction involving entities under common control.

4. The foreign exchange rates used at September 30, 2013, December 31, 2012 and January 1, 2012/December 31, 2011 were Rp 11,613, Rp 9,670 and Rp9,068, respectively, to US\$ 1.

The Board of Directors PT IND@FOOD SUKSES MAKMUR Tbk

Indofood THE SYMBOL OF

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