

### FIRST PACIFIC COMPANY LIMITED 第一太平有限公司

(Incorporated with limited liability under the laws of Bermuda)

# **Press Release**

#### Monday, 28 March 2016

#### Indofood financial results for the year ended 31 December 2015

The attached press release was released today in Jakarta by PT Indofood Sukses Makmur Tbk ("Indofood", IDX: INDF), in which the First Pacific Group holds an economic interest of 50.1%.

Indofood is a leading Total Food Solutions company with operations in all stages of food manufacturing from the production of raw materials and their processing through to consumer products and distribution to the market. It is based and listed in Indonesia; its Consumer Branded Products subsidiary PT Indofood CBP Sukses Makmur Tbk and agribusiness subsidiaries PT Salim Ivomas Pratama Tbk and PT Perusahaan Perkebunan London Sumatra Indonesia Tbk are also listed in Indonesia. Two other subsidiaries, Indofood Agri Resources Ltd. and China Minzhong Food Corporation Limited, are listed in Singapore, and an agribusiness associate Roxas Holdings Inc. is listed in the Philippines. Through its five complementary Strategic Business groups, Indofood manufactures and distributes a wide range of food products: Consumer Branded Products (noodles, dairy, snack foods, food seasonings, nutrition and special foods, and non-alcoholic beverages), Bogasari (flour and pasta), Agribusiness (oil palm, rubber, sugar cane, cocoa and tea plantations, cooking oils, margarine and shortenings), Distribution and Cultivation & Processed Vegetables (fresh and processed vegetables).

Indofood is one of the world's largest manufacturer by volume of wheat-based instant noodles, one of the largest plantation companies by area and the largest flour miller in Indonesia. Indofood also has an extensive distribution network across Indonesia.

Further information on Indofood can be found at www.indofood.com

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#### PRESS RELEASE

For Immediate Release

#### INDOFOOD FINANCIAL RESULTS FOR THE YEAR ENDED 31 DECEMBER 2015

- Consolidated net sales was to Rp64.06 trillion
- Income from operations increased to Rp7.36 trillion
- Underlying performance, core profit was Rp3.56 trillion

Jakarta, 28 March 2016 – PT Indofood Sukses Makmur Tbk ("Indofood" or the "Company") today announced its financial results for the year ended 31 December 2015. Consolidated net sales grew 0.7% to Rp64.06 trillion from Rp63.59 trillion last year. The Company's Strategic Business Groups ("Group") namely Consumer Branded Products ("CBP"), Bogasari, Agribusiness, and Distribution Group contributed around 49%, 24%, 19% and 8% respectively.

Income from operations increased to Rp7.36 trillion from Rp7.32 trillion, while operating margin stabled at 11.5%. Income for the year attributable to the equity holders to the parent entity declined 24.7% to Rp2.97 trillion from Rp3.95 trillion and net margin declined to 4.6% from 6.2%, mainly attributable to unrealized foreign exchange losses due to rupiah depreciation. Without taking into account non-recurring items and difference in foreign exchange rate, core profit, which reflect the underlying performance, declined 9.8% to Rp3.56 trillion from Rp3.95 trillion.

Anthoni Salim, the President Director and Chief Executive Officer of Indofood, said: "Entering 2016, we are positive on the improvement in the macroeconomic climate, however we remain cautious of the possibility of the emergence of new challenges. We will continue to pursue sustainable growth, both organically and inorganically, while maintaining a healthy financial position."

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#### PT IND FOOD SUKSES MAKMUR Tbk

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#### About PT Indofood Sukses Makmur Tbk

Over the last two decades, Indofood has progressively transformed into a Total Food Solutions company with operations in all stages of food manufacturing, from the production of raw materials and their processing, to consumer products in the market. Today, it is renowned as a well-established company and a leading player in each business category in which it operates. In its business operations, Indofood capitalizes on economies of scale and a resilient business model with five complementary Strategic Business Groups ("Group"), namely:

• Consumer Branded Products ("CBP")

Supported by the strength of its product brands, the Group produces a diverse range of consumer branded products including noodles, dairy products, snack foods, food seasonings, nutritional and specialty foods, and beverages.

• Bogasari

The Group is primarily a producer of wheat flour as well as pasta, with business operations supported by its own shipping and packaging units.

Agribusiness

The Group's principal activities range from research and development, seed breeding, oil palm cultivation and milling, to the production and marketing of branded cooking oils, margarine and shortening. The Group also cultivates and processes rubber, sugar cane and other crops.

Distribution

With the most extensive distribution network in Indonesia, the Group distributes the majority of the consumer products manufactured by Indofood and its subsidiaries, as well as by third parties, to the market.

• Cultivation & Processed Vegetables

The Group manages an integrated demand-driven operation with wide-ranging cultivation and processing capabilities, and produces branded products.

#### For further information, please contact:

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## PT IND@FOOD SUKSES MAKMUR Tbk

AND ITS SUBSIDIARIES

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CONSOLIDATED STATEMENT OF FINANCIAL POSITION As of December 31, 2015 (Expressed in Millions of Ruplah, Unless Otherwise Stated)								CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME For the Year Ended December 31, 2015 (Expressed in Millions of Ruplah, Unless Otherwise Stated)			CONSOLIDATED STATEMENT OF CASH FLOWS For the Year Ended December 31, 2015 (Expressed in Millions of Rupiah, Unless Otherwise Stated)		
		December 31, 2014	January 1, 2014/ December 31, 2013			December 31, 2014	January 1, 2014/ December 31, 2013			2014			
ASSETS	December 31, 2015	(As Restated)	(As Restated)	LIABILITIES AND EQUITY	December 31, 2015	(As Restated)	(As Restated)		2015	(As Restated)		2015	2014
CURRENT ASSETS				LIABILITIES				CONTINUING OPERATIONS					
Cash and cash equivalents	13,076,076	14,157,619	13,666,194	CURRENT LIABILITIES	5.971.569	5.069,833	4.625,586	NET SALES	64,061,947	63,594,452	CASH FLOWS FROM OPERATING ACTIVITIES Cash received from customers	63.457.708	69,061,463
Time deposits			3,398,300	Short-term bank loans and overdraft Trust receipts payable	1,747,575	3,922,784	4,625,586	COST OF GOODS SOLD GROSS PROFIT	46,803,889 17,258,058	46,465,617 17,128,835	Cash paid to suppliers	(35,923,449)	(36,388,546)
Short-term investments	1,090,607	665,340	692,832	Trade payables	3.080.946	3,279,443	2 400 715	Colling and distribution expenses		(6,241,394)	Payments for production and operating expenses Payments to employees	(14,292,097)	(14,085,551) (6,101,960)
Accounts receivable				Third parties Related parties	503,958	539,400	3,400,715 277,135	Selling and distribution expenses General and administrative expenses	(6,885,612) (3,495,437)	(3,902,208)	Cash generated from operations	(5,964,581) 7,277,581	(6,101,960) 12,485,406
Trade				Other payables and deposit received - Third parties	1,589,265	1,274,315 2.084,729	1,172,720	Other operating income Other operating expenses	859,172	727,004 (392,617)	Receipts of interest income Payments of taxes - net	736,000 (2,333,641)	866,999 (2,398,644)
Third parties - net	3,522,553	3,001,157	4,360,898	Accrued expenses Short-term employee benefits liability	2,137,266 684,417	730,683	1,513,147 770,224	INCOME FROM OPERATIONS	(373,286) 7,362,895	7,319,620	Payments of interest expenses Others receipts (payments) - net	(1.512.087)	(1.628,172)
Related parties	733,261	553,910	375,733	Taxes payable	352,910	478,529	305,536	Finance income	599.170	692,581	Net Cash Provided by Operating Activities	45,760 4,213,613	9,269,318
Non-trade				Current maturities of long-term debts Bank loans	2,949,803	1,091,748	954,935	Finance expenses	(2,665,675)	(1,552,958)	CASH FLOWS FROM INVESTING ACTIVITIES		
Third parties	458,089	500,602	322,114	Bonds payable and Sukuk Ijarah payable	42,942	11.349	2,336,642	Share in net losses of associates	(334,306)	(119,058)	Proceeds from deposit received of disposal group classified as	005 047	
Related parties	402,707	302,755	208,269	Liability for purchases of fixed assets Liabilities directly associated with disposal group classified as helds for sale	6,046,887	4,176,022	11,111	INCOME BEFORE INCOME TAX AND FINAL TAX EXPENSE	4,962,084	6,340,185	held for sale and sale of long-term investments Dividend received from disposal group classified as held for sale	395,617 345,822	66,312
Inventories - net	7,627,360	8,446,349	8,160,539	Total Current Liabilities	25,107,538	22,658,835	19,471,309	Income Tax Expense	(1,730,371)	(1,855,939)	Proceeds from sale of fixed assets Additions to fixed assets and plantations	16,130 (3.540,744)	42,569 (4,749,421)
Advances and deposits	809,685	649,072	884,410	NON-CURRENT LIABILITIES				INCOME FOR THE YEAR FROM			Acquisition of Subsidiaries, net of cash acquired	(1,119,760)	(164,952)
Prepaid taxes	302,105	351,822	203,619	Long-term debts - net of current maturities				CONTINUING OPERATIONS	3,231,713	4,484,246	Payment of advances for projects and fixed assets Investment in associates	(1,078,175) (468,873)	(472,397) (239,075)
Future crop expenditures	165,308	161,819	143,896	Bank loans	12,889,330 3.989,156	12,826,553 3,985,409	13,294,577 1,993,227	A DISCONTINUED OPERATION			Capitalized future cane crop expenditures	(183,353) (32,569)	(217,487)
Prepaid expenses and other current assets	253,910	390,760	355,291	Bonds payable Liability for purchases of fixed assets	15,466	25,914	36,511	INCOME FOR THE YEAR FROM A DISCONTINUED OPERATION	477,788	745 040	Addition to short-term investment Investment in time deposits	(32,569)	(4,003,380)
Assets of disposal group classified as held for sa	le 14,375,084	11,832,922	· · · ·	Total long-term debts	16,893,952	16,837,876	15,324,315	solution design de la contracte		745,243	Addition to intangible assets Investment in convertible notes		(367,756)
Total Current Assets	42,816,745	41,014,127	32,772,095	Deferred tax liabilities - net	1,518,833	1.016.943	1,109,020	INCOME FOR THE YEAR	3,709,501	5,229,489	Net Cash Used in Investing Activities	(5,665,905)	(57,020) (10,162,607)
Statistication of the second second				Due to related parties	338,848	523,202	515,443	Other comprehensive income (losses)			CASH FLOWS FROM FINANCING ACTIVITIES		
NON-CURRENT ASSETS				Liabilities for employee benefits Estimated liabilities for assets dismantling costs	4,775,806 74,956	4,707,196 59,001	4,073,515 50,923	Items that will not be reclassified to profit or loss: Re-measurement gains (losses) of employees' benefit liabilities	311.665	(29,687)	Proceeds from short-term bank loans Proceeds from long-term bank loans	8,925,243 1,357,802	5,926,863 2,447,317
Claims for tax refund	261,934	457,440	,	Other long-term payable	74,850		136,166	Share of other comprehensive losses of associates, net of tax	(3,450)	(20,007)	Additional capital contributions from non-controlling shareholders'		
Plasma receivables - net	785,773	618,026	632,661	Advances for stock subscription from non-controlling interests	· ·	· ·	213,150	Items that may be reclassified to profit or loss:			to subsidiaries Proceeds of long-term borrowings from related parties	492,662 158,075	205,786
Deferred tax assets - net	2,083,290	1,742,851	1,415,894	Total Non-Current Liabilities	23,602,395	23,144,218	21,422,532	Unrealized gains (losses) on available-for-sale financial assets Exchange differences on translation of financial statements	392,698 759,668	(27,492) (324,233)	Payments of short-term bank loans	(6,837,891)	(3,805,066)
Long-term investments	1,898,233	1,877,887	1,573,095	TOTAL LIABILITIES	48,709,933	45,803,053	40,893,841	Share of other comprehensive losses of associates, net of tax	(173,187)	(74,928)	Payments of cash dividends Payments of long-term bank loans	(1,931,694) (1,441,240)	(1,246,821) (1,109,732)
Plantations	Comparished Statistics			1999 - Studiet Constant Cons				Fair value gains (losses) arising from cash flow hedges Other comprehensive income (losses) for the year, net of tax	(129,548) 1,157,846	(363,392)	Payments of long-term bank loans Payments of cash dividends by Subsidiaries to non-controlling interests	(576,828)	(487,811)
Mature plantations - net	5,193,423	5,116,106		EQUITY				TOTAL COMPREHENSIVE INCOME FOR THE YEAR	4,867,347	4,866,097	Purchase of treasury stock by a Subsidiary	(151,903)	(166,257)
Immature plantations	3,612,838	3,197,449		Capital stock - Rp100 (full amount) par value per share Authorized - 30.000.000.000 shares				Income for the year attributable to:			Payment of long-term borrowings to related parties Payment of liability for purchase of fixed assets	(122,600) (12,461)	(11,185)
Industrial timber plantations, net	281,726	279,221		Issued and fully paid - 8,780,426,500 shares	878,043	878,043	878,043	Equity holders of the parent entity Non-controlling interests	2,967,951 741,550	3,941,794 1,287,695	Proceeds from issuance of Rupiah bonds VII - net	(,,	1,989,645
Fixed assets - net	25,096,342	21,982,095	22,237,661	Additional paid-in capital Unrealized gains on available-for-sale financial assets	522,249 924,426	522,249 539,039	522,249 554.051	Total	3,709,501	5,229,489	Payment of Rupiah bonds V Net Cash Provided (used in) by Financing Activities	(140,835)	(2,340,000) 1,402,739
Investment property	42,188		-	Difference from changes in equity of Subsidiaries	and the second second	and the second second	Sec. Sec.	Total comprehensive income		Contraction of the local sector	NET EFFECTS OF CHANGES IN EXCHANGE		
Deferred charges - net	676,166	596,345		and effects of transactions with non-controlling interests Exchange differences on translation of financial statements	6,645,415 844,545	6,637,221 520,453	6,579,227 1,286,568	for the year attributable to :			RATES ON CASH AND CASH EQUIVALENTS	514,733	129,645
Goodwill	3,976,524	3,976,524		Reserve of disposal group classified as held for sale	627,333	387,359	-	Equity holders of the parent entity Non-controlling interests	4,066,347 801.000	3,569,608	NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS	(1,078,394)	639,095
Intangible assets - net	2,628,235	2,761,473		Retained earnings Appropriated for general reserve	95.000	90.000	85.000	Total	4,867,347	4,866,097	CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	14,040,435	13,518,710
Long-term prepayments	948,126	761,489	1,280,156 259,700	Unappropriated	16,732,340	15,530,036	12,886,831				CASH AND CASH EQUIVALENTS AT END OF YEAR	12,962,041	14,157,805
Advances for stock subscription in associate	1 500 002	1 000 010	1.	Equity Attributable to Equity Holders of the Parent Entity	27,269,351	25,104,400	22,791,969	BASIC EARNINGS PER SHARE FROM CONTINUING OPERATIONS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT ENTITY					
Other non-current assets Total Non-Current Assets	1,529,983 49,014,781	1,696,218 45,063,124		Non-controlling Interests	15,852,242	15,169,798	14,092,130	(full amount)	293	379	Cash and cash equivalents consist of:	12 076 076	14,157,619
Total Hole Out and Associa	40,014,701	40,000,124	40,000,040	TOTAL EQUITY	43,121,593	40,274,198	36,884,099	BASIC EARNINGS PER SHARE FROM A DISCONTINUED OPERATION ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT ENTITY	N	10	Cash and cash equivalents from continuing operation Cash and cash equivalents from discontinued operation Overdraft	13,076,076	117,370 (117,184)
TOTAL ASSETS	91,831,526	86,077,251	77,777,940	TOTAL LIABILITIES AND EQUITY	91,831,526	86,077,251	77,777,940	(full amount)	45	70	Net	12,962,041	14,157,805
Notes: 1. The financial information above is derived from the consolidated financial statements as of December 31, 2015 and for the year then ended, that have been audited by Public Accounting Firm Purwantono, Sungkoro & Surja, which in their report dated March 23, 2016 opined that the consolidated financial statements of PT Indolood Sukses Makmur Tbk and its subsidiaries (collectively referred to as the "Group") oresent fairly, in all material respects, the consolidated financial operformance and cash flows for the year then ended, in accordance with Indonesia Financial Accounting Standards.												016	

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Certain information such as consolidated statement of changes in equity and noted to the consolidated financial statements are not included in the information presented above.
 The foreign currency rates used at December 31, 2015, 2014 and January 1, 2014/December 31, 2013 were Rp13,795, Rp12,440 and Rp12,189 respectively, to US\$1.

The Board of Directors PT IND@FOOD SUKSES MAKMUR TEk



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