

# FIRST PACIFIC COMPANY LIMITED 第一太平有限公司

(Incorporated with limited liability under the laws of Bermuda)

## **Press Release**

Friday, 28 April 2017

#### **Indofood financial results for the period ended 31 March 2017**

The attached press release was released today in Jakarta by PT Indofood Sukses Makmur Tbk ("Indofood", IDX: INDF), in which the First Pacific Group holds an economic interest of 50.1%.

Indofood is a leading Total Food Solutions company with operations in all stages of food manufacturing from the production of raw materials and their processing through to the manufacture of consumer food products and their distribution to the market. It is based and listed in Indonesia while its Consumer Branded Products subsidiary PT Indofood CBP Sukses Makmur Tbk and agribusiness subsidiaries PT Salim Ivomas Pratama Tbk and PT Perusahaan Perkebunan London Sumatra Indonesia Tbk are also listed in Indonesia. Another subsidiary, Indofood Agri Resources Ltd. is listed in Singapore, and an agribusiness associate, Roxas Holdings, Inc. is listed in the Philippines.

Through its four complementary Strategic Business groups, Indofood manufactures and distributes a wide range of food products: Consumer Branded Products (noodles, dairy, snack foods, food seasonings, nutrition and special foods, and beverages), Bogasari (wheat flour and pasta), Agribusiness (oil palm, rubber, sugar cane, cocoa and tea plantations, cooking oils, margarine and shortenings) and Distribution.

Indofood is one of the world's largest manufacturers by volume of wheat-based instant noodles, one of the largest plantation companies by area and the largest flour miller in Indonesia. Indofood also has an extensive distribution network across Indonesia.

Further information on Indofood can be found at www.indofood.com

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**Group Corporate Communications** 

Indofood
THE SYMBOL OF QUALITY FOODS

PRESS RELEASE

For Immediate Release

INDOFOOD FINANCIAL RESULTS FOR THE PERIOD ENDED 31 MARCH 2017

Consolidated net sales grew 8.0% to Rp17.83 trillion

Income from operations increased 37.7% to Rp2.59 trillion

Income for the period attributable to the equity holders of the parent entity increased 11.0% to

Rp1.20 trillion

Jakarta, 28 April 2017 - PT Indofood Sukses Makmur Tbk ("Indofood" or the "Company") today announced

its financial results for the period ended 31 March 2017. Consolidated net sales grew 8.0% to Rp17.83 trillion

from Rp16.52 trillion in the same period last year. The Company's Strategic Business Groups ("Group")

namely Consumer Branded Products ("CBP"), Bogasari, Agribusiness, and Distribution Group contributed

around 50%, 21%, 22% and 7% respectively.

Income from operations increased 37.7% to Rp2.59 trillion from Rp1.88 trillion, while operating margin

expanded to 14.5%. Income for the period attributable to the equity holders of the parent entity increased

11.0% to Rp1.20 trillion from Rp1.09 trillion and net margin slightly improved to 6.8% from 6.6%. Core profit,

which reflects the underlying performance, increased 17.1% to Rp1.19 trillion from Rp1.01 trillion in the same

period last year.

Anthoni Salim, the President Director and Chief Executive Officer of Indofood, said: "We are pleased that we

have accelerated our sales and core profit growth in the first quarter of 2017. Amidst increasing competition

and weaker market demand, CBP Groups performance outpaced the growth in key food and beverage

categories. Our Agribusiness Group benefited from the increasing palm products' prices and the recovery in

CPO production."

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#### About PT Indofood Sukses Makmur Tbk

Over the last two decades, Indofood has progressively transformed into a Total Food Solutions company with operations in all stages of food manufacturing, from the production of raw materials and their processing, to consumer products in the market. Today, it is renowned as a well-established company and a leading player in each business category in which it operates. In its business operations, Indofood capitalizes on economies of scale and a resilient business model with four complementary Strategic Business Groups ("Group"), namely:

#### Consumer Branded Products ("CBP")

Supported by the strength of its product brands, the Group produces a diverse range of consumer branded products including noodles, dairy, snack foods, food seasonings, nutrition and special foods, and beverages.

#### Bogasari

The Group is primarily a producer of wheat flour as well as pasta, with business operations supported by its own shipping and packaging units.

#### Agribusiness

The Group's principal activities range from research and development, seed breeding, oil palm cultivation and milling, to the production and marketing of branded cooking oils, margarine and shortening. The Group also cultivates and processes rubber, sugar cane and other crops.

#### Distribution

With the most extensive distribution network in Indonesia, the Group distributes the majority of the consumer products manufactured by Indofood and its subsidiaries, as well as by third parties, to the market.

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### PT IND@FOOD SUKSES MAKMUR Tbk

INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION As of March 31, 2017 (Expressed in Millions of Ruplah, Unless Otherwise Stated) (UNAUDITED)				INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME For the Three Months Period Ended March 31, 2017 (Expressed in Millions of Ruplah, Unless Otherwise Stated) (UNAUDITED)		INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS For the Three Months Period Ended March 31, 2017 (Expressed in Millions of Rupiah, Unless Otherwise Stated) (UNAUDITED)		
ASSETS	March 31, 2017 December 31, 201	6 LIABILITIES AND EQUITY	March 31, 2017 December 31, 2016		2017 2016 (Three Months) (Three Months)	CASH FLOWS FROM OPERATING ACTIVITIES		2016 hree Months)
CURRENT ASSETS	61 61	LIABILITIES	<del></del>	CONTINUING OPERATIONS	ine so ine so	Cash received from customers		16,183,390
Cash and cash equivalents	13,302,450 13,362,236	CURRENT LIABILITIES		NET SALES	17,834,867 16,515,754	Cash paid to suppliers		(9,965,145)
Oddii dila oddii oquiralonid	TOJOURJTOU TOJOURJESU	Short-term bank loans and overdraft Trust receipts payable	7,341,833 5,697,745 424,760 1,218,864	COST OF GOODS SOLD GROSS PROFIT	12,464,326 5,370,541 11,901,597 4,614,157	Payments for production and operating expenses Payments to employees		(4,227,023) (1,131,155)
Short-term investments	682,603 534,138	Trade payables	new Marine and the college			Cash generated from operations	796,628	860,067
Accounts receivable		Third parties Related parties	2,683,650 2,964,533 657,997 573,340	Selling and distribution expenses General and administrative expenses	(1,919,200) (1,859,309) (890,096) (863,009)	Receipts of Interest income	155,747	148,781
Trade		Other payables and deposit received - Third parties	899,514 1,222,334	Other operating income	170,862 136,567	Payments of taxes - net Payments of interest expenses	(386,603) (298,296)	(152,906) (403,936)
Third parties - net	4,392,111 3,729,640	Accrued expenses Short-term employee benefits liability	2,112,971 2,260,066 1,280,721 824,778	Other operating expenses INCOME FROM OPERATIONS	(144,485)(149,518) 2,587,622	Others receipts (payment) - net	1,137	(21,120)
Related parties	885,326 887,206	Taxes payable	1,246,756 840,162	100 000		Net Cash Provided by Operating Activities	268,613	430,886
Non-trade	Amenda Santa Maria ana tao	Current maturities of long-term debts  Bank loans	1.200.110 1.608.077	Finance income Finance expenses	193,600 373,532 (324,127) (408,135)	97 91 8000		10.17,00.10
Third parties	236,291 216,638	Bonds payable	1,999,666 1,999,082	Final tax on interest income	(30,302) (35,165)			
Related parties	361,120 371,033	Liability for purchases of fixed assets	10,370 10,460	Share in net losses of associates	(69,980) (78,442)	CASH FLOWS FROM INVESTING ACTIVITIES		
Inventories - net	9,045,356 8,469,821	Total Current Liabilities	19,858,348 19,219,441	INCOME BEFORE INCOME TAX EXPENSE	2,356,813 1,730,678	Proceeds from sale of fixed assets	6,808	9,142
Advances and deposits	843,801 699,403	8		Income Tax Expense	(594,731) (468,232)	Additions to fixed assets and plantations  Payments of advances for projects and acquisition of fixed assets		(1,319,112) (95,989)
Prepaid taxes	380,190 320,384			INCOME FOR THE PERIOD FROM		Additions to investment	ts (582,856) (148,400)	(93,969)
Future crop expenditures	233,395 180,900	Long-term debts - net of current maturities Bank loans	9,697,803 9,889,092	CONTINUING OPERATIONS	1,762,082 1,262,446	Capitalized future cane crops expenditures	(33,988)	(27,914)
Prepaid expenses and other current assets	340,913 214,044	Bonds payable	1,994,710 1,994,160	A DISCONTINUED OPERATION		Acquisition of Subsidiaries, net of cash acquired		(54,992)
Total Current Assets	30,703,556 28,985,443	Liability for purchases of fixed assets	4,564 4,603	INCOME FOR THE PERIOD FROM	100 704	Net Cash Used in Investing Activities	(1,484,348)	(1,488,865)
		Total Long-term Debts	Service was all the service was a service of the	A DISCONTINUED OPERATION	100,784			1
<b>i</b>		Deferred tax liabilities - net	977,595 1,050,282	INCOME FOR THE PERIOD	1,762,082 1,363,230	CASH FLOWS FROM FINANCING ACTIVITIES		A STATE OF SECURITY
<u>                                     </u>		Due to related parties  Advance for stock subscription from non-controlling interest	548,099 542,099 142,100 83,300	Other comprehensive income (losses)		Proceeds from short-term bank loans Proceeds from long-term bank loans	3,350,066 304,422	3,155,783 1,755,804
NON-CURRENT ASSETS		Liabilities for employee benefits	5,508,167 5,360,277	Items that will not be reclassified to profit or loss;	(0.446) 40.074	Capital contribution and advance for stock subscription	304,422	1,755,604
Claims for tax refund	166,272 271,485		91,157 89,838	Re-measurement gains (losses) of employees' benefit liabilities Share of other comprehensive losses of associates, net of tax	(3,116) 12,874 (1,809) (3,080)	from non-controlling interests	102,835	1,038
Plasma receivables - net	1,066,211 1,064,600		18,964,195 19,013,651	Items that may be reclassified to profit or loss:	11. 1	Proceeds of long-term borrowings from related parties	6,000	121,640
Deferred tax assets - net	2,131,912 2,044,321	A CONTRACTOR OF STATE OF THE ST	38,822,543 38,233,092	Unrealized gains (losses) on available-for-sale financial assets Exchange differences on translation of financial statements	226,171 (144,992) (45,906) (106,449)	Payments of short-term bank loans Payments of long-term bank loans	(1,683,083) (888,747)	(3,281,658) (620,749)
Long-term investments	5,634,901 3,276,017	8		Share of other comprehensive income (losses) of associates, net of tax	(44,137) 8,965	Payments of cash dividends by subsidiaries to	(000,141)	(620,140)
Plantations	7972173465000 075767431	EQUITY		Fair value gains arising from cash flow hedges Other comprehensive income (losses) for the period, net of tax	- 230,273 131,203 (2,409)	non-controlling interests	(1,318)	[
Mature plantations - net	6,341,787 6,014,014	Capital stock - Rp 100 (full amount) par value per share		TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	1,893,285 1,360,821	Net Cash Provided by Financing Activities	1,190,175	1,131,858
Immature plantations	2,858,020 3,095,395	leaved and fully maid to 700 400 500 above	878,043 878,043	Income for the period attributable to :		NET EFFECTS OF CHANGES IN EXCHANGE		
Industrial timber plantations, net	284,181 284,162	Additional paid-in capital	283,732 283,732	Equity holders of the parent entity	1,204,891 1,085,540	RATES ON CASH AND CASH EQUIVALENTS	(34,226)	(171,557)
Fixed assets - net	25,697,839 25,701,913	Difference from the control of October 1971	851,221 707,446	Non-controlling interests Total	557,191 277,690 1,762,082 1,363,230		-	
Investment property	42,188 42,188	and effects of transactions with non-controlling interests	6,755,035 6,727,795	The state of the s	1)/ 02,002	NET DECREASE IN CASH AND CASH EQUIVALENTS	(59,786)	(97,678)
Deferred charges - net	666,674 627,998	B	863,333 871,186	Total comprehensive income for the period attributable to :		CASH AND CASH EQUIVALENTS AT THE BEGINNING		l'
Goodwill	3,976,524 3,976,524	Appropriated for general reserve	100,000 100,000	Equity holders of the parent entity	1,367,175 963,196	OF PERIOD	13,362,236	12,962,041
Intangible assets - net	2,296,688 2,329,997	Unappropriated Equity Attributable to Equity Holders of the Parent Entity	20,610,097 19,406,084 30,341,461 28,974,286	Non-controlling interests Total	526,110397,625 1,893,2851,360 821	CACH AND CACH FOLINGAL ENTS AT THE END OF BEDIOD	12 000 450	10 004 000
Long-term prepayments	1,033,510 981,204 1,797,229 3,479,254		15,533,488 14,967,137	100,000,4	1,000,000	CASH AND CASH EQUIVALENTS AT THE END OF PERIOD	13,302,450	12,864,363
Other non-current assets Total Non-current Assets	1,797,229 3,479,254 53,993,936 53,189,072			BASIC EARNINGS PER SHARE FROM CONTINUING OPERATIONS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT ENTITY (full amount)	137 114	Cash and cash equivalents consist of :		KARANCER 2000
Total Non-current Assets	53,993,936 53,169,072	TOTAL EQUITY	45,874,949 43,941,423		107 114	Cash and cash equivalents from countinuing operation	13,302,450	12,968,748
TOTAL ASSETS	84,697,492 82,174,515	TOTAL LIABILITIES AND EQUITY	84,697,492 82,174,515	BASIC EARNINGS PER SHARE FROM A DISCONTINUED OPERATION ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT ENTITY (full amount)	- 10	Overdraft Net	13,302,450	(104,385) 12,864,363
TOTAL ASSETS	64,097,492 62,174,515	TOTAL LIABILITIES AND EQUIT	04,037,432 02,174,313	ATTHIBUTABLE TO EQUITY HOLDERS OF THE PARENT ENTITY (TUII amount)		Net	13,302,450	12,004,303

Notes: 1. The financial information as of and for the three-month period ended March 31, 2017 and 2016 is unaudited.

2. The financial information as of December 31, 2016 is derived from the consolidated financial statements as of December 31, 2016 and for the year then ended, that have been audited by Public Accounting Firm Purwantono, Sungkoro & Surja, which in their report dated March 20, 2017 opined that the consolidated financial statements of PT Indofood Sukses Makmur Tbk and its subsidiaries (collectively referred to as the "Group") present fairly, in all material respects, the consolidated financial position of the Group as of December 31, 2016, and their consolidated financial performance and cash flows for the year then ended, in accordance with Indonesian Financial Accounting Standards.

3. Certain information such as consolidated statement of changes in equity and notes to the consolidated financial statements are not included in the information presented above.

INTERIM CONCOLURATED CTATEMENT OF FINANCIAL DOCUTION

4. The foreign exchange rates used at March 31, 2017 and December 31, 2016 were Rp13,321 and Rp13,436, respectively, to US\$1.

Jakarta, April 28, 2017

The Board of Directors PT IND@FOOD SUKSES MAKMUR THE