



# 第一拖拉机股份有限公司\*

## FIRST TRACTOR COMPANY LIMITED

(a joint stock company incorporated in The People's Republic of China with limited liability)

(Stock Code: 0038)

### Proxy Form for Attendance at the Annual General Meeting

I/We <sup>(Note 1)</sup> \_\_\_\_\_ of \_\_\_\_\_

being the registered holder(s) of <sup>(Note 2)</sup> \_\_\_\_\_ shares of RMB1.00 each in the share capital of First Tractor Company Limited (the “**Company**”), hereby appoint the Chairman of the Meeting or <sup>(Note 3)</sup> \_\_\_\_\_ of \_\_\_\_\_

as my/our proxy to attend and vote for me/us and on my/our behalf at the 2016 annual general meeting of the Company (the “**AGM**”) to be held at 2:15 p.m. on 13 June 2017 (Tuesday) at No. 154 Jianshe Road, Luoyang, Henan Province, the People’s Republic of China (the “**PRC**”) or any adjournment thereof to vote for me/us and in my/our name(s) as indicated below in respect of the following resolutions and other matters required to be dealt with at the AGM.

| ORDINARY RESOLUTIONS |  | For <sup>(Note 4)</sup> | Against <sup>(Note 4)</sup> | Abstention <sup>(Note 4)</sup> |
|----------------------|--|-------------------------|-----------------------------|--------------------------------|
| 1.                   | To consider and approve the report of the board (the “ <b>Board</b> ”) of directors (the “ <b>Directors</b> ”) of the Company for the year 2016.   |                         |                             |                                |
| 2.                   | To consider and approve the report of the supervisory committee of the Company for the year 2016.  |                         |                             |                                |
| 3.                   | To consider and approve the audited financial report of the Company for the year 2016.   |                         |                             |                                |
| 4.                   | To consider and approve the dividend distribution proposal of the Company for the year ended 31 December 2016.   |                         |                             |                                |
| 5.                   | To consider and approve the re-appointment of ShineWing Certified Public Accountants as the auditor of the Company’s financial report and the internal control auditor for the year 2017, and to authorize the Board of the Company to decide its remuneration with reference to the 2016 remuneration standard. |                         |                             |                                |
| 6.                   | To consider and approve the resolution in relation to provision of guarantees for the financial business for the Company’s products.   |                         |                             |                                |
| 7.                   | To consider and approve the resolution in relation to provision of guarantees by the Company for its subsidiaries, YTO (France) Agricultural Equipment Company Limited* and Luoyang Changxing Agricultural Machinery Company Limited*.   |                         |                             |                                |
| 8.                   | To consider and approve the resolution of the Company in relation to purchase of wealth management products with internal idle funds.  |                         |                             |                                |
| 9.                   | To consider and approve the increase in 2017 and 2018 annual cap amounts of the Material Procurement Agreement of the Company.   |                         |                             |                                |
| 10.                  | To consider and approve the increase in 2017 and 2018 annual cap amounts of the Sale of Goods Agreement of the Company.  |                         |                             |                                |
| 11.                  | To consider and approve the increase in 2017 and 2018 annual cap amounts of the Composite Services Agreement of the Company.   |                         |                             |                                |

| SPECIAL RESOLUTIONS |  | For <sup>(Note 4)</sup> | Against <sup>(Note 4)</sup> | Abstention <sup>(Note 4)</sup> |
|---------------------|--|-------------------------|-----------------------------|--------------------------------|
| 1.                  | To consider and approve the merger and absorption by the Company of its wholly-owned subsidiary, YTO (Luoyang) Drive Axle Company Limited*.  |                         |                             |                                |
| 2.                  | <p>To authorize the Board of the Company to repurchase H shares of the Company (the “<b>H Shares</b>”) subject to the following conditions:</p> <p>(a) subject to paragraphs (b), (c) and (d) below, during the Relevant Period (as defined in paragraph (e) below), the Board may exercise all the powers of the Company to repurchase H Shares in issue on The Stock Exchange of Hong Kong Limited (the “<b>Stock Exchange</b>”), subject to and in accordance with all applicable laws, rules and regulations and/or requirements of the governmental or regulatory body of securities in the PRC, the Stock Exchange or of any other governmental or regulatory body be and is approved;</p> <p>(b) the authorization to the Board in respect of the repurchase of H Shares includes but not limited to:</p> <p>(i) formulate and implement specific repurchase proposal, including but not limited to the repurchase price and repurchase amount, and decide the timing of repurchase and time limit;</p> <p>(ii) notify the creditor(s) of the Company and publish announcement(s) in accordance with the Company Law of the PRC and the Articles of Association of the Company;</p> <p>(iii) open offshore securities account and attend relevant registration procedures for foreign exchange;</p> <p>(iv) implement the relevant approval procedures pursuant to the requirements of the regulatory authorities and the listing places, and report to the China Securities Regulatory Commission;</p> <p>(v) attend the cancellation matters in respect of the repurchased shares, reduce the registered capital, amend the Articles of Association of the Company in relation to the total share capital amount and shareholding structure, and attend the relevant required domestic and overseas registration and reporting procedures; and</p> <p>(vi) execute and handle all other relevant documents and matters in relation to the share repurchase;</p> <p>(c) the aggregate nominal value of H Shares authorized to be repurchased pursuant to the approval in paragraph (a) above during the Relevant Period shall not exceed 10 per cent of the aggregate nominal value of H Shares in issue and having not been repurchased as at the date of the passing of this resolution;</p> |                         |                             |                                |

| <b>SPECIAL RESOLUTION</b> |   | <b>For</b> <small>(Note 4)</small> | <b>Against</b> <small>(Note 4)</small> | <b>Abstention</b> <small>(Note 4)</small> |
|---------------------------|---|------------------------------------|--|---|
| (d)                       | <p>the approval in paragraph (a) above shall be conditional upon:</p> <p>(i) the passing of a special resolution in the same terms as the resolution set out in this paragraph (except for this sub-paragraph (d)(i)) at the class meeting for holders of H Shares of the Company to be held on 13 June 2017 (or on such adjourned date as may be applicable) and at the class meeting for holders of A shares of the Company to be held on 13 June 2017 (or on such adjourned date as may be applicable); and</p> <p>(ii) the approval of the State Administration of Foreign Exchange of the PRC and/or any other regulatory authorities as may be required by the laws, rules and regulations of the PRC being obtained by the Company if appropriate;</p> |                                    |  |   |
| (e)                       | <p>for the purpose of this special resolution, “Relevant Period” means the period from the passing of this special resolution until whichever is the earlier of:</p> <p>(i) the conclusion of the next annual general meeting following the passing of this special resolution;</p> <p>(ii) the expiry of a period of twelve months following the passing of this special resolution; or</p> <p>(iii) the date on which the authority set out in this special resolution is revoked or varied by a special resolution of the shareholders of the Company in any general meeting or by a special resolution of holders of H Shares or holders of A shares of the Company at their respective class meetings.</p>   |                                    |  |   |

Date: \_\_\_\_\_

Signature (Notes 5 and 6): \_\_\_\_\_

*Notes:*

1. Please insert your full name and address in block capitals in the space provided.
2. Please insert the number and class of shares of the Company (“Shares”) to which this proxy form relates in the space provided. If a number is inserted, this proxy form will be deemed to relate only to those Shares. If not, this proxy form will be deemed to relate to all the Shares registered in your name (whether alone or jointly with others).
3. If any proxy other than the Chairman of the Meeting is preferred, strike out “the Chairman of the Meeting or” and insert the name and address of proxy desired in block capitals in the space provided. The proxy need not be a shareholder of the Company. If a proxy is attending the AGM on your behalf, such proxy shall produce his/her own identity proof.
4. If you wish to vote for a resolution, place a tick “✓” in the column marked “FOR”. If you wish to vote against a resolution, place a cross “X” in the column marked “AGAINST”. If you wish to abstain from voting on a resolution, place a “A” in the column marked “ABSTENTION”. If no indication is given, the proxy will vote at his/her discretion. Your proxy will also be entitled to vote at his/her discretion on any resolution properly put to the AGM other than those referred to in the notice(s) convening the AGM.
5. This proxy form must be signed by you or your attorney duly authorized in writing. Corporations must execute this proxy form under seal or by an attorney or by a duly authorized officer. In any event, the execution shall be made in accordance with the articles of association of such corporation or institution. If a legal representative is appointed to attend the AGM, such legal representative shall produce his/her own identity proof and a certified true copy of the resolution of the board of directors or other governing body of the corporation appointing the legal representative.
6. If this proxy form is signed by a person under a power of attorney or any other authority on your behalf, a notarially certified copy of that power of attorney or other authority must be deposited in the manner as mentioned in paragraph 7 below.
7. In order to be valid, this proxy form together with any power of attorney or other authority under which it is signed must be lodged with the Company’s registered address at No. 154 Jianshe Road, Luoyang, Henan Province, the PRC, or the Company’s H Shares registrar, Hong Kong Registrars Limited at Shops 1712-1716, 17/F., Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong in not less than 24 hours before the time scheduled for the holding of the AGM or any adjournment thereof.
8. Completion and deposit of this proxy form will not preclude you from attending and voting at the AGM should you so wish.
9. In the case of joint registered holders of any Shares, any one of such persons may vote at the AGM, either personally or by proxy, in respect of such Shares as if he/she was solely entitled thereto; but if more than one of such joint registered holders be present at the AGM, either personally or by proxy, that one of the said persons so present whose name stands first on the register of members of the Company in respect of such Shares shall be accepted to the exclusion of the votes of the other joint registered holders.
10. Unless otherwise indicated, capitalized terms used herein shall have the same meanings as those defined in the announcements of the Company dated 28 February 2017 and 28 March 2017 and the circular of the Company dated 26 April 2017.

\* *For identification purposes only*