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(a joint stock company incorporated in The People's Republic of China with limited liability)

(Stock Code: 0038)

# **2022 FIRST QUARTERLY REPORT**

#### **IMPORTANT NOTICE**

The board of directors, board of supervisors of the Company and its directors, supervisors and senior management warrant that there are no false information, misleading statements or material omissions contained in the quarterly report, and severally and jointly accept legal responsibility for the truthfulness, accuracy and completeness of the contents herein.

Person in charge of the Company, person in charge of the accounting function and head of the Accounting Department (person in charge of the accounting) have warranted the truthfulness, accuracy and completeness of the information of the financial statements in this quarterly report.

The first quarterly financial statements have not been audited.

# I. **DEFINITIONS**

| A Share                    | ordinary shares as approved by the CSRC which are<br>issued to domestic investors and qualified foreign<br>investors, traded on PRC stock exchanges, denominated,<br>subscribed for and traded in RMB          |
|----------------------------|--|
| Company                    | First Tractor Company Limited* (第一拖拉機股份有限<br>公司)   |
| CSRC                       | China Securities Regulatory Commission   |
| H Share                    | ordinary shares as approved by the CSRC which<br>are issued to foreign investors, and listed with the<br>approval of the Stock Exchange, denominated in RMB,<br>subscribed for and traded in Hong Kong dollars |
| SFC                        | Securities and Futures Commission of Hong Kong   |
| Shanghai Stock<br>Exchange | the Shanghai Stock Exchange  |
| SINOMACH Finance           | SINOMACH Finance Co., Ltd. (國機財務有限責任公司), a controlled company of the de facto controller of the Company  |
| Stock Exchange             | The Stock Exchange of Hong Kong Limited  |
| YTO                        | YTO Group Corporation (中國一拖集團有限公司), the controlling shareholder of the Company   |
| YTO Finance                | China YTO Group Finance Company Limited (中國一<br>拖集團財務有限責任公司), a controlled subsidiary of<br>the Company  |

## II. MAJOR FINANCIAL DATA

# (I) Major accounting data and financial indicator

Unit: Yuan Currency: RMB

| Item   |  | For the<br>Reporting<br>Period | Increase/<br>Decrease for<br>the Reporting<br>Period as<br>compared to the<br>corresponding<br>period of the<br>previous year<br>(%) |
|--|--|--------------------------------|--|
| Operating revenue  |  | 4,212,613,259.83               | 30.74  |
| Net profit attributable to shareholders of t               | the Company                              | 480,638,615.59                 | 23.79  |
| Net profit attributable to shareholders of                 | the Company                              |                                |  |
| after deduction of non-recurring profit of                 | or loss                                  | 450,718,935.19                 | 18.63  |
| Net cash flows from operating activities                   |  | 45,561,344.86                  | -76.51   |
| Basic earnings per share (Yuan/share)                      |  | 0.4277                         | 18.71  |
| Diluted earnings per share (Yuan/share)                    |  | 0.4277                         | 18.71  |
|  |  |                                | Increased by 0.75  |
| Weighted average return on net assets (%                   | )  | 8.52                           | percentage point   |
|  | As at th<br>end of th<br>Reporting Perio | e end of the                   | Increase/<br>Decrease as at<br>the end of the<br>Reporting Period<br>as compared to<br>the end of the<br>previous year<br>(%)        |
| Total assets   | 14,443,026,542.3                         | <b>3</b> 12,339,594,556.58     | 17.05  |
| Owners' equity attributable to shareholders of the Company | 5,877,999,551.6                          | <b>5</b> 5,402,078,873.33      | 8.81   |

#### (II) Non-recurring profit or loss items and amounts

Unit: Yuan Currency: RMB

| Item  | Amount for<br>the period | Explanation  |
|---|--------------------------|--|
| Profit or loss from disposal of non-current assets<br>Government grants credited to current profit or loss<br>(except for those which are closely related to<br>the Company's ordinary business, in accordance<br>with the PRC national policies and continuously<br>received in certain standard amounts and   | 159,562.86               |  |
| <ul> <li>quantities)</li> <li>Gain or loss on changes in fair value of held-for trading financial assets, derivative financial assets, trading financial liabilities, derivative financial liabilities, and investment income from disposal of trading financial assets, derivative financial assets, trading financial liabilities, derivative financial liabilities and other debt investments, other than effective hedging activities related to normal business operations of the Company</li> </ul> | 4,709,263.00             |  |
| Non-operating income and expenses other than those stated above   | 1,725,103.08             |  |
| Other profit and loss items that meet the definition of<br>non-recurring profit or loss   | · · ·                    | Mainly due to<br>the impacts of<br>the disposal of<br>subsidiaries |
| Less: Impact of income taxes<br>Effect of minority shareholders' interests (after   | 275,872.17               |  |
| tax)  | 359,395.32               |  |
| Total   | 29,919,680.40            |  |

There is no circumstance where the Company treated the non-recurring profit or loss items listed in the "Explanatory Announcement No. 1 on Information Disclosure by Public Issuers of Securities – Non-recurring Profit or Loss Items" as recurring profit or loss items

| Items                                    | Percentage<br>changes<br>(%) | Main reasons   |
|--|------------------------------|--|
| Operating revenue                        | 30.74                        | Year-on-year increase<br>in the sales volume<br>of major products of<br>the Company and the<br>year-on-year increase<br>in the operating<br>revenue during the<br>Reporting Period |
| Net cash flows from operating activities | -76.51                       | Year-on-year increase<br>in the cash outflows<br>of YTO Finance<br>generated from<br>operating activities<br>during the Reporting<br>Period  |

# (III) Changes in major accounting data, financial indicators and the reasons thereof

#### **III. INFORMATION OF SHAREHOLDERS**

# (I) Total number of shareholders of ordinary shares and shareholders of preference shares with restored voting rights and shareholdings of the top ten shareholders

|   |                          |  |                                      |  | Un                   | it: share |
|---|--------------------------|--|--------------------------------------|--|----------------------|-----------|
| Total number of shareholders of<br>ordinary shares as at the end of<br>the Reporting Period48 | 3,349 holders            | Including 48,024 holders<br>of A Shares and 325<br>holders of H shares | shares with                          | of shareholders<br>restored voting<br>Reporting Period | rights at the        | /         |
|   | Shareho                  | ldings of the top ten sha  | reholders                            |  |                      |           |
|   |                          |  |                                      | Number of shares held                                  | Shares p<br>marked o | 0         |
| Name of shareholders  | Nature of<br>shareholder |  | Percentage of<br>shareholding<br>(%) | with selling<br>restriction                            | Status of<br>shares  | Number    |
| YTO Group Corporation   | State-owned person       | legal 548,485,853  | 48.81                                | 137,795,275  | Nil                  | 0         |
| HKSCC NOMINEES LIMITED <sup>(Note 1)</sup>  | Overseas leg<br>person   | 388,193,319  | 34.55                                | 0  | Unknown              | /         |
| Hong Kong Securities Clearing Company<br>Limited <sup>(Note 2)</sup>                          | Overseas leg<br>person   | 4,352,227  | 0.39                                 | 0  | Unknown              | 1         |

# Shareholdings of the top ten shareholders

|   | Sharenolulligs o           | i the top ten sha | renoiuers                            | Number of shares held       | Shares pl<br>marked or | 0 /    |
|---|----------------------------|-------------------|--------------------------------------|-----------------------------|------------------------|--------|
| Name of shareholders  | Nature of<br>shareholders  |                   | Percentage of<br>shareholding<br>(%) | with selling<br>restriction | Status of<br>shares    | Number |
| Shenzhen Qianhai Huolan Assets<br>Management Co., Ltd. – Huolan<br>Yuanfang No. 1 Private Placement<br>Securities Investment Fund(深圳市前海<br>火藍資產管理有限公司-火藍遠方1號<br>私募證券投資基金) | Other                      | 2,348,200         | 0.21                                 | 0                           | Unknown                | 1      |
| Jiao Yanfeng (焦延峰)  | Domestic natural person    | 944,000           | 0.08                                 | 0                           | Unknown                | 1      |
|   | Domestic natural           |                   |                                      |                             |                        |        |
| Han Yujie (韓玉婕)   | person<br>Domestic natural | 797,200           | 0.07                                 | 0                           | Unknown                | 1      |
| Sun Jinlong (孫金龍)   | person<br>Domestic natural | 778,600           | 0.07                                 | 0                           | Unknown                | 1      |
| Qin Tao (秦濤)  | person                     | 774,400           | 0.07                                 | 0                           | Unknown                | 1      |
| Bank of Hangzhou Co., Ltd China<br>Merchants Ruitai 1-Year Holding Period<br>Hybrid Securities Investment Fund (杭州<br>銀行股份有限公司-招商瑞泰1年持有<br>期混合型證券投資基金)                    | Other                      | 772,000           | 0.07                                 | 0                           | Unknown                | 1      |
| Shen Jia (沈嘉)   | Domestic natural person    | 767,790           | 0.07                                 | 0                           | Unknown                | 1      |

| Shareholdings of the w   | op ten sharenoiders withou  |                                       | mber of shares                               |
|--|---|---------------------------------------|--|
| Name of shareholders   | Number of<br>circulating<br>shares held<br>without selling<br>restriction | Class                                 | Number                                       |
|  |   |                                       |  |
| YTO Group Corporation  | 410,690,578   | Ordinary shares<br>denominated in RMB | 410,690,578                                  |
| HKSCC NOMINEES LIMITED <sup>(Note 1)</sup>   | 388,193,319   | Overseas listed foreign shares        | 388,193,319                                  |
| Hong Kong Securities Clearing Company Limited <sup>(Note 2)</sup>  | 4,352,227   | Ordinary shares<br>denominated in RMB | 4,352,227                                    |
| Shenzhen Qianhai Huolan Assets Management Co., Ltd. –<br>Huolan Yuanfang No. 1 Private Placement Securities<br>Investment Fund(深圳市前海火藍資產管理有限公司–<br>火藍遠方1號私募證券投資基金) | 2,348,200   | Ordinary shares<br>denominated in RMB | 2,348,200                                    |
| Jiao Yanfeng (焦延峰)   | 944,000   | Ordinary shares<br>denominated in RMB | 944,000                                      |
| Han Yujie (韓玉婕)  | 797,200   | Ordinary shares<br>denominated in RMB | 797,200                                      |
| Sun Jinlong (孫金龍)  | 778,600   | Ordinary shares<br>denominated in RMB | 778,600                                      |
| Qin Tao (秦濤)   | 774,400   | Ordinary shares<br>denominated in RMB | 774,400                                      |
| Bank of Hangzhou Co., Ltd China Merchants Ruitai 1-Year<br>Holding Period Hybrid Securities Investment Fund (杭州<br>銀行股份有限公司-招商瑞泰1年持有期混合型證券投<br>資基金)                | 772,000   | Ordinary shares<br>denominated in RMB | 772,000                                      |
| Shen Jia (沈嘉)  | 767,790   | Ordinary shares<br>denominated in RMB | 767,790                                      |
| Explanation on connected relation or parties acting in concert of the aforesaid  |   |                                       | op ten shareholders<br>ntrolling shareholder |

without selling restrictions, YTO, the controlling shareholders of the Company, has no connected relationship with, nor is it a party acting in concert (as defined in the Administrative Measures on Acquisitions by Listed Companies) with, any other shareholders. The Company is not aware of any connected relationship among other shareholders, nor aware of any parties acting in concert among them as defined in the Administrative Measures on Acquisitions by Listed Companies.

Explanations on the participation of the top ten shareholders and the top ten shareholders without selling restrictions in financing securities and refinancing businesses (if any)

shareholders

*Note 1:* The overseas listed foreign shares held by HKSCC NOMINEES LIMITED are held on behalf of multiple customers;

N/A

*Note 2:* The ordinary shares dominated in RMB held by Hong Kong Securities Clearing Company Limited are held on behalf of overseas investors who held these shares via the Northbound Trading through the Shanghai-Hong Kong Stock Connect.

#### **IV. OTHER REMINDERS**

Other material information in relation to the operation of the Company during the Reporting Period that the investors should pay attention to

- 1. In January 2022, YTO (Luoyang) Flag Auto-Body Co., Ltd., a wholly-owned subsidiary of the Company, completed the transfer of 100% equity interest and underlying debts of Zhengzhou Sanzhen Machinery Equipment Co., Ltd. (鄭州三真機械設備有限公司), a wholly-owned subsidiary of YTO (Luoyang) Flag Auto-Body Co., Ltd., by listing on the China Beijing Equity Exchange. According to the relevant provisions of the Accounting Standards for Business Enterprises, Zhengzhou Sanzhen Machinery Equipment Co., Ltd. was no longer included in the scope of the Company's consolidated statements, and the impact of equity and debt transfer on the Company's profit and loss in the current period is RMB23.1 million. For details, please refer to the Announcement of YTO on the Resolution of the Thirtieth Meeting of the Eighth Session of the Board (《一拖股份第八屆董事會第 三十次會議決議公告》) published by the Company on the website of the Shanghai Stock Exchange on 26 August 2021.
- On 29 March 2022, the 36th meeting of the eighth session of the Board of the 2. Company considered and approved the Resolution regarding Restructuring and Integration of China YTO Group Finance Company Limited, agreed to implement the restructuring and integration of YTO Finance and SINOMACH Finance. For details, please refer to the Announcement on Resolutions of the 36th Meeting of the Eighth Session of the Board of YTO, the Announcement of YTO on Entering into the Framework Agreement on Restructuring and Integration of China YTO Group Finance Company Limited and SINOMACH Finance Co., Ltd. and Related Transactions, the Announcement of YTO on the Disposal of Assets by a Controlled Subsidiary and Related Transactions, the Announcement of First Tractor on Capital Increase in SINOMACH Finance Co., Ltd. and Related Transactions, and the Announcement of YTO on Dissolution and Logout of China YTO Group Finance Co., Ltd, a Controlled Subsidiary, and Related Transactions published by the Company on the website of the Shanghai Stock Exchange on 30 March 2022.

- 3. On 13 April 2022, the Company held the 2022 first extraordinary general meeting to elect directors of the ninth session of Board and non-staff representative supervisors of the ninth session of the supervisory committee. Staff representative supervisors of the ninth session of the supervisory committee were elected by the democratic management joint meeting of the staff representative committee of the Company. For details, please refer to the Announcement of YTO on the Resolutions of the 2022 First Extraordinary General Meeting (《一拖 股份2022年第一次臨時股東大會決議公告》) and the Announcement of YTO on the Election of Staff Representative Supervisors (《一拖 股份關於選舉職工監事的公告》) published by the Company on the website of the Shanghai Stock Exchange on 14 April 2021.
- 4. On 13 April 2022, the Company held the first meeting of the ninth session of Board to elect the Chairman, determine the composition of the special committees under the Board, and appoint the Company's general manager, deputy general manager, financial controller and secretary to the Board, etc., and held the first meeting of the ninth session of the supervisory committee on the same day to elect the chairman of the supervisory committee. For details, please refer to the Announcement of YTO on the Resolutions of the First Meeting of the Ninth Session of Board (《一拖股份第九屆董事會第一次會議決議公告》) and the Announcement of YTO on the Resolutions of the First Meeting of the Ninth Session of Supervisory Committee (《一拖股份第九屆監事會第一次會議決議公告》) published by the Company on the website of the Shanghai Stock Exchange on 14 April 2022.

## **V. QUARTERLY FINANCIAL STATEMENTS**

#### **Consolidated Balance Sheet**

31 March 2022

Prepared by: First Tractor Company Limited

Unit: Yuan Currency: RMB Audit type: unaudited

| Item  | 31 March<br>2022 | 31 December<br>2021 |
|---|------------------|---------------------|
| Current assets:                                     |                  |                     |
| Monetary Funds                                      | 3,627,351,855.09 | 3,243,399,611.65    |
| Settlement reserves for balance                     |                  |                     |
| Loans to banks and other financial institutions     | 23,320,000.00    | 23,320,000.00       |
| Financial assets held for trading                   | 1,230,286,473.44 | 1,038,970,988.74    |
| Derivative financial assets                         |                  |                     |
| Notes receivable                                    | 55,719,932.15    | 62,757,621.58       |
| Accounts receivable                                 | 1,326,300,744.77 | 301,661,736.48      |
| Receivables financing                               | 347,954,739.25   | 216,495,094.89      |
| Advances to suppliers                               | 266,276,811.15   | 242,712,324.09      |
| Premium receivables                                 |                  |                     |
| Reinsurance receivables                             |                  |                     |
| Reinsurance contract reserves receivable            |                  |                     |
| Other receivables                                   | 35,038,000.10    | 24,247,156.19       |
| Including: Interest receivable                      | 1,496.73         | 944.41              |
| Dividends receivable                                |                  |                     |
| Financial assets purchased with agreement to resale | 870,809,197.34   | 360,643,454.77      |
| Inventories   | 1,411,975,675.11 | 1,674,008,933.28    |
| Contract assets                                     |                  |                     |
| Assets classified as held for sale                  |                  |                     |
| Non-current assets due within one year              | 185,022,668.82   | 188,189,353.75      |
| Other current assets                                | 218,887,203.64   | 319,494,747.99      |
| Fotal current assets                                | 9,598,943,300.86 | 7,695,901,023.41    |

| Item                                    | 31 March<br>2022  | 31 December<br>2021 |
|---|-------------------|---------------------|
| Non-current assets:                     |                   |                     |
| Loans and advances to customers         | 1,139,559,456.14  | 891,754,953.83      |
| Debt investments                        |                   |                     |
| Other debt investments                  |                   |                     |
| Long-term receivables                   | 167,465,125.11    | 147,379,925.56      |
| Long-term equity investments            | 128,557,223.13    | 126,970,546.37      |
| Other investments in equity instruments | 4,839,048.00      | 4,839,048.00        |
| Other non-current financial assets      |                   |                     |
| Investment properties                   |                   |                     |
| Fixed assets                            | 2,389,038,204.64  | 2,465,981,510.01    |
| Construction in progress                | 104,002,664.20    | 79,246,144.63       |
| Productive biological assets            |                   |                     |
| Oil and gas assets                      |                   |                     |
| Right-of-use assets                     | 11,610,765.97     | 15,044,288.50       |
| Intangible assets                       | 733,576,061.46    | 750,855,986.17      |
| Research and development expenses       |                   |                     |
| Goodwill                                |                   |                     |
| Long-term unamortized expenses          | 60,347,887.76     | 61,059,040.71       |
| Deferred tax assets                     | 105,086,805.06    | 100,562,089.39      |
| Other non-current assets                |                   |                     |
| Total non-current assets                | 4,844,083,241.47  | 4,643,693,533.17    |
| Total assets                            | 14,443,026,542.33 | 12,339,594,556.58   |

| Item  | 31 March 2022    | 31 December<br>2021 |
|---|------------------|---------------------|
| Current liabilities:                                |                  |                     |
| Short-term loans                                    | 420,183,333.34   | 270,183,333.34      |
| Borrowings from central bank                        |                  |                     |
| Loans from banks and other financial institutes     |                  | 200,050,000.00      |
| Financial liabilities held for trading              |                  |                     |
| Derivative financial liabilities                    |                  |                     |
| Notes payable                                       | 1,137,064,054.65 | 1,429,974,406.92    |
| Accounts payable                                    | 3,041,255,672.42 | 2,005,338,697.27    |
| Advances from customers                             | 198,307.51       | 198,307.51          |
| Contact liabilities                                 | 197,176,388.51   | 580,385,482.01      |
| Funds from selling (out) and repurchasing financial |                  |                     |
| assets  | 10,984,722.21    | 11,759,888.55       |
| Receipts of deposits and deposits from other banks  | 1,840,113,615.05 | 741,565,080.73      |
| Brokerage for trading securities                    |                  |                     |
| Brokerage for consigning securities                 |                  |                     |
| Employee benefits payable                           | 83,415,200.50    | 94,183,174.20       |
| Taxes payables                                      | 26,173,244.04    | 16,547,128.41       |
| Other payables                                      | 239,095,647.58   | 264,862,718.59      |
| Including: Interest payable                         | 19,552,250.24    | 17,839,437.74       |
| Dividends payable                                   | 10,456,455.89    | 59,459,387.16       |
| Fee and commission payable                          |                  |                     |
| Reinsurance accounts payables                       |                  |                     |
| Liabilities classified as held for sale             |                  |                     |
| Non-current liabilities due within one year         | 10,033,067.32    | 13,333,158.50       |
| Other current liabilities                           | 499,507,807.31   | 262,766,044.87      |
| Total current liabilities                           | 7,505,201,060.44 | 5,891,147,420.90    |

| Item                              | 31 March<br>2022 | 31 December<br>2021 |
|-----------------------------------|------------------|---------------------|
| Non-current liabilities:          |                  |                     |
| Reserves for insurance contract   |                  |                     |
| Long-term loans                   | 120,300,000.00   | 110,000,000.00      |
| Bonds payable                     |                  |                     |
| Including: Preference shares      |                  |                     |
| Perpetual bond                    |                  |                     |
| Lease liabilities                 | 1,693,809.76     | 1,853,079.74        |
| Long-term payables                | 8,101,297.68     | 8,251,321.72        |
| Long-term employee salary payable | 57,802,347.71    | 57,802,347.71       |
| Estimated liabilities             | 1,962,613.99     | 1,962,613.99        |
| Deferred income                   | 135,722,399.55   | 138,045,711.55      |
| Deferred tax liabilities          | 147,804,381.50   | 148,308,914.30      |
| Other non-current liabilities     |                  |                     |
| Total non-current liabilities     | 473,386,850.19   | 466,223,989.01      |
| Total liabilities                 | 7,978,587,910.63 | 6,357,371,409.91    |

| Item  | 31 March<br>2022  | 31 December<br>2021             |
|---|-------------------|---------------------------------|
| <b>Owner's equity (or shareholder's equity):</b>                  |                   |                                 |
| Paid-up capital (or share capital)                                | 1,123,645,275.00  | 1,123,645,275.00                |
| Other equity instruments  |                   |                                 |
| Including: Preference shares                                      |                   |                                 |
| Perpetual bond  |                   |                                 |
| Capital reserves  | 2,655,849,996.00  | 2,655,849,996.00                |
| Less: Treasury shares   |                   |                                 |
| Other comprehensive income  | -16,919,596.69    | -11,710,421.44                  |
| Special reserves  | 3,957,005.10      | 3,465,767.12                    |
| Surplus reserves  | 501,495,783.59    | 501,495,783.59                  |
| General risk reserves   | 43,263,387.54     | 43,263,387.54                   |
| Retained earnings   | 1,566,707,701.11  | 1,086,069,085.52                |
| Total equity attributable to owners of the parent                 |                   |                                 |
| company (or shareholders' equity)                                 | 5,877,999,551.65  | 5,402,078,873.33                |
| Minority interests  | 586,439,080.05    | 580,144,273.34                  |
| Total owners' equity (or shareholder's equity)                    | 6,464,438,631.70  | 5,982,223,146.67                |
| Total liabilities and owners' equity<br>(or shareholder's equity) | 14,443,026,542.33 | 12,339,594,556.58               |
| Legal Representative: Chief Financial C<br>Liu Jiguo Su Ye        |                   | <i>ting Manager:</i><br>Weidong |

#### **Consolidated Income Statement**

January to March 2022

# Prepared by: First Tractor Company Limited

# Unit: Yuan Currency: RMB Audit type: unaudited

| Item  | First quarter<br>of 2022 | First quarter<br>of 2021 |
|---|--------------------------|--------------------------|
| I. Total operating revenue                      | 4,248,612,150.24         | 3,248,779,081.70         |
| Including: Operating revenue                    | 4,212,613,259.83         | 3,222,188,599.04         |
| Interest income                                 | 33,694,498.09            | 25,059,572.47            |
| Earned insurance premiums                       |                          |                          |
| Fees and commission                             | 2,304,392.32             | 1,530,910.19             |
| II. Total cost of operation                     | 3,746,451,588.44         | 2,846,532,932.41         |
| Including: Cost of operation                    | 3,521,662,495.65         | 2,619,064,214.23         |
| Interest expenses                               | 4,510,111.46             | 5,516,100.49             |
| Fees and commission expense                     | 89,024.89                | 131,748.11               |
| Refunded premiums                               |                          |                          |
| Net amount of compensation payout               |                          |                          |
| Net amount of reserves for reinsurance contract |                          |                          |
| Policy dividend payment                         |                          |                          |
| Reinsurance expenses                            |                          |                          |
| Taxes and surcharges                            | 12,094,041.69            | 12,624,851.94            |
| Selling expenses                                | 40,713,372.78            | 46,836,764.85            |
| Administrative expenses                         | 73,868,150.12            | 72,131,426.18            |
| Research and development expenses               | 87,553,444.60            | 83,958,853.23            |
| Financial expenses                              | 5,960,947.25             | 6,268,973.38             |
| Including: Interest expenses                    | 5,754,825.84             | 8,885,312.15             |
| Interest income                                 | 524,882.84               | 730,673.05               |

| Item  | First quarter<br>of 2022 | First quarter<br>of 2021 |
|---|--------------------------|--------------------------|
| Add: Other gains  | 4,922,209.13             | 5,877,690.07             |
| Investment income (Loss listed with "-")                                    | 30,109,857.85            | 4,668,815.14             |
| Including: Income from investments in                                       |                          | 2 520 100 04             |
| associates and joint ventures<br>Gains on derecognition of financial assets | 3,023,880.26             | 2,530,108.94             |
| measured at amortized cost  |                          |                          |
| Exchange gain (Loss listed with "-")  |                          |                          |
| Net gain on hedging exposure (Loss listed<br>with "-")                      |                          |                          |
| Gain arising from the changes in fair value                                 |                          |                          |
| (Loss listed with "-")  | 1,315,484.70             | 522,189.49               |
| Loss on credit impairment (Loss listed with "-")                            | -46,202,584.57           | -31,456,817.94           |
| Loss on impairment of assets (Loss listed                                   | -+0,202,30+.37           | -51,450,017.94           |
| with "-")   | -3,372,840.68            | 1,119,067.89             |
| Gain on disposal of assets (Loss listed with                                |                          |                          |
| "-")  | 159,562.86               | 3,224,682.06             |
| III. Operating profit (Loss listed with "-")                                | 489,092,251.09           | 386,201,776.00           |
| Add: Non-operating income   | 2,226,087.74             | 2,309,698.22             |
| Less: Non-operating expenses  | 452,984.66               | 1,832,951.81             |
| IV. Total profit (Total loss listed with "-")                               | 490,865,354.17           | 386,678,522.41           |
| Less: Income tax expenses   | 3,142,117.67             | -3,330,943.41            |
|   |                          |                          |
| V. Net profit (Net loss listed with "-")                                    | 487,723,236.50           | 390,009,465.82           |
| (I) Classification according to the continuity of operation                 |                          |                          |
| 1. Continuous operating net profit (Net loss                                |                          |                          |
| listed with "-")  | 487,723,236.50           | 390,009,465.82           |
| 2. Termination of net profit (Net loss listed                               |                          |                          |
| with "-")<br>(II) Classification according to ownership                     |                          |                          |
| 1. Net profit attributable to shareholders of                               |                          |                          |
| the parent company (Net loss listed   |                          |                          |
| with "-")   | 480,638,615.59           | 388,261,682.45           |
| 2. Non-controlling interests (Net loss listed                               | 7 684 636 61             | 1 7/7 702 27             |
| with "-")   | 7,084,620.91             | 1,747,783.37             |

| Item  | First quarter<br>of 2022 | First quarter<br>of 2021 |
|---|--------------------------|--------------------------|
| VI. Net other comprehensive income after tax<br>(I) Net other comprehensive income after  | -6,077,647.02            | -1,311,198.94            |
| <ul> <li>tax attributable to owners of the parent company</li> <li>1. Other comprehensive income that cannot be reclassified to profit or loss <ul> <li>(1) Changes of re-measurement of defined benefit plans</li> <li>(2) Other comprehensive income that cannot be reclassified into profit or loss under the equity method</li> <li>(3) Changes in fair value of other investment in equity instruments</li> <li>(4) Changes in fair value of the enterprise's own credit risks</li> </ul> </li> </ul>                    | -5,209,175.25            | -1,200,367.72            |
| <ol> <li>Other comprehensive income that will be reclassified to profit or loss         <ol> <li>Other comprehensive income that can be reclassified into profit or loss under the equity method</li> <li>Changes in fair value of other debt investments</li> <li>Amount of financial assets reclassified into other comprehensive income</li> <li>Provision for the credit impairment of other debt investments</li> <li>Reserves for cash flows hedges</li> <li>Difference of functional difference</li> </ol> </li> </ol> | -5,209,175.25            | -1,200,367.72            |
| <ul><li>(6) Differences on translation of foreign<br/>currency financial statements</li><li>(7) Others</li></ul>  | -5,209,175.25            | -1,200,367.72            |
| (II) Net other comprehensive income after tax attributable to minority interests  | -868,471.77              | -110,831.22              |

| Item  | First quarter<br>of 2022 | First quarter<br>of 2021 |
|---|--------------------------|--------------------------|
| VII. Total comprehensive income<br>(I) Total comprehensive income attributable to | 481,645,589.48           | 388,698,266.88           |
| owners of the parent company  | 475,429,440.34           | 387,061,314.73           |
| (II) Total comprehensive income attributable to minority interests                | 6,216,149.14             | 1,636,952.15             |
| VIII. Earnings per share:   |                          |                          |
| (I) Basic earnings per share (Yuan/share)   | 0.4277                   | 0.3603                   |
| (II) Diluted earnings per share (Yuan/share)                                      | 0.4277                   | 0.3603                   |

The net profit realized by the parties being absorbed prior to the business combinations under common control was RMB0 during the period and RMB0 for the previous period.

| Legal Representative: | Chief Financial Officer: | Accounting Manager: |
|-----------------------|--------------------------|---------------------|
| Liu Jiguo             | Su Ye                    | Yao Weidong         |

# **Consolidated Cash Flow Statement**

January to March 2022

## Prepared by: First Tractor Company Limited

Unit: Yuan Currency: RMB Audit type: unaudited

| Item  | First quarter<br>of 2022           | First quarter<br>of 2021           |
|---|------------------------------------|------------------------------------|
| I. Cash flows from operating activities:  |                                    |                                    |
| Cash received from sales of goods and rendering of services   | 2,463,776,078.94                   | 1,731,864,717.47                   |
| Net increase in deposits from customers and deposits<br>from other banks  | 1,097,848,608.76                   | -314,551,091.80                    |
| Net increase borrowings from central bank<br>Net increase in loans from other financial institutions<br>Cash from original insurance contract premium<br>Net cash from reinsurance business |                                    | -300,000,000.00                    |
| Net increase of insured deposit and investment<br>Interest, handling charges and commissions received   | 33,886,456.10                      | 24,676,323.43                      |
| Net increase in placement from banks and other<br>financial institution<br>Net increase in sales and repurchase operations<br>Net cash flows from brokerage trading                         | -200,000,000.00<br>-510,000,000.00 | 610,000,000.00                     |
| Refund of tax and levies  | 7,653,294.15                       | 75,676,123.13                      |
| Cash received relating to other operating activities  | 28,532,631.61                      | 23,390,366.40                      |
| Sub-total of cash inflows from operating activities   | 2,921,697,069.56                   | 1,851,056,438.63                   |
| Cash payments for goods purchased and services  |                                    |                                    |
| received<br>Net increase in loans and disbursement to customers   | 1,882,211,603.69<br>292,294,899.58 | 1,390,000,161.00<br>-42,843,417.57 |
| Net increase in deposits with central bank and<br>interbanks<br>Payments of claims for original insurance contracts   | 365,406,114.18                     | -12,582,797.41                     |
| Net increase in placements with banks and other financial institution   |                                    |                                    |
| Interest, handling charges and commissions paid<br>Cash paid for dividends of insurance policies  | 9,245,001.03                       | 2,842,237.48                       |
| Cash paid to and on behalf of employees   | 246,226,836.75                     | 219,100,497.85                     |
| Payments of taxes and surcharges<br>Cash paid relating to other operating activities  | 22,942,336.95<br>57,808,932.52     | 30,247,692.75<br>70,291,593.38     |
| Cash part relating to other operating activities  | 51,000,732.32                      | 10,271,373.30                      |
| Sub-total of cash outflows from operating activities  | 2,876,135,724.70                   | 1,657,055,967.48                   |
| Net cash flows from operating activities  | 45,561,344.86                      | 194,000,471.15                     |

| Item  | First quarter<br>of 2022 | First quarter<br>of 2021 |
|---|--------------------------|--------------------------|
| <b>II.</b> Cash flows from investment activities:<br>Cash received from return of investments | 1,201,000.00             | 2,383,696.57             |
| Cash received from investments income   | 4,112.65                 | 2,383,090.57             |
| Net cash received from disposals of fixed assets,   |                          | _,,                      |
| intangible assets and other long-term assets  | 418,670.00               | 3,051,101.20             |
| Net cash received from disposals of subsidiaries and  | (1 01( 227 50            | 0.00                     |
| other business units<br>Cash received relating to other investing activities                  | 61,016,327.59            | 0.00                     |
|   |                          |                          |
| Sub-total of cash inflows from investing activities   | 62,640,110.24            | 7,676,930.22             |
| Cash paid to acquire fixed assets, intangible assets and other long-term assets               | 29,978,533.95            | 42,900,662.77            |
| Cash paid for investments   | 190,001,000.00           | 420,001,000.00           |
| Net increase in pledged deposits  |                          |                          |
| Net cash paid to acquire subsidiaries and other business units                                |                          |                          |
| Cash paid relating to other investing activities  |                          |                          |
| Sub-total of cash outflows from investing activities  | 219,979,533.95           | 462,901,662.77           |
| Net cash flows from investing activities  | -157,339,423.71          | -455,224,732.55          |
| III. Cash flows from financing activities:  |                          |                          |
| Cash received from investment absorption  |                          | 697,999,997.00           |
| Including: Cash received by subsidiaries from   |                          |                          |
| investment absorption of minority   |                          |                          |
| interest<br>Cash received from borrowings   | 160,300,000.00           | 30,000,000.00            |
| Cash received relating to other financing activities  |                          |                          |
| Sub-total of cash inflows from financing activities   | 160,300,000.00           | 727,999,997.00           |

| Item   |                            | First quarter<br>of 2022 | First quarter<br>of 2021       |
|--|----------------------------|--------------------------|--------------------------------|
| Cash paid for settlement of borrow   |                            |                          | 380,100,000.00                 |
| Cash paid for dividends, profits ap<br>payments of interest  |                            | 52,377,791.64            | 6,076,383.09                   |
| Including: Dividends and profits pa<br>interests of subsidiari   |                            | 49,000,000.00            |                                |
| Cash paid relating to other financing  | ng activities              | 1,587,908.16             | 4,545,153.80                   |
| Sub-total of cash outflows from f  | inancing activities        | 53,965,699.80            | 390,721,536.89                 |
| Net cash flows from financing activities   |                            | 106,334,300.20           | 337,278,460.11                 |
| IV. Effect of changes in foreign exchanges and cash equivalents  | ange rate on cash          | -4,665,546.40            | -5,091,161.52                  |
| V. Net increase in cash and cash equivalents<br>Add: Cash and cash equivalents at the beginning of<br>the reporting period |                            | -10,109,325.05           | 70,963,037.19                  |
|  |                            | 2,146,767,725.61         | 1,416,825,910.58               |
| VI. Cash and cash equivalents at the end of the  |                            |                          |                                |
| reporting period   |                            | 2,136,658,400.56         | 1,487,788,947.77               |
| Legal Representative: Ch<br>Liu Jiguo  | ief Financial Off<br>Su Ye |                          | <i>ing Manager:</i><br>Weidong |
| By Order of the Board<br>FIRST TRACTOR COMPANY LIMITED <sup>3</sup>  |                            |                          |                                |

YU Lina

Company Secretary

Luoyang, the PRC 27 April 2022

As at the date of this announcement, the Board comprises Mr. Liu Jiguo (Chairman) as executive Director; Mr. Zhang Zhiyu, Mr. Fang Xianfa, Mr. Ma Zhihui as the non-executive Directors; and Mr. Edmund Sit, Mr. Wang Shumao and Mr. Xu Liyou as the independent non-executive Directors.

\* For identification purposes only