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(Incorporated in Bermuda with limited liability) (Stock Code: 00418)

CONTINUING CONNECTED TRANSACTIONS: THE NEW MASTER SALES AGREEMENT

THE NEW MASTER SALES AGREEMENT

Reference is made to the announcement of the Company dated 14 December 2012 and the circular of the Company dated 3 January 2013 in respect of the Master Sales Agreement entered into between Peking Founder and the Company. The Master Sales Agreement expired on 31 December 2015. As the Company intends to continue to carry out the transactions contemplated under the Master Sales Agreement, the Company entered into the New Master Sales Agreement with Peking Founder on 16 June 2016, which will become effective from the date on which Independent Shareholders' approval is obtained at the SGM to 31 December 2018.

LISTING RULES REQUIREMENTS

Peking Founder is the controlling shareholder of the Company indirectly holding approximately 30.60% of the issued share capital of the Company, and thus a connected person of the Company for the purposes of the Listing Rules. Accordingly, the transactions contemplated under the New Master Sales Agreement will constitute continuing connected transactions for the Company pursuant to Chapter 14A of the Listing Rules.

As one or more of the applicable percentage ratios pursuant to Rule 14.07 of the Listing Rules is more than 5%, the entering into of the New Master Sales Agreement and the transactions contemplated thereunder by the Company constitute non-exempt continuing connected transactions for the Company under the Listing Rules and are subject to the annual review, reporting and announcement requirements under the Listing Rules. In addition, both the New Master Sales Agreement and its proposed annual caps are subject to the approval by the Independent Shareholders under the Listing Rules.

SGM

The SGM will be convened at which a resolution will be proposed to seek the Independent Shareholders' approval by way of poll in relation to the New Master Sales Agreement and its proposed annual caps. Peking Founder, together with its associates, and all parties involved in or interested in the New Master Sales Agreement are required to abstain from voting with respect to the resolution for approving the New Master Sales Agreement and its proposed annual caps.

GENERAL

The Independent Board Committee comprising all the independent non-executive Directors, namely, Mr Li Fat Chung, Ms Wong Lam Kit Yee and Mr Fung Man Yin, Sammy has been established to consider the terms of the New Master Sales Agreement and its proposed annual caps, and to advise the Independent Shareholders as to whether the terms of the New Master Sales Agreement and its proposed annual caps are fair and reasonable and whether the transactions contemplated thereunder are in the interests of the Company and its shareholders as a whole. No member of the Independent Board Committee has any material interest in the New Master Sales Agreement.

China Industrial Securities International Capital Limited has been appointed as the independent financial adviser to advise the Independent Board Committee and the Independent Shareholders in respect of the New Master Sales Agreement and its proposed annual caps.

A circular containing, among others things, (i) details of the New Master Sales Agreement and its proposed annual caps; (ii) a letter of recommendation from the Independent Board Committee to the Independent Shareholders in respect of the New Master Sales Agreement and its proposed annual caps; (iii) a letter of advice from the independent financial adviser to the Independent Board Committee and the Independent Shareholders in respect of the New Master Sales Agreement and its proposed annual caps; and (iv) a notice convening the SGM, will be despatched to the shareholders of the Company on or before 8 July 2016 in accordance with the Listing Rules.

THE NEW MASTER SALES AGREEMENT

Reference is made to the announcement of the Company dated 14 December 2012 and the circular of the Company dated 3 January 2013 in respect of the Master Sales Agreement entered into between Peking Founder and the Company. The Master Sales Agreement expired on 31 December 2015. As the Company intends to continue to carry out the transactions contemplated under the Master Sales Agreement, the Company entered into the New Master Sales Agreement with Peking Founder on 16 June 2016, which will become effective from the date on which Independent Shareholders' approval is obtained at the SGM to 31 December 2018.

Pursuant to the New Master Sales Agreement, the Group should provide information products (including but not limited to software and hardware products as well as systems integration products) and hardware/ software development services as well as systems integration services to the Peking Founder Group.

Information products acquired by the Group from third party suppliers will be supplied by the Group to the Peking Founder Group at a price based on the rack rate payable by the Group to such suppliers, exclusive of any freight charges and tax payable, at the time of purchase of the relevant information products plus a 1.4% commission which is determined with reference to the level of administrative and logistics effort. In respect of the information products developed and supplied by the Group and other services provided by the Group to the Peking Founder Group, the Group will charge the Peking Founder Group with reference to the market price of such products and services at the relevant time of purchase. Further, the Peking Founder Group should bear all the freight charges, taxes and other relevant expenses in relation to the information products supplied to the Peking Founder Group. The information products and services provided by the Group will be used in the operation and business of the Peking Founder Group.

The tables below set out the historical figures and the annual caps under the Master Sales Agreement, and the proposed annual caps under the New Master Sales Agreement:

Historical figures and annual caps under the Master Sales Agreement

	Year ended	Year ended	Year ended
	31 December 2013	31 December 2014	31 December 2015
	RMB'million	RMB'million	RMB 'million
Actual sales (Audited)	29.0	28.9	10.7
Annual caps	360.0	463.3	586.7

Proposed annual caps under the New Master Sales Agreement

	Year ending	Year ending	Year ending
	31 December 2016	31 December 2017	31 December 2018
	RMB'million	RMB'million	RMB 'million
Proposed annual caps	46	55	67

The proposed annual caps under the New Master Sales Agreement set out above are determined based on the following:

- (a) the historical figures of the relevant transactions; and
- (b) the expected market conditions of the products and services to be supplied by the Group under the New Master Sales Agreement.

Reasons for and Benefits of the New Master Sales Agreement

The Directors believe that having a long-term customer such as the Peking Founder Group can effectively enhance the Group's financial performance. The Directors are of the opinion that the entering into of the New Master Sales Agreement with the proposed annual caps would encourage the Peking Founder Group to source such products and services from the Group and would therefore be beneficial to the Group.

The Directors (excluding the independent non-executive Directors who will provide their advice after having received the advice from the independent financial adviser) consider that the entering into of the New Master Sales Agreement is (i) in the ordinary and usual course of business of the Group; (ii) on normal commercial terms; and (iii) fair and reasonable, and in the interests of the Company and its shareholders as a whole. The Directors (excluding the independent non-executive Directors who will provide their advice after having received the advice from the independent financial adviser) are also of the view that the proposed annual caps under the New Master Sales Agreement for the three years ending 31 December 2018 are fair and reasonable, and in the interests of the Company and its shareholders as a whole.

INFORMATION OF THE GROUP

The Group is principally engaged in software development and provision of systems integration services relating to the media and non-media industries including financial institutions, enterprises and government departments. The Group purchases information hardware products for its customers in order to establish computer systems. It also provides software and hardware solutions to its customers as well as for use in its software development business.

INFORMATION ON PEKING FOUNDER GROUP

Peking Founder Group is principally engaged in securities trading and brokerage; the information technology industry, including software and system development for the publishing sector and various government bureaus and financial institutions and hardware manufacturing for personal computers, chips, circuit boards and other terminal equipment; and healthcare and pharmaceutical industry, including hospitals, pharmaceuticals, logistics, equipment leasing and hospital management.

LISTING RULES IMPLICATIONS

Peking Founder is the controlling shareholder of the Company indirectly holding approximately 30.60% of the issued share capital of the Company, and thus a connected person of the Company for the purposes of the Listing Rules. Accordingly, the transactions contemplated under the New Master Sales Agreement will constitute continuing connected transactions for the Company pursuant to Chapter 14A of the Listing Rules.

As one or more of the applicable percentage ratios pursuant to Rule 14.07 of the Listing Rules is more than 5%, the entering into of the New Master Sales Agreement and the transactions contemplated thereunder by the Company constitute non-exempt continuing connected transactions for the Company under the Listing Rules and are subject to the annual review, reporting and announcement requirements under the Listing Rules. In addition, both the New Master Sales Agreement and its proposed annual caps are subject to the approval by the Independent Shareholders under the Listing Rules.

Although the Master Sales Agreement expired on 31 December 2015, no transaction will be undertaken pursuant to the New Master Sales Agreement unless and until Independent Shareholders' approval will have been obtained at the SGM.

SGM

The SGM will be convened at which a resolution will be proposed to seek the Independent Shareholders' approval by way of poll in relation to the New Master Sales Agreement and its proposed annual caps. Peking Founder, being the controlling shareholder of the Company, together with its associates, and all parties involved in or interested in the New Master Sales Agreement are required to abstain from voting with respect to the resolution for approving the New Master Sales Agreement and its proposed annual caps.

GENERAL

As Professor Xiao Jian Guo is a director and the chief technical officer of Peking Founder, he has abstained from voting on the Board's resolution approving the transactions contemplated under the New Master Sales Agreement and its proposed annual caps. Except for the aforesaid, no other Director is considered to have a material interest in the New Master Sales Agreement.

The Independent Board Committee comprising all the independent non-executive Directors, namely Mr Li Fat Chung, Ms Wong Lam Kit Yee and Mr Fung Man Yin, Sammy has been established to consider the terms of the New Master Sales Agreement and its proposed annual caps and to advise the Independent Shareholders as to whether the terms of the New Master Sales Agreement and its proposed annual caps are fair and reasonable and whether the transactions contemplated thereunder are in the interests of the Company and its shareholders as a whole. No member of the Independent Board Committee has any material interest in the New Master Sales Agreement.

China Industrial Securities International Capital Limited has been appointed as the independent financial adviser to advise the Independent Board Committee and the Independent Shareholders in respect of the New Master Sales Agreement and its proposed annual caps.

A circular containing, among other things, (i) details of the New Master Sales Agreement and its proposed annual caps; (ii) a letter of recommendation from the Independent Board Committee to the Independent Shareholders in respect of the New Master Sales Agreement and its proposed annual caps; (iii) a letter of advice from the independent financial adviser to the Independent Board Committee and the Independent Shareholders in respect of the New Master Sales Agreement and its proposed annual caps;

caps; and (iv) a notice convening the SGM, will be despatched to the shareholders of the Company on or before 8 July 2016 in accordance with the Listing Rules.

DEFINITIONS

In this announcement, unless the context requires otherwise, the following terms shall have the meanings set out below:

"associates"	has the same meaning as ascribed thereto in the Listing Rules
"Board"	the board of Directors of the Company
"Company"	Founder Holdings Limited (方正控股有限公司*), a company incorporated in Bermuda with limited liability, the shares of which are listed on the main board of the Stock Exchange under the stock code 00418
"connected person(s)"	has the same meaning as ascribed thereto in the Listing Rules
"controlling shareholder"	has the same meaning as ascribed thereto in the Listing Rules
"Director(s)"	the directors of the Company
"Group"	the Company and its subsidiaries
"HK\$"	Hong Kong dollars, the lawful currency of Hong Kong
"Hong Kong"	The Hong Kong Special Administrative Region of the PRC
"Independent Board Committee"	an independent board committee of the Company comprising all of the three independent non-executive Directors, namely Mr Li Fat Chung, Ms Wong Lam Kit Yee and Mr Fung Man Yin, Sammy formed for the purpose of considering the terms of the New Master Sales Agreement and its proposed annual caps and advising and making recommendation to the Independent Shareholders as to how to vote at the SGM
"Independent Shareholders"	the shareholders of the Company other than Peking Founder and its associates
"Listing Rules"	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (as amended from time to time)

"Master Sales Agreement"	the agreement dated 14 December 2012 entered into between the Company and Peking Founder in relation to the sales of information products by the Group to the Peking Founder Group, the details of which were set out in the announcement of the Company dated 14 December 2012 and the circular of the Company dated 3 January 2013
"New Master Sales Agreement"	the new master sales agreement dated 16 June 2016 entered into between the Company and Peking Founder in relation to the sales of information products and the provision of hardware/software development services as well as systems integration services by the Group to the Peking Founder Group
"Peking Founder"	北大方正集團有限公司 (Peking University Founder Group Company Limited*), a company established in the PRC with limited liabilities, the controlling shareholder of the Company, which indirectly holds approximately 30.60% of the issued share capital of the Company
"Peking Founder Group"	Peking Founder and its subsidiaries
"PRC"	the People's Republic of China
"RMB"	Renminbi, the lawful currency of the PRC
"SGM"	the special general meeting of the Company to be convened and held for the Independent Shareholders to consider and approve if thought fit, the New Master Sales Agreement and its proposed annual caps
"Stock Exchange"	The Stock Exchange of Hong Kong Limited
"subsidiary"	has the same meaning as ascribed thereto in the Listing Rules
"··0/0"	per cent
	By order of the Board of Founder Holdings Limited

Founder Holdings Limited Xiao Jian Guo Chairman

Hong Kong, 16 June 2016

The exchange rate adopted in this announcement for illustration purpose only is RMB1.00 = HK\$1.20

As at the date of this announcement, the board of directors of the Company comprises executive directors of Professor Xiao Jian Guo (Chairman), Mr Shao Xing (President), Mr Liu Jian, Professor Yang Bin, Ms Zuo Jin and Ms Sun Min, and the independent non-executive directors of Mr Li Fat Chung, Ms Wong Lam Kit Yee and Mr Fung Man Yin, Sammy.

* For identification purpose only