

# CONTENTS

Corporate Information	2
Condensed Consolidated Statement of Profit or Loss	3
Condensed Consolidated Statement of Comprehensive Income	4
Condensed Consolidated Statement of Financial Position	5–6
Condensed Consolidated Statement of Changes in Equity	7–8
Condensed Consolidated Statement of Cash Flows	9–11
Notes to Condensed Consolidated Interim Financial Statements	12-24
Management Discussion and Analysis	25–32
Other Information	33–36

# CORPORATE INFORMATION

#### BOARD OF DIRECTORS

#### **Executive directors**

Mr Cheung Shuen Lung (Chairman) Mr Shao Xing (President) Mr Qi Zi Xin Mr Hu Bin

Ms Liao Hana

IVIS LIGO Flang

Mr Zhang Jian Guo

# Independent non-executive directors

Mr Chan Chung Kik, Lewis Mr Lau Ka Wing Mr Lai Nga Ming, Edmund

# **COMMITTEES**

#### **Audit Committee**

Mr Chan Chung Kik, Lewis *(Chairman)* Mr Lau Ka Wing Mr Lai Nga Ming, Edmund

#### **Remuneration Committee**

Mr Lau Ka Wing *(Chairman)* Mr Cheung Shuen Lung Mr Lai Nga Ming, Edmund

#### **Nomination Committee**

Mr Cheung Shuen Lung (Chairman) Mr Chan Chung Kik, Lewis Mr Lai Nga Ming, Edmund

# COMPANY SECRETARY

Ms Cheang Yee Wah Eva

# AUTHORISED REPRESENTATIVES

Mr Cheung Shuen Lung Mr Shao Xing

# **AUDITORS**

Ernst & Young
Certified Public Accountants
Registered Public Interest Entity Auditor

## LEGAL ADVISER

Freshfields Bruckhaus Deringer LLP

### REGISTERED OFFICE

Victoria Place, 5th Floor 31 Victoria Street Hamilton HM 10 Bermuda

# HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Unit 1408, 14th Floor Cable TV Tower 9 Hoi Shing Road Tsuen Wan New Territories Hong Kong

# SHARE REGISTRARS AND TRANSFER OFFICE

# Principal registrar and transfer office

MUFG Fund Services (Bermuda) Limited 4th floor North Cedar House 41 Cedar Avenue Hamilton HM 12 Bermuda

## Hong Kong branch share registrar and transfer office

Computershare Hong Kong Investor Services Limited Shops 1712–1716, 17th Floor, Hopewell Centre 183 Queen's Road East Hong Kong

### LISTING INFORMATION

Main board of The Stock Exchange of Hong Kong Limited Stock code: 00418 Board lot: 2,000 shares

### COMPANY WEBSITE

www.irasia.com/listco/hk/founder

# INTERIM RESULTS

The board of directors (the "Board") of Founder Holdings Limited (the "Company") presents the unaudited condensed consolidated interim financial statements of the Company and its subsidiaries (collectively the "Group") for the six months ended 30 June 2022, together with the comparative figures for the corresponding period in 2021. The condensed consolidated interim financial statements have not been audited, but have been reviewed by the audit committee of the Company.

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

FOR THE SIX MONTHS ENDED 30 JUNE 2022

#### For the six months ended 30 June

		TOT THE SIX INSTITUTE	0.1404 00 20110
		2022	2021
		(Unaudited)	(Unaudited)
	NOTES	HK\$'000	HK\$'000
REVENUE	3	323,193	454,747
Cost of sales		(169,181)	(247,244)
Gross profit		154,012	207,503
·			
Other income and gains	4	20,749	27,104
Selling and distribution expenses		(110,336)	(118,055)
Administrative expenses		(40,189)	(35,024)
Other expenses, net		(88,739)	(95,227)
Finance costs	5	(165)	(49)
Share of (losses)/profits of associates		(31)	75
LOSS BEFORE TAX	6	(64,699)	(13,673)
Income tax credit/(expense)	7	1,627	(2,863)
LOSS FOR THE PERIOD		(63,072)	(16,536)
Attributable to:			
Owners of the parent		(63,072)	(16,536)
LOSS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT  - Basic and diluted	8	HK(5.26) cents	HK(1.38) cents

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE SIX MONTHS ENDED 30 JUNE 2022

i					20	
For t	he six	mont	hs end	led	30	June

	For the six months e	naea 30 June
	2022	2021
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
	1112 000	1 11/4 000
LOSS FOR THE PERIOD	(63,072)	(16,536)
OTHER COMPREHENSIVE (LOSS)/INCOME		
Other comprehensive (loss)/income that may be reclassified to profit or loss in subsequent periods:		
Share of other comprehensive (loss)/income of associates	(294)	38
Exchange differences on translation of foreign operations	(28,354)	5,320
Net other comprehensive (loss)/income that may be reclassified to		
profit or loss in subsequent periods	(28,648)	5,358
Other comprehensive (loss)/income that will not be reclassified to profit or loss in subsequent periods:  Changes in fair value of equity investments at fair value	(1.104)	110
through other comprehensive income	(1,184)	118
Net other comprehensive (loss)/income that will not be reclassified to		
profit or loss in subsequent periods	(1,184)	118
OTHER COMPREHENSIVE (LOSS)/INCOME FOR THE PERIOD, NET OF TAX	(29,832)	5,476
TOTAL COMPREHENSIVE LOSS FOR THE PERIOD	(92,904)	(11,060)
Attributable to:		
Owners of the parent	(92,904)	(11,060)

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION 30 JUNE 2022

		30 June	31 December
		2022	2021
	NOTES	(Unaudited) HK\$′000	(Audited HK\$'000
	7 10 120	11117 000	φ σσσ
NON-CURRENT ASSETS			
Property, plant and equipment		290,625	309,469
Investment properties		146,637	146,969
Right-of-use assets		5,877	6,257
Investment in associates		2,678	3,003
Equity investments at fair value through other comprehensive income		439	1,667
Deferred tax assets		126,234	130,753
Pledged deposit		4,850	2,510
Total non-current assets		577,340	600,628
CURRENT ASSETS			
Inventories		139,704	110,150
Trade and bills receivables	10	139,361	165,054
Contract assets	10	11,134	15,026
Prepayments, other receivables and other assets		75,128	71,014
Financial assets at fair value through profit or loss		1,035	1,194
Cash and cash equivalents		443,302	599,166
Pledged deposits		2,755	4,580
Total current assets		812,419	966,184
Total Current assets		012,417	900,162
CURRENT LIABILITIES			
Trade and bills payables	11	43,540	64,169
Contract liabilities		94,674	70,983
Other payables and accruals		189,655	273,510
Lease liabilities		3,366	4,26
Tax payable		4,380	4,511
Total current liabilities		335,615	417,434
NET CURRENT ASSETS		476,804	548,750
TOTAL ASSETS LESS CURRENT LIABILITIES		1,054,144	1,149,378

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION 30 JUNE 2022

	30 June 2022	31 December 2021
	2022 (Unaudited)	(Audited)
	HK\$'000	HK\$'000
	11114 000	Τπφοσο
NON-CURRENT LIABILITIES		
Lease liabilities	2,201	1,451
Deferred tax liabilities	51,444	54,524
Total non-current liabilities	53,645	55,975
Net assets	1,000,499	1,093,403
FOLITY		
EQUITY		
Equity attributable to owners of the parent Issued capital	119,975	119,975
Reserves	880,524	973,428
VESTEL NES	<del>000,</del> 324	9/ 5,420
Total equity	1,000,499	1,093,403

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE SIX MONTHS ENDED 30 JUNE 2022

		Attributable to owners of the parent							
	Issued capital (Unaudited) HK\$'000	Share premium account (Unaudited) HK\$'000	Contributed surplus (Unaudited) HK\$'000	Land and buildings revaluation reserve (Unaudited) HK\$'000	Equity investments at fair value through other comprehensive income revaluation reserve (Unaudited) HK\$'000	Exchange fluctuation reserve (Unaudited) HKS'000	General reserve (Unaudited) HK\$'000	Accumulated losses (Unaudited) HK\$'000	Total equity (Unaudited) HK\$'000
At 31 December 2021	119,975	53,597*	867,910*	226,989*	(12,328)*	32,793*	79,868*	(275,401)*	1,093,403
Loss for the period Share of other comprehensive	-							(63,072)	(63,072)
loss of associates Change in fair value of equity investments at fair value through	-					(294)			(294)
other comprehensive income Exchange differences on translation	-				(1,184)				(1,184)
of foreign operations	-	-	-	-	-	(28,354)	-	-	(28,354)
Total comprehensive loss for the period	-	-	-	-	(1,184)	(28,648)	-	(63,072)	(92,904)
Transfer of revaluation reserve of land and buildings to accumulated losses	_	_		(4,016)		_		4,016	
At 30 June 2022	119,975	53,597*	867,910*	222,973*	(13,512)*	4,145*	79,868*	(334,457)*	1,000,499

<sup>\*</sup> These reserve accounts comprise the consolidated reserves of HK\$880,524,000 (31 December 2021: HK\$973,428,000) in the condensed consolidated statement of financial position.

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE SIX MONTHS ENDED 30 JUNE 2021

				Attributable to ov	vners of the parent				
					Equity investments at fair value through other				
				Land and	comprehensive				
		Share		buildings	income	Exchange			
	Issued	premium	Contributed	revaluation	revaluation	fluctuation	General	Accumulated	Total
	capital	account	surplus	reserve	reserve	reserve	reserve	losses	equity
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At 31 December 2020	119,975	53,597	867,910	251,267	(12,156)	12,697	79,868	(326,908)	1,046,250
Loss for the period	-	-	-	-	_	-	-	(16,536)	(16,536)
Share of other comprehensive income of associates	_	_			_	38	_	1	38
Change in fair value of equity investments at fair value through									
other comprehensive income	1 -	_	-	_	118	-	4 2	-	118
Exchange differences on translation									
of foreign operations	_	_	_	-		5,320	_	_	5,320
Total comprehensive loss for the period	-	-	-	-	118	5,358	-	(16,536)	(11,060)
Transfer of revaluation reserve of land									
and buildings to accumulated losses	_	-	-	(4,080)	_	-	-	4,080	-
A. 20 L 2001	110.075	E0 E07	047.010	0.47.107	(10.000)	10 055	70.070	1220 244	1.005.100
At 30 June 2021	119,975	53,597	867,910	247,187	(12,038)	18,055	79,868	(339,364)	1,035,190

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE SIX MONTHS ENDED 30 JUNE 2022

# For the six months ended 30 June

	For the six months ended 30 June		
	NOTES	2022 (Unaudited) HK\$'000	2021 (Unaudited) HK\$'000
CASH FLOWS FROM OPERATING ACTIVITIES			
Loss before tax		(64,699)	(13,673)
Adjustments for:		(0-1,077)	(10,0/0)
Finance costs	5	165	49
Share of losses/(profits) of associates	9	31	(75)
Interest income	4	(4,397)	(2,415)
Gain on disposal of items of property, plant and equipment	4	(31)	(25)
Fair value loss on financial assets at fair value through	,	(3.7)	(20)
profit or loss	6	92	32
Fair value gains on structured deposits	6		(1,046)
Depreciation of property, plant and equipment	6	9,680	10,012
Depreciation of right-of-use assets	6	1,783	1,213
Impairment of trade receivables	6	5,346	2,320
(Reversal of impairment)/impairment of other receivables	6	(112)	155
Impairment of contract assets	6	28	1,037
Reversal of impairment of entrusted loan	6	(1,207)	_
Write-off of inventories	6	507	1,511
Provision for obsolete inventories	6	11,786	4,387
		(41,028)	3,482
Increase in inventories		(41,847)	(46,215)
Decrease in contract assets		3,864	1,100
Decrease in trade and bills receivables		20,347	12,673
Increase in prepayments, other receivables and other assets		(2,795)	(22,978)
Decrease in trade and bills payables		(20,629)	(6,578)
Increase in contract liabilities		23,691	32,114
Decrease in other payables and accruals		(83,855)	(57,013)
Exchange differences		8,361	(2,506)
			·
Cash used in operations		(133,891)	(85,921)
Bank interest received		4,397	2,415
Interest element of lease payments		(165)	(49)
Mainland of the People's Republic of China ("Mainland China"			( - / )
or the "PRC") corporate income tax paid		-	(4,050)
Net cash flows used in operating activities		(129,659)	(87,605)
- 10. 000. No 110 0000 III oporaning delivino		(127,007)	(37,000)

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE SIX MONTHS ENDED 30 JUNE 2022

	For the six months e	For the six months ended 30 June		
	2022 (Unaudited) HK\$′000	2021 (Unaudited) HK\$'000		
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of items of property, plant and equipment	(1,519)	(3,374		
Purchase of financial assets at fair value through profit or loss	-	(415		
Purchases of structured deposits	_	(191,497		
Proceeds from disposal of items of property, plant and equipment	1,398	30		
Proceeds from disposal of structured deposits		370,902		
Increase in non-pledged time deposits with original maturity of				
more than three months when acquired	-	(12,162		
(Increase)/decrease in pledged deposits	(515)	2,711		
Net cash flows (used in)/generated from investing activities	(636)	166,195		
CASH FLOWS FROM FINANCING ACTIVITIES				
Principal portion of lease payments	(1,576)	(1,108		
Net cash flows used in financing activities	(1,576)	(1,108		
NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS	(131,871)	77,482		
Cash and cash equivalents at beginning of period	599,166	363,785		
Effect of foreign exchange rate changes, net	(23,993)	4,777		
CASH AND CASH EQUIVALENTS AT END OF PERIOD	443,302	446,044		

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE SIX MONTHS ENDED 30 JUNE 2022

For t	he six	months	ended	130	June

	TOT THE SIX IIIOTHIIS CHACA OF SOILE		
	2022 (Unaudited) HK\$′000	2021 (Unaudited)	
	HK\$.000	HK\$'000	
ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS			
Cash and bank balances	338,571	329,614	
Non-pledged time deposits	104,731	128,592	
Cash and cash equivalents as stated in the condensed consolidated statement of financial position	443,302	458,206	
Non-pledged time deposits with original maturity of more than three months when acquired	-	(12,162)	
Cash and cash equivalents as stated in the condensed consolidated statement of cash flows	443,302	446,044	

### 1. BASIS OF PREPARATION

These unaudited condensed consolidated interim financial statements for the six months ended 30 June 2022 have been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting", issued by the Hong Kong Institute of Certified Public Accountants and the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The unaudited condensed consolidated interim financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Group's annual financial statements for the year ended 31 December 2021, which have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") (which include all HKFRSs, HKASs and Interpretations).

# 2. CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

The accounting policies adopted in the preparation of the interim condensed consolidated financial information are consistent with those applied in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2021, except for the adoption of the following revised HKFRSs for the first time for the current period's financial information.

Amendments to HKFRS 3 Amendments to HKAS 16 Amendments to HKAS 37 Annual Improvements to HKFRSs 2018–2020 Reference to the Conceptual Framework
Property, Plant and Equipment: Proceeds before Intended Use
Onerous Contracts – Cost of Fulfilling a Contract
Amendments to HKFRS 1, HKFRS 9, Illustrative Examples accompanying
HKFRS 16, and HKAS 41

The nature and impact of the revised HKFRSs are described below:

Amendments to HKFRS 3 replace a reference to the previous Framework for the Preparation and Presentation of Financial Statements with a reference to the Conceptual Framework for Financial Reporting issued in June 2018 without significantly changing its requirements. The amendments also add to HKFRS 3 an exception to its recognition principle for an entity to refer to the Conceptual Framework to determine what constitutes an asset or a liability. The exception specifies that, for liabilities and contingent liabilities that would be within the scope of HKAS 37 or HK (IFRIC)-Int 21 if they were incurred separately rather than assumed in a business combination, an entity applying HKFRS 3 should refer to HKAS 37 or HK (IFRIC)-Int 21 respectively instead of the Conceptual Framework. Furthermore, the amendments clarify that contingent assets do not qualify for recognition at the acquisition date. The Group has applied the amendments prospectively to business combinations that occurred on or after 1 January 2022. As there were no contingent assets, liabilities and contingent liabilities within the scope of the amendments arising in the business combination that occurred during the period, the amendments did not have any impact on the financial position and performance of the Group.

# 2. CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

- (b) Amendments to HKAS 16 prohibit an entity from deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognises the proceeds from selling any such items, and the cost of those items, in profit or loss. The Group has applied the amendments retrospectively to items of property, plant and equipment made available for use on or after 1 January 2021. Since there was no sale of items produced while making property, plant and equipment available for use on or after 1 January 2021, the amendments did not have any impact on the financial position or performance of the Group.
- (c) Amendments to HKAS 37 clarify that for the purpose of assessing whether a contract is onerous under HKAS 37, the cost of fulfilling the contract comprises the costs that relate directly to the contract. Costs that relate directly to a contract include both the incremental costs of fulfilling that contract (e.g., direct labour and materials) and an allocation of other costs that relate directly to fulfilling that contract (e.g., an allocation of the depreciation charge for an item of property, plant and equipment used in fulfilling the contract as well as contract management and supervision costs). General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract. The Group has applied the amendments prospectively to contracts for which it has not yet fulfilled all its obligations at 1 January 2022 and no onerous contracts were identified. Therefore, the amendments did not have any impact on the financial position or performance of the Group.
- (d) Annual Improvements to HKFRSs 2018–2020 sets out amendments to HKFRS 1, HKFRS 9, Illustrative Examples accompanying HKFRS 16, and HKAS 41. Details of the amendments that are applicable to the Group are as follows:
  - HKFRS 9 Financial Instruments: clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. The Group has applied the amendment prospectively to financial liabilities that are modified or exchanged on or after 1 January 2022. As there was no modification of the Group's financial liabilities during the period, the amendment did not have any impact on the financial position or performance of the Group.
  - HKFRS 16 Leases: removes the illustration of payments from the lessor relating to leasehold improvements in Illustrative Example 13 accompanying HKFRS 16. This removes potential confusion regarding the treatment of lease incentives when applying HKFRS 16.

# 3. REVENUE

An analysis of revenue is as follows:

	For the six months ended 30 June		
	2022		
	(Unaudited)	(Unaudited)	
	HK\$'000	HK\$'000	
Revenue from contracts with customers			
Software development, system integration and			
information product distribution	320,828	452,167	
Revenue from other sources			
Gross rental income	2,365	2,580	
	323,193	454,747	

# Disaggregated revenue information for revenue from contracts with customers

	For the six months ended 30 June		
	2022	2021	
	(Unaudited)	(Unaudited)	
	HK\$'000	HK\$'000	
Type of goods or services			
Sale of information products and software	320,437	449,469	
Sale of software development and system integration service	391	2,698	
Total revenue from contracts with customers	320,828	452,167	
Geographical markets			
Mainland China	320,828	452,167	
Total revenue from contracts with customers	320,828	452,167	
Timing of revenue recognition			
Goods transferred at a point in time	320,437	449,469	
Services transferred over time	391	2,698	
Total revenue from contracts with customers	320,828	452,167	

Given that the chief operating decision maker of the Company considers that the Group's business is operated and managed as a single segment of software development, systems integration and information products distribution, accordingly, no segment information is presented.

# 4. OTHER INCOME AND GAINS

#### For the six months ended 30 June

	2022 (Unaudited) HK\$'000	2021 (Unaudited) HK\$'000
Bank interest income	4,397	2,415
Government grants	14,634	18,490
Fair value gains on structured deposits	_	1,046
Gain on disposal of items of property, plant and equipment	31	25
Foreign exchange differences, net	_	4,350
Others	1,687	778
	20,749	27,104

# 5. FINANCE COSTS

### For the six months ended 30 June

	2022 (Unaudited) HK\$′000	2021 (Unaudited) HK\$'000
Interest on lease liabilities	165	49

# 6. LOSS BEFORE TAX

The Group's loss before tax is arrived at after charging/(crediting):

### For the six months ended 30 June

	2022 (Unaudited) HK\$'000	2021 (Unaudited) HK\$'000
Cost of inventories sold**	95,681	1 <i>7</i> 1, <i>77</i> 8
Cost of services provided **	61,714	71,079
Depreciation of properties, plant and equipment	9,680	10,012
Depreciation of right-of-use assets	1,783	1,213
Impairment of trade receivables*	5,346	2,320
(Reversal of impairment)/impairment of other receivables*	(112)	155
Reversal of impairment of entrusted loan*	(1,207)	
Fair value gains on structured deposits*	_	(1,046)
Impairment of contract assets*	28	1,037
Loss on write-off of inventories*	507	1,511
Fair value loss on equity investment at fair value through profit or loss*	92	32
Provision for obsolete inventories**	11,786	4,387
Foreign exchange differences, net	4,062	(4,350)
Research and development costs:	-,,,,	( ., ,
Current period expenditure*	79,019	84,737

<sup>\*</sup> These items are included in "Other income and gains" or "Other expenses, net" in the condensed consolidated statement of profit or loss.

<sup>\*\*</sup> These items are included in "Cost of sales" in the condensed consolidated statement of profit or loss.

# 7. INCOME TAX

#### For the six months ended 30 June

	2022 (Unaudited) HK\$′000	2021 (Unaudited) HK\$'000
Current – Hong Kong		
Charge for the period	35	78
Current – Mainland China		
Underprovision in prior year	3	3,042
Deferred	(1,665)	(257)
Total tax (credit)/charged for the period	(1,627)	2,863

Hong Kong profits tax has been provided at the rate of 16.5% (2021: 16.5%) on the estimated assessable profits arising in Hong Kong during the period, except for one subsidiary of the Group which is a qualifying entity under the two-tiered profits tax rates regime. The first HK\$2,000,000 (2021: HK\$2,000,000) of assessable profits of this subsidiary are taxed at 8.25% and the remaining assessable profits are taxed at 16.5%.

PRC corporate income tax represents the tax charged on the estimated assessable profits arising in Mainland China. In general, the PRC subsidiaries of the Group are subject to the PRC corporate income tax rate of 25% except for certain subsidiaries of the Group which are entitled to a preferential tax treatments of reduction in the CIT rate to 5% or 15%.

Taxes on profits assessable elsewhere have been calculated at the rates of tax prevailing in the countries in which the Group operates.

# 8. LOSS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of basic loss per share amounts is based on the unaudited loss for the period attributable to ordinary equity holders of the parent, and the weighted average number of ordinary shares of approximately 1,199,747,000 (six months ended 30 June 2021: 1,199,747,000) in issue during the period.

The Group had no potentially dilutive ordinary shares in issue during the six months ended 30 June 2022 and 2021.

# 9. INTERIM DIVIDEND

The Board does not recommend the payment of any interim dividend for the six months ended 30 June 2022 (six months ended 30 June 2021: Nil).

# 10. TRADE AND BILLS RECEIVABLES

	30 June 2022 (Unaudited) HK\$'000	31 December 2021 (Audited) HK\$'000
Trade receivables Bills receivable Impairment	170,785 14,489 (45,913)	190,509 16,207 (41,662)
	139,361	165,054

The Group's trading terms with its customers are mainly on credit, except for new customers, where payment in advance is normally required. Trade and bills receivables are settled in accordance with the terms of the respective contracts. Each customer has a maximum credit limit. The Group seeks to maintain strict control over its outstanding receivables. Overdue balances are reviewed regularly by senior management. In view of the aforementioned and the fact that the Group's trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk. The Group does not hold any collateral or other credit enhancements over its trade and bills receivables balances. Trade and bills receivables are non-interest-bearing.

An ageing analysis of the trade receivables as at the end of the reporting period, based on the invoice date and net of provisions, is as follows:

	30 June	31 December
	2022	2021
	(Unaudited)	(Audited)
	HK\$'000	HK\$'000
Within 6 months	74,863	116,313
7 to 12 months	30,673	11,133
13 to 24 months	15,587	17,464
Over 24 months	3,749	3,937
	124,872	148,847

Included in the Group's trade and bills receivables are amounts due from subsidiaries of 北大方正集團有限公司 (Peking University Founder Group Company Limited\*) ("Peking Founder"), a substantial shareholder of the Company, and its subsidiaries (collectively "Peking Founder Group") of nil as at 30 June 2022 (31 December 2021: HK\$201,000), which are repayable on similar credit terms to those offered to the major customers of the Group.

<sup>\*</sup> For identification purpose only

# 11. TRADE AND BILLS PAYABLES

An ageing analysis of the trade and bills payables as at the end of the reporting period, based on the invoice date, is as follows:

	30 June	31 December
	2022	2021
	(Unaudited)	(Audited)
	HK\$'000	HK\$'000
Within 6 months	31,839	54,028
7 to 12 months	5,023	3,697
13 to 24 months	2,191	1,956
Over 24 months	4,487	4,488
	43,540	64,169

Included in the Group's trade and bills payables are amounts due to Peking Founder Group of approximately HK\$968,000 (31 December 2021: HK\$915,000), which are repayable on agreed terms similar to those offered by other third party suppliers.

# 12. CONTINGENT LIABILITIES

At the end of the reporting period, the Group did not have any significant contingent liabilities (31 December 2021: Nil).

# 13. RELATED PARTY TRANSACTIONS

# (I) Transactions with related parties

In addition to the related party transactions and balances disclosed elsewhere in these financial statements, the Group had the following material transactions with related parties during the period:

#### For the six months ended 30 June

	NOTES	2022 (Unaudited) HK\$'000	2021 (Unaudited) HK\$'000
Sales of goods to Peking Founder Group Rental and management expense to Peking Founder	(i)	9	933
Group Purchase of goods from Peking Founder Group	(ii) (i)	10,130 889	8,360 623

#### Notes:

The above related party transactions for the current year also constitute continuing connected transactions as defined in Chapter 14A of the Listing Rules.

<sup>(</sup>i) These transactions were conducted on the terms agreed between the parties involved.

<sup>(</sup>ii) The expenses were attributable to the lease agreements and management agreements with Peking Founder Group to lease the premises in Beijing with market price.

# 13. RELATED PARTY TRANSACTIONS (continued)

## (II) Outstanding balances with related parties

- (a) Included in other payables and accruals were balances due to Peking Founder Group of approximately HK\$34,738,000 (31 December 2021: HK\$29,078,000). These balances are unsecured, interest-free and have no fixed terms of repayment.
- (b) Details of the Group's trade balances with its related companies as at the end of the reporting period are disclosed in notes 10 and 11 to the condensed consolidated interim financial statements.

# (III) Compensation of key management personnel of the Group

In the opinion of the directors, the directors of the Company represented the key management personnel of the Group. Compensation paid to directors during the period is as follows:

#### For the six months ended 30 June

	2022 (Unaudited) HK\$'000	2021 (Unaudited) HK\$'000
Short term employee benefits Pension scheme contributions	2,285 75	1,850 65
Total compensation paid to key management personnel	2,360	1,915

## 14. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS

The carrying amounts and fair values of the Group's financial instruments, other than those with carrying amounts that reasonably approximate to fair value, are as follows:

	Carrying amounts		Fair values	
	As at	As at	As at	As at
	30 June	31 December	30 June	31 December
	2022	2021	2022	2021
	(Unaudited)	(Audited)	(Unaudited)	(Audited)
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Financial assets				
Due from associates	31	31	31	31
Pledged deposit, non-current portion	4,850	2,510	4,618	2,221
Equity investments at fair value through				
other comprehensive income	439	1,667	439	1,667
Bills receivable	14,489	16,207	14,489	16,207
Financial assets at fair value through				
profit or loss	1,035	1,194	1,035	1,194
	20,844	21,609	20,612	21,320

Management has assessed that the fair values of cash and cash equivalents, the current portion of pledged deposits, trade receivables, trade payables, financial assets included in prepayments, other receivables and other assets and financial liabilities included in other payables and accruals, approximate to their carrying amounts largely due to the short term maturities of these instruments.

The fair values of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

The following methods and assumptions were used to estimate the fair values:

The fair value of non-current portion of pledged deposits and bills receivables has been calculated by discounting the expected future cash flows using rates currently available for instruments with similar terms, credit risk and remaining maturities. The Group's own non-performance risk for non-current portion of pledged deposits and lease liabilities as at 30 June 2022 was assessed to be insignificant.

The fair values of listed equity investments at fair value through other comprehensive income and listed financial assets at fair value through profit or loss are based on quoted market prices.

# 14. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (continued)

# Fair value hierarchy

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

Assets measured at fair value:

### As at 30 June 2022

	Fair value measurement using			
	Quoted prices in active markets (Level 1) (Unaudited) HK\$'000	Significant observable inputs (Level 2) (Unaudited) HK\$'000	Significant unobservable inputs (Level 3) (Unaudited) HK\$'000	Total (Unaudited) HK\$'000
Equity investments at fair value through				
other comprehensive income Financial assets at fair value through	439			439
profit or loss	1,035			1,035
Bills receivable	-	14,489	-	14,489
	1,474	14,489	-	15,963

### As at 31 December 2021

#### Fair value measurement using

	Quoted prices in active	Significant observable	Significant unobservable	
	markets	inputs	inputs	
	(Level 1)	(Level 2)	(Level 3)	Total
	(Audited)	(Audited)	(Audited)	(Audited)
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Equity investments at fair value through other comprehensive income	1,667	-	-	1,667
Financial assets at fair value through profit or	1 104			1 104
loss	1,194	_	_	1,194
Bills receivable	<del>-</del>	16,207	_	16,207
	2,861	16,207	_	19,068

# 14. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (continued)

### Fair value hierarchy (continued)

Assets measured at fair value: (continued)

The Group did not have any financial liabilities measured at fair value during the six months ended 30 June 2022 and the year ended 31 December 2021. During the six months ended 30 June 2022 and the year ended 31 December 2021, there were no transfers of fair value measurements between Level 1 and Level 2 and no transfers into or out of Level 3 for both financial assets and financial liabilities.

Assets for which fair values are disclosed:

#### As at 30 June 2022

	Fair value measurement using			
	Quoted prices in active markets (Level 1) (Unaudited) HK\$'000	Significant observable inputs (Level 2) (Unaudited) HK\$'000	Significant unobservable inputs (Level 3) (Unaudited) HK\$'000	Total (Unaudited) HK\$′000
Pledged deposit, non-current portion	-	4,618	-	4,618

As at 31 December 2021

	Fair value measurement using			
	Quoted prices in active	Significant observable	Significant unobservable	
	markets	inputs	inputs	
	(Level 1)	(Level 2)	(Level 3)	Total
	(Audited)	(Audited)	(Audited)	(Audited)
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Pledged deposit, non-current portion	_	2,221	_	2,221

# 15. APPROVAL OF THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION

The interim condensed consolidated financial information was approved and authorised for issue by the board of directors on 30 August 2022.

# MANAGEMENT DISCUSSION AND ANALYSIS

### OVERALL PERFORMANCE

The Group reported an unaudited consolidated loss attributable to owners of the parent for the six months ended 30 June 2022 of approximately HK\$63.1 million (six months ended 30 June 2021: HK\$16.5 million). The Group's turnover for the current interim period decreased by 28.9% to approximately HK\$323.2 million (six months ended 30 June 2021: HK\$454.7 million) due to the temporary shutdown of certain factories, disruptions in logistics, delay in signing and performance of certain sales contracts, and reduction in the demand for font library, media and printing products under the impact of COVID-19 pandemic and the relevant restrictive measures during the six months ended 30 June 2022. Gross profit for the current interim period decreased by 25.8% to approximately HK\$154.0 million (six months ended 30 June 2021: HK\$207.5 million) due to the decline in revenue. Gross profit ratio was maintained at approximately 46% to 48%.

The loss attributable to the equity holders of the parent for the six months ended 30 June 2022 was mainly the net results of:

- a. a decrease in the gross profit by 25.8% to approximately HK\$154.0 million (six months ended 30 June 2021: HK\$207.5 million);
- b. a decrease in other income and gains by 23.6% to approximately HK\$20.7 million (six months ended 30 June 2021: HK\$27.1 million) attributable to the decrease in government grants received for the sale of software approved by the PRC tax authority and the development of software in Mainland China as a result of decrease in sales of software and decrease in foreign exchange gains; and
- c. a decrease in total selling and distribution expenses, administrative expenses and other expenses, net by 3.6% to approximately HK\$239.3 million (six months ended 30 June 2021: HK\$248.3 million) as a result of the decrease in operating expenses along with the decrease in revenue during the period.

Basic and diluted loss per share attributable to equity holders of the parent for the six months ended 30 June 2022 was HK5.26 cents (six months ended 30 June 2021: HK1.38 cents).

### OPERATING REVIEW AND PROSPECTS

## **Font Library Business**

In April 2022, an announcement is jointly published by National Press and Publication Administration, National Radio and Television Administration, requesting standardized use of Chinese characters and reject ugly fonts. Meanwhile, with increasingly intense competition in the industry, new font design companies and individual font designers came into the font library market one after another. In order to meet the ever-changing demand for fonts across all sectors of society and to cope with fierce domestic and overseas competition, Founder Font Library has made a number of attempts in terms of marketing methods:

Font design: Actively respond to the national initiative of "Standardizing the use of Chinese characters", and take the development of classical calligraphy of past dynasties as a major focus. According to the planning, Wang Xizhi-style Semi-cursive Script Font (王羲之行書), Ouyang Xun-style Regular Script Font (歐陽詢楷書), Mao Gongding-style Golden Script Font (毛公鼎金文), Ma Wangdui-style Silk Script Font (馬王堆帛書), Propriety stele-style Clerical Script Font (禮器碑隸書), Ouyang Zhong-style Stone Semi-cursive Script Font (歐陽中石行書), etc., will be developed in "Exquisite Chinese Font Library Project (中華精品字庫工程)". Based on our analysis of industry trends, we released several high-quality fonts with different style as our key products, which included the Yun fluid-style Font (雲流體), grassland-style Font (草原體), Suhei-style Font (速黑), Yashi Song family-style Font (雅士宋家族), Yue Song family-style Font of Qing Dynasty engraved version (清刻本悦宋家族), Xingkai family-style Font (行楷家族). In the first half of year 2022, we added a total of 187 Chinese fonts to our product portfolio.

Furthermore, the customized font service and font design capability of Founder Font Library have been recognized by more and more brands. In the first half of year 2022, the customized fonts created by Founder Font Library customization team for well-known clients in different fields, such as new media center of Xinhua news, abC art book exhibition, Midea Group, China Academy of Art, Alibaba Health Pharmacy, have been released successively.

- 2) Font design technology: To ensure font quality and improve design efficiency, we continued to promote the use of artificial intelligence-aided font design technology in our major design works, such as the "Exquisite Chinese Font Library Project (中華精品字庫工程)". Keeping pace with the global technology trend, we further strengthened the research of variable font technology and actively use variable font technology to meet the needs of high-end clients.
- Marketing and service: On the basis of consolidating and expanding the cooperation with major corporate clients, we continued to scale up targeted marketing and increased collaboration with design companies and advertising firms. For uncommon words in the names of people or places, we continuously provided the "Founder Demographic Information Font Library Solution (方正人口信息字庫解決方案)" to financial and social security institutions. The promotion for "Font +" client has been strengthened, and member services have been launched for the designer group. In addition, we continued to push forward the development of the comprehensive three-in-one service system comprising the official website of Founder Font Library, "Font + (字加" mobile APP and "Font +" PC client end.
- 4) Promotion: Due to the impact of the epidemic, the focus of promotion has shifted online, focusing on the promotion of new font products and customized fonts and actively planning the online live broadcasts. In the first half of 2022, we held 7 live and rebroadcast events on the video channel of Founder Font Library and Bilibili. Combining offline and online means, we successfully held "Founder Dont Design Conference and the Award Ceremony of the 11th Founder Award Design Competition", hundreds of thousands of viewers witnessed this annual event of the font design industry. Furthermore, we actively tried new forms of promotion, and successfully completed the linkage promotion with "Times with Plum Wine", "Ramen Talk" and other online popular brands. In addition, our font design team actively participated in international well-known design competitions and won awards such as Tokyo TDC and New York TDC, which enhanced the influence of Founder Font Library in the field of international design.

The above measures not only enhanced the professional brand image and industry-leading position of Founder Font Library, but also raised the public awareness of our young and international image. This enabled Founder brand to lay a solid foundation for our future and long-term development.

## **Printing Business**

The year 2022 marks the beginning year of the 20th National Congress of the Communist Party of China. The theme of the development of China's printing industry is to focus on the 3 fields including exhibition platform, market players and digital empowerment, in order to implement the task requirements put forward in the "14th Five-year" Plan for the development of printing and distribution, promote the printing and distribution industry to implement new development concepts, build a new development pattern, so as to achieve high-quality development. The core of work of 北京方正印捷數碼技術有限公司 (Beijing Founder EasiPrint Digital Technical Co., Ltd\*) ("Founder EasiPrint"), a wholly-owned subsidiary of the Company, closely revolves around the "Concept of market-oriented with digital empowerment", uses digital technology to innovate the printing industry, and continues to lead the upgrading and substitution of ink-jet printing technology for traditional offset printing, and promotes the use of digital technology in publishing and commercial printing to upgrade and transform the production process and technique, so as to lay a solid foundation of business mode for network distribution, new book retailing combined with the Internet.

- Sales: In the first half of year 2022, the various lockdowns and travel restrictions across the nation triggered by the epidemic in Shanghai has gravely affected the printing industry. A large number of printing enterprises have stopped their production, and a large number of upstream businesses from publishing, education and training institutions had also been lagged and delayed, which has greatly reduced the purchasing activities of printing enterprises, and also led to a significant decline in the sales of Founder's EagleJet series inkjet printers compared with the previous year. However, as the epidemic situation in Shanghai became relatively stable at the end of June, the lockdowns and travel restrictions were gradually relaxed. It is expected that the market environment will improve in the second half of the year, and the sales of equipment will gradually return to a healthy state.
- Product research and development: In the first half of 2022, Founder EasiPrint continued to increase the investment in research and development for software and hardware around inkjet printing and digital ecology. After years of preparation, many new products have gradually completed their commercialization and been introduced to the market. Specifically, Founder EagleJet P6600c HD (1200DPI) Color HD Inkjet Rotary Printer has entered the user testing stage and is expected to be officially launched to the market in the third quarter. Founder EagleJet VS3000 High-speed Inkjet Printing System has completed stage of early user testing and officially launched into the market. Founder EagleJet S330 Single Sheet Fed Inkjet Printer is in the stage of intensive user testing and is expected to be launched and sold in the domestic market in the third quarter. At the same time, Founder Yunshu software has been launched in many large publishing units. Through the close connection of front and rear end software, such software is gradually building an integrated publishing and printing ecological network. Founder Changliu, Founder Changyin and other software will also complete the replacement of new versions in year 2022 to achieve higher performance and wider scope of application.
- 3) Marketing: Affected by the epidemic, large and medium-sized domestic cities were unable to hold offline market activities in the first half of the year. Therefore, a series of promotion activities were carried out through continuous online meetings, Tiktok publicity and other modes, aiming at the newly released new software and hardware products, including "Founder Changyi intelligent monitoring system" and Founder EagleJet S330 Single Sheet Fed Inkjet Printer. An online press announcement was held for market promotion, simultaneously on official account of WeChat, online video channel and Tiktok, which successfully attracted the attention of a large number of market players and media guests, and received tens of thousands of views. Founder EagleJet P6600C HD Color High-definition Inkjet Rotary Printer was pre-launched on official account of WeChat, and also received thousands of views and many consultations from potential customers.

FOUNDER HOLDINGS LIMITED | Interim Report 2022

#### **Media Business**

In terms of macro policy, focusing on media integration, in the first half of 2022, the Publicity Department of the CPC Central Committee, the Ministry of Finance and National Radio and Television Administration jointly issued the "Notice on the implementation of plan for promoting the development of in-depth integration of municipal level media" (《推進地市級媒體加 快深度融合發展實施方案的通知》) (the "Notice"), selecting 60 pilot units for the construction of municipal integrated media centers across the country, relying on municipal level media units such as local newspapers and radio stations to carry out integration for pilot projects, and establishing municipal level integrated media centers. The Notice requires that the level of municipal integrated media is the important public position for CPC's opinion and ruling resources, and play an irreplaceable role in disseminating the party's voice, guiding and serving the people. We should focus on integrated development, take the Internet as the main platform, promote the intensive and digital transformation of the collection and editing process, optimize the allocation of collection and editing resources and forces, establish a new collection and editing platform with unified command and scheduling. It aims at the integration and application of multiple technologies, and the adaptation to multi-interface news production, so as to realize the one-time collection, multiple generation, and all media dissemination of news information. We should build a new communication platform, grasp the mobile trend, stick to local reality, build multiple communication channels, build a variety of platform terminals, develop a variety of communication forms, and form a distinctive, wide coverage, threedimensional and rapid all-rounded media communication matrix. We should focus on client base establishment, optimize account layout, make full use of mobile communication technology, strengthen visable presentation, interactive communication, accurate pushing, and enhance immersive experience and user stickiness. We should also strengthen the support of advanced technology, utilize 5g, big data, cloud computing, artificial intelligence, blockchain and other new technologies, to strengthen the database infrastructure for content and user, and improve the ability of data collection, storage, management, analysis and application. To promote vertical media connectivity, provincial technology platforms should expand capacity and improve functions, in order to provide technical support and operation and maintenance services for municipal and county-level integrated media centers within the province, and promote the interconnection of the integrated development of provincial, city, municipal and countylevel media. The relevant platforms of the municipal integrated media center are constructed with reference to the main technical standards of the provincial technical platform and the county-level integrated media center, so as to achieve compatibility and full connectivity, and form a healthy development pattern of connectivity and business collaboration at the provincial, city, municipal and county levels. The Notice will play an important role in promoting the deep integration of local and municipal media and the infrastructure of media technology platform.

As to the integration of the publishing industry, the National Press and Publication Administration issued "The development plan for the publishing industry during the 14th Five-year" plan (《出版業"十四五"時期發展規劃》) (the "Plan") at the end of 2021, clarifying the guiding ideology, basic principles, objectives and requirements, key tasks and safeguard measures for the development of the publishing industry during the 14th Five-year plan period, and describing the development blueprint and work direction for the publishing industry. The Plan proposes to implement the digital strategy during the "14th Five-year" plan period of the publishing industry, strengthen the supporting and leading role of the new generation of information technology, guide publishing units to deepen understanding and systematic planning, effectively integrate various elements of resource, innovate publishing formats, communication methods and operation models, so as to promote the industry digitization and digital industrialization of the publishing industry, and vigorously improve the level of digitalization, digitization and intelligence of the industry. We will also promote the whole industry chain of publishing enabled by digital technology, supplement and strengthen the weakness in the digitalization of the publishing industry, and further promote the new publishing industry that integrated by traditional publishing and digital business. Highlight the important role of scientific and technological innovation in promoting the digital transformation and upgrading of the publishing industry and achieving deep integrated development, we vigorously promote the application of 5G, big data, cloud computing, artificial intelligence, blockchain, Internet of things, virtual reality and augmented reality in the publishing field. In the first half of 2022, the Publicity Department of the CPC Central Committee issued "The implementation opinions on promoting the deep integration and development of publishing" (《關於推動出版深度 融合發展的實施意見》). The opinions focus on accelerating the deep integration and development of publishing, building a new publishing and communication system in the digital era, adhering to the general idea of combining systematic promotion with demonstration and guidance, and put forward 20 main measures from 6 aspects: strategic planning, content construction, technical support, key projects, talent team, and security system. It can make a comprehensive deployment and put forward clear requirements for the goals, directions, paths and measures of the integrated development of publishing in the future. These policies will greatly promote the digital transformation of the publishing industry and establish a new system of integrated content with collaborative production and dissemination.

Product and solution: For in-depth media integration: To better facilitate the application of mobile network, big data, 1) artificial intelligence, 5G and other advanced and emerging technologies in in-depth integration and development of media, Founder Electronics launched the "Founder Solution for Hyper-integration of Media 3.0" and constructed a new generation of "Founder Skylark Cloud Media Integration Platform" after upgrade and optimization. It focused on the research and development of the data middle platform and AI middle platform by adopting a cloud computing-based and containerized microservice structure to build the new generation of supporting platforms for media integration technologies. At the same time, it continuously improved the intelligence and video-oriented capabilities of various products, such as Founder all-rounded media interview and compilation and media cloud through a component-based research and development model with fast upgrades, so as to help with the development of smart media and the construction of the technology platform of the "radio integration" municipal-level media center. "Founder Solution for Hyper-integration of Media 3.0" realized not only the integration of media businesses, management, users and data, but also the optimization of new mobile media platforms and mobilization of core content creation businesses by adhering to our strategy that takes mobile media as the priority. Meanwhile, the solution strengthened and optimized the abilities of comprehensive and integrated production, comprehensive planning and interview, comprehensive compilation and editing and distribution from various ends for audios, videos and new media. It could help with the digitalization and intelligence of different application scenarios, including planning, interview, compilation, editing, publishing and distribution, through the data middle platform and AI middle platform.

For the publishing business: Founder Electronics has stepped up its efforts in the research and development of the new generation of the digital joint compilation system, covering technologies and products for joint compilation, smart review, XML automatic typesetting and others. In late 2021, Founder Smart Review Cloud Service Platform V3.0 was launched. The new version of content production software Founder Flying V8.2 was also released to further enhance the competitiveness of Founder Electronics in the field of content production software. In the first half of 2022, a collaborative compilation platform based on SaaS service mode was developed and launched for the book publishing market to provide cloud services for small and medium-sized publishing enterprises; a new generation of data-driven submission and review system is developed and launched for the market of scientific and technological journals.

Business model: We are committed to actively promoting the transformation from software solution towards authorization service, SaaS service, software service and data service. In the first half of 2022, the proportion of contracts in relation to the service-oriented business accounted for 42%, representing 49% proportion of revenue, among which contracts in relation to authorization service and SaaS service business accounted for 34% of the newly signed contracts, representing 36% proportion of revenue. Founder Smart Review SaaS Cloud service have achieved more than 2,800 institutional users registered, including nearly 900 institutional users with fee chared; Xinkong Cloud Pan-media Integration Platform serves nearly 300 local media and industry media customers. Founder Intelligence New Media Big Data SaaS service serves more than 100 media customers. The business model has gradually changed from sale of product solution project to product solution and authorization, SaaS services, software services, data services and other collaborative business models.

FOUNDER HOLDINGS LIMITED | Interim Report 2022

31 Marketing: In the media market, on the basis of consolidating the central media, provincial and municipal media as well as industrial media markets, we increased the expansion to the pan-media markets such as government enterprises, colleges and universities. In the first half of 2022, Founder Electronics reached new cooperation with central-level, provincial-level and municipal-level media customers such as Xinhuanet, Shaanxi Daily Media Group, Yunnan Daily Newspaper Group, Ningxia Daily Newspaper Group, Shanghai Education Press Headquarters, Qingdao Daily Newspaper Group, etc. in the media market. At the same time, in the first half of 2022, new media construction projects, namely "Integration for newspaper and broadcast station" cooperated by Yinchuan News Media Center (Group), Hohhot Radio and Television Station, Handan News Media Center (Group) and other municipal-level integrated media centers were also carried out. These three clients are the pilot units of 60 municipal integrated media centers selected by the Publicity Department of the CPC Central Committee nationwide. In addition, the State Grid News, Xizang Minzu University, Minzu University of China, Hebei institute of Communications, Shenzhen Technician College\* and other enterprise integrated media as well as university integrated media projects have been carried out. Benchmark cases have been set in the central media, provincial media, municipal media, industry media, enterprise integrated media, university integrated media, district and county integrated media, New media of Party journal and other market segments. It is comprehensively promoting the deep integration of mainstream media.

In the publishing market, in the first half of 2022, Jizhi platform of Hebei Publishing and Media Network, all media resource library and digital production management platform for secure publishing of books and periodicals of Beijing Publishing Group, digital production management platform for secure publishing of books and periodicals of Higher Education Press, knowledge service platform of China Petrochemical Press Co. Ltd., knowledge service platform of Economy & Management Publishing House, collaborative compilation platform of Standards Press of China, collaborative compilation platform of Chongqing University Press and the database of Guangxi Normal University Press Group Co., Ltd.

In the sci-tech journal market, Founder Electronics has continuously built and upgraded the "Founder Hongyun Academic Publishing Cloud Service Platform" by using artificial intelligence, big data, cloud computing and other technologies, serving nearly 800 users of journal publishing. The proposed manuscript collection and editing system has been first tried and used by seed users. Furthermore, Founder Electronics continues to cooperate with academic journal clusters including Light academic publishing center, journal cluster of Zhejiang University Press, journal cluster of Chinese Association of Chinese Medicine and other academic journals. We also carried out the cooperation in publishing and communication with single journals such as journal of "National Remote Sensing Bulletin" and "Acta Polymerica Sinica". In terms of data push service, Founder Electronics provides value-added data services for nearly 100 domestic journals. We also carried out business cooperation in developing middle platform for research and development with Chinese Medical Association Publishing House and carried out industrial extension and application projects such as the infrastructure of digital publishing platform with Central South University Press. In 2022, Founder Electronics continued to sign agreement with the China Association for Science and Technology Journal Excellence Action Plan – international platform for digital production of scientific and technological Journals", which continued to provide technical service support for scientific and technological journals to move towards digitalization and internationalization.

<sup>\*</sup> For identification purpose only

### **PROSPECTS**

To deal with the business growth, the management of the Group will closely monitor changes in the PRC's economy and its IT market. The Group will continue the development of innovative solutions and provide our customers with more cost-effective products and solutions to meet our customers' demands for enhancing our competitiveness. In addition, the Group will closely monitor the performance of each business sector to achieve effective cost control and maximise shareholders' value.

### **EMPLOYEES**

The Group has developed its human resources policies and procedures based on performance and merit. The Group ensures that the pay levels of its employees are competitive and employees are rewarded on a performance-related basis within the general framework of the Group's salary and bonus systems. The Group provides on-the-job training to its employees in addition to retirement benefit schemes and medical insurance. The Group operates a share option scheme for the purpose of providing incentives and rewards to eligible directors and employees of the Group who contribute to the success of the Group's operations. The Group had not granted any share options to its eligible directors and employees during the current interim period. As at 30 June 2022, the number of employees of the Group was approximately 1,153 (31 December 2021: 1,208).

#### FINANCIAL REVIEW

## Liquidity, financial resources and capital commitments

During the current interim period, the Group generally financed its operations with internally generated resources and banking facilities provided by its principal bankers in Hong Kong and the PRC. As at 30 June 2022, the Group had nil interest-bearing bank borrowings (31 December 2021: Nil).

As at 30 June 2022, the Group recorded total assets of HK\$1,389.8 million which were financed by liabilities of HK\$389.3 million and equity of HK\$1,000.5 million. The Group's net asset value per share as at 30 June 2022 amounted to HK\$0.83 (31 December 2021: HK\$0.86). The decrease in net asset value per share was due to loss and exchange differences arising from translation of foreign operations during the current interim period.

The Group had total cash and bank balances (including pledged deposits and cash and cash equivalents) of HK\$450.9 million as at 30 June 2022 (31 December 2021: HK\$606.3 million). As at 30 June 2022, the Group's gearing ratio, measured by the ratio of total borrowings (including lease liabilities) to total shareholders' equity, was 0.6% (31 December 2021: 0.5%) while the Group's working capital ratio was 2.42 (31 December 2021: 2.31). The increase in prepayments, other receivables and other assets by 5.7% to HK\$75.1 million (31 December 2021: HK\$71.0 million) was due to increase in prepayments arising from increase in purchase during the period. The decrease in other payables and accruals by 30.6% to HK\$189.7 million (31 December 2021: HK\$273.5 million) was due to payment of bonus during the current interim period.

As at 30 June 2022, the Group did not have any material capital expenditure commitments.

#### **Treasury policies**

The Group adopts conservative treasury policies and controls tightly over its cash and risk management. The Group's cash and cash equivalents are held mainly in Hong Kong Dollars ("HK\$"), Renminbi ("RMB") and United States Dollars ("U.S. dollars"). Surplus cash is generally placed in short term deposits denominated in HK\$, RMB and U.S. dollars.

31

## Exposure to fluctuations in exchange rates and related hedges

The Group operates mainly in Hong Kong and the PRC. For the operations in Hong Kong, most of the transactions are denominated in HK\$ and U.S. dollars. The exchange rate of U.S. dollars against HK\$ is relatively stable and the related currency exchange risk is considered minimal. For the operations in Mainland China, most of the transactions are denominated in RMB. The conversion of RMB into foreign currencies is subject to the rules and regulations of the foreign exchange controls promulgated by the Chinese government. The Group has minimal exposure to exchange rate fluctuation. No financial instrument was used for hedging purposes. The Group will closely monitor the currency exchange risk of RMB in the near term as a result.

#### **Contracts**

As at 30 June 2022, the major contracts for the software development and systems integration business amounted to approximately HK\$387.8 million (31 December 2021: HK\$297.0 million), which are all expected to be completed within one year.

#### Material acquisitions and disposals of subsidiaries, associates and joint ventures, and significant investments

The Group had no material acquisitions or disposals of subsidiaries, associates and joint ventures, or significant investments during the six months ended 30 June 2022.

#### Charges on assets

As at 30 June 2022, the Group's investment properties of approximately HK\$77.8 million and bank deposits of approximately HK\$7.6 million were pledged to banks to secure banking facilities granted.

## Future plans for material investments or capital assets

The Group did not have any concrete future plans for material investments or capital assets as at 30 June 2022. However, the Group always seeks for new investment opportunities in the software development and systems integration business to broaden the revenue and profit base of the Group and enhance shareholders' value in long term.

#### Contingent liabilities

As at 30 June 2022, the Group did not have any significant contingent liabilities.

# OTHER INFORMATION

# DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 30 June 2022, the interests and short positions of the directors in the share capital, underlying shares and debentures of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")), as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to the Model Code for Securities Transactions by directors of Listed Issuers (the "Model Code"), were as follows:

#### Long positions in ordinary shares of the Company:

Name of director	Capacity and nature of interest	Number of ordinary shares held	Percentage of the Company's issued share capital	
Mr Shao Xing Mr Zhang Jian Guo	Directly beneficially owned Directly beneficially owned	12,053,556 1,160,000	1.00	

Save as disclosed above, as at 30 June 2022, none of the directors had registered an interest or short position in the shares, underlying shares or debenture of the Company or any of its associated corporations that was required to be recorded pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

# SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS IN SHARES AND UNDERLYING SHARES

As at 30 June 2022, the following interest of 5% or more of the issued share capital of the Company were recorded in the register of interests required to be kept by the Company pursuant to Section 336 of the SFO (other than a director or chief executive of the Company):

#### Long positions:

Name	NOTES	Capacity and nature of interest	Number of ordinary shares held	Percentage of the Company's issued share capital
中國平安保險 (集團) 股份有限公司 (Ping An Insurance (Group) Company of China, Ltd.*)	1	Through a controlled corporation	367,179,610	30.60
中國平安人壽保險股份有限公司 (Ping An Life Insurance Company of China, Ltd.*) ("Ping An Life")	2	Through a controlled corporation	367,179,610	30.60
北大方正集團有限公司 (Peking University Founder Group Company Limited*) ("Peking Founder")	3	Through a controlled corporation	367,179,610	30.60
新方正控股發展有限責任公司 (New Founder Holdings Development Co., Ltd.*) ("New Founder Group")	4	Directly beneficially owned	367,179,610	30.60

#### Notes:

- 1. Ping An Insurance (Group) Company of China, Ltd. was deemed to be interested in the 367,179,610 shares under the SFO by virtue of its interest in Ping An Life.
- 2. On 30 April 2021, Ping An Life entered into the restructuring investment agreement with others pursuant to which Ping An Life participated in the substantive consolidated restructuring of Peking University Founder Group Company Limited, Peking University Founder Information Industry Group Co., Ltd., Founder Industry Holdings Co., Ltd., Peking University Healthcare Industry Group Co., Ltd., and Peking University Resource Group Limited (collectively "the Five Companies including Peking Founder"). Under the restructuring plan, Ping An Life will hold the retained assets of the Five Companies including Peking Founder (including shares in the Company) through a new company ("New Founder Group") and its subordinate business platform companies.
- 3. Peking Founder was deemed to be interested in the 367,179,610 shares under the SFO by virtue of its interest in New Founder Group.
- 4. New Founder Group was established on 21 October 2021. Please refer to the announcements of the Company dated 30 April 2021, 8 July 2021 and 21 October 2021 for details.

Save as disclosed above, to the best knowledge of the Company, as at 30 June 2022, no person, other than the directors of the Company, whose interests are set out in the section "Directors' interests and short positions in shares, underlying shares and debentures" above, had registered an interest or short position in the shares or underlying shares of the Company that was required to be recorded pursuant to Section 336 of the SFO.

\* For identification purpose only

### RESTRUCTURING OF PEKING FOUNDER

References are made to the Company dated 18 February 2020, 19 February 2020, 17 July 2020, 31 July 2020, 25 January 2021, 29 January 2021, 30 April 2021, 5 May 2021, 28 May 2021, 28 June 2021, 8 July 2021, 28 July 2021, 27 August 2021, 27 September 2021, 21 October 2021, 23 November 2021, 23 December 2021, 21 January 2022, 8 February 2022, 8 March 2022, 8 April 2022, 6 May 2022, 10 June 2022 and 24 June 2022 in relation to, among other things, the restructuring proposal (the "Proposal"). Unless otherwise stated, capitalized terms used herein shall have the same meanings as those defined in the abovementioned announcements.

Pursuant to the Proposal, the applicable equity assets, debt assets and other assets of the Five Companies including Peking Founder will be transferred to the New Founder Group and the subordinate business platform companies, and the equity interest of New Founder Group will be transferred to the Restructuring Investors and the shareholding platform of the creditors of the Five Companies including Peking Founder. The equity interest of the Company indirectly held by Peking Founder will be held indirectly by the Restructuring Investors. According to the provisions of the Enterprise Bankruptcy Law of the People's Republic of China, the Five Companies including Peking Founder as the debtors are responsible for implementing the Proposal. Pursuant to the Proposal, the Five Companies including Peking Founder will complete the follow up work of the Proposal within 12 months from the date of approval of the Proposal by the Court, being 28 June 2021.

On 24 June 2022, the Company received a notification letter from Peking Founder, stating that due to a combination of various factors including COVID-19, the execution of the Proposal could not be completed within the original deadline. Upon application of the Five Companies including Peking Founder, the Court ruled to grant an extension for the execution period of the Proposal until 28 December 2022 in accordance with the relevant PRC laws.

The transfer of the equity interest of the Company to the subordinate business platform companies of New Founder Group remains subject to the follow up work of the Proposal depending on how and when the steps will be implemented and the Company does not know the exact timing as to when such transfer will take place. The Company will continue to closely monitor subsequent developments in relation to the Proposal.

### PURCHASE. REDEMPTION OR SALE OF LISTED SECURITIES OF THE COMPANY

Neither the Company, nor any of its subsidiaries has purchased, redeemed or sold any of the Company's listed securities during the six months ended 30 June 2022.

#### CORPORATE GOVERNANCE

The Company has complied with all code provisions of the Corporate Governance Code contained in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") throughout the six months ended 30 June 2022.

35

### MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS OF LISTED ISSUER

The Company has adopted a model code of conduct regarding securities transactions by directors of the Company on terms no less exacting than the required standard as set out in the Model Code as set out in Appendix 10 of the Listing Rules. Having made specific enquiry by the Company, all directors have confirmed that they have complied with the Model Code regarding directors' securities transactions throughout the accounting period covered by the interim report.

### AUDIT COMMITTEE

The audit committee of the Company has reviewed the Group's condensed consolidated interim financial statements for the six months ended 30 June 2022, including the accounting principles adopted by the Group, with the Company's management.

# BOARD OF DIRECTORS

As at the date of this report, the board of directors of the Company comprises executive directors of Mr Cheung Shuen Lung (Chairman), Mr Shao Xing (President), Mr Qi Zi Xin, Mr Hu Bin, Ms Liao Hang and Mr Zhang Jian Guo, and the independent non-executive directors of Mr Chan Chung Kik, Lewis, Mr Lau Ka Wing and Mr Lai Nga Ming, Edmund.

By Order of the Board

FOUNDER HOLDINGS LIMITED
Cheung Shuen Lung
Chairman

Hong Kong 30 August 2022