

(Incorporated in Bermuda with limited liability) Stock Code: 00418



**INTERIM REPORT 2011** 

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# **Corporate Information**

## **BOARD OF DIRECTORS**

#### **Executive directors**

Mr Zhang Zhao Dong *(Chairman)* Professor Xiao Jian Guo *(Deputy Chairman)* Mr Liu Xiao Kun *(President)* Professor Wei Xin Mr Chen Geng Mr Xie Ke Hai

#### Independent non-executive directors

Mr Li Fat Chung Ms Wong Lam Kit Yee Mr Fung Man Yin Sammy

#### COMMITTEES

#### Audit Committee

Mr Li Fat Chung *(Chairman)* Ms Wong Lam Kit Yee Mr Fung Man Yin Sammy

#### **Remuneration Committee**

Mr Zhang Zhao Dong *(Chairman)* Mr Li Fat Chung Ms Wong Lam Kit Yee

### **COMPANY SECRETARY**

Ms Tang Yuk Bo, Yvonne

### **AUTHORISED REPRESENTATIVES**

Mr Zhang Zhao Dong Professor Wei Xin

#### **AUDITORS**

Ernst & Young Certified Public Accountants

### **LEGAL ADVISERS**

DLA Piper Hong Kong Morrison & Foerster

### **PRINCIPAL BANKERS**

Bank of Beijing China Merchants Bank DBS Bank (Hong Kong) Limited Hang Seng Bank Limited Industrial and Commercial Bank of China (Asia) Limited

## **REGISTERED OFFICE**

Canon's Court 22 Victoria Street Hamilton HM12 Bermuda

#### HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS

Unit 1408, 14th Floor Cable TV Tower 9 Hoi Shing Road Tsuen Wan New Territories Hong Kong

#### SHARE REGISTRARS AND TRANSFER OFFICE

#### Principal registrars

Butterfield Fulcrum Group (Bermuda) Limited Rosebank Centre 11 Bermudiana Road Pembroke HMO8 Bermuda

# Hong Kong branch share registrars and transfer office

Computershare Hong Kong Investor Services Limited Shops 1712-1716, 17th Floor, Hopewell Centre 183 Queen's Road East Hong Kong

### LISTING INFORMATION

Main board of The Stock Exchange of Hong Kong Limited Stock code: 00418 Board lot: 2,000 shares

### **COMPANY WEBSITES**

www.founder.com.hk www.irasia.com/listco/hk/founder

#### **INTERIM RESULTS**

The board of directors (the "Board") of Founder Holdings Limited (the "Company") is pleased to present the unaudited condensed consolidated interim financial statements of the Company and its subsidiaries (collectively the "Group") for the six months ended 30 June 2011, together with the comparative figures for the corresponding period in 2010. The condensed consolidated interim financial statements have not been audited, but have been reviewed by the Company's audit committee.

## **Condensed Consolidated Income Statement**

For the six months ended 30 June 2011

			months ended June
		2011	2010
		(Unaudited)	(Unaudited)
	Notes	HK\$'000	HK\$'000
REVENUE	2	761,622	1,007,139
Cost of sales		(610,774)	(886,061)
Gross profit		150,848	121,078
Other income and gains	3	23,466	27,214
Selling and distribution costs		(79,022)	(68,748)
Administrative expenses		(27,093)	(34,523)
Other expenses, net		(38,857)	(42,518)
Finance costs	4	(1,531)	(2,923)
Share of profits and losses of associates		16	919
PROFIT BEFORE TAX	5	27,827	499
Income tax expense	6	(3,614)	(1,373)
PROFIT/(LOSS) FOR THE PERIOD		24,213	(874)
Attributable to:			
Owners of the parent		24,225	(951)
Non-controlling interests		(12)	77
		24,213	(874)
EARNINGS/(LOSS) PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT	7		
– Basic		HK2.14 cents	HK(0.08) cents
– Diluted		HK2.14 cents	HK(0.08) cents

# Condensed Consolidated Statement of Comprehensive Income

For the six months ended 30 June 2011

	For the six months ended 30 June		
	2011	2010	
	(Unaudited)	(Unaudited)	
	HK\$'000	HK\$'000	
Profit/(loss) for the period	24,213	(874)	
Exchange differences on translation of foreign operations	7,741	2,176	
Other comprehensive income for the period, net of tax	7,741	2,176	
Total comprehensive income for the period	31,954	1,302	
Attributable to:			
Owners of the parent	31,946	1,220	
Non-controlling interests	8	82	
	31,954	1,302	

# **Condensed Consolidated Statement of Financial Position**

30 June 2011

	Notes	30 June 2011 (Unaudited) <i>HK\$'000</i>	31 December 2010 (Audited) <i>HK\$'000</i>
NON-CURRENT ASSETS			
Property, plant and equipment		153,888	152,453
Investment properties		39,200	39,200
Interests in associates		135,739	135,308
Total non-current assets		328,827	326,961
CURRENT ASSETS			
Inventories		62,298	34,410
Gross amount due from contract customers		52,589	28,061
Trade and bills receivables	9	241,702	290,545
Prepayments, deposits and other receivables		122,504	301,898
Pledged deposits		11,945	13,231
Cash and cash equivalents		273,583	292,987
Total current assets		764,621	961,132
CURRENT LIABILITIES			
Trade and bills payables	10	96,184	217,576
Gross amount due to contract customers		16,399	7,611
Other payables and accruals		246,259	305,328
Interest-bearing bank borrowings	11	100,269	157,282
Tax payable		4,444	2,578
Total current liabilities		463,555	690,375
NET CURRENT ASSETS		301,066	270,757
TOTAL ASSETS LESS CURRENT LIABILITIES		629,893	597,718

# **Condensed Consolidated Statement of Financial Position**

**(Continued)** 30 June 2011

	30 June 2011 (Unaudited) <i>HK\$'000</i>	31 December 2010 (Audited) <i>HK\$'000</i>
NON-CURRENT LIABILITIES		
Deferred tax liabilities	8,673	8,452
Total non-current liabilities	8,673	8,452
Net assets	621,220	589,266
EQUITY		
Equity attributable to owners of the parent		
Issued capital	113,030	113,030
Reserves	507,330	475,384
	620,360	588,414
Non-controlling interests	860	852
Total equity	621,220	589,266

# **Condensed Consolidated Statement of Changes in Equity**

For the six months ended 30 June 2011

Attributable to owners of the parent						_					
	lssued capital (Unaudited) HK\$'000	Share premium account (Unaudited) HK\$'000	Contributed surplus (Unaudited) HK\$'000	Capital reserve (Unaudited) <i>HK\$</i> '000	Land and buildings revaluation reserve (Unaudited) <i>HK\$</i> '000	Exchange fluctuation reserve (Unaudited) <i>HK\$</i> '000	General reserve (Unaudited) <i>HK\$</i> '000	Accumulated Iosses (Unaudited) HK\$'000	Total (Unaudited) HK\$'000	Non- controlling interests (Unaudited) HK\$'000	Total equity (Unaudited) <i>HK\$'000</i>
At 1 January 2011	113,030	32,470	867,910	3,685	92,302	42,259	42,987	(606,229)	588,414	852	589,266
Profit for the period Other comprehensive income for the period: Exchange differences on translation	-	-	-	-	-	-	-	24,225	24,225	(12)	24,213
of foreign operations						7,721			7,721	20	7,741
Total comprehensive income for the period						7,721		24,225	31,946	8	31,954
At 30 June 2011	113,030	32,470*	867,910*	3,685*	92,302*	49,980*	42,987*	(582,004)*	620,360	860	621,220
At 1 January 2010	113,030	32,470	867,910	3,685	59,147	37,932	46,530	(672,595)	488,109	707	488,816
Loss for the period Other comprehensive income for the period: Exchange differences on translation	-	-	-	-	-	-	-	(951)	(951)	77	[874]
of foreign operations						2,171			2,171	5	2,176
Total comprehensive income/(loss) for the period						2,171		(951)	1,220	82	1,302
At 30 June 2010	113,030	32,470	867,910	3,685	59,147	40,103	46,530	(673,546)	489,329	789	490,118

\* These reserve accounts comprise the consolidated reserves of HK\$507,330,000 (31 December 2010: HK\$475,384,000) in the condensed consolidated statement of financial position.

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# **Condensed Consolidated Statement of Cash Flows**

For the six months ended 30 June 2011

	For the six months ended 30 June		
	2011 (Unaudited) <i>HK\$'000</i>	2010 (Unaudited) <i>HK\$'000</i>	
NET CASH FLOWS USED IN OPERATING ACTIVITIES	(117,506)	(49,909)	
NET CASH FLOWS FROM INVESTING ACTIVITIES	151,504	22,583	
NET CASH FLOWS (USED IN)/FROM FINANCING ACTIVITIES	(57,909)	10,417	
NET DECREASE IN CASH AND CASH EQUIVALENTS	(23,911)	(16,909)	
Cash and cash equivalents at beginning of period	290,868	321,070	
Effect of foreign exchange rate changes, net	4,457	3,300	
CASH AND CASH EQUIVALENTS AT END OF PERIOD	271,414	307,461	
ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS			
Cash and bank balances Non-pledged time deposits	225,280 48,303	147,541 5,025	
Cash and cash equivalents as stated in the condensed consolidated statement of financial position	273,583	152,566	
Cash and cash equivalents attributable to assets of a disposal group classified as held for sale	_	154,895	
Non-pledged time deposits with original maturity of more than three months when acquired	(2,169)		
Cash and cash equivalents as stated in the condensed consolidated statement of cash flows	271,414	307,461	

30 June 2011

## 1. ACCOUNTING POLICIES

These unaudited condensed consolidated interim financial statements for the six months ended 30 June 2011 have been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting". The accounting policies and basis of preparation adopted in the preparation of the interim financial statements are the same as those used in the annual financial statements for the year ended 31 December 2010, except in relation to the following new and revised Hong Kong Financial Reporting Standards ("HKFRSs") (which also include HKASs and Interpretations) that affect the Group and are adopted for the first time for the current period's financial statements:

HKFRS 1 Amendment	Amendment to HKFRS 1 First-time Adoption of Hong Kong Financial
	Reporting Standards – Limited Exemption from Comparative
	HKFRS 7 Disclosures for First-time Adopters
HKAS 24 (Revised)	Related Party Disclosures
HKAS 32 Amendment	Amendment to HKAS 32 Financial Instruments: Presentation –
	Classification of Rights Issues
HK(IFRIC)-Int 14 Amendments	Amendments to HK(IFRIC)-Int 14 Prepayments of a Minimum Funding
	Requirement
HK(IFRIC)-Int 19	Extinguishing Financial Liabilities with Equity Instruments
Improvements to HKFRSs 2010	Amendments to a number of HKFRSs issued in May 2010

Other than as further explained below regarding the impact of amendments to HKAS 1 and HKAS 27 included in *Improvements to HKFRSs 2010*, the adoption of the new and revised HKFRSs has had no significant financial effect on these financial statements.

The principal effects of adopting these new and revised HKFRSs are as follows:

*Improvements to HKFRSs 2010* issued in May 2010 sets out amendments to a number of HKFRSs. There are separate transitional provisions for each standard. While the adoption of some of the amendments results in changes in accounting policies, none of these amendments has had a significant financial impact on the Group. Details of the key amendments most applicable to the Group are as follows:

(a) HKAS 1 Presentation of Financial Statements: Clarifies that an analysis of other comprehensive income for each component of equity can be presented either in the statement of changes in equity or in the notes to the financial statements.

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#### 1. ACCOUNTING POLICIES (continued)

(b) HKAS 27 Consolidated and Separate Financial Statements: Clarifies that the consequential amendments from HKAS 27 (as revised in 2008) made to HKAS 21, HKAS 28 and HKAS 31 shall be applied prospectively for annual periods beginning on or after 1 July 2009 or earlier if HKAS 27 is applied earlier.

#### 2. OPERATING SEGMENT INFORMATION

For management purposes, the Group is organised into business units based on their products and services. The following table presents revenue and results for the Group's segments for the six months ended 30 June 2011 and 2010:

	Software development and systems integration		Software development and systems integration								
	for media	business	for non-me	dia business	Corp	orate	Ot	hers	Тс	Total	
	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
Segment revenue:											
Sales to external customers	448,417	340,924	313,055	666,070	_	-	150	145	761,622	1,007,139	
Intersegment sales	-	6,870	-	-	_	-	_	-	-	6,870	
										0,070	
	448,417	347,794	313,055	666,070	-	-	150	145	761,622	1,014,009	
Reconciliation:											
Elimination of											
intersegment sales										(6,870)	
Revenue									761,622	1,007,139	
Segment results	24,857	(3,035)	5,148	1,956	(4,193)	(3,284)	116	117	25,928	(4,246)	
Reconciliation:											
Interest income and											
unallocated gains									3,414	6,749	
Finance costs									(1,531)	(2,923)	
Share of profits and losses											
of associates									16	919	
Profit before tax									27,827	499	

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## 3. OTHER INCOME AND GAINS

	For the six months ended			
	30 June			
	2011	2010		
	(Unaudited)	(Unaudited)		
	HK\$'000	HK\$'000		
Bank interest income	775	832		
Other interest income	1,757	5,031		
Gross rental income	571	599		
Government grants	18,010	16,845		
Foreign exchange differences, net	882	886		
Others	1,471	3,021		
	23,466	27,214		

## 4. FINANCE COSTS

	For the si	For the six months ended		
	3	30 June		
	2011	2010		
	(Unaudited)	(Unaudited)		
	HK\$'000	HK\$'000		
Interest on bank loans	1,531	2,923		
Interest on bank loans				

## 5. PROFIT BEFORE TAX

The Group's profit before tax is arrived at after charging/(crediting):

	For the six months ended		
	30 June		
	2011		
	(Unaudited)	(Unaudited)	
	HK\$'000	HK\$'000	
Depreciation	4,807	3,604	
Gain on disposal of items of property, plant and equipment	(25)	(121)	
Impairment of trade receivables	851	9,048	
Impairment of other receivables	1,302	649	
Provision/(reversal of provision) for obsolete inventories	8,538	(530)	

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## 6. INCOME TAX

	For the six months ended	
	30 June	
	2011	2010
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Group:		
Current – The People's Republic of China (the "PRC")		
Charge for the period	4,393	1,373
Overprovision in prior years	(779)	
Total tax charge for the period	3,614	1,373

No Hong Kong profits tax has been provided as there are no assessable profits arising in Hong Kong during the period or the Group has available tax losses brought forward from prior years to offset the assessable profits generated during the period (six months ended 30 June 2010: Nil).

Under the PRC income tax laws, enterprises are subject to corporate income tax at a rate of 25%. Pursuant to the relevant approval document issued by the PRC tax bureau, Beijing Founder Electronics Co., Ltd. ("Founder Electronics"), a wholly-owned subsidiary of the Company, being registered as a Key Software Enterprise, is granted a tax concession to pay PRC corporate income tax at a preferential rate of 10% on its assessable profits.

The share of tax attributable to associates amounting to approximately HK\$1,515,000 (six months ended 30 June 2010: HK\$550,000) is included in "Share of profits and losses of associates" in the condensed consolidated income statement.

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## 7. EARNINGS/(LOSS) PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of basic earnings/(loss) per share amounts is based on the profit for the period attributable to ordinary equity holders of the parent of approximately HK\$24,225,000 (six months ended 30 June 2010: loss of HK\$951,000), and the weighted average number of ordinary shares of approximately 1,130,300,000 (six months ended 30 June 2010: 1,130,300,000) in issue during the period.

No adjustment has been made to the basic earnings/(loss) per share amounts presented for the six months ended 2011 and 2010 in respect of a dilution as the impact of the share options outstanding had an anti-dilutive effect on the basic earnings/(loss) per share amounts presented.

## 8. INTERIM DIVIDEND

The Board does not recommend the payment of any interim dividend for the six months ended 30 June 2011 (six months ended 30 June 2010: Nil).

## 9. TRADE AND BILLS RECEIVABLES

The Group's trading terms with its customers are mainly on credit, except for new customers, where payment in advance is normally required. Trade and bills receivables are settled in accordance with the terms of the respective contracts. Each customer has a maximum credit limit. The Group seeks to maintain strict control over its outstanding receivables. Overdue balances are reviewed regularly by senior management. In view of the aforementioned and the fact that the Group's trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk. Trade receivables are non-interest-bearing.

An aged analysis of the Group's trade and bills receivables as at the end of the reporting period, based on the invoice date and net of provisions, is as follows:

	30 June	31 December
	2011	2010
	(Unaudited)	(Audited)
	HK\$'000	HK\$'000
Within 6 months	203,696	265,461
6 to 12 months	27,195	15,131
Over 12 months	10,811	9,953
	241,702	290,545

Included in the Group's trade and bills receivables are amounts due from the Group's related companies and associates of approximately HK\$49,119,000 (31 December 2010: HK\$5,408,000) and HK\$21,448,000 (31 December 2010: HK\$85,614,000), respectively, which are repayable on similar credit terms to those offered to the major customers of the Group.

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## **10. TRADE AND BILLS PAYABLES**

An aged analysis of the Group's trade and bills payables as at the end of the reporting period, based on the invoice date, is as follows:

	30 June	31 December
	2011	2010
	(Unaudited)	(Audited)
	HK\$'000	HK\$'000
Within 6 months	79,113	206,281
6 to 12 months	8,912	7,292
12 to 24 months	5,666	1,467
Over 24 months	2,493	2,536
	96,184	217,576

Included in the Group's trade and bills payables are amounts due to the Group's related companies and associates of approximately HK\$4,984,000 (31 December 2010: HK\$1,514,000) and HK\$4,001,000 (31 December 2010: Nil), respectively, which are repayable on similar credit terms to those offered by the related companies and associates to their major customers.

The trade payables are non-interest-bearing and are normally settled on terms of 15 to 90 days.

## **11. INTEREST-BEARING BANK BORROWINGS**

On 12 May 2010, Founder (Hong Kong) Limited, a wholly-owned subsidiary of the Company, as borrower (the "Borrower"), the Company as guarantor and DBS Bank (Hong Kong) Limited as lender (the "Lender") entered into a facility agreement (the "Facility Agreement"), pursuant to which a banking facility relating to a revolving term loan and credit facility of up to US\$5,000,000 (the "Facility") was made available by the Lender to the Borrower on the terms and conditions therein contained. The Facility Agreement imposes a covenant relating to specific performance of the controlling shareholder of the Company.

The Facility Agreement provides that it would constitute an event of default under the Facility Agreement if 北大方正集團有限公司 (Peking University Founder Group Company Limited\*) ("Peking Founder"), a substantial shareholder of the Company, holds less than 32% of the shareholding interest in the Company, and in such event (amongst other things) the loans under the Facility may immediately become payable on demand.

As at 30 June 2011, no banking facility was drawn by the Group under the Facility Agreement (31 December 2010: HK\$21,798,000).

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## **12. CONTINGENT LIABILITIES**

The Group did not have any significant contingent liabilities as at 30 June 2011 (31 December 2010: Nil).

## **13. RELATED PARTY TRANSACTIONS**

#### (I) Transactions with related parties

In addition to the related party transactions and balances disclosed elsewhere in these condensed consolidated interim financial statements, the Group had the following material transactions with related parties during the period:

(a) On 15 August 2008, Founder Electronics entered into the lease renewal agreement with a subsidiary of Peking Founder to lease certain office premises in Beijing, the PRC, for a term of three years from 1 January 2009 to 31 December 2011 for the aggregate of annual rental and management fees of RMB10,185,000 (equivalent to approximately HK\$12,133,000).

During the period, rental and management fee expenses of approximately HK\$6,066,000 (six months ended 30 June 2010: HK\$5,813,000) were paid by Founder Electronics to a subsidiary of Peking Founder. The directors considered that the rental and management fee expenses were paid in accordance with the terms of the lease agreement.

(b) On 24 June 2010, Sparkling Idea Limited, a wholly-owned subsidiary of the Company, entered into the disposal agreement with Founder International Co., Ltd. ("Founder International"), a subsidiary of Peking Founder, to dispose of the entire equity interest in 北 京方正奧德計算機系統有限公司 (Beijing Founder Order Computer System Co., Ltd.\*).

On 3 August 2010, the Company entered into a master agreement with Peking Founder to govern the sale of information products to Peking Founder and its subsidiaries (collectively "Peking Founder Group") for a term of three years ending 31 December 2012.

During the period, sales of information products of approximately HK\$105,194,000 (six months ended 30 June 2010: Nil) were made to Peking Founder Group and commission fees of approximately HK\$321,000 (six months ended 30 June 2010: Nil) were received from Peking Founder Group. The directors considered that the sales of products and commission fees were made in accordance with the master agreement.

\* For identification purpose only

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### 13. RELATED PARTY TRANSACTIONS (continued)

#### (I) Transactions with related parties (continued)

(c) On 18 November 2008, the Company entered into a master agreement with Peking Founder for the purchase of information products and research and development services from Peking Founder Group for a term of three years from 1 January 2009 to 31 December 2011.

On 14 December 2010, the Company entered into a supplemental agreement with Peking Founder to revise the annual cap for the two years ending 31 December 2011.

During the period, products and services of approximately HK\$776,000 (six months ended 30 June 2010: Nil) were purchased from Peking Founder Group. The directors considered that the purchase of products and services was made in accordance with the master agreement.

(d) On 15 August 2008, the Company and Founder International Inc., a subsidiary of Peking Founder, entered into a master agreement, pursuant to which the Group shall from time to time for a term up to 31 December 2010 sell software, hardware, and/or system integration products and/or provide software, hardware, and/or system integration development services to Founder International Inc. and its subsidiaries.

During the six months ended 30 June 2010, sale of products and provision of product related services in an aggregate amount of approximately HK\$3,670,000 to the related companies were made by the Group. The directors considered that the sale of products and provision of services were made in accordance with the terms of the master agreement.

(e) On 15 December 2008, the Company entered into a master agreement with EC-Founder (Holdings) Company Limited ("EC-Founder"), an associate of the Company, to govern the purchase of information products from EC-Founder and its subsidiaries (collectively "EC-Founder Group") for a term of three years from 1 January 2009 to 31 December 2011.

On 12 June 2009, the Company entered into a supplemental agreement with EC-Founder to revise the annual caps for the three years ending 31 December 2011.

During the period, information products in the amount of approximately HK\$5,938,000 (six months ended 30 June 2010: HK\$98,867,000) were purchased from EC-Founder Group. The directors considered that the purchases of these products were made in accordance with the master agreement.

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### **13. RELATED PARTY TRANSACTIONS** (continued)

#### (I) Transactions with related parties (continued)

(f) On 15 December 2008, the Group entered into a master agreement with EC-Founder for the sales of information products to EC-Founder Group for a term of three years from 1 January 2009 to 31 December 2011.

During the period, sales of information products of approximately HK\$131,709,000 (six months ended 30 June 2010: HK\$182,859,000) were made to EC-Founder Group and commission fees of HK\$473,000 (six months ended 30 June 2010: HK\$440,000) were received from EC-Founder Group. The directors considered that the sales of products and commission fees were made in accordance with the master agreement.

(g) On 15 July 2009, the Company entered into an entrusted loan master agreement with Peking Founder (the "Entrusted Loan Master Agreement"), pursuant to which the Group would provide short term loans through a financial institution to Peking Founder Group for the three years ending 31 December 2011.

For the year ended 31 December 2010, entrusted loans in the amount of RMB270,000,000 (equivalent to approximately HK\$310,646,000) were provided to Peking Founder Group. The entrusted loans were unsecured and bore interest at rates ranging from 4.86% to 5.35% per annum, and were settled by 8 December 2010 as to the amount of RMB40,000,000 (equivalent to approximately HK\$47,080,000). The entrusted loans of RMB130,000,000 (equivalent to approximately HK\$153,010,000) and related interest of approximately HK\$1,563,000 receivable from Peking Founder Group remained undue and were included in prepayments, deposits and other receivables in the condensed consolidated statement of financial position as at 31 December 2010. These entrusted loans were fully settled by Peking Founder Group during the period.

During the period, interest income earned by the Group amounted to HK\$1,205,000 (six months ended 30 June 2010: HK\$3,169,000). The directors considered that the provision of entrusted loans to Peking Founder Group was made in accordance with the Entrusted Loan Master Agreement.

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## 13. RELATED PARTY TRANSACTIONS (continued)

#### (1) Transactions with related parties (continued)

On 3 December 2010, the Company, PKU Founder Group Finance Co., Ltd. ("Founder (h) Finance") and Peking Founder entered into a financial service agreement, pursuant to which Founder Finance would provide the Group with (i) deposit service; (ii) loan service; and (iii) miscellaneous financial service subject to the term and conditions provided therein for the three years ending 31 December 2013. Further details of the transaction were set out in the announcement of the Company dated 3 December 2010 and circular of the Company dated 24 December 2010.

As at 30 June 2011, the Group made a deposit of approximately HK\$96,952,000 (31 December 2010: Nil) in Founder Finance and the related interest of approximately HK\$552,000 was earned by the Group during the six months ended 30 June 2011 (six months ended 30 June 2010: Nil). The interest rates on these deposits offered by Founder Finance were the prevailing interest rates offered by the PBOC.

(i) The banking facilities guarantees given by Peking Founder and its subsidiary to PRC banks for the credit facilities granted to subsidiaries of the Company at 30 June 2011 of approximately HK\$241,000,000 (31 December 2010: HK\$188,320,000) were utilised to the extent of approximately HK\$70,362,000 (31 December 2010: HK\$59,980,000).

As at 31 December 2010, certain time deposits of Founder International of approximately HK\$21,798,000 were pledged to a bank to secure banking facilities granted to the Group.

During the six months ended 30 June 2010, interest income of approximately (j) HK\$1,862,000 was received from an associate. The transaction was conducted on the basis of rates agreed between the Group and the associate.

The related party transactions in respect of items (a), (b), (c), (d), (g) and (h) above for the current interim period also constitute connected transactions or continuing connected transactions as defined in Chapter 14A of the Rules Governing the Listings of Securities on The Stock Exchange of Hong Kong Limited.

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## 13. RELATED PARTY TRANSACTIONS (continued)

#### (II) Outstanding balances with related parties

- (a) As at 30 June 2011, except for the entrusted loan receivables from Peking Founder Group disclosed in note 13(I)(g) to the financial statements, other balances due from Peking Founder Group included in prepayments, deposits and other receivables in the condensed consolidated statement of financial position are approximately HK\$6,602,000 (31 December 2010: HK\$8,947,000). The balances due to Peking Founder Group included in other payables and accruals in the condensed consolidated statement of financial position as at 30 June 2011 are approximately HK\$3,442,000 (31 December 2010: HK\$1,716,000). The balances are unsecured, interest-free and have no fixed terms of repayment.
- (b) The balance due to a company (in which 11.65% equity interest was held by Peking Founder) and its subsidiaries included in other payables and accruals in the condensed consolidated statement of financial position as at 30 June 2011 is approximately HK\$1,000 (31 December 2010: Nil). The balance due from this related company included in prepayments, deposits and other receivables in the condensed consolidated statement of financial position as at 30 June 2011 is approximately HK\$345,000 (31 December 2010: HK\$111,000). The balances are unsecured, interest-free and have no fixed terms of repayment.
- (c) The balances due from associates included in prepayments, deposits and other receivables in the condensed consolidated statement of financial position as at 30 June 2011 are approximately HK\$1,909,000 (31 December 2010: HK\$263,000). The balances due to associates of the Company included in other payables and accruals in the condensed consolidated statement of financial position as at 30 June 2011 are approximately HK\$9,444,000 (31 December 2010: HK\$9,000). The balances are unsecured, interestfree and have no fixed terms of repayment.
- (d) Details of the Group's trade balances with its associates and related companies as at the end of the reporting period are disclosed in notes 9 and 10 to these condensed consolidated interim financial statements.
- (e) As at 30 June 2011, included in the Group's cash and cash equivalents were deposits of approximately HK\$96,952,000 (31 December 2010: Nil) placed with Founder Finance.

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### 13. RELATED PARTY TRANSACTIONS (continued)

#### (III) Compensation of key management personnel of the Group

In the opinion of the directors, the directors of the Company represented the key management personnel of the Group. Compensation paid to directors during the period is as follows:

	For the six months ended	
	30 June	
	2011	2010
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Short term employee benefits	992	338
Post-employment benefit	14	9
Total compensation paid to key management personnel	1,006	347

## **14. EVENT AFTER THE REPORTING PERIOD**

On 12 July 2011, the Group provided a six-month short term loan of RMB80,000,000 (equivalent to approximately HK\$96,240,000) to a subsidiary of Peking Founder under the entrusted loan agreement. The loan is unsecured and bears interest at the prevailing benchmark Renminbi lending rate for the loan period of six months offered by PBOC plus 12% of such rate.

#### **Overall Performance**

The Group achieved encouraging results performance with its continuous effort in streamlining the operation. The Group reported an unaudited consolidated profit attributable to equity holders of the parent for the six months ended 30 June 2011 of HK\$24.2 million (six months ended 30 June 2010: loss of HK\$1.0 million). The Group recorded a decrease in turnover during the current interim period by approximately 24.4% to HK\$761.6 million (six months ended 30 June 2010: HK\$1,007.1 million) due to the disposal of Founder Order in November 2010. The gross profit margin increased from 12.0% for the six months ended 30 June 2010 to 19.8% for the current interim period because Founder Order's systems integration for non-media business had a much lower gross profit margin as compared with that of media business.

Basic and diluted earnings per share attributable to equity holders of the parent for the current interim period were HK2.14 cents (six months ended 30 June 2010: loss of HK0.08 cents).

#### **Operating Review and Prospects**

#### (A) Software development and systems integration for media sector ("Media Business")

The turnover of the Media Business for the current interim period increased by 31.5% to approximately HK\$448.4 million (six months ended 30 June 2010: HK\$340.9 million) while the segment results recorded a profit of approximately HK\$24.9 million (six months ended 30 June 2010: loss of HK\$3.0 million).

With the rapid growth and development in printing industry in China under the support by the government, the demand for printing software and systems integration increases accordingly so as to provide high quality and environmental friendly printing products. In addition, under the global change in needs and habit of readers under the rapid development of internet and mobile internet technology, the media industry such as newspaper publishers, television stations put more resources on improving their publishing and broadcasting systems in order to maintain their competitiveness. This leads to the significant improvement in turnover and results of the Media Business during the period under review. The gross profit margin for the Media Business for the current interim period has increased to 32.2% as compared to 29.5% for the six months ended 30 June 2010 as a result of increase in sales of software with higher gross profit margin.

At present, the massive coverage of iPad and iPhone become the important intelligent terminals for customers. After several years of development of digital reporting systems, Founder Electronics has achieved good progress in building up the know-how and technology in this area and therefore enjoyed a commanding position in this industry. Founder Electronics developed solutions of iPad and iPhone such as Founder mobile news release system which includes Back-end content management and distribution systems news system (後端的新聞內容管理和發佈系統) and news reader in iPhone/iPad (iPhone/iPad新聞 閱讀器) for various newspaper publishers in the PRC. In April 2011, Founder Electronics was awarded by China Unicom as one of their application cooperation partners [集團級行業應用合作夥伴] to promote the application of mobile editing (移動採編應用). In addition, in May 2011, Founder Electronics obtained the special award of China Creative Communication Award in the third China International Forum on Creative Communication (第三屆中國創意傳播國際論壇) jointly organised by 21st Media Advertising Magazine(《21 世紀廣告》雙周刊), Advertising College of Communication University of China (中國傳媒大學廣告學院), Advertising Federation of Hong Kong (香港廣告業聯會) and Beijing CBD Chamber of Media Industry (北 京CBD傳媒產業商會). In April 2011, one of the patents developed by Founder Electronics was awarded as Chinese Outstanding Patented Invention in Beijing (北京市發明專利獎) by the government in Beijing. In March 2011, Founder Electronics obtained the special honors of Radio and Television Technology Innovation Award 2010 (2010 廣播電視科技創新獎) by China Radio and TV Equipment Industry Association [中國廣播電視設備工業協會].

The Group's self-developed and advanced technology computer-to-plate ("CTP") product, Founder DiaoLong (方正雕龍), has received encouraging support and strong demand from both domestic and overseas markets since 2007. The development of the CTP product has enabled the Group to integrate vertically as a software and hardware developer and horizontally as a system integrator and service provider. In June 2011, Founder Electronics entered into sales contract with People's Daily Printing Investment Group Co., Ltd. (人民日報社中聞印務投資集團有限公司) for the sales of CTP systems to the printing centres of People's Daily China News in various cities after the installation of CTP systems for their printing centres in Xian, Wuhan, Fuzhou, Nanjing and Qingdao in 2010.

Founder Electronics obtained the special honours of "Key Software Enterprise in National Plan Department of 2010" (2010年度國家規劃佈局內重點軟件企業) and a preferential income tax concession pursuant to the certification as a major new and high technology enterprise (重點高新技術企業). Founder Electronics has obtained this special honours for three consecutive years since 2008 showing its competitiveness and innovative position in the market.

#### (B) Software development and systems integration for non-media sector ("Non-Media Business")

The turnover of the Non-Media Business for the current interim period decreased by 53.0% to approximately HK\$313.1 million (six months ended 30 June 2010: HK\$666.1 million) while its segment results has recorded a profit of approximately HK\$5.1 million (six months ended 30 June 2010: HK\$2.0 million).

The major products provided by the Non-Media Business include various information products such as servers, storage devices and workstations of a number of internationally famed and branded information products manufacturers such as HP, Cisco and Hitachi. The decrease in segment revenue was mainly due to the disposal of Founder Order which was engaged in the Non-Media Business in the PRC in November 2010.

#### **PROSPECTS**

To deal with the business growth, the management will closely monitor changes in China's economy and its IT market. The Group will continue the development of innovative solutions and provide our customers with more cost-effective products and solutions to meet our customers' demands for enhancing their competitiveness. In addition, the Group will closely monitor the performance of each business sector to achieve effective cost control and maximise shareholders' value.

#### **EMPLOYEES**

The Group has developed its human resources policies and procedures based on performance and merit. The Group ensures that the pay levels of its employees are competitive and employees are rewarded on a performance-related basis within the general framework of the Group's salary and bonus systems. The Group provides on-the-job training to its employees in addition to retirement benefit schemes and medical insurance.

The Group operates share option scheme for the purpose of providing incentives and rewards to eligible directors and employees of the Group who contribute to the success of the Group's operations. The Group had not granted any share options to its eligible directors and employees during the current period.

At 30 June 2011, the number of employees of the Group was approximately 1,339 (31 December 2010: 1,373).

### **FINANCIAL REVIEW**

#### Liquidity, financial resources and capital commitments

During the current interim period, the Group generally financed its operations with internally generated resources and banking facilities provided by its principal bankers in Hong Kong and the PRC. As at 30 June 2011, the Group had interest-bearing bank borrowings of HK\$100.3 million (31 December 2010: HK\$157.3 million) which are floating interest bearing. The bank borrowings were denominated in Hong Kong Dollars ("HKD"), Renminbi ("RMB") and United States Dollars ("U.S. dollars"), and were repayable within one year. The Group's banking facilities were secured by corporate guarantees given by the Company and Peking Founder, the Government of the Hong Kong Special Administrative Region under the SME Loan Guarantee Scheme, certain of the Group's land and buildings, investment properties and bank deposits. At 30 June 2011, the Group recorded total assets of HK\$1,093.4 million which were financed by liabilities of HK\$472.2 million, non-controlling interests of HK\$0.9 million and equity of HK\$620.3 million. The Group's net asset value per share as at 30 June 2011 amounted to HK\$0.55 (31 December 2010: HK\$0.52).

The Group had total cash and bank balances of HK\$285.5 million as at 30 June 2011 (31 December 2010: HK\$306.2 million). After deducting total bank borrowings of HK\$100.3 million (31 December 2010: HK\$157.3 million), the Group recorded net cash and bank balances of HK\$185.2 million as at 30 June 2011 as compared to HK\$148.9 million as at 31 December 2010. The Group's borrowings, which are subject to little seasonality, consist of mainly short term bank loans and trust receipt loans. As at 30 June 2011, the Group's gearing ratio, measured on the basis of total borrowings as a percentage of total shareholders' equity, was 0.16 (31 December 2010: 0.27) while the Group's current ratio was 1.65 (31 December 2010: 1.39).

At 30 June 2011, the Group did not have any material capital expenditure commitments.

#### **Treasury policies**

The Group adopts conservative treasury policies and controls tightly over its cash and risk management. The Group's cash and cash equivalents are held mainly in HKD, RMB and U.S. dollars. Surplus cash is generally placed in short term deposits denominated in HKD, RMB and U.S. dollars.

#### Exposure to fluctuations in exchange rates and related hedges

The Group operates mainly in Hong Kong and Mainland China. For the operations in Hong Kong, most of the transactions are denominated in HKD and U.S. dollars. The exchange rate of U.S. dollars against HKD is relatively stable and the related currency exchange risk is considered minimal. For the operations in Mainland China, most of the transactions are denominated in RMB. Given the appreciation of RMB against HKD during the period under review, no financial instrument was used for hedging purposes. It is expected that the appreciation of RMB would have a favourable impact on the Group.

#### Contracts

At 30 June 2011, the major contracts in hand for the software development and systems integration business amounted to approximately HK\$502.1 million (31 December 2010: HK\$308.7 million), which are all expected to be completed within one year time.

#### Material acquisitions and disposals of subsidiaries and associates

The Group had no material acquisition or disposals of subsidiaries and associates during the six months ended 30 June 2011.

#### Charges on assets

At 30 June 2011, the Group's land and buildings in Hong Kong of approximately HK\$41.7 million, investment properties of approximately HK\$38.3 million and bank deposits of approximately HK\$11.9 million were pledged to banks to secure banking facilities granted.

#### Future plans for material investments or capital assets

The Group did not have any future plans for material investments or capital assets as at 30 June 2011.

#### **Contingent liabilities**

At 30 June 2011, the Group did not have any significant contingent liabilities.

## Directors' Interests and Short Positions in Shares and Underlying Shares

At 30 June 2011, the interests and short positions of the directors in the share capital and underlying shares of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")), as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code"), were as follows:

#### Long positions in ordinary shares of associated corporation:

EC-Founder (Holdings) Company Limited ("EC-Founder"), an associate of the Company

	Number of ordinary shares held, capacity and nature of interest			Percentage of the
	Directly beneficially	Through spouse or minor		associated corporation's issued
Name of director	owned	children	Total	share capital
Professor Xiao Jian Guo	8,703,300	-	8,703,300	0.79
Professor Wei Xin	3,956,000	-	3,956,000	0.36
Mr Zhang Zhao Dong	3,956,000	-	3,956,000	0.36
Mr Fung Man Yin Sammy	350,000	100,000	450,000	0.04

# **Directors' Interests and Short Positions in Shares and Underlying Shares** (Continued)

#### Long positions in underlying shares of associated corporation:

#### EC-Founder

Name of director	Number of share options outstanding as at 1 January 2011 and 30 June 2011	Date of grant of share options	Exercise period of share options	Exercise price of share options HK\$ per share
Mr Zhang Zhao Dong	8,000,000	6.2.2004	7.2.2004	0.381
			to 5.2.2014	
Professor Wei Xin	8,000,000	6.2.2004	7.2.2004 to 5.2.2014	0.381
Mr Liu Xiao Kun	5,500,000	2.1.2004	3.1.2004	0.340
	21,500,000		to 31.12.2013	

The interests of the directors in the share options of the Company are separately disclosed under the section "Share option scheme" below.

Save as disclosed above, as at 30 June 2011, none of the directors had registered an interest or short position in the shares or underlying shares of the Company or any of its associated corporations that was required to be recorded pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

#### **Directors' Rights to Acquire Shares**

Save as disclosed under the section "Directors' interests and short positions in shares and underlying shares" above and the section "Share option scheme" below, at no time during the period were rights to acquire benefits by means of the acquisition of shares in the Company granted to any director or their respective spouse or minor children, or were any such rights exercised by them; or was the Company or any of its subsidiaries a party to any arrangement to enable the directors to acquire such rights in any other body corporate.

#### **Share Option Scheme**

On 24 May 2002, the Company adopted a share option scheme in compliance with Chapter 17 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

The following share options were outstanding under the share option scheme at 1 January 2011 and at the end of the period:

Name or category of participant	Number of share options outstanding as at 1 January 2011 and 30 June 2011	Date of grant of share options *	Exercise period of share options	Exercise price of share options ** HK\$ per share
Directors				
Mr Zhang Zhao Dong	8,000,000	5.2.2004	6.2.2004 to 4.2.2014	1.104
Professor Xiao Jian Guo	8,000,000	5.2.2004	6.2.2004 to 4.2.2014	1.104
Professor Wei Xin	8,000,000	5.2.2004	6.2.2004 to 4.2.2014	1.104
Subtotal	24,000,000			
<i>Other employees</i> In aggregate	8,000,000	5.2.2004	6.2.2004 to 4.2.2014	1.104
In aggregate	6,000,000	2.1.2004	3.1.2004 to 31.12.2013	0.840
Subtotal	14,000,000			
Total	38,000,000			

## Share Option Scheme (Continued)

Notes to the reconciliation of the share options outstanding during the period:

- \* The vesting period of the share options is from the date of the grant until the commencement of the exercise period.
- \*\* The exercise price of the share options is subject to adjustment in the case of rights or bonus issues, or other similar changes in the Company's share capital.

## Substantial Shareholders' and Other Persons' Interests in Shares

At 30 June 2011, the following interest of 5% or more of the issued share capital of the Company were recorded in the register of interests required to be kept by the Company pursuant to Section 336 of the SFO:

Long positions:

Name	Capacity and nature of interest	Number of ordinary shares held	Percentage of the Company's issued share capital
北京北大資產經營有限公司 (Peking University Asset Management Company Limited*) <i>(Note)</i>	Through a controlled corporation	367,179,610	32.49
北大方正集團有限公司 (Peking University Founder Group Company Limited*) ("Peking Founder")	Directly beneficially owned	367,179,610	32.49

\* For identification purpose only

*Note:* Peking University Asset Management Company Limited was deemed to be interested in the 367,179,610 shares under the SFO by virtue of its interest in Peking Founder.

Save as disclosed above, as at 30 June 2011, no person, other than the directors of the Company, whose interests are set out in the section "Directors' interests and short positions in shares and underlying shares" above, had registered an interest or short position in the shares or underlying shares of the Company that was required to be recorded pursuant to Section 336 of the SFO.

## Purchase, Redemption or Sale of Listed Securities of the Company

Neither the Company, nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities during the period.

#### **Corporate Governance**

None of the directors of the Company is aware of any information which would reasonably indicate that the Company has not, throughout the six months ended 30 June 2011, complied with the code provisions of the Code of Corporate Governance Practices as set out in Appendix 14 of the Listing Rules.

## Model Code for Securities Transactions by Directors of the Company

The Company has adopted a model code of conduct regarding securities transactions by directors of the Company on terms no less exacting than the required standard as set out in the Model Code for Securities Transactions as set out in Appendix 10 of the Listing Rules.

## Audit Committee

The Audit Committee has reviewed the Group's condensed consolidated interim financial statements for the six months ended 30 June 2011, including the accounting principles adopted by the Group, with the Company's management.

By Order of the Board FOUNDER HOLDINGS LIMITED Zhang Zhao Dong Chairman

Hong Kong 26 August 2011