# 2012 每月通訊 DEC<sup>‡</sup>

## 1. Property Sales in December 2012

In December 2012, the Group recorded property sales of RMB 580.8 million, representing a month-on-month increase of 3.7%. The total property sold area was 69.4 thousand sq.m., representing a month-on-month increase of 3.7%. From January to December, the total property sales and property sold area amounted to RMB 10.9 billion and 1.3 million sq.m.

In December, Yangtze River Delta recorded the highest sales amount of RMB 313.3 million, increased by 75.9% month-on-month.

Table I: Property Sales for December 2012

| Region              | Property Sales (RMB'000) | GFA Sold(sq.m.) |  |
|---------------------|--------------------------|-----------------|--|
| Shanghai Region     | 27,015                   | 1,085           |  |
| Yangtze River Delta | 313,296                  | 28,931          |  |
| Pan Bohai Rim       | 89,593                   | 14,177          |  |
| Northeast China     | 150,917                  | 25,181          |  |
| Total               | 580,821                  | 69,374          |  |

Table II: Property Sales for Jan- Dec 2012

| Dogion              | Property Sales (RMB'000) |              |           | GFA Sold (sq.m.) |              |           |
|---------------------|--------------------------|--------------|-----------|------------------|--------------|-----------|
| Region              | Jan-Dec 2012             | Jan-Dec 2011 | Change(%) | Jan-Dec 2012     | Jan-Dec 2011 | Change(%) |
| Shanghai Region     | 4,481,590                | 3,703,753    | 21.0%     | 305,092          | 161,339      | 89.1%     |
| Yangtze River Delta | 2,355,261                | 3,976,077    | -40.8%    | 335,114          | 569,468      | -41.2%    |
| Pan Bohai Rim       | 737,649                  | 1,374,484    | -46.3%    | 105,087          | 134,263      | -21.7%    |
| Northeast China     | 3,355,924                | 4,267,681    | -21.4%    | 529,309          | 699,731      | -24.4%    |
| Total               | 10,930,424               | 13,321,995   | -18.0%    | 1,274,602        | 1,564,801    | -18.5%    |

### 2. New Land Acquisition in December and Total Land Bank

The Group did not acquire any new land in December 2012. As at the end of December, the Group's total land bank was 18.1 million sq.m., which is sufficient to meet its development needs in the coming five to seven years. (For details please see Table III)

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## Glorious Property Holdings Limited



恒盛地產控股有限公司

### **Table III: Total Current Land Bank**

| No.                 | City       | Land Bank (sq.m.) |  |
|---------------------|------------|-------------------|--|
| Shanghai Region     |            |                   |  |
| 1                   | Shanghai   | 2,026,316         |  |
| Yangtze River Delta |            |                   |  |
| 2                   | Nantong    | 5,992,564         |  |
| 3                   | Wuxi       | 425,207           |  |
| 4                   | Suzhou     | 10,052            |  |
| 5                   | Hefei      | 2,057,324         |  |
| 6                   | Nanjing    | 663,913           |  |
| 7                   | Jiaxing    | 219,570           |  |
| Subtotal            | 9,368,630  |                   |  |
| Pan Bohai Rim       |            |                   |  |
| 8                   | Tianjin    | 2,573,598         |  |
| 9                   | Beijing    | 1,511,428         |  |
| Subtotal            | 4,085,026  |                   |  |
| Northeast China     |            |                   |  |
| 10                  | Harbin     | 395,174           |  |
| 11                  | Shenyang   | 237,552           |  |
| 12                  | Changchun  | 1,456,305         |  |
| 13                  | Dalian     | 509,375           |  |
| Subtotal            |            | 2,598,406         |  |
| Total               | 18,078,378 |                   |  |

### **About Glorious Property**

Glorious Property Holdings Limited ("Glorious Property" or the "Company", together with its subsidiaries, the "Group", HKEx Stock Code: 00845) is a national property developer in China, focusing on the development and sales of large-scale and high quality properties in key economic cities of Shanghai Region, Yangtze River Delta, Pan Bohai Rim and Northeast China. At present, the Group has 31 projects in 13 cities including Beijing, Tianjin, Shanghai, Wuxi, Suzhou, Nanjing, Nantong, Hefei, Jiaxing, Harbin, Changchun, Shenyang and Dalian.

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In view of variables in the courses of sales, there May be discrepancies between the above-mentioned sales information and the disclosed information in periodic reports. Therefore, the relevant statistics are periodic information solely for investors' reference purpose only.