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This announcement does not constitute an offer to sell or the solicitation of an offer to buy any securities in the United States or any other jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. The securities have not been and will not be registered under the United States Securities Act of 1933, as amended (the "Securities Act") and may not be offered or sold in the United States absent registration or an applicable exemption from the registration requirements of the Securities Act. Any public offering memorandum of securities to be made in the United States will be made by means of an offering memorandum. Such offering memorandum will contain detailed information about the company making the offer and its management and financial statements. The Company does not intend to make any public offering of securities in the United States.



## GREENTOWN CHINA HOLDINGS LIMITED

# 綠城中國控股有限公司\*

(Incorporated in the Cayman Islands with limited liability)
(Stock Code: 03900)

## **ISSUE OF RMB2,500,000,000 5.625% SENIOR NOTES DUE 2016**

Further to the announcement dated May 6, 2013 in respect of the Notes Issue. On May 6, 2013, the Company, BOC International, Deutsche Bank, HSBC, Industrial and Commercial Bank of China (Asia) Limited and Standard Chartered Bank entered into the Purchase Agreement, in connection with the Notes Issue by the Company in the aggregate principal amount of RMB2,500,000,000.

The Company estimates that the net proceeds from the Notes Issue, after deducting the subscription discounts and commissions and other estimated expenses payable in connection with the Notes Issue, will be approximately RMB2,478,750,000. The Company intends to use the net proceeds of the Notes to refinance certain existing short term debts and the remainder to fund capital expenditures and general corporate purposes. The Company may adjust the forgoing plans in response to changing market conditions and therefore reallocate the use of proceeds.

<sup>\*</sup> For identification purposes only

The Company will seek a listing of the Notes on the Stock Exchange. A confirmation of the eligibility for the listing of the Notes has been received from the Stock Exchange. Quotation of the Notes on the Stock Exchange is not to be taken as an indication of the merits of the Company or the Notes.

Reference is made to the announcement of the Company dated May 6, 2013 in respect to the Notes Issue. The Board is pleased to announce that on May 6, 2013, the Company, together with the Subsidiary Guarantors, entered into the Purchase Agreement with BOC International, Deutsche Bank, HSBC, Industrial and Commercial Bank of China (Asia) Limited and Standard Chartered Bank in connection with the Notes Issue in the aggregate principal amount of RMB2,500,000,000.

#### PURCHASE AGREEMENT

Date: May 6, 2013

## **Parties to the Purchase Agreement**

- (a) The Company as the issuer;
- (b) The Subsidiary Guarantors; and
- (c) BOC International, Deutsche Bank, HSBC, Industrial and Commercial Bank of China (Asia) Limited and Standard Chartered Bank as the initial purchasers.

BOC International, Deutsche Bank, HSBC, Industrial and Commercial Bank of China (Asia) Limited and Standard Chartered Bank are the joint lead managers and the joint bookrunners in respect of the offer and sale of the Notes. Each of the above mentioned parties is also an initial purchaser of the Notes. To the best of the Directors' knowledge, information and belief having made all reasonable enquiry, each of the above mentioned parties is an independent third party and not a connected person of the Company.

The Notes have not been and will not be registered under the Securities Act, and may not be offered, sold or delivered within the United States. Accordingly, the Notes are being offered and sold only outside of the United States in compliance with Regulation S under the Securities Act. None of the Notes will be offered to the public in Hong Kong.

#### **Principal terms of the Notes**

Notes Offered

Subject to certain conditions to completion, the Company will issue the Notes in the aggregate principal amount of RMB2,500,000,000 which will mature on May 13, 2016, unless earlier redeemed pursuant to the terms hereof.

## Offering Price

The offering price of the Notes will be 100% of the principal amount of the Notes.

#### Interest

The Notes will bear interest from and including May 13, 2013 at a rate of 5.625% per annum, payable semi-annually in arrears on May 13 and November 13 of each year, beginning on November 13, 2013.

### Ranking of the Notes

The Notes are unsecured general obligations of the Company and will be (1) senior in right of payment to any existing and future obligations of the Company expressly subordinated in right of payment to the Notes; (2) at least *pari passu* in right of payment with all other unsecured, unsubordinated indebtedness of the Company (subject to any priority rights of such unsubordinated indebtedness pursuant to applicable law); (3) guaranteed by the Subsidiary Guarantors and the JV Subsidiary Guarantors (if any) on a senior basis, subject to certain limitations; (4) effectively subordinated to secured obligations, if any, of the Company, the Subsidiary Guarantors and the JV Subsidiary Guarantors (if any), to the extent of the value of the assets serving as security therefor; and (5) effectively subordinated to all existing and future obligations of the subsidiaries of the Company which do not provide guarantees under the Notes.

## Events of Default

The events of default under the Notes include, among others:

(1) default in the payment of principal of (or premium, if any, on) the Notes when the same becomes due and payable at maturity, upon acceleration, redemption or otherwise; (2) default in the payment of interest on any Note when the same becomes due and payable, and such default continues for a period of 30 days; (3) default in the performance or breach of the provisions of certain covenants, the failure by the Company to make or consummate an offer to purchase, or the failure by the Company to create, or cause certain of its subsidiaries to create, a lien on the collaterals in accordance with the covenants described in the indenture governing the Notes; (4) the Company or certain of its subsidiaries defaults in the performance of or breaches any other covenant or agreement in the indenture governing the Notes or under the Notes (other than a default specified in clause (1), (2) or (3) above) and such default or breach continues for a period of 30 consecutive days after written notice by the Trustee or the holders of 25% or more in aggregate principal amount of the Notes; (5) occurrence with respect to any indebtedness of the Company or certain of its subsidiaries having an outstanding principal amount of USD15.0 million or more in the aggregate for all such indebtedness of all such persons, whether such indebtedness now exists or shall hereafter be created, (a) an event of default that has caused the holder thereof to declare such indebtedness to be due and payable prior to its stated maturity and/or (b) the failure to make a payment of principal when due and payable; (6) one or more final judgments or orders for the payment of money are rendered against the Company or certain of its subsidiaries and are not paid or discharged and there is a period of 60 consecutive days following entry of the final judgment or order that

causes the aggregate amount for all such final judgments or orders outstanding and not paid or discharged against all such persons to exceed USD15.0 million (in excess of amounts that the Company's insurance carriers have agreed to pay under applicable policies) during which a stay of enforcement, by reason of a pending appeal or otherwise, is not in effect; (7) an involuntary bankruptcy or insolvency or similar case or proceeding is commenced against the Company or certain of its subsidiaries and such involuntary case or other proceeding remains undismissed and unstayed for a period of 60 consecutive days (subject to certain conditions); or an order for relief is entered against the Company or certain of its subsidiaries under any applicable bankruptcy, insolvency or other similar law; (8) the Company or certain of its subsidiaries (a) commences a voluntary case under any applicable bankruptcy, insolvency or other similar law, or consents to the entry of an order for relief in an involuntary case under any such law, (b) consents to the appointment of or taking possession by a receiver, liquidator, assignee, custodian, trustee, sequestrator or similar official of the Company or certain of its subsidiaries or for all or substantially all of the property and assets of the Company or certain of its subsidiaries or (c) effects any general assignment for the benefit of creditors; or (9) any Subsidiary Guarantor or JV Subsidiary Guarantor denying or disaffirming its obligations under its Subsidiary Guarantee or JV Subsidiary Guarantee or, except as permitted by the indenture governing the Notes, any Subsidiary Guarantee or JV Subsidiary Guarantee is determined to be unenforceable or invalid or shall for any reason cease to be in full force and effect.

If an Event of Default (other than an Event of Default specified in clause (7) or (8) above) occurs and is continuing under the indenture governing the Notes, the Trustee or the holders of at least 25% in aggregate principal amount of the Notes then outstanding, by written notice to the Company (and to the Trustee if such notice is given by the holders of the Notes), may, and the Trustee at the request of such holders of the Notes shall, declare the principal of, premium, if any, and accrued and unpaid interest on the Notes to be immediately due and payable. Upon a declaration of acceleration, such principal of, premium, if any, and accrued and unpaid interest shall be immediately due and payable. If an Event of Default specified in clause (7) or (8) above occurs with respect to the Company or certain of its Subsidiaries, the principal of, premium, if any, and accrued and unpaid interest on the Notes then outstanding shall automatically become and be immediately due and payable without any declaration or other act on the part of the Trustee or any holder of the Notes.

#### Covenants

The Notes, the indenture governing the Notes and the Subsidiary Guarantees will limit the Company's ability and the ability of certain of its subsidiaries to, among other things:

- incur additional indebtedness and issue disqualified or preferred stock;
- declare dividends on its capital stock or purchase or redeem capital stock;
- make investments or other specified restricted payments;
- issue or sell capital stock of certain of its subsidiaries;
- guarantee indebtedness of certain of its subsidiaries;

- sell assets;
- create liens;
- enter into sale and leaseback transactions;
- engage in any business other than permitted business;
- enter into agreements that restrict certain of its subsidiaries' ability to pay dividends, transfer assets or make intercompany loans;
- enter into transactions with stakeholders or affiliates; and
- effect a consolidation or merger.

### Optional Redemption

At any time, the Company may at its option redeem the Notes, in whole but not in part, at a redemption price equal to 100% of the principal amount of the Notes plus certain premium as of, and accrued and unpaid interest, if any, to (but not including) the redemption date.

At any time, the Company may redeem up to 35% of the aggregate principal amount of the Notes at a redemption price of 105.625% of the principal amount of the Notes, plus accrued and unpaid interest, if any, to (but not including) the redemption date; provided that at least 65.0% of the aggregate principal amount of the Notes issued on the original issue date remain outstanding after each such redemption and any such redemption takes place within 60 days after the closing of the related equity offering.

#### **GENERAL**

## Information of the Company and Reasons for the Notes Issue

The Company is one of the leading residential property developers in the PRC with strong presence in the Zhejiang province. The Notes Issue will provide financial support for the Company's business growth and future development.

#### Listing

The Company will seek a listing of the Notes on the Stock Exchange. A confirmation of the eligibility for the listing of the Notes has been received from the Stock Exchange. Quotation of the Notes on the Stock Exchange is not to be taken as an indication of the merits of the Company or the Notes.

#### **DEFINITIONS**

In this announcement, the following expressions shall have the meanings set out below unless the context requires otherwise:

"Board" the board of Directors

"BOC International" BOCI Asia Limited, one of the joint lead managers and joint

bookrunners in respect of the Notes Issue

"Company" Greentown China Holdings Limited

"connected person" has the meaning ascribed to it under the Listing Rules

"Deutsche Bank" Deutsche Bank AG, Singapore Branch, one of the joint lead

managers and joint bookrunners in respect of the Notes Issue

"Directors" the directors of the Company

"Hong Kong" the Hong Kong Special Administrative Region of the

People's Republic of China

"HSBC" The Hongkong and Shanghai Banking Corporation Limited,

one of the joint lead managers and joint bookrunners in

respect of the Notes Issue

"Industrial and Commercial

Bank of China (Asia)

Limited"

Industrial and Commercial Bank of China (Asia) Limited, one of the joint lead managers and joint bookrunners in

respect of the Notes Issue

"JV Subsidiary Guarantees" limited recourse guarantees given by the JV Subsidiary

Guarantors in respect of the Notes

"JV Subsidiary Guarantors" Subsidiary Guarantors that in the future provide JV

**Subsidiary Guarantees** 

"Listing Rules" the Rules Governing the Listing of Securities on the Stock

Exchange

"Notes" the 5.625% senior notes due May 13, 2016 in the aggregate

principal amount of RMB2,500,000,000 to be issued by the

Company

"Notes Issue" the issue of the Notes by the Company

"PRC" the People's Republic of China, excluding Hong Kong,

the Macau Special Administrative Region of the People's Republic of China and Taiwan for the purpose of this

announcement

"Purchase Agreement" the agreement dated May 6, 2013 entered into among

BOC International, Deutsche Bank, HSBC, Industrial and Commercial Bank of China (Asia) Limited, Standard Chartered Bank, the Company and certain subsidiary guarantors set forth therein, in relation to the Notes Issue

"RMB" Renminbi, the lawful currency of the PRC

"Securities Act" the United States Securities Act of 1933, as amended

"Standard Chartered Bank" Standard Chartered Bank (Hong Kong) Limited, one of the

joint lead managers and joint bookrunners in respect of the

Notes Issue

"Stock Exchange" The Stock Exchange of Hong Kong Limited

"Subsidiary Guarantees" the guarantees provided by the Subsidiary Guarantors in

respect of the Notes

"Subsidiary Guarantors" the subsidiaries of the Company that guarantee the Notes

"Trustee" DB Trustees (Hong Kong) Limited

"USD" United States dollars

By order of the Board
Greentown China Holdings Limited
Song Weiping
Chairman

Hangzhou, the PRC, May 7, 2013

As at the date of this announcement, the Board comprises five executive Directors, namely Mr Song Weiping, Mr Shou Bainian, Mr Luo Zhaoming, Mr Guo Jiafeng and Mr Cao Zhounan, two non-executive Directors, namely, Mr Ng, Tin Hoi Stephen and Mr Tsui, Yiu Cheung and six independent non-executive Directors, namely Mr Jia Shenghua, Mr Jiang Wei, Mr Ke Huanzhang, Mr Sze Tsai Ping, Michael, Mr Tang Shiding and Mr Hui Wan Fai.