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## **GREENTOWN CHINA HOLDINGS LIMITED**

**綠城中國控股有限公司\***

*(Incorporated in the Cayman Islands with limited liability)*

**(Stock Code: 03900)**

### **UNAUDITED OPERATING DATA FOR THE TWELVE MONTHS ENDED 31 DECEMBER 2017**

The board of directors (the “**Board**”) of Greentown China Holdings Limited (the “**Company**”) is pleased to announce certain unaudited operating data of the Company and its subsidiaries (the “**Group**”) for the twelve months ended 31 December 2017 as follows:

Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) sold 2,760 units with a saleable area of approximately 710,000 sqm in December 2017. Monthly sales\*\* reached approximately RMB15.7 billion, with an approximate average selling price of RMB22,184 per sqm. From January to December 2017, Greentown Group recorded contracted sales of approximately RMB103.3 billion involving a saleable area of 4,440,000 sqm, of which approximately RMB54.9 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 31 December 2017, in addition to contracted sales, Greentown Group recorded subscription sales of RMB0.7 billion, of which approximately RMB0.4 billion was attributable to the Group.

In addition, in December 2017, the total saleable area of the properties sold pursuant to the projects under project management business of Greentown Group with the “Greentown” brand name (non-investment projects, referred to as “**projects under project management**”) achieved approximately 650,000 sqm, with a total contracted amount of approximately RMB7.9 billion. From January to December 2017, the total contracted sales of the projects under project management reached approximately RMB43.0 billion, with a total saleable area of approximately 3,830,000 sqm.

Taking into account all of the above, for the twelve months ended 31 December 2017, Greentown Group recorded total contracted sales of approximately RMB146.3 billion, involving a total saleable area of approximately 8,270,000 sqm.

\* *For identification purposes only*

\*\* *Monthly sales included contracted sales and subscription sales of the month*

The above-mentioned data is unaudited and is based on preliminary internal information of the Group, which may differ from figures to be disclosed in the audited or unaudited consolidated financial statements to be published by the Company on an annual or half-yearly basis due to various uncertainties during the process of collating such data. As such, the above data, which is preliminary in nature, is provided for investors' reference only. Investors are advised to exercise caution and not to place undue reliance on such data when dealing in the securities of the Company. In case of any doubt, investors should seek independent advice from professional or financial advisers.

By order of the Board  
**Greentown China Holdings Limited**  
**Fung Ching, Simon**  
*Company Secretary*

Hangzhou, the PRC  
4 January 2018

*As at the date of this announcement, the Board comprises seven executive directors, namely Mr Song Weiping, Mr Liu Wensheng, Mr Sun Guoqiang, Mr Shou Bainian, Mr Cao Zhounan, Mr Li Qingan and Mr Li Yongqian, and four independent non-executive directors, namely Mr Jia Shenghua, Mr Ke Huanzhang, Mr Sze Tsai Ping, Michael, and Mr Hui Wan Fai.*