



Share Information

Pre-sales Overview

Stock Code:

03900.HK

Share Price:

HK\$6.18*

52-week Share Price:

HK\$5.00 -**HK\$8.79**

Shares Outstanding:

2,163M

Market Cap:

HK\$13,368M*

FYE: 31 Dec

* As at 3 Nov 2016

In October 2016, Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 16 new projects in whole or in phases, with a total saleable area of approximately 240,000 sqm.

Greentown Group sold 3,201 units with saleable area of approximately 460,000 sqm in October 2016. Monthly sales* reached approximately RMB9.8 billion, with an approximate average selling price of RMB21,287 per sqm. From January to October 2016, Greentown Group recorded contracted sales of approximately RMB78.4 billion involving saleable area of 3,990,000 sqm, of which approximately RMB41.4 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 31 October 2016, in addition to contracted sales, Greentown Group recorded subscription sales of RMB4.6 billion, of which approximately RMB2.4 billion was attributable to the Group.



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In addition, in October 2016, the total saleable area of the properties sold pursuant to the construction management projects of Greentown Group under the “Greentown” brand name (the non-investment projects, referred to as “construction management projects”) achieved approximately 180,000 sqm, with a total contracted amount of approximately RMB2 billion. From January to October 2016, the total contracted sales under the construction management projects reached approximately RMB13.5 billion, with a total saleable area of approximately 980,000 sqm.

Taking into account all of the above, for the ten months ended 31 October 2016, Greentown Group recorded total contracted sales of approximately RMB91.9 billion, involving a total saleable area of approximately 4,970,000 sqm.

* *Monthly sales included contracted sales and subscription sales of the month*

** *All figures in this newsletter are unaudited.*

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