

# GREENTOWN

China Holdings Limited

绿城中國控股有限公司



SEP 2017 | Newsletter

## Share Information

Stock Code:  
**03900.HK**

Share Price:  
**HK\$9.47\***

52-week Share Price:  
**HK\$6.06 -  
HK\$11.30**

Shares Outstanding:  
**2,165M**

Market Cap:  
**HK\$20,502M\***

FYE: 31 Dec

\* As at 5 September 2017

## Pre-sales Overview

In August 2017, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 12 new projects in whole or in phases, with a total saleable area of approximately 210,000 sqm.

Greentown Group sold 2,385 units with a saleable area of approximately 300,000 sqm in August 2017. Monthly sales\* reached approximately RMB7.2 billion, with an approximate average selling price of RMB23,850 per sqm. From January to August 2017, Greentown Group recorded contracted sales of approximately RMB59.3 billion involving a saleable area of 2,640,000 sqm, of which approximately RMB31.5 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 31 August 2017, in addition to contracted sales, Greentown Group recorded subscription sales of RMB1.6 billion, of which approximately RMB0.9 billion was attributable to the Group.



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In addition, in August 2017, the total saleable area of the properties sold pursuant to the projects under the project management business of Greentown Group with the “Greentown” brand name (non-investment projects, referred to as “projects under project management”) achieved approximately 200,000 sqm, with a total contracted amount of approximately RMB2.1 billion. From January to August 2017, the total contracted sales of the projects under project management reached approximately RMB19.9 billion, with a total saleable area of approximately 1,830,000 sqm.

Taking into account all of the above, for the eight months ended 31 August 2017, Greentown Group recorded total contracted sales of approximately RMB79.2 billion, involving a total saleable area of approximately 4,470,000 sqm.

\* *Monthly sales included contracted sales and subscription sales of the month.*

\*\* *All figures in this newsletter are unaudited.*

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