

GREENTOWN China Holdings Limited 綠城中國控股有限公司

MAY 2019 | Newsletter

Share Information

Stock Code: 03900.HK

Share Price: HK\$6.41*

52-week Share Price: HK\$5.00 -HK\$12.74

Shares Outstanding: 2,171M

Market Cap: HK\$13,911M*

FYE: 31 Dec

* As at 7 May 2019

Pre-sales Overview

In April 2019, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 9 new projects in whole or in phases, with a total saleable area of approximately 140,000 sqm.

Greentown Group sold 2,342 units with a saleable area of approximately 330,000 sqm in April 2019. Monthly sales* reached approximately RMB8.5 billion, with an approximate average selling price of RMB 25,600 per sgm. From January to April 2019, Greentown Group recorded contracted sales of approximately RMB26.8 billion involving a saleable area of 940,000 sqm, of which approximately RMB14.5 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 30 April 2019, in addition to contracted sales. Greentown Group recorded subscription sales of RMB3.2 billion, of which approximately RMB2 billion was attributable to the Group.



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In addition, in April 2019, the total saleable area of the properties sold pursuant to the projects under project management business of Greentown Group with the "Greentown" brand name (non-investment projects, referred to as "projects under project management") achieved approximately 330,000 sqm, with a total contracted amount of approximately RMB4.1 billion. From January to April 2019, the total contracted sales of the projects under project management reached approximately RMB11.5 billion, with a total saleable area of approximately 950,000 sqm.

Taking into account all of the above, for the four months ended 30 April 2019, Greentown Group recorded total contracted sales of approximately RMB38.3 billion, involving a total saleable area of approximately 1,890,000 sqm.

- * Monthly sales included contracted sales and subscription sales of the month.
- ** All figures in this newsletter are unaudited.

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