

# **GREENTOWN**

China Holdings Limited 綠城中國控股有限公司

Aug 2020 Newsletter



## **Share Information**

Stock Code:

03900.HK

Share Price:

HK\$9.04\*

52-week Share Price:

HK\$5.50 -

HK\$11.64

**Shares Outstanding:** 

2,494M

Market Cap:

HK\$22,545M\*

FYE: 31 Dec

# **Pre-sales Overview**

In July 2020, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 17 new projects in whole or in phases, with a total saleable area of approximately 250,000 sqm.

Greentown Group sold 3,506 units with a saleable area of approximately 470,000 sqm in July 2020. Monthly sales\* reached approximately RMB12.1 billion, with an approximate average selling price of RMB25,588 per sqm. From January to July 2020, Greentown Group recorded contracted sales of approximately RMB78.7 billion involving a saleable area of 3,120,000 sqm, of which approximately RMB45 billion was attributable to the Group. As at 31 July 2020, in addition to contracted sales, Greentown Group recorded subscription sales of RMB3.8 billion, of which approximately RMB2 billion was attributable to the Group.

#### IR Contact

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<sup>\*</sup>As at 6 August 2020



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In addition, in July 2020, the total saleable area of the properties sold under Greentown Group project management business using "Greentown" brand name (non-investment projects, referred to as "projects under project management") achieved approximately 460,000 sqm, with a total contracted amount of approximately RMB6.3 billion. From January to July 2020, the total contracted sales of the projects under project management reached approximately RMB31.4 billion, with a total saleable area of approximately 2,120,000 sqm.

Taking into account all of the above, for the seven months ended 31 July 2020, Greentown Group recorded a total saleable area of approximately 5,240,000 sqm, with a total contracted sales of approximately RMB110.1 billion, representing a year-on-year increase of approximately 26.6%.

- \* Monthly sales included contracted sales and subscription sales of the month.
- \*\* All figures in this newsletter are unaudited.

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