

GREENTOWN China Holdings Limited 綠城中國控股有限公司

SEPT 2021 | Newsletter

Share Information

Stock Code: 03900.HK

Share Price: HK\$11.68*

52-week Share Price: HK\$8.09 -HK\$15.70

Shares Outstanding: 2,495M

Market Cap: HK\$29,141M*

FYE: 31 Dec

*As at 6 September 2021

Pre-sales Overview

In August 2021, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 34 new self-investment projects in whole or in phases, with a total saleable area of approximately 910,000 sqm.

Greentown Group sold 6,161 units of self-investment projects with a saleable area of approximately 810,000 August 2021. Monthly sales* reached sqm in approximately RMB28.7 billion, with an approximate average selling price of RMB35,396 per sqm. From January to August 2021, Greentown Group recorded a saleable area of 6,150,000 sqm, with a contracted sales amounting to approximately RMB174.4 billion (increased by 85% year-on-year); of which approximately RMB93.5 billion was attributable to the Greentown Group. As at 31 August 2021, in addition to contracted sales, Greentown Group recorded subscription sales of RMB10.4 billion, of which approximately RMB7.1 billion was attributable to Greentown Group.

IR Contact

Tel: Hong Kong: (+852) 2530 0996 Hangzhou: (+86) 571 8790 2207 / 571 8790 2676

Email: ir@chinagreentown.com



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In August 2021, the total saleable area of the properties sold under Greentown Group project management business using the "Greentown" brand name (non-selfinvestment projects, referred to as "projects under project management") achieved approximately 710,000 sqm, with a total contracted sales amount of approximately RMB8.5 billion. From January to August 2021, the total contracted sales of the projects under project management reached approximately RMB50.7 billion, with a total saleable area of approximately 3,810,000 sqm.

Taking into account all of the above, for the eight months ended 31 August 2021, Greentown Group recorded a total saleable area of approximately 9,960,000 sqm, with a total contracted sales of approximately RMB225.1 billion, representing a year-on-year increase of approximately 67%.

* Monthly sales included contracted sales and subscription sales of the month.

** All figures in this newsletter are unaudited.

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