



Guoco Group Limited

國浩集團有限公司

(Incorporated in Bermuda with limited liability)

2001/2002 INTERIM ANNOUNCEMENT

RESULTS

The Board of Directors of Guoco Group Limited (“the Company” or “the Group”) is pleased to announce the unaudited consolidated net profit of the Group, after taxation and minority interests, for the six months ended 31 December 2001 together with comparative figures for the corresponding period last year as follows:

Consolidated Income Statement

		Six months ended 31 December 2001 (unaudited) HK\$'000	Six months ended 31 December 2000 (unaudited) HK\$'000 Restated	Change %
Turnover				
Continuing operations	2	1,116,017	801,794	+39
Discontinued operations	2	—	5,364,761	
		1,116,017 (638,300)	6,166,555 (477,665)	
Cost of property sold		—	(3,269,843)	
Interest expenses of discontinued operations		—	(77,392)	
Other attributable costs		(102,631)	—	
		375,086 4,047	2,341,655 8,220	
Other revenue		162,524	84,918	
Other net income	3	(125,385)	(964,250)	
Administrative expenses		(7,182)	(15,255)	
Other operating expenses		—	(159,424)	
Provisions for bad and doubtful loans and advances for discontinued operations		—	—	
Operating profit before finance cost	2	409,090	1,295,864	
Finance cost for non-banking operations		(109,345)	(233,767)	
Operating profit		299,745	(24,053)	
Continuing operations		—	1,086,150	
Discontinued operations		299,745 (77,898) (94,288)	1,062,097 — —	
Impairment loss on properties		—	—	
Net loss on disposal of investment properties		—	—	
Operating profit on ordinary activities		127,559	1,062,097	
Share of profits less losses of associates		238,239	164,533	
Share of profits less losses of jointly controlled entities		(1,037)	22,493	
Profit from ordinary activities before taxation	4	364,761	1,249,123	
Taxation	5	(121,369)	(271,554)	
Profit after taxation		243,392	977,569	
Minority interests		302,553	(347,168)	
Profit attributable to shareholders		545,945	630,401	-13
Appropriations:				
Final dividend paid	6	(194,449)	(234,647)	
Retained profit for the period		351,496	395,754	
Earnings per share				
Basic	7	HK\$1.33	HK\$1.48	-10
Diluted	7	HK\$1.27	HK\$1.46	-13
		HK\$'000 129,633	HK\$'000 85,326	

Consolidated Balance Sheet

	At 31 December 2001 (unaudited) HK\$'000	At 30 June 2001 (audited) HK\$'000
NON-CURRENT ASSETS		
Investment properties	2,062,826	1,910,775
Fixed assets	206,495	66,040
Interest in associates	3,518,184	3,382,213
Interest in jointly controlled entities	(14,800)	(7,269)
Other non-current financial assets	665,965	642,536
Goodwill	(6,011)	—
	6,432,659	5,994,295
CURRENT ASSETS		
Development properties	4,532,248	4,975,624
Properties held for resale	559,833	587,688
Other assets	457,747	430,921
Other investments in securities	11,104,639	10,969,373
Cash and short term funds	13,695,063	23,350,954
	30,349,530	40,314,560
CURRENT LIABILITIES		
Other payables and provision	1,386,194	1,632,581
Current portion of bank loans and other borrowings	2,666,848	5,453,336
Insurance funds	23,424	22,073
Taxation	103,934	102,699
	4,180,400	7,210,689
Net current assets	26,169,130	33,103,871
TOTAL ASSETS LESS CURRENT LIABILITIES	32,601,789	39,098,166
NON-CURRENT LIABILITIES		
Non-current portion of bank loans and other borrowings	3,884,786	4,995,755
Deferred taxation	24,757	54,731
	3,909,543	5,050,486
Minority interests	1,564,344	1,937,451
NET ASSETS	27,127,902	32,110,229
CAPITAL AND RESERVES		
Share capital	1,263,522	1,665,605
Reserves	25,864,380	30,444,624
	27,127,902	32,110,229

1. Accounting policies

The financial statements have been prepared under the historical cost convention as modified for the revaluation of investment properties and land and buildings, and marking to market of certain investments.

The accounting policies adopted are consistent with those followed in the preparation of the Group's annual financial statements for the year ended 30 June 2001, except as described below.

Segment reporting

In the current period, the Group has adopted, for the first time, a new SSAP 26 “Segment reporting” and has changed the basis of identifying reportable segments. Segment disclosures for the six months ended 31 December 2000 have been amended so that they are presented on a consistent basis.

In accordance with the Group's internal financial reporting, the Group has chosen business segment information as the primary reporting format and geographical segment information as the secondary reporting format.

i. Business Segments

The Group comprises the following main business segments:	
Property development	: Development of residential and commercial properties
Property investment	: Holding properties for rental income
Insurance	: Insurance and reinsurance of all classes of general insurance risk
Securities, commodities & brokerage	: Stock and commodity broking
Treasury, fund and investment management	: Provision of fund management services, treasury and investment management

ii. Geographical Segments

In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of customers.

2. Segmental information

	Turnover		Segment results	
	Six months ended 31 December		Six months ended 31 December	
	2001 (unaudited) HK\$'000	2000 (unaudited) HK\$'000	2001 (unaudited) HK\$'000	2000 (unaudited) HK\$'000 Restated
Continuing operations				
Property development	507,636	477,088	(140,527)	(1,802)
Property investment	89,157	93,809	66,841	57,636
Insurance	89,017	78,117	624	(1,724)
Securities, commodities & brokerage	36,220	49,978	858	12,244
Treasury, fund and investment management	393,987	102,802	484,288	158,441
	1,116,017	801,794	412,084	224,795
Discontinued operations				
Banking and Financing	—	5,364,761	—	1,086,150
	1,116,017	6,166,555	412,084	1,310,945
Unallocated income			2,347	5,655
Unallocated expenses			(5,341)	(20,736)
Operating profit before finance cost			409,090	1,295,864
Geographical segments				
	Six months ended 31 December		Six months ended 31 December	
	2001 (unaudited) HK\$'000	2000 (unaudited) HK\$'000	2001 (unaudited) HK\$'000	2000 (unaudited) HK\$'000 Restated
Continuing operations				
Hong Kong	475,581	99,908	754,959	16,987
Asia (excluding Hong Kong)	636,771	697,503	(342,836)	207,870
Others	3,665	4,383	(39)	(62)
	1,116,017	801,794	412,084	224,795
Discontinued operations				
Hong Kong	—	5,165,038	—	1,083,857
Asia (excluding Hong Kong)	—	85,277	—	(7,113)
Others	—	114,446	—	9,406
	—	5,364,761	—	1,086,150
	1,116,017	6,166,555	412,084	1,310,945
Unallocated income			2,347	5,655
Unallocated expenses			(5,341)	(20,736)
Operating profit before finance cost			409,090	1,295,864

3. Other net income

	Six months ended 31 December 2001 (Unaudited) HK\$'000	2000 (Unaudited) HK\$'000
Net profits from dealing investments	2,370	23
Gain / (loss) on disposal of fixed assets	351	(694)
Written back of provision on held-to-maturity securities and investment securities	—	515
Net realised gains on other investments	422,120	8,829
Net unrealised (losses) / gains on other investments	(176,609)	39,589
Gain on foreign exchange dealing	11,650	2,987
Net exchange (losses) / gains	(3,969)	38,622
Unrealised losses on other dealing activities	(98,000)	(16,667)
Others	4,211	11,714
	162,524	84,918

4. Profit from ordinary activities before taxation

	Six months ended 31 December 2001 (Unaudited) HK\$'000	2000 (Unaudited) HK\$'000
Profit from ordinary activities before taxation of the Group is arrived at		
after charging:		
Staff costs (including retirement scheme contributions of HK\$2,589,000 (2000: HK\$17,626,000))	77,024	514,509
Depreciation	8,390	130,528
Operating lease charges		
— properties	11,696	34,231
— others	62	62
Amortisation of goodwill	109	12,712
Auditors' remuneration	827	3,900
Donation	—	234
and crediting:		
Gross rental income from investment properties	70,950	72,057
Less: direct outgoings	(6,605)	(3,291)
Net rental income	64,345	68,766
Share of profits less losses of associates:		
Listed	235,510	193,952
Unlisted	2,729	(29,419)
	238,239	164,533

5. Taxation

Taxation in the consolidated income statement represents :		
	Six months ended 31 December 2001 (Unaudited) HK\$'000	2000 (Unaudited) HK\$'000
Hong Kong taxation	990	162,497
Overseas taxation	16,180	15,068
Deferred taxation	(29,872)	9,913
	(12,702)	187,478
Share of associates' taxation	134,071	79,950
Share of jointly controlled entities' taxation	—	4,126
	121,369	271,554

The provision for Hong Kong Profits Tax is calculated by applying the estimated annual effective tax rate of 16% (2000: 16%) to the profits for the six months ended 31 December 2001. Taxation for overseas subsidiaries is similarly calculated using the estimated annual effective rates of taxation that would be applicable to the relevant countries.

6. Dividends

	Six months ended 31 December 2001 (Unaudited) HK\$'000	2000 (Unaudited) HK\$'000
2001: Final dividend paid of HK\$0.60 per share (2000: HK\$0.55 per share)	194,449	234,647
2002: Proposed interim dividend of HK\$0.40 per share (2001: HK\$0.20 per share)	129,633	85,326

The proposed interim dividend for the year ending 30 June 2002 of HK\$129,633,000 is calculated based on 324,081,373 ordinary shares in issue as at 31 December 2001.

7. Earnings per share

	2001 Number of shares	2000 Number of shares
(a) Basic earnings per share		
The calculation of basic earnings per share is based on the profit attributable to shareholders of HK\$545,945,000 (2000 as restated: HK\$630,401,000) and on the weighted average number of 409,424,452 ordinary shares (2000: 426,631,086 ordinary shares) in issue during the period.	409,424,452	426,631,086
(b) Diluted earnings per share		
The calculation of diluted earnings per share is based on the profit attributable to shareholders of HK\$524,370,000 (2000 as restated: HK\$623,504,000) and the weighted average number of 414,035,797 ordinary shares (2000: 426,631,086 ordinary shares) in issue during the period after adjusting for the effect of all dilutive potential ordinary shares.	414,035,797	426,631,086
(c) Reconciliations		
Weighted average number of ordinary shares used in calculating basic earnings per share	409,424,452	426,631,086
Deemed issue of ordinary shares under share option scheme	4,611,345	—
Weighted average number of ordinary shares used in calculating diluted earnings per share	414,035,797	426,631,086

8. Hong Kong dollar amounts

The accounts of the Company are maintained in United States dollars. The accounting figures shown above have been translated from United States dollars into Hong Kong dollar equivalents at the rates ruling at the respective financial period ends for presentation purposes only (2001: US\$1:HK\$7.79755; 2000: US\$1:HK\$7.79925).

9. Comparative figures

Certain comparative figures relating to the consolidated income statement for the six months ended 31 December 2000 have been reclassified to conform with the current period's presentation including restatement of amortisation of goodwill and dividend paid in accordance with SSAP 30 and SSAP 9 respectively.

FINANCIAL RESULTS

The unaudited consolidated profit attributable to shareholders of the Group for the six months ended 31 December 2001 is HK\$546 million, which represents a decrease of approximately 13% over the corresponding period last year. Basic earnings per share decreased by approximately 10% to HK\$1.33. Consolidated shareholders' funds after share repurchase of HK\$5.35 billion have decreased to HK\$27.1 billion, representing a decrease of approximately 16% over the last financial year end of 30 June 2001.

SHARE REPURCHASE

A share repurchase offer was proposed by the Company in September 2001 to purchase by way of conditional cash offer of up to 86,000,000 outstanding shares (subject to the exercise of over-allocation right to increase up to 107,000,000 shares) at between HK\$50.00 and HK\$55.00 per share. The offer was approved by the independent shareholders of the Company at a Special General Meeting held on 14 November 2001.

On 26 November 2001, with the exercise of the over-allocation right, a total of 106,999,713 shares, representing approximately 24.82% of the total issued share capital of the Company were repurchased by the Company at the lower range of the price of HK\$50.00 per share. Total consideration paid by the Company was approximately HK\$5.35 billion.

The share repurchase exercise has provided a good opportunity and liquidity for those shareholders who sold the shares at a premium to receive cash while the remaining shareholders who held on their shares benefited from the enhanced value of their shares. Moreover, it is also in the best interest of the Company that a more efficient capital structure for the Company is achieved whilst maintaining a strong balance sheet which may be used to enhance the Company's financial performance.

REVIEW OF OPERATIONS

Treasury, Fund and Investment Management

During the period under review, the Treasury, Fund and Investment Management segment generated a profit before interest, taxation and minority interests of about HK\$484 million, representing an increase of approximately 206% over the corresponding period last year. The Company continued to operate as an investment holding company and to seek opportunities to reinvest the cash proceeds arising from the disposal of Dao Heng Bank Group into assets that are consistent with the Company's objective of generating superior returns. However, we believe that, with the tragic events in America and the challenging economic conditions for the entire global community, there is still downward pressure on asset prices. We had therefore adopted a conservative cash management process so as to conserve funds until appropriate investment opportunities arise.

First Capital Corporation Ltd (“FCC”) – 54.69% owned by the Group

For the six months ended 31 December 2001, the FCC Group recorded an after tax loss of S\$183.3 million against an after tax profit of S\$29.3 million in the previous corresponding period. This loss is mainly attributable to:-

- Realised losses and provisions for foreseeable losses aggregating S\$110 million on its Singapore residential development projects;
- A realised loss of S\$22 million on the sale of A-Z Building;
- Unrealised mark-to-market losses on the FCC Group's financial assets (such as equities, bonds, and derivatives) of S\$57 million due to fair value accounting under SAS 33 as the market prices of many of the FCC Group's financial assets as at 31 December 2001 were below the benchmark market prices as at 1 July 2001.

The FCC Group's associates in London and China contributed positively to the FCC Group and a profit before tax of S\$31.7 million was derived from associated companies.

The FCC Group continued to focus on its core competency in property development and property investment. Progress has been made in the divestment of non-core property assets with the sales of A-Z Building and its remaining 5 office units in Parkway Parade in July 2001 and January 2002 respectively. First Capital Fund Management Pte Ltd, FCC's wholly-owned subsidiary, had ceased its fund management and advisory services on 31 December 2001 and the FCC Group has been actively selling down its investment in trading securities.

The FCC Group currently has four launched developments on the market: Aquarius By The Park, Sanctuary Green, The Gardens at Bishan and The Ladyhill (in which the FCC Group has 40% interest). Temporary Occupation Permit for Phase 2 of Aquarius By The Park was obtained during the financial period. As at 7 March 2002, the FCC Group has achieved sales of 99% in Aquarius By The Park, 43% in Sanctuary Green and 56% in The Gardens at Bishan.

imGO Limited (“imGO”) – owned as to 17.61% by the Group and 6.64% by FCC

imGO continued to develop and prudently expanded its investment portfolio in the wireless communication sector during the period under review. Maximizing an economic climate that offers favourable pricing, imGO has applied its investment strategies to companies that are both innovative and market leaders in system design and technology research and development for specific target markets.

In November 2001, imGO had exercised its option (“Put Option”) to require the Company to purchase all of imGO's interests in the shares in the property owning companies at an aggregate consideration of about HK\$606.7 million. The properties subject to this Put Option are located at The Center, Wu Chung House and Overseas Trust Bank Building in Hong Kong.

Guoco Properties Limited (“GPL”) – 55% owned by the Group and 45% owned by FCC

GPL has a 75% interest in Corporate Square, a 17-storey office development in Beijing. Approximately 53% of the office space in Corporate Square were sold and about 40% of the office areas had been leased out. Management of GPL continues to actively market the remaining office space for sale at prevailing market prices.

GPL has recently embarked on a new high-end residential development in Shanghai. The site is situated on prime land within the most upmarket shopping belt in Shanghai's Luwan District. GPL has a 98% interest in the development.

Hong Leong Credit Berhad (“HLC”) – 23.34% owned by the Group

The HLC Group achieved a profit before taxation of RM377.4 million for the six months ended 31 December 2001, an increase of RM73.2 million or 24% over the previous corresponding period which recorded RM304.2 million. Moving forward, with the recovering economy, the HLC Group is expected to perform satisfactorily for the year ending 30 June 2002.

For the period under review, the banking and finance division, Hong Leong Bank Group (“HLBG”), reported an increase in pre-tax profits from RM313.2 million to RM378.2 million. The higher profit for HLBG is mainly attributable to higher Islamic Banking income and non-interest income earned during the period.

Insurance division reported an increase of RM26.1 million from a pre-tax profit of RM15.3 million for the previous corresponding period to RM41.4 million for the period under review. This was mainly due to the write back of the provision for diminution in value of investments. The insurance division recorded RM345.4 million (2000: RM366.0 million) and RM273.7 million (2000: RM289.1 million) in combined gross premium and combined net premium respectively for the six months period ended 31 December 2001.

The stockbroking division incurred a pre-tax loss of RM3.1 million for the six months period ended 31 December 2001 as compared to a pre-tax loss of RM10.1 million in the previous corresponding period. The reduced loss is substantially due to lower operating costs and improved Kuala Lumpur Stock Exchange trading volume of 7.5% as compared to previous corresponding period.

The property division incurred a pre-tax loss of RM3.8 million for the six months period ended 31 December 2001, compared to a profit of RM7.8 million achieved in the previous corresponding period. Its performance continued to be affected by the soft property market which resulted in a slowdown of sales launches and construction activities.

Other Financial Services

Wealth Management

A wealth management initiative is being undertaken with the joint resources of the financial services subsidiaries of the Group. This new initiative will incorporate e-finance advisory capabilities for multi-products in order to provide integrated and customer centric wealth management services and protection. In particular, the CRM and peripheral statistical and behavioural modules will help to segment our product offerings. These financial services subsidiaries together with Friends Ivory & Sime Asia Limited are actively expanding their product horizons to cater for the individual customer's needs.

Dao Heng Securities Limited (“DHS”)

The adverse market conditions affecting turnover and investment sentiment have resulted in reduced profitability of DHS's operations. In order to maintain its competitive advantage, DHS continued to put effort into technology development and implementation to enhance customer services via a wide range of trading channels. In July 2001, DHS launched pioneering wireless PDA stock trading services and it will also provide automated securities trading function through any telephone system in early 2002.

DHS corporate finance has during the period further secured its position as a provider of financial advisory services to medium size public companies as well as an active sponsor for local and PRC-related medium size companies for IPOs on the main board and GEM of The Stock Exchange of Hong Kong Limited.

Dao Heng Insurance Co., Limited (“DHI”)

The Hong Kong non-life insurance market was operating in a very competitive environment during the period under review. To mitigate the impact of the contraction of the local consumer market and of reinsurance capacity on an international basis, DHI continued to focus on the implementation of its business plans and launched a series of marketing campaigns for up-selling and cross-selling insurance products to its existing Direct Club customers. DHI was able to achieve its business target both in terms of premium income and underwriting profit for the period under review.

In the meantime, DHI successfully formed affinity partnership to distribute personal insurance products with a view to enlarging its customer base and achieving its corporate objective of becoming the leading personal line insurer in the market.

The property market in Hong Kong showed little sign of improvement during the six months ended 31 December 2001 and is expected to remain sluggish in the near future. However, under a continuous effort of DHI to develop other products and new sources of business, the growing income therefrom will counterweight the reduction in contribution from mortgage fire insurance business.