



## For immediate release

# IPX peering arrangement between China Telecom Global and HGC will result in greater reach for mobile network operators Opening up the potential to reach more than 200m mobile users

**Hong Kong**, **10 May 2016** - China Telecom Global Limited (CTG) and Hutchison Global Communications Limited (HGC), the fixed-line division of Hutchison Telecommunications Hong Kong Holdings Limited (stock code: 215), have announced a peering agreement in respect of the China Telecom Global IPX (CTG IPX) and HGC Hutch-IPX networks.

### Opening up the potential to reach more than 200m mobile users

Unveiled at International Telecoms Week (ITW) in Chicago on 9 May 2016, the collaboration will enable HGC's service provider and mobile network operator (MNO) customers to expand their mainland China coverage – opening up the potential to reach over 200 million mobile users. By the same token, CTG's global coverage will be extended via extensive Hutch-IPX reach and throughout the CK Hutchison's mobile affiliates.

The move will enable MNOs and carriers served by both parties to use the two IPX platforms to deliver traffic generated by 4G data roaming, mobile signalling and Voice-over-IP (VoIP). More traffic will come from advanced IP services such as Voice-over-LTE (VoLTE), HD video calling, media content delivery and OTT services with an end-to-end quality of service. End customers can therefore enjoy seamless roaming and a top-notch voice and mobile data experience.

Andrew Kwok, President of International and Carrier Business at Hutchison Telecommunications (Hong Kong) Limited, said: "This collaboration with CTG enables HGC's MNO and service provider customers to deliver traffic via our global network and further expands our existing coverage in mainland China with a larger mobile subscriber base in the country. Pursuing a group-to-group peering strategy by establishing IPX peering connections with partners and their communities of mobile networks has proved effective in expanding mutual coverage and enabling enhancement of services not limited to traditional IPX service."

Ou Yan, Executive Vice President of CTG, said: "We put huge resources on the development of IPX which we believe is a key platform for mobile wholesale business in the near future. Focusing on building more IPX connections, we aim at providing the mobile users with high quality of seamless mobile roaming services. IPX peering interconnection with HGC whose on-net network including not only Hong Kong but also various European countries, could help us further extend our IPX service area. We are confident that our close to 200 million mobile subscribers could also add more value to Hutch-IPX network."

## China Telecom Global IPX platform offers a customised integrated solution

CTG IPX is a secure next-generation private IP network that carries multiple IP services and interconnections as a wholesale hub with end-to-end Quality-of-Service (QoS) measures designed to meet demands into the future. Multiple services including voice, 2G/3G/4G roaming and signaling are provided via one port. CTG IPX is built on China Telecom's leading MPLS network, which covers 312 cities in mainland China plus nearly 130 countries further afield.

#### Hutch-IPX platform offers comprehensive one-stop IPX solutions

IPX enables multiple operators to exchange IP traffic in a secure and quality-centric manner without having to traverse the Internet. The Hutch-IPX platform facilitates provision of comprehensive IP interconnect services such as 2G, 3G and 4G data roaming, along with mobile signalling, Voice-over-IP (VoIP) and high-definition voice and video traffic, as well as BlackBerry data traffic. Based on the technology-neutral Multiprotocol Label Switching (MPLS) system, Hutch-IPX provides a highly-secure virtual private network complete with end-to-end quality-of-service assurance and stringent service level agreements that cover jitter, network backbone latency and availability.

For more information on HGC International Business, please visit www.hgc-intl.com.

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#### About China Telecom Global Limited

China Telecom Global Limited (CTG) is a wholly owned subsidiary of China Telecom Corporation Limited (China Telecom) for managing its international businesses. Established in 2012 and headquartered in Hong Kong, CTG leverages on its advantage of abundant resources in Mainland China, bridging the Asia Pacific and connecting the world. CTG set up subsidiaries in 31 countries and regions, as well as 63 overseas POPs, and owns more than 9T capacities in international connectivity bandwidth and intercontinental capacity. CTG also has resources on 33 submarine cables, while participating in the construction of more than 10. With the direct connection with terrestrial cables to more than 10 neighboring countries and regions, CTG has formulated its global service network and network capacity. Targeting international carriers, MNC clients and overseas Chinese, CTG provides customised and economical integrated communication solutions and diversified telecom services to cater for their global business needs. CTG's services include direct and transit internet access, broadband, unified communications, cloud computing, ICT, fixed and mobile voice and value added services, professional services and industry solutions, operation consultancy and outsourcing.

For more information on CTG, please visit www.chinatelecomglobal.com.

#### About Hutchison Global Communications Limited

Hutchison Global Communications Limited (HGC) is a leading fixed-line operator, IT service provider, carrier's carrier and one of Hong Kong's largest-scale Wi-Fi service providers. HGC empowers local and overseas customers with one-stop international, corporate, data centre and residential broadband services. HGC owns and runs an extensive optical-fibre network, coupled with four cross-border routes integrated with three of mainland China's tier-one telecoms operators, plus a world-class international network. The company is committed to developing cloud computing services and offering high-speed Wi-Fi service under the "HGC On Air" brand. HGC is a subsidiary of Hutchison Telecommunications Hong

Kong Holdings Limited (stock code: 215), a group member of CK Hutchison Holdings (stock code: 1).

For more information on HGC, please visit www.hgc.com.hk. For more information on HTHKH, please visit www.hthkh.com.

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