## ELECTION OF LANGUAGE AND MEANS OF RECEIPT OF CORPORATE COMMUNICATIONS

## Hutchison Whampoa Limited (HWL

(Incorporated in Hong Kong with limited liability) (Stock Code: 13)

9 April 2013

Dear Shareholders,

## Election of Language and Means of Receipt of Corporate Communications

We are pleased to enclose (1) 2012 Annual Report of Hutchison Whampoa Limited (the "Company"); (2) Circular with respect to the re-election/election of retiring Directors and general mandates to issue and repurchase shares of the Company to be proposed at the annual general meeting of the Company to be held on 21 May 2013 (the "AGM") together with the notice of the AGM; and (3) Proxy Form for the AGM.

Pursuant to Rules 2.07A and 2.07B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and the Articles of Association of the Company, the Company is making available to you certain options for receipt of future corporate communications of the Company ("Corporate Communications"), which means any document(s) issued or to be issued by the Company for the information or action of any holders of its securities, including but not limited to: (a) directors' reports, its annual accounts together with the independent auditor's reports and, where applicable, summary financial reports; (b) interim reports and, where applicable, summary interim reports; (c) notices of meetings; (d) listing documents; (e) circulars; and (f) proxy forms. The options are:

- Option 1: to access all future Corporate Communications through the Company's website at www.hutchison-whampoa.com in both English and Chinese (the "Website Version") instead of receiving printed copies by mail; or
- Option 2: to receive by mail the printed English version of all future Corporate Communications only; or
- Option 3: to receive by mail the printed Chinese version of all future Corporate Communications only; or
- Option 4: to receive by mail both the printed English and Chinese versions of all future Corporate Communications.

In support of the environment and to minimise the use of paper and save printing and mailing costs, the Company recommends that you select Option 1 above and in future receive the Website Version of all Corporate Communications. To elect, please mark "X" in the appropriate box on the enclosed reply form and return it signed to the Company's share registrar (the "Share Registrar"), Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong. If you post the enclosed reply form in Hong Kong, you may use the freepost mailing label provided when returning the reply form to the Company. If you are mailing from overseas, please affix an appropriate stamp.

## If the Company does not receive the reply form or a response from you by 8 May 2013, you will be deemed to have consented to receiving the Website Version of all future Corporate Communications, and a notification of the posting of the Corporate Communications on the Company's website will be sent to you in the future.

You are entitled to change the choice of language and/or means of receipt of future Corporate Communications at any time by providing prior written notice of not less than five clear business days to the Share Registrar or to the Company by email at info@hwl.com.hk. Even if you have elected (or are deemed to have consented) to receive the Website Version of all future Corporate Communications, if for any reason, you have difficulty in accessing the Corporate Communications via the Company's website, the Company will upon your written request to the Share Registrar or to the Company by email at info@hwl.com.hk promptly send the requested Corporate Communications to you in printed form free of charge.

Please note that: (a) printed copies of the English and Chinese versions of all future Corporate Communications will be available from the Company or the Share Registrar upon request; and (b) the Website Version of both the English and Chinese versions of all future Corporate Communications will also be available on the Company's website at www.hutchison-whampoa.com and the website of Hong Kong Exchanges and Clearing Limited at www.hkexnews.hk.

Should you have any queries in relation to this letter, please call the Company's telephone hotline at (852) 2862 8688 during business hours (9:00 a.m. to 5:00 p.m. from Monday to Friday, excluding public holidays) from 9 April 2013 to 6 May 2013.

Yours faithfully, For and on behalf of Hutchison Whampoa Limited Edith Shih Company Secretary

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