

ELECTION OF LANGUAGE AND MEANS OF RECEIPT OF CORPORATE COMMUNICATIONS

Hutchison Whampoa Limited 

(Incorporated in Hong Kong with limited liability)
(Stock code: 13)

8 April 2014

Dear Shareholders,

Election of Language and Means of Receipt of Corporate Communications

We are pleased to enclose (1) the 2013 Annual Report of Hutchison Whampoa Limited (the "Company"); (2) a Circular with respect to the re-election of retiring Directors, general mandates to issue and buy back shares of the Company, the adoption of new articles of association and the formal adoption of the Chinese name of the Company to be proposed at the annual general meeting of the Company to be held on 16 May 2014 (the "AGM") together with the notice of AGM; and (3) the Proxy Form for the AGM.

Pursuant to Rules 2.07A and 2.07B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and the Articles of Association of the Company, the Company is making available to you certain options for receipt of future corporate communications of the Company ("Corporate Communications"), which means any document(s) issued or to be issued by the Company for the information or action of any holders of its securities, including but not limited to: (a) directors' reports, annual accounts together with the independent auditor's reports and, where applicable, summary financial reports; (b) interim reports and, where applicable, summary interim reports; (c) notices of meetings; (d) listing documents; (e) circulars; and (f) proxy forms. The options are:

- Option 1: to access all future Corporate Communications through the Company's website at www.hutchison-whampoa.com (the "Website Version") instead of receiving printed copies by mail; or
- Option 2: to receive by mail the printed English version of all future Corporate Communications only; or
- Option 3: to receive by mail the printed Chinese version of all future Corporate Communications only; or
- Option 4: to receive by mail both the printed English and Chinese versions of all future Corporate Communications.

In support of the environment and to minimise the use of paper and save printing and mailing costs, the Company recommends that you select Option 1 above to receive the Website Version of all Corporate Communications in future. To elect, please mark "X" in the appropriate box on the enclosed reply form and return it signed to the Company's share registrar (the "Share Registrar"), Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong. If you post the enclosed reply form in Hong Kong, you may use the freepost mailing label provided when returning the reply form to the Company. If you are mailing from overseas, please affix an appropriate stamp.

If the Company does not receive the reply form or a response from you by 8 May 2014, you will be deemed to have consented to receiving the Website Version of all future Corporate Communications, and a notification of the posting of the Corporate Communications on the Company's website will be sent to you in the future.

You are entitled to change the choice of language and/or means of receipt of future Corporate Communications at any time by providing prior written notice of not less than five clear business days to the Share Registrar by mail or to the Company by email to shareholder@hwl.com.hk. Even if you have elected (or are deemed to have consented) to receive the Website Version of all future Corporate Communications, if for any reason you have difficulty in accessing the Corporate Communications via the Company's website, the Company will upon your written request to the Share Registrar or to the Company by email to shareholder@hwl.com.hk promptly send the requested Corporate Communications to you in printed form free of charge.

Please note that: (a) printed copies of the English and Chinese versions of all future Corporate Communications will be available from the Company or the Share Registrar upon request; and (b) the Website Version of both the English and Chinese versions of all future Corporate Communications will also be available on the Company's website at www.hutchison-whampoa.com and the website of Hong Kong Exchanges and Clearing Limited at www.hkexnews.hk.

Should you have any queries in relation to this letter, please call the Company's telephone hotline at (852) 2862 8688 during business hours (9:00 a.m. to 6:00 p.m. from Monday to Friday, excluding public holidays) from 9 April 2014 to 5 May 2014.

Yours faithfully,
For and on behalf of
Hutchison Whampoa Limited
Edith Shih
Company Secretary

HWLH-08042014-1(7)

To: **Hutchison Whampoa Limited (the "Company") (Stock Code: 13)**
c/o Computershare Hong Kong Investor Services Limited
17M Floor, Hopewell Centre, 183 Queen's Road East,
Wanchai, Hong Kong

(Please mark "X" in **ONLY ONE** of the following boxes.)

- Email Address*

[illegible]☐ to receive by mail the printed English version of all future Corporate Communications ONLY; OR

- ☐ to receive by mail the printed Chinese version of all future Corporate Communications ONLY; OR

- ☐ to receive by mail both the printed English and Chinese versions of all future Corporate Communications.

Name of Shareholder: _____

Contact telephone number: _____

Address: _____

Signature: _____ Date: _____

1. Please complete all the items. If no box, or more than one box, is marked "X", the Company reserves its right to treat this Reply Form as void.

2. If the Company does not receive this Reply Form or a response from you by 8 May 2014, you will be deemed to have consented to receiving the Website Version of all Corporate Communications, and a notification of the posting of the Corporate Communications on the Company's website will be sent to you in the future.
3. By selecting to access the Website Version of the Corporate Communications through the Company's website instead of receiving printed copies, you have expressly consented to waive the right to receive the Corporate Communications in printed form.
4. If your shares are held in joint names, the shareholder whose name stands first on the register of members of the Company in respect of the joint holding should sign on this Reply Form in order to be valid.
5. The above instruction will apply to all future Corporate Communications to be sent to shareholders of the Company until you, by prior written notice of not less than five clear business days, inform the Company's Share Registrar, Computershare Hong Kong Investor Services Limited, 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong or the Company by email to shareholder@hwl.com.hk.
6. You have the right at any time by prior written notice of not less than five clear business days to the Company's Share Registrar or to the Company by email to shareholder@hwl.com.hk to change the choice of language and/or means of receipt of the Corporate Communications.
7. For the avoidance of doubt, we do not accept any special instructions written on this Reply Form.

*Corporate Communications include but are not limited to: (a) the directors' reports, annual accounts together with the independent auditor's reports and, where applicable, summary financial reports; (b) interim reports and, where applicable, summary interim reports; (c) notices of meetings; (d) listing documents; (e) circulars; and (f) proxy forms.

(i) "Personal Data" in these statements has the same meaning as "personal data" in the Personal Data (Privacy) Ordinance, Chapter 486 of the Laws of Hong Kong ("PDPO").

- (ii) Your supply of Personal Data to the Company is on a voluntary basis and is used for processing your instructions and/or requests as stated in this form.

- (iii) Your Personal Data will not be transferred to other third parties (other than the Share Registrar of the Company) unless it is a requirement to so do by law, for example, in response to a court order or a law enforcement agency's request and will be retained for such period as may be necessary for our verification and record purposes.

- (iv) You have the right to request access to and/or correction of your Personal Data in accordance with the provisions of the PDPO. Any such request should be in writing addressed to the Personal Data Privacy Officer of Computershare Hong Kong Investor Services Limited at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong.



Please cut the mailing label and stick it on the envelope
to return this Request Form to us.
No postage stamp necessary if posted in Hong Kong.

香港中央證券登記有限公司
Computershare Hong Kong Investor Services Limited
簡便回郵號碼 Freepost No. 37
香港 Hong Kong