



# JU TENG INTERNATIONAL HOLDINGS LIMITED

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 3336)

## INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2008

The Board (the “**Board**”) of directors (the “**Directors**”) of Ju Teng International Holdings Limited (the “**Company**” or “**Ju Teng**”) is pleased to announce the unaudited consolidated results of the Company and its subsidiaries (collectively, the “**Group**”) for the six months ended 30 June 2008 (the “**Period**”) as follows:

### CONDENSED CONSOLIDATED INCOME STATEMENT

For the six months ended 30 June 2008

		For the six months ended 30 June	
		2008	2007
		(Unaudited)	(Unaudited)
	Notes	HK\$'000	HK\$'000
REVENUE	2	3,428,225	2,156,448
Cost of sales		(2,893,527)	(1,836,404)
Gross profit		534,698	320,044
Other income and gains	3	43,225	47,482
Selling and distribution costs		(14,739)	(10,133)
Administrative expenses		(162,603)	(119,156)
Other expenses		(9,173)	(3,727)
Finance costs	4	(36,143)	(47,968)
Share of profit of an associate		–	55
PROFIT BEFORE TAX	5	355,265	186,597
Tax	6	(53,024)	(22,335)
PROFIT FOR THE PERIOD		<u>302,241</u>	<u>164,262</u>
Attributable to:			
Equity holders of the Company		283,501	157,999
Minority interests		18,740	6,263
		<u>302,241</u>	<u>164,262</u>
INTERIM DIVIDEND	7	<u>–</u>	<u>–</u>
EARNINGS PER SHARE ATTRIBUTABLE TO EQUITY HOLDERS OF THE COMPANY	8		
– Basic (HK cents)		<u>28.4</u>	<u>15.8</u>
– Diluted (HK cents)		<u>27.7</u>	<u>15.7</u>

# CONDENSED CONSOLIDATED BALANCE SHEET

30 June 2008

		30 June 2008 (Unaudited) HK\$'000	31 December 2007 (Audited) HK\$'000
	Notes		
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment		1,920,892	1,662,323
Lease premium for land		26,962	25,641
Goodwill		1,730	1,065
Prepayments for acquisition of investments		84,910	-
Prepayments for acquisition of property, plant and equipment		50,702	6,656
Available-for-sale investment		98,096	120,607
Total non-current assets		2,183,292	1,816,292
<b>CURRENT ASSETS</b>			
Inventories		872,004	727,751
Trade receivables	9	2,113,591	1,582,689
Factored trade receivables	9	611,679	443,525
Prepayments, deposits and other receivables		211,055	166,546
Derivative financial instruments		29,056	28,256
Pledged bank balances and time deposits		167,805	53,221
Cash and cash equivalents		254,840	406,019
Total current assets		4,260,030	3,408,007
<b>CURRENT LIABILITIES</b>			
Trade and bills payables	10	1,696,719	1,398,375
Other payables and accruals		472,502	330,510
Tax payable		95,255	84,705
Bank advances on factored trade receivables	9	611,679	443,525
Interest-bearing bank borrowings		946,091	757,178
Total current liabilities		3,822,246	3,014,293
<b>NET CURRENT ASSETS</b>		<b>437,784</b>	<b>393,714</b>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<b>2,621,076</b>	<b>2,210,006</b>
<b>NON-CURRENT LIABILITY</b>			
Deferred tax liability		19,999	25,626
Total non-current liability		19,999	25,626
<b>Net assets</b>		<b>2,601,077</b>	<b>2,184,380</b>
<b>EQUITY</b>			
<b>Equity attributable to equity holders of the Company</b>			
Issued capital		100,000	100,000
Reserves		2,406,079	2,011,143
		2,506,079	2,111,143
<b>Minority interests</b>		<b>94,998</b>	<b>73,237</b>
<b>Total equity</b>		<b>2,601,077</b>	<b>2,184,380</b>

## NOTES

### 1. ACCOUNTING POLICIES

The condensed consolidated interim financial statements for the Period are prepared in accordance with Hong Kong Accounting Standard (“HKAS”) 34 “Interim Financial Reporting”. The accounting policies and basis of preparation adopted in the preparation of the interim financial statements are the same as those used in the annual financial statements for the year ended 31 December 2007, except in relation to the following new and revised Hong Kong Financial Reporting Standards (“HKFRSs”, which also include HKASs and Interpretations) that affect the Group and are adopted for the first time for the current period’s financial statements:

HK(IFRIC)-Int 11	HKFRS 2 – Group and Treasury Share Transactions
HK(IFRIC)-Int 12	Service Concession Arrangements
HK(IFRIC)-Int 14	HKAS 19 – The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction

The adoption of the above new and revised HKFRSs has no material impact on the Group’s results of operations and financial position.

### 2. SEGMENT INFORMATION

Segment information is presented by way of two segment formats: (i) on a primary segment reporting basis, by business segment; and (ii) on a secondary reporting basis, by geographical segment.

#### (a) Business segments

The Group was principally engaged in the manufacture and sale of notebook computer casings. Therefore, no further business segment analysis is presented.

#### (b) Geographical segments

In determining the Group’s geographical segments, revenues are attributed to the segments based on the location of customers.

The following table presents the revenue of the Group’s geographical segments.

Segment revenue from external customers:

	<b>For the six months ended 30 June</b>	
	<b>2008</b>	<b>2007</b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>
	<b>HK\$’000</b>	<b>HK\$’000</b>
The People’s Republic of China (the “PRC”)	<b>3,211,250</b>	2,041,603
The Republic of China	<b>211,673</b>	114,078
Others	<b>5,302</b>	767
	<b><u>3,428,225</u></b>	<b><u>2,156,448</u></b>

### 3. OTHER INCOME AND GAINS

	For the six months ended 30 June	
	2008	2007
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Interest income	4,148	5,828
Subcontracting fee income	491	727
Sale of scrap materials	19,675	14,104
Dividend income	3,176	2,169
Exchange gains, net	11,211	18,282
Subsidy income	2,696	3,246
Others	1,828	3,126
	<u>43,225</u>	<u>47,482</u>

### 4. FINANCE COSTS

	For the six months ended 30 June	
	2008	2007
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Interest on bank loans and other loans wholly repayable within five years	<u>36,143</u>	<u>47,968</u>

### 5. PROFIT BEFORE TAX

The Group's profit before tax is arrived at after charging:

	For the six months ended 30 June	
	2008	2007
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Cost of inventories sold	2,829,419	1,775,125
Depreciation	97,471	78,623
Amortisation of lease premium for land	285	221
Losses on write-off/disposal of items of property, plant and equipment, net	<u>3,714</u>	<u>696</u>

## 6. TAX

	<b>For the six months ended 30 June</b>	
	<b>2008</b>	<b>2007</b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>
	<b>HK\$'000</b>	<b>HK\$'000</b>
Provision for the Period		
Current – The PRC, excluding Hong Kong		
Charge for the Period	<b>43,678</b>	18,548
Underprovision in prior year	<b>213</b>	1,313
Current – Overseas		
Charge for the Period	<b>8,772</b>	3,056
Underprovision in prior year	<b>361</b>	1,100
Deferred tax	<u>–</u>	<u>(1,682)</u>
Total Tax charge for the Period	<u><b>53,024</b></u>	<u><b>22,335</b></u>

Hong Kong profits tax has not been provided as the Group did not have any assessable profits arising in Hong Kong during the Period (six months ended 30 June 2007: Nil). Taxes on profits assessable elsewhere have been calculated at the rates of tax prevailing in the countries in which the Group operates based on existing legislation, interpretation and practices in respect thereof.

## 7. INTERIM DIVIDEND

The Directors did not propose to declare an interim dividend for the Period (six months ended 30 June 2007: Nil).

## 8. EARNINGS PER SHARE ATTRIBUTABLE TO EQUITY HOLDERS OF THE COMPANY

The calculation of basic earnings per share amounts is based on the profit for the Period attributable to equity holders of the Company of HK\$283,501,000 (six months ended 30 June 2007: HK\$157,999,000) and the 1,000,000,000 (six months ended 30 June 2007: 1,000,000,000) ordinary shares in issue during the Period.

The calculation of diluted earnings per share amounts is based on the profit for the Period attributable to equity holders of the Company of HK\$283,501,000 (six months ended 30 June 2007: HK\$157,999,000). The weighted average number of ordinary shares used in the calculation is the 1,000,000,000 (six months ended 30 June 2007: 1,000,000,000) ordinary shares in issue during the Period, as used in the basic earnings per share calculation, and the weighted average of 24,853,887 (six months ended 30 June 2007: 8,959,950) ordinary shares assumed to have been issued at no consideration on the deemed exercise of all dilutive potential shares into shares.

## 9. TRADE RECEIVABLES

The Group allows an average credit period ranging from 90 days to 120 days to its customers. An aged analysis of the trade receivables and factored trade receivables as at the balance sheet date, based on invoice date, is as follows:

	<b>30 June 2008 (Unaudited) HK\$'000</b>	31 December 2007 (Audited) HK\$'000
Trade receivables		
Within 3 months	<b>1,506,902</b>	1,159,938
4 – 6 months	<b>600,962</b>	417,778
7 – 12 months	<b>5,130</b>	3,654
Over 1 year	<b>597</b>	1,319
	<b><u>2,113,591</u></b>	<b><u>1,582,689</u></b>
Factored trade receivables		
Within 3 months	<b>427,802</b>	172,345
4 – 6 months	<b>183,877</b>	271,180
	<b><u>611,679</u></b>	<b><u>443,525</u></b>

As at 30 June 2008, certain subsidiaries of the Group had factored trade receivables of HK\$611,679,000 (31 December 2007: HK\$443,525,000) to banks for cash. As the subsidiaries of the Group still retained the significant risks and rewards associated with the default and/or delay in payment by the customers, the financial asset derecognition conditions as stipulated in HKAS 39 have not been fulfilled. Accordingly, the proceeds from the factoring of the Group's trade receivables have been accounted for as liabilities in the condensed consolidated balance sheet.

## 10. TRADE AND BILLS PAYABLES

An aged analysis of the trade and bills payables at the balance sheet date, based on invoice date, is as follows:

	<b>30 June 2008 (Unaudited) HK\$'000</b>	31 December 2007 (Audited) HK\$'000
Within 3 months	<b>1,262,779</b>	927,928
4 - 6 months	<b>414,922</b>	452,583
7 - 12 months	<b>9,900</b>	10,737
Over 1 year	<b>9,118</b>	7,127
	<b><u>1,696,719</u></b>	<b><u>1,398,375</u></b>

## **MANAGEMENT DISCUSSION AND ANALYSIS**

### **Business Review & Prospect**

Ju Teng experienced a strong growth in sales driven by the burgeoning global demand for notebook computers. Its advanced casing technology applications namely in-mould decoration (“IMD”), 3D and gloss painting have led to higher average selling prices than conventional casings. The Group has established a market leading position that effectively enhanced its gross margin. With an one-stop vertically integrated production process from mould design to final assembly, the Group obtains larger economies of scale that drive costs lower. In April 2008, Ju Teng acquired the remaining 26% stake in Smart Success Enterprises Limited, a non-metal mould manufacturer, which has become the Group’s wholly owned subsidiary. Ju Teng also intends to diversify its product base to LCD TV casing business by increasing its production capacity through the proposed acquisition of 57.22% interest in Gold Connection Limited in May 2008.

Growing popularity of stylish and colorful notebook casings has provided ample opportunities for Ju Teng to secure more orders. Apart from the trend of notebook replacing desktop, the Group also cited the launch of low cost notebooks in the market. Ju Teng is strategically positioned to tap into this market where the penetration rate is relatively low. The Group is confident in its business growth during the second half of 2008 as demand for trendy casing rises and relatively higher seasonal sales occur.

### **Financial Review**

Leveraging on its leading position in notebook computer casing production, the turnover of the Group rose substantially by 59% to approximately HK\$3,428 million (2007: HK\$2,156 million) during the Period. It was mainly attributable to the increase in demand for IMD casings which have higher average selling price as well as gross profit margin. The overall gross profit margin for the Period increased to 15.6% from 14.8% for the six months ended 30 June 2007.

The Group recorded an increase of 40% in operating costs and other operating expenses, including administrative expenses, selling and distribution costs and other expenses to approximately HK\$187 million, as a result of increasing staff cost and office utilities for the expansion of the Group’s operational scale. Operating costs for the six months ended 30 June 2008 and 2007 accounted for 5.4% and 6.2% of the Group’s turnover, respectively.

Finance costs decreased by 25% to approximately HK\$36 million for the Period as compared to that of 2007 which was due to the decline in U.S. dollars (“USD”) interest rate and lower utilisation of trade receivable factoring facilities during the Period.

The profit attributable to equity holders for the Period amounted to approximately HK\$284 million, representing an increase of 79% when compared to the same period of last year of approximately HK\$158 million. The uplift in profit was mainly attributable to a surge in turnover, rising productivity and continuous improvement in gross profit margin.

## **Liquidity and Financial Resources**

As at 30 June 2008, total bank borrowings of the Group amounted to approximately HK\$946 million, representing an increase of 25% as compared to that of 31 December 2007, which is in line with asset expansion. All the bank borrowings are matured within one year and at floating interest rates. As at 30 June 2008, the Group's bank loans denominated in USD and New Taiwan dollars are carrying the amounts of approximately HK\$925 million (31 December 2007: HK\$644 million) and approximately HK\$21 million (31 December 2007: HK\$20 million) respectively. The Group had no bank loan denominated in Renminbi ("RMB") (31 December 2007: HK\$93 million) as at 30 June 2008.

During the Period under review, the Group's net cash flow from operating activities increased to approximately HK\$136 million from HK\$85 million for the corresponding period in 2007, as a result of improvement of profitability. Due to speeding up of process in expansion of production capacity, acquisition of 26% interest in Smart Success Enterprises Limited and the proposed acquisition of 57.22% interest in Gold Connection Limited and increase in pledged bank balances and time deposits, a net cash outflow from investing activities of approximately HK\$514 million was recorded (2007: net cash inflow from investing activities of HK\$2 million). During the Period, the Group recorded a net cash inflow from financing activities of approximately HK\$210 million as additional bank loans of HK\$189 million were obtained in order to finance the acquisitions of fixed assets. As at 30 June 2008, the Group had cash and bank balance of approximately HK\$225 million.

The gearing ratio of the Group, calculated as total bank borrowings of approximately HK\$946 million (31 December 2007: HK\$757 million) divided by total assets of approximately HK\$6,443 million (31 December 2007: HK\$5,224 million), as at 30 June 2008 was 14.7% (31 December 2007: 14.5%). The slight increase in gearing ratio was attributable to the increase in bank borrowings.

## **Foreign Exchange Exposure**

Since most of the Group's revenue is denominated in USD and most of the Group's expenses are denominated in RMB, the appreciation of value of the RMB will have adverse effect on the Group's profitability. Accordingly, the Group has entered into forward foreign exchange contracts to mitigate possible exchange losses in relation to the fluctuations in the values of the USD and RMB.

## **Employees**

As at 30 June 2008, the Group had approximately 32,000 employees. The Group recorded the staff costs of approximately HK\$419 million for the Period (six months ended 30 June 2007: HK\$285 million). The Group's employees are remunerated in line with the prevailing market terms and individual performance, with the remuneration package and policies reviewed on a regular basis. Discretionary bonuses may be rewarded to employees after assessment of the performance of the Group and the individual employee. The Group also operates a defined contribution Mandatory Provident Fund retirement benefits scheme for all its employees in Hong Kong, and provides its PRC employees with welfare schemes as required by the applicable laws and regulations of the PRC.

## **PURCHASE, REDEMPTION OR SALE OF LISTED SECURITIES OF THE COMPANY**

Neither the Company, nor any of its subsidiaries has purchased, redeemed or sold any of the Company's listed securities during the Period.



## INTERIM DIVIDEND

The Directors do not recommend the payment of interim dividend in respect of the period ended 30 June 2008.

## CORPORATE GOVERNANCE PRACTICES

The Company continues to devote much efforts on formulating the sufficient corporate governance practices which it believes is crucial to its healthy growth and its business needs.

The Company has adopted the code provisions set out in the Code on Corporate Governance Practices (“**CG Code**”) contained in Appendix 14 to the Rules (“**Listing Rules**”) Governing the Listing of Securities on the Stock Exchange. The Company periodically reviews its corporate governance practices to ensure its continuous compliance with the CG Code. The Company had complied with the code provisions of the CG Code, save for the code provision A.2.1 of the CG Code regarding the requirement for separate roles of the chairman and the chief executive officer and the performance thereof by different individuals, for the Period. Details of the considered reasons for such deviation had been set out in the corporate governance report contained in the Company’s annual report of the year ended 31 December 2007. The Board will continue to review the management structure from time to time and shall make necessary changes when appropriate and inform the shareholders accordingly.

## MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (“**Model Code**”) as set out in Appendix 10 to the Listing Rules. Having made specific enquiry of all Directors, the Company is satisfied that all the Directors have fully complied with the standards set out in the Model Code for the Period.

## AUDIT COMMITTEE

The Audit Committee of the Board has reviewed the accounting policies, accounting standards and practices adopted by the Group and the unaudited consolidated interim financial statements and results of the Group for the Period.

## PUBLICATION ON THE STOCK EXCHANGE’S WEBSITE

The interim results announcement will be published on the Company’s website (<http://www.irasia.com/listco/hk/juteng>) and Stock Exchange’s website (<http://www.hkex.com.hk>). The 2008 Interim Report will be despatched to the shareholders of the Company and will be made available on the websites of the Company and Stock Exchange in due course.

By order of the Board  
**Ju Teng International Holdings Limited**  
**Cheng Li-Yu**  
Chairman

Hong Kong, 26 August 2008

*As at the date of this announcement, the executive Directors are Mr. Cheng Li-Yu, Mr. Cheng Li-Yen, Mr. Huang Kuo-Kuang, Mr. Hsieh Wan-Fu, Mr. Lo Jung-Te, and Mr. Tsui Yung Kwok, and the independent non-executive Directors are Mr. Cherng Chia-Jiun, Mr. Tsai Wen-Yu and Mr. Yip Wai Ming.*