

IMPORTANT
重要提示

IF YOU ARE IN ANY DOUBT AS TO ANY ASPECT OF THIS APPLICATION FORM OR AS TO THE ACTION TO BE TAKEN, YOU SHOULD CONSULT YOUR LICENSED SECURITIES DEALER OR REGISTERED INSTITUTION IN SECURITIES, BANK MANAGER, SOLICITOR, CERTIFIED PUBLIC ACCOUNTANT OR OTHER PROFESSIONAL ADVISERS.

閣下如對本申請表格之任何方面或應採取之行動有任何疑問，應諮詢閣下之持牌證券交易商或已登記證券交易機構、銀行經理、律師、註冊會計師或其他專業顧問。
THIS APPLICATION FORM IS VALUABLE BUT IS NOT TRANSFERABLE AND IS FOR THE USE OF THE QUALIFYING SHAREHOLDER(S) NAMED BELOW ONLY. NO APPLICATION CAN BE MADE AFTER 4:00 P.M. ON FRIDAY, 23 JANUARY 2015.

本申請表格具有價值，但不可轉讓，並僅供下列之合資格股東使用。申請最遲須於二零一五年一月二十三日（星期五）下午四時正前遞交。
Reference is made to the prospectus ("Prospectus") issued by Li Ning Company Limited dated Friday, 9 January 2015 in relation to the Open Offer. Terms used herein shall have the same meanings as defined in the Prospectus unless the context otherwise requires.

茲提述李寧有限公司於二零一五年一月九日（星期五）就公開發售刊發之章程（「售股章程」），除文義另有所指外，本表格所用詞彙與售股章程所界定者具有相同涵義。
A copy of each of the Prospectus Documents, together with copies of the documents specified in the paragraph headed "Documents delivered to the Registrar of Companies in Hong Kong" in Appendix III to the Prospectus, has been registered with the Registrar of Companies in Hong Kong as required by Section 342C of the Companies (Winding Up and Miscellaneous Provisions) Ordinance. Neither the Registrar of Companies in Hong Kong nor the Stock Exchange nor the SFC take any responsibility as to the contents of the Prospectus.

各章程文件之副本，連同於售股章程附註三「送呈香港公司註冊處處長之文件」一節所述之文件之副本，已依據公司（清盤及雜項條文）條例第342C條之規定送呈香港公司註冊處處長登記。香港公司註冊處處長及聯交所及證監會對售股章程之內容概不負責。

Hong Kong Exchanges and Clearing Limited, the Stock Exchange and the Hong Kong Securities Clearing Company Limited (the "HKSCC") take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this Application Form.

香港交易及結算所有限公司、聯交所及香港中央結算有限公司（「香港結算」）對本申請表格之內容概不負責，對其準確性或完整性亦不發表任何聲明，並明確表示概不就本申請表格全部或任何部份內容而產生或因倚賴該等內容而引致之任何損失承擔任何責任。

Subject to the granting of the listing of, and permission to deal in, the new Ordinary Shares and the Conversion Shares on the Stock Exchange, as well as compliance with the stock admission requirements of HKSCC, the new Ordinary Shares and the Conversion Shares will be accepted as eligible securities by HKSCC for deposit, clearance and settlement in CCASS with effect from the commencement date of dealings in the new Ordinary Shares and the Conversion Shares on the Stock Exchange or such other dates as may be determined by HKSCC. Settlement of transactions between participants of the Stock Exchange on any trading day is required to take place in CCASS on the second trading day thereafter. All activities under CCASS are subject to the general Rules of CCASS and CCASS Operational Procedures in effect from time to time.

待新普通股及兌換股份獲批准於聯交所上市及買賣，以及符合香港結算之股份收納規定後，新普通股及兌換股份將獲香港結算接納為合資格證券，由新普通股及兌換股份於聯交所開始買賣日期或香港結算可能釐定之有關其他日期起，可於中央結算系統內寄存、結算及交收。聯交所參與者之間於任何交易日進行之交易須於其後之第二個交易日透過中央結算系統進行交收。中央結算系統內之一切活動均須根據不時生效之中央結算系統一般規則及中央結算系統運作程序規則進行。



LI NING COMPANY LIMITED

李寧有限公司

(incorporated in the Cayman Islands with limited liability)

(Stock Code: 2331)

(於開曼群島註冊成立之有限公司)

(股份代號：2331)

Branch Share Registrar in Hong Kong:
Computershare Hong Kong Investor Services Ltd.

Shops 1712-1716,
17/F, Hopewell Centre
183 Queen's Road East
Wanchai
Hong Kong

香港股份過戶登記分處：
香港中央證券登記有限公司

香港
灣仔
皇后大道東183號
合和中心17樓
1712-1716號舖

Principal place of business in
Hong Kong:

Suites 1, 7-15, Level 45
Office Tower, Langham Place
8 Argyle Street, Mongkok
Kowloon, Hong Kong

香港主要營業地點：
香港九龍
旺角亞皆老街8號
朗豪坊辦公室大樓
45樓1, 7-15室

Registered Office:

Cricket Square
Hutchins Drive
P. O. Box 2681
Grand Cayman KY1-1111
Cayman Islands

註冊辦事處：

Cricket Square
Hutchins Drive
P. O. Box 2681
Grand Cayman KY1-1111
Cayman Islands

**OPEN OFFER OF OFFER SECURITIES
ON THE BASIS OF 5 OFFER SECURITIES FOR EVERY 12
EXISTING SHARES HELD ON THE RECORD DATE PAYABLE
IN FULL ON ACCEPTANCE BY NO LATER THAN
4:00 P.M. ON FRIDAY, 23 JANUARY 2015
公開發售發售證券
基準為於記錄日期每持有12股現有股份獲發5份發售證券
股款須不遲於二零一五年一月二十三日（星期五）下午四時正接納時繳足**

APPLICATION FORM 申請表

Dear Sirs,

I/We, being the registered holder(s) stated overleaf of the Shares, enclose a remittance** for the amount payable in full on application for the number of Offer Securities at a price of HK\$2.60 per Offer Security specified in Box B (or, if and only if Box D is completed, in Box D). I/We hereby accept and undertake to accept that number of Offer Securities on the terms and conditions of the Prospectus dated Friday, 9 January 2015 and this Application Form and subject to the memorandum and articles of association of the Company, where applicable, and I/we hereby undertake and agree to apply for the same or any lesser number of such Offer Securities in respect of which this application may be made. I/We authorise the Company to place my/our name(s) on the register of members as the holder(s) of such Offer Securities or any lesser number of Offer Securities as aforesaid and to send certificate(s) for the new Ordinary Shares and/or Convertible Securities in respect thereof by ordinary post at my/our risk to the address specified overleaf. I/We have read the conditions and procedures for application set out overleaf and agree to be bound thereby.

敬啟者：

本人／吾等為背頁所列股份之登記持有人，現申請認購乙欄（或倘及僅倘已填妥丁欄，則丁欄）指定之發售證券數目，並附上按每股發售證券2.60港元之價格計算並須於申請時繳足之全數股款**。本人／吾等謹此根據二零一五年一月九日（星期五）刊發之售股章程及本申請表格所載之條款及條件，以及貴公司之組織章程大綱及細則（如適用），接納及承諾發售證券之有關數目，而本人／吾等謹此承諾並同意申請認購相等於或少於與提出本申請時涉及之發售證券數目。本人／吾等謹此授權貴公司將本人／吾等之姓名列入貴公司之股東名冊，作為前述有關數目或較少數目之發售證券之持有人，並請貴公司將有關新普通股及／或可換股證券書按背頁地址以平郵方式寄予本人／吾等，郵誤風險概由本人／吾等承擔。本人／吾等已細閱背頁所載各項條件及申請手續，並同意全部遵守。

** Cheques must be drawn on an account with, and banker's cashier orders must be issued by, a licensed bank in Hong Kong and made payable to "Li Ning Company Limited — Open Offer Account" and crossed "Account Payee Only" (see the section headed "Procedures for Application" on the reverse side of this Application Form).

** 以香港持牌銀行戶口開出之支票或由香港持牌銀行發出之銀行本票須註明抬頭人為「Li Ning Company Limited — Open Offer Account」以「只准入抬頭人賬戶」劃線方式開出（詳情請參閱本申請表格背面「申請手續」一節）。

If no number is inserted in Box D or any other information in the Application Form, cheque and/or banker's cashier order is missing, incomplete or erroneous, the application will not be considered as valid until such missing, incomplete or erroneous information has been completed and rectified.

倘丁欄內並無填上數目，或在申請表格、支票及／或銀行本票之任何其他資料有遺漏、未填妥或有錯誤，則該申請將不會被視為有效，直至有關遺漏、未填妥或錯誤之資料經填妥及更正為止。

Name(s) and address of Qualifying Shareholder(s) 合資格股東之姓名及地址

Application can only be made by the
Qualifying Shareholder(s) named herein
認購申請僅可由上文列名之
合資格股東作出

Number of Ordinary Shares registered in your name on
Thursday, 8 January 2015
於二零一五年一月八日(星期四)以閣下名義登記之普通股數目

Box A
甲欄

Number of Offer Securities in your assured allotment
閣下獲保證配發之發售證券數目

Box B
乙欄

Amount payable on assured allotment when accepted in full
申請認購全數保證配額時應繳款項

Box C
丙欄

BOX D No. of new Ordinary Shares applied for
丁欄 申請認購之新普通股數目

HKS
港元

No. of Convertible Securities applied for
申請認購之可換股證券數目

HKS
港元

Total
合共

HKS
港元

Name of bank on which cheque/
banker's cashier order is drawn
支票/銀行本票之付款銀行名稱

Cheque/banker's cashier
order number
支票/銀行本票號碼

Signature(s) of Qualifying Shareholder(s)
(all joint Qualifying Shareholders must sign)
合資格股東簽署
(所有聯名合資格股東均須簽署)

(1) _____ (2) _____ (3) _____ (4) _____

* Box D must be completed.
* 請務須填寫丁欄。

Contact telephone no. 聯絡電話號碼: _____

Date 日期: _____

Please staple
your payment
here
請將
股款
繫釘在此



LI NING COMPANY LIMITED
李寧有限公司