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## Maoye International Holdings Limited

茂業國際控股有限公司

(Incorporated in the Cayman Islands with limited liability) (Stock Code: 848)

## ANNOUNCEMENT

## HIGHLIGHTS OF FIRST QUARTER RESULTS OF CHENGSHANG FOR THE THREE MONTHS ENDED 31 MARCH 2014

This is an announcement made pursuant to the Inside Information provisions under part XIVA of the Securities and Futures Ordinance (Cap. 571) and Rule 13.09 of the Listing Rules.

The Board of Directors ("the **Board**") of Maoye International Holdings Limited ("the **Company**") is pleased to announce that Chengshang, a subsidiary of the Company, has published its unaudited first quarter results for the three months ended 31 March 2014 (the "**Reporting Period**") prepared pursuant to PRC GAAP.

The key financial data and material information are set out as follows:

### **1 KEY ACCOUNTING DATA AND FINANCIAL INDICATORS**

|   | 31 Mai   | at<br>ch<br>)14 | As a<br>31 December<br>2013   | 31 December  |
|---|--|-----------------|---|--|
| Total assets (RMB)<br>Equity attributable to<br>shareholders of | 2,264,491,644  | .43             | 2,310,888,763.87  | -2.01  |
| Chengshang (RMB)  | 1,115,666,151  | .19             | 1,115,516,387.45  | 0.01   |
|   | For the three<br>months ended<br>31 March 2014<br>(January to<br>March 2014) | •               | Corresponding<br>riod of previous<br>ear (January to<br>March 2013) | Increase/<br>(decrease) as<br>compared with the<br>corresponding<br>period of previous<br>year (January to<br>March 2013)<br>(%) |
| Net cash flows<br>from operating<br>activities<br>(RMB)         | 112,241,117.55   |                 | 35,160,818.23   | 219.22   |

|   | For the three<br>months ended<br>31 March 2014<br>(January to<br>March 2014) | Corresponding<br>period of previous<br>year (January to<br>March 2013) | Increase/<br>(decrease) as<br>compared with the<br>corresponding<br>period of previous<br>year (January to<br>March 2013)<br>(%) |
|---|--|--|--|
| Operating<br>revenue (RMB)  | 638,248,570.84   | 619,841,976.02   | 2.97   |
| Net profit<br>attributable to<br>Chengshang's<br>shareholders<br>(RMB)                                  | 51,489,332.87  | 48,033,128.66  | 7.20   |
| Net profit<br>attributable to<br>Chengshang's<br>shareholders<br>after extra<br>ordinary items<br>(RMB) | 51,632,526.55  | 45,855,998.38  | 12.60  |
| Weighted average<br>return on net<br>assets (%)   | 4.51   | 5.04   | A decrease of 0.53 percentage point  |
| Basic earnings<br>per share<br>(RMB/share)  | 0.0903   | 0.0842   | 7.20   |
| Diluted earnings<br>per share<br>(RMB/share)  | 0.0903   | 0.0842   | 7.20   |

## Deducting extraordinary item and amount:

| Item  | For the three<br>months ended<br>31 March 2014<br><i>RMB</i> | Note                                    |
|---|--|---|
| Profit/loss on disposal of non-current assets   | -401,954.35  | Net loss on disposal<br>of fixed assets |
| Government subsidies credited to profit<br>and loss for the current period (other<br>than government subsidies closely<br>related to the Company's business<br>and granted in standard fixed amount<br>or fixed continuous amount according<br>to national policy standard) | 198,700.00   |   |
| Other non-operating income and expenses other than the above items  | 61,864.81  |   |
| Income tax effect   | -44,161.78   |   |
| Effect on minority interests (after tax)  | 42,357.64  |   |
| Total   | -143,193.68  |   |

#### 2. SIGNIFICANT EVENTS

#### 2.1 Description and reasons for substantial changes in balance sheet items

Unit & currency: RMB

| Items                     | As at<br>31 March<br>2014 | As at<br>31 December<br>2013 | Amount<br>of change | Percentage<br>of change |
|---------------------------|---------------------------|------------------------------|---------------------|-------------------------|
| Cash and bank balance     | 23,386,598.79             | 77,588,465.08                | -54,201,866.29      | -69.86%                 |
| Dividend receivable       | 5,680,991.20              | 3,519,000.00                 | 2,161,991.20        | 61.44%                  |
| Short-term loan           | 45,000,000.00             | 25,000,000.00                | 20,000,000.00       | 80.00%                  |
| Notes payable             | 2,900,000.00              | 1,550,000.00                 | 1,350,000.00        | 87.10%                  |
| Dividend payable          | 51,772,911.43             | 433,342.30                   | 51,339,569.13       | 11847.35%               |
| Other current liabilities | 0                         | 155,571,993.20               | -155,571,993.20     | -100.00%                |

Reasons for changes:

- (1) The decrease in cash and bank balance is mainly due to the repayment of the principal amount and interests of short-term financing notes by Chengshang during the Reporting Period.
- (2) The increase in dividend receivable is mainly due to the increase of cash dividend declared but unpaid which is receivable by Chengshang during the Reporting Period.
- (3) The increase in short-term loan is mainly due to the new bank loans obtained by Chengshang during the Reporting Period.
- (4) The increase in notes payable is mainly due to the increase of acceptance notes of Chengshang during the Reporting Period.
- (5) The increase in dividend payable is mainly due to the declaration of cash dividend of RMB0.9 (tax inclusive) for every ten shares by Chengshang to all its shareholders at the 2013 annual general meeting on 20 March 2014. The dividends have not been paid as of the Reporting Period.
- (6) The decrease in other current liabilities is mainly due to the maturity and the repayment of principal amount and interests of short-term financing notes (the principal and interests shall be paid within one-year maturity) issued by Chengshang in March 2013, during the Reporting Period.

#### 2.2 Description and reasons for substantial changes in income statement items

Unit & currency: RMB

| Items                  | January to<br>March 2014 | January to<br>March 2013 | Amount<br>of change | Percentage<br>of change |
|------------------------|--------------------------|--------------------------|---------------------|-------------------------|
| Administration expense | 13,908,162.75            | 8,649,211.10             | 5,258,951.65        | 60.80%                  |
| Finance cost           | 6,448,464.83             | 3,732,384.17             | 2,716,080.66        | 72.77%                  |
| Investment income      | 5,680,991.20             | -447,527.23              | 6,128,518.43        | N/A                     |
| Non-operating income   | 280,578.35               | 2,927,872.38             | -2,647,294.03       | -90.42%                 |
| Non-operating expense  | 421,967.89               | 29,428.62                | 392,539.27          | 1333.87%                |

Reasons for changes:

- (1) The increase in administration expense is mainly due to the increase of depreciation and amortization expenses of Chengshang during the Reporting Period.
- (2) The increase in finance cost is mainly due to the funds and interest thereon related to the assets of Chengshang Maoye Center and Chengdu Maoye Complex projects which have been put into use are included in finance cost during the Reporting Period.
- (3) The increase in investment income is mainly due to the increase of cash dividend declared but undistributed which is receivable by Chengshang during the Reporting Period.
- (4) The decrease in non-operating income is mainly due to the income of RMB2.47 million received by Changshang by transferring the operating rights of shops in Hehuachi during previous reporting period.
- (5) The increase in non-operating expense is mainly due to the net loss of RMB0.4 million arising from the disposal of fixed assets by Chengshang during the Reporting Period.

# 2.3 Description and reasons for substantial changes in cash flow statement items

Unit & currency: RMB

| Items  | January to<br>March 2014 | January to<br>March 2013 | Amount<br>of change | Percentage<br>of Change<br>(%) |
|--|--------------------------|--------------------------|---------------------|--------------------------------|
| Net cash flows from<br>operating activities<br>Net cash flows from | 112,241,117.55           | 35,160,818.23            | 77,080,299.32       | 219.22%                        |
| investment activities  | -23,246,372.47           | -39,202,924.52           | 15,956,552.05       | N/A                            |
| Net cash flows from financing activities                           | -143,601,611.37          | -28,535,349.15           | -115,066,262.22     | N/A                            |

Reasons for changes:

- (1) The decrease in net cash flows from operating activities is mainly due to the decrease of cash paid for purchase of commodities during the Reporting Period compared to the corresponding period of last year.
- (2) The increase in net cash flows from investment activities is mainly due to the decrease of Chengshang's investment in Maoye Complex, Chengshang Maoye Center project and Jiuyanqiao project during the Reporting Period compared to previous reporting period.
- (3) The decrease in net cash flows from financing activities is mainly due to the payment of principal amount and interest of Chengshang's short-term financing notes which became due during the Reporting Period.

#### **3** APPENDIX

The consolidated balance sheet, consolidated income statement and consolidated cash flow statement below are prepared by Chengshang, which have not been reviewed or audited by the auditors of Chengshang or the Company.

#### 3.1 Consolidated Balance Sheet

| Item                                   | As at<br>31 March<br>2014<br><i>RMB</i> | As at<br>1 January<br>2014<br><i>RMB</i> |
|--|---|--|
| Current assets:                        |   |  |
| Cash and bank balance                  | 23,386,598.79                           | 77,588,465.08                            |
| Accounts receivable                    | 8,680,044.85                            | 11,180,633.55                            |
| Prepayments                            | 16,717,981.01                           | 13,002,635.74                            |
| Dividend receivable                    | 5,680,991.20                            | 3,519,000.00                             |
| Other receivables                      | 93,365,403.92                           | 96,181,584.99                            |
| Inventories                            | 179,234,001.17                          | 189,227,286.94                           |
| Non-current assets due within one year | 0                                       | 0  |
| Total current assets                   | 327,065,020.94                          | 390,699,606.30                           |
| Non-current assets:                    |   |  |
| Long-term equity investments           | 136,893,996.37                          | 136,893,996.37                           |
| Investment properties                  | 107,877,879.56                          | 109,095,044.90                           |
| Fixed assets                           | 832,185,560.00                          | 840,321,930.59                           |
| Construction in progress               | 396,000,506.84                          | 364,058,593.37                           |
| Intangible assets                      | 398,387,857.00                          | 401,702,176.39                           |
| Goodwill                               | 26,740,083.09                           | 26,740,083.09                            |
| Long-term deferred expenditures        | 19,827,461.59                           | 21,864,347.70                            |
| Deferred tax asset                     | 19,513,279.04                           | 19,512,985.16                            |
| Total non-current assets               | 1,937,426,623.49                        | 1,920,189,157.57                         |
| Total assets                           | 2,264,491,644.43                        | 2,310,888,763.87                         |

#### 3.1 Consolidated Balance Sheet (continued)

| Item  | As at<br>31 March<br>2014<br><i>RMB</i> | As at<br>1 January<br>2014<br><i>RMB</i> |
|---|---|--|
| Current liabilities:                        |   |  |
| Short-term borrowings                       | 45,000,000.00                           | 25,000,000.00                            |
| Notes payable                               | 2,900,000.00                            | 1,550,000.00                             |
| Accounts payable                            | 455,351,876.40                          | 390,949,243.64                           |
| Advances                                    | 63,706,478.50                           | 79,908,469.52                            |
| Staff remuneration payable                  | 10,794,247.88                           | 14,029,657.61                            |
| Taxes payable                               | 10,511,122.91                           | 13,235,881.96                            |
| Interest payable                            | 845,677.36                              | 806,444.00                               |
| Dividend payable                            | 51,772,911.43                           | 433,342.30                               |
| Other payables                              | 92,924,000.27                           | 98,753,581.52                            |
| Non-current liabilities due within one year | 79,795,500.00                           | 68,684,400.00                            |
| Other current liabilities                   | 0                                       | 155,571,993.20                           |
| Total current liabilities                   | 813,601,814.75                          | 848,923,013.75                           |
| Non-current liabilities:                    |   |  |
| Long-term borrowings                        | 297,989,100.00                          | 309,100,200.00                           |
| Deferred tax liabilities                    | 8,696,227.78                            | 8,520,562.14                             |
| Total non-current liabilities               | 306,685,327.78                          | 317,620,762.14                           |
| Total liabilities                           | 1,120,287,142.53                        | 1,166,543,775.89                         |
| Owner's equity (or shareholders' equity):   |   |  |
| Paid-up capital (or share capital)          | 570,439,657.00                          | 570,439,657.00                           |
| Capital reserve                             | 30,192,153.20                           | 30,192,153.20                            |
| Surplus reserve                             | 136,379,908.04                          | 136,379,908.04                           |
| Undistributed profit                        | 378,654,432.95                          | 378,504,669.21                           |
| Total owners' equity attributable to        |   |  |
| Chengshang                                  | 1,115,666,151.19                        | 1,115,516,387.45                         |
| Minority interests                          | 28,538,350.71                           | 28,828,600.53                            |
| Total owners' equity                        | 1,144,204,501.90                        | 1,144,344,987.98                         |
| Total liabilities and owners' equity        | 2,264,491,644.43                        | 2,310,888,763.87                         |

#### 3.2 Consolidated Income Statement (for the three months ended 31 March 2014)

| Ite     | m  | For the three<br>months ended<br>31 March 2014<br>(January to<br>March 2014)<br><i>RMB</i> | For the three<br>months ended<br>31 March 2013<br>(January to<br>March 2013)<br><i>RMB</i> |
|---------|--|--|--|
| 1.      | Total operating revenue  | 638,248,570.84   | 619,841,976.02   |
|         | Including: Operating revenue   | 638,248,570.84   | 619,841,976.02   |
| 2.      | Total cost of operations   | 576,865,593.65   | 555,921,089.84   |
|         | Including: Operating cost  | 500,073,073.07   | 485,776,253.73   |
|         | Business tax and surcharges  | 9,484,602.53   | 10,125,814.60  |
|         | Sales expenses   | 46,951,290.47  | 47,637,426.24  |
|         | Administrative expenses  | 13,908,162.75  | 8,649,211.10   |
|         | Finance costs  | 6,448,464.83   | 3,732,384.17   |
|         | Add: Gains on fair value changes<br>(loss stated with "-")<br>Investment income (loss stated | -,,  | -,,  |
|         | with "-")  | 5,680,991.20   | -447,527.23  |
|         | Including: Investment income from<br>associated companies and                                |  |  |
|         | jointly controlled entities  | 0  | -1,091,636.20  |
| 3.      | <b>Operating profit (loss stated with "-")</b>   | 67,063,968.39  | 63,473,358.95  |
|         | Add: Non-operating income  | 280,578.35   | 2,927,872.38   |
|         | Less: Non-operating expenses   | 421,967.89   | 29,428.62  |
|         | Including: Loss from disposal of   |  |  |
|         | non-current asset  | 400,937.26   | 27,061.65  |
| 4.      | Total profit (loss stated with "-")  | 66,922,578.85  | 66,371,802.71  |
| _       | Less: Income tax   | 15,723,495.80  | 18,581,076.36  |
| 5.      | Net profit (loss stated with "-")  | 51,199,083.05  | 47,790,726.35  |
|         | Net profit attributable to owners of   |  |  |
|         | Chengshang   | 51,489,332.87  | 48,033,128.66  |
| 6       | Profit (loss) of minority interests<br>Earnings per share:                                   | -290,249.82  | -242,402.31  |
| 6.      |  | 0.0003   | 0.0842   |
|         | <ol> <li>Basic earnings per share</li> <li>Diluted corriges per share</li> </ol>             | 0.0903<br>0.0903   | 0.0842   |
| 7       | (2) Diluted earnings per share   | 0.0903   | 0.0842<br>-35,574.00   |
| 7.<br>e | Other comprehensive income   | -  |  |
| 8.      | <b>Total comprehensive income</b><br>Total comprehensive income attributable to              | 51,199,083.05  | 47,755,152.35  |
|         | owners of Chengshang   | 51,489,332.87  | 47,997,554.66  |
|         | Total comprehensive income attributable to minority shareholders                             | -290,249.82  | -242,402.31  |

#### 3.3 Consolidated Cash Flow Statement

| Ite | m  | For the three<br>months ended<br>31 March 2014<br>(January to<br>March 2014)<br><i>RMB</i> | For the three<br>months ended<br>31 March 2013<br>(January to<br>March 2013)<br><i>RMB</i> |
|-----|--|--|--|
| 1.  | Cash flows from operating activities                 |  |  |
|     | Cash received from product sales and                 | (07.057.004.70   | (02 5(1 441 20   |
|     | rendering of services                                | 697,257,224.72   | 693,561,441.20   |
|     | Other cash received relating to operating activities | 3,635,016.12   | 3,929,756.38   |
|     | Sub-total of cash inflows from operating             | 5,055,010.12   | 5,929,750.50   |
|     | activities   | 700,892,240.84   | 697,491,197.58   |
|     | Cash paid for purchase of goods and                  | , ,  | ,,   |
|     | receipt of services                                  | 479,614,970.92   | 551,081,060.02   |
|     | Cash paid to and on behalf of employees              | 22,362,171.95  | 21,371,726.85  |
|     | Taxes and levies paid                                | 40,472,552.14  | 59,055,858.64  |
|     | Other cash paid relating to operating                |  |  |
|     | activities   | 46,201,428.28  | 30,821,733.84  |
|     | Sub-total of cash outflows from operating            |  |  |
|     | activities   | 588,651,123.29   | 662,330,379.35   |
|     | Net cash flow from operating activities              | 112,241,117.55   | 35,160,818.23  |
| 2.  | Cash flows from investment activities:               |  |  |
|     | Cash received from disposal of investments           | 0  | 0  |
|     | Cash received from returns on investments            | 3,519,000.00   | 6,445,600.00   |
|     | Net cash received from disposal of fixed             |  |  |
|     | assets, intangible assets and other                  |  |  |
|     | long-term assets                                     | 142,000.00   | 4,238,599.00   |
|     | Net cash received from disposal of                   |  |  |
|     | subsidiaries and other operated entities             | 0  | 2,582,000.00   |
|     | Sub-total of cash inflows from investment            | 0 ((1 000 00   | 12 266 100 00  |
|     | activities   | 3,661,000.00   | 13,266,199.00  |
|     | Cash paid for acquisition of fixed assets,           |  |  |
|     | intangible assets and other long-term                | 26,907,372.47  | 52 460 122 52  |
|     | assets<br>Cash paid for investments                  | 20,907,372.47  | 52,469,123.52  |
|     | Net cash received from acquisition of                | 0  | 0  |
|     | subsidiaries and other operated entities             | 0  | 0  |
|     | Sub-total of cash outflows from investment           | 0  | 0  |
|     | activities   | 26,907,372.47  | 52,469,123.52  |
|     | Net cash flow from investment activities             | -23,246,372.47   | -39,202,924.52   |

#### 3.3 Consolidated Cash Flow Statement (continued)

| Ite | m  | For the three<br>months ended<br>31 March 2014<br>(January to<br>March 2014)<br><i>RMB</i> | For the three<br>months ended<br>31 March 2013<br>(January to<br>March 2013)<br><i>RMB</i> |
|-----|--|--|--|
| 3.  | <b>Cash flows from financing activities:</b><br>Cash received from borrowings<br>Cash received from notes issuance<br>Sub-total of cash inflows from financing | 20,000,000.00<br>0   | 0<br>150,000,000.00  |
|     | activities   | 20,000,000.00  | 150,000,000.00   |
|     | Cash repayments of debts<br>Cash payment for interest expenses and   | 150,000,000.00   | 168,684,400.00   |
|     | distribution of dividend or profit<br>Sub-total of cash outflows from financing  | 13,601,611.37  | 9,850,949.15   |
|     | activities   | 163,601,611.37   | 178,535,349.15   |
|     | Net cash flow from financing activities  | -143,601,611.37  | -28,535,349.15   |
| 4.  | Effect of foreign exchange rate change on cash and cash equivalents  | 0  | 0  |
| 5.  | Net increase in cash and cash<br>equivalents   | -54,606,866.29   | -32,577,455.44   |
|     | Add: Cash and cash equivalents at the beginning of year  | 77,123,465.08  | 127,505,433.29   |
| 6.  | Cash and cash equivalents at the end of the period   | 22,516,598.79  | 94,927,977.85  |

#### **DEFINITION**

| "Chengshang"     | Chengshang Group Co., Ltd (成商集團股份有限公司), a subsidiary of the Company and a joint stock limited company established in the PRC and listed on the Shanghai Stock Exchange (stock code: 600828). At the date of this announcement, the Company holds |
|------------------|--|
|                  | 388,226,763 shares in Chengshang through Maoye<br>Shangsha, representing approximately 68.06% of its<br>issued share capital   |
| "Company"        | Maoye International Holdings Limited, a company<br>incorporated in the Cayman Islands with limited<br>liability, the issued shares of which are listed on the<br>main board of the Stock Exchange  |
| "Listing Rules"  | Rules Governing the Listing of Securities on the Stock Exchange  |
| "Maoye Shangsha" | Shenzhen Maoye Shangsha Company Limited (深圳茂業商廈有限公司), a wholly owned subsidiary of the Company incorporated in the PRC   |
| "PRC GAAP"       | The PRC Accounting Standards and its supplementary regulations   |
| "Stock Exchange" | The Stock Exchange of Hong Kong Limited  |
|                  | By Order of the Board<br>Maoye International Holdings Limited<br>Mr. Huang Mao Ru<br>Chairman  |

#### 25 April 2014, Hong Kong

As at the date of this announcement, the Board comprises four executive directors, namely, Mr. Huang Mao Ru, Mr. Zhong Pengyi, Ms. Wang Fuqin and Mr. Wang Bin; and three independent non-executive directors, namely, Mr. Chow Chan Lum, Mr. Pao Ping Wing and Mr. Leung Hon Chuen.