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(Incorporated in Bermuda with limited liability)

(Stock Code: 1005)

# 2013 INTERIM RESULTS ANNOUNCEMENT

## RESULT HIGHLIGHTS

FINANCIAL HIGHLIGHTS					
Six months ended 30th June,					
	<b>2013</b> 2012 Cha				
	HK\$	HK\$	%		
Turnover	403,749,000	307,224,000	+31.4%		
Profit (loss) attributable to					
owners of the Company	7,019,000	(24,651,000)	+128.5%		
Basic earnings per share	0.01	(0.03)	+133.3%		
Interim dividend, declared	0.020	0.011	+81.8%		
Gross profit margin ratio (%)	29.9%	25.5%	+17.3%		

<sup>\*</sup> For identification purpose only

The board (the "Board") of directors (the "Directors") of Matrix Holdings Limited (the "Company") announces the unaudited condensed consolidated interim results of the Company and its subsidiaries (collectively the "Group") for the six months ended 30th June, 2013, together with the comparative figures for the corresponding period in 2012.

For the six months ended 30th June 2013, the consolidated turnover of the Group increased by HK\$96,525,000 or 31.4% to HK\$403,749,000 as compared with HK\$307,224,000 for the corresponding period last year, and profit attributable to the owners of the Company increased by HK\$31,670,000 or 128.5% to a profit of HK\$7,019,000 as compared with a loss of HK\$24,651,000 for the corresponding period last year. The Group regarded the plants in Vietnam as its key production base, which was beneficial in avoiding the endless cost pressure that arose from the factories located at the Pearl River Delta region in China. The labour costs in Vietnam are relatively low and more stable, which are favourable in providing a stable production environment for the Group. Benefiting from this strategy, the existing core business of the Group had consolidated its competitive advantages through this scale change. In addition, we continued our efforts in building up close co-operation relationships with our major clients that have strong toy brands to further develop the well-known brands, stabilizing sales through adopting the strategy of developing products under our self-owned brand name. Therefore, during the period under review, we not only had benefited from the increase in sales from toy manufacturing business, our lighting products also received good response from markets, and along with improved average selling price, the overall sales of the Group had increased, with an improvement in gross profit margin. Apart from gradually moving towards the goal of achieving more balanced income portfolio through establishment of new business, the increase in turnover had driven the increase in revenue, hence the Group recorded a turnaround. The improving business environment such as relative steady in material prices and RMB exchange rate in the first half of the year, and improvement in the Group's operational efficiency, had to a certain extent offset the increasing labour costs because of inflation, and offset the increase in operating expenses as a result of the increase in other costs.

For the six months ended 30th June, 2013, the United States continued to be the largest customer market of the Group, accounting for approximately 80.5% of the Group's total turnover (2012: 83.4%). The other significant customer markets for the Group included Europe, Australia & New Zealand and Canada, which accounted for approximately 5.1% (2012: 6.3%), 3.9% (2012: 1.8%), 3.8% (2012: 2.9%) respectively.

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE SIX MONTHS ENDED 30TH JUNE, 2013

OTES	2013 <i>HK\$'000</i> (Unaudited)	2012 <i>HK\$</i> '000 (Unaudited)
	(Unaudited)	
		(Unaudited)
3	402 740	
	403,749	307,224
	(283,054)	(228,816)
	120,695	78,408
	1,201	2,457
	(49,016)	(40,534)
	(59,198)	(56,491)
	(2,539)	(2,151)
	(3,872)	(5,787)
	(1,350)	(1,291)
	5,921	(25,389)
4	1,098	738
5	7,019	(24,651)
	(3.442)	1,621
	(3,442)	1,021
	3,577	(23,030)
7	HK\$0.01	HK\$(0.03)
7	HK\$0.01	HK\$(0.03)
	<i>5</i>	120,695 1,201 (49,016) (59,198) (2,539) (3,872) (1,350)  5,921 1,098  5,921 1,098  7 HK\$0.01

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AT 30TH JUNE, 2013

		30th June, 2013	31st December, 2012
		HK\$'000	HK\$'000
	NOTES	(Unaudited)	(Audited)
Non-current assets			
Property, plant and equipment	8	251,027	256,800
Prepaid lease payments		902	919
Goodwill		96,822	96,822
Intangible assets		_	5,457
Deferred tax assets		6,928	6,787
Deposits paid for acquisition of property,			
plant and equipment			1,039
		355,679	367,824
Current assets			
Inventories		354,845	295,925
Trade and other receivables	9	154,955	178,056
Prepaid lease payments		32	32
Tax recoverable		6,731	7,369
Bank balances and cash		21,652	43,305
		538,215	524,687
Current liabilities			
Trade and other payables and accruals	10	194,376	185,009
Tax payable		56,517	59,966
Unsecured bank borrowings		27,156	25,805
		278,049	270,780
Net current assets		260,166	253,907
Total assets less current liabilities		615,845	621,731

# **CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION** *AT 30TH JUNE, 2013*

		30th June,	31st December,
		2013	2012
		HK\$'000	HK\$'000
	NOTES	(Unaudited)	(Audited)
Capital and reserves			
Share capital	11	75,573	72,310
Reserves		503,570	474,311
Equity attributable to owners of the Company		579,143	546,621
Non-current liabilities			
Deferred tax liabilities		3,294	4,436
Loan from ultimate holding company		33,408	70,674
		36,702	75,110
		615,845	621,731

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL INFORMATION

FOR THE SIX MONTHS ENDED 30TH JUNE, 2013

#### 1. BASIS OF PREPARATION

The unaudited condensed consolidated financial information have been prepared in accordance with Hong Kong Accounting Standard 34 (HKAS 34), Interim Financial Reporting issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") as well as the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the Listing Rules). The unaudited condensed consolidated interim financial information should be read in conjunction with the annual financial statements for the year ended 31st December, 2012.

#### 2. PRINCIPAL ACCOUNTING POLICIES

The unaudited condensed consolidated financial information have been prepared on the historical cost basis except for certain property, plant and equipment and financial instruments, which are measured at revalued amounts or fair values, as appropriate.

Except as described below, the accounting policies applied are consistent with those of the annual financial statements for the year ended 31st December, 2012, as described in those annual financial statements.

#### **HKFRS 13 Fair Value Measurement**

HKFRS 13 establishes a single source of guidance under HKFRSs for all fair value measurements. HKFRS 13 does not change when an entity is required to use fair value, but rather provides guidance on how to measure fair value under HKFRSs when fair value is required or permitted.

HKFRS 13 also requires specific disclosures on fair values, some of which replace existing disclosure requirements in other standards, including HKFRS 7 Financial Instruments: Disclosures.

The adoption of HKFRS 13 has impact on the disclosure requirements on the Group's Interim Financial statements only.

#### 2. PRINCIPAL ACCOUNTING POLICIES (Continued)

#### HKAS 1 Presentation of Items of Other Comprehensive Income - Amendments to HKAS 1

The amendments to HKAS 1 introduce a grouping of items presented in other comprehensive income. Items that could be reclassified to profit or loss at a future point in time now have to be presented separately from items that will never be reclassified. The adoption of these amendments affected presentation only and had no impact on the Group's results of operations or financial position.

The following amendments to standards are mandatory for the first time for the financial year beginning 1st January, 2013 and have no material impact to the Group.

HKAS 19 (Amendment) Employee benefits

HKAS 27 (2011) Separate financial statements

HKAS 28 (2011) Investments in associates and joint ventures

HKFRS 7 (Amendment) Financial instruments: disclosure – offsetting financial assets and

financial liabilities

HKFRS 10 Consolidated financial statements

HKFRS 11 Joint arrangements

HKFRS 12 Disclosures of interests in other entities

HK(IFRIC) – Int 20 Stripping costs in the production phase of a surface mine

Annual Improvements Project Annual improvements 2009-2011 cycle

#### 3. SEGMENT INFORMATION

#### Segment revenues and results

The following is an analysis of the Group's revenue and results by operating segment for the period under review.

Six	months	ended	30th	Inne.

	Turno	ver	Results		
	2013	2012	2013	2012	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	
United States	325,130	256,206	47,333	23,294	
Europe	20,644	19,304	2,742	575	
Mexico	4,048	3,428	575	214	
Canada	15,456	9,046	2,001	888	
South America	13,213	5,109	1,739	286	
Australia and New Zealand	15,642	5,425	1,614	211	
All other locations (Note)	9,616	8,706	1,205	267	
=	403,749	307,224	57,209	25,735	
Unallocated income			849	11	
Unallocated expenses			(50,787)	(49,844)	
Finance costs		-	(1,350)	(1,291)	
Profit (loss) before taxation			5,921	(25,389)	
Income tax credit		-	1,098	738	
Profit (loss) for the period		_	7,019	(24,651)	

Note: All other locations include PRC (including Hong Kong), Brazil, Taiwan, Asia Pacific and other.

These locations are considered by the chief operating decision maker as one operating segment.

Segment profit represents the pre-tax profit earned by each segment without allocation of investment income, other non-operating income, central administration costs and finance costs. This is the measure reported to the chief operating decision maker, for the purposes of resource allocation and performance assessment.

# Segment assets and liabilities

The following is an analysis of the Group's assets and liabilities by operating segment for the period under review.

At 30 June 2013	U.S.A. <i>HK\$</i> '000	Canada <i>HK\$'000</i>	Europe <i>HK\$'000</i>	South America <i>HK\$'000</i>	Australia & New Zealand <i>HK\$'000</i>	Mexico <i>HK\$'000</i>	All other locations HK\$'000	Consolidated  HK\$'000
ASSETS Total segment assets Property, plant and equipment	360,639	17,599	26,350	20,281	18,146	4,922	44,070	492,007 251,027
Unallocated and corporate assets								150,860
Consolidated assets								893,894
LIABILITIES								
Segment liabilities Unallocated and other	97,760	4,297	5,775	3,674	4,370	1,126	20,267	137,269
corporate liabilities								177,482
Consolidated liabilities								314,751
					Australia			
				South	& New		All other	
At 31 December 2012	U.S.A. <i>HK\$</i> '000	Canada <i>HK\$'000</i>	Europe <i>HK\$'000</i>	America HK\$'000	Zealand HK\$'000	Mexico HK\$'000	locations HK\$'000	Consolidated HK\$'000
ASSETS								
Total segment assets	359,536	20,167	25,074	7,806	10,647	10,620	32,223	466,073
Property, plant and equipment Unallocated and corporate								256,800
assets								169,638
Consolidated assets								892,511
LIABILITIES								
Segment liabilities	112,562	5,492	5,308	1,909	2,466	2,611	15,176	145,524
Unallocated and other								
corporate liabilities								200,366
Consolidated liabilities								345,890

#### 4. INCOME TAX CREDIT

	Six months ended 30th June,		
	2013	2012	
	HK\$'000	HK\$'000	
	(Unaudited)	(Unaudited)	
Current tax:			
Hong Kong	(50)	(50)	
Other jurisdictions	(316)	(109)	
	(366)	(159)	
Underprovision in prior years			
Hong Kong	72	(10)	
Other jurisdictions	120	(19)	
	192	(29)	
Deferred tax:			
Current period	1,272	926	
Income tax credit	1,098	738	

Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profit for the period ended 30th June 2013 and 2012.

According to the Investment License granted by Vietnam tax authority to Matrix Manufacturing Vietnam Company Limited ("MVN") and Keyhinge Toys Vietnam Joint Stock Company ("KVN"), the applicable Vietnam enterprise income tax rate was 10% during their operating periods. MVN was eligible for exemption from Vietnam enterprise income tax for four years from the first profit-making year followed by a 50% reduction in the Vietnam enterprise income tax for the next four years. During the year ended 31st December, 2011, the applicable tax rates for MVN and KVN were 5% and 10% respectively. MVN was in its seventh profit-making year during the year ended 31st December, 2011. The applicable Vietnam enterprise income tax rate for Associated Manufacturing Vietnam Company Limited ("AVN") was 15% for twelve years starting from the date of operation and followed by 25% thereafter. AVN was eligible for exemption from Vietnam enterprise income tax for eight years from the first profit-making year followed by a 50% reduction in the Vietnam enterprise income tax for the next seven years. During the year ended 31st December, 2011, AVN was exempted from Vietnam enterprise income tax as it was the fourth profit-making year of AVN.

Pursuant to the Circular 199/2012/TT-BTC "Guiding Implementation of the Government's Decree No.122/2011IND-CP, of 27th December, 2011, on change of the Enterprise Income Tax Incentives for Enterprises Being Enjoyed the Enterprise Income Tax Incentives by Meeting the Conditions for Incentives on the Export Rate which are terminated due to the Implementation of World Trade Organization Commitment", ("Guiding Implementation 2012") issued by the Ministry of Finance, Vietnam on 15th November, 2012, the applicable tax rate for MVN and KVN is 15% during the remaining term of their operations while the applicable tax rate for AVN is 7.5% for calendar year from 2012 to 2016 and 25% from 2017 to end of the term of its operation.

Accordingly, the applicable tax rate for MVN, KVN and AVN are 15%, 15% and 7.5% respectively for the year ended 31st December, 2012 and the period ended 30th June 2013.

The applicable Vietnam enterprise income tax rate for Matrix Vinh Company Limited ("VVN") is 25% since the date of operation from 1st April, 2011.

Taxation arising in other jurisdictions is calculated at the rates prevailing in the relevant jurisdictions.

Under the Law of the People's Republic of China on Enterprise Income Tax (the "EIT Law") and Implementation Regulation of the EIT Law, the tax rate of the PRC subsidiaries is 25% from 1st January, 2008 onwards.

The applicable US enterprise income tax rate for US subsidiaries is 34% since the date of operation.

The tax position of certain subsidiaries of the Group was under audit by the Hong Kong Inland Revenue Department ("IRD"). Additional tax assessments to certain subsidiaries were issued by IRD in the past few years in respect of the years of assessment 2000/2001 to 2007/2008. The Group filed objections against such assessments. The Company had appointed a tax advisor to assist the Group in handling this tax audit and a settlement proposal was submitted to IRD in year 2011. After several meetings and discussions with the case officers of IRD, the Company and IRD had reached a settlement agreement. In January, 2013, IRD issued final tax assessments on certain subsidiaries, the directors of the Company considered that the tax provision brought forward from prior year is sufficient to cover the tax assessments amount, penalty, potential surcharges and interests. A written representation for the arrangement of the tax settlement has been submitted to IRD.

#### 5. PROFIT (LOSS) FOR THE PERIOD

	Six months ended 30th June,	
	2013	2012
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
Profit (loss) for the period has been arrived		
at after charging (crediting):		
Depreciation of property, plant and equipment	21,495	22,486
Net loss (gain) on disposal of property, plant and equipment	_	3
Amortisation of intangible assets included in cost of sales (Note)	5,458	6,218
Amortisation of prepaid lease payments	17	16
Net exchange loss (gain)	1,717	2,151

*Note:* Intangible assets represent customers base, which have finite useful lives. Intangible assets are amortised on a straight-line method over 6 years.

#### 6. DIVIDEND

During the current interim period, a final dividend of HK1.3 cents per share in respect of year ended 31st December, 2012 (2012: HK3.5 cents per share in respect of the year ended 31st December, 2011) was declared and paid to the owners of the Company. The aggregate amount of the final dividend declared and paid in the current interim period amounted to HK\$9,824,000 (2012: HK\$25,188,000).

In respect of the current interim period, the Directors had resolved to declare an interim dividend of HK2.0 cents (2012: HK1.1 cents in cash) per share to be payable in cash to the shareholders whose names appear on the Register of Members of the Company on 12th September, 2013. This dividend was declared after the interim reporting date, and therefore has not been included as a liability in the condensed statement of financial position.

#### 7. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to the owners of the Company is based on the following data:

Earnings	Six months ended 30th June,		
	2013	2012	
	HK\$'000	HK\$'000	
	(Unaudited)	(Unaudited)	
Earnings for the purpose of basic and			
diluted earnings per share (Profit (loss)			
for the period attributable to owners of the Company)	7,019	(24,651)	
Number of shares	Six months ende	ed 30th June,	
	2013	2012	
	(Unaudited)	(Unaudited)	
Weighted average number of ordinary shares			
for the purpose of basic earnings per share	750,505,646	718,225,335	
Effect of dilutive potential ordinary shares:			
Share options issued by the Company	12,747,000	14,399,226	
Weighted average number of ordinary shares			
for the purpose of diluted earnings per share	763,252,646	732,624,561	

#### 8. MOVEMENTS IN PROPERTY, PLANT AND EQUIPMENT

During the current interim period, the Group acquired property, plant and equipment at a cost of approximately HK\$17,857,000 (six months ended 30th June, 2012: HK\$15,529,000) directly.

In the opinion of the directors of the Company, the aggregate amount of the Group's leasehold property and plant and machinery as at the end of the current interim period that is carried at revalued amounts does not differ significantly from their estimated fair value. Consequently, no revaluation surplus or deficit has been recognized in the current period.

The valuations of the property, plant and equipment were carried out by an independent RHL who is a qualified surveyor. The fair value measurement information for these property, plant and equipment in accordance with HKFRS 13 are given below.

	Fair value measurements at 30th June 2013 Quoted prices				
	in active markets for identical assets	Significant other observable	Significant unobservable		
	(Level 1)	inputs (Level 2)	inputs (Level 3)		
Recurring fair value measurements	HK\$'000	HK\$'000	HK\$'000		
Property, plant and equipment		195,334			

There were no transfers among Level 1, 2 and 3 during the period.

The Group's plant and machinery in the PRC and Vietnam were revalued by RHL Appraisal Ltd ("RHL"), Chartered Surveyors and FCC Control and Fumigation Company, Danang Branch ("FCC") Chartered Surveyors respectively in 2012. The Group's plant and machinery has been valued using direct comparison approach by making reference to comparable sales transactions available in the relevant market and depreciated replacement cost method by making reference to the costs required to reproduce or replace equipment appraised in accordance with current market prices for similar equipment and deducting for physical deterioration and all relevant forms of obsolescence and optimization. Both RHL and FCC are not connected with the Group.

The Group's leasehold property in the PRC and Vietnam were revalued by RHL and FCC respectively. The leasehold property has been valued using direct comparison approach by making reference to comparable sales transactions available in the relevant market and/or depreciated replacement cost method by making reference to the construction costs required to rebuild the buildings and deducting for physical deterioration and all relevant forms of obsolescence and optimization.

## 9. TRADE AND OTHER RECEIVABLES

	30th June,	31st December,
	2013	2012
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Trade receivables	105,361	154,111
Less: allowance for doubtful debts	(4,834)	(4,834)
	100,527	149,277
Other receivables, deposit and prepayments	54,428	28,779
	154,955	178,056

The Group allows a credit period of 14 days to 90 days to its trade customers. The following is an analysis of trade receivables by age, presented based on the invoice date, net of allowance for doubtful debts:

	30th June,	31st December,
	2013	2012
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
0 – 60 days	86,871	141,115
61 – 90 days	11,619	7,382
> 90 days	2,037	780
	100,527	149,277

#### 10. TRADE AND OTHER PAYABLES AND ACCRUALS

	30th June,	31st December,
	2013	2012
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Trade payables	112,261	123,362
Other payables and accruals	82,115	61,647
	194,376	185,009
The following is an analysis of trade payables by age, presented bas	ed on invoice date:	
	30th June,	31st December,
	2013	2012
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
0 – 60 days	65,718	54,508
61 – 90 days	27,414	50,227
> 90 days	19,129	18,627

112,261

123,362

## 11. SHARE CAPITAL

	Number of shares		Share Capital	
	30th June,	31st December,	30th June,	31st December,
	2013	2012	2013	2012
	<i>'000'</i>	'000	HK\$'000	HK\$'000
	(Unaudited)	(Audited)	(Unaudited)	(Audited)
Ordinary shares at par value of HK\$0.10 each:  Authorised:				
At the beginning and end of the period	1,000,000	1,000,000	100,000	100,000
Issued and fully paid:				
At the beginning of the period	723,097	717,327	72,310	71,733
Exercise of share options (note)	32,630	5,770	3,263	577
At the end of the period	755,727	723,097	75,573	72,310

Note: During the year ended 31st December, 2012 and the six months ended 30th June, 2013, the Company issued and allotted a total of 5,770,000 ordinary shares and 32,630,000 ordinary shares respectively of HK\$0.10 each in the Company at par value to certain share option holders who exercised their share options. These shares issued rank pari passu with the then existing shares in all respects.

#### MANAGEMENT DISCUSSION & ANALYSIS

#### **BUSINESS REVIEW**

The business operation of the Group includes the Original Design Manufacturing ("ODM") and Original Equipment Manufacturing ("OEM") based toy business, and the development, design, manufacturing and sales of the Own Brand Manufacturing ("OBM") based lighting products business, supplemented by its key production base in Vietnam. While such diversified business platform supported the progressive growth of the Group, it also helped the Group to reduce the risks and challenges that arise from the industry in which it operates and where the market is locating. With the gradual recovery in global demand, along with the more and more parents beliefs that too obsessed by modern young children in digital toys such as electronic games will inhibit their imagination and creativity, so reverting back to basic traditional toy is becoming a general trend. Under the support of the upsurge trend, our export of traditional toys achieved a better growth than expected. Dedicated design, mold setting, engineering, quality control and other technologies provided by the Group to licensed overseas toy clients continued to be the growing arena of the Group. Along with the business of entering into manufacturing contracts with foreign well-known retailers and licence holders in US, it occupied a substantial proportion of the Group's revenue. Also, we provided products to well-known OEM clients and maintained close relationships in keeping up with the market trend. In addition, we strived to design and sell toys and lighting products of our own brand in expanding our business network, exploring market opportunities and promoting product image through various products, and participating in the influential international trade exhibitions to improve market share. The Group will continue to manage prudently its cost and streamline its operation, and at the same time, maintain a healthy assets and liabilities position to support our development plan for our existing and new businesses.

#### MANUFACTURING OPERATION

The Group's existing production base operated in Vietnam has the advantages in labour costs, supply and costs over China. The relocation of production base from China to Vietnam helps diversifying production investments and brings less pressure from the currency appreciation than in China. Apart from restructuring the business model and streamlining the business structure to improve the overall efficiency, the Group consolidated its production factories in Vietnam and Mainland China to reduce its cost pressure. The Group also improved continuously its operating conditions and enhanced cost control measures and increased production activities efficiency to maintain the stable development of its business. In addition, apart from reorganizing its human resources structure, replacing inefficient machineries with high maintenance costs, the Group also revised the working regulations and standards to rationalize its business structure and working

process. The Group further took various measures, including exploration and utilization of potential opportunities in idle seasonal productivity to leverage on the seasonal idle production capacity, thereby increasing the productivity and achieving more cost-effective production and improving the overall efficiency of productivity. To cope with the increasing concerns from oversea markets on product safety and environmental protection, the Group will pay close attention and monitor the changes in safety standards and regulations in different markets to comply with the new requirements, so that our operating production base will move towards in becoming an increasingly stringent factory.

#### SEGMENT PERFORMANCE

There are potential business opportunities in emerging markets due to economic rejuvenation. However, the sales prospects in developed countries (other than the US) may be still uncertain. The Group has always been actively exploring new sales channels in emerging markets and appoints new distribution partners and introduces new sales plans in emerging markets in order to identify the demand for the Group's products by clients worldwide. Besides the consistent marketing efforts on electronic and paper media, as the interactive buying model with price comparison on internet has become a growing trend, the Group also promotes its products through social media, such as online blog, Sina, Weibo and YouTube. In addition, the Group was able to actively enrich its product categories and mix for its authorized licensing business brand "Tonka" and "My Little Pony", its self-owned brand "Gazillion ® Bubbles" and others like girls roleplaying and Activities products series as well as introducing various new products series, which was the contribution of its dedicated research and development efforts. The Group continued to expand its distribution channels in the US, European, other countries and emerging markets through participating in more exhibitions and establishing new sales channels, such as direct sales and chain stores and online stores. By leveraging on its existing marketing plans for Tonka and My Little Pony products, the market demand for a new series of metal and die-cast toys of Tonka and My Little Pony products were satisfactory and the turnover was satisfactory. The Group also closely monitored other emerging markets, reformed product mix, enriched its new products lines and mix, integrated the inventory and marketing and improved the marketing structure to expand the geographical coverage and secure new orders from clients. It also actively developed the business of its lighting brand "Viribright", studied continuously the feasibility for introducing new products, actively expanded and established new distribution channels through increasing participation in lighting products exhibitions. In addition, toy safety is still the most concerned issue whether in developed and emerging markets. Besides the statutory requirements, the Group also focuses on quality and design to improve the value of products.

# **United States ("US")**

The US was still a major export market for the Group's toy products. Our turnover increased by HK\$68,924,000 or 26.9% to HK\$325,130,000 in the first half of this year from HK\$256,206,000 for the corresponding period last year. In the US, as small toy retailers were forced to wind up or reorganize, large chain stores – the Group's major clients in the US, including Wal-Mart and Target, further secured the toy industry market share. Despite the slower than expected economic growth in the first quarter of 2013, the US economy is gradually on its stable recovery route driven by the continuing revival in the housing and labour markets. The extension of the easing monetary policies and the fiscal stimulating measures brought new job opportunities and mitigated unemployment, and this had led to the increase in consumer spending and improved consumer sentiment. In entering into 2013, it continued to witness economic recovery and declining unemployment rate. Meanwhile, the cycle of toys became increasingly shortened. By drawing on the momentum of economic recovery, the Group continued its research and development and strengthened it design capabilities to create value-added toy products that attract children and these products are not easily be replicated by competitors. The Group has solid partnerships with its clients in the current OEM business and ODM business. The overall performance of the metal and die-cast toys of the authorized licensing business brand "Tonka" and the ODM business were satisfactory. In addition, orders for lighting products had increased, continuously developing and exploring new distribution channels to market for its bubbles products and other girls roleplaying products series, the performance of turnover was satisfactory. The Group will strive to maintain the authorized licensing business for major brands, enrich other product lines and retain its existing distributors and clients, including Wal-Mart, Target and Toys "R" US.

#### Canada

Our turnover in the Canadian market increased by HK\$6,410,000 or 70.9% to HK\$15,456,000 in the first half of this year from HK\$9,046,000 for the corresponding period last year. The Canada economy was benefited from the US economic recovery and the continuous and accelerated hiking of energy and commodity prices. Although the prolonged European debt crisis, the uncertainties of US fiscal conditions and the strong Canadian dollar were still the major factors in impeding its economic growth, casting doubts on the industry recovery and exports increase. However, by taking into account of both circumstances, the official economic forecasts revealed that the GDP of Canada still increased in 2013, which had facilitated goods consumption. Furthermore, clients' demand for the authorized licensing business brand "Tonka" increased. Also, orders for lighting products had increased, and the turnover in the Canadian market increased. The Group will strive to retain its existing distributors and clients, including Wal-Mart and Toys "R" US.

#### Europe

Our turnover in Europe increased by HK\$1,340,000 or 6.9% to HK\$20,644,000 in the first half of this year from HK\$19,304,000 for the corresponding period last year. The European Union ("EU") economy has seen weak economic recovery in the global economic turbulence as a result of the uncertainties of the sovereign debt crisis as well as the lingering weakened corporate and consumer confidence. These gave rise to the inevitable austerity policies in which they slowed down demand and hindered exports growth and dragged down the recovery of consumption and investment. Despite the above-mentioned factors, the EU economy still recorded slight growth in 2012. The official forecasts revealed that the improvement in labour market and corporate and household sentiments are expected to drive the EU economy in 2013. However, at the same time, individual consumption is likely to be continuously uncertain with on-going fiscal consolidation and augmented by the unclear prospects brought about by the sovereign debt crisis, and may even affect our clients in Italy, Turkey, UK and Switzerland. In Italy, individual consumption had been reduced under high unemployment situation. Turkey witnessed the deteriorating employment prospects as well as high borrowing rates which lowered domestic demand. The European sovereign debt crisis will still linger UK while the government is adhering to its fiscal consolidation strategies, which will drag down the weak consumer and corporate confidence. However, at the same time, the chain effects of easing credit policies mitigates unemployment rate. Although clients' demand in some European countries, such as Turkey, Italy, Switzerland and UK decreased, orders for lighting products increased and plus the turnover in Russia and Denmark increased, the orders for Activities products series offsets the decrease in toy vehicle and bubbles products, the overall turnover in European markets still recorded an increase. The Group will endeavour to retain its existing distributors and clients.

#### Mexico

Our turnover in Mexico increased by HK\$620,000 or 18.1% to HK\$4,048,000 in the first half of this year from HK\$3,428,000 for the corresponding period last year. Currently, the US economy is rejuvenating. The strong demand from US has driven the Mexican economy since 2012 and pulled it out from the economic recession in 2010, bringing it economic growth for the past two years. The improvement in the credit market and industry activities helped consumers and enterprises to gain back their confidence. The US economic recovery has supported Mexico's exports and drove the Group's growth in the region. Therefore, the demand for Tonka products still maintained. Meanwhile, orders for lighting products increased. The overall turnover in the Mexican market recorded an increase. The Group will endeavour to retain its existing distributors and clients.

#### Australia and New Zealand

Our turnover in the Australia and New Zealand markets increased significantly by HK\$10,217,000 or 188.3% to HK\$15,642,000 in the first half of this year from HK\$5,425,000 for the corresponding period last year. The International Monetary Fund expects that Australia will record the economic growth in 2013. There was an increase in orders for our lighting products and an increase in orders regained from an Australian client, plus a strong in demand for metal and diecast toys of Tonka from clients, the overall turnover recorded a significant increase. The Group will continue to endeavour to retain its existing distributors and clients, such as Target etc.

#### **South America**

Our turnover in South American markets increased by HK\$8,104,000 or 158.6% to HK\$13,213,000 in the first half of this year from HK\$5,109,000 for the corresponding period last year, which was mainly attributable to the stabilized economic conditions and the gradual picking up sales volume. In entering into 2013, Chile's domestic demand supported the further improvement of labour market and would continue to shore up confidence of consumers and investors, resulting in the continuous growth of Chile's economy. In 2013, Argentina's economy was expected to show slightly better growth, which was mainly attributable to industrial activities resulting in the further recovery in demand and continuous commodity prices. Panama's economy gradually became steady, and consumption gradually resumed its increasing. Demand for "Tonka" products in these South American countries such as Chile, Panama and Argentina increased, which offset the slowing down in sales in Brazil due to prolonged European debt crisis and lingering impact of economic uncertainties since 2011, the decrease due to the cooling down economic prosperity of relevant countries because of industrial production slowed down. At the same time, orders for lighting products recorded an increase in South American markets, and the overall turnover had increased.

#### **PROSPECTS**

The Group's production base in Vietnam will construct new facilities to expand its production capacity. The advantages of plants in Vietnam will still continue due to its current labour supply and labour costs as compared with those in Mainland China. The management of the Group is confident that the Group could further consolidate its own market position by grasping this opportunity when competitors with weaker strengths will exit the market one after another due to cost increases, thereby grasping the American economic recovery trend and emerging market business opportunities. The Group expects that this favourable environment factor will continue, so as to offset the impact that clients may place orders directly to other competitors having plants in South-east Asian countries. In addition, the Group will take various new measures to enhance productivity, including replacing inefficient machineries with high maintenance costs, streamlining working processes, revising working regulations and standards and exploring potential opportunities to rationally use seasonally idle production capacity. In view of the fact that Vietnam will raise its minimum wage, the management will continue to endeavour reducing extra expenditures, improve productivity and control production costs. The Group is deeply aware of the importance to invest part of its working capital in business development. For this, the Group continues to develop the renowned ODM brand businesses and expand its sales and distribution networks for its self-owned brand manufacturing products, in order to provide its clients with innovative products under the brands of "Gazillion ® Bubbles" and "Tonka". Looking forward, the Group will also concentrate on the research and development of more self-owned brand manufacturing products and expand the marketing strategies of "Gazillion ® Bubbles" and "Tonka" products in laying a solid foundation for expanding its future distribution. The continuous expansion of the rejuvenating economic growth in the main sales locations such as US, Canada, Australia and New Zealand and certain countries such as US government's forbidding the selling of incandescent bulbs in shops in recent years will bring the Group good business opportunities for its lighting business. The Group is cautiously optimistic about the business outlook.

With the successful realisation of the expected expansion of its product lines and product portfolios, the Group is confident to achieve its continuous development and growth, realizing sustainable growth and bring maximizing returns to its shareholders. Furthermore, the management has been actively and selectively exploring all potential investment opportunities. Looking forward, the Group will continue to put emphasis on profitability and efficiency as its primary goals.

## FINANCIAL REVIEW

#### **Liquidity and Financial Resources**

As at 30th June, 2013, the Group had bank balances and cash of approximately HK\$21,652,000 (31st December, 2012: HK\$43,305,000). As at 30th June, 2013, the Group obtained banking facilities in a total of approximately HK\$126,200,000 (31st December, 2012: HK\$126,200,000) secured by corporate guarantee given by the Company.

As at 30th June, 2013, the Group had bank borrowings of approximately HK\$27,156,000 (31st December, 2012: HK\$25,805,000). The Group's gearing ratio, representing the total debt divided by equity attributable to owners of the Company, was 10.46% (31st December, 2012: 17.7%).

During the period, cash absorbed by operating activities amounted to approximately HK\$133,000 (30th June, 2012: net cash generated from operating activities HK\$25,625,000), which was due to increase in working capital requirement as a result of increase in inventory by HK\$58,920,000.

## **Capital Expenditure**

During the period, the Group acquired property at a cost of approximately HK\$2,729,000 (30th June, 2012: HK\$5,345,000), plant and equipment at a cost of approximately HK\$15,128,000 (30th June, 2012: HK\$12,538,000) to further enhance and upgrade the production capacity. These capital expenditures were financed primarily by cash flow generated from operations.

#### **Assets and Liabilities**

At 30th June, 2013, the Group had total assets of approximately HK\$893,894,000 (31st December, 2012: HK\$892,511,000), total liabilities of approximately HK\$314,751,000 (31st December, 2012: HK\$345,890,000) and equity attributable to owners of the Company of approximately HK\$579,143,000 (31st December, 2012: HK\$546,621,000). The net assets of the Group increased 5.9% to approximately HK\$579,143,000 as at 30th June, 2013 (31st December, 2012: HK\$546,621,000).

#### **Exchange Rate Risk**

Several subsidiaries of the Company have foreign currency sales, which expose the Group to foreign currency risk. Certain bank balances, trade receivables and trade payables of the Group are denominated in foreign currencies. The Group currently does not have a foreign currency hedging policy. However, the management monitors foreign exchange exposure and will consider hedging significant foreign currency exposure should the need arises.

#### NUMBER OF EMPLOYEES AND REMUNERATION POLICIES

As at 30th June, 2013, the Group had a total of approximately 11,000 (31st December, 2012: 10,600) employees in Hong Kong, Macau, PRC, Vietnam, Australia, US and Europe. The Group provides its employees with competitive remuneration packages commensurate to the level of pay established by the market trend in comparable businesses. A share option scheme was adopted for selected participants (including full-time employees) as incentives or rewards for their contributions to the business and operation of the Group. A mandatory provident fund scheme and respective local retirement benefit schemes are also in place.

#### INTERIM DIVIDEND

The Directors had resolved to declare an interim dividend of HK2.0 cents (2012: HK1.1 cents in cash) per share for the six months ended 30th June, 2013, payable to shareholders whose names appear on the Register of Members of the Company on 12th September, 2013.

The record date for the purpose of determining the shareholders which are entitled to dividend is 12th September, 2013. In order to qualify for the interim dividend, all transfers and relevant share certificates must be lodged with the Company's Branch Share Registrar in Hong Kong, Tricor Secretaries Limited, at 26th Floor, Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong for registration not later than 4:00 p.m. on 12th September, 2013. The interim dividend will be paid on or around 17th September, 2013.

## PURCHASE, SALE OR REDEMPTION OF SECURITIES

During the six months ended 30th June, 2013, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's shares.

# COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE (THE "CG CODE")

The Board has adopted a code of corporate governance practices ("former CGP Code") and amended from time to time, which is based on the principles set out in Appendix 14 (the "HKEx Code") to the Listing Rules on the Stock Exchange. A new corporate governance code was adopted (the "CG Code") to replace the former CGP Code to reflect the new requirements under the revised HKEx Code with effective from April 2012 (the "Revised HKEx Code"). The CG Code was further amended in August 2013 due to the recently adopted amended HKEx Code.

None of the directors of the Company is aware of information that would reasonably indicate the Company is not or was not for any part of the period under review, in compliance with the former CGP Code as well as the CG Code and its own code except the deviation from i) the code provision A.4.1 that none of the existing non-executive directors of the Company is appointed for a specific term. However, as all the non-executive directors of the Company (including independent non-executive) are subject to retirement provision under the Company's Bye-laws. The Company considers that sufficient measures have been taken to ensure that the Company's corporate governance practices are no less exacting than those in the CGP Code and CG Code as well; ii) the code provision A.1.8 that the Company should arrange appropriate insurance cover in respect of legal action against its directors. The Company is now in progress of reviewing an appropriate insurance policy for the directors of the Company or together with all members of the Group in overseas.

# COMPLIANCE WITH THE MODEL CODE SET OUT IN APPENDIX 10 OF THE LISTING RULES

The Company has adopted and amended from time to time a code of conduct regarding securities transactions by directors on terms no less exacting than the required standard set out in Appendix 10 Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") of the Listing Rules. Having made specific enquiry of all the directors, all the directors confirmed that they have complied with the required standard set out in the Model Code and the code of conduct regarding securities transactions by directors adopted by the Company.

# OTHER REQUIRED DISCLOSURE PURSUANT TO RULE 13.18 OF THE LISTING RULES

With regard to i) the renewed facilities of up to an aggregate extent of HK\$12,000,000 previously granted to one of the indirect wholly-owned subsidiaries of the Company by a bank in Macau (the "Bank"); and ii) the renewed facilities of up to an aggregate extent of HK\$38,000,000 previously granted to another indirect wholly-owned subsidiary of the Company by the Bank, the renewed facility letters have been provided by the Bank on 15th January, 2013 regarding the renewal of the facilities for one year further (the "renewed facilities"). The terms and conditions of the facility letters for the renewed facilities including, inter alia, a condition to the effect that Mr. Cheng Yung Pun ("Mr. Cheng", a controlling shareholder of the Company) should maintain not less than 51% of shareholding (whether directly or indirectly) of the Company, remain unchanged. A breach of the above condition will constitute an event of default under the renewed facilities. If any significant change on the above condition occurs, the Bank can request to adjust or terminate the renewed facilities.

The facility letters have been provided by a bank in Hong Kong (the "Bank") regarding the banking facilities in an aggregated amount shall not exceed HK\$45,000,000 (the "new facilities". Such facilities are subject to annual review) to the two indirect wholly-owned subsidiaries of the Company on 31st January, 2012. The terms and conditions of the facility letters for the new facilities include, inter alia, a condition to the effect that Mr. Cheng should maintain not less than 51% of shareholding (whether directly or indirectly) of the Company. A breach of the above condition will constitute an event of default under the new facilities. The new facilities will become immediately due and repayable to the Bank if such an event of default occurs.

#### REVIEW OF INTERIM RESULTS

The unaudited interim results for the six months ended 30th June, 2013 have been reviewed by the Audit Committee, who are of the opinion that these interim results comply with applicable accounting standard and legal requirements, and that adequate disclosures have been made.

## PUBLICATION OF INTERIM RESULTS ANNOUNCEMENT AND INTERIM REPORT

This results announcement is published on the website of Hong Kong Exchanges and Clearing Limited and the Company. The 2013 Interim Report of the Company will be dispatched to the shareholders of the Company as well as published on the website of the Hong Kong Exchanges and Clearing Limited and the Company in due course.

#### **BOARD COMPOSITION**

As at the date of this announcement, the Board comprises Mr. Cheng Yung Pun, Mr. Arnold Edward Rubin, Mr. Yu Sui Chuen, Ms. Cheng Wing See, Nathalie, Mr. Cheung Kwok Sing, Mr. Leung Hong Tai, Mr. Tsang Chung Wa and Mr. Tse Kam Wah as executive Directors and Dr. Loke Yu alias Loke Hoi Lam, Mr. Mak Shiu Chung, Godfrey, Mr. Wan Hing Pui and Mr. Heng Victor Ja Wei, independent non-executive Directors.

By Order of the Board

Cheng Yung Pun

Chairman

Hong Kong, 27th August, 2013

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