For Immediate Release



# NagaCorp Announces 2016 Interim Results

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## Net Profit growth of 24%

Hong Kong, 8 August 2016 – **NagaCorp Ltd.** ("NagaCorp" or the "Group", SEHK stock code: 3918), which owns, manages and operates NagaWorld, the largest integrated gaming and entertainment hotel complex in the Mekong Region, today announced strong financial and operating results for the six months ended 30 June 2016 ("1H2016").

- 1) Net Profit increased 24% to US\$125.2 million
- 2) VIP Rollings increased 26% to US\$4.5 billion
- 3) Mass Market table buy-ins increased 17% to US\$305.6 million
- 4) Mass Market electronic gaming machines bills-in increased 18% to US\$741.8 million
- 5) 60% Dividend Payout Ratio: An interim dividend for Shareholders and a distribution for holders of the Convertible Bonds of US cents 2.77 per Share/Conversion Share (or equivalent to HK cents 21.47 per Share/Conversion Share) has been declared, representing a payout ratio of 60% based on the net profit generated for 1H2016.

### **BUSINESS REVIEW**

The Cambodian economy continued to register stable growth. The International Monetary Fund is projecting Cambodia's real Gross Domestic Product to grow at 7.0% in both 2016 and 2017, with an inflation rate of 2.1% and 2.8% respectively.

International arrivals to Cambodia, one of the Group's business growth drivers, increased 2.4% year-on-year to 2.0 million visitors in the first five months of 2016. Visitor arrivals via Phnom Penh International Airport grew 9.2% over the same period.

Further, visitors from China increased by 12% over the same period to 325,206 visitors during the first five months of 2016 (Source: Ministry of Tourism, Cambodia).

As one of the Mekong Region's premier gaming destinations, NagaWorld, which is located in the Cambodian capital Phnom Penh, recorded Gross Gaming Revenue ("GGR") growth of 10%, as opposed to an 11% decline in GGR for Macau in 1H2016. As at 30 June 2016, NagaWorld had 296 gaming tables and 1,662 Electronic Gaming Machines ("EGM") in place.

Mass Market continued to achieve solid growth with a 17% increase in Public Floor Tables buy-ins and 18% increase in EGM bills-in. The business volume growth is attributable to the growth in visitor numbers to NagaWorld, and strong operational efficiencies implemented in 2015 that continued to provide convenience to players at the gaming tables and EGM. In addition, the Group's collaboration with Chinese outbound travel agents and an independent airline operator to bring Chinese visitations to Cambodia contributed positively to visitor growth at NagaWorld. In January 2016, the independent airline operator commenced thrice weekly scheduled flights from the Chinese cities of Changsha and Xian to Cambodia.

VIP Rollings under the incentive program continued to grow in 1H2016, increasing 26% to US\$4.5 billion. Since January 2016, the Group has revised its overseas junket incentive program to improve its margins as it captures a larger share of the Asian VIP Market.

## PROSPECTS

Cambodia continues to attract visitors from both China and other nations, benefiting from its appeal as a tourism destination and the abundance of business opportunities that exist in an emerging economy with political stability. According to Cambodia's Ministry of Tourism, the country is expected to attract nearly 1.0 million Chinese visitors in 2016 and is targeting to attract up to 2.0 million Chinese visitors by 2020 (Source: Chinadaily.com, 25 June 2016). The Group's property, NagaWorld, one of the main tourist destinations located at the city centre of Phnom Penh, is poised to benefit from this visitation growth.

The Group's collaboration with Chinese outbound travel agents and an independent airline operator to bring Chinese visitations into Cambodia since 2015 has made a positive contribution. The Group is targeting additional cities later this year and will continue to promote Phnom Penh as a tourist destination for Chinese visitors by improving accessibility to Phnom Penh.

The Group aspires to further penetrate the regional gaming markets of both the VIP Market and Mass Market, by offering attractive commercial terms to junket operators and agents as a result of NagaWorld's low-cost structure. The 26% increase in VIP rollings during 1H2016 demonstrates the success of NagaWorld's incentive program in promoting NagaWorld to a wider range of operators and players in the region.

The Group continued its efforts to provide internationally recognised products and services to both gaming and non-gaming patrons, while continuing to grow its market share through its unique position in the region. The opening of NagaCity Walk in

August 2016 will mark a significant step in the Group's development. NagaCity Walk will enhance the overall retail experience available to patrons and will further strengthen NagaWorld's appeal to both the VIP Market and Mass Market. China Duty Free Group, the largest duty-free operator in China, has leased about 3,900 square metres in NagaCity Walk to operate duty-free shopping at the premises. In addition, the expected opening of the TSCLK complex in 2017 is expected to enhance NagaWorld's appeal to both the Mass Market and VIP Market across the region.

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### ABOUT NAGACORP LTD.

NagaCorp Ltd. was listed on The Hong Kong Stock Exchange in October 2006 (SEHK stock code: 3918). Established in 1995, NagaCorp's wholly owned subsidiary NagaWorld Ltd. owns, manages and operates the only world-class comprehensive hotel casino entertainment complex in Phnom Penh, the capital of the Kingdom of Cambodia. It owns a casino license valid for 70 years, and exclusive gaming rights for a period of around 41 years (1995-2035). NagaCorp was selected for inclusion in the Hang Seng Foreign Companies Composite Index and the Hang Seng Global Composite Index launched on 5 September 2011.

NagaCorp is currently embarking on its Naga2 project, which has a total built-up area of approximately 123,353 square metres. Naga2 includes the NagaCity Walk for retail and public space, and the TSCLK Complex which will feature approximately 1,000 hotel rooms, 38 luxury VIP suites, a multipurpose-entertainment/theatre and a casino.

The Company has also entered into an agreement to invest no less than US\$350 million in a gaming and resort development resort in Vladivostok, Russia, under the name 'Primorsky Entertainment Resort City', which is sited on an area with dual frontage and majestic views to the sea and an inland lake flanked by two hills.

#### For further information, please contact Hill+Knowlton Strategies Asia

Denny Law +852 2894 6319 Denny.law@hkstrategies.com

Caley Chan +852 2894 6261 Caley.chan@hkstrategies.com