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### PHOENIX SATELLITE TELEVISION HOLDINGS LIMITED

## 鳳凰衛視控股有限公司

(incorporated in the Cayman Islands with limited liability)

(Stock Code: 02008)

#### **CONNECTED TRANSACTIONS**

On 9 June 2011, Phoenix HK entered into the 2011 Agreement with Fortune Star Media for the licence to broadcast eleven films for a license fee of US\$77,000 (approximately HK\$598,059). Fortune Star Media is an associate of News Corporation, which through its subsidiary, Xing Kong Chuan Mei, holds approximately 17.45% interest of the Company. Thus, pursuant to rule 14A.11 of the Listing Rules, Fortune Star Media is a connected person of the Company.

The transaction contemplated in the 2011 Agreement constitutes a connected transaction under Chapter 14A of the Listing Rules and is by itself an exempt transaction under rule 14A.31(2) of the Listing Rules. However, based on aggregation with the transactions under: (1) the 2010 Second Agreement entered into between Phoenix HK and Fortune Star on 19 November 2010; (2) the 2010 NGC Agreement entered into between Phoenix HK and NGC on 29 December 2010; and (3) the January Agreement and the May Agreement both entered into between Phoenix HK and Fortune Star Media on 27 January 2011, the transaction contemplated under the 2011 Agreement is subject to reporting and announcement requirements of the Listing Rules.

#### THE 2011 AGREEMENT

The Directors wish to announce that Phoenix HK, a wholly-owned subsidiary of the Company, and Fortune Star Media have on 9 June 2011 entered into the 2011 Agreement. Under the 2011 Agreement, Phoenix HK obtains from Fortune Star Media the non-exclusive right to broadcast eleven films on Phoenix Hong Kong Channel, each for a licence period of one year with various commencement dates starting from 15 June 2011 to 1 January 2012. The licence fee of US\$77,000 is payable to the bank account as designated by Fortune Star Media by two instalments: (1) 50% of the licence fee is payable upon signing of the 2011 Agreement; and (2) the remaining 50% of the licence fee is payable upon receipt of the master materials.

The license fee was agreed after arm's length negotiations between the parties and was determined in accordance with normal commercial terms and with reference to terms available to independent third parties.

#### REASONS FOR ENTERING INTO THE 2011 AGREEMENT

It is the ordinary course of the Company's business to obtain licence of programmes from various suppliers to cater for the need of our audience.

The Directors, including the independent non-executive Directors, are of the view that the terms of the 2011 Agreement and the transaction contemplated therein have been entered into in the ordinary and usual course of the Company's business on normal commercial terms and are fair and reasonable and in the interests of the Shareholders as a whole.

None of the Directors have a material interest in the 2011 Agreement and were required to abstain from voting on the Board resolutions in respect of the 2011 Agreement.

#### INFORMATION ON THE COMPANY

The Group is a satellite television operator and, through its subsidiaries, is a leading satellite television operator broadcasting into the PRC.

#### INFORMATION ON FORTUNE STAR MEDIA

The principal businesses of Fortune Star Media are television programming, distribution and syndication sales.

# THE 2010 SECOND AGREEMENT, THE 2010 NGC AGREEMENT, THE JANUARY AGREEMENT AND THE MAY AGREEMENT

Phoenix HK entered into the 2010 Second Agreement with Fortune Star on 19 November 2010 for the licence to broadcast two films at the consideration of US\$8,000 (approximately HK\$62,002, based on the actual exchange rate), which was announced on the same day pursuant to Chapter 14A of the Listing Rules.

Phoenix HK entered into the 2010 NGC Agreement with NGC on 29 December 2010 for a total of 52 blocks of contents at the consideration of US\$150,800 (approximately HK\$1,168,368, based on the actual exchange rate), which was announced on the same day pursuant to Chapter 14A of the Listing Rules.

Phoenix HK entered into the January Agreement and the May Agreement with Fortune Star Media on 27 January 2011 for the licences to broadcast (1) seven films on Phoenix Chinese Channel and (2) nine films on Phoenix Movies Channel at the consideration of US\$110,500 (approximately HK\$858,154, based on the actual exchange rate), which was announced on the same day pursuant to Chapter 14A of the Listing Rules.

#### IMPLICATION UNDER THE LISTING RULES

Phoenix HK is the wholly-owned subsidiary of the Company. Fortune Star Media is an associate of News Corporation, which through its subsidiary, Xing Kong Chuan Mei, holding approximately 17.45% interest in the Company, is an associate of the substantial shareholder of the Company (as defined in the Listing Rules). Accordingly, Fortune Star Media is a connected person of the Company under Chapter 14A.11 of the Listing Rules.

The transaction contemplated in the 2011 Agreement constitutes a connected transaction under Chapter 14A of the Listing Rules and by itself is a de minimis transaction exempt from the reporting, announcement and independent shareholders' approval requirements under rule 14A.31(2) of the Listing Rules. However, pursuant to rule 14A.25 of the Listing Rules, the Stock Exchange will aggregate a series of connected transactions as if they were one transaction if they were all completed within a 12-month period or are otherwise related. Since (1) the 2010 Second Agreement was signed on 19 November 2010; (2) the 2010 NGC Agreement was signed on 29 December 2010; and (3) the January Agreement and the May Agreement were signed on 27 January 2011, all of which are within 12 months of the 2011 Agreement and the counterparties to each of the agreements are associates of News Corporation and are connected persons of the Company, they are therefore required to aggregate with the 2011 Agreement. The aggregated consideration of the 2010 Second Agreement, the 2010 NGC Agreement, the January Agreement, the May Agreement and the 2011 Agreement is US\$346,300 (approximately HK\$2,689,712). Since the revenue ratios under the 2010 Second Agreement, the 2010 NGC Agreement, the January Agreement, the May Agreement and the 2011 Agreement are in aggregate more than 0.1% but less than 5%, the 2011 Agreement is subject to the reporting and announcement requirements of the Listing Rules.

#### **DEFINITIONS**

"2010 NGC Agreement"	The Licence Agreement signed between Phoenix HK and NGC on 29 December 2010
"2010 Second Agreement"	The Licence Agreement signed between Phoenix HK and Fortune Star on 19 November 2010
"2011 Agreement"	The Licence Agreement signed between Phoenix HK and Fortune Star Media on 9 June 2011
"associate(s)"	shall have the meaning ascribed thereto in Rule 1.01 of the Listing Rules

"Board" The board of directors of the Company "Company" Phoenix Satellite Television Holdings Limited, a company incorporated in the Cayman Islands with limited liability and the shares of which are listed on the Stock Exchange "Directors" the directors of the Company, including independent nonexecutive directors "Fortune Star" Fortune Star Entertainment (HK) Limited, an indirect wholly-owned subsidiary of News Corporation "Fortune Star Media" Fortune Star Media Limited, an associate of News Corporation "Group" the Company and its subsidiaries "HK\$" Hong Kong dollars, the lawful currency of Hong Kong "January Agreement" The Licence Agreement signed between Phoenix HK and Fortune Star Media on 27 January 2011 regarding the licence to broadcast seven films on Phoenix Chinese Channel "Listing Rules" the Rules Governing the Listing of Securities on The Stock Exchange "May Agreement" The Licence Agreement signed between Phoenix HK and Fortune Star Media on 27 January 2011 regarding the licence to broadcast nine films on Phoenix Movies Channel "NGC" NGC Network Asia, LLC, an indirect non-wholly owned subsidiary of News Corporation "Phoenix Chinese Channel" a general entertainment channel operated by the Group and targeting audiences across Asia, South East Asia, Australia and the Middle East "Phoenix HK" Phoenix Satellite Television Company Limited, a whollyowned subsidiary of the Company "Phoenix Hong Kong Channel" a general entertainment channel in Cantonese language operated by the Group and targeting Cantonese-speaking audiences in the Pearl River Delta and across South East Asia

audience in the PRC

a movie channel operated by the Group and targeting

"Phoenix Movies Channel"

"PRC" The People Republic of China, which for the purpose of this

announcement, shall exclude Hong Kong, the Macau Special

Administrative Region and Taiwan

"Shareholders" the shareholders of the Company

"Stock Exchange" The Stock Exchange of Hong Kong Limited

"US\$" United State dollars, the lawful currency of the United States

of America

"Xing Kong Chuan Mei" Xing Kong Chuan Mei Group Co., Ltd, which owns

approximately 17.45% interest in the Company, is the substantial shareholder of the Company (as defined in the

Listing Rules)

"%" per cent

*Note:* For the purpose of illustration only and unless otherwise provided herein, the US\$ amounts shown in this announcement have been translated into HK\$ based on the exchange rate of US\$1.00 to HK\$7.767 and it does not constitute a representation that any amounts were or may have been exchanged.

# By Order of the Board Phoenix Satellite Television Holdings Limited Liu Changle Chairman

Hong Kong, 9 June 2011

As at the date of this announcement, the board of directors of the Company comprises:

#### **Executive Directors**

Mr. LIU Changle (Chairman) (also an alternate director to Mr. CHUI Keung); Mr. CHUI Keung (also an alternate director to Mr. LIU Changle); Mr. WANG Ji Yan (also an alternate director to Mr. LIU Changle and Mr. CHUI Keung)

#### Non-executive Directors

Mr. GAO Nianshu; Mr. SHA Yuejia; Mr. Jan KOEPPEN; Mr. CHEUNG Chun On, Daniel; Mr. GONG Jianzhong

#### Independent Non-executive Directors

Dr. LO Ka Shui; Mr. LEUNG Hok Lim; Mr. Thaddeus Thomas BECZAK

#### Alternate Directors

Ms. Ella Betsy WONG (alternate to Mr. Jan KOEPPEN); Dr. GAO Jack Qunyao (alternate to Mr. CHEUNG Chun On, Daniel)