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# PINE TECHNOLOGY HOLDINGS LIMITED

# 松景科技控股有限公司\*

(Incorporated in Bermuda with limited liability)
(Stock Code: 1079)

# ANNOUNCEMENT OF ANNUAL RESULTS FOR THE YEAR ENDED 30 JUNE 2017

#### **CHAIRMAN'S STATEMENT**

Fiscal 2017 was a robust year for Pine. Compared to last year, the Group's revenue and gross profit were increased by 48.5% and 59.3% respectively. In fiscal 2017, the Group's revenue was US\$230,914,000 and the gross profit was US\$10,562,000, compared to US\$155,488,000 and US\$6,631,000 respectively last year. Net loss for the year was US\$5,010,000.

#### **Business review**

In the previous 2 fiscal years (2015 and 2016) we continually lost market share to competitors. Our Group's revenue shrank from US\$233,705,000 in year ended June 2014 to US\$155,488,000 in 2016.

As a result of the successful launch of AMD Polaris-based products in our own brand division and we proactively went after the business aiming to regain market share, there was a substantial increase in revenue and gross profit. This market-share-centric approach also means that at times we need to sacrifice profit margin to win market share. But with this strategy we also managed to keep the inventory level low and minimize costly inventory write down.

# Change of controlling shareholders

During the fiscal year, the Group experienced a change of controlling shareholders. Pursuant to the sale and purchase agreement dated 22 March 2017 (as amended and restated by an amendment and restatement agreement dated 1 June 2017) (the "Sale and Purchase Agreement"), each of Alliance Express Group Limited, Mr. Chiu Hang Tai, Mr. Chiu Samson Hang Chin, Mr. Chiu Herbert Hang Tat, Ms. Chiu Man Wah and Ms. Wong Wai Ying (collectively known as the "Vendors"), the former group of controlling shareholders of the Company, disposed of a total of 539,964,042 shares in the Company (representing approximately 58.59% of the issued share capital of the Company as at the date of the Sale and Purchase Agreement), to Sage Global Holdings Limited ("Sage Global"). Upon

<sup>\*</sup> For identification purposes only

completion of the general offers on 3 July 2017, taking into account the valid acceptance in respect of offer shares under the general offer, together with completion of the subscriptions of 43,000,000 shares on 1 September 2017, Sage Global held 721,563,680 shares, representing approximately 74.80% of the total issued share capital of the Company.

#### **Business outlook**

In light of the encouraging performance in the last fiscal year, we still maintain a prudent view on the prospect of the Group's existing business in light of the world wide prolonged slump with declining demand of computer and market competition in the industry. The global economy is still facing a number of uncertainties. We will be operating the business cautiously in order to minimize the business risks.

The Group acknowledges its business in moving forward challenges, we will continue the Group's existing principal business and at the same time continue to review the strategic directions and operations of the Group in order to chart its long term corporate strategy and growth and to explore other business or investment opportunities. Our view is that the Mainland China has many investment opportunities and room for development. In view of the prospective steady growth of economy of the Mainland China in the upcoming five years, we will seek for potential investment opportunities in this market. We will exert our best effort to enhance the Group's future development and deliver better returns to our shareholders.

#### **Appreciation**

We would like to extend our gratitude to the shareholders, business partners and customers for their utmost support for the Group. We also take this opportunity to thank all management members, including those ex-directors, for their hard work and dedication throughout the years.

#### **Zhang Sanhuo**

Chairman

Hong Kong, 19 September 2017

# **RESULTS**

The board of directors of the Company is pleased to present the audited consolidated results of the Group for the year ended 30 June 2017, together with the comparative figures for the previous year as follows:

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 30 June 2017

	Notes	2017 US\$'000	2016 US\$'000
Revenue Cost of sales	2	230,914 (220,352)	155,488 (148,857)
Gross profit Other income Selling and distribution expenses General and administrative expenses Other gains and losses Finance costs Share of result of a joint venture	3 7	10,562 102 (3,399) (10,440) (1,201) (888)	6,631 339 (3,418) (9,658) (102) (741) (26)
Loss before tax Income tax credit	4	(5,264) 254	(6,975) 613
Loss for the year	5	(5,010)	(6,362)
Other comprehensive expense:			
Item that may be reclassified subsequently to profit or loss:  Exchange differences arising on translation of foreign operations	_	(93)	(635)
Total comprehensive expense for the year	_	(5,103)	(6,997)
Loss for the year attributable to: Owners of the Company Non-controlling interest	_	(4,758) (252)	(6,362)
	_	(5,010)	(6,362)
Total comprehensive expense for the year attributable to: Owners of the Company Non-controlling interest	_	(4,891) (212)	(6,997)
	_	(5,103)	(6,997)
Loss per share Basic (US cents)	6	(0.52)	(0.69)

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION $At\ 30\ June\ 2017$

	Notes	2017 US\$'000	2016 US\$'000
Non-current Assets Property, plant and equipment Development costs Trademarks	7	274 242 150	463 206 159
Interest in a joint venture Deposit placed for a life insurance policy Rental deposits	7 —	463	445 58
		1,168	1,331
Current Assets Inventories Trade and other receivables Amount due from a joint venture Tax recoverable Pledged bank deposits	8	32,178 71,335 1,188 9 670	39,783 56,604 1,456 78 2,722
Bank balances and cash	_	7,069 112,449	5,931
Current Liabilities  Trade and other payables  Amount due to a joint venture  Loan from a non-controlling shareholder of a	9	32,957 27 7,511	22,742 576
subsidiary Tax payable Obligations under finance leases Bank borrowings	_	7,311 75 20 16,657 57,247	506 12 25,537 49,373
Net Current Assets		55,202	57,201
<b>Total Assets less Current Liabilities</b>		56,370	58,532
Capital and Reserves Share capital Share premium and reserves	10 10	11,851 42,394	11,851 46,642
Equity attributable to owners of the Company Non-controlling interest	10	54,245 2,062	58,493
	_	56,307	58,493
Non-current Liabilities Deferred tax liability Obligations under finance leases	_	63	19 20
		63	39
	_	56,370	58,532

Notes:

# 1. BASIS OF PREPARATION AND APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs")

The consolidated financial statements have been prepared in accordance with HKFRSs issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("the Stock Exchange") and by the Hong Kong Companies Ordinance.

The consolidated financial statements have been prepared on the historical cost basis.

#### Amendments to HKFRSs that are mandatorily effective for the current year

The Group has applied the following amendments to HKFRSs issued by HKICPA for the first time in the current year:

Amendments to HKFRSs
Annual Improvements to HKFRSs 2012–2014 Cycle
Amendments to HKFRS 11
Accounting for Acquisitions of Interests in Joint Operations
Investment Entities: Applying the Consolidation Exception

and HKAS 28

Amendments to HKAS 1 Disclosure Initiative

Amendments to HKAS 16 and HKAS 38 Clarification of Acceptable Methods of Depreciation and

Amortisation

Amendments to HKAS 16 and HKAS 41 Agriculture: Bearer Plants

The application of the amendments to HKFRSs in the current year has had no material impact on the Group's financial performance and positions for the current year and prior period and/or on the disclosures set out in these consolidated financial statements.

#### 2. REVENUE AND SEGMENT INFORMATION

Revenue represents the amounts received and receivable for goods sold by the Group to customers, net of discounts and sales related taxes.

Information reported to the executive directors of the Company, being the chief operating decision maker ("CODM"), for the purpose of resources allocation and assessment of segment performance focuses on the sales of brands of products provided by the Group's operating divisions. The Group is currently organised into two operating divisions, which are sales of Group's brand products and other brand products. These two operating divisions form the basis of internal reports about components of the Group that are regularly reviewed by the CODM for the purpose of resources allocation and performance assessment. No operating segments identified by the CODM have been aggregated in arriving at the reportable segments of the Group.

Specifically, the Group's reportable and operating segments under HKFRS 8 are as follows:

Group's brand products - manufacture and sales of market video graphics cards and other computer

components under the Group's brand name

Other brand products - distribution of other manufacturers' computer components and consumer

electronic products and others

The following is an analysis of the Group's revenue and results by operating and reportable segment.

	Group's brand products		Other brand products		Consolidated	
	2017	2016	2017	2016	2017	2016
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Revenue						
External sales	164,115	92,608	66,799	62,880	230,914	155,488
Segment result	(4,090)	(5,946)	698	504	(3,392)	(5,442)
Interest income					28	26
Unallocated corporate expenses					(1,012)	(818)
Finance costs					(888)	(741)
Loss before tax					(5,264)	(6,975)

No segment assets and liabilities in the measure of the Group's reporting are presented as the information is not reported to the CODM for the purposes of resources allocation and performance assessment.

#### Revenue from major products

The Group's major products are derived from the sales of market video graphics cards included in Group's brand products operating segment amounting to US\$160,375,000 (2016: US\$85,421,000). Others are derived from the sales of other computer components amounting to US\$54,596,000 (2016: US\$56,874,000) and sales of consumer electronic products and others amounting to US\$15,943,000 (2016: US\$13,193,000).

#### **Geographical information**

The Group's revenue from external customers mainly derives from customers located in Canada, the United States and Asia, and information about its non-current assets by geographical location of the assets are detailed as below:

	Revenue by externa	l customers	Non-current	assets	
	2017	<b>7</b> 2016 <b>2017</b>		2016	
	US\$'000	US\$'000	US\$'000	US\$'000	
Canada	41,869	36,528	163	158	
The United States	62,209	55,901	60	88	
Asia	97,279	49,346	227	182	
Others	29,557	13,713	255	458	
	230,914	155,488	705	886	

Note: Non-current assets exclude financial instruments.

# Information about major customers

Included in revenue arising from sales of Group's brand products of US\$164,115,000 (2016: US\$92,608,000) are revenue of US\$17,239,000 (2016: US\$9,928,000) which arose from sales to the Group's largest customer.

# Other segment information

3.

	Group's Brand's Product US\$'000	Other Brand's Product US\$'000	Total <i>US\$</i> '000
2017 Allowance for doubtful debts recognised, net	1,042	57	1,099
Amortisation on development cost	220	_	220
Amortisation on trademark  Depreciation of property, plant and equipment	13 237	- 57	13 294
Loss on disposal of property, plant and	231	57	294
equipment	78		78
	Group's	Other	
	Brand's Product US\$'000	Brand's Product US\$'000	<b>Total</b> <i>US\$'000</i>
2016			
Allowance for doubtful debts recognised, net	21	131	152
Amortisation on development cost	199	_	199
Amortisation on trademark	18	- 74	18
Depreciation of property, plant and equipment Gain on disposal of property, plant and	673	74	747
equipment	(16)	_	(16)
Trademarks written off	108		108
OTHER GAINS AND LOSSES			
		2017	2016
		US\$'000	US\$'000
Allowance for doubtful debts recognised, net		(1,099)	(152)
Exchange (loss) gain, net		(24)	142
(Loss) gain on disposal of property, plant and ed	quipment	(78)	16
Trademarks written off			(108)
		(1,201)	(102)

#### 4. INCOME TAX CREDIT

	2017	2016
	US\$'000	US\$'000
Current tax:		
Hong Kong Profits Tax	5	5
The People's Republic of China ("PRC")		
Enterprise Income Tax	155	82
PRC Withholding tax	-	134
Other jurisdictions	13	8
	173	229
(Over)underprovision in respect of prior years:		
Hong Kong Profits Tax	(440)	(875)
PRC Enterprise Income Tax	17	25
Other jurisdictions	(48)	(11)
	(471)	(861)
Deferred taxation	44	19
	(254)	(613)

Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profits for both years.

PRC Enterprise Income Tax is calculated at 25% on the estimated assessable profits for both years.

Other jurisdictions mainly included the United States. Taxation arising in other jurisdictions (of which United States is at 40%) is calculated at the rates prevailing in the respective jurisdictions.

Pursuant to the Macao SAR's Offshore Law, Pine Technology (Macao Commercial Offshore) Ltd., a subsidiary of the Company, is exempted for all taxes in Macao, including income tax, industrial tax and stamp duties.

The PRC Enterprise Income Tax Law requires withholding tax to be levied on distribution of profits earned by PRC subsidiary for profits generated after 1 January 2008 at rate of 10% for companies incorporated in the British Virgin Islands ("BVI"), which is the beneficial owner of the dividend received.

#### 5. LOSS FOR THE YEAR

Loss for the year has been arrived at after charging (crediting):	2017 US\$'000	2016 US\$'000
Amortisation charges:		
Development costs (included in cost of sales)	220	199
Trademarks	13	18
Auditor's remuneration	381	351
Cost of inventories recognised as an expense	218,219	147,554
Depreciation of property, plant and equipment	294	747
Interest income on bank deposits	(10)	(10)
Interest income on deposit placed for a life insurance policy	(18)	(16)
Operating lease rentals in respect of rented premises	615	1,071
Research and development costs	93	32
Staff costs:		
Directors' and chief executive's emoluments	666	430
Other staff costs	6,657	5,896
	7,323	6,326
Write down of inventories	1,913	1,104

#### 6. LOSS PER SHARE

The calculation of the basic loss per share attributable to the owners of the Company is based on the following data:

	2017 US\$'000	2016 US\$'000
<u>Loss</u> Loss for the year attributable to the owners of the Company for the		
purpose of basic loss per share	(4,758)	(6,362)
	'000	'000
Number of shares		
Weighted average number of ordinary shares for the purpose of basic loss per share	921,585	921,585

No diluted loss per share for both years was presented as the exercise of the share options would result in a reduction in loss per share for both years.

# 7. INTEREST IN A JOINT VENTURE

	2017 US\$'000	2016 US\$'000
Cost of investment in a joint venture – unlisted	26	26
Share of post-acquisition losses	(26)	(26)

As at 30 June 2017 and 30 June 2016, the Group had the following joint venture:

Name of joint venture	Place of establishment/operations	Class of shares held	Proportion of ownership interest				Nature of business
			2017	2016	2017	2016	
XFX Technology LLC	United Arab Emirates	Paid up capital	49%	49%	50%	50%	Wholesale and distribution of computer components

#### 8. TRADE AND OTHER RECEIVABLES

The Group allows a credit period of 1 to 180 days (2016: 1 to 180 days) to its trade customers. The following is an aged analysis of trade receivables, net of allowance for doubtful debts, presented based on the invoice date at the end of the reporting period:

	2017 US\$'000	2016 US\$'000
	•	,
1 to 30 days	19,331	15,568
31 to 60 days	12,745	8,616
61 to 90 days	10,618	4,078
Over 90 days	27,635	26,498
Trade receivables	70,329	54,760
Deposits, prepayments and other receivables	1,006	1,844
	71,335	56,604

#### 9. TRADE AND OTHER PAYABLES

The following is an aged analysis of trade payables presented based on the invoice date at the end of the reporting period:

	2017	2016
	US\$'000	US\$'000
1 to 30 days	16,399	17,990
31 to 60 days	11,332	1,195
61 to 90 days	1,383	604
Over 90 days	497	338
Trade payables	29,611	20,127
Deposits in advance, accruals and other payables	3,346	2,615
	32,957	22,742

#### 10. SHARE CAPITAL, SHARE PREMIUM AND RESERVES

	Share capital US\$'000	Share premium US\$'000	Surplus account US\$'000 (Note (a))	Exchange reserve US\$'000	Share options reserve US\$'000	Retained profits US\$'000	Total US\$'000	Non- controlling interest US\$'000	<b>Total</b> US\$'000
At 1 July 2015	11,851	27,083	2,954	1,162	14	22,426	65,490		65,490
Loss for the year						(6,362)	(6,362)		(6,362)
Other comprehensive expense for the year Exchange differences arising on translation of foreign operations				(635)		<del>-</del>	(635)		(635)
Total comprehensive expense for the year				(635)		(6,362)	(6,997)		(6,997)
At 30 June 2016	11,851	27,083	2,954	527	14	16,064	58,493		58,493
Loss for the year						(4,758)	(4,758)	(252)	(5,010)
Other comprehensive (expense) income for the year Exchange differences arising on translation of foreign operations				(133)		<u>-</u>	(133)	40	(93)
Total comprehensive expense for the year Cancellation of share options Non-controlling interest arising on disposal of partial interests in a subsidiary that does not result in losing control of that subsidiary (Note (h))	-	- -	-	(133)	- (14)	(4,758) 14	(4,891) -	(212) - 2,274	(5,103)
that subsidiary (Note (b))	11 051	AF 003							2,917
At 30 June 2017	11,851	27,083	2,954	394		11,963	54,245	2,062	56,307

#### Notes:

- (a) Surplus account of the Group represents the difference between the nominal amount of the share capital issued by the Company and the aggregate of the nominal amount of the issued share capital and other reserve accounts of Pine Technology (BVI) Limited, the subsidiary which was acquired by the Company pursuant to the group reorganisation in previous years.
- (b) During the year, the Group disposed 15% interest in Pine Technology (BVI) Limited to Simply Perfect Group Limited, a company controlled by certain current and former directors of the Company and their associates, for a consideration of US\$2,917,000. The difference between the consideration of US\$2,917,000 and the net assets attributable to the interest disposed to the non-controlling shareholder of US\$2,274,000, amounting to US\$643,000, is credited to retained profits.

#### **DIVIDEND**

The directors of the Company do not recommend a dividend for the year ended 30 June 2017 (2016: Nil).

#### MANAGEMENT DISCUSSION AND ANALYSIS

#### Liquidity, financial resources and charge of group asset

As at 30 June 2017, the Group's bank borrowings are short-term loans of US\$16,657,000 (30 June 2016: US\$25,537,000) which were secured by pledged bank deposits and deposit placed for a life insurance policy, guaranteed or by all assets of certain subsidiaries as floating charges to banks.

As at 30 June 2017, deposit placed for a life insurance policy, pledged bank deposits and all assets of certain subsidiaries as floating charges were amounted US\$463,000, US\$670,000 and US\$24,753,000 respectively (2016: US\$445,000, US\$2,722,000 and US\$26,308,000). The Group continued to maintain a healthy financial and cash position. As at 30 June 2017, the total cash on hand amounted US\$7,069,000 (2016: US\$5,931,000).

# Capital structure

The Group's overall treasury policies are prudent, with a focus on risk management.

#### Gearing ratio

As at 30 June 2017, the gearing ratio of the Group based on total liabilities over total assets was 50% (2016: 46%).

#### **Currency risk**

During the year, the Group's major foreign exchange payments arose from the import of components and materials, and repayments of foreign currency loans, that were principally denominated in US dollars, Hong Kong dollars and Canadian dollars. For settlement of import payments and foreign currency loans, the Group maintained its foreign exchange balance by its export revenue, that were principally denominated in US dollars and Canadian dollars. The unsecured risk will be foreign currency payables and loan exceeds its foreign currency revenue. During the year, the Group has used foreign currency forward contracts to minimise its exposure to currency fluctuations risk of certain trade payables denominated in foreign currencies.

# **Segment information**

### Group's brand products

For the year, the segment's revenue was US\$164,115,000, a 77% increase compared US\$92,608,000 last year. The segment's loss was US\$4,090,000, compared to last year of US\$5,946,000.

We will continue to be market-share-centric, and to establish our market position.

# Other brand products

The turnover of the other brand products was US\$66,799,000, a 6% increase compared to US\$62,880,000 last year. The segment's profit was US\$698,000, compared to last year of US\$504,000.

We will continue to expand the procurement of more non PC products, and to do better to react faster to the dynamics of the business environment.

### Significant investments and material acquisitions and/or disposals

As disclosed in the announcement of the Company dated 22 March 2017 and the circular of the Company dated 9 May 2017, the Company and Simply Perfect Group Limited ("Simply Perfect"), being a company incorporated in the British Virgin Islands with limited liability which is owned as to 41% by Mr. Chiu Hang Tai (an executive Director), 33% by Mr. Chiu Samson Hang Chin (a former executive Director who resigned on 4 July 2017), 13% by Mr. Chiu Herbert Hang Tat (a former non-executive Director who resigned on 4 July 2017) and 13% by Ms. Chiu Man Wah, entered into a disposal agreement (the "Disposal Agreement"), pursuant to which the Company had conditionally agreed to sell and Simply Perfect had conditionally agreed to purchase 15% of the issued share capital of Pine Technology (BVI) Limited ("Pine Technology BVI"), being a wholly-owned subsidiary of the Company prior to the Disposal Completion (as defined below), at a consideration of US\$2,916,942 (equivalent to HK\$22,632,553) (the "Disposal"). As further disclosed in the announcement of the Company dated 5 June 2017, completion of the Disposal (the "Disposal Completion") took place on 5 June 2017. Upon the Disposal Completion, the Company's equity interest in Pine Technology BVI is reduced to 85%, while Simply Perfect's equity interest in Pine Technology BVI becomes 15%. Pine Technology BVI has become a 85%-owned subsidiary of the Company. The financial results of the Pine Technology BVI Group will continue to be consolidated into the Company's consolidated financial statements. The principal business of the Group continues to be the design, manufacturing and distribution of personal computer based products and distribution of a wide range of personal computer and non-personal computer products.

Save as disclosed above, the Group had no significant investments or material acquisitions and/or disposals of subsidiaries and affiliated companies during the year.

# **Employee**

As at 30 June 2017, the Group had 159 employees, a 9.7% decrease from 176 employees since 30 June 2016, at market remuneration with employee benefits such as medical coverage, insurance plan, retirement benefits schemes, discretionary bonus and employee share option scheme. Staff costs, including directors' emoluments, was US\$7,323,000 for the year ended 30 June 2017 as compared with that of US\$6,326,000 for the previous year.

# **Contingent liabilities**

The Group had no material contingent liabilities as at 30 June 2017 and 30 June 2016.

#### CODE ON CORPORATE GOVERNANCE PRACTICES

The Company has complied with the code provisions of the Code of Corporate Governance Practices (the "CG Code") set out in Appendix 14 of the Listing Rules throughout the period, except for the deviations from Code Provision A.2.1 and A.4.2, details of which will be explained below:

Code Provision A.2.1 stipulates that the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. Mr. Zhang Sanhuo assumes the role of both the Chairman and the Chief Executive Officer of the Group. The Company believes that this structure is conducive to strong and consistent leadership, enabling the Company to formulate and implement strategies efficiently and effectively. Under the supervision of the Board and its independent non-executive directors, a balancing mechanism exists so that the interests of shareholders are adequately and fairly represented. The Company considers that there is no imminent need to change this structure.

Under Code Provision A.4.2, every director, including those appointed for a specific term, should be subject to retirement by rotation at least once every three years. The Company's Bye-law provides that one-third of the directors, with the exception of Chairman or Deputy Chairman, Managing Director or joint Managing Director, shall retire from office by rotation at each annual general meeting. Notwithstanding the provisions of the Company's Bye-laws, the Company intends to comply with the Code Provision A.4.2 in the way of having one-third of all directors subject to retirement by rotation at each annual general meeting.

#### **AUDIT COMMITTEE**

The Audit Committee had reviewed with the management and the Company's independent auditor the accounting principles and practices adopted by the Group and has discussed auditing, internal control and financial reporting matters including the Group's annual results for the year ended 30 June 2017.

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the year, the Company did not redeem any of its shares listed on the Stock Exchange nor did the Company or any of its subsidiaries purchase, or sell any such shares.

By order of the Board

PINE Technology Holdings Limited

Zhang Sanhuo

Chairman

Hong Kong, 19 September 2017

As at the date of this announcement, the executive Directors are Mr. Zhang Sanhuo, Mr. Chan Cheuk Ho and Mr. Chiu Hang Tai; and the independent non-executive Directors are Mr. So Stephen Hon Cheung, Mr. Zhou Chunsheng and Mr. Tian Hong.