

For the month ended (dd/mm/yyyy):

## **Monthly Return of Equity Issuer on Movements in Securities**

| To: Hong Kong Exchanges and Clear  | ring Limited              |                                  |   |
|--|---------------------------|----------------------------------|---|
| Name of Issuer Ping A  | An Insurance (Group) (    | Company of Ch                    | ina, Ltd.                                       |
| Date Submitted 1 Dec   | ember 2014                |                                  |   |
| I. Movements in Authorised Share Ca<br>Not applicable as the Company was |                           | 'eople's Repul                   | olic of China.                                  |
| 1. Ordinary Shares   |                           |                                  |   |
| (1) Stock code : <u>2318</u> Desc  | eription: <u>H Shares</u> |                                  |   |
|  | No. of ordinary shares    | Par value<br>(State<br>currency) | Authorised share<br>capital<br>(State currency) |
| Balance at close of preceding month                                      | N/A                       |                                  | N/A   |
| Increase/(decrease)  | N/A                       |                                  | N/A   |
| Balance at close of the month  | N/A                       |                                  | N/A   |
| (2) Stock code : <u>601318</u> Desc                                      | eription : A Shares       |                                  |   |
|  | No. of ordinary shares    | Par value<br>(State<br>currency) | Authorised share capital (State currency)       |
| Balance at close of preceding month                                      | N/A                       |                                  | N/A   |
| Increase/(decrease)  | N/A                       |                                  | N/A   |
| Balance at close of the month  | N/A                       |                                  | N/A   |

30/11/2014

| Stock code: N/A Descr                                    | iption: <u>N/A</u>             |                                  |   |
|--|--------------------------------|----------------------------------|---|
|  | No. of preference shares       | Par value<br>(State<br>currency) | Authorised share capital (State currency) |
| Balance at close of preceding month                      | N/A                            |                                  | N/A                                       |
| Increase/(decrease)                                      | N/A                            |                                  | N/A                                       |
| Balance at close of the month                            | N/A                            |                                  | N/A                                       |
| 3. Other Classes of Shares                               |                                |                                  |   |
| Stock code: N/A Descr                                    | iption : <u>N/A</u>            |                                  |   |
|  | No. of other classes of shares | Par value<br>(State<br>currency) | Authorised share capital (State currency) |
|  |                                |                                  |   |
| Balance at close of preceding month                      | N/A                            |                                  | N/A                                       |
| Balance at close of preceding month  Increase/(decrease) | N/A                            |                                  | N/A<br>N/A                                |
|  |                                |                                  |   |

## II. Movements in Issued Share Capital

|  | No. of ordi   | inary shares  |                   |                      |
|--|---------------|---------------|-------------------|----------------------|
|  | (1)           | (2)           | No. of preference | No. of other classes |
|  | H Shares      | A Shares      | shares            | of shares            |
| Balance at close of preceding month      | 3,129,732,456 | 4,786,480,291 | N/A               | N/A                  |
| Increase/ (decrease)<br>during the month | Nil           | 3,605         | N/A               | N/A                  |
| Balance at close of the month            | 3,129,732,456 | 4,786,483,896 | N/A               | N/A                  |

## III. Details of Movements in Issued Share Capital

Share Options (under Share Option Schemes of the Issuer) Particulars of share No. of new shares of No. of new shares of option scheme issuer issued during issuer which may be including EGM the month pursuant issued pursuant thereto approval date thereto as at close of the month Movement during the month (dd/mm/yyyy) and class of shares

| issuable                                     | Granted | Exercised       | Cancelled      | Lapsed       |             |   |
|--|---------|-----------------|----------------|--------------|-------------|---|
| 1. N/A                                       | Granica | Exercised       | Carrettea      | Zupseu       |             |   |
|  |         |                 |                |              |             |   |
|  |         |                 |                |              |             |   |
|  |         |                 |                |              |             |   |
| ( / / )                                      |         |                 |                |              |             |   |
| shares                                       |         |                 |                |              |             |   |
| (Note 1)                                     |         |                 |                |              |             |   |
| _  |         |                 |                |              |             |   |
| 2. N/A                                       |         |                 |                |              |             |   |
|  |         |                 |                |              |             |   |
|  |         |                 |                |              |             |   |
|  |         |                 |                |              |             |   |
| shares                                       |         |                 |                |              |             |   |
| $\frac{Shares}{(Note 1)}$                    |         |                 |                |              |             | - |
| (  |         |                 |                |              |             |   |
| 3. N/A                                       |         |                 |                |              |             |   |
|  |         |                 |                |              |             |   |
|  |         |                 |                |              |             |   |
|  |         |                 |                |              |             |   |
| ( / / )                                      |         |                 |                |              |             |   |
| shares                                       |         |                 |                |              |             |   |
| (Note 1)                                     |         | <b>T</b>        | . 1            | 1            | <b>37/4</b> |   |
|  |         | To              | otal A. (Ordin |              | N/A         |   |
|  |         |                 |                | nce shares)  | N/A<br>N/A  |   |
| Total form do maior d. d.                    |         | £               |                | other class) | IN/A        |   |
| Total funds raised du options (State current |         | from exercise o | I              | N/A          |             |   |
| options (State current                       | ~y)     |                 | -              | 11/1         |             |   |

Warrants to Issue Shares of the Issuer which are to be Listed No. of new No. of new shares of shares of issuer issued issuer which may be issued during the month pursuant pursuant thereto as at Currency of Nominal value at Exercised Nominal value thereto close of the Description of warrants close of nominal during the at close of the month value preceding month (Date of expiry - dd/mm/yyyy) month month 1. N/A Stock code (if listed) Class of shares issuable (Note 1) Subscription price EGM approval date (if applicable) ( / / ) (dd/mm/yyyy) 2. N/A Stock code (if listed) Class of shares issuable (Note 1) Subscription price EGM approval date (if applicable) (dd/mm/yyyy) 3. N/A Stock code (if listed) Class of shares issuable (Note 1) Subscription price EGM approval date (if applicable) (dd/mm/yyyy) 4. N/A Stock code (if listed) Class of shares issuable (Note 1) Subscription price EGM approval date (if applicable) (dd/mm/yyyy) ( / / ) Total B. (Ordinary shares) N/A (Preference shares) N/A (Other class) N/A

Convertibles (i.e. Convertible into Shares of the Issuer which are to be Listed) No. of new No. of new shares of shares of issuer which issuer issued during the may be issued month pursuant thereto as at pursuant Currency of Amount at close Converted Amount at close of the thereto of preceding during the close of the month amount Class and description outstanding month month month 1. A Share Convertible Corporate Bonds (including subordinated terms) (the "Ping An Convertible Bonds") (Term of Ping An Convertible Bonds: from 22 November 2013 to 22 November 2019) (Conversion period of Ping An Convertible Bonds: from 23 May 2014 to 22 November 25,996,961,0 3,605 A 639,846,443 2019) 00 RMB 25,997,108,000 147,000 Shares A Shares Stock code (if listed) 113005 Class of shares A Shares issuable (Note 1) From May 23, 2014 to June 26, 2014, the conversion price was RMB41.33; from June 27, 2014 to September 11, 2014, the conversion price was RMB40.88; the conversion price has been adjusted to RMB 40.63 since September 12, 2014, subject to Subscription price adjustment EGM approval date (if applicable) 08/02/2012 05/02/2013 (dd/mm/yyyy)) 2. N/A Stock code (if listed) Class of shares issuable (Note 1) Subscription price EGM approval date (if applicable) (dd/mm/yyyy) 3. N/A Stock code (if listed) Class of shares issuable (Note 1) Subscription price

| Class and description   | Currency of amount outstanding | Amount at close of preceding month | Converted during the month | Amount at<br>close of the<br>month |   | No. of new<br>shares of<br>issuer which<br>may be issued<br>pursuant<br>thereto as at<br>close of the<br>month |
|---|--------------------------------|------------------------------------|----------------------------|------------------------------------|---|--|
| EGM approval date (if applicable) (dd/mm/yyyy)  4. N/A            | ( / / )<br>-<br>-              |                                    |                            |                                    |   |  |
| Stock code (if listed) Class of shares issuable (Note 1)          |                                |                                    |                            |                                    | _ |  |
| Subscription price EGM approval date (if applicable) (dd/mm/yyyy) | ( / / )                        |                                    | Total C. (Ordin            |                                    |   | _  |
|   |                                |                                    |                            | ence shares)<br>Other class)       |   | -<br>-   |

Any other Agreements or Arrangements to Issue Shares of the Issuer which are to be Listed, including Options (other than under Share Option Schemes)

No. of new shares of No. of new shares of issuer issued during issuer which may be the month pursuant issued pursuant thereto thereto Full particulars including EGM approval date (dd/mm/yyyy), as at close of the month if applicable, and class of shares issuable: 1. N/A shares (Note 1) 2. N/A shares (Note 1) 3. N/A shares (Note 1) (Ordinary shares) Total D. N/A(Preference shares) N/A (Other class) N/A

| Ot | her Movements in | Issued Share Capital        |  |           |      | No. of new   | No. of new  |
|----|------------------|-----------------------------|--|-----------|------|--|---|
|    |                  |                             |  |           |      | shares of<br>issuer issued<br>during the<br>month<br>pursuant<br>thereto | shares of issuer<br>which may be<br>issued pursuant<br>thereto as at<br>close of the<br>month |
|    | Type of Issue    |                             |  |           |      |  |   |
|    |                  |                             | Class of shares issuable (Note 1)                |           |      |  |   |
| 1. | Rights issue     | At price : State currency   | Issue and allotment date : (dd/mm/yyyy)          | ( / /     | )    |  |   |
|    |                  |                             | EGM approval date: (dd/mm/yyyy)                  | ( / /     | )    |  |   |
|    |                  |                             | (dd. mm. jjjj)                                   |           |      | N/A  | N/A   |
|    |                  |                             | Class of shares issuable                         |           |      |  |   |
|    |                  | At price . State            | (Note 1)  Issue and allotment                    | ( / /     | )    |  |   |
| 2. | Open offer       | At price : currency         | date : (dd/mm/yyyy)                              |           |      |  |   |
|    |                  |                             | EGM approval date: (dd/mm/yyyy)                  | ( / /     | )    |  |   |
|    |                  |                             |  |           |      | N/A  | N/A   |
|    |                  | 62.00<br>H                  | Class of shares issuable (Note 1)                | H Shar    | es   |  |   |
| 3. | Placing          | At price : HK\$ per H Share | Issue and allotment date: (dd/mm/yyyy)           | ( / /     | )    |  |   |
|    |                  |                             | EGM approval date:                               | (12/06/20 | 014) |  |   |
|    |                  |                             | (dd/mm/yyyy)                                     |           |      | N/A  | 594,056,000*  |
|    |                  |                             | Class of shares issuable                         |           |      |  |   |
| 4. | Bonus issue      |                             | (Note 1)  Issue and allotment date: (dd/mm/yyyy) | ( / /     | )    |  |   |
|    |                  |                             | EGM approval date:                               | ( / /     | )    |  |   |
|    |                  |                             | (dd/mm/yyyy)                                     |           |      | N/A  | N/A   |
|    |                  |                             |  |           |      |  |   |

|    |                      |                               |  |       |   | No. of new<br>shares of<br>issuer issued<br>during the<br>month<br>pursuant<br>thereto | No. of new<br>shares of issuer<br>which may be<br>issued pursuant<br>thereto as at<br>close of the<br>month |
|----|----------------------|-------------------------------|--|-------|---|--|---|
|    | Type of Issue        |                               |  |       |   |  |   |
| 5. | Scrip dividend       | At price : State currency ——— | Class of shares issuable (Note 1)  Issue and allotment | ( / / | _ |  |   |
|    |                      | currency                      | date : (dd/mm/yyyy)  EGM approval date: (dd/mm/yyyy)   | ( / / | ) | N/A  | N/A   |
|    | _                    |                               | Class of shares repurchased (Note 1)                   |       |   |  |   |
| 6. | Repurchase of shares |                               | Cancellation date : (dd/mm/yyyy)                       | ( / / | ) |  |   |
|    |                      |                               | EGM approval date: (dd/mm/yyyy)                        | ( / / | ) | N/A  | N/A   |
|    |                      |                               |  |       |   |  |   |
|    |                      |                               | Class of shares redeemed ( <i>Note 1</i> )             |       | _ |  |   |
| 7. | Redemption of shares |                               | Redemption date : (dd/mm/yyyy)                         | ( / / | ) |  |   |
|    |                      |                               | EGM approval date: (dd/mm/yyyy)                        | ( / / | ) | N/A  | N/A   |
|    |                      |                               |  |       |   |  |   |
|    |                      | ~                             | Class of shares issuable (Note 1)                      | ( / / |   |  |   |
| 8. | Consideration issue  | At price : State currency ——— | Issue and allotment date : (dd/mm/yyyy)                | ( / / | ) |  |   |
|    |                      |                               | EGM approval date: (dd/mm/yyyy)                        |       |   | N/A  | N/A   |
|    |                      |                               |  |       |   |  |   |

|     | Type of Issue          |                                |   |                                       |       | No. of new<br>shares of<br>ssuer issued<br>during the<br>month<br>pursuant<br>thereto | No. of new<br>shares of issuer<br>which may be<br>issued pursuant<br>thereto as at<br>close of the<br>month |
|-----|------------------------|--------------------------------|---|---------------------------------------|-------|---|---|
|     | Type of Issue          |                                |   |                                       |       |   |   |
|     |                        |                                | Class of shares issuab<br>(Note 1)                        | le                                    |       |   |   |
| 9.  | Capital reorganisation |                                | Issue and allotment date : (dd/mm/yyyy)                   | ( / /                                 | )     |   |   |
|     |                        |                                | EGM approval date: (dd/mm/yyyy)                           | ( / /                                 | )     |   | 27/1  |
|     |                        |                                |   |                                       |       | N/A   | N/A   |
|     |                        |                                | Class of shares issuab                                    | le                                    |       |   |   |
| 10. | Other (Please specify) | At price : State currency      | <ul><li>Issue and allotment date : (dd/mm/yyyy)</li></ul> | ( / /                                 | )     |   |   |
|     |                        |                                | EGM approval date: (dd/mm/yyyy)                           | ( / /                                 | )     | N/A   | N/A   |
|     |                        |                                | Total E.  | (Ordinary s<br>Preference s<br>(Other | hares | N/A   |   |
|     |                        |                                |   |                                       |       |   |   |
| Te  | otal increase / (decre | ase) in ordinary shares during | g the month (i.e. Total of A to                           | o E):                                 | (1    | ) Nil   |   |
|     |                        |                                |   |                                       | (2    | 3,605 A   | Shares  |
| T   | otal increase / (decre | ase) in preference shares duri | ing the month (i.e. Total of A                            | A to E):                              |       | N/A   |   |

Total increase / (decrease) in other classes of shares during the month (i.e. Total of A to E):

(These figures should be the same as the relevant figures under II above ("Movements in Issued Share Capital").)

N/A

| Remarks (if any):   |
|---|
| * Pursuant to the placing agreement entered into between the Company and Morgan Stanley & Co. International |
| plc dated 30 November 2014, 594,056,000 new H Shares will be allotted and issued by the Company upon the    |
| completion of the placing. Details of the placing were disclosed in the announcement of the Company dated   |
| 30 November 2014.   |
|   |
|   |
|   |
|   |
|   |
|   |
|   |
| Submitted by: Yao Jun   |
| Title: Company Secretary  |
| (Director, Secretary or other duly authorised officer)  |
|   |
|   |

## Notes:

- 1. State the class of shares (e.g. ordinary, preference or other).
- 2. If there is insufficient space, please append the prescribed continuation sheet.