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#### **Platt Nera International Limited**

(Incorporated in the Cayman Islands with limited liability)
(Stock code: 1949)

## ANNOUNCEMENT OF INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2019

#### HIGHLIGHTS

- The shares of the Company have been successfully listed on the Main Board of the Stock Exchange since 16 July 2019.
- Revenue of the Group for 1H 2019 reached approximately THB182.4 million, representing an increase of approximately 20.6% as compared with the revenue of the Group for 1H 2018.
- Profit after tax of the Group for 1H 2019 reached approximately THB3.7 million. Without considering the Listing expenses, the Group's profit after tax for 1H 2019 would have been approximately THB34.3 million.
- The Board does not recommend the payment of any interim dividend for 1H 2019.

The board (the "Board") of directors ("Directors" and each a "Director") of Platt Nera International Limited (the "Company", "we", "us" or "our") is pleased to announce the unaudited condensed consolidated results of the Company and its subsidiaries (collectively, the "Group") for the six months ended 30 June 2019 with comparative figures for the corresponding period in 2018.

## CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

		Six months ended 30 June	
		2019	2018
		(Unaudited)	(Unaudited)
	Notes	THB'000	THB'000
REVENUE	5	182,416	151,237
Cost of sales	-	(105,732)	(57,150)
Gross profit		76,684	94,087
Other income and gain, net		639	643
Selling and distribution expenses		(4,005)	(4,174)
Administrative expenses		(20,035)	(22,947)
Other expenses			(1,075)
Listing expenses		(30,606)	<u> </u>
Finance costs	-	(10,074)	(11,195)
PROFIT BEFORE TAX	6	12,603	55,339
Income tax	7	(8,888)	(11,548)
PROFIT FOR THE PERIOD AND TOTAL COMPREHENSIVE INCOME FOR THE PERIOD ATTRIBUTABLE TO SHAREHOLDERS OF THE COMPANY	_	3,715	43,791
EARNINGS PER SHARE ATTRIBUTABLE TO SHAREHOLDERS OF THE COMPANY	9		
Basic and diluted (THB cents)	_	1.24	14.60

## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 June 2019

		-	
		30 June	31 December
		2019	2018
		(Unaudited)	(Audited)
	Notes	THB'000	THB'000
NON-CURRENT ASSETS			
Leasehold improvements and equipment	10	2,988	4,030
Computer software	10	373	424
Right-of-use assets		3,948	424
	12	1,393	1,360
Prepayments, deposits and other receivables	12 13	52,142	
Pledged bank deposits Deferred tax assets	13	,	61,848
Defended tax assets	-	9,261	18,149
<b>Total non-current assets</b>	-	70,105	85,811
CURRENT ASSETS			
Inventories		27,044	6,917
Contract assets	5	319,762	442,106
Trade receivables	11	123,282	41,181
Prepayments, deposits and other receivables	12	47,680	17,530
Cash and cash equivalents	13	1,905	17,395
		510 (52	525 120
No		519,673	525,129
Non-current assets held for sale	-		57,309
<b>Total current assets</b>	-	519,673	582,438
CURRENT LIABILITIES			
Contract liabilities	5	_	796
Trade payables	14	219,162	193,707
Other payables and accruals	15	76,723	99,323
Income tax payable		2,318	6,160
Bank and other borrowings	16	151,967	213,352
Lease liabilities	-	3,906	_
Total current liabilities	-	454,076	513,338
NET CURRENT ASSETS	-	65,597	69,100
TOTAL ASSETS LESS CURRENT LIABILITIES		135,702	154,911
	-		· · · · · · · · · · · · · · · · · · ·

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONTINUED)

As at 30 June 2019

		As at	
		30 June	31 December
		2019	2018
		(Unaudited)	(Audited)
	Notes	THB'000	THB'000
NON-CURRENT LIABILITIES			
Bank and other borrowings	16	3,756	37,000
Lease liabilities		106	· <u>—</u>
Defined benefit obligations		3,598	3,080
Preference shares of a subsidiary	_	37,740	32,640
Total non-current liabilities	-	45,200	72,720
Net assets	=	90,502	82,191
EQUITY			
Equity attributable to shareholders of the Company			
Issued capital	17	59	_
Reserves	_	90,443	82,191
Total equity	_	90,502	82,191

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Issued capital (Unaudited) THB'000	Merger reserve (Unaudited) THB'000	Defined benefit plan reserve (Unaudited) THB'000	Accumulated losses (Unaudited) THB'000	Total equity (Unaudited) THB'000
At 1 January 2019 Profit for the period and total comprehensive income for	-	177,363*	(598)*	, , ,	82,191
the period Increase in share capital of	_	_	_	3,715	3,715
a subsidiary Issued shares of the Company credited as fully paid	_	4,537	_	_	4,537
(note $17(b)$ )	59				59
At 30 June 2019	59	181,900*	(598)*	(90,859)*	90,502
For the six months ended	30 June 2018	3			
	Issued capital (Unaudited) THB'000	Merger reserve (Unaudited) THB'000	Defined benefit plan reserve (Unaudited) THB'000	Accumulated losses (Unaudited) THB'000	Deficiency in assets (Unaudited) THB'000
At 1 January 2018  Profit for the period and total comprehensive income for	_	150,000	125	(208,119)	(57,994)
the period		=		43,791	43,791
At 30 June 2018	_	150,000	125	(164,328)	(14,203)

<sup>\*</sup> These reserve accounts comprise the consolidated reserves of THB90,443,000 (31 December 2018: THB82,191,000) in the condensed consolidated statement of financial position as at 30 June 2019.

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

	Six months ended 30 June	
	2019	2018
	(Unaudited)	(Unaudited)
	THB'000	THB'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash generated from operations	59,276	32,107
Income tax paid	(6,292)	(3,447)
Net cash flows generated from operating		
activities	52,984	28,660
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of items of leasehold	(4.4. <del>=</del> )	(12.1)
improvements and equipment	(115)	(134)
Purchase of computer software		(33)
Advance payments for the acquisition of a		(10.755)
distribution right and related equipment	_	(12,755)
Proceeds from the transfer of a distribution	<b>57</b> 200	
right and related equipment	57,309	
Net cash flows from/(used in) investing		
activities	57,194	(12,922)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from issue of new shares		
by the Company	59	_
Proceeds from issue of new shares		
by a subsidiary	9,637	
New bank and other borrowings	5,349	78,874
Repayment of bank and other borrowings	(110,159)	(169,635)
Gross decrease in pledged bank deposits	10,103	38,709
Gross increase in pledged bank deposits	(396)	(18,497)
Interest received	412	445
Interest paid	(48,823)	(9,756)
Net cash flows used in financing activities	(133,818)	(79,860)

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)

Six months ended 30 June	
2019	2018
(Unaudited)	(Unaudited)
THB'000	THB'000
(22.640)	(64.100)
(23,640)	(64,122)
10,535	54,630
(13,105)	(9,492)
54,047	67,211
(52,142)	(62,549)
1,905	4,662
(15,010)	(14,154)
(13,105)	(9,492)
	2019 (Unaudited) THB'000  (23,640)  10,535  (13,105)  54,047 (52,142)  1,905 (15,010)

## NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

#### 1. CORPORATE AND GROUP INFORMATION

Platt Nera International Limited is a limited liability company incorporated in the Cayman Islands on 23 November 2018. The registered office of the Company is located at Cricket Square, Hutchins Drive, PO Box 2681, Grand Cayman, KY1–1111, Cayman Islands and the principal place of business of the Company in Thailand is located at 170/9–10 Ocean Tower 1, 4th Floor, Soi Sukhumvit 16 (Sammit), Ratchadapisek Road, Klongtoey, Bangkok 10110, Thailand. The shares of the Company ("Shares") were listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 16 July 2019 ("Listing").

The Company is an investment holding company. During the six months ended 30 June 2019, the Group was principally engaged in the provision of IT integrated solutions and IT support services.

In the opinion of the Directors, the immediate holding company and the ultimate holding company of the Company is Pynk Holding Limited, which is incorporated in the British Virgin Islands.

#### 2. BASIS OF PRESENTATION AND PREPARATION

The unaudited interim condensed consolidated financial information of the Group for the six months ended 30 June 2019 set out in this announcement has been prepared in accordance with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on the Stock Exchange.

The unaudited interim condensed consolidated financial information does not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Group's financial statements for the year ended 31 December 2018, as included in Appendix I to the prospectus of the Company dated 28 June 2019 (the "**Prospectus**").

The accounting policies and basis of preparation adopted in the preparation of this interim condensed consolidated financial information are consistent with those adopted in the Group's financial statements for the year ended 31 December 2018, as included in Appendix I to the Prospectus, which have been prepared in accordance with International Financial Reporting Standards ("IFRSs"), which comprise all standards and interpretations approved by the International Accounting Standards Board, except for the adoption of the new and revised IFRSs as disclosed in note 3 below.

This interim condensed consolidated financial information is presented in Thai Baht ("**THB**") and all values are rounded to the nearest thousand (THB'000) except when otherwise indicated.

This interim condensed consolidated financial information has not been audited, but has been reviewed by the Company's audit committee.

#### 3. CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

The Group has adopted the following new and revised IFRSs for the first time for the current period's interim condensed consolidated financial information:

Amendments to IFRS 9	Prepayment Features with Negative Compensation
IFRS 16	Leases
Amendments to IAS 19	Plan Amendment, Curtailment or Settlement
Amendments to IAS 28	Long-term Interests in Associates and Joint Ventures
IFRIC 23	Uncertainty over Income Tax Treatments
Annual Improvements	Amendments to IFRS 3, IFRS 11, IAS 12 and IAS 23
2015–2017 Cycle	

Other than as explained below regarding the impact of IFRS 16 *Leases* and IFRIC 23 *Uncertainty over Income Tax Treatments*, the new and revised standards are not relevant to the preparation of the Group's interim condensed consolidated financial information. The nature and impact of the new and revised IFRSs are described below:

(a) IFRS 16 replaces IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC 15 Operating Leases — Incentives and SIC 27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model. Lessor accounting under IFRS 16 is substantially unchanged from IAS 17. Lessors will continue to classify leases as either operating or finance leases using similar principles as in IAS 17. Therefore, IFRS 16 did not have any financial impact on leases where the Group is the lessor.

The Group adopted IFRS 16 using the modified retrospective method of adoption with the date of initial application of 1 January 2019. Under this method, the standard is applied retrospectively with the cumulative effect of initial adoption as an adjustment to the opening balance of accumulated losses at 1 January 2019, and the comparative information for 2018 was not restated and continues to be reported under IAS 17.

#### New definition of a lease

Under IFRS 16, a contract is, or contains a lease if the contract conveys a right to control the use of an identified asset for a period of time in exchange for consideration. Control is conveyed where the customer has both the right to obtain substantially all of the economic benefits from use of the identified asset and the right to direct the use of the identified asset. The Group elected to use the transition practical expedient allowing the standard to be applied only to contracts that were previously identified as leases applying IAS 17 and IFRIC 4 at the date of initial application. Contracts that were not identified as leases under IAS 17 and IFRIC 4 were not reassessed. Therefore, the definition of a lease under IFRS 16 has been applied only to contracts entered into or changed on or after 1 January 2019.

At inception or on reassessment of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease and non-lease component on the basis of their stand-alone prices. A practical expedient is available to a lessee, which the Group has adopted, not to separate non-lease components and to account for the lease and the associated non-lease components as a single lease component.

#### As a lessee — Leases previously classified as operating leases

### Nature of the effect of adoption of IFRS 16

The Group has lease contracts for an office and equipment. As a lessee, the Group previously classified leases as either finance leases or operating leases based on the assessment of whether the lease transferred substantially all the rewards and risks of ownership of assets to the Group. Under IFRS 16, the Group applies a single approach to recognise and measure right-of-use assets and lease liabilities for all leases, except for two elective exemptions for leases of low value assets (elected on a lease by lease basis) and short-term leases (elected by class of underlying asset). The Group has elected not to recognise right-of-use assets and lease liabilities for (i) leases of low-value assets; and (ii) leases, that at the commencement date, have a lease term of 12 months or less. Instead, the Group recognises the lease payments associated with those leases as an expense on the straight-line basis over the lease term.

#### Impacts on transition

Lease liabilities at 1 January 2019 were recognised based on the present value of the remaining lease payments, discounted using the incremental borrowing rate at 1 January 2019 and separately disclosed on the face of the condensed consolidated statement of financial position.

The right-of-use assets were measured at the amount of the lease liabilities, adjusted by the amount of any prepaid or accrued lease payments relating to the lease recognised in the condensed consolidated statement of financial position immediately before 1 January 2019. The Group elected to present the right-of-use assets separately in the condensed consolidated statement of financial position.

The Group has used the following elective practical expedients when applying IFRS 16 at 1 January 2019:

- Applied the short-term lease exemptions to leases with a lease term that ends within 12 months form the date of initial application
- Used hindsight in determining the lease term where the contract contains options to extend/terminate the lease

The impacts arising from the adoption of IFRS 16 as at 1 January 2019 are as follows:

	(Unaudited) THB'000
Assets	
Increase in right-of-use assets	6,042
Increase in total assets	6,042
Liabilities	
Increase in lease liabilities	6,042
Increase in total liabilities	6,042

#### Summary of new accounting policies

The accounting policy for leases as disclosed in the financial statements for the year ended 31 December 2018 is replaced with the following new accounting policies upon adoption of IFRS 16 from 1 January 2019:

#### Right-of-use assets

Right-of-use assets are recognised at the commencement date of the lease. Right-of-use assets are measured at cost, less any accumulated depreciation and any impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognised right-of-use assets are depreciated on the straight-line basis over the shorter of the estimated useful life and the lease term.

#### Lease liabilities

Lease liabilities are recognised at the commencement date of the lease at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed lease payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for termination of a lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognised as an expense in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in future lease payments arising from change in an index or rate, a change in the lease term, a change in the in-substance fixed lease payments or a change in assessment to purchase the underlying asset.

## Significant judgement in determining the lease term of contracts with renewal options

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Group has the option, under some of its leases, to lease equipment for additional terms of three years. The Group applies judgement in evaluating whether it is reasonably certain to exercise the option to renew. It considers all relevant factors that create an economic incentive for it to exercise the renewal. After the lease commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within the control of the Group and affects its ability to exercise the option to renew.

The Group included the renewal period as part of the lease term for leases of machinery due to the significance of these assets to its operations. These leases have a short non-cancellable period and there will be a significant negative effect on production if a replacement is not readily available.

(b) IFRIC 23 addresses the accounting for income taxes (current and deferred) when tax treatments involve uncertainty that affects the application of IAS 12 (often referred to as "uncertain tax positions"). The interpretation does not apply to taxes or levies outside the scope of IAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments. The interpretation specifically addresses (i) whether an entity considers uncertain tax treatments separately; (ii) the assumptions an entity makes about the examination of tax treatments by taxation authorities; (iii) how an entity determines taxable profits or tax losses, tax bases, unused tax losses, unused tax credits and tax rates; and (iv) how an entity considers changes in facts and circumstances. The interpretation did not have any significant impact on the Group's interim condensed consolidated financial information.

#### 4. SEGMENT INFORMATION

#### **Operating segment information**

No operating segment information is presented as the Group's revenue and reported results during each of the six months ended 30 June 2019 and 2018, and the Group's total assets as at the end of the reporting period were derived from or attributable to one single operating segment, i.e., provision of IT integrated solutions and IT support services.

### **Geographical information**

The Group's revenue during each of the six months ended 30 June 2019 and 2018 were all derived from external customers based in Thailand, and the Group's non-current assets, excluding financial assets, as at the end of each of the reporting period were all located in Thailand.

## Information about major customers

The revenue generated from sales to customers which individually contributed more than 10% of the Group's total revenue during the six months ended 30 June 2019 and 2018 is set out below:

	Six months ended 30 June	
	2019	2018
	(Unaudited)	(Unaudited)
	THB'000	THB'000
Customer I	123,547	141,065
Customer II	37,259	
	160,806	141,065

## 5. REVENUE FROM CONTRACTS WITH CUSTOMERS

## (a) Disaggregated revenue information

	Six months ended 30 June	
	2019	2018
	(Unaudited)	(Unaudited)
	THB'000	THB'000
By type of goods or services:		
IT integrated solutions	79,089	26,149
IT support services	103,327	125,088
Total revenue from contracts with		
customers	182,416	151,237
By timing of revenue recognition:		
Transferred at a point in time	11,683	5,078
Transferred over time	170,733	146,159
Total revenue from contracts with		
customers	182,416	151,237

#### (b) Contract balances

	As at		
		30 June	31 December
		2019	2018
		(Unaudited)	(Audited)
	Notes	THB'000	THB'000
Contract assets	(i) <b>=</b>	319,762	442,106
Trade receivables	11 =	123,282	41,181
Contract liabilities	(ii) <b>=</b>	<u> </u>	(796)

Notes:

(i) Contract asset is an entity's right to consideration in exchange for goods or services that the entity has transferred to a customer when that right is conditioned on something other than the passage of time. Contract assets are transferred to trade receivables when the rights to consideration become unconditional.

The expected timing of recovery or settlement of contract assets as at the end of the reporting period is as follows:

	As at		
	30 June	31 December	
	2019	2018	
	(Unaudited)	(Audited)	
	THB'000	THB'000	
Within one year	319,762	391,472	
More than one year		50,634	
	319,762	442,106	

(ii) Contract liabilities are the Group's obligations to transfer goods or services to customers for which the Group has received consideration from customers, including progress billings received from customers for services in progress and upfront deposits collected from customers prior to the commencement of the provision of services or delivery of products. Contract liabilities are recognised as revenue when the Group performs under the contract.

### 6. PROFIT BEFORE TAX

The Group's profit before tax is arrived at after charging/(crediting):

	Six months ended 30 June	
	2019	2018
	(Unaudited)	(Unaudited)
	THB'000	THB'000
Cost of inventories sold	14,900	12,534
Cost of services rendered	90,832	44,616
Depreciation of leasehold improvements and		
equipment	1,157	1,132
Depreciation of right-of-use assets	2,093	
Amortisation of computer software*	51	69
Employee benefit expense (including directors' remuneration):		
Salaries, allowances and benefits in kind	19,295	17,279
Defined contribution schemes contributions	638	561
Net benefit expenses of a defined benefit plan	518	167
Total employee benefit expense Less: Amount included in cost of services	20,451	18,007
rendered	(5,719)	(4,175)
-	14,732	13,832
Provision for a litigation**		1,075

<sup>\*</sup> The amortisation of computer software is included in "Administrative expenses" on the face of the condensed consolidated statement of profit or loss and other comprehensive income.

<sup>\*\*</sup> The provision for a litigation is included in "Other expenses" on the face of the condensed consolidated statement of profit or loss and other comprehensive income.

#### 7. INCOME TAX

An analysis of the Group's income tax is as follows:

	Six months ended 30 June	
	2019	2018
	(Unaudited)	(Unaudited)
	THB'000	THB'000
Current:		
Charge for the period	_	_
Deferred tax	8,888	11,548
Total tax expense for the period	8,888	11,548

No provision for Hong Kong profits tax has been made as the Group did not generate any assessable profits arising in Hong Kong during the six months ended 30 June 2019 (six months ended 30 June 2018: Nil).

Thailand income tax has been provided at the rate of 20% on the estimated assessable profits arising in Thailand during the six months ended 30 June 2019 (six months ended 30 June 2018: 20%).

#### 8. INTERIM DIVIDEND

The Board does not recommend the payment of an interim dividend for the six months ended 30 June 2019 (six months ended 30 June 2018: Nil).

## 9. EARNINGS PER SHARE ATTRIBUTABLE TO SHAREHOLDERS OF THE COMPANY

The calculation of the basic earnings per share of the Company amount for the period is based on the unaudited profit for the period attributable to shareholders of the Company of THB3,715,000 (Period ended 30 June 2018: THB43,791,000), and the weighted average number of ordinary shares of the Company in issue of 300,000,000 (Period ended 30 June 2018: 300,000,000) during the period as if the changes in issued number of ordinary shares of the Company as detailed in notes 17 and 20 (a) had been completed on 1 January 2018.

No adjustment has been made to the basic earnings per share amounts presented for each of the six months ended 30 June 2019 and 2018 in respect of a dilution as the Group had no potentially dilutive ordinary shares of the Company in issue during each of these periods.

## 10. LEASEHOLD IMPROVEMENTS AND EQUIPMENT

During the six months ended 30 June 2019, the Group acquired leasehold improvements and equipment with a total cost of THB115,000 (six months ended 30 June 2018: THB134,000).

#### 11. TRADE RECEIVABLES

	As at	
	30 June	31 December
	2019	2018
	(Unaudited)	(Audited)
	THB'000	THB'000
Trade receivables	123,282	41,181

Notes:

- (a) The Group's trading terms with its customers are mainly on credit. The credit period is generally 7 to 30 days. Each customer has a maximum credit limit. The Group seeks to maintain strict control over its outstanding receivables to minimise the credit risk. Overdue balances are reviewed regularly by senior management. In view of the aforementioned and the fact that the Group's trade receivables relate to certain customers with good reputation, in the opinion of the directors of the Company, there is no significant credit risk. Trade receivables are non-interest-bearing.
- (b) An ageing analysis of the trade receivables as at the end of the reporting period, based on the invoice date, is as follows:

	As at	
	30 June	31 December
	2019	2018
	(Unaudited)	(Audited)
	THB'000	THB'000
Within 1 month	59,515	5,313
1 to 3 months	56,241	35,868
Over 3 months	7,526	_
	123,282	41,181

## 12. PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES

	As at	
	30 June	31 December
	2019	2018
	(Unaudited)	(Audited)
	THB'000	THB'000
Prepayments	39,549	15,985
Interest receivables	399	474
Prepaid corporate income tax	2,450	
Deposits and other receivables	2,344	1,634
Others	4,331	797
	49,073	18,890
Portion classified as current assets	(47,680)	(17,530)
Non-current portion	1,393	1,360

## 13. PLEDGED BANK DEPOSITS AND CASH EQUIVALENTS

		As at	
		30 June	31 December
		2019	2018
		(Unaudited)	(Audited)
	Notes	THB'000	THB'000
Cash and bank balances other than			
time deposits		1,905	17,395
Time deposits	-	52,142	61,848
Total cash and bank balances	(a)	54,047	79,243
Less: Pledged bank deposits	(b)	(52,142)	(61,848)
Cash and cash equivalents	-	1,905	17,395

#### Notes:

- (a) Cash at banks earns interest at floating rates based on daily bank deposit rates. Time deposits are made for one year as the security for letters of guarantee issued by banks in favour of the Group and the Group bank borrowings and overdrafts. The bank balances and pledged deposits are deposited with creditworthy banks with no recent history of default.
- (b) At the end of the reporting period, certain bank deposits of the Group were pledged to banks for letters of guarantee, bank loans and bank overdrafts. The pledged deposits bore interest rates ranging from 0.85% to 1.25% per annum as at 30 June 2019 and 31 December 2018.

#### 14. TRADE PAYABLES

Trade payables of the Group are unsecured, interest-free, and are normally settled on 30 to 120 days terms, except that the Group is required to pay interest at 2% per month for an overdue trade payable balance.

An ageing analysis of the trade payables as at the end of the reporting period, based on the invoice date, is as follows:

	As at	
	30 June	31 December
	2019	2018
	(Unaudited)	(Audited)
	THB'000	THB'000
Within 1 month	22,508	21,414
1 to 2 months	15,056	10,621
2 to 3 months	8,973	1,588
Over 3 months	36,905	26,334
	83,442	59,957
Unbilled	135,720	133,750
	219,162	193,707

#### 15. OTHER PAYABLES AND ACCRUALS

	As at	
	30 June	31 December
	2019	2018
	(Unaudited)	(Audited)
	THB'000	THB'000
Accruals	36,676	21,396
Other payables	23,977	14,665
Interest-bearing other payable	_	9,270
Amount due to a director	3,332	
Interest payable on loans from a director (note)	_	39,705
Other tax payables	12,738	14,287
_	76,723	99,323

*Note:* The balance represented the interest payable to a director of the Company in respect of the loans from the director which bear interest at a fixed rate of 6% per annum. The balance was unsecured and repayable on demand.

## 16. BANK AND OTHER BORROWINGS

		As at	As at	
		30 June	31 December	
		2019	2018	
	Notes	(Unaudited) THB'000	(Audited) THB'000	
	ivoles	IIID 000	111B 000	
Bank overdrafts:				
Secured	(a)	15,010	6,860	
Bank loans:	(1.)	77 504	144710	
Secured	<i>(b)</i>	77,584	144,712	
Other loans:				
Secured	(c)	63,129	92,000	
Unsecured	(d)		6,780	
		63,129	98,780	
Total bank and other borrowings	_	155,723	250,352	
Analysed into: Bank loans and overdrafts repayable:				
Within one year or on demand		88,838	147,079	
In the second year		1,522	1,491	
In the third to fifth years, inclusive		2,234	3,002	
		92,594	151,572	
Other loans repayable				
Within one year or on demand		63,129	66,273	
In the second year			32,507	
		63,129	98,780	
Total bank and other borrowings		155,723	250,352	
Portion classified as current liabilities		(151,967)	(213,352)	
Non-current portion	_	3,756	37,000	

Notes:

- (a) The secured bank overdrafts of the Group as at 30 June 2019 and 31 December 2018 bore annual interest rate at the minimum overdraft rate ("MOR") promulgated by the banks and are repayable on demand.
- (b) A secured bank loan of the Group amounted to THB5,216,000 (31 December 2018: THB5,926,000) as at 30 June 2019, bore a fixed interest rate at 4% per annum.

Other secured bank loans of the Group with an aggregate amount of THB64,368,000 (31 December 2018: THB130,786,000) as at 30 June 2019, bore interest at rates ranging from the minimum lending rate ("MLR") promulgated by the banks to MLR plus 1% per annum. In addition, the Group has a promissory note of THB8,000,000 (31 December 2018: THB8,000,000) as at 30 June 2019, which bore annual interest rate at MOR per annum and is repayable within one year.

As at 30 June 2019 and 31 December 2018, the Group's secured bank overdrafts and loans were guaranteed by a third party credit guarantee corporation and two directors of the Company and a director of a subsidiary, and secured by:

- (i) certain bank deposits of the Company; and
- (ii) right of receiving payment from projects.
- (c) The Group's secured other loan as at 30 June 2019 and 31 December 2018 represented loan from a third party company bore interest at 6.5% per annum and is repayable within 18 months. The loan was secured by right of receiving payment from a project which had a total contract sum of THB92,000,000.
- (d) As at 31 December 2018, the Group's unsecured other loans represented loans from a director with an aggregate amount of THB6,780,000, which bore interest at 6.0% per annum, and are repayable on demand.

#### 17. SHARE CAPITAL

	As at 30 June 2019 (Unaudited)	31 December 2018 (Audited)
Authorised: 10,000,000,000 (2018: 38,000,000) ordinary shares of HK\$0.01 each (note (a))	HK\$100,000,000	HK\$380,000
	As at 30 June 2019 (Unaudited) THB'000	31 December 2018 (Audited) <i>THB</i> '000
Issued and nil paid: 1,500,000 ordinary shares of HK\$0.01 each		
Issued and fully paid: 1,500,000 ordinary shares of HK\$0.01 each (note (b))	59	N/A

#### Notes:

- (a) The Company was incorporated in the Cayman Islands as an exempted company with limited liability on 23 November 2018 with an authorised share capital of HK\$380,000 divided into 38,000,000 ordinary shares. The authorised share capital of the Company was increased to HK\$100,000,000 divided into 10,000,000,000 ordinary shares of HK\$0.01 each by the creation of an additional 9,962,000,000 ordinary shares of HK\$0.01 each on 17 June 2019.
- (b) 1,500,000 ordinary shares were allotted and issued nil paid to its then shareholders on 23 November 2018, which were then transferred to the immediate holding company and credited as fully paid on 17 June 2019.

#### 18. RELATED PARTY DISCLOSURES

(a) The Group entered into the following material transactions with related parties during the period:

	Six months ended 30 June		ided 30 June
		2019	2018
		(Unaudited)	(Unaudited)
	Notes	THB'000	THB'000
Transactions with a director of the Company			
Interest expenses	<i>(i)</i>		2,745
Transaction with a related company controlled by a director of the Company Transfer of a distribution right and			
related equipment	(ii)	57,309	

#### Notes:

- (i) The interest expenses were paid and payable to a director of the Company in respect of certain loans granted to the Group.
- (ii) The transaction was conducted based on terms and conditions set out in the novation agreement dated 15 October 2018 and the memorandum of agreement dated 28 December 2018 mutually agreed between the parties.
- (b) Details of the balances with a Director are set out in notes 15 and 16(d) to the interim condensed consolidated financial information.
- (c) Details of the guarantees given by the Directors in respect of the Group's bank loans are set out in note 16 to the interim condensed consolidated financial information.

(d) The compensation of the key management personnel of the Group is summarised as follows:

	Six months ended 30 June	
	2019	2018
	(Unaudited)	(Unaudited)
	THB'000	THB'000
Short term employee benefits	7,587	6,244
Post-employee benefits	727	326
Total compensation paid and payable to		
key management personnel	8,314	6,570

#### 19. CONTINGENT LIABILITIES

#### Bank guarantees

As at 30 June 2019, there were outstanding bank guarantees of THB115,936,000 (31 December 2018: THB102,000,000) issued by banks on behalf of the Group in respect of certain performance obligation as required in the normal course of business of the Group.

#### 20. EVENTS AFTER THE REPORTING PERIOD

- (a) Pursuant to the written resolutions passed by the sole shareholder of the Company on 17 June 2019, the directors of the Company were authorised to capitalise HK\$2,985,000 standing to the credit of the share premium of the Company by paying up in full at par 298,500,000 ordinary shares of HK\$0.01 each for allotment and issue to the shareholders whose names appear on the register of members of the Company at the close of business of the business day immediately preceding the Listing in proportion to their then existing shareholdings in the Company and so that the shares to be allotted and issued pursuant to this resolution shall rank pari passu in all respects with the then existing issued shares (the "Capitalisation Issue"). The Capitalisation Issue had been completed on 16 July 2019.
- (b) On 16 July 2019, 100,000,000 ordinary shares of par value HK\$0.01 each were issued at a price of HK\$1.25 per share in connection with the Listing for a total gross proceeds of HK\$125 million. The shares of the Company have been listed on the Main Board of the Stock Exchange since 16 July 2019.

## 21. APPROVAL OF THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION

The interim condensed consolidated financial information was approved and authorised for issue by the Board on 22 August 2019.

## CAUTIONARY STATEMENT REGARDING FORWARD LOOKING STATEMENTS

This interim results announcement contains certain forward-looking statements with respect to the financial conditions, results of operations and business of Platt Nera International Limited. These forward-looking statements represent the Group's expectations or beliefs concerning future events and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Certain statements, that include wordings like "potential", "estimated", "expects", "anticipates", "objective", "intends", "plans", "believes", "estimates", and similar expressions or variations on such expressions may be considered "forward-looking statements". Forward-looking statements involve inherent risks and uncertainties. Readers should be cautioned that a number of factors could cause actual results to differ in some instances materially, from those anticipated or implied in any forward-looking statement. Forward-looking statements speak only at the date they are made, and it should not be assumed that they have been reviewed or updated in the light of new information or future events. Trends and factors that are expected to affect the Group's results of operations are described in the section headed "Management discussion and analysis" below.

#### MANAGEMENT DISCUSSION AND ANALYSIS

All terms in this announcement shall have the same meanings as defined in the Prospectus of the Company, unless otherwise defined.

#### **SUMMARY**

The Group provides IT solutions to Thai financial institutions, government departments and agencies predominantly in administrative, telecommunications and utilities sectors. Since our establishment in 2004, we have secured a number of sizable projects including the ATM Project in 2006, tsunami detection system in 2010 and satellite system project in 2014. Our top customer is BAAC, a government-owned bank established in 1966 that focuses on providing banking services in the rural area of Thailand, where we provided an ATM IT solutions that allowed BAAC to set up and thereafter operate its ATM network to serve their unique rural customer base.

The Shares have been successfully listed on the Stock Exchange since 16 July 2019.

#### **BUSINESS REVIEW**

In the first half of 2019, we completed eight projects with BAAC, GISTDA, MOI, Customer C and Customer D. We also secured four new projects with BAAC, Customer B and Customer D. As at 30 June 2019, we have 12 on-going projects with an outstanding contract value of approximately THB288.0 million. We also secured the extension of the ATM Project by another seven years (from June 2020), which is a testament to the close and mutually beneficial working relationship between BAAC and the Company.

#### **BUSINESS OUTLOOK**

We occupy a unique market position for the ATM Project with BAAC, as most of the industry players primarily only serve certain aspects of the ATM IT solutions but none of them offer the same level of integrated ATM IT solutions as us. This provides us with a robust base in expanding our services to the banking and financial sector. In this regard, Customer F has formally announced the ATM/CDM project for the building or replacement of 5,030 machines (including 2,900 ATMs and 2,130 CDMs). The Company is currently making preparations for the submission of the project tender as well as undertaking negotiations with banks and equipment suppliers. The Group expects the project to commence and the recognition of revenues and profits for this project to take place from the fourth quarter of 2019.

Similarly, we aim to capture potential opportunities arising from the white-label ATM project, a current proposal of the Central Bank of Thailand that proposes the open up of the ATM market to non-bank institutes. Our Executive Directors expect such proposal, if implemented, would increase the demand of ATM IT solutions and benefit our Group accordingly. Besides, our Group also intends to continuously cooperate closely with BAAC to develop new banking and financial solutions, such as the cardless ATM mobile banking applications and debit cards system.

#### FINANCIAL REVIEW

## Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income

#### Revenue

For the six months ended 30 June 2019 ("1H 2019"), the Group's total revenue increased by around 20.6%, or THB31.2 million from approximately THB151.2 million in 1H 2018 to approximately THB182.4 million in 1H 2019. The increase was mainly driven by an increase in IT integrated solutions on projects such as relocate Base24 system and development of the cardless ATM mobile banking application for BAAC, and developing video conference system for MOI.

#### Gross profit and gross profit margin

The Group's gross profit for 1H 2019 decreased by approximately 18.5% from approximately THB94.1 million in the six months ended 30 June 2018 ("1H 2018") to approximately THB76.7 million during 1H 2019 and the Group's gross profit margins declined from 62.2% in 1H 2018 to 42.0% during 1H 2019. The decrease in gross profit margins in 1H 2019 compared to 1H 2018 reflects the change in our customer mix and our efforts in securing new projects of different nature from new customers from the second half of 2018 onwards as we sought to expand and diversify our customer base. Such diversification in projects and customers include our project with MOI to develop a video conference system, and our project with Customer D relating to the security system project. Hence, due to the different mix of customers and project types from time to time, it may cause volatility to our gross profit and gross profit margin from period to period.

#### Other income and gains

Our Group's other income primarily includes interest income and miscellaneous income. During 1H 2019, our interest income, which came from our fixed deposit, remained relatively stable.

#### Selling and distribution expenses

Our selling and distribution expenses mainly consist of salaries and bonuses of our sales division, and advertising and marketing expenses.

#### Administrative expenses

Administrative expenses mainly consist of employee salaries and benefits for the management, administrative and financial personnel, administrative costs, project bidding costs, office rental and services and common fee charge, audit and consultancy fees, depreciation of leasehold improvement and equipment, utilities, and other administrative expenses.

The Group's general and administrative expenses decreased by 12.7%, from approximately THB22.9 million in 1H 2018 to approximately THB20.0 million in 1H 2019.

#### Other expenses and Listing expenses

Our other expenses during 1H 2018 represented compensation of approximately THB1.1 million paid to our consortium partner resulting from the Bank Concluded Case, and Listing expenses amounting to approximately THB30.6 million in 1H 2019.

#### **Finance costs**

Our Group's finance costs during 1H 2019 included interest on bank and other borrowings. Our finance costs amounted to approximately THB10.1 million during 1H 2019 and approximately THB11.2 million in 1H 2018.

#### **Income tax expenses**

During 1H 2019, income tax expenses amounted to approximately THB8.9 million, representing a decrease of 23.0% as compared to 1H 2018, which was mainly in line with the decrease in profit before tax.

#### Profit for 1H 2019

As a result of the above factors, the Group's profit after tax for 1H 2019 decreased by approximately 91.5% from approximately THB43.8 million for 1H 2018 to approximately THB3.7 million for 1H 2019. Without considering the Listing expenses, the Group's profit after tax for 1H 2019 would have been approximately THB34.3 million. This represents a decline of approximately THB9.5 million or 21.7% compared to 1H 2018, which is in line with the decline in gross profit and gross profit margins over the same period.

#### **Condensed Consolidated Statement of Financial Position**

#### **Inventories**

The increase in inventories from approximately THB6.9 million at 31 December 2018 to THB27.0 million at 30 June 2019 was mainly due to the higher levels of debit cards' and chip cards' inventories built up for the replacement of magnetic cards.

### Prepayments, deposits and other receivables

The increase in prepayments, deposits and other receivables' balance from approximately THB18.9 million at 31 December 2018 to approximately THB49.1 million at 30 June 2019 was mainly due to Listing expenses.

### Other payables and accruals

The decline in other payables and accruals from approximately THB99.3 million as at 31 December 2018 to approximately THB76.7 million at 30 June 2019 was mainly due to the settlement of interest payable on loans from a director of approximately THB39.7 million in 1H 2019. Further, an amount due to a director of approximately THB3.3 million as at 30 June 2019 was settled prior to the Listing.

### LIQUIDITY, FINANCIAL RESOURCES AND CAPITAL STRUCTURE

During 1H 2019, the Group continued to maintain a satisfactory and healthy liquidity position. As at 30 June 2019, the Group recorded net current assets of approximately THB65.6 million, which is similar to the net current assets position of approximately THB69.1 million as at 31 December 2018.

As at 30 June 2019, the total interest-bearing bank borrowings of the Group repayable within one year were approximately THB152.0 million which is an improvement over the approximately THB213.4 million as at 31 December 2018.

As at 30 June 2019, the debt to equity ratio of the Group (consolidated net debt/total equity) was 170.0% (31 December 2018: 283.4%). The Group's operations were mainly financed by internal resources including but not limited to existing cash and cash equivalents and anticipated cash flow from its operating activities. With the strengthening of the Group's financial and liquidity position following from the Listing, the Group shall be in better position to expand in accordance with its business strategy.

#### **EMPLOYEE INFORMATION**

As at 30 June 2019, the Group had 51 employees (30 June 2018: 50 employees). The Group's labor costs (including salaries, bonuses, social security and provident fund) were approximately THB19.9 million, equivalent to 10.9% of the Group's revenue in 1H 2019.

Our numbers of employees and staff costs were broadly stable during 1H 2019. This reflected our strategy to focus predominantly in serving our customers in the banking and financial industries. Since the beginning of 2018, we have adopted a new strategy for diversification and have successfully expanded our business and customer base during the year. In extension of this strategy, we expect our staff force and related costs, especially in sales, marketing and technical, to increase going forward.

#### INTERIM DIVIDEND

The Board does not recommend the payment of interim dividend for the six months ended 30 June 2019.

#### USE OF NET PROCEEDS FROM THE LISTING

The Shares were listed on the Stock Exchange on 16 July 2019 with net proceeds received by the Group from the Share Offer amounting to approximately HK\$92.4 million (after deducting the underwriting commission, fees and all related expenses), which will be utilised for the purposes set out in the Prospectus.

## PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Since the Company was not listed on the Stock Exchange during 1H 2019, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the listed securities of the Company during 1H 2019.

#### CORPORATE GOVERNANCE

The Shares were listed on the Stock Exchange on 16 July 2019. Therefore, the code provisions of the Corporate Governance Code (the "CG Code") as set out in Appendix 14 of the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") were not applicable to the Company during 1H 2019 which is prior to the date of the Listing (the "Listing Date"). In the opinion of the Directors, the Company has complied with the applicable code provisions as set out in the CG Code throughout the period from the Listing Date up to the date of this announcement, save for code provision A.2.1 of the CG Code.

Code provision A.2.1 of the CG Code provides that the roles of chairman and chief executive should be separate and should not be performed by the same individual. However, in view of the present composition of the Board, Mr. Asvaplungprohm's in-depth knowledge of the operations of the Group and of the industry, his involvement in the formulation of business strategies and determination of the overall direction of the Group and his extensive business network and influence in the sector and the scope of operations of the Group, the Board believes that vesting the roles of the chairman and chief executive officer in Mr. Asvaplungprohm would enable the Company to achieve higher responsiveness, efficiency and effectiveness when formulating business strategies and provide strong and consistent leadership for the development of the Group. The Board also believes that this structure is in the best interest of the Company and will not impair the balance of power and authority of the Board and such arrangement will be subject to review from time to time.

The Company will continue to review regularly its corporate governance policies and compliance with the CG Code to ensure operations are in line with the good corporate governance practices as set out in the CG Code and aligned with the latest developments.

#### MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Securities Dealing Code on terms no less exacting than the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules.

Specific enquiry has been made of all the Directors and they have confirmed that they have complied with the required standard set out in the Model Code throughout the period from the Listing Date to the date of this announcement.

#### **COMPETING INTERESTS**

As at 30 June 2019, none of the Directors, substantial shareholders and their respective associates (as defined in the Listing Rules) has any interest in a business which competes or is likely to compete, either directly or indirectly, with the business of the Group.

#### **AUDIT COMMITTEE REVIEW**

The Company has established an audit committee which is accountable to the Board and the primary duties of which include the review and supervision of the Group's financial reporting process and internal control measures. For 1H 2019, the audit committee comprised three independent non-executive Directors, namely, Mr. Tong Yee Ming, Mr. Cheung Pan and Mr. Julapong Vorasontharosoth. Mr. Tong Yee Ming serves as the chairman of the audit committee of the Company, who has the professional qualification and experience in financial matters in compliance with the requirements of the Listing Rules.

The audit committee has reviewed with management the accounting principles and practices adopted by the Group and discussed internal control and financial reporting matters including the review of the unaudited interim financial statements of the Group for 1H 2019. The audit committee considered that the unaudited interim financial information of the Group for 1H 2019 are in compliance with the relevant accounting standards, rules and regulations and that appropriate disclosures have been made.

By Order of the Board **Prapan Asvaplungprohm**Chairman and Executive Director

Hong Kong, 22 August 2019

As at the date of this announcement, the board of Directors of the Company comprises Mr. Prapan Asvaplungprohm and Mr. Wison Archadechopon as executive Directors, and Mr. Tong Yee Ming, Mr. Cheung Pan and Mr. Julapong Vorasontharosoth as independent non-executive Directors.