

# SHOUGANG CONCORD CENTURY HOLDINGS LIMITED 首長寶佳集團有限公司

(Incorporated in Hong Kong with limited liability)

# INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2002

#### **HIGHLIGHTS**

Turnover increased by 20.4% to HK\$105,558,000 (2001: HK\$87,639,000)

Operating profit increased by 290.1% to HK\$33,320,000 (2001: HK\$8,542,000)

Net profit increased by 204.6% to HK\$27,058,000 (2001: HK\$8,884,000)

Earnings per share increased by 205.2% to HK3.54 cents (2001: HK1.16 cents)

Net asset value increased by 6.9% to HK\$420,717,000

(31 December 2001: HK\$393,659,000)

The board of directors (the "Board") of Shougang Concord Century Holdings Limited (the "Company") is pleased to announce the unaudited consolidated interim results of the Company and its subsidiaries (the "Group") for the six months ended 30 June 2002. The interim results have been reviewed by the Company's Audit Committee and its Auditors.

#### CONDENSED CONSOLIDATED PROFIT AND LOSS ACCOUNT

# For the six months ended 30th June

		ended 30t	a Som June	
		2002	2001	
		(Unaudited)	(Unaudited)	
	Notes	HK\$'000	HK\$'000	
TURNOVER	2	105,558	87,639	
Cost of sales		(72,464)	(64,883)	
		33,094	22,756	
Other revenue and gains	3	243	2,681	
Distribution costs		(459)	(323)	
Administrative expenses		(13,231)	(12,059)	
Other operating expenses, net		(203)	(102)	
Write back of provision/				
(provision) for bad and				
doubtful debts, net		13,876	(4,411)	
PROFIT FROM				
OPERATING ACTIVITIES	4	33,320	8,542	
Finance costs	5	(1,198)	(2,824)	
		32,122	5,718	
Share of profits less losses of jointly		4 200	4 405	
controlled entities		4,389	4,495	
Share of profit of an associate		2,010	1,957	
PROFIT BEFORE TAX		38,521	12,170	
Tax	6	(844)	(900)	
PROFIT BEFORE MINORITY				
INTERESTS		37,677	11,270	
Minority interests		(10,619)	(2,386)	
NET PROFIT FROM ORDINARY				
ACTIVITIES ATTRIBUTABLE				
TO SHAREHOLDERS		27,058	8,884	
EARNINGS PER SHARE – BASIC	7	<b>3.54 cents</b>	1.16 cents	

#### 1. BASIS OF PREPARATION AND ACCOUNTING POLICIES

The unaudited condensed consolidated interim financial statements are prepared in accordance with Statement of Standard Accounting Practice ("SSAP") No. 25 "Interim financial reporting" issued by the Hong Kong Society of Accountants.

The accounting policies and basis of preparation adopted are the same as those used in the Group's audited financial statements for the year ended 31 December 2001 except that the Group has changed certain of its accounting policies following the adoption of the following new/revised SSAPs issued by the Hong Kong Society of Accountants which are effective for accounting periods commenced on or after 1 January 2002:

SSAP 1 (Revised): Presentation of financial statements

SSAP 11 (Revised): Foreign currency translation

SSAP 15 (Revised): Cash flow statements
SSAP 33: Discontinuing operations

SSAP 34: Employee benefits

#### 2. SEGMENT INFORMATION

#### (a) Business segments

The following tables present revenue and profit/(loss) for the Group's business segments.

## Group Six months ended 30 June 2002

	Steel cord (Unaudited) HK\$'000	Copper and brass products (Unaudited) HK\$'000	Property development and investment (Unaudited) HK\$'000	Corporate and others (Unaudited) HK\$'000	Consolidated (Unaudited) HK\$'000
Segment revenue: Sales to external customers Unallocated revenue	79,572	25,734	252	167	105,558 167
Total	79,572	25,734	252	167	105,725
Segment results	39,574	907	168	(7,405)	33,244
Unallocated income less expenses					76
Profit from operating activities					33,320

#### Six months ended 30 June 2001

Segment revenue: Sales to external customers	66,292	20,151	1,196	_	87,639
Unallocated revenue				168	168
Total :	66,292	20,151	1,196	168	87,807
Segment results	12,314	139	29	(6,454)	6,028
Unallocated income less expenses				_	2,514
Profit from operating activities				_	8,542

#### (b) Geographical segments

The following table presents revenue and profit/(loss) for the Group's geographical segments.

#### Group

			Elsew in the F Republic	'eople's				
	Hong	Kong	(the "I	PRC")	C	thers	Consol	idated
	2002	2001	2002	2001	2002	2001	2002	2001
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Segment revenue: Sales to external customers	25,986	20,230	79,572	67,099		310	105,558	87,639
customers	23,700	20,230	17,512	01,077		310	105,550	07,037
Segment results	(7,064)	(7,456)	40,308	13,451		33	33,244	6,028

#### 3. OTHER REVENUE AND GAINS

# For the six months ended 30th June

2002	2001
(Unaudited)	(Unaudited)
HK\$'000	HK\$'000
66	472
177	2,209
243	2,681
	(Unaudited)

#### 4. PROFIT FROM OPERATING ACTIVITIES

The Group's profit from operating activities is arrived at after charging/(crediting):

	For the six months ended 30th June		
	2002	2001	
	(Unaudited)	(Unaudited)	
	HK\$'000	HK\$'000	
Cost of inventories sold	72,356	64,812	
Depreciation	11,371	11,268	
Amortisation of land use rights	280	279	
Gain on disposal of fixed assets	_	(15)	
Provision for bad and doubtful debts	1,027	5,741	
Write back of provision for bad and			
doubtful debts	(14,903)	(1,330)	

#### 5. FINANCE COSTS

### For the six months ended 30th June

	2002 (Unaudited) <i>HK\$</i> '000	2001 (Unaudited) <i>HK</i> \$'000
Interest on bank loans and		
overdrafts and other borrowings wholly repayable within five years	1,198	2,824

#### 6. TAX

	ended 30th June		
	2002	2001	
	(Unaudited)	(Unaudited)	
	HK\$'000	HK\$'000	
Group:			
Mainland China			
Provision for the period	8	140	
Share of tax attributable to			
jointly controlled entities:			
Mainland China	500	466	
Share of tax attributable to			
an associate:			
Mainland China	336	294	
	844	900	

For the six months

No provision for Hong Kong profits tax has been made as the Group did not generate any assessable profits arising in Hong Kong during the period (six months ended 30 June 2001: Nil). Taxes on profits assessable elsewhere have been provided at the rates of tax prevailing in the countries in which the Group operates, based on existing legislation, interpretations and practices in respect thereof. In accordance with the relevant tax rules and regulations in Mainland China, certain of the Company's subsidiary, jointly controlled entities and associate in Mainland China enjoy income tax exemptions and reductions.

#### 7. EARNINGS PER SHARE

The calculation of basic earnings per share is based on the net profit from ordinary activities attributable to shareholders for the period of HK\$27,058,000 (six months ended 30 June 2001: HK\$8,884,000) and 765,372,000 (30 June 2001: 765,372,000) ordinary shares in issue during the period.

Diluted earnings per share is not presented as there were no dilutive potential ordinary shares outstanding during the six months ended 30 June 2002 and 2001.

#### **MANAGEMENT DISCUSSION & ANALYSIS**

#### Review of operations

Group results

The Group had a satisfactory performance in the first half of 2002, our core businesses recorded a growth in turnover and profit in various degree, which was primarily brought by the increased sales, enhanced cost efficiencies and persistent economic growth in the PRC. The Group achieved a net profit attributable to shareholders of HK\$27,058,000 for the six months ended 30 June 2002, representing an increase of 2 times as compared to the corresponding net profit of HK\$8,884,000 for the six months ended 30 June 2001.

Turnover for the period under review amounted to HK\$105,558,000, representing an increase of 20.4% as compared to the corresponding period last year. Our principal businesses of manufacturing of steel cord and processing and trading of copper and brass products recorded an increase of 20% and 27.7% respectively, while the property development and investment business reported a drop of 78.9% in turnover due to the partial disposal of equity interest in a subsidiary engaged in this business during the second half of 2001.

Boosted by the rise in turnover and gross profit margin, gross profit increased by 45.4% to HK\$33,094,000 for the period under review. Gross profit margin further rose to 31.4% from 26% in the same period last year, primarily attributable to the further lowering of production costs of our steel cord manufacturing business as a result of the increased production.

Despite a 20.4% increase in turnover during the period, expenses of the Group remained steady as compared to the corresponding period last year. Total expenses, including distribution costs, administrative expenses and finance costs, were down by 2.1% to HK\$14,888,000 for the period under review.

Besides the rise in turnover and gross profit, the significant increase in profit from operating activities was also contributed by specific bad debts recovery of HK\$14,903,000 (the portion attributable to the Group was HK\$10,954,000 after deducting minority interests' portion of HK\$3,949,000) reflecting the relentless pursuit of the management to safeguard the interest of the Group. Net profit attributable to shareholders for the period under review would be HK\$16,104,000 when these specific bad debts recovery were excluded which represented a 81.3% increase from corresponding period last year.

#### **Principal businesses**

Manufacturing of steel cord

Driven by the increasing demand of steel cord which was brought about by the fast pace development of the radial tire industry in the PRC, Jiaxing Eastern Steel Cord Co., Ltd. ("Jiaxing Eastern"), our 71.8% owned subsidiary, continued to generate a significant growth in turnover and profit during the first half of 2002. Operating profit for the period under review amounted to HK\$39,574,000, representing an increase of 2.2 times over the same period in 2001.

Turnover rose to HK\$79,572,000, 20% higher than the same period in 2001, while its gross profit increased by 44.8% to HK\$30,274,000. Increased production during the period gave rise to lower production costs and hence the gross profit margin advanced from 31.5% in the corresponding period last year to 38% in the current period.

Further to the above, a specific net bad debt recovery of HK\$14,004,000 (the portion attributable to the Group was HK\$10,055,000) during the period also brought forth the significant increase in operating profit which amounted to HK\$27,260,000 for the period ended 30 June 2002, an increase of 2.2 times over the corresponding period last year.

#### Processing and trading of copper and brass products

Our business of processing and trading of copper and brass products achieved a satisfactory growth both in turnover and profit during the period, attributable to its expanded sales force and lowered cost of sales. This division had generated an operating profit of HK\$907,000 during the period under review, representing an increase of 5.5 times as compared to the same period last year.

Turnover rose by 27.7% to HK\$25,734,000 during the period, while sales volume increased by 49.7% as compared to the same period last year. Growth in turnover lagged behind sales volume growth was primarily the result of the fluctuation in copper price. The LME (London Metals Exchange) three-month copper price fell from a level of US\$1,800 per tonne at the beginning of 2001 to its lowest price of approximately US\$1,340 per tonne in November 2001, though it gradually rebounded to the US\$1,600 level in June 2002. Due to the fluctuation of copper price, this division's average selling price dropped from HK\$21,900 per tonne in the same period last year to HK\$18,700 per tonne in the current period.

Gross profit increased by twofold to HK\$2,575,000 for the period under review. Besides the contribution from sales growth, gross profit margin rose from 6.4% in the same period in last year to 10% in the current period. Lower cost of sales was resulted from increased portion of materials procurement from direct manufacturers rather than intermediaries and rebound of international copper price since November 2001.

#### Jointly controlled entity's and associate's business

Despite severe market environment and fierce competition, the Group's jointly controlled entity, Shanghai Shenjia Metal Products Co., Ltd. ("Shanghai Shenjia") and associate, Xinhua Metal Products Co., Ltd. ("Xinhua Metal"), the two leading pre-stressed concrete strands and wires manufacturers in the PRC, were able to maintain stable profits through their measures in persistent cost efficiencies and enlarged production.

Turnover of Shanghai Shenjia for the period under review amounted to HK\$149,177,000, a slight increase of 0.1% as compared to the same period last year, while its profit before tax was slightly dropped by 0.9% to HK\$17,816,000. Hence, the Group's share of its profit before tax was also dropped by 0.9% to HK\$4,454,000 during the period.

Xinhua Metal recorded a turnover of HK\$164,621,000 during the period under review, increased by 25.4% over the same period in last year. Its profit before tax was moderately increased by 2.7% to HK\$11,999,000. The Group shared a profit before tax of HK\$2,010,000, also a 2.7% increase over the same period last year.

#### Capital structure, liquidity and financial resources

Net asset value of the Group increased by 6.9% to HK\$420,717,000 at 30 June 2002. The net asset value per share was up from HK\$0.51 at 31 December 2001 to HK\$0.55 at 30 June 2002.

The Group mainly financed its operations by cash generated from its business activities and ongoing banking facilities provided by its bankers. During the period under review, the Group had generated a net cash inflow of HK\$36,221,000 from its operating activities, while it had utilized a net cash of HK\$5,660,000 for its investing activities and repaid a net amount of HK\$26,475,000 of its bank loans and a loan from a related company. Bank borrowings at 30 June 2002 further reduced to HK\$35,138,000 and therefore the gearing ratio (total bank borrowings/shareholders' equity) was lowered from 11% at 31 December 2001 to 8.4% at 30 June 2002. Besides the lower gearing, the Group's current ratio (current assets/current liabilities) was also increased to 2.5 times from 1.8 times at 31 December 2001.

Total bank borrowings as at 30 June 2002 amounted to HK\$35,138,000, of which 42.9% was denominated in Renminbi ("RMB"), 2.9% in Hong Kong Dollars ("HKD") and 54.2% in United States Dollars ("USD"). Although the Group did not have any USD income, but in so far as the exchange rate peg between HKD and USD is maintained, the directors believe the Group will not be exposed to any significant risk from exchange rate fluctuations amongst RMB, HKD and USD.

The Group's bank borrowings were granted under ongoing banking facilities provided by its bankers, which bear interest at floating interest rate and are repayable within one year. These bank loans can be renewable under the normal circumstances. Given the ongoing banking facilities, together with our robust operating cash inflow and solid financial position, the directors do not foresee any difficulties in meeting these financial obligations during the second half of 2002.

#### Business development plan and capital commitment

Whilst the operating results in the first half of 2002 are encouraging, the directors will continue to adhere to a prudent expansion program on our core businesses with an acute control to keep the Group's expenses at bay. Further, the directors will consider having capital reorganization exercise which is in the best interest of the Company and its shareholders for the purpose of strengthening and reflecting the real value of the shares of the Company.

#### Manufacturing of steel cord

The plan to enlarge annual production capacity by 20% to 12,000 tonnes of Jiaxing Eastern, the company that engaged in the manufacturing of steel cord, was under way. It is expected that the construction and installation of the additional production line will be completed at end of 2002 and commencement of operations to be scheduled in 2003. HK\$9,191,000 was expended on the expansion plan as at 30 June 2002, it is anticipated that an additional investment of approximately HK\$31,000,000 will be required, which will be financed by the Group's internal working capital and bank loans.

#### Processing and trading of copper and brass products

The establishment of the new production plant in Dongguan, the PRC was completed in July 2002 and commenced operations in August 2002. At 30 June 2002, HK\$1,106,000 was expended on the establishment of the plant, and a further HK\$881,000 will be spent subsequent to the balance sheet date.

#### **Employees and remuneration policies**

At 30 June 2002, the Group had a total of 418 (31 December 2001: 395) employees located in Hong Kong and the PRC. Remuneration packages, which include an element of discretionary bonuses, are generally reviewed annually. In addition to salary payments, other employee benefits include medical subsidies, hospitalization scheme and a defined contribution provident fund, Mandatory Provident Fund Scheme and other retirement scheme or other similar defined contribution provident fund stipulated by the State Regulations of the PRC which provide retirement benefits to employees in Hong Kong and the PRC respectively. Contributions to these schemes are charged against profits as they are incurred. The amount charged to the consolidated profit and loss account for the period under review amounted to HK\$331,000.

In addition, the Group adopted a share option scheme on 11 March 1992 ("1992 Scheme"). Under 1992 Scheme, the Board may exercise its discretion to grant share options to any director and employee as an incentive to his/her contribution to the Group. However, 1992 Scheme expired on 10 March 2002. Hence, the adoption of a new share option scheme was approved by the shareholders of the Company at the annual general meeting held on 7 June 2002 ("2002 Scheme"). The Board shall, subject to and in accordance with the provisions of 2002 Scheme and the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules"), grant share options to any eligible participant to subscribe for shares in the capital of the Company for the purpose of providing incentives or rewards to him/her for contribution to the Group.

No share options were granted during the period, and there were no share options outstanding as at 30 June 2002.

Subsequent to the balance sheet date, the Company granted certain eligible participants under 2002 Scheme totalling 49,740,000 share options to subscribe for shares in the capital of the Company on 23 August 2002.

#### Charge on assets and contingent liabilities

The following assets, totalling HK\$51,034,000 had been pledged to the Group's bankers as securities for banking facilities provided to the Group:

- 1. Leasehold land and buildings and investment properties with an aggregate net book value of HK\$36,472,000;
- 2. Land use rights with a net book value of HK\$12,562,000; and
- 3. Time deposits amounting to HK\$2,000,000.

Furthermore, the Group's interest in a jointly controlled entity with a carrying value of HK\$46,733,000 was also pledged to a related company for loans advanced to the Group. This security was released subsequent to 30 June 2002, on 29 July 2002, upon full repayment of the loans.

In addition to above, the Group has also executed corporate guarantees for bank loans granted to a jointly controlled entity to finance its working capital. These corporate guarantees are provided in proportion to the Group's interest in the jointly controlled entity and are renewable on an annual basis. The amount of guarantees granted as at 30 June 2002 amounted to approximately HK\$24,540,000.

#### **Business outlook**

The PRC recorded an economic growth of over 7% in the first half year of 2002, while the radial tire

industry in the mainland had also enjoyed a rapid growth during the period. The directors believe that this strong growth will continue to sustain in the second half year of 2002 and in the foreseeable future given its huge development potential as compared to other developed countries in the world. Nevertheless, China's entry into the World Trade Organization has begun to intensify competition on the Group's principal businesses. However, the directors are confident that the Group can withstand to these competitions through its competitive advantages of cost efficiencies and stable product quality, and the Group will continue to generate satisfactory profits in the second half year of 2002.

#### INTERIM DIVIDEND

The Board did not declare an interim dividend for the six months ended 30 June 2002 (six months ended 30 June 2001: Nil).

# INTERIM RESULTS PUBLISHED ON THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")'S WEBSITE

All the information required by paragraphs 46(1) to 46(6) of the Appendix 16 of the Listing Rules will be published on the website of the Stock Exchange at http://www.hkex.com.hk as soon as practicable.

#### **APPRECIATION**

On behalf of the Board, I would like to express my sincere thanks for the shareholders, the management team and the employees of the Company for their support and consistent hard work respectively.

By Order of the Board

Tong Yihui

Managing Director

Hong Kong, 25 September 2002

This announcement can also be accessed through the internet at the Company's website http://www.shougangcentury.com.hk.