

Shui On Land Limited 瑞安房地產有限公司* (Incorporated in the Cayman Islands with limited liability)

(Stock Code : 272)

Dear Shareholders,

21 April 2021

Election of Means of Receipt and Language of Corporate Communication

Pursuant to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and/or the articles of association of Shui On Land Limited (the "Company"), we are writing to seek your election in relation to the following matters regarding the corporate communication of the Company (the "Corporate Communication") to be dispatched in the future.

Corporate Communication means any document(s) issued or to be issued by the Company for the information or action of holders of any of its securities, including but not limited to (a) the directors' report, its annual accounts together with a copy of the auditor's report and, where applicable, its summary financial report; (b) the interim report and, where applicable, its summary interim report; (c) a notice of meeting; (d) a listing document; (e) a circular; and (f) a proxy form.

You may choose:

- (1) to read the future Corporate Communication published on the Company's website at <u>www.shuionland.com</u> (the "Website Version") in place of receiving printed copies, and receive a printed notification letter of the publication of the Corporate Communication on the Company's website; or
- (2) to receive the printed English version of all future Corporate Communication only; or
- (3) to receive the printed Chinese version of all future Corporate Communication only; or
- (4) to receive both the printed English and Chinese versions of all future Corporate Communication.

For the purpose of environmental protection and cost saving, we recommend you to select the Website Version. To make your election, please mark (X) in the appropriate box on the enclosed Reply Form and sign and return it to the Company's branch share registrar in Hong Kong, Computershare Hong Kong Investor Services Limited (the "Company's Branch Share Registrar"), using the mailing label at the bottom of the Reply Form (a stamp is not needed if posted in Hong Kong). The address of the Company's Branch Share Registrar is 17M Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong.

If the Company does not receive the enclosed Reply Form or receive a response indicating an objection from you by 19 May 2021 and until you inform the Company c/o the Company's Branch Share Registrar of your preference by giving reasonable prior notice in writing or sending a notice by email to the Company's email address at <u>sol.ecom@shuion.com.cn</u> according to the relevant laws and regulations, you will be deemed to have consented to receiving the Website Version and only a printed notification letter of the publication of the Corporate Communication on the Company's website will be sent to you in the future.

You have the right at any time by giving reasonable prior notice in writing to the Company c/o the Company's Branch Share Registrar to change the choice of means of receipt and/or language of the future Corporate Communication. You may also send such notice by email to the Company's email address at <u>sol.ecom@shuion.com.cn</u>. Even if you have chosen (or are deemed to have consented) to receive the Website Version but for any reason have difficulty in receiving or gaining access to the Corporate Communication, the Company will upon your request send the Corporate Communication to you in printed form free of charge as soon as possible.

Please note that the English and Chinese versions of all future Corporate Communication will be available on the Company's website at <u>www.shuionland.com</u> and on the website of Hong Kong Exchanges and Clearing Limited (HKExnews) at <u>www.hkexnews.hk</u>.

Should you have any queries in relation to this letter, please contact the Company's Branch Share Registrar at (852) 2862 8688 during business hours (9:00 a.m. to 6:00 p.m., Monday to Friday, excluding public holidays).

Yours faithfully, For and on behalf of Shui On Land Limited UY Kim Lun Company Secretary

CCS8710

		Reply Forn	1 回條		
To:	Shui On Land Limited (the "Company" (Stock Code: 272) c/o Computershare Hong Kong Investor S 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong		致:	(股份代號:27	券登記有限公司 大道東 183 號
本人/ (Please	ould like to receive the Corporate Commu /我們希望以下列方式收取 貴公司 e mark ONLY ONE(X) of the following 下列選擇中,僅在其中 一個空格 內畫	之公司通訊*(「公司通 poxes)	"Corporate 訊」):	Communication") in	the manner as indicated below:
	and receive a printed notification letter of	f the publication of the Corp	orate Comm	nunication on the Con	'ersion ") in place of receiving printed copie npany's website; OR 公司通訊已在公司網站登載之通知信
	to receive the printed English version of all future Corporate Communication ONLY; OR 僅收取所有日後公司通訊之 英文印刷本;或				
	to receive the printed Chinese version of all future Corporate Communication ONLY; OR 僅收取所有日後公司通訊之 中文印刷本;或				
	to receive both the printed English and 同時收取所有日後公司通訊之 英文	及中文印刷本。 C		hone number	
Signature 簽名		 Date 日期			
2. § 3. E 5. F a coy <i>circu</i> 公司 <i>邇</i> 用	If the Company does not receive this Reply Form or receive Communication, all future Corporate Communication will be sent out in on the Company's website in the future. 倘若本公司於 2021 年 5 月 19 日仍未收到 閣下的臣 司函件內所違之方式只向 閣下寄登公司通訊已在公 Shareholders are entitled to change the choice of means of Company's Branch Share Registrar or sending such notice by 股東有權隨時發出合理之事先書面通知予本公司之股 言版本。 By selection to access the Website Version in place of receiving printe 在選擇瀏覽鋼上版本以代替收取印刷本後, 閣下已明示同 If your shares are held in joint names, the shareholder whose name st Jm屬聯絡股東,則本回條須由該名於本公司股東名冊上戰 For the avoidance of doubt, we do not accept any special inst 為免存疑,任何在本回覆表格上的額外手寫指示,本 poorate Communication means any document(s) issued or to b py of the auditor's report and, where applicable, its summary ular, and (1) a proxy form. 」過訊包括本公司刊發或將子刊發以供 閣下參照或採取行	he manner specified in the Company's letter 引候或表示反對的回覆, 閣下將; 司網頁登載之通知信函印刷本。 receipt and/or language of the Corpor email to the Company's email address 份通戶登記分處或以電郵方式將認 d copies, you have expressly consented to w 意放棄收取公司通訊印刷本的權利。 actor on the register of members of the C 基名特有股份其姓名位列首位的股東發 ructions written on this Reply Form. 公司將不予處理。 a issued by the Company for your inform financial report; (b) the interim report a 動的任何文件,其中包括但不限於; (d)	lated 21 April 2021 支視為已同意中 ate Communicat 道知電郵到本 ive the right to rec ompany in respect 署,方島有效。 nation or action, nd, where applied	and we will send you a printed no	tification letter of the publication of the Corporate Communication 上版本 , 而本公司將按 2021 年 4 月 21 日之本公 asonable prior notice in writing to the Company c/o the <u>uion.com.on</u> , 要求更改收取公司通訊之方式及/或語 on in printed form. n this Reply Form in order to be valid.
	lentification purpose only 識別				SONH-21042021-1(0)
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