

Shui On Land Limited 瑞安房地產有限公司*

/Incorporated in the Cayman Islands with limited liability) (Stock Code : 272)

24 April 2023

Dear Shareholders,

Election of Means of Receipt and Language of Corporate Communication

Pursuant to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and/or the articles of association of Shui On Land Limited (the "Company"), we are writing to seek your election in relation to the following matters regarding the corporate communication of the Company (the "Corporate Communication") to be dispatched in the future.

Corporate Communication means any document(s) issued or to be issued by the Company for the information or action of holders of any of its securities, including but not limited to (a) the directors' report, its annual accounts together with a copy of the auditor's report and, where applicable, its summary financial report; (b) the interim report and, where applicable, its summary interim report; (c) a notice of meeting; (d) a listing document; (e) a circular; and (f) a proxy form.

You may choose:

- (1) to read all future Corporate Communication published on the Company's website at <u>www.shuionland.com</u> (the "Website Version") in place of receiving printed copies, and receive a printed notification letter of the publication of the Corporate Communication on the Company's website; or
- (2) to receive the printed English version of all future Corporate Communication only; or
- (3) to receive the printed Chinese version of all future Corporate Communication only; or
- (4) to receive both the printed English and Chinese versions of all future Corporate Communication.

For the purpose of environmental protection and cost saving, we recommend you to select the Website Version. To make your election, please mark (X) in the appropriate box on the enclosed Reply Form and sign and return it to the Company's branch share registrar in Hong Kong, Computershare Hong Kong Investor Services Limited (the "Company's Branch Share Registrar"), using the mailing label at the bottom of the Reply Form (a stamp is not needed if posted in Hong Kong). The address of the Company's Branch Share Registrar is 17M Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong.

If the Company does not receive the enclosed Reply Form or receive a response indicating an objection from you by 22 May 2023 and until you inform the Company c/o the Company's Branch Share Registrar of your preference by giving reasonable prior notice in writing or sending a notice by email to the Company's email address at <u>sol.ecom@shuion.com.cn</u> according to the relevant laws and regulations, you will be deemed to have consented to receiving the Website Version and only a printed notification letter of the publication of the Corporate Communication on the Company's website will be sent to you in the future.

You have the right at any time by giving reasonable prior notice in writing to the Company c/o the Company's Branch Share Registrar to change the choice of means of receipt and/or language of the future Corporate Communication. You may also send such notice by email to the Company's email address at <u>sol.ecom@shuion.com.cn</u>. Even if you have chosen (or are deemed to have consented) to receive the Website Version but for any reason have difficulty in receiving or gaining access to the Corporate Communication, the Company will upon your request send the Corporate Communication to you in printed form free of charge as soon as possible.

The Company's 2022 Sustainability Report is published in electronic form only and is available on the Company's website at <u>www.shuionland.com</u> by clicking the "Sustainability Report" under "Sustainable Development" and the website of Hong Kong Exchanges and Clearing Limited (HKExnews) at <u>www.hkexnews.hk</u>. If you wish to receive a printed copy of the Company's 2022 Sustainability Report, please send your request by post to the Company's Branch Share Registrar or by email to the Company's email address at <u>sol.ecom@shuion.com.cn</u>.

Please note that the English and Chinese versions of all future Corporate Communication will be available on the Company's website at <u>www.shuionland.com</u> and on the website of Hong Kong Exchanges and Clearing Limited (HKExnews) at <u>www.hkexnews.hk</u>.

Should you have any queries in relation to this letter, please contact the Company's Branch Share Registrar at (852) 2862 8688 during business hours (9:00 a.m. to 6:00 p.m., Monday to Friday, excluding public holidays).

Yours faithfully, For and on behalf of Shui On Land Limited UY Kim Lun Company Secretary +

		Reply Form 回修	휷	
То:	Shui On Land Limited (the "Company") (Stock Code: 272) c/o Computershare Hong Kong Investor Ser 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong	致 rvices Limited	(股份代號:27	券登記有限公司 大道東 183 號
本人/ (Please	rould like to receive the Corporate Communic /我們希望以下列方式收取 貴公司之 e mark ONLY ONE(X) of the following boo 下列選擇中,僅在其中 一個空格 內劃」	公司通訊*(「 公司通訊 」): kes)	te Communication") in the manner as indicated below:
	to read all future Corporate Communication published on the Company's website (the " Website Version ") in place of receiving printed copies, an receive a printed notification letter of the publication of the Corporate Communication on the Company's website; OR 瀏覽在本公司網站登載之所有日後公司通訊(「 網上版本」),以代替收取印刷本,並收取公司通訊已在本公司網站登載之通 知信函印刷本; 或			
	to receive the printed English version of all future Corporate Communication ONLY; OR 僅收取所有日後公司通訊之 英文印刷本;或			
	to receive the printed Chinese version of 僅收取所有日後公司通訊之 中文印刷		n ONLY; OR	
	to receive both the printed English and C l 同時收取所有日後公司通訊之 英文及		rate Communication.	
			ephone number 虎碼	
Signature 簽名		Date 日期		
2. 3. 4. 5.	儀若本公司於 2023 年 5 月 22 日仍未收到 閣下的回條或表 方式只向 閣下寄發公司通訊已在本公司網頁登載之通知信函 Shareholders are entitled to change the choice of means of receipt and Registrar or sending such notice by email to the Company's email add Rug 有相應時發出合理之事先書面通知千本公司之股份過戶至 By selection to access the Website Version in place of receiving printed copies, yo 在選擇瀏覽鏡上版本以代替收取印刷本後, 間下已明示同意放棄收 If your shares are held in joint names, the shareholder whose name stands firsto 如屬能稅股水,則和回條須由除系的本公司股東合用上就完給的有效 For the avoidance of doubt, we do not accept any special instructions w 為免存疑,任何在本回條上的額外手寫指示,本公司將不予成	印刷本。 or language of the Corporate Communication at any t ress at <u>solecom@shuion.com.cn</u> . 起分位意或以電郵方式將該通知電郵到本公司司 此句通道印刷本付權利。 the register of members of the Company in respect of the join 比的其他名位列首位的股東簽署,方局有效。 written on this Reply Form.	me by giving reasonable prior not 意新地 <u>社: sol.ecom@shuion.com.cn</u> corporate Communication in printed for it holding should sign on this Reply For	ice in writing to the Company c/o the Company's Branch Share 要求更改收取公司通訊之方式及/或語言版本。 n.
	Personal Data in this statement has the same meaning as *personal a voluntary basis for the purpose of verifying and recording your choice or disclose your Personal Data to the Company's Branch Share Regists be necessary for our verification and record purposes. You have the rig correction of your Personal Data should be in writing by either of the for a degrip of failed (人名英格兰人名英格兰人名英格兰人名英格兰人名英格兰人名 可通訊的語言版本和收取方式的選擇。以及傳送公司通訊。我 露,並將在適當期間內保留該寧個人資料作核實及記錄用途。 式透過以下途徑提出: By mail to 鄭寄至: Personal Data Privacy Officer 個人資料私隱: Computershare Hong Kong Investor Services L	iata" defined under the Personal Data (Privacy) Ordin of language and means of receipt of corporate comm ar and/or other companies or bodies for the purpose ht to request access to and/or correction of your Pers lowing means: 2群(私題)條例)(《私題條例》」)中「個人 們可就上進用法將 閣下的個人資料將移或說 閣下有權根據《私題條例》的條文查閱及/ 主任	ance, Chapter 486 of the Laws of in ications of the Company and the stated above, or when it is require onal Data in accordance with the j 資料」的涵義。 閣下是自顧 露給本公司股份過戶登記分牘 或修改 閣下的個人資料。日	e delivery of those corporate communications. We may transfer ed to do so by law and will be retained for such period as may provisions of the PDPO. Any such request for access to and/or i提供個人資料以用於核實及記錄 閣下收取本公司公 這及/或其他公司或團體,或按法例規定作出轉移或披
audit 公司 報告	oorate Communication means any document(s) issued or to be issued tor's report and, where applicable, its summary financial report; (b) the 过通訊包括本公司刊發或將子刊發以供 閣下參照或採取行動的任何; ; (c)會議通告; (d)上市文件; (e)通商; 及(f)委任代表表格。 identification purposes only 識別	interim report and, where applicable, its summary int	erim report; (c) a notice of meetin	g; (d) a listing document; (e) a circular; and (f) a proxy form.
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putersh	郵寄標籤 MAILING LABEL 香港中央證券登記有限公司 hare Hong Kong Investor Services Limited 簡便回郵號碼 Freepost No. 37	閣下寄回此回條時,請將郵寄構 如在本港投寄田須貼 Please cut the mailing label and sti to return this Reply Foi	上 <i>郵票。</i> ck it on the envelope	Get in touch with us 與我們聯繫 Send us an enquiry 重詢 Rate our service 評價 Lodge a complaint 投訴 回該回 Contact Us 聯繫我們