

## SINGAMAS ANNOUNCES 2021 INTERIM RESULTS

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### OUTSTANDING PERFORMANCE DEMONSTRATES THE SUCCESS OF ITS “NEW SINGAMAS” BUSINESS STRATEGY STRIVES TO ENHANCE PRODUCTIVITY AND COMPETITIVENESS TO ACHIEVE SUSTAINABLE GROWTH

(Hong Kong, 26 August 2021) – World-leading container manufacturer and logistics services provider **Singamas Container Holdings Limited** (“Singamas” / the “Group”) (stock code: 716) has today announced its unaudited interim results for the six months ended 30 June 2021 (the “review period”).

During the first half of 2021, the Group’s performance substantially improved, mainly attributable to a surge in demand for dry freight containers, the result of supply chain disruption experienced around the world. Further driving demand has been increased domestic consumption in various countries spurred by government stimulus and relief measures aimed at lessening the impact of the pandemic on households and businesses. Such efforts indirectly led to the increase in demand for imported goods.

During the review period, the Group’s consolidated revenue reached US\$455,892,000 (1H2020: US\$97,454,000), owing to increased demand for dry freight containers, which contributed to a 73% increase in the average selling price (“ASP”) of 20’ dry freight container, as compared with the last corresponding period. With regard to customised containers, there was particularly robust demand for renewable energy and environmental protection related containers, both of which have been driven with varying degree by government support. Consolidated net profit attributable to owners of the Company amounting to US\$59,293,000 (1H2020: consolidated net loss attributable to owners of the Company of US\$5,331,000). Earnings per share were US2.45 cents (1H2020: basic loss per share of US 0.22 cent). The Group is in sound financial health with bank balances and cash as at 30 June 2021 amounting to US\$111,855,000 (As at 31 December 2020: US\$48,787,000).

#### MANUFACTURING

The manufacturing segment performed strongly during the review period as reflected by revenue of US\$442,418,000 (1H2020: US\$85,308,000), accounted for 97% of the Group’s total revenue. Segment profit before taxation and non-controlling interests reached US\$88,748,000 (1H2020: loss of US\$7,093,000). Moreover, total sales volume of approximately 150,000 Twenty-foot equivalent units (“TEUs”) for dry freight and ISO specialised containers were recorded. The ASP of a 20’ dry freight container rose sharply to US\$3,175 against US\$1,830 for the corresponding period last year.

Though dry freight containers accounted for a significant share of 89% of manufacturing turnover, the specialised containers operation has continued to make headway. In particular, demand has increased for renewable energy related containers. With the People’s Republic of China (“PRC”) committed to becoming carbon neutral by 2060, green-related solutions will be in demand for some time, and from a wide spectrum of industries. To facilitate the development of renewable energy containers, the Group has established a department dedicated to the research and development of containers that advance solar, wind and hydro power generation. Furthermore, the Group is increasing production capacity by establishing a new facility adjacent to its Shanghai plant, which is set for completion by the fourth quarter of 2021. Once fully operational, production of renewable energy containers is expected to further increase. Such capacity will also go towards addressing demand from abroad, as the Group has received orders from countries outside the PRC.

In addition to renewable energy, environmental protection and medical-related containers have continued to perform steadily. Used for various applications including sewage treatment in the case of the former, and CT

scans and negative pressure isolation in the case of the latter, both container types perfectly address current market demands. The Group also developed equipment containers for data network and infrastructure support, and thus capitalise on the digitisation trend.

## LOGISTICS SERVICES

The logistics services operation remains stable during the review period. Segment revenue amounted to US\$13,474,000 (1H2020: US\$12,146,000), with segment profit before taxation and non-controlling interests totalling US\$2,614,000 (1H2020: US\$2,679,000). During the six months ended 30 June 2021, the logistics operation handled approximately 243,000 TEUs (1H2020: 245,000 TEUs) and repaired approximately 61,000 TEUs (1H2020: 52,000 TEUs). Average daily container storage at around 18,000 TEUs (1H2020: 36,000 TEUs).

With regard to the Group's interest in Xiamen Logistics, the investment performed in a consistent manner and delivered dividends totalling US\$1,864,000 during the review period. The management will further examine all facets of operation, with the aim of boosting efficiency and enhancing its business portfolio, so that its stable performance can be sustained. Separately, the Group's depot at Hung Shui Kiu, Hong Kong, ceased operation in June 2021, due to a land resumption conducted by the local authorities for city development.

## PROSPECTS

In the coming half year, the Group anticipates the demand for dry freight containers will remain high. The demand for specialised containers will also remain healthy, spurred by interest from its diverse client base. Consistent with the *containerisation strategy*, the Group will seek suitable opportunities for expanding its specialised container portfolio as this will lead to the creation of new income streams. At the same time, the Group will reinforce the three pillars that underpin its specialised container operation, namely renewable energy, environmental protection and medical application containers. Towards this objective, it will seek to develop advanced containers that tap the particularly strong demand for green energy solutions; support the PRC Government's waste management strategy; and tackle both immediate and future medical needs.

It is worth noting that during the review period, the investment by Heliconia Capital Management Pte. Ltd. (an independently managed wholly-owned subsidiary of Temasek Holdings (Private) Limited) to PIL Pte. Ltd., the holding company of Pacific International Lines (Private) Limited ("PIL"), the controlling shareholder of Singamas, has been completed. The management team of Singamas has remained the same, and the Group does not anticipate any significant changes in the management and operation of Singamas.

**Mr Teo Siong Seng, Chairman of Singamas**, said: "With the support of national policies on carbon emissions reduction and environmental protection, we believe that green-related solutions will have ample room for development. Leverage on our newly established research and development department and the new production facility adjacent to our existing Shanghai plant, our productivity and competitiveness would be heightened for seizing new business opportunities arising from the strong demand for green-related solutions. Looking ahead, the Group will continue to observe its *containerisation strategy* which is in line with its overall 'New Singamas' transformation, and expand its specialised container portfolio with an ultimate goal of achieving sustainable growth in the long run."

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### About Singamas Container Holdings Limited

Singamas is one of the world's major container manufacturers and logistics services providers. Its manufacturing business covers container factories located in the PRC that focus on the manufacturing, R&D and sale of dry freight and specialised containers, while its logistics operations include container depots located in key locations in the PRC, as well as a logistics company in Xiamen, the PRC. Riding on its comprehensive investment strategies, the Group is consolidating its market leadership in the global container industry. For details, please visit: [www.singamas.com](http://www.singamas.com).

### For press enquiries

#### Strategic Financial Relations Limited

Cindy Lung +852 2864 4867  
Desiree Shung +852 2114 2200

[cindy.lung@sprg.com.hk](mailto:cindy.lung@sprg.com.hk)  
[desiree.shung@sprg.com.hk](mailto:desiree.shung@sprg.com.hk)

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Tiffany Mak  
<http://www.sprg.com.hk>

+852 2114 4951

[tiffany.mak@sprg.com.hk](mailto:tiffany.mak@sprg.com.hk)