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This announcement, for which the directors (the "Directors") of SUNEVISION HOLDINGS LTD. (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the Growth Enterprise Market of the Stock Exchange (the "GEM Listing Rules") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this announcement is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this announcement misleading.



## SUNEVISION HOLDINGS LTD.

## 新意網集團有限公司

(Incorporated in the Cayman Islands with limited liability)
(Stock code: 8008)

# THIRD QUARTERLY RESULTS ANNOUNCEMENT FOR THE NINE MONTHS ENDED 31 MARCH 2016

## CHARACTERISTICS OF THE GROWTH ENTERPRISE MARKET ("GEM") OF THE STOCK EXCHANGE

GEM has been positioned as a market designed to accommodate companies to which a higher investment risk may be attached than other companies listed on the Stock Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration. The greater risk profile and other characteristics of GEM mean that it is a market more suited to professional and other sophisticated investors.

Given the emerging nature of companies listed on GEM, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board of the Stock Exchange and no assurance is given that there will be a liquid market in the securities traded on GEM.

## **HIGHLIGHTS**

- SUNeVision reported a profit attributable to owners of the Company of HK\$376.2 million for the nine months ended 31 March 2016, a 1.9% increase over the same period last year
- Revenue for the period was HK\$736.5 million, an 8.1% increase over the same period last year, due principally to higher revenue from the Group's data centre operation as a result of healthy rental reversions from existing customers and business growth from new customers
- Gross profit for the period increased to HK\$472.8 million, with gross margin for the period at 64.2%
- Operating expenditure for the period increased to HK\$38.4 million
- The Group's financial position remains strong, with approximately HK\$1,126.6 million in cash and interest-bearing securities on hand. As at 31 March 2016, the Group had a bank borrowing of HK\$200 million

	Jul 2015 to Mar 2016 <i>HK</i> \$' <i>M</i>	Jul 2014 to Mar 2015 <i>HK\$</i> 'M
Revenue	<u>736.5</u>	<u>681.6</u>
Gross profit	472.8	450.3
Other income	14.8	22.5
Operating expenditure *	(38.4)	(34.6)
Profit before taxation	449.2	438.2
Income tax expense	(73.0)	(68.9)
Profit for the period attributable to owners of the Company	<u>376.2</u>	<u>369.3</u>

<sup>\*</sup> Selling, general and administrative expenses

## **CHAIRMAN'S STATEMENT**

SUNeVision achieved a profit attributable to owners of the Company of HK\$376.2 million for the nine months ended 31 March 2016 of the financial year 2015/16, which represented an increase of HK\$6.9 million over the same period last year.

Revenue of the Group for the period was HK\$736.5 million, representing an increase of 8.1% compared to the same period last year, mainly driven by a growth in the Group's data centre operations. During the period, the data centre business continues to renew contracts with existing multinational and local customers with healthy rental reversion, and has successfully attracted leading cloud service providers taking up more spaces at the Group's facilities.

Gross profit of the Group for the period continued to grow to HK\$472.8 million with gross margin at 64.2%, despite an increase in rental expenses in relation to an expansion at MEGA Two for a confirmed major tenant moving in shortly. The Group also continues to invest in the expansion of sales and marketing resources to broaden its reach to potential customers particularly for the projects in the pipeline, resulting in an increase in operating expenditure for the period of 11.0% to HK\$38.4 million. Overall, despite these expansion-related cost items, profit attributable to owners of the Company rose slightly to HK\$376.2 million for the first nine months of the financial year 2015/16.

Development of the Group's two key projects, MEGA Two and MEGA Plus, are progressing well. The transformation of the entire MEGA Two facility in Sha Tin into a top-tier data centre is moving to the final phases. MEGA Two will have direct and reliable connectivity to the flagship data centre MEGA. At the same time, the construction of another brand new flagship facility, MEGA Plus, in Tseung Kwan O is solidly on track for completion in 2017. When finished, this state-of-the art premise will be the only data centre in Hong Kong built on land dedicated to this purpose. This distinguishes MEGA Plus from other data centres built in industrial estates which have more restricted land use.

The Group is undoubtedly in a stage of growth. SUNeVision has a long track record of delivering premium services, and the Group's experienced and committed management and staff team will continue to strive for excellence and accommodate to the changing needs of customers to ensure continued success. The Group will also remain prudent in its financial management for the new project developments.

I would like to close by thanking the Board, management and every member of our committed staff for their dedication and hard work, and our shareholders for their continued confidence and support.

**Kwok Ping-luen, Raymond** *Chairman* 

Hong Kong, 28 April 2016

## CHIEF EXECUTIVE OFFICER'S REPORT

### **OVERVIEW**

SUNeVision reported its unaudited results for the nine months ended 31 March 2016 of the financial year 2015/16 with a profit attributable to owners of the Company of HK\$376.2 million, an increase of 1.9% over the same period last year. The growth in profit was primarily attributable to data centre business.

## **BUSINESS REVIEW**

## *iAdvantage*

During the period, iAdvantage renewed existing contracts as well as attracted new orders, with customers mainly comprising telecommunications, internet and cloud service players. The increase in revenue from existing customers has been strong with healthy rental reversion, while customers with strong growth potential in the global cloud service sector were expanding at the Group's facilities. The Group made purposeful effort to enhance existing data centres in terms of facilities and service levels to maintain iAdvantage's position as a leading carrier-neutral data centre operator in Hong Kong. In particular, the Group made investments to establish fibre connections among different data centre sites to further strengthen the connectivity level.

Demand for the current flagship facility MEGA is strong because of its dense connectivity established over the past decade, and plans are in place for upgrades and capacity expansion to drive growth by leveraging this strength further. The transformation of MEGA Two in Shatin into a dedicated data centre is progressing smoothly, and is gaining traction among major telecommunications and cloud players. Implementation work to prepare for the entry of a major customer will complete in the coming quarter. The development of MEGA Plus at Tseung Kwan O is also on track and due for completion in 2017, with encouraging interest from potential partners and customers. This will be the first purpose-built facility on land dedicated for data centre use, allowing customers to meet all their business and compliance requirements.

The strategy of iAdvantage is to maintain a strong presence in financial services and telecommunication sectors, while further establishing its foothold in the fast-growing cloud services and content distribution segments. The Group is committed to invest meaningfully in hardware and people to sustain the quality of the data centres and their growth.

## Super e-Technology

During the third quarter of the 2015/16 financial year, Super e-Technology successfully secured contracts for the installation of security surveillance, SMATV and IT systems for a combined sum of approximately HK\$88 million, bringing the total contact sum to close to HK\$100 million for the first nine months of the 2015/16 financial year.

Super e-Technology recognizes that the last quarter of the financial year will be challenging for the security surveillance and SMATV sectors in an uncertain economic environment, but it will continue to actively pursue opportunities to expand its service offerings.

## Super e-Network

Super e-Network continues to capture new business providing wireless LAN infrastructure in shopping malls. It is proactively seeking opportunities to bid for new projects and to expand its client base.

## **INVESTMENT**

SUNeVision has maintained a prudent approach in its financial management while at the same time committed to continued investment in existing and new infrastructure to enhance the further development of its businesses.

I would like to thank the directors of the Board for their support and guidance, all members of staff for their dedication and commitment, and our shareholders and customers for their continued confidence and support.

Yan King-shun, Peter Chief Executive Officer

Hong Kong, 28 April 2016

## **Quarterly Results**

For the period ended 31 March 2016 (Unaudited)

The Board of Directors of SUNeVision Holdings Ltd. (the "Company") is pleased to announce the unaudited results of the Company and its subsidiaries (the "Group") for the three months and nine months ended 31 March 2016 together with the comparative unaudited figures for the corresponding periods in 2015 as follows:

## **Consolidated Income Statement**

		Three month 31 Mar		Nine month 31 Mar	
	 Notes	2016 HK\$'000	2015 HK\$'000	2016 HK\$'000	2015 HK\$'000
	Tioles	ΠΑΦ ΟΟΟ	ΠΚΦΟΟΟ	ΠΑΦ ΟΟΟ	ΠΚΦΟΟΟ
Revenue	2	253,412	233,571	736,459	681,585
Cost of sales		(91,583)	(82,145)	(263,705)	(231,276)
Gross profit		161,829	151,426	472,754	450,309
Other income	3	6,089	7,844	14,809	22,500
Selling expenses		(1,853)	(2,510)	(5,901)	(6,431)
Administrative expenses		(11,290)	(9,120)	(32,489)	(28,128)
Profit before taxation		154,775	147,640	449,173	438,250
Income tax expense	4	(25,063)	(23,620)	(72,983)	(68,913)
Profit for the period attributable to					
owners of the Company		129,712	124,020	376,190	369,337
Earnings per share - Basic (Remark)	5	<b>3.21 cents</b>	3.07 cents	<b>9.31</b> cents	9.14 cents
		======	======	======	=======
- Diluted (Remark)		<b>3.21 cents</b>	N/A	<b>9.31 cents</b>	N/A
		=======	=======	=======	=======

#### Remark:

Upon completion of the bonus issue of shares (with a convertible note alternative) on 25 November 2010, the Company had 2,342,675,478 ordinary shares in issue and outstanding notes convertible into 1,720,292,188 fully paid ordinary shares, representing a total of 4,062,967,666 shares which form the basis for the calculation of basic and diluted earnings per share. Adjustments are made in respect of shares repurchased. Details of earnings per share calculation and the Company's share capital are set out in notes 5 and 7 respectively.

## **Consolidated Statement of Comprehensive Income**

	Three months ended 31 March		Nine months ende 31 March	
	2016 HK\$'000	2015 HK\$'000	2016 HK\$'000	2015 HK\$'000
Profit for the period	129,712	124,020	376,190	369,337
Other comprehensive income/(expense) for the period				
Items that may be reclassified subsequently to the consolidated income statement:				
Change in fair value of investments	4,209	(1,870)	6,889	(8,246)
Exchange differences arising from translation of operations outside Hong Kong	2	1	(28)	2
	4,211	(1,869)	6,861	(8,244)
Total comprehensive income for the period	133,923	122,151	383,051	361,093
	=====	=====	=====	=====
Total comprehensive income attributable to:				
Owners of the Company	133,876	122,142	383,605	361,083
Non-controlling interests	47	9	(554)	10
	133,923	122,151	383,051	361,093
	=====	======	======	=====

## **Notes to the Quarterly Results**

### 1. BASIS OF PREPARATION

The Group's unaudited financial statements have been prepared in accordance with accounting principles generally accepted in Hong Kong which include Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards and Interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). The principal accounting policies used in the quarterly financial statements are consistent with those followed in the preparation of the Group's financial statements for the year ended 30 June 2015.

The HKICPA has issued a number of new and revised Hong Kong Financial Reporting Standards. For those which are effective for accounting periods beginning 1 July 2015, the application has no material impact on the reported results and the financial position of the Group for the current and/or prior accounting periods. For those which are not yet effective, the Group is in the process of assessing their impact on the Group's results and financial position.

### 2. REVENUE

Revenue represents the aggregate of income from data centre and information technology facilities, installation and maintenance of satellite master antenna television, communal aerial broadcast distribution, structural cabling and security systems, property rentals and building management services, after elimination of all significant inter-company transactions between group companies.

### 3. OTHER INCOME

		Three months ended 31 March		ths ended arch
	2016	2015	2016	2015
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Interest income Investment income Miscellaneous	5,897	5,816	13,758	19,408
	-	-	404	751
	192	2,028	647	2,341
	6,089	7,844	14,809	22,500

### 4. INCOME TAX EXPENSE

		Three months ended 31 March		ns ended arch
	2016	2015	2016	2015
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Hong Kong profits tax Deferred tax credit	25,973	25,400	76,190	75,142
	(910)	(1,780)	(3,207)	(6,229)
	25,063	23,620	72,983	68,913
	=====	=====	=====	=====

Hong Kong profits tax is calculated at 16.5% (2015: 16.5%) on the estimated assessable profits for the periods.

### 5. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to owners of the Company is based on the following data:

	Three months ended 31 March		Nine months ended 31 March		
	2016	2015	2016	2015	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
Earnings for the purposes of basic and diluted earnings per share	129,712	124,020	376,190	369,337	
	2016 Number of shares	2015 Number of shares	2016 Number of shares	2015 Number of shares	
Weighted average number of ordinary shares for the purposes of basic earnings per share	4,042,399,666	4,042,399,666	4,042,399,666		
Effect of dilutive potential ordinary shares: Share options	-	========	-	========	
Weighted average number of ordinary shares for the purposes of diluted earnings per share	4,042,399,666		4,042,399,666		

For the purposes of basic and diluted earnings per share, the weighted average number of ordinary shares is calculated after taking into account the effect of the issuance of bonus shares (with a convertible note alternative) in November 2010. Details of the issuance of bonus shares are set out in note 7.

The computation of diluted earnings per share for the three months and nine months ended 31 March 2016 does not assume the exercise of the Company's outstanding share options as the exercise price of those options is higher than the average market price for shares during the periods.

There were no other dilutive potential ordinary shares in existence during the three months and nine months ended 31 March 2016 and 2015.

### 6. RESERVES

					ended 31 March			
				2016				2015
	Share premium HK\$'000	Reserve arising from issuance of convertible notes HK\$'000	Exchange reserve HK\$'000	Investments revaluation reserve HK\$'000	Share option reserve HK\$'000	Retained profits HK\$'000	<b>Total</b> HK\$'000	Total <i>HK</i> \$'000
		(Note)						
At beginning of the period	2,315,239	172,003	2,058	3,803	-	531,551	3,024,654	2,950,499
Profit for the period Change in fair value of investments Exchange differences arising from translation of operations outside	- - -	- - -	- - -	4,209	- - -	129,712	129,712 4,209	124,020 (1,870)
Hong Kong	-	-	(45)	-	-	-	(45)	(8)
Total comprehensive income/(expense) for the period Conversion of convertible notes	-	-	(45)	4,209	-	129,712	133,876	122,142
(note 7) Recognition of equity-settled	-	-	-	-	-	-	-	(3)
share-based payments	-	-	-	-	220	-	220	-
At end of the period	2,315,239 ======	172,003 ======	2,013 ======	8,012 ======	220 =====	661,263 ======	3,158,750 =====	3,072,638 ======
				Nine months of	ended 31 March	ı		2015
	Share premium HK\$'000	Reserve arising from issuance of convertible notes HK\$'000	Exchange reserve HK\$'000	Investments revaluation reserve HK\$'000	Share option reserve HK\$'000	Retained profits HK\$'000	Total HK\$'000	Total <i>HK</i> \$'000
		(Note)						
At beginning of the period	2,315,239	172,003	1,487	1,123	-	780,267	3,270,119	3,174,817
Profit for the period Change in fair value of investments Exchange differences arising from translation of operations outside	-	-	-	6,889	-	376,190	376,190 6,889	369,337 (8,246)
Hong Kong	-	-	526	-	-	-	526	(8)
Total comprehensive income/(expense) for the period Conversion of convertible notes	-	-	526	6,889	-	376,190	383,605	361,083
(note 7) Recognition of equity-settled	-	-	-	-	-	-	-	(3)
share-based payments Final dividend and distribution paid		-	-	-	220	(495,194)	220 (495,194)	(463,259)
At end of the period	2,315,239	172,003	2,013	8,012	220	661,263	3,158,750	3,072,638

Thusa months anded 21 March

#### Note:

Pursuant to an ordinary resolution in relation to the bonus issue of shares (with a convertible note alternative) passed at the extraordinary general meeting of the Company held on 1 November 2010, 311,191,645 bonus shares of HK\$0.1 each were issued on 25 November 2010 on the basis of one bonus share for every existing share held by the shareholders of the Company whose names appeared on the register of members of the Company on 1 November 2010.

Reserve arising from issuance of convertible notes was then capitalised from the Company's share premium account for the purpose of issue of new shares upon conversion of the convertible notes ("Notes") which were constituted by the deed poll dated 25 November 2010. This reserve balance represented the aggregate amount of the Notes outstanding at the period end. 1,500 (2015: 30,802) of the Notes were exercised and converted into shares by noteholders during the nine months ended 31 March 2016. As a result, 1,720,026,833 (2015: 1,720,028,333) of the Notes remained outstanding as at 31 March 2016.

The Notes are unlisted, non-transferable and irredeemable but have conversion rights entitling the noteholders to convert into an equivalent number of shares as the number of bonus shares which the noteholders would otherwise be entitled to receive under the bonus issue had the shareholder not elected for the Notes. The Notes do not carry voting rights at any general meeting of shareholders of the Company. The noteholders can exercise the conversion rights at anytime after the issue of the Notes, subject to the terms and conditions of the deed poll constituting the Notes. The Notes were recognised as equity and are presented in reserves as reserve arising from issuance of convertible notes.

### 7. SHARE CAPITAL

	Number of ordinary shares	Amount HK\$'000
Ordinary shares of HK\$0.1 each		
Authorised:		
At 1 July 2014, 30 June 2015 and <b>31 March 2016</b>	10,000,000,000	1,000,000
Issued and fully paid:	=======================================	======
Issued and fully paid: At 1 July 2014	2,322,340,531	232,234
Conversion of convertible notes	30,802	3
At 30 June 2015	2,322,371,333	232,237
Conversion of convertible notes	1,500	,
At 31 March 2016	2,322,372,833	232,237
		=====

Pursuant to an ordinary resolution in relation to the bonus issue of shares (with a convertible note alternative) passed at the extraordinary general meeting of the Company held on 1 November 2010, 311,191,645 bonus shares of HK\$0.1 each were issued on 25 November 2010 to the shareholders who were entitled to those bonus shares and did not elect to receive the convertible notes.

Convertible notes in the amount of HK\$172,029,218.80 were issued to shareholders who elected for the convertible note alternative, and the same amount was capitalised from the Company's share premium account as reserve arising from issuance of convertible notes. Holders of the convertible notes are entitled to convert into an equivalent number of shares as the number of bonus shares which the noteholders would otherwise be entitled to receive under the bonus issue. Accordingly, convertible notes can be converted into ordinary shares of HK\$0.1 each on a one-to-one basis.

During the nine months ended 31 March 2016, convertible notes in the amount of HK\$150 (2015: HK\$3,080) were exercised and converted into 1,500 (2015: 30,802) ordinary shares of the Company.

	Number of fully paid ordinary shares to be issued/(issued) upon conversion	<b>Amount</b> <i>HK\$'000</i>
At 1 July 2014 Conversion of convertible notes	1,720,059,135 (30,802)	172,006 (3)
At 30 June 2015 Conversion of convertible notes	1,720,028,333 (1,500)	172,003
At 31 March 2016	1,720,026,833 ========	172,003 =====

Upon conversion of all the outstanding convertible notes, the issued share capital of the Company would be 4,042,399,666 fully paid ordinary shares of HK\$0.1 each.

Details of the bonus issue of shares (with a convertible note alternative) are set out in the circular of the Company dated 29 September 2010.

### 8. SHARE OPTION SCHEMES

The Company currently operates a share option scheme which was approved on 1 November 2012 and became effective on 15 November 2012 (the "2012 Scheme"). As the share option scheme of the Company which was adopted on 3 December 2002 (the "Old Scheme") expired on 3 December 2012, the shareholders of the Company approved the adoption of the 2012 Scheme and the termination of the Old Scheme at the annual general meeting of the Company held on 1 November 2012. The adoption of the 2012 Scheme and the termination of the Old Scheme became effective on 15 November 2012 following the passing of an ordinary resolution approving the same by Sun Hung Kai Properties Limited at its annual general meeting held on 15 November 2012. No share options can be granted under the Old Scheme upon its termination.

During the nine months ended 31 March 2016 and 2015, there were no outstanding share options under the Old Scheme. During the nine months ended 31 March 2016, 14,600,000 (2015: Nil) share options were granted to certain directors and employees under the 2012 Scheme and all subsequently accepted by the grantees. Particulars of the share options granted under the 2012 Scheme and their movements during the nine months ended 31 March 2016 were as follows:

### For the nine months ended 31 March 2016

				N	umber of share option	ons
		Exercise		Balance	Granted	Balance
		price		as at	during the	as at
<u>Grantees</u>	Date of grant	per share	Exercise period	1.7.2015	<u>period</u>	31.3.2016
		HK\$				
Directors	8.3.2016	2.45	8.3.2017 to 7.3.2021	-	8,000,000	8,000,000
Employees	8.3.2016	2.45	8.3.2017 to 7.3.2021	-	6,600,000	6,600,000
Total				-	14,600,000	14,600,000

The above share options of the Company can be exercised up to 30% of the grant from the first anniversary of the date of grant, up to 60% of the grant from the second anniversary of the date of grant and in whole or in part of the grant from the third anniversary of the date of grant.

The closing price of the shares of the Company immediately before the date on which the share options were granted is HK\$2.44 per share.

Save as disclosed above, no share options were granted or outstanding under the 2012 Scheme during the nine months ended 31 March 2015.

The fair values of the share options granted by the Company were determined by using the Black-Scholes model which is one of the models to estimate the fair value of a share option. The total value of the share options granted on 8 March 2016 under the 2012 Scheme amounting to approximately HK\$5,988,000.

### DIVIDEND

The board of Directors of the Company (the "Board") does not recommend the payment of an interim dividend for the nine months ended 31 March 2016 (2015: Nil).

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the nine months ended 31 March 2016, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the listed securities of the Company.

By order of the Board
SUNEVISION HOLDINGS LTD.
Wong Man-cheung
Company Secretary

Hong Kong, 28 April 2016

As at the date of this announcement, the Board comprises four Executive Directors, being Kwok Ping-luen, Raymond, Yan King-shun, Peter, Tung Chi-ho, Eric and Wong Chin-wah; four Non-Executive Directors, being Cheung Wing-yui, Fung Yuk-lun, Allen, Tsim Wing-kit, Alfred and Siu Hon-wah, Thomas; and five Independent Non-Executive Directors, being Li On-kwok, Victor, King Yeo-chi, Ambrose, Wong Kai-man, Kwok Kwok-chuen and Lee Wai-kwong, Sunny.

This announcement will remain on the "Latest Company Announcements" page of the GEM website at www.hkgem.com for a minimum period of 7 days from the date of publication and on the website of the Company at www.sunevision.com.