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# **SWIRE PACIFIC LIMITED**

# 太古股份有限公司

(Incorporated in Hong Kong with limited liability)
(Stock Codes: 00019 and 00087)

# **SWIRE PROPERTIES LIMITED**

# 太古地產有限公司

(Incorporated in Hong Kong with limited liability)
(Stock Code: 1972)

#### **Announcement**

# Quarterly Operating Statement of Swire Properties Limited Second Quarter 2017

This statement contains certain operating information about Swire Properties Limited in relation to the second quarter of 2017. The information has been prepared on the basis of internal management records. It has not been audited or reviewed by external auditors.

#### 1. Completed Investment Properties

#### **Office**

Principal	Occupancy		Area Let	Reversion <sup>(1)</sup>	Latest Rentals
Properties			(New and	(For the six	(Headline)
			renewed	months ended	
			tenancies)	30 Jun 2017)	
	(As at	(As at	(For the six	(including rent	
	31 Dec	30 Jun	months ended	reviews)	
	2016)	2017)	30 Jun 2017)		
Hong Kong			(sq ft)		(HK\$ psf)
Pacific Place	100%	100%	338,683	+ 15%	1PP / 2PP: 110 – 135
					3PP: 95 – 110
Cityplaza	100%	99%	252,378	+ 8%	mid 40s – high 40s
Taikoo Place (2) (3)	98%	100%	714,463	+ 2%	low 40s – high 40s
One Island East	100%	98%	269,627	+ 10%	mid 50s – high 60s
Overall HK Office	99% (3)	99% (3)	N/A	N/A	N/A
Mainland China			(sq m)		(RMB psm)
TaiKoo Hui Offices	99%	100%	11,246	N/A	mid 100s – low 200s
ONE INDIGO	90%	86%	13,576	N/A	mid 200s – high 200s





#### Retail

Principal Properties	Occupancy		Retail Sales Growth
	(As at 31 Dec 2016)	(As at 30 Jun 2017)	(For the six months ended 30 Jun 2017)
Hong Kong			
The Mall, Pacific Place	100%	100%	+ 1.5%
Cityplaza	100%	100%	-7.3%
Citygate Outlets	100%	100%	+ 0.9% (5)
Mainland China			
Taikoo Li Sanlitun	94%	95%	+ 6.5%
TaiKoo Hui, Guangzhou	99%	99%	+ 30.3%
INDIGO	98%	99%	+ 68.5%
Sino-Ocean Taikoo Li Chengdu	92%	94%	+ 46.8%
Miami, Florida, USA			
Brickell City Centre	91% <sup>(4)</sup>	88%(4)	N/A

#### **Notes:**

- (1) Reversion is the percentage change in rent on lease renewals, entry into new leases and rent reviews.
- (2) Including PCCW Tower but excluding certain long term leases.
- (3) Excluding techno-centres.
- (4) Including space allocated to prospective tenants who have signed letters of intent.
- (5) Excluding area closed for renovation and upgrading works during the first two quarters.

### 2. Investment Properties and Hotels Under Development

Principal Properties	<b>GFA</b> (100% basis)	Expected Completion	Development Status	
Hong Kong	(sq ft)			
One Taikoo Place	~1,020,000	2018	- Superstructure works in progress.	
Tung Chung Town Lot No. 11	~475,000 (6)	2018	- Superstructure works in progress.	
New Kowloon Inland Lot No. 6312 (7)	~555,000	2017	- Superstructure works in progress.	
8 – 10 Wong Chuk Hang Road	~382,500	2018	- Superstructure works in progress.	
Two Taikoo Place	~1,000,000	2021 / 2022	<ul><li>Demolition of Warwick House in progress.</li><li>Works preparatory to demolition of Cornwall House in progress.</li></ul>	
Mainland China	(sq m)			
HKRI Taikoo Hui, Shanghai	322,315	From 2016	<ul> <li>Shopping mall started to open in May 2017.</li> <li>Tenants moving in to the HKRI Center 1 and HKRI Center 2 progressively.</li> <li>Construction of hotels and serviced apartments in progress.</li> </ul>	





<b>Principal Properties</b>	GFA	Expected	<b>Development Status</b>
	(100% basis)	Completion	
Miami, Florida, USA	(sq ft)		
Brickell City Centre	1,967,000 (8) (9)	To be	- Future development under planning.
		determined	

#### **Notes:**

- (6) Excluding a public transport terminus of approximately 64,200 sq ft to be built and handed over to the Hong Kong Government upon completion.
- (7) Swire Properties Limited entered into a conditional sale and purchase agreement on 28th October 2016 for the sale of Swire Properties Limited's 100% interest in the company which owns the investment property situated at New Kowloon Inland Lot No. 6312.
- (8) Represents leasable or saleable area.
- (9) Including residential portion.

#### 3. Trading Properties

Trading Properties (As at 3 Aug 2017)	Saleable Area (10)	Total Units	Units Sold	Average Sale Price (11) (based on saleable area)
Hong Kong	(100% basis) (sq.ft)			(HK\$ psf)
WHITESANDS	44,502	28	9 (12)	20,397
Miami, Florida, USA	(sq ft)			(US\$ psf)
REACH, Brickell City Centre	59,238	390	360 (13)	mid 600s
RISE, Brickell City Centre	286,002	390	196 (14)	high 600s

#### **Notes:**

- (10) Represents the saleable area of the remaining unsold units.
- (11) Excluding carparks.
- (12) The profit from the sale of two units was recognised before 2017. The profit from the sale of five units was recognised in the first half of 2017 and the profit from the sale of two units is expected to be recognised in the second half of 2017.
- (13) The profit from the sale of 347 units was recognised in 2016. The profit from the sale of six units was recognised in the first half of 2017 and the profit from the sale of seven units is expected to be recognised in the second half of 2017.
- (14) The profit from the sale of 171 units was recognised in 2016. The profit from the sale of 15 units was recognised in the first half of 2017 and the profit from the sale of ten units is expected to be recognised in the second half of 2017.





# Investors are advised to exercise caution in dealing in shares of Swire Pacific Limited and Swire Properties Limited.

As at the date of this announcement, the Directors of Swire Pacific Limited are:

Executive Directors: J.R. Slosar (Chairman), I.K.L. Chu, M. Cubbon, M.M.S. Low; Non-Executive Directors: M.B. Swire, S.C. Swire; and Independent Non-Executive Directors: P.K. Etchells, T.G. Freshwater, C. Lee, R.W.M. Lee and G.R.H. Orr.

As at the date of this announcement, the Directors of Swire Properties Limited are:

Executive Directors: J.R. Slosar (Chairman), G.M.C. Bradley and M.M.S. Low; Non-Executive Directors: M. Cubbon, P. Healy, R.S.K. Lim and M.B. Swire; and Independent Non-Executive Directors: S.E. Bradley, L.K.L. Cheng, S.T. Fung, S.C. Liu and M.Y. Wu.

By Order of the Board

SWIRE PACIFIC LIMITED

太古股份有限公司

David Fu

Company Secretary

Hong Kong, 4th August 2017

By Order of the Board

**SWIRE PROPERTIES LIMITED** 

太古地產有限公司

David Fu

**Company Secretary** 

Hong Kong, 4th August 2017